City of Franklin

109 3rd Ave S
Franklin, TN 37064
(615) 791-3217

HISTORIC FRANKLIN TENNESSEE

Meeting Agenda

Budget & Finance Committee

Thursday, September 9, 2021	2:00 PM	Board Room

CALL TO ORDER

APPROVAL OF MINUTES

1. Consideration Of Approval Of Minutes Of The August 12, 2021 Budget & Finance Committee Meeting.

NEW BUSINESS

2. Consideration Of DRAFT Ordinance 2021-41, An Ordinance To Amend The Budget Of The City Of Franklin For Fiscal Year 2021-2022.

   Sponsors: Eric Stuckey, Kristine Brock, Michael Walters Young

3. Report On The Issuance Of The $10,660,000 Series 2021 Water & Sewer Revenue Bonds And The $19,500,000 State Revolving Fund Loan (2021) For The Purpose Of Financing, In Part, The Upgrade And Expansion To The Wastewater Treatment Plant.

   Sponsors: Kristine Brock

4. Report On The 2021 Actuarial Reports For The City's Defined Benefit Pension Plans.

   Sponsors: Kristine Brock

5. Monthly Reports For September 2021

   Sponsors: Mike Lowe, Margaret Wilson

6. Fiscal Year 2021 Fourth Quarter Report (unaudited),

   Sponsors: Eric Stuckey, Kristine Brock, Mike Lowe

OTHER BUSINESS

ADJOURN

Anyone needing accommodations due to disabilities please contact the ADA Coordinator at 615-791-3277 at least 24 hours prior to the meeting.

HISTORIC FRANKLIN TENNESSEE

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-02412

DATE: September 2, 2021

TO: Budget & Finance Committee

FROM: Eric Stuckey, City Administrator
Kristine Brock, Asst. City Administrator/CFO
Michael Walters Young, Budget and Analytics Manager

SUBJECT:

Consideration Of DRAFT Ordinance 2021-41, An Ordinance To Amend The Budget Of The City Of Franklin For Fiscal Year 2021-2022.

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Board of Mayor and Aldermen (BOMA) concerning an amendment to the FY 2022 Budget.

BACKGROUND/STAFF COMMENTS:

The State Comptroller has provided guidance that budget amendments are to be on the cash basis and must occur prior to fiscal year end (June 30) to ensure no fund has a deficit fund balance or deficit cash balance at June 30.

In order to stay ahead of this responsibility, staff is proposing four budget amendments. They are split across various funds, but in summary they are:

1) Revenue Modifications
2) Distribution of Annual Wage Increases/One-time Premium Pay Stipends
3) ARPA (American Rescue Plan Act) Impacts
4) Cost Increases/Delays

By Fund the impacts of these amendments are:

A. General Fund:
i. Revenues: Decrease of $197,988. There are five categories of revenue changes in the General Fund.
1. Property Tax: Decrease of $294,566. This is the amount of actual tax revenue set forth by Ordinance 2021-16 by the actual penny. Other funds – Debt Service and Street Aid – will see an increase as a result of the distribution.
2. Local Option Sales Tax: Increase of $507,007. This increase is attributable to the fact that the .5% revenues which went to Williamson County for three years (and now come fully to the City of Franklin since April 2021) are higher than budgeted. The budget assumed an increase of

$600,000/month. The actual is closer to an additional $700,000 per month. This increase is prudently in-between the two assumptions.

3. ARPA Grants: Decrease of $465,929. When we built the FY 2022 budget, we did not know the full extent of how we could use ARPA dollars. We budgeted $1,080,000 for Premium Pay for our employees, and that was funded entirely from American Rescue Plan dollars. Later guidance received by the U.S. Treasury, however, limited which employees could receive this payment from federal resources. In addition, the total amount of expense for this program was less than anticipated. Only 62% - or some $661,000 – could be attributable to ARPA funds. The reduction of the use of these funds returns the balance to the unspent allocation and we will further plan a use for them according to the latest Treasury guidance.

4. Governor's Local Government Support Grant: Increase of $24,150. The budgeted amount of this grant was $900,000 while the final appropriation from the State was $924,150.

5. Fee Increases: Increase of $31,350. The BOMA in spring approved a series of small fee increases for building and rental activities. The annual estimated additional fees of the four types is estimated at $31,350.

ii. Expenses: Decrease of $197,988. The expense changes fall in the following categories:

1. Wage increases: Redistribution of $1,893,982. The annual COLA/Merit wage increases are budgeted within General Expenses and moved into the departments where they are expensed via this amendment. This is an annual occurrence.

2. Premium Pay Stipends: Distribution/Redistribution of $1,025,260. This sum is the total cost to the City in the four operational funds (General, Sanitation, Stormwater and Water Management) for the one-time $1,000 stipends to City Employees. This amount was budgeted entirely in the General Fund, and this amendment moves money to other funds and into departments again all from the General Expenses budget.

3. Insurance Modifications: Decrease of $433,282. Bouyed by a large savings from self-insuring Worker's Compensation, this decrease is partially off-set by a sharp increase (nearly $80,000) in our CyberLiability Insurance renewal. This increase in that particular insurance item is necessary to maintain our same level of coverage in an increasingly volatile security environment.

4. Transfers: Increase of $183,624. This is the distribution of ARPA funds to other operational departments for the cost of Premium Pay Stipends

5. Other Expense changes: Increase of $51,670. These miscellaneous changes include equipment purchases budgeted in FY 2021 but the machines were not actually received until after July 1, pieces of equipment that ended up costing more than the original budget and small increases in other budgets.

B. Street Aid Fund: Increase of $251,215. This is the amount of actual tax revenue set forth by Ordinance 2021-16 by the actual penny.

C. Sanitation & Environmental Services Fund:

i. Revenues: Increase of $61,209. Increase as a result of transfer for the General Fund (Amount of ARPA funds which can pay for Premium Pay Stipend)

ii. Expenses: Increase of $91,562. There are four components to this expense increase:

1. Equipment cost increases: Increase of $63,851. This is attributable to higher costs of two replacement Automated Sideloaders. Original budget was $318,000 per piece. Actual price is $349,925.44 per piece.

2. Annual Wage Increase: Redistribution of $25,807. This amount was already budgeted within the department

3. Premium Pay Stipend: Increase of $61,209. This is offset by the increase in revenues.

4. Insurance changes: Net Decrease of $33,498.

D. City Facilities Tax: Increase in expenses of $31,926 for cost increase of a new Automated Sideloader. Original budget was $318,000 per piece. Actual price is $349,925.44 per piece.

E. Stormwater Fund:

i. Revenues: Increase of $10,000 for new building fees.

ii. Expenses: Increase of $29,261. There are three components to this expense increase:

1. Annual Wage Increase: Increase of $17,593.
2. Premium Pay Stipend: Increase of $29,075.
3. Insurance Changes: Net Decrease of $17,307.

F. Drug Fund: Increase of $50,000 for cost increase for the Century Court Firing Range improvements. Budgeted amount was $150,000, initial quote for replacements and improvements is over $185,000.

G. Debt Service Fund: Increase of $4,466. This is the amount of actual tax revenue set forth by Ordinance 2021-16 by the actual penny.

H. Water Management Fund:

i. Revenues: Increase of $127,415. There are two components to this increase

1. Fee increases: Increase of $5,000. The BOMA in spring approved a series of small fee increases for building activities. The annual estimated additional fees of the four types is estimated at $5,000 for the Water Management Fund.
2. Transfer from the General Fund: Increase $122,415. Increase as a result of transfer for the General Fund (Amount of ARPA funds which can pay for Premium Pay Stipend)

ii. Expenses: Increase of $123,907. There are three components to this expense increase:

1. Annual Wage Increase: Redistribution of $196,936. These monies were already budgeted within the Water Management Fund budget.
2. Premium Pay Stipend: Increase of $122,415. This is offset by the increase in revenues in transfers from ARPA funds.
3. Insurance Changes: Net Increase of $1,492.

This is the first budget amendment during this Fiscal Year to the budget. We envision at least two more during the Fiscal Year.

FINANCIAL IMPACT:

The amendments, as proposed, would result in:

1. General Fund: No Change.

2. Street Aid Fund: Increase of Fund Balance of $251,215

3. Sanitation & Environmental Services Fund: Decrease of Fund Balance of $30,353.

4. City Facilities Tax Fund: Decrease of Fund Balance of $31,926.

5. Stormwater Fund: Decrease of Fund Balance of $19,361.

6. Drug Fund: Decrease of Fund Balance of $50,000.

7. Debt Service Fund: Increase of Fund Balance of $4,466.

8. Water & Wastewater Funds: Increase of Fund Balance of $3,508.

RECOMMENDATION:

Staff recommends that Ordinance 2021-41 be recommended for approval by the Board of Mayor and Aldermen.

ORDINANCE NO. 2021 – 41

TO BE ENTITLED: "A ORDINANCE TO AMEND THE BUDGET OF THE CITY OF FRANKLIN FOR FISCAL YEAR 2021-2022"

WHEREAS, the City Charter, Article VIII, provides for adoption of an annual budget for departments of the City of Franklin; and

WHEREAS, an annual budget process appropriating funds to the various departments and divisions of the City government for the fiscal year beginning July 1, 2021 has been completed in accordance with state law and local ordinances; and

WHEREAS, the Board of Mayor and Aldermen find it is in the best interests of the citizens of the City of Franklin to modify the annual budget from time to time.

NOW, THEREFORE BE IT ORDAINED, by the Board of Mayor and Aldermen of the City of Franklin, Tennessee:

SECTION I: That the annual budget for the City of Franklin for the Fiscal Year 2021-2022 shall be amended and does allocate and appropriate additional funding as follows:

GENERAL FUND	[Amendments 1, 2, 3 & 4]		
REVENUE			
Property Tax	Decrease	$	(294,566)
Local Option Sales Tax	Increase	$	507,007
ARPA Grants	Decrease	$	(465,929)
Governor's Local Government Support Grant (State)	Increase	$	24,150
Site Plan Amendment Fee	Increase	$	13,750
Streets As-built Drawings Review Fee	Increase	$	5,000
Short-Term Rental Permit Fee	Increase	$	10,500
Technology Fee	Increase	$	2,100
EXPENDITURES			
Elected Officials Personnel	Increase	$	421
Elected Officials Expenses	Decrease	$	(60)
Court Personnel	Increase	$	8,937
Court Expenses	Increase	$	139
Administration Personnel	Increase	$	82,386
Administration Expenses	Increase	$	677
Revenue Management Personnel	Increase	$	55,386
Revenue Management Expenses	Increase	$	540
Facilities Personnel	Increase	$	24,934
Facilities Expenses	Decrease	$	(652)
Communications Personnel	Increase	$	20,598
Communications Expenses	Decrease	$	(2,085)
Purchasing Personnel	Increase	$	16,430
Purchasing Expenses	Increase	$	510
Information Technology Personnel	Increase	$	128,391
Information Technology Expenses	Increase	$	5,275
Law Personnel	Increase	$	34,521
Law Expenses	Increase	$	481
Finance Personnel	Increase	$	57,186
Finance Expenses	Increase	$	945
Engineering Personnel	Increase	$	83,910
Engineering Expenses	Increase	$	1,472
Traffic Operations Center Personnel	Increase	$	5,913
Traffic Operations Center Expenses	Increase	$	453
Human Resources Personnel	Increase	$	52,659

Human Resources Expenses	Increase	$ 1,150
Planning & Sustainability Personnel	Increase	$ 66,913
Planning & Sustainability Expenses	Increase	$ 2,360
Building & Neighborhood Services Personnel	Increase	$ 102,854
Building & Neighborhood Services Expenses	Decrease	$ (5,478)
Police - Admin Personnel	Increase	$ 604,218
Police - Admin Expenses	Increase	$ 140,331
Police - CID Personnel	Decrease	$ (426,555)
Police - CID Expenses	Decrease	$ (14,245)
Police - Patrol Personnel	Increase	$ 352,006
Police - Patrol Expenses	Decrease	$ (7,605)
Fire Personnel	Increase	$ 729,873
Fire Expenses	Increase	$ 14,855
Street - Maintenance Personnel	Increase	$ 96,629
Street - Maintenance Expenses	Increase	$ 51,478
Street - Traffic Personnel	Increase	$ 37,895
Street - Traffic Expenses	Increase	$ 3,987
Street - Fleet Personnel	Increase	$ 34,505
Street - Fleet Expenses	Increase	$ 2,552
Parks Personnel	Increase	$ 115,353
Parks Expenses	Increase	$ 51,726
General Expenses	Decrease	$(2,919,242)
Appropriations	Increase	$ 3,461
Transfers	Increase	$ 183,624

Net Increase (Decrease) to Total General Fund Balance		**$ -**

STREET AID FUND [Amendment 1]
REVENUE

Property Tax	Increase	$ 251,215

EXPENDITURES

Net Increase (Decrease) to Street Aid Fund Balance		**$ 251,215**

SANITATION & ENVIRONMENTAL SERVICES FUND [Amendments 1, 2, 3, 4]
REVENUE

Transfer From General Fund	Increase	$ 61,209

EXPENDITURES

SES Administration Personnel	Increase	$ 12,102
SES Administration Expenses	Increase	$ 1,938
SES Collection Personnel	Increase	$ 10,746
SES Collection Expenses	Increase	$ 68,579
SES Disposal Personnel	Increase	$ 795
SES Disposal Expenses	Decrease	$ (2,598)

Net Increase (Decrease) to Sanitation & Environmental Services Fund Balance		**$ (30,353)**

CITY FACILITIES TAX FUND [Amendment 4]
REVENUE

EXPENDITURES

New SES Automated Sideloader	Increase	$ 31,926

Net Increase (Decrease) to City Facilities Tax Fund Balance			**($ 31,926)**

<u>STORMWATER FUND</u>	[Amendments 1, 2]		
<u>REVENUE</u>			
Streets As-built Drawings Review Fee		Increase	$ 10,000
<u>EXPENDITURES</u>			
Stormwater - Streets Personnel		Increase	$ 21,424
Stormwater - Streets Expenses		Decrease	$ (9,355)
Stormwater - Streets Personnel		Increase	$ 25,244
Stormwater - Streets Expenses		Decrease	$ (7,952)

Net Increase (Decrease) to Stormwater Fund Balance			**$ (19,361)**

<u>DRUG FUND</u>	[Amendments 4]		
<u>REVENUE</u>			
<u>EXPENDITURES</u>			
Century Court Firing Range		Increase	$ 50,000

Net Increase (Decrease) to Drug Fund Balance			**($ 50,000)**

<u>DEBT SERVICES FUND</u>	[Amendment 1]		
<u>REVENUE</u>			
Property Tax		Increase	$ 4,466
<u>EXPENDITURES</u>			

Net Increase (Decrease) to Debt Service Fund Balance			**$ 4,466**

<u>WATER & WASTEWATER FUND</u>	[Amendments 1, 2, 3]		
<u>REVENUE</u>			
Streets As-built Drawings Review Fee		Increase	$ 5,000
Transfer from General Fund		Increase	$ 122,415
<u>EXPENDITURES</u>			
Utility Billing Personnel		Increase	$ 6,273
Utility Billing Expenses		Increase	$ 135
Water Distribution Personnel		Increase	$ 50,544
Water Distribution Expenses		Increase	$ 56,293
Water Plant Personnel		Increase	$ 35,793
Water Plant Expenses		Increase	$ 7,720
Water General		Decrease	$ (67,223)
Utility Administration Personnel		Increase	$ 62,028
Utility Administration Expenses		Increase	$ 1,383
WasteWater Collector Personnel		Increase	$ 54,787
WasteWater Collector Expenses		Decrease	$ (14,678)
WasteWater Plant Personnel		Increase	$ 55,884
WasteWater Plant Expenses		Increase	$ 3,881
Wastewater General		Decrease	$ (128,913)

Net Increase (Decrease) to Total Water & Sewer Fund Balance	**$**	**3,508**

SECTION II: That the organizational charts and staffing tables for each department of the City which have modified positions are hereby amended and attached as Exhibit A herein.

SECTION III: That each department of the City shall limit its expenditures to the amount appropriated; that any changes or amendments to the appropriations set forth in the budget shall be made in accordance with the City Code, Article VIII.

SECTION IV: That this Ordinance shall take effect on after the passage of the Third and Final Reading; the health, safety and welfare of the citizens of the City of Franklin requiring it.

ATTEST:

By: ______________________________
ERIC S. STUCKEY
City Administrator

CITY OF FRANKLIN, TENNESSEE

By: _________________________
DR. KEN MOORE
Mayor

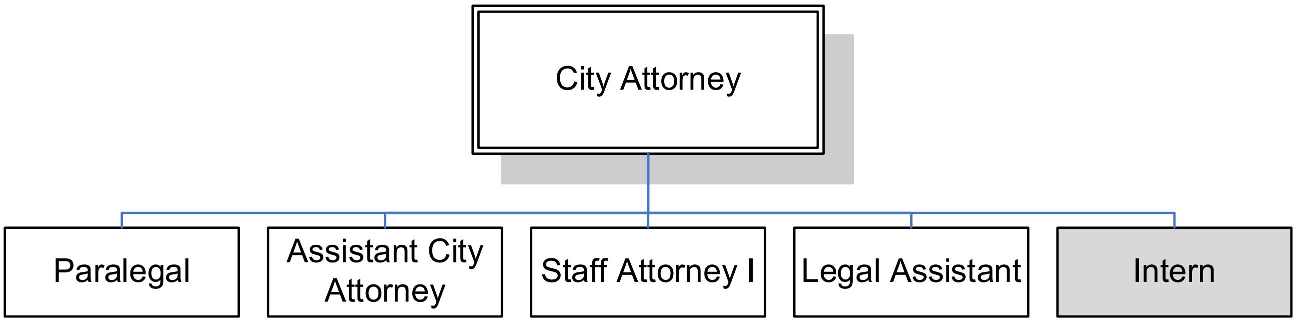
Approved as to form:

____
Shauna R. Billingsley, City Attorney

PASSED FIRST READING: _______________________
PUBLIC HEARING: _______________________
PASSED SECOND READING: _______________________
PASSED THIRD READING: _______________________

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (Current)



White: Authorized and budgeted in FY 2022
Gray: Authorized and unbudgeted in FY 2022

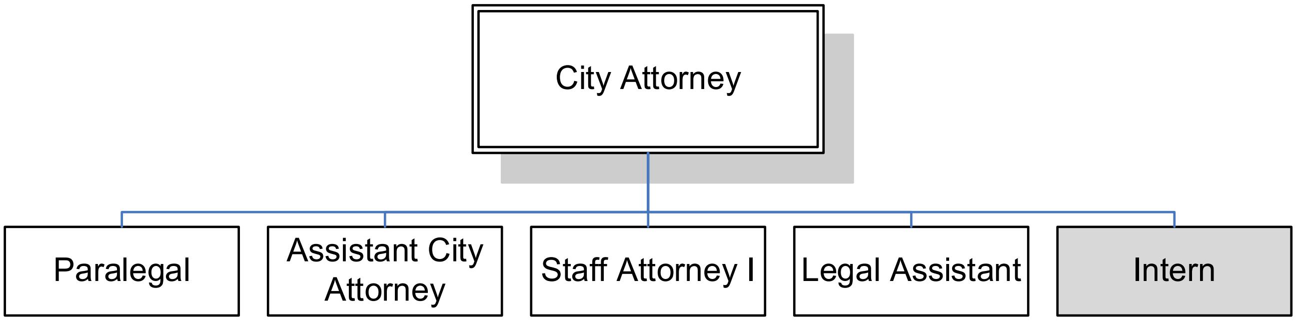
Note: For detailed counts and authorized positions, please see table below entitled "Staffing by Position"

Staffing by Position (Current)

Budgeted Positions	**Pay Grade**	**FY 2018**		**FY 2019**		**FY 2020**		**FY 2021**		**FY 2022**	
		F-T	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**
City Attorney	Grade N	1	0	1	0	1	0	1	0	1	0
Assistant City Attorney	Grade K	1	0	1	0	1	0	1	0	1	0
Staff Attorney I	Grade J	1	0	1	0	1	0	1	0	1	0
Paralegal	Grade G	1	0	1	0	1	0	1	0	1	0
Legal Assistant	Grade E	1	0	1	0	1	0	1	0	1	0
Intern	---	0	1	0	1	0	1	0	0	0	0
Sub-Total Budgeted Positions		**5**	**1**	**5**	**1**	**5**	**1**	**5**	**0**	**5**	**0**
Authorized, Unbudgeted Positions											
Intern	---	0	0	0	0	0	0	0	1	0	1
Sub-Total Unbudgeted Positions		0	0	0	0	0	0	0	1	0	1
Total Authorized Positions		**5**	**1**	**5**	**1**	**5**	**1**	**5**	**1**	**5**	**1**

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (New)



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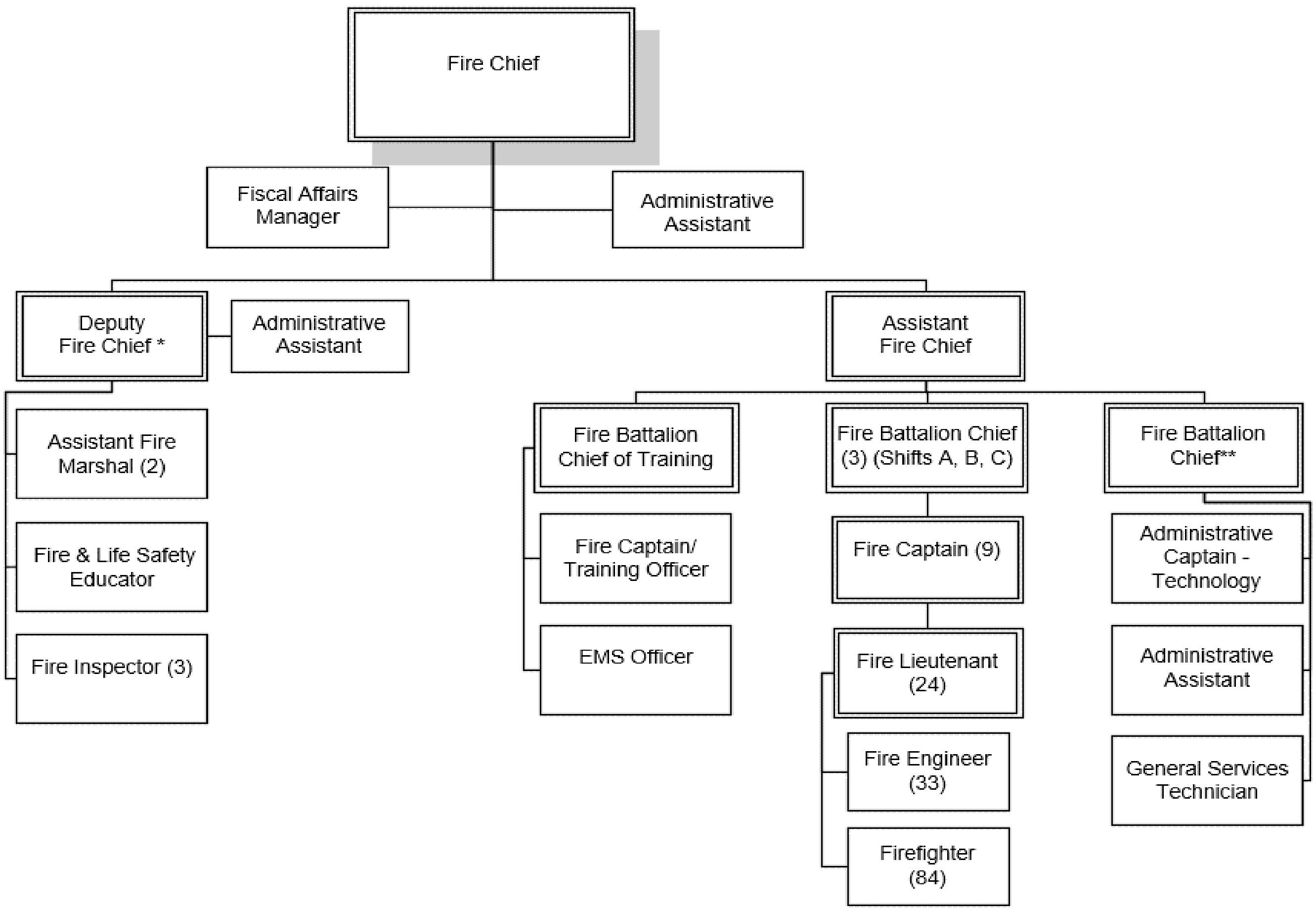
		F-T	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**
City Attorney	Grade N	1	0	1	0	1	0	1	0	1	0
Assistant City Attorney	Grade K	1	0	1	0	1	0	1	0	1	0
Staff Attorney I	Grade J	1	0	1	0	1	0	1	0	1	0
Paralegal	Grade G	1	0	1	0	1	0	1	0	1	0
Legal Assistant	Grade F	1	0	1	0	1	0	1	0	1	0
Intern	---	0	1	0	1	0	1	0	0	0	0
Sub-Total Budgeted Positions		**5**	**1**	**5**	**1**	**5**	**1**	**5**	**0**	**5**	**0**
Authorized, Unbudgeted Positions											
Intern	---	0	0	0	0	0	0	0	1	0	1
Sub-Total Unbudgeted Positions		0	0	0	0	0	0	0	1	0	1
Total Authorized Positions		**5**	**1**	**5**	**1**	**5**	**1**	**5**	**1**	**5**	**1**

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (Current)



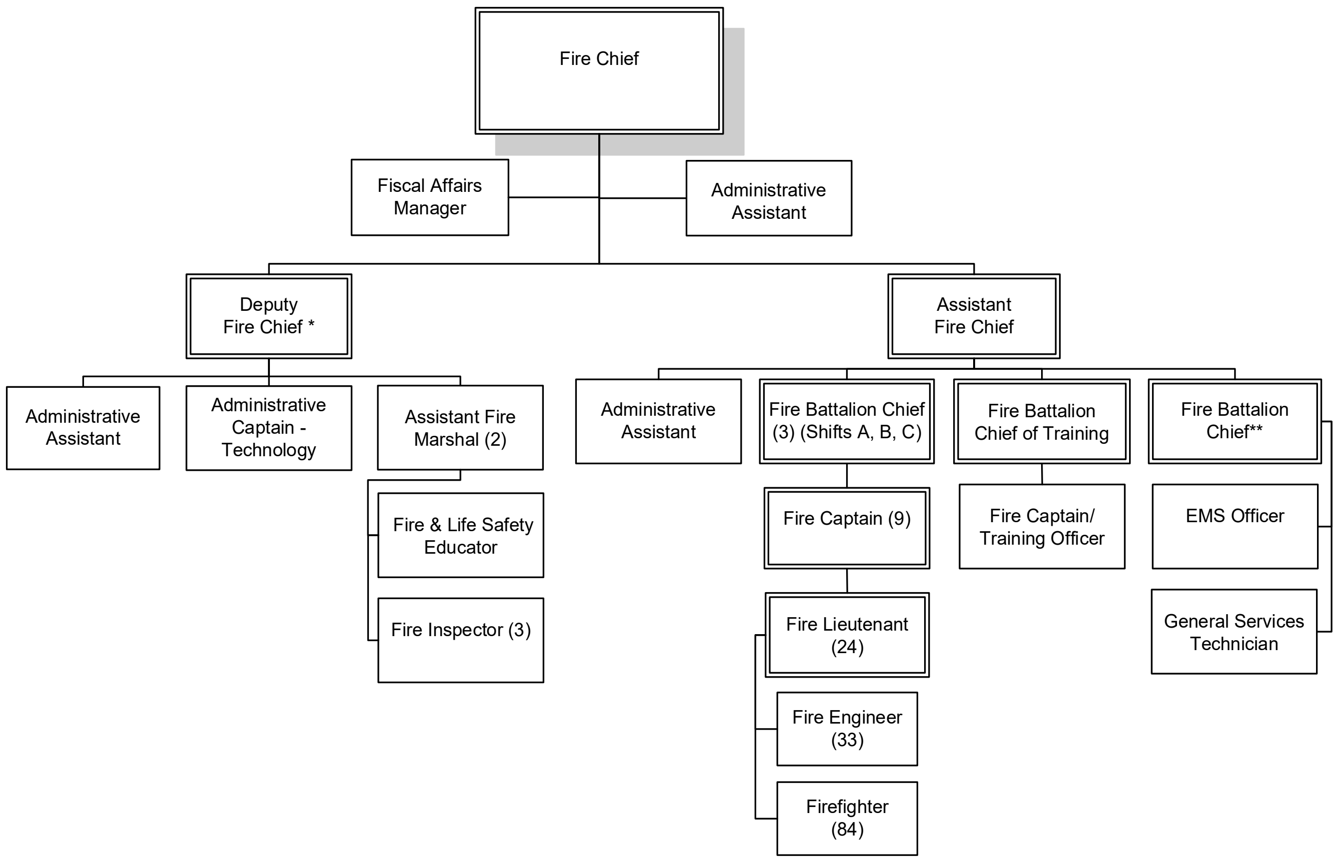
Notes:

*Deputy Fire Chief serves as Fire Marshall & directs Strategic Initatives.

**Battalion Chief directs Administrative Services for the Fire Department.

Note: For detailed counts and authorized positions, please see following page entitled "Staffing by Position"

Organizational Chart (New)



Notes:
*Deputy Fire Chief serves as Fire Marshall & directs Strategic Initatives.
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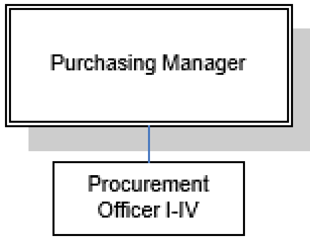
Note: For detailed counts and authorized positions, please see following page entitled "Staffing by Position"

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (Current)



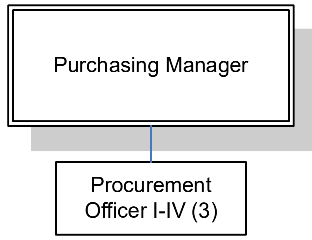
Note: For detailed counts and authorized positions, please see table below entitled "Staffing by Position"

Staffing by Position (Current)

Budgeted Positions	**Pay Grade**	**FY 2018**		**FY 2019**		**FY 2020**		**FY 2021**		**FY 2022**	
		F-T	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**
Purchasing Manager	Grade I	1	0	1	0	1	0	1	0	1	0
Procurement Officer I-IV	Grade E-H	0	0	0	0	3	0	2	0	3	0
Purchasing Analyst	Grade F	1	0	1	0	0	0	0	0	0	0
Purchasing Technician	Grade D	1	0	1	0	0	0	0	0	0	0
Sub-total - Budgeted Positions		**3**	**0**	**3**	**0**	**4**	**0**	**3**	**0**	**4**	**0**

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (New)



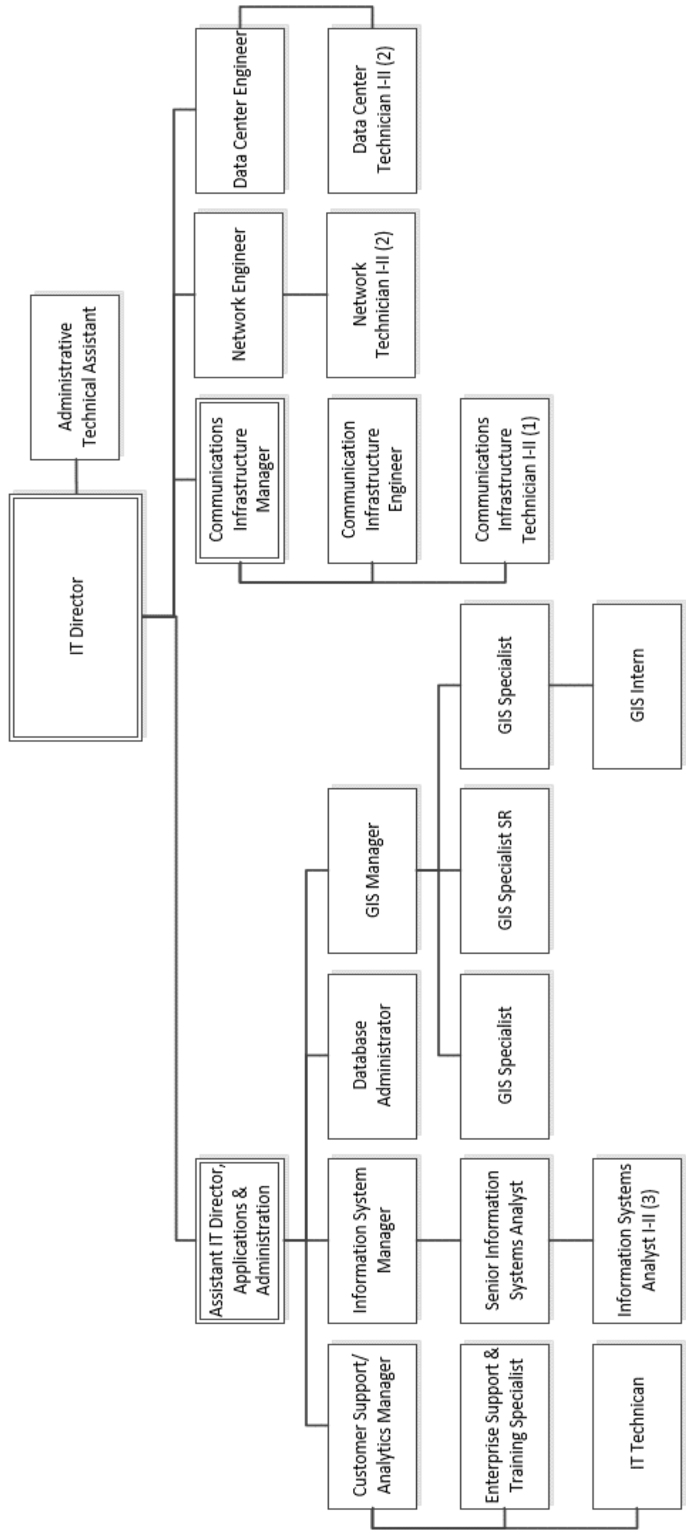
Note: For detailed counts and authorized positions, please see table below entitled "Staffing by Position"

Staffing by Position (New)

Budgeted Positions	**Pay Grade**	**FY 2018**		**FY 2019**		**FY 2020**		**FY 2021**		**FY 2022**	
		F-T	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**	**F-T**	**P-T**
Purchasing Manager	Grade I	1	0	1	0	1	0	1	0	1	0
Procurement Officer I-IV	Grade E-H	0	0	0	0	3	0	2	0	3	0
Purchasing Analyst	Grade F	1	0	1	0	0	0	0	0	0	0
Purchasing Technician	Grade D	1	0	1	0	0	0	0	0	0	0
Sub-total - Budgeted Positions		**3**	**0**	**3**	**0**	**4**	**0**	**3**	**0**	**4**	**0**

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (Current)



Note: For detailed counts and authorized positions, please see table below entitled "Staffing by Position"

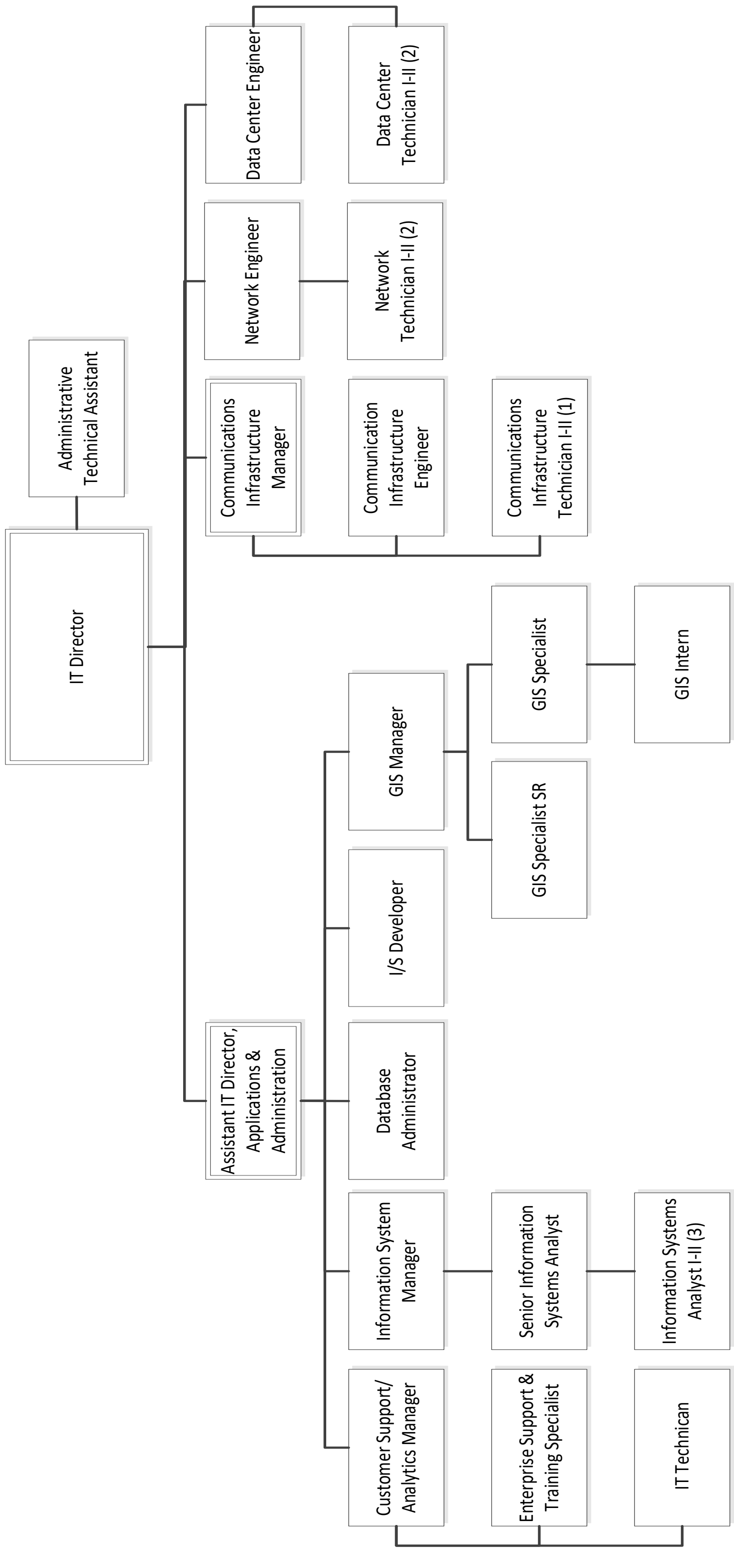
City of Franklin, Tennessee
FY 2022 Operating Budget

Staffing by Position (Current)

Budgeted Positions	Pay Grade	FY 2018		FY 2019		FY 2020		FY 2021		FY 2022	
		F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T
Info Technology Director	Grade M	1	0	1	0	1	0	1	0	1	0
Asst. IT Director - Applications & Admin.	Grade L	0	0	0	0	0	0	1	0	1	0
Asst. IT Director, Infrastructure & Admin	Grade L	1	0	1	0	1	0	0	0	0	0
Asst. IT Director, Applications	Grade L	1	0	1	0	1	0	0	0	0	0
Database Administrator	Grade J	0	0	0	0	0	0	1	0	1	0
Customer Support/Analytics Manager	Grade J	1	0	1	0	1	0	1	0	1	0
Information Systems Manager	Grade J	0	0	0	0	0	0	1	0	1	0
System/Database Manager	Grade J	1	0	1	0	1	0	0	0	0	0
Communications Infrastructure Manager	Grade J	1	0	1	0	1	0	1	0	1	0
GIS Manager	Grade J	1	0	1	0	1	0	1	0	1	0
Network Engineer	Grade I	1	0	1	0	1	0	1	0	1	0
Data Center Engineer	Grade I	1	0	1	0	1	0	1	0	1	0
Senior Information Systems Analyst	Grade I	1	0	1	0	1	0	1	0	1	0
Information Systems Analyst I-II	Grades G-H	3	0	3	0	3	0	3	0	3	0
Communication Infrastructure Engineer	Grade H	0	0	0	0	1	0	1	0	1	0
GIS Specialist Sr	Grade G	1	0	1	0	1	0	1	0	1	0
Enterprise Support & Training Specialist	Grade G	1	0	1	0	1	0	1	0	1	0
Communications Infrastructure Tech I-II	Grades F-G	1	0	2	0	1	0	1	0	1	0
Data Center Technician I-II	Grades F-G	1	0	1	0	1	0	2	0	2	0
Network Technician I-II	Grades F-G	2	1	2	0	2	0	2	0	2	0
GIS Specialist	Grade F	1	0	1	0	2	0	2	0	2	0
GPS/GIS Technician	Grade E	1	0	1	0	0	0	0	0	0	0
Administrative Technical Assistant	Grade E	0	0	0	0	0	0	1	0	1	0
IT Help Desk Administrator	Grade E	1	0	1	0	1	0	0	0	0	0
IT Technician	Grade E	0	0	0	0	1	0	1	0	1	0
GIS Intern	Intern	0	1	0	1	0	1	0	1	0	1
Sub-Total Budgeted Positions		**22**	**2**	**23**	**1**	**24**	**1**	**25**	**1**	**25**	**1**
Total Authorized Positions		**22**	**2**	**23**	**1**	**24**	**1**	**25**	**1**	**25**	**1**

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (New)



Note: For detailed counts and authorized positions, please see table below entitled "Staffing by Position"

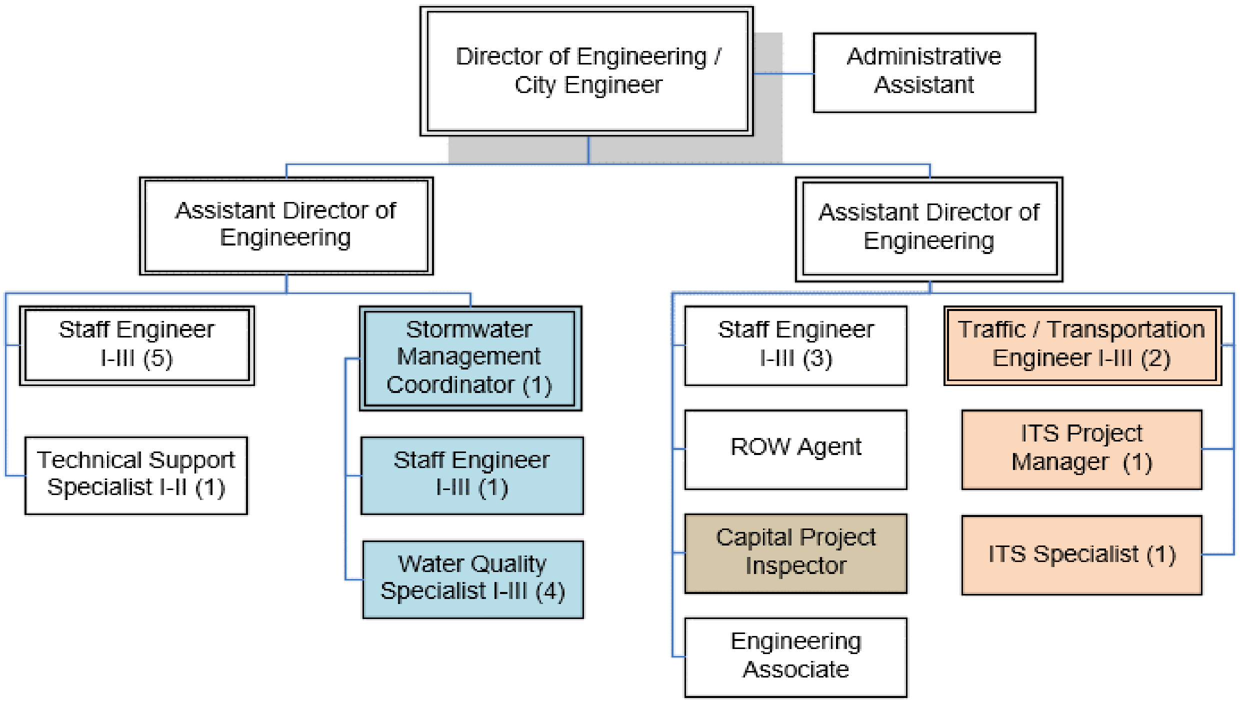
City of Franklin, Tennessee
FY 2022 Operating Budget

Staffing by Position (New)

Budgeted Positions	Pay Grade	FY 2018		FY 2019		FY 2020		FY 2021		FY 2022	
		F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T
Info Technology Director	Grade M	1	0	1	0	1	0	1	0	1	0
Asst. IT Director - Applications & Admin.	Grade L	0	0	0	0	0	0	1	0	1	0
Asst. IT Director, Infrastructure & Admin	Grade L	1	0	1	0	1	0	0	0	0	0
Asst. IT Director, Applications	Grade L	1	0	1	0	1	0	0	0	0	0
Database Administrator	Grade J	0	0	0	0	0	0	1	0	1	0
Customer Support/Analytics Manager	Grade J	1	0	1	0	1	0	1	0	1	0
Information Systems Manager	Grade J	0	0	0	0	0	0	1	0	1	0
Information Systems Developer	Grade J	0	0	0	0	0	0	0	0	1	0
System/Database Manager	Grade J	1	0	1	0	1	0	0	0	0	0
Communications Infrastructure Manager	Grade J	1	0	1	0	1	0	1	0	1	0
GIS Manager	Grade J	1	0	1	0	1	0	1	0	1	0
Network Engineer	Grade I	1	0	1	0	1	0	1	0	1	0
Data Center Engineer	Grade I	1	0	1	0	1	0	1	0	1	0
Senior Information Systems Analyst	Grade I	1	0	1	0	1	0	1	0	1	0
Information Systems Analyst I-II	Grades G-H	3	0	3	0	3	0	3	0	3	0
Communication Infrastructure Engineer	Grade H	0	0	0	0	1	0	1	0	1	0
GIS Specialist Sr	Grade G	1	0	1	0	1	0	1	0	1	0
Enterprise Support & Training Specialist	Grade G	1	0	1	0	1	0	1	0	1	0
Communications Infrastructure Tech I-II	Grades F-G	1	0	2	0	1	0	1	0	1	0
Data Center Technician I-II	Grades F-G	1	0	1	0	1	0	2	0	2	0
Network Technician I-II	Grades F-G	2	1	2	0	2	0	2	0	2	0
GIS Specialist	Grade F	1	0	1	0	2	0	2	0	1	0
GPS/GIS Technician	Grade E	1	0	1	0	0	0	0	0	0	0
Administrative Technical Assistant	Grade E	0	0	0	0	0	0	1	0	1	0
IT Help Desk Administrator	Grade E	1	0	1	0	1	0	0	0	0	0
IT Technician	Grade E	0	0	0	0	1	0	1	0	1	0
GIS Intern	Intern	0	1	0	1	0	1	0	1	0	1
Sub-Total Budgeted Positions		**22**	**2**	**23**	**1**	**24**	**1**	**25**	**1**	**25**	**1**
Total Authorized Positions		**22**	**2**	**23**	**1**	**24**	**1**	**25**	**1**	**25**	**1**

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (Current)



1) Funding Allocation:

White: Positions funded through the Engineering budget are shaded in white.
Peach: The Traffic Eng III, Traffic Eng I and TOC Operator are included in TOC Budget.
Light Blue: Stormwater Coordinator, Wtr Qty Specialist I and II are funded out of the Stormwater Budget
Brown: Capital Project Inspector funded out of Capital Project Funds

2) For detailed counts and authorized positions, please see next page.

City of Franklin, Tennessee
FY 2022 Operating Budget

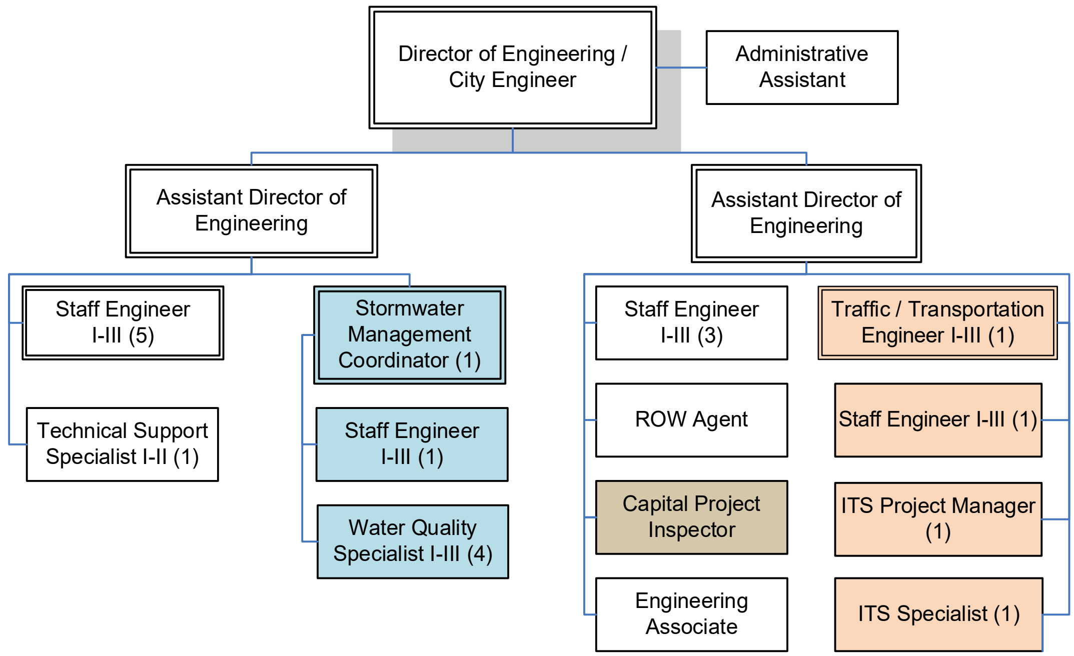
Staffing by Position (Current)

Position	Pay Grade	FY 2018		FY 2019		FY 2020		FY 2021		FY 2022	
		F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T
Engineering											
Director of Engineering	Grade M	1	0	1	0	1	0	1	0	1	0
Asst. Dir. Of Engineering	Grade K	2	0	2	0	2	0	2	0	2	0
Staff Engineer I-III	Grades G-J	6	0	7	0	8	0	8	0	8	0
Right of Way Agent	Grade H	1	0	1	0	1	0	1	0	1	0
Capital Projects Inspector	Grade G	0	0	0	0	1	0	1	0	1	0
Technical Support Specialist I-II	Grade E-F	1	0	1	0	1	0	1	0	1	0
Engineering Associate	Grade E	1	0	1	0	1	0	1	0	1	0
Administrative Assistant	Grade D	1	0	1	0	1	0	1	0	1	0
Sub-total Budgeted Positions		**13**	**0**	**14**	**0**	**16**	**0**	**16**	**0**	**16**	**0**
Total Authorized Positions		**13**	**0**	**14**	**0**	**16**	**0**	**16**	**0**	**16**	**0**

Position	Pay Grade	FY 2018		FY 2019		FY 2020		FY 2021		FY 2022	
		F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T
Traffic Operations Center											
Traffic/Transportation Engineer I-III	Grades G-J	2	0	2	0	2	0	2	0	2	0
ITS Project Manager	Grade H	0	0	0	0	0	0	0	0	1	0
Senior ITS Specialist	Grade G	1	0	1	0	1	0	1	0	0	0
ITS Specialist	Grade F	0	0	0	0	0	0	0	0	1	0
TOC Operator	Grade E	1	0	1	0	1	0	1	0	0	0
Sub-total budgeted positions		**4**	**0**	**4**	**0**	**4**	**0**	**4**	**0**	**4**	**0**

City of Franklin, Tennessee
FY 2022 Operating Budget

Organizational Chart (New)



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Brown: Capital Project Inspector funded out of Capital Project Funds

2) For detailed counts and authorized positions, please see next page.

City of Franklin, Tennessee
FY 2022 Operating Budget

Staffing by Position (New)

Position	Pay Grade	FY 2018		FY 2019		FY 2020		FY 2021		FY 2022	
		F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T
Engineering											
Director of Engineering	Grade M	1	0	1	0	1	0	1	0	1	0
Asst. Dir. Of Engineering	Grade K	2	0	2	0	2	0	2	0	2	0
Staff Engineer I-III	Grades G-J	6	0	7	0	8	0	8	0	8	0
Right of Way Agent	Grade H	1	0	1	0	1	0	1	0	1	0
Capital Projects Inspector	Grade G	0	0	0	0	1	0	1	0	1	0
Technical Support Specialist I-II	Grade E-F	1	0	1	0	1	0	1	0	1	0
Engineering Associate	Grade E	1	0	1	0	1	0	1	0	1	0
Administrative Assistant	Grade D	1	0	1	0	1	0	1	0	1	0
Sub-total Budgeted Positions		**13**	**0**	**14**	**0**	**16**	**0**	**16**	**0**	**16**	**0**
Total Authorized Positions		**13**	**0**	**14**	**0**	**16**	**0**	**16**	**0**	**16**	**0**

Position	Pay Grade	FY 2018		FY 2019		FY 2020		FY 2021		FY 2022	
		F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T
Traffic Operations Center											
Traffic/Transportation Engineer I-III	Grades G-J	2	0	2	0	2	0	2	0	1	0
Staff Engineer I-III	Grades G-J	0	0	0	0	0	0	0	0	1	0
ITS Project Manager	Grade H	0	0	0	0	0	0	0	0	1	0
Senior ITS Specialist	Grade G	1	0	1	0	1	0	1	0	0	0
ITS Specialist	Grade F	0	0	0	0	0	0	0	0	1	0
TOC Operator	Grade E	1	0	1	0	1	0	1	0	0	0
Sub-total budgeted positions		**4**	**0**	**4**	**0**	**4**	**0**	**4**	**0**	**4**	**0**

HISTORIC
FRANKLIN
TENNESSEE

MEMORANDUM

September 9, 2021

TO: Board of Mayor and Aldermen

FROM: Eric Stuckey, City Administrator
Kristine Brock, Assistant City Administrator/Chief Financial Officer
Michael Walters Young, Budget & Strategic Innovation Manager

RE: Consideration of Ordinance 2021-41, 1st Quarter 2022 Budget Amendments

Purpose

The purpose of this item is to amend the Fiscal Year 2022 Budget for compliance with State budgeting guidance regarding:

1. Ensuring authorizations in place to balance each fund's budget on a cash basis on June 30, 2022.

Background

The State Comptroller has provided guidance that budget amendments are to be on the cash basis and must occur prior to fiscal year end (June 30) to ensure no fund has a deficit fund balance or deficit cash balance at June 30.

In order to stay ahead of this responsibility, staff is proposing four budget amendments. They are split across various funds, but in summary they are:

1) Revenue Modifications
2) Distribution of Annual Wage Increases/One-time Premium Pay Stipends
3) ARPA (American Rescue Plan Act) Impacts
4) Cost Increases/Delays

By Fund the impacts of these amendments are:

A. General Fund:
   i. Revenues: Decrease of $197,988. There are five categories of revenue changes in the General Fund.
      1. Property Tax: Decrease of $294,566. This is the amount of actual tax revenue set forth by Ordinance 2021-16 by the actual penny. Other funds – Debt Service and Street Aid – will see an increase as a result of the distribution.
      2. Local Option Sales Tax: Increase of $507,007. This increase is attributable to the fact that the .5% revenues which went to Williamson County for three years (and now come fully to the City of Franklin since April 2021) are higher than budgeted. The budget assumed an increase of

$600,000/month. The actual is closer to an additional $700,000 per month. This increase is prudently in-between the two assumptions.

3. ARPA Grants: Decrease of $465,929. When we built the FY 2022 budget, we did not know the full extent of how we could use ARPA dollars. We budgeted $1,080,000 for Premium Pay for our employees, and that was funded entirely from American Rescue Plan dollars. Later guidance received by the U.S. Treasury, however, limited which employees could receive this payment from federal resources. In addition, the total amount of expense for this program was less than anticipated. Only 62% - or some $661,000 – could be attributable to ARPA funds. The reduction of the use of these funds returns the balance to the unspent allocation and we will further plan a use for them according to the latest Treasury guidance.
4. Governor's Local Government Support Grant: Increase of $24,150. The budgeted amount of this grant was $900,000 while the final appropriation from the State was $924,150.
5. Fee Increases: Increase of $31,350. The BOMA in spring approved a series of small fee increases for building and rental activities. The annual estimated additional fees of the four types is estimated at $31,350.

ii. Expenses: Decrease of $197,988. The expense changes fall in the following categories:

1. Wage increases: Redistribution of $1,893,982. The annual COLA/Merit wage increases are budgeted within General Expenses and moved into the departments where they are expensed via this amendment. This is an annual occurrence.
2. Premium Pay Stipends: Distribution/Redistribution of $1,025,260. This sum is the total cost to the City in the four operational funds (General, Sanitation, Stormwater and Water Management) for the one-time $1,000 stipends to City Employees. This amount was budgeted entirely in the General Fund, and this amendment moves money to other funds and into departments again all from the General Expenses budget.
3. Insurance Modifications: Decrease of $433,282. Bouyed by a large savings from self-insuring Worker's Compensation, this decrease is partially off-set by a sharp increase (nearly $80,000) in our CyberLiability Insurance renewal. This increase in that particular insurance item is necessary to maintain our same level of coverage in an increasingly volatile security environment.
4. Transfers: Increase of $183,624. This is the distribution of ARPA funds to other operational departments for the cost of Premium Pay Stipends
5. Other Expense changes: Increase of $51,670. These miscellaneous changes include equipment purchases budgeted in FY 2021 but the machines were not actually received until after July 1, pieces of equipment that ended up costing more than the original budget and small increases in other budgets.

B. Street Aid Fund: Increase of $251,215. This is the amount of actual tax revenue set forth by Ordinance 2021-16 by the actual penny.

C. Sanitation & Environmental Services Fund:
   i. Revenues: Increase of $61,209. Increase as a result of transfer for the General Fund (Amount of ARPA funds which can pay for Premium Pay Stipend)
   ii. Expenses: Increase of $91,562. There are four components to this expense increase:
      1. Equipment cost increases: Increase of $63,851. This is attributable to higher costs of two replacement Automated Sideloaders. Original budget was $318,000 per piece. Actual price is $349,925.44 per piece.
      2. Annual Wage Increase: Redistribution of $25,807. This amount was already budgeted within the department
      3. Premium Pay Stipend: Increase of $61,209. This is offset by the increase in revenues.
      4. Insurance changes: Net Decrease of $33,498.

D. City Facilities Tax: Increase in expenses of $31,926 for cost increase of a new Automated Sideloader. Original budget was $318,000 per piece. Actual price is $349,925.44 per piece.

E. Stormwater Fund:
   i. Revenues: Increase of $10,000 for new building fees.
   ii. Expenses: Increase of $29,261. There are three components to this expense increase:
      1. Annual Wage Increase: Increase of $17,593.
      2. Premium Pay Stipend: Increase of $29,075.
      3. Insurance Changes: Net Decrease of $17,307.

F. Drug Fund: Increase of $50,000 for cost increase for the Century Court Firing Range improvements. Budgeted amount was $150,000, initial quote for replacements and improvements is over $185,000.

G. Debt Service Fund: Increase of $4,466. This is the amount of actual tax revenue set forth by Ordinance 2021-16 by the actual penny.

H. Water Management Fund:
   i. Revenues: Increase of $127,415. There are two components to this increase
      1. Fee increases: Increase of $5,000. The BOMA in spring approved a series of small fee increases for building activities. The annual estimated additional fees of the four types is estimated at $5,000 for the Water Management Fund.
      2. Transfer from the General Fund: Increase $122,415. Increase as a result of transfer for the General Fund (Amount of ARPA funds which can pay for Premium Pay Stipend)
   ii. Expenses: Increase of $123,907. There are three components to this expense increase:
      1. Annual Wage Increase: Redistribution of $196,936. These monies were already budgeted within the Water Management Fund budget.
      2. Premium Pay Stipend: Increase of $122,415. This is offset by the increase in revenues in transfers from ARPA funds.
      3. Insurance Changes: Net Increase of $1,492.

This is the first budget amendment during this Fiscal Year to the budget. We envision at least two more during the Fiscal Year.

Financial Impact
The amendments, as proposed, would result in:

1. General Fund: No Change.
2. Street Aid Fund: Increase of Fund Balance of $251,215
3. Sanitation & Environmental Services Fund: Decrease of Fund Balance of $30,353.
4. City Facilities Tax Fund: Decrease of Fund Balance of $31,926.
5. Stormwater Fund: Decrease of Fund Balance of $19,361.
6. Drug Fund: Decrease of Fund Balance of $50,000.
7. Debt Service Fund: Increase of Fund Balance of $4,466.
8. Water & Wastewater Funds: Increase of Fund Balance of $3,508.

Options

1. Approve amendment(s) as proposed.
2. Make changes to the amendment(s) where desired.

Recommendation
Staff recommends approval of the amendments.

HISTORIC FRANKLIN TENNESSEE

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-02401

DATE: August 30, 2021

TO: Budget & Finance Committee

FROM: Kristine Brock, Asst. City Administrator/CFO

SUBJECT:

Report On The Issuance Of The $10,660,000 Series 2021 Water & Sewer Revenue Bonds And The $19,500,000 State Revolving Fund Loan (2021) For The Purpose Of Financing, In Part, The Upgrade And Expansion To The Wastewater Treatment Plant.

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Board of Mayor and Aldermen (BOMA) concerning the issuance of the $10,660,000 Series 2021 Water & Sewer Revenue Bonds and the $19,500,00 State Revolving Fund Loan (2021) for the purposes of financing, in part, the upgrade and expansion of the Wastewater Treatment Plant.

BACKGROUND/STAFF COMMENTS:

The $153 million project to upgrade and expand the Wastewater Treatment Plant is scheduled for completion in mid 2022. The financing plan for the final year of construction calls for a combination of Water & Sewer Revenue Bonds and an additional State Revolving Fund Loan. This report updates the Budget & Finance Committee of status of both forms of financing, including the interest rates.

FINANCIAL IMPACT:

Repayment of interest and principal costs for both the Series 2021 Water & Sewer Revenue Bonds the 2021 SRF Loan are included in the 5 year rate recommendations to the Board of Mayor and Aldermen. All debt service costs are repaid by rate and charges from the City's Water & Sewer Utility.

RECOMMENDATION:

No action of the Budget & Finance Committee is requested at this time.

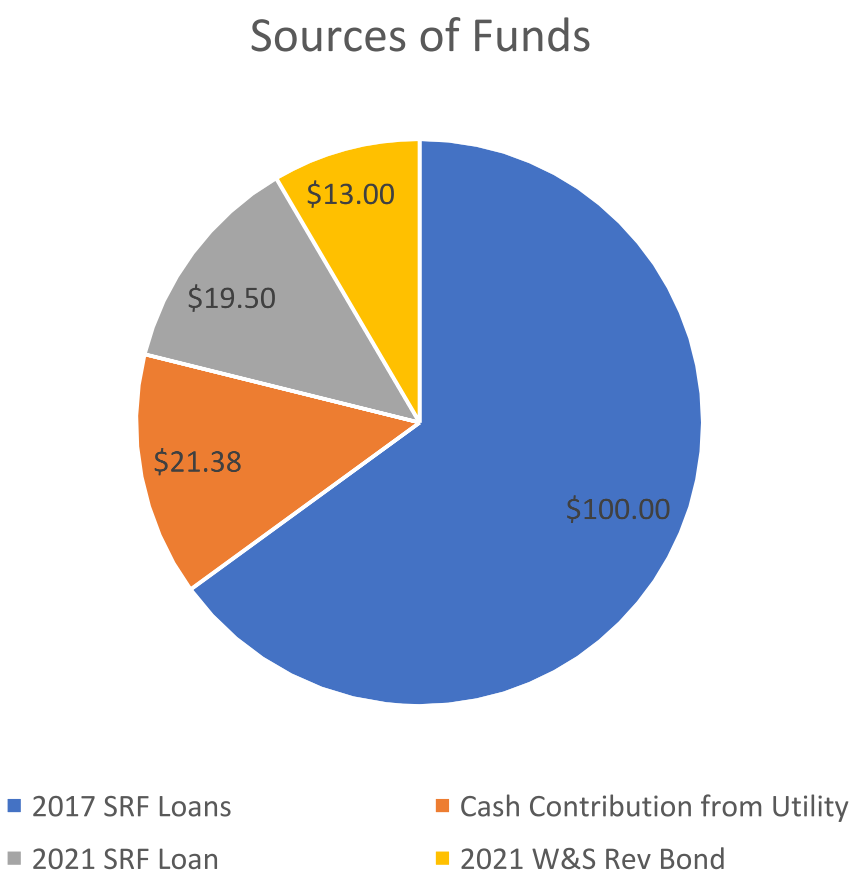
2021 Financings for Wastewater Treatment Plant Project

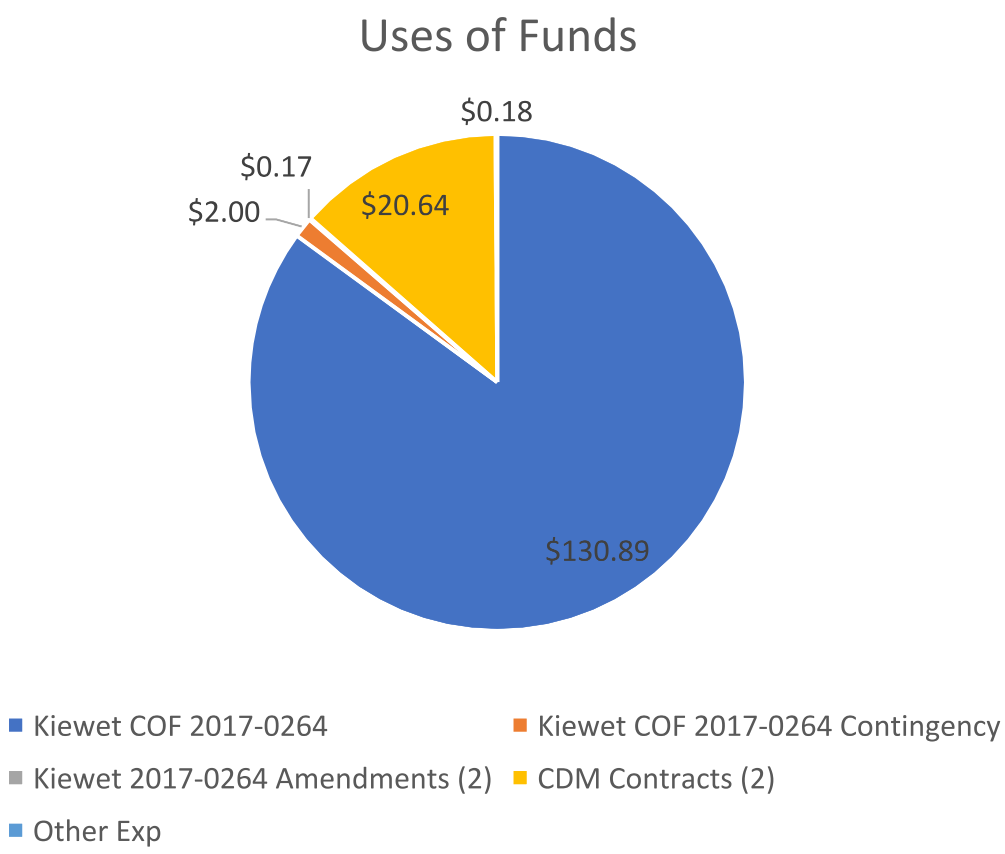
Budget and Finance Committee Update

September 9, 2021

HISTORIC FRANKLIN TENNESSEE

Updated Sources & Uses for WWTP Project
(in millions)





Total Sources and Uses of Funds- $153,880,929 including Contract Contingency Balance as of 8/10/2021

Sources of Funds- Detail

Description	Amount	Interest Rate	Final Maturity
2017 State Revolving Fund Loans	$100,000,000	1.55%	2051
Cash Contribution from Utility (May Reduce due to Final Use of Contingency)	21,380,929	NA	NA
2021 SRF Loan	19,500,000	1.38%	2052
2021 Water & Sewer Revenue Bond- Project Fund Deposit	13,000,000	2.04%	2042
Total Sources of Funds	$153,880,929		

Updated August 30, 2021

Summary Statistics- 2021 Water & Sewer Revenue Bond

Par Amount	$10,660,000
Original Issue Premium	$2,493,116
Project Fund Deposit	$13,000,000
True Interest Cost (TIC) as a %	2.046844%
Bond Rating	Aa2 by Moody’s Investor Service
Sale Date	August 25, 2021
Number of Bidders	8
Winning Bidder (Lowest Interest Rate Bid)	Morgan Stanley
Final Maturity Payment Due	February 1, 2042
Average Life of Principal Maturity	12.3 Years
Average Annual Debt Service	$793,678
Maximum Annual Debt Service	$802,000

Timeline for 2021 Financings

Tuesday, September 14th	BOMA Consideration of 2021 SRF Loan Resolution
Wednesday, September 15th	Closing of 2021 Water & Sewer Revenue Bonds- Receipt of Funds
October/November 2021	Consideration of 2021 SRF Loan by TN Local Development Authority (TLDA)
January/February 2022	City Receives First Draw of Funds for 2021 SRF Loan
August 2022 (est.)	Final Expenses Paid for WWTP Upgrade and Expansion Project

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-02403

DATE: August 30, 2021

TO: Budget & Finance Committee

FROM: Kristine Brock, Asst. City Administrator/CFO

SUBJECT:

Report On The 2021 Actuarial Reports For The City's Defined Benefit Pension Plans.

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Budget & Finance Committee on the actuarial reports for the City's defined benefit plans.

BACKGROUND/STAFF COMMENTS:

The City of Franklin has two defined benefit pension plans that are subject to annual valuation by a certified actuary. The closed single employer plan was established May 1, 1971, and closed to new hires effective December 31, 2016. An open multiple employer plan administered by the State of Tennessee Department of Treasury's Tennessee Consolidated Retirement System (TCRS) was opened to new hires on January 1, 2017.

FINANCIAL IMPACT:

The actuarial reports released in 2021 establish the required employer contribution amounts for the fiscal year beginning July 1st. The City's FY 2022 Budget as adopted by the Board of Mayor and Aldermen appropriate the required employer funding amount for both plans.

RECOMMENDATION:

No action requested of the Budget & Finance Committee. This report is for informational purposes.

Summary of Defined Benefit Pension Plans

City of Franklin, Tennessee

	Closed City Plan	Open TCRS Plan
Effective Date of Retirement Plan	5/1/1971	1/1/2017
Date of Plan Closure to New Hires	12/31/2016	NA
Date of Valuation	1/1/2021	6/30/2020
For the Fiscal Year Beginning	7/1/2021	7/1/2021
Interest Rate Assumption	7.10%	7.25%
Value of Assets	$ 136,804,759	$ 1,966,639
Empl Contr Rate as % of Payroll- 2021	16.86%	6.05%
Empl Contr Rate as % of Payroll- 2022	17.28%	5.92%
Employer Contribution 2022- $	$ 5,160,362	$ 533,934
Number of Active Employees	438	190
Number of Inactive Employees	184	61
Number of Retirees & Disabled	261	0
Total Covered Payroll	$ 29,868,272	$ 9,019,156
Unfunded Accrued Liability	$ 28,473,360	$ 68,735

Note1: The Closed City Plan covers employees hired prior to 12/31/2016. New Hires beginning 1/1/2017 are members of the Open TCRS Plan, which has a different benefit structure. Over time, the average salary per active employee in the Open Plan will increase as new hires become eligible for pay increases through cost of living & merit increases as well as promotions.

Both actuarial report are prepared by Findley, Inc.

Updated by KBrock 8/30/2021

Tennessee Consolidated Retirement System
Employer Actuarially Determined Contribution (ADC) Rate

Department Code(s): 819.09
FRANKLIN CITY OF

Applicable period for this employer rate	July 1, 2021 through June 30, 2022
Actuarial valuation date	June 30, 2020
Actuarial experience study date	June 30, 2016
Investment rate of return assumption	7.25%

Key Elements of the Pension Plan (Employer Elections)

Base plan formula	1.5% formula times years of service
Employee contribution rate	5% of salary
Vesting period	5 years
Retiree COLAs	Provided, CPI based, capped at 3%

Employer ADC Rate

Rate Components:	
Normal cost	5.66 %
Unfunded accrued liability amortization	0.07 %
Administrative cost	0.19 %
Total employer ADC rate	5.92 %

Actuarial Present Value of Benefits (PVB) Summary

Actuarial value of assets	$ 1,966,639
Expected employee contributions	4,747,140
Expected employer normal cost	4,984,337
Unfunded accrued liability	68,735
Total PVB	$ 11,766,851

Employees Covered by Benefit Terms

Inactive employees or beneficiaries currently receiving benefits	0
Annualized Retirement Benefit: $0	
Inactive employees entitled to but not yet receiving benefits	61
Active employees	190
Annualized Salary: $9,019,156	
Total	251

Amortization of Unfunded Accrued Liability

Actuarial Valuation Date	Unfunded Accrued Liability (Negative Unfunded Accrued Liability)	Annual Amortization Amount	Amortization Period at June 30, 2020 (in years)
June 30, 2013	$ 0	$ 0	0.00
June 30, 2015*	0	0	0.00
June 30, 2016	0	0	0.00
June 30, 2017	10,961	1,065	17.00
June 30, 2018	(8,064)	(761)	18.00
June 30, 2019	22,576	2,075	19.00
June 30, 2020	43,262	3,882	20.00
Total	$ 68,735	$ 6,261	

**Beginning June 30, 2015, valuations are performed annually.*

City of Franklin Employees' Pension Plan and Trust

Actuarial Valuation and Report

January 1, 2021

5301 Virginia Way, Suite 400 • Brentwood, TN 37027 • www.findley.com

Table of Contents

Introduction

An actuarial valuation of the City of Franklin Employees' Pension Plan and trust was performed as of January 1, 2021. The last valuation performed was as of January 1, 2020. The purpose of the valuation was to determine the current funding status of the Plan, with the intention that funding levels indicated by the valuation be used as the basis for contributions to the Plan for the fiscal year commencing January 1, 2022.

Actuarial valuations are based on the integrity of employee data, plan asset data, plan provisions and an extensive set of assumptions regarding future events. There is necessary uncertainty with any actuarial calculation based on the accuracy of the data provided, the correct interpretation of plan provisions and the Accuracy of the assumptions made. These results were based on participant data provided by the City and asset information provided by the Trustee. This information was not audited but was reviewed for reasonableness.

This valuation was prepared on the basis of the interest, salary and demographic assumptions that were determined from the Experience Study for the period January 1, 2014 to December 31, 2018 prepared by Findley and approved by the Board for use beginning with the January 1, 2019 actuarial valuation. These assumptions will remain in effect for valuation purposes until such time as the Board adopts revised assumptions, which is scheduled to be performed before the January 1, 2023 valuation.

A detailed explanation of the actuarial assumptions and methods used in the report are contained in the Basis of Valuation section. Also included in the Basis of Valuation section of this report is a summary of provisions of the plan as we understand them.

Purpose and Use

This report has been prepared exclusively for the City of Franklin Employees' Pension Plan and Trust. The calculations reported herein have been made on a basis consistent with our understanding of the statements. Findley is not responsible for consequences resulting from the use of any part of this report without prior authorization or approval. This report provides actuarial advice and does not constitute legal, accounting, tax or investment advice. Determinations for other purposes, such as funding, bond ratings, or judging benefit security, may be significantly different from the results shown in this report.

Actuarial findings in this report are based on actuarial assumptions which reflect expected plan experience. Although the deviation of the actual future plan experience and the expected experience inherently creates some uncertainty with the results, in our opinion the actuarial assumptions reasonably reflect the expected future experience of the plan. Future actuarial measurements may differ significantly from the current measurements presented in this report due to such factors as the following: plan experience differing from that anticipated by the economic or demographic assumptions; changes in economic or demographic assumptions; increases or decreases expected as part of the natural operation of the methodology used for these measurements (such as the end of an amortization period or additional cost or contribution requirements based on the plan's funded status); and changes in plan provisions or applicable law. All of these factors can result in the risk of volatility in the Net Pension Liability over time.

Notes about Participant Data

The actuarial valuation underlying this report has been made utilizing employee data furnished by the employer. While we have analyzed this information and found no material limitations, please note that a complete and independent audit of these data was not performed.

Actuarial Certification

The actuarial valuation summarized in this report is based on the employee data provided by City of Franklin Employees' Pension Plan and trust information provided by the trustee. The employee data has been reviewed for consistency. The trust information in this report has not been audited but appears to accurately reflect the assets of the plan. The information in this report has been prepared under the supervision of S. Kevin Sullivan, a member of the Academy of Actuaries, Fellow of the Society of Actuaries, and a consulting actuary with Findley, Inc., who has met the Qualification Standards of the American Academy of Actuaries to render the actuarial opinions herein. To the best of our knowledge the information has been prepared in accordance with generally accepted actuarial standards, including the overall appropriateness of the analysis, assumptions, and results and conforms to appropriate Standards of Practice as promulgated from time to time by the Actuarial Standards Board, which standards form the basis for the information in this report. We are not aware of any direct or material indirect financial interest or relationship, including investment management or other services that could create, or appear to create, a conflict of interest what would impair the objectivity of our work.

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May 5, 2021
Date

Sylvain Limprevil
Associate, Society of Actuaries
Phone 615.665.5321

May 5, 2021
Date

Summary of Report

Funding requirements

An actuarial valuation of the City of Franklin Employees' Pension Plan and trust was conducted as of January 1, 2021. The purpose of the valuation is to determine the cost implications of the pension plan including a determination of annual funding levels for the plan year ending December 31, 2022.

On the basis of the valuation, it has been determined that the annual funding levels for the 2022 plan year, as described in the basis of the valuation section of this report, are as follows:

	Total Amount	Percentage of Payroll
Recommended Funding Level	$ 5,160,362	17.28%

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The following summarizes pertinent comparative statistics from the current and previous valuations:

	Valuation Date		
	1/1/2021	1/1/2020	% Increase
Number of Employees	438	466	(6.01%)
Total Covered Payroll	$ 29,868,272	$ 30,013,785	(0.48%)
Average Salary	$ 68,192	$ 64,407	5.88%
Average Age	47.59	47.16	0.91%
Average Past Service	14.98	14.30	4.76%
Recommended Funding Level	$ 5,160,362	$ 5,061,105	1.96%
% of Payroll	17.28%	16.86%	2.46%

Yearly comparison of selected plan information

	Plan Year			
	2021	2020	2019	2018
Number of Participants				
Active	438	466	494	519
Deferred Vested	184	179	178	172
Retired and Disabled	261	238	223	210
Annual Covered Payroll	$ 29,868,272	$ 30,013,785	$ 31,795,391	$ 31,118,096
Average Annual Earnings	$ 68,192	$ 64,407	$ 64,363	$ 59,958
Present Value of Benefits	$ 179,661,796	$ 165,401,042	$ 157,975,987	$ 145,013,271
Unfunded Supplemental Liability	$ 28,473,360	$ 27,836,703	$ 37,903,829	$ 23,680,756
Actuarial Asset Value	$ 136,804,759	$ 123,325,787	$ 104,845,757	$ 108,421,369
Annual Funding Levels				
Normal Cost	$ 2,303,771	$ 2,344,647	$ 2,438,659	$ 2,017,416
Normal Cost Rate	7.71%	7.81%	7.67%	6.48%
Expected Employee Contribution	$ (314,541)	$ (321,389)	$ (343,831)	$ (331,592)
Net Normal Cost	$ 1,989,230	$ 2,023,258	$ 2,094,828	$ 1,685,824
Net Normal Cost % of Payroll	6.66%	6.74%	6.59%	5.42%
Recommended Contribution	$ 5,160,362	$ 5,061,105	$ 5,988,709	$ 4,254,456
% of Payroll	17.28%	16.86%	18.84%	13.67%
Present Value of Accrued Benefits	$ 135,949,251	$ 122,667,986	$ 114,393,433	$ 110,751,244
Security Ratio	100.63%	100.54%	91.65%	97.90%

Funding Issues

The investment return for the period ending January 1, 2021 was 11.77%; the assumed rate of return was 7.20%. This resulted in a $5,969,279 investment gain based on the investment return assumption.

Contribution Components under the Plan

Plan benefits are being funded by actuarially determined contributions and investment income from plan assets. Unfunded liabilities are amortized as described below.

Description of Actuarial Funding Method

The employer contribution and plan liabilities are determined under the Entry Age Normal Funding Method.

A detail description of the Method followings:

The Normal Cost is the annual amount that would have to be paid for each member from the original date of entry (employment) to his assumed retirement (termination, disability, or death) date in order to fund his projected benefits, over the whole of his working life (membership in the plan). This computation is made in such a way that each year's annual payment is a level percent of participants' compensation.

The unfunded (surplus) / liability is determined by calculating the Present Value of Projected Benefits at the Valuation date and subtracting the Present Value of Future Normal Costs the assets of the Fund.

A past service cost (amortization payments) is calculated as the amount necessary to fund the Initial Unfunded Actuarial Accrued Liability plus any changes in the Unfunded Actuarial liability due to experience gains and losses.

Accrued Liability due to plan changes, assumption changes, or actuarial experience gains / (losses), together with interest thereon, in equal installments as required by regulations. See amortization Schedule section.

The recommended City's contribution is the Normal Cost plus the Past Service Contribution with interest to expected date(s) of the contributions(s).

Actuarially Determined Contributions

For the fiscal year ending December 31, 2021, the actuarially determined contribution is $5,061,105. The City of Franklin contributed $5,061,105 for the fiscal year ending December 31, 2021, which satisfies the requirement to fund at least 100% of the actuarially determined contribution. The actuarially determined contribution for the fiscal year ending December 31, 2022 is $5,160,362

Basis of Valuation

Summary of provisions of the plan

This Summary is not a summary Plan Description or a Plan Document. You should not rely solely on this summary in making a determination of eligibility for the plan or its benefits.

Name of Plan

City of Franklin Employees' Pension Plan

Plan Sponsor & Plan Administrator

City of Franklin

Trustees

City of Franklin

City of Franklin Employee Pension and Trust Investment

Human Resources Director, two (2) members of the Board appointed by the Mayor, two (2) City Employee Representatives elected by the Employee population covered by this Plan, and two (2) Citizen Representatives who shall be appointed initially by the Mayor.

Effective Date

The Plan was originally established effective May 1, 1971. The restated Plan document is effective January 1, 2018. The latest amendment closed the Plan to new Participants, as of January 1, 2017.

Effective December 31, 2018, the Cash Balance must be taken as a single Lump Sum or as a Cash Refund Annuity. If you are not retired, you must take the account balance as of the date you retire. If you are retired, you must take the cash balance no later than April 1st, after you attain age 70.5.

Plan Year

The plan year is the calendar year.

Eligibility

A full-time employee who works 30 hours or more per week will become an active member on the first day of the month after meeting the following requirements:

- Completes one year of continuous service
- Reaches age 21
- An Employee hired on or after February 15, 2010, shall become eligible to participate in the Plan and become a Participant as of the first day of the month immediately following the commencement of the Employee's employment by the City, provided, however, that such Employee shall be eligible to participate in the Plan only upon his election to participate.

Effective January 1, 2017, the Plan is closed to new participants.

Credited Service

Credited Service under the Plan is based on completed calendar months during which an Employee has been in continuous employment with the City of Franklin. Periods of absence due to disability, military service, or approved leave are not considered discontinuance of employment.

Plan Compensation

Plan Compensation is W-2 Compensation, including deferrals made under this Plan as mandatory pre-tax employee contributions, any amounts made under a cafeteria (§125) plan, overtime pay, bonuses, holiday pay, fringe benefits (cash or non-cash), deferred compensation, welfare benefits, and other regular pay. Compensation excludes reimbursements or other expense allowances, moving expenses, uniform allowances, and supplemental pay for police officers and firefighters, long-term disability benefits, pay in-lieu-of notice, severance pay, tuition reimbursements, or automobile allowances.

On November 17, 2016, the City approved the creation of a Retirement Health Savings (RHS) Plan that is exempt from income tax when disbursements are made for medical expenses and related health insurance payments and premiums. The initial phase of the RHS plan includes the City Administrator, Assistant City Administrators, and Department Directors. Funds contributed to the RHS plan are not considered wages in pension benefit calculations.

Average Compensation

"Average Compensation" shall mean the average of the Participant's Compensation over the three (3) consecutive whole calendar years of a Participant's Employment during which his Compensation was the greatest out of the last ten (10) calendar years, or over a lesser number of Years of Employment actually served provided, however, that for a Participant who was first hired by the City on or after February 15, 2010, "Average Compensation" shall mean the average of the Participant's Compensation over the five (5) consecutive whole calendar years of a Participant's Employment during which his Compensation was the greatest out of the last ten (10) calendar years or over a lesser number of Years of Employment actually served.

Accrued Benefit

The Accrued Benefit is determined in the same manner as Normal Retirement Benefit using Average Compensation and Service at date of determination.

Participants' Cash Balance Accounts are the account balances on the date of determination.

Normal Retirement

Eligibility

Normal retirement occurs at age 65 and completion of 5 years of Plan participation. With respect to employees hired before July 1, 2006, normal retirement occurs when they complete 25 years of service.

Benefit

For employees hired before July 1, 1995, the benefit formula is the greater of

- 2.00% of Average Compensation multiplied by the number of years of Credited Service, less 50.00% of the monthly Primary Insurance Amount provided under Social Security at the time of retirement, or
- 1.00% of Average Compensation multiplied by the number of years of Credited Service.

For all retirements and terminations after July 1, 2003, the benefit formula is 2.00% of Average Compensation multiplied by the number of years of Credited Service.

Cash Balance Accounts

Cash Balance Accounts include the sum of all pre-tax employee contributions, post-tax employee contributions, discretionary City contributions, and interest credits.

Early Retirement

Eligibility

Completion of ten years of Credited Service and attainment of age 55, or completion of 25 years of Credited Service regardless of age.

Benefit

The benefit is determined under the Accrued Benefit formula stated above, which is based on service and compensation to date, and is payable at age 65. A reduced benefit is payable immediately. The reduction for immediate commencement of benefits is 5% per year for each year preceding normal retirement with a prorated adjustment for partial years, rounded to the nearest month. A participant hired before February 15, 2010 who has attained age 62 with twenty years of Credited Service will receive an Early Retirement Benefit without reduction.

Participants hired after July 1, 2006 and before February 15, 2010 can retire after age 55 with at least 25 year of service with no reduction for early retirement.

Participant's Cash Balance Accounts are the account balances on the Early Retirement Date.

Late Retirement

Benefit

The late retirement benefit is the greater of the benefit determined under Normal Retirement above calculated as of the Normal Retirement Date actuarially increased to the late retirement date, or the benefit determined under Normal Retirement above recognizing pay and service to the late retirement date.

Participants' Cash Balance Accounts are the account balances on the actual Retirement Date.

Disability Retirement

Eligibility

A participant must be totally and permanently disabled.

Benefit

The benefit is the accrued retirement benefit reduced for early payment or deferred to age 65 if the participant is not otherwise eligible to receive a benefit.

Vesting

A participant will be vested in his Accrued Benefit according to the following schedule adopted after January 1, 2003.

Credited Service	Vested Percentage
Less than 5 years	0%
5 years	100%

A participant is 100% vested immediately in all Cash Balance Accounts.

Death before Retirement

Eligibility

Attainment of age 21 and one year of Credited Service is required to be eligible for this benefit upon death.

Benefit

The beneficiary receives the monthly benefit that can be provided by the actuarial present value of the accrued benefit. If the employee dies before becoming eligible for Early Retirement, the beneficiary may receive a Lump Sum equal to the actuarial present value of the accrued benefit.

Death after Retirement

No benefit is payable unless an optional form of settlement has been elected. Otherwise, the benefit is the employee's contributions, plus interest, less the amount of annuity payments paid.

Annuity Forms

The following forms are available:

Normal Form

- The normal form for the monthly benefit is a life annuity benefit. However, each participant married at retirement who does not elect otherwise will receive a joint annuity in a reduced amount providing for a 50% continuation to a surviving spouse.
- The normal form for the Cash Balance Accounts is a lump sum. However, it may be converted to an annuity payable for life with a death benefit refund of the account at the Participant's Retirement Date, minus the sum of the monthly payments that have been made.

Optional Forms

- Contingent options at 50%, 75%, or 100% of the benefit being paid to the beneficiary upon death of the retiree
- Five, ten, and fifteen year certain and life annuities
- Social Security adjustment option
- Special option upon request and granted by the City

Contributions

Mandatory Participant Contributions

Employees that elect to participate, who were first hired by the City on or after February 15, 2010, shall make a mandatory contribution to the Plan in an amount equal to 5% of the Participant's Compensation. Employees are 100% vested in total accumulated contribution without interest.

Pre-Tax Employee Contributions

Employees hired before July 1, 1995 may contribute from 3.00% to 10.00% on a pre-tax basis to a Cash Balance Account. For employees hired on or after July 1, 1995, a 3.00% pre-tax contribution is required, but an additional contribution up to 7% may be made if elected on a one-time basis.

Post-Tax Employee Contributions

Employees may make a voluntary after-tax contribution of 1.00% to 10.00% of annual salary to a Cash Balance Account.

Discretionary City Contributions

The City may make additional contributions to Participants' Cash Balance Accounts on a discretionary basis.

Regular City Contributions

The City will make regular contributions as required to fund the Plan.

Interest on Cash Balance Accounts will be credited each year with interest calculated at the rate for U.S. Treasury Bills as of November 1, of the previous year plus 1.00%. The minimum interest to be credited will be no less than 6.00% per year.

The Historical Cash Balance interest crediting rates are:

Year	Rate
1995	9.08%
1996	7.26%
1997	7.48%
1998	7.11%
1999	6.25%
2000	7.15%
2001	6.78%
2002	6.12%
2003	6.00%
2004	6.12%
2005-2020	6.00%

Summary of actuarial assumptions and methods

Mortality Rates

105% of the RP-2014 Healthy Annuitants and Non-Annuitants, Blue Collar Mortality Tables, Adjusted back to 2006, separate for Males and Females.

Withdrawal Rates

- **Tier I and Tier III** – The Basic Age Table - 2003 SOA Pension Plan Turnover Study
- **Tier II and Tier IV** – 115% of The Basic Age Table - 2003 SOA Pension Plan Turnover Study

Disability Rates/Disabled Mortality/Recovery Rates

100% of UAW table for Males and Females

Salary Scale

Sample rates are shown below:

Age	Rate
25	7.50%
30	7.00%
35	6.00%
40	5.00%
45	4.50%
50	4.00%
55	3.50%
60+	3.00%

Rate of Investment Return

Prior to January 1, 2018 – 7.50% per annum

January 1, 2018 – 7.40% per annum

January 1, 2019 – 7.30% per annum

January 1, 2020 – 7.20% per annum

January 1, 2021 – 7.10% per annum

Rate of Retirement

Active Participants are assumed to retire Based on the following:

		Tier I - General Service			
Age	Under 5	5-6	7-19	20-24	25 & Over
<40	0.00%	0.00%	0.00%	0.00%	0.00%
40-49	0.00%	0.00%	5.00%	5.00%	10.00%
50-54	0.00%	0.00%	5.00%	5.00%	20.00%
55	0.00%	0.00%	5.00%	5.00%	10.00%
56	0.00%	0.00%	5.00%	5.00%	10.00%
57-61	0.00%	0.00%	5.00%	5.00%	10.00%
62	0.00%	0.00%	25.00%	50.00%	50.00%
63-64	0.00%	0.00%	15.00%	25.00%	40.00%
65	0.00%	15.00%	40.00%	40.00%	40.00%
66-69	0.00%	20.00%	20.00%	40.00%	40.00%
70+	0.00%	100.00%	100.00%	100.00%	100.00%

		Tiers II & III - General Service			
Age	Under 5	05-Jan	19-Jun	20-24	25+
<55	0.00%	0.00%	0.00%	0.00%	0.00%
55	0.00%	0.00%	10.00%	10.00%	12.50%
56	0.00%	0.00%	5.00%	5.00%	10.00%
57-59	0.00%	0.00%	5.00%	5.00%	7.50%
60-61	0.00%	0.00%	5.00%	5.00%	12.50%
62	0.00%	0.00%	25.00%	50.00%	50.00%
63-64	0.00%	0.00%	15.00%	25.00%	25.00%
65-69	0.00%	50.00%	50.00%	50.00%	50.00%
70+	0.00%	100.00%	100.00%	100.00%	100.00%

Rates of Retirement (continued)

Tier I - Police / Fire

Age	Service Under 10	10-19	20-24	25	26	27	28	29 & Over
Under 40	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
40-49	0.00%	0.00%	0.00%	0.00%	0.50%	0.50%	0.50%	0.50%
50	0.00%	0.00%	0.00%	20.00%	20.00%	20.00%	2.00%	2.00%
51	0.00%	0.00%	0.00%	20.00%	20.00%	40.00%	40.00%	40.00%
52	0.00%	0.00%	0.00%	20.00%	20.00%	60.00%	60.00%	60.00%
53	0.00%	0.00%	0.00%	20.00%	20.00%	60.00%	80.00%	80.00%
54	0.00%	0.00%	0.00%	20.00%	20.00%	60.00%	80.00%	80.00%
55	0.00%	10.00%	10.00%	40.00%	60.00%	80.00%	80.00%	80.00%
56-61	0.00%	5.00%	5.00%	20.00%	40.00%	60.00%	80.00%	80.00%
62	0.00%	25.00%	50.00%	50.00%	50.00%	60.00%	80.00%	80.00%
63-64	0.00%	15.00%	25.00%	40.00%	20.00%	40.00%	60.00%	80.00%
64-69	0.00%	40.00%	40.00%	50.00%	20.00%	40.00%	60.00%	80.00%
70+	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Tiers II & III - Police / Fire

Age	Service Under 5	5-9	10-14	20-24	25	26	27	28	29 & Over
<55	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
55	0.00%	0.00%	1.00%	10.00%	20.00%	20.00%	20.00%	20.00%	20.00%
56	0.00%	0.00%	5.00%	5.00%	20.00%	40.00%	40.00%	40.00%	40.00%
57	0.00%	0.00%	5.00%	5.00%	20.00%	40.00%	60.00%	60.00%	60.00%
58	0.00%	0.00%	5.00%	5.00%	20.00%	40.00%	60.00%	80.00%	80.00%
59	0.00%	0.00%	5.00%	5.00%	20.00%	40.00%	60.00%	8.00%	100.00%
60	0.00%	0.00%	5.00%	5.00%	20.00%	40.00%	60.00%	80.00%	100.00%
61	0.00%	0.00%	5.00%	5.00%	20.00%	40.00%	60.00%	80.00%	100.00%
62	0.00%	0.00%	25.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
63-64	0.00%	0.00%	15.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
65-68	0.00%	50.00%	50.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
69	0.00%	10.00%	10.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Valuation method

Entry Age Normal with the unfunded liability reestablished each year

Amortization method

Level Percent of Salary amortization of unfunded liabilities

Provision for Expenses

The expenses are reflected in the interest funding rates.

Form of payment

Participants elect normal form of payment.

Marriage assumptions

100% of both males and females are assumed to be married with husbands 3 years older than their wives.

Other assumptions

Deferred vested participants are assumed to commence at age 65.

Disabled participants are assumed to commence at age 55.

Amortization Period

20 Years Closed Period

Asset valuation method

The asset valuation is equal to the Market value of assets plus any employee and / or employer contributions made for the plan year. The asset information is provided by the City of Franklin, US Bank and Trust and Dahab Associates. The asset amount used in this report was approved by the City.

Changes in Assumptions and Method from prior actuarial valuation

The following assumptions were changed beginning with the January 1, 2021 valuation.

The interest rate assumption has been changed from that used in the prior year report. The change is as follows:

	Prior Year	Current Year
Valuation Rate	7.20%	7.10%
Investment Rate of Return	7.20%	7.10%

Reason: Effective with the 2018 valuation, the City of Franklin has committed to reduce the investment rate of return assumption by 10 basis points each year until the investment rate reaches 7.00%; to better reflect plan's current and future rate of return expectations.

Plan Assets

Balance sheet

The following shows the market value of plan assets by asset for the current year and prior year.

Assets	Beginning of Year	End of Year
Total noninterest bearing cash	0	0
Receivables		
Employer contributions	1,243,458	0
Income	0	0
Other	0	0
Total Receivables	$ 1,243,458	$ 0
General investments		
Clearing Account	$ 1,154,029	$ 817,402
Other Clearing Account	0	0
Vanguard International Developing Countries	0	0
RMK Timber	0	0
FIA Timber	1,467,291	1,419,148
Landmark Private Equity	162,641	151,968
RMS Forest Timber	1,147,571	1,057,438
Hamilton Lane	1,437,994	1,031,488
State of Tennesseee	116,444,378	132,083,176
BTG Select II	268,425	244,139
Total Assets	**$ 123,325,787**	**$ 136,804,759**
Employer related investments		
Employer securities	0	0
Employer real property	0	0
Buildings and other property used in plan operation	0	0
Total Assets	**$ 123,325,787**	**$ 136,804,759**
Liabilities		
Benefit claims payable	0	0
Operating payables	0	0
Other liabilities	0	0
Total Liabilities	**$ 0**	**$ 0**
Net Assets	**$ 123,325,787**	**$ 136,804,759**

Note: Totals may vary slightly due to rounding

Summary of Operation

Income			
Contributions			
Employer		5,061,105	
Participants		688,835	
Other		0	
	Total Contributions		$ 5,749,940
Interest		N/A	
	Total Interest	N/A	$ 0
Dividends		N/A	
	Total Dividends		$ 0
Net gain (loss) on sale of assets		N/A	
	Gain (Loss)		$ 14,134,655
Unrealized appreciation (depreciation) of assets			0
Other income			0
Change in accrued income			0
	Total Income		$ 19,884,595
Expenses			
Benefit payments			
Participants/beneficiaries		6,289,974	
Other payments		0	
	Total Payments		$ 6,289,974
Administrative expenses		115,649	
	Total Administrative Expenses		$ 115,649
	Total Expenses		$ (6,405,623)
Net Income			$ 13,478,972

Investment Return

The annualize dollar weighted rate of investment return on market values during the preceding years is set forth below:

Year End	Annualized Rate
December 31, 2020	11.77%
December 31, 2019	18.49%
December 31, 2018	(3.06%)

Development of valuation Assets

The development of valuation assets as of January 1, 2021 for the plan is presented below:

Market Value Assets, January 1, 2021	$	136,804,759
Benefits Payable		0
Benefits Receivable		0
Fee Reversal		0
Valuation Assets	$	136,804,759

Reconciliation of Employee Contributions Cash Balance Account

	PreTax Contributions		Post Tax Contributions		Total	
As of December 31, 2019	$	6,815,091	$	331,813	$	7,146,904
Employee Contributions		213,455		80,283		293,738
Data Correction (Prior Year Payments)		(142,185)		(21,074)		(163,259)
Interest Credited		394,435		19,292		413,727
Payouts		(257,777)		(23,634)		(281,411)
Adjustments (Cash Refund Annuity)		(167,733)		0		(167,733)
As of December 31, 2020	$	6,855,286	$	386,680	$	7,241,966

Mandatory Employee Contributions

	Total Accumulated		2021 Contribution	
Tier 3 Employees	$	1,515,882	$	366,161
Tier 4 Employees		N/A		N/A

Actuarial Computations

Determination of Supplemental Liability

Entry Age Normal Past Service Liability as of January 1, 2021	$	165,278,119
Trust Fund		136,804,759
Unfunded Supplemental Liability as of January 1, 2021	$	28,473,360

Determination of Experience Gain or Loss as of January 1, 2020

Unfunded Actuarial Liability as of January 1, 2020	$	27,836,703
Normal Cost for the prior plan year		2,344,647
Interest at the valuation rate		2,173,057
Contributions for the prior plan year		(5,749,940)
Cash balance increase with interest		312,789
Interest on contributions		(104,025)
Expected Unfunded Actuarial Liability as of January 1, 2021	$	26,813,231
Assumption Changes		1,853,652
Expected Unfunded Actuarial Liability after Changes	$	28,666,883
Actual Unfunded Actuarial Liability as of January 1, 2021		28,473,360
Experience Gain or (Loss)	$	193,523

Actuarial Balance Sheet

Assets		
Trust Fund	$	136,804,759
Unfunded Supplemental Liability		28,473,360
Present Value of Future Normal Cost		14,383,677
Total	$	179,661,796
Liabilities		
Present Value of Benefits		
Retired Participants	$	76,525,476
Deferred Vested Participants		6,947,292
Active Participants		88,947,062
Cash Balance Account		7,241,966
Total	$	179,661,796

Determination of Normal Cost

The Normal Cost attributable to the plan year commencing January 1, 2020 is determined as follows:

Entry Age Normal - Normal Cost	$	2,303,771
Expected Employee Contributions	$	(314,541)
Net Normal Cost	$	1,989,230
Annual Payroll of Participants		29,868,272
Normal Cost Percentage		**6.66%**

Determination of Annual Funding levels

The recommended funding level is calculated as the sum of the normal cost for the plan year, plus amounts required to amortize the initial unfunded liabilities over 30 years plus experience gain/(loss) from the prior year.

		Recommended Funding Level
Normal Cost	$	1,989,230
Amortization Charges		4,148,539
Amortization Credits		(1,191,487)
Interest at the Valuation Rate		214,080
Contribution Amount	**$**	**5,160,362**
Contribution as a Percentage of Total Covered Payroll		**17.28%**

Amortization Bases

Funding Levels

Amortization Charge Bases

Description	Year Established	Original Amount	Period Remaining	Prior Payment	Balance	Current Payment
2014 Unfunded Liability	01/01/2014	4,291,887	11	$ 405,613	$ 3,228,315	$ 403,982
2015 Experience Loss	01/01/2015	3,768,423	14	338,127	3,132,317	336,429
2016 Experience Loss	01/01/2016	13,637,630	15	1,222,585	11,787,591	1,216,060
2017 Experience Loss	01/01/2017	4,381,222	16	392,435	3,921,979	390,221
2018 Change of Assumptions	01/01/2018	1,530,808	17	137,005	1,414,267	136,192
2019 Experience Loss	01/01/2019	13,988,079	18	1,251,238	13,299,930	1,243,453
2019 Change of Assumptions	01/01/2019	1,191,865	18	106,613	1,133,231	105,949
2020 Change of Assumption	01/01/2020	1,706,426	19	152,600	1,665,702	151,608
2021 Assumption Change	01/01/2021	1,853,652	20	N/A	1,853,652	164,644
Total Charges					$ 41,436,984	$ 4,148,539
Weighted average amort period:	9.988330753	period:	15.82057908			

Amortization Credit Bases

Description	Year Established	Original Amount	Period Remaining	Prior Payment	12/31/2020 Balance	Current Payment
2018 Experience Gain	01/01/2018	(2,342,428)	17	$ (209,644)	$ (2,164,098)	$ (208,399)
2019 Other	01/01/2019	(240,517)	18	(21,514)	$ (228,685)	(21,381)
2020 Experience Gain	01/01/2020	(10,631,030)	19	(950,696)	$ (10,377,318)	(944,518)
2021 Experience Gain	01/01/2021	(193,523)	20	N/A	$ (193,523)	(17,189)
Total Credits					$ (12,963,624)	$ (1,191,487)
Total					$ 28,473,360	$ 2,957,052
Weighted average amort period:	10.88020484	period:	18.62527871			

Analysis of Plan Experience

Experience gains and losses occur due to differences between anticipated and actual experience and may over significant periods of observation be important indicators of the accuracy of the actuarial assumptions used in determining contribution levels.

	Gain/(Loss)
Investment	5,969,279
Retirement Decrement	(3,558,774)
Termination Decrement	(1,821,807)
Disability	(92,546)
Retiree Mortality	1,197,842
Compensation Increase	(587,185)
Other Mortality	(148,105)
Transfers	9,765
Data Corrections	(774,946)
Liability Remeasured	
Total Gain/(Loss)	**193,523**

Accrued Benefit Information

In the current regulatory environment, accrued benefit values are utilized for a number of purposes. Information is presented in this table to satisfy those requirements. A description of the terms used herein is set forth below.

Vested accrued retirement benefits are those benefits which each employee has earned as of the valuation date. Vested benefits are calculated in accordance with the normal, early and deferred vested retirement provisions of the plan. The value of these benefits is determined using the actuarial assumptions shown in Basis of Valuation section of this report, including mortality and retirement rates. Similarly, *accrued retirement benefits* are benefits which each employee has earned as of the valuation date without regard to plan vesting provisions. The basis for calculation of these benefits is similar to that of vested accrued retirement benefits except that values attributable to certain otherwise forfeitable benefits are also included.

The *accumulated benefit value* is the current value of accrued retirement benefits determined using the interest rate applied to determine funding requirements. This value is useful, in comparison to plan assets, in evaluating the progress of the funding policy.

Number of Members

Retired	229
Beneficiaries	29
Disabled	3
Deferred Vested	184
Active Fully Vested	413
Active Partially Vested	0
Active Nonvested	25

Total Annual Amount of Vested Accrued Benefits

Retired	6,256,056
Deferred Vested	1,610,801
Active Vested	N/A

	Accumulated Benefit Value
Applicable Interest Rate	7.10%
Present Value of Vested Accrued Benefits	
Retired	$ 76,525,476
Deferred Vested	6,947,292
Active Vested	39,910,664
Total	$ 123,383,432
Present Value of Accrued Benefits	$ 135,949,251
Market Value of Assets	$ 136,804,759

Accumulated Benefit Value Reconciliation

Presented below is a reconciliation of changes in accumulated benefit values during the prior year.

Accumulated Benefit Value, January 1, 2020	$	122,667,986
Benefit accrual during the plan year		9,415,807
Benefit payments		(6,289,974)
Interest		8,605,656
Actuarial assumptions change		0
Plan Amendments		0
Assumption Change		1,549,776
Accumulated Benefit Value, January 1, 2021	$	135,949,251

Participant Data Reconciliation

		Active	Deferred Vested	Retired & Beneficiaries	Disabled
01/01/2020	Participants	466	179	235	3
	New Participants	1	(1)	0	0
	Vested Terminations	(9)	9	0	0
	Nonvested Terminations	0	0	0	0
	Retired	(25)	(3)	28	0
	Disabled	0	0	0	0
	Rehired	0	0	0	0
	Deceased	0	0	(6)	0
	Lump Sum Payments	0	0	0	0
	Data Corrections	5	0	0	0
	Survivors	0	0	1	
	No Further Benefits	0	0	0	0
01/01/2021	Participants	438	184	258	3
Averages					
	Attained Age	47.59	51.31	67.41	71.99
	Past Service	14.98	N/A	N/A	N/A
	Average Salary	$ 68,192	N/A	N/A	N/A
	Average Benefit Payment	N/A	$774	$2,123	$1,623

Distribution of Active Participants' Earnings

Annual Earnings by Age

	TIER I			TIER II			TIER III			TOTAL		
Age	Number of People	Total Annual Earnings	Average Annual Earnings	Number of People	Total Annual Earnings	Average Annual Earnings	Number of People	Total Annual Earnings	Average Annual Earnings	Number of People	Total Annual Earnings	Average Annual Earnings
Under 20	0	$0	$0	0	$0	$0	0	$0	$0	0	*$0*	*$0*
20-24	0	0	0	0	0	0	1	41,157	41,157	1	41,157	**41,157**
25-29	0	0	0	0	0	0	9	457,071	50,786	9	457,071	**50,786**
30-34	0	0	0	0	0	0	28	1,605,796	57,350	28	1,605,796	**57,350**
35-39	16	1,148,934	71,808	25	1,846,175	73,847	15	951,574	63,438	56	3,946,684	**70,477**
40-44	42	2,948,432	70,201	15	1,183,755	78,917	19	1,263,025	66,475	76	5,395,212	**70,990**
45-49	59	4,369,359	74,057	21	1,422,995	67,762	14	816,786	58,342	94	6,609,140	**70,310**
50-54	55	3,902,172	70,949	13	944,880	72,683	9	501,124	55,680	77	5,348,176	**69,457**
55-59	33	2,445,756	74,114	11	629,780	57,253	10	536,504	53,650	54	3,612,040	**66,890**
60-64	16	1,042,685	65,168	5	426,356	85,271	9	471,751	52,417	30	1,940,792	**64,693**
65-69	4	326,138	81,535	1	49,680	49,680	4	314,872	78,718	9	690,691	**76,743**
70-74	1	65,608	65,608	2	108,477	54,239	0	0	0	3	174,085	**58,028**
75-79	0	0	0	0	0	0	0	0	0	0	0	**0**
80 & Over	1	47,428	47,428	0	0	0	0	0	0	1	47,428	**47,428**
Total	227	*$16,296,513*	*$71,791*	93	*$6,612,099*	*$71,098*	118	*$6,959,661*	*$58,980*	438	*$29,868,272*	*$68,192*

Distribution of Active Participants' Earnings

Annual Earnings by Years of Service

	TIER I			TIER II			TIER III			TOTAL		
Service	Number of People	Total Annual Earnings	Average Annual Earnings	Number of People	Total Annual Earnings	Average Annual Earnings	Number of People	Total Annual Earnings	Average Annual Earnings	Number of People	Total Annual Earnings	Average Annual Earnings
Under 5	2	$160,468	$80,234	2	$117,288	$58,644	23	$1,310,676	$56,986	25	$1,427,964	$57,119
5-9	0	0	0	0	0	0	91	5,449,438	59,884	91	5,449,438	59,884
14-Oct	16	967,009	60,438	91	6,494,811	71,372	4	199,548	49,887	111	7,661,367	69,021
15-19	110	7,526,987	68,427	0	0	0	0	0	0	110	7,526,987	68,427
20-24	77	5,814,225	75,509	0	0	0	0	0	0	77	5,814,225	75,509
25-29	20	1,649,033	82,452	0	0	0	0	0	0	20	1,649,033	82,452
30-34	2	182,611	91,305	0	0	0	0	0	0	2	182,611	91,305
35-39	1	64,108	64,108	0	0	0	0	0	0	1	64,108	64,108
40 & Over	1	92,540	92,540	0	0	0	0	0	0	1	92,540	92,540
Total	227	*$16,296,513*	*$71,791*	93	*$6,612,099*	*$71,098*	118	*$6,959,661*	*$58,980*	438	*$29,868,272*	*$68,192*

Distribution of Active Participants

TIER I										
	Years of Service									
AGE	Under 5	5-9	10-14	15-19	20-24	25-29	30-34	35-39	40 & Over	TOTAL
Under 20	0	0	0	0	0	0	0	0	0	0
20-24	0	0	0	0	0	0	0	0	0	0
25-29	0	0	0	0	0	0	0	0	0	0
30-34	0	0	0	0	0	0	0	0	0	0
35-39	0	0	3	13	0	0	0	0	0	16
40-44	0	0	3	30	9	0	0	0	0	42
45-49	0	0	2	19	31	7	0	0	0	59
50-54	0	0	2	23	20	8	2	0	0	55
55-59	0	0	4	13	11	4	0	1	0	33
60-64	0	0	0	11	4	1	0	0	0	16
65-69	0	0	1	1	1	0	0	0	1	4
70-74	0	0	0	0	1	0	0	0	0	1
75 & Over	0	0	1	0	0	0	0	0	0	1
TOTAL	0	0	16	110	77	20	2	1	1	227

Distribution of Active Participants

TIER II										
	Years of Service									
AGE	Under 5	5-9	10-14	15-19	20-24	25-29	30-34	35-39	40 & Over	TOTAL
Under 20	0	0	0	0	0	0	0	0	0	0
20-24	0	0	0	0	0	0	0	0	0	0
25-29	0	0	0	0	0	0	0	0	0	0
30-34	0	0	0	0	0	0	0	0	0	0
35-39	0	0	25	0	0	0	0	0	0	25
40-44	0	0	15	0	0	0	0	0	0	15
45-49	0	0	21	0	0	0	0	0	0	21
50-54	1	0	12	0	0	0	0	0	0	13
55-59	1	0	10	0	0	0	0	0	0	11
60-64	0	0	5	0	0	0	0	0	0	5
65-69	0	0	1	0	0	0	0	0	0	1
70-74	0	0	2	0	0	0	0	0	0	2
75 & Over	0	0	0	0	0	0	0	0	0	0
TOTAL	2	0	91	0	0	0	0	0	0	93

Distribution of Active Participants

TIER III										
	Years of Service									
AGE	Under 5	5-9	10-14	15-19	20-24	25-29	30-34	35-39	40 & Over	TOTAL
Under 20	0	0	0	0	0	0	0	0	0	0
20-24	0	1	0	0	0	0	0	0	0	1
25-29	5	4	0	0	0	0	0	0	0	9
30-34	8	20	0	0	0	0	0	0	0	28
35-39	1	14	0	0	0	0	0	0	0	15
40-44	2	17	0	0	0	0	0	0	0	19
45-49	3	10	1	0	0	0	0	0	0	14
50-54	0	8	1	0	0	0	0	0	0	9
55-59	3	5	2	0	0	0	0	0	0	10
60-64	1	8	0	0	0	0	0	0	0	9
65-69	0	4	0	0	0	0	0	0	0	4
70-74	0	0	0	0	0	0	0	0	0	0
75 & Over	0	0	0	0	0	0	0	0	0	0
TOTAL	23	91	4	0	0	0	0	0	0	118

Distribution of Inactive Active Participants with Average Annual Benefit

Attained Age	Beneficiaries	Disabled	Retirees	Terminated Vested	Total
Under 45	2	0	0	52	**54**
	$2,106	$0	$0	$9,506	**$9,231**
45-49	0	0	1	38	**39**
	$0	$0	$60,995	$8,696	**$10,037**
50-54	0	0	14	29	**43**
	$0	$0	$49,289	$11,117	**$28,385**
55-59	2	0	32	24	**58**
	$6,796	$0	$41,483	$7,945	**$27,625**
60-64	4	0	36	23	**63**
	$16,190	$0	$33,176	$8,851	**$23,217**
65-69	3	1	68	10	**82**
	$10,564	$5,309	$20,178	$5,071	**$17,803**
70-74	6	2	52	8	**68**
	$15,820	$7,084	$25,059	$2,344	**$21,043**
75-79	4	0	14	0	**18**
	$3,153	$0	$16,591	$0	**$13,605**
80-84	2	0	6	0	**8**
	$24,334	$0	$17,210	$0	**$18,991**
85-89	5	0	5	0	**10**
	$13,042	$0	$21,563	$0	**$17,303**
90 & Over	1	0	1	0	**2**
	1,104	0	4,607	0	**2,856**
TOTAL	29	3	229	184	445
	$11,613	$6,492	$27,112	$8,755	$18,373

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-02336

DATE: August 4, 2021

TO: Budget & Finance Committee

FROM: Eric Stuckey, City Administrator
Mike Lowe, Comptroller
Margaret Wilson, Financial Analyst

SUBJECT:

Monthly Reports For September 2021

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Budget and Finance Committee concerning critical revenue streams that influence performance versus budget.

BACKGROUND/STAFF COMMENTS:

Beginning with the executive summary, the reports include:
- Schedule 1: Local Sales Tax - June 2021
- Schedule 2: Building Permits - July 2021
- Schedule 3: Road Impact Fees - July 2021
- Schedule 4: Facilities Tax (City) - July 2021
- Schedule 5: Facilities Tax (County) - July 2021
- Schedule 6: Gasoline Tax (Street Aid Fund) - June 2021
- Schedule 7: Hotel/Motel Tax - June 2021
- Schedule 8: Conference Center - July 2021
- Schedule 9: Grants - June 2021

FINANCIAL IMPACT:

There is no financial impact from the reports. Reports are provided to show any variance from budget.

RECOMMENDATION:

There is no staff recommendation. Reports are for information only.

HISTORIC
FRANKLIN
TENNESSEE

City of Franklin

Monthly Reports for September 2021

EXECUTIVE SUMMARY

Schedule 1: Local Sales Tax (June 2021)

The local sales tax remittance from the State of Tennessee for June 2021 sales (received by the City in August 2021) was $4,492,599 compared to $3,116,217 for the same month in 2020, a monthly year over year increase of $1,376,382 or 44.2%.

The year-to-date increase over last fiscal year is 18.5%.

Schedule 2: Building Permits (July 2021)

2022 year-to-date is less than 2021 by 11.8%, and compared to 2022 budget is less by 30.5%.

Schedule 3: Road Impact Fees * (July 2021)

Combined 2022 year-to-date compared to 2021 is 411.9% more, and compared to 2022 budget is more by 298.5%. By quadrant, Arterial Area 2022 year-to-date compared to 2021 is 412.3% more, and compared to 2022 budget is more by 257.6%. Coll Area 1 2022 year-to-date compared to 2021 is 5734.2% more, and compared to 2022 budget is more by 1310.3%; Coll Area 2 2022 year-to-date compared to 2021 is 76.2% less, and compared to 2022 budget is less by 76.3%; Coll Area 3 2022 year-to-date compared to 2021 is 152.3% more, and compared to 2022 budget is more by 423.4%; Coll Area 4 2022 year-to-date compared to 2021 is 65.3% more, and compared to 2022 budget is more by 123.9%.

Schedule 4: Facilities Tax (City) * (July 2021)

2022 year-to-date compared to 2021 is 93.9% more, and compared to 2022 budget is more by 22.1%.

Schedule 5: Facilities Tax (County) * (July 2021)

2022 year-to-date compared to 2021 is 28.6% more, and compared to 2022 budget is 56.2% more.

Schedule 6: Gasoline Taxes (State Street Aid Fund) (June 2021)

The gasoline tax remittance from the State of Tennessee for June 2021 sales (received by the City in August 2021) was $251,306 compared to $233,647 for the same month in 2020, an increase of $17,659 or 7.6%.
For budget comparisons, the City anticipated collections of $207,151 for June 2021, a difference of $44,155 more, or 21.3%. The year-to-date increase from last fiscal year is 1.7%.

Schedule 7: Hotel/Motel Tax (June 2021)

2021 year-to-date compared to 2020 is 17.9% less, and compared for 2021 budget is less by 34.3%.

Schedule 8: Conference Center (July 2021)

The City's ½ share of the loss for July 2021 was $21,002. In July 2020, the City's ½ share of the loss was $15,269.

Schedule 9: City of Franklin Grants (June 2021)

The City currently has thirty-eight (38) Grants totaling $81.7 million with $53.3 million remaining to be spent.

*** Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.**

City of Franklin

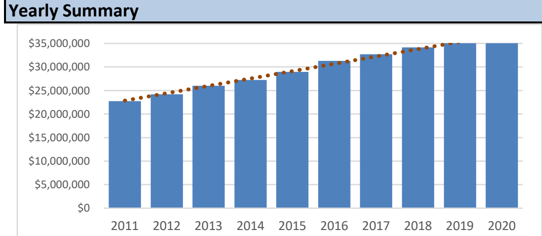
Finance Department - Monthly Reports

Schedule 1:	Local Sales Tax	Fund	General	Account:	110-31300-00000

Summary: Tennessee Code Annotated 67-6-702 authorizes the levy of a local sales tax. The maximum rate authorized is 2.75%. The current rate increased from 2.25% to the maximum of 2.75% effective April 1, 2018. The tax is applied only to the first $1,600 of any single article of personal property. The City receives 1/2 of the 2.75% rate collected within the City. Williamson County receives the other 1/2, plus an administrative fee of 1% of the City's 1/2 of the tax. Beginning with April 2018 taxes, the City contributes its share of the .5% increase to the County's School Debt Service. The County withholds the contribution for school debt service from the amount remitted to the City. The 36 month contribution period ended with March 2021 sales (received in May 2021).

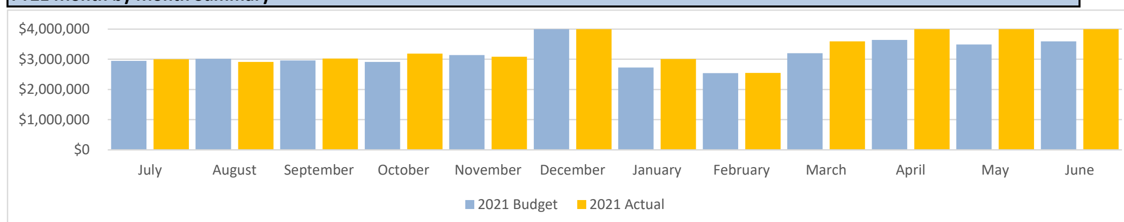
Monthly Report for September 2021: The local sales tax remittance from the State of Tennessee for June 2021 sales (received by the City in August 2021) was $4,492,599 compared to $3,116,217 for the same month in 2020, a monthly year over year increase $1,376,382, or 44.2% more. August receipts (June sales) are the final month of the FY 2021 fiscal year for both the City of Franklin and the State of Tennessee.
The additional local option sales tax rate of 0.50%, for a total local rate of 2.75%, became effective April 1, 2018. The City of Franklin pledged its share of this additional tax to School Debt Service for a period of 3 years, ending with the month of March 2021. June 2021 represents the third month in which the City's additional sales tax allocation is not designated for the School Debt Servic Fund. For the total 3 year program, the City contributed $22,472,809 to school. For the final 9 months of the program, the average monthly contribution to schools was $700,000.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year	Contribution to County School Debt .5% Apr 2018-Mar 2021
2011	$22,720,666	$1,750,845	8.3%	
2012	$24,197,413	$1,476,747	6.5%	
2013	$25,995,733	$1,798,320	7.4%	
2014	$27,254,742	$1,259,009	4.8%	
2015	$28,943,994	$1,689,252	6.2%	
2016	$31,309,366	$2,365,372	8.2%	
2017	$32,694,268	$1,384,902	4.4%	
2018	$34,151,972	$1,457,704	4.5%	$1,692,308
2019	$36,168,178	$2,016,206	5.9%	$7,052,013
2020	$35,453,379	($714,799)	-2.0%	$7,430,205
Average Increase (Decrease)		**$ 1,448,356**	**5.4%**	**$ 16,174,526**

FY21 Month by Month Summary



Month	2020 Actual	2021 Budget	2021 Actual	$ Inc./(Dec.) from 2020 Actual	% Inc./(Dec.) from 2020 Actual	$ Inc./(Dec.) from 2021 Budget	% Inc./(Dec.) from 2021 Budget	Contribution to County School Debt .5% Apr 2018-Mar 2021
July	$3,011,846	$2,949,977	$3,000,773	($11,073)	-0.4%	$50,796	1.7%	$651,963
August	$2,938,112	$3,014,670	$2,915,576	($22,536)	-0.8%	($99,094)	-3.3%	$633,703
September	$2,947,162	$2,962,727	$3,022,499	$75,338	2.6%	$59,772	2.0%	$669,249
October	$3,002,662	$2,915,517	$3,186,150	$183,488	6.1%	$270,633	9.3%	$692,919
November	$3,109,876	$3,143,037	$3,085,542	($24,333)	-0.8%	($57,495)	-1.8%	$673,220
December	$4,115,721	$4,080,396	$4,372,683	$256,961	6.2%	$292,287	7.2%	$961,435
January	$2,822,778	$2,725,382	$3,007,164	$184,386	6.5%	$281,782	10.3%	$661,651
February	$2,605,705	$2,543,420	$2,550,960	($54,745)	-2.1%	$7,540	0.3%	$564,920
March	$2,744,230	$3,203,635	$3,595,329	$851,099	31.0%	$391,694	12.2%	$789,223
April	$2,257,522	$3,639,834	$4,323,776	$2,066,254	91.5%	$683,942	18.8%	N/A
May	$2,781,549	$3,490,958	$4,446,675	$1,665,126	59.9%	$955,717	27.4%	N/A
June	$3,116,217	$3,592,033	$4,492,599	$1,376,382	44.2%	$900,566	25.1%	N/A
	$35,453,379 *Total*	**$38,261,586** *Total*	**$41,999,727** *Total*	**$545,529** *Average* **$6,546,348** *Total*	**18.5%** *Average*	**$311,512** *Average* **$3,738,141** *Total*	**9.8%** *Average*	**$6,298,283** *Total*

City of Franklin

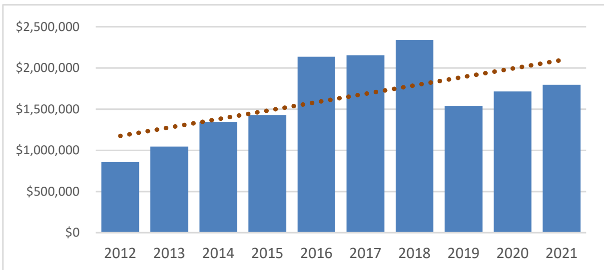
Finance Department - Monthly Reports

Schedule 2:	Building Permits	Fund	General Fund	Account:	110-32120-00000

Summary: A part of General Fund Revenues, these fees are paid to the City to offset and pay for the staffing costs borne by the City to extend services due to construction growth. There has been growth in both residential and commercial sides of development. This revenue has been difficult to predict by month because permits are often obtained and fees paid in advance of construction.

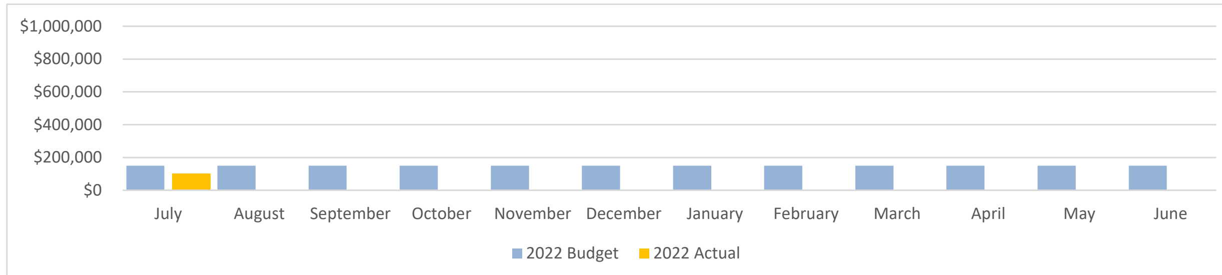
Monthly Report for August 2021: 2022 year-to-date is less than 2021 by 11.8%, and compared to 2021 budget is less by 30.5%.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	$855,409	$35,298	4.3%
2013	$1,046,947	$191,538	22.4%
2014	$1,343,978	$297,031	28.4%
2015	$1,426,188	$82,210	6.1%
2016	$2,136,322	$710,134	49.8%
2017	$2,153,262	$16,940	0.8%
2018	$2,339,364	$186,102	8.6%
2019	$1,539,655	($799,709)	-34.2%
2020	$1,714,700	$175,045	11.4%
2021	$1,796,670	$81,970	4.8%
Average Increase (Decrease)		**$ 97,656**	**10.2%**

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$117,582	$149,289	$103,721	($13,861)	-11.8%	($45,568)	-30.5%
August	$220,795	$149,289					
September	$148,714	$149,289					
October	$163,167	$149,289					
November	$152,921	$149,289					
December	$192,436	$149,289					
January	$192,867	$149,289					
February	$83,859	$149,289					
March	$125,489	$149,289					
April	$128,714	$149,289					
May	$124,827	$149,289					
June	$145,299	$149,289					
	$1,796,670	**$1,791,465**	**$103,721**	**($13,861)**	**-11.8%**	**($45,568)**	**-30.5%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				($13,861)		**($45,568)**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

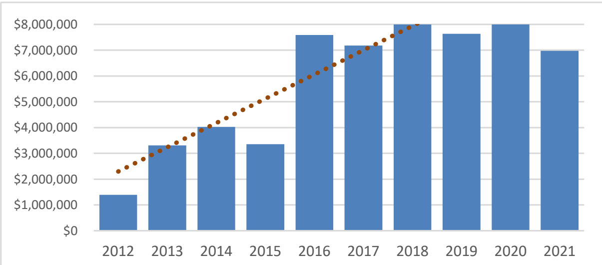
Schedule 3:	Road Impact Fees	Fund	Road Impact	Account:	128-(32800-32804)-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. Effective 7/1/2017, collections pertaining to collector roads within the 4 quadrants of Franklin began. This report was updated to show those collections when they occur.

Monthly Report for September 2021: 2022 year-to-date compared to 2021 is 411.9% more, and compared to 2022 budget is more by 298.5%.

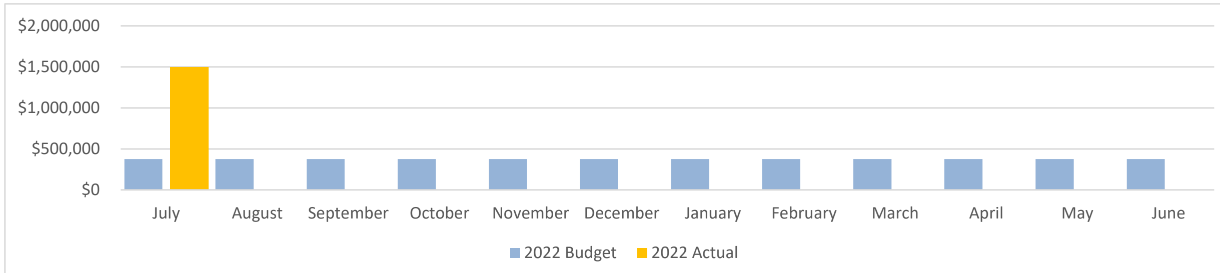
Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	$1,391,645	($1,075,201)	-43.6%
2013	$3,306,075	$1,914,430	137.6%
2014	$4,021,752	$715,677	21.6%
2015	$3,358,431	($663,321)	-16.5%
2016	$7,586,724	$4,228,293	125.9%
2017	$7,180,150	($406,574)	-5.4%
2018	$11,585,500	$4,405,350	61.4%
2019	$7,638,442	($3,947,058)	-34.1%
2020	$12,251,152	$4,612,710	60.4%
2021	$6,975,153	($5,275,999)	-43.1%
Average Increase (Decrease)		**$ 450,831**	**26.4%**

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$293,215	$376,644	$1,500,963	$1,207,748	411.9%	$1,124,319	298.5%
August	$1,754,297	$376,644					
September	$204,516	$376,644					
October	$424,492	$376,644					
November	$676,229	$376,644					
December	$967,922	$376,644					
January	$669,382	$376,644					
February	$240,025	$376,644					
March	$324,314	$376,644					
April	$473,171	$376,644					
May	$529,120	$376,644					
June	$418,470	$376,644					
	$6,975,153	**$4,519,728**	**$1,500,963**	**$1,207,748**	**411.9%**	**$1,124,319**	**298.5%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$1,207,748		**$1,124,319**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

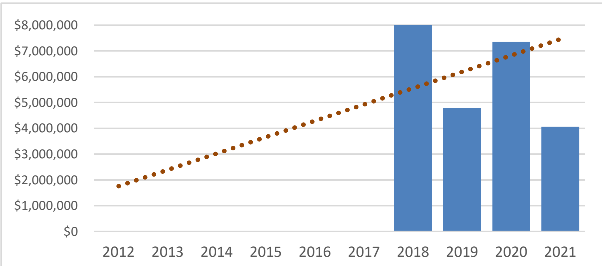
Schedule 3A:	Arterial Area	Fund	Road Impact	Account:	128-32800-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Monthly Report for September 2021: 2022 year-to-date compared to 2021 is 412.3% more, and compared to 2022 budget is more by 257.6%.

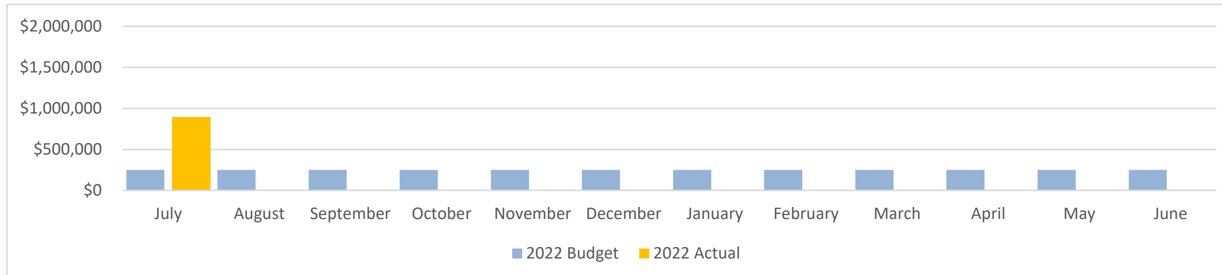
Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	Breakdown between Quadrants began in FY 2019.		
2013			
2014			
2015			
2016			
2017			
2018	$11,585,500	$11,585,500	100.0%
2019	$4,785,438	($6,800,062)	-58.7%
2020	$7,359,092	$2,573,654	53.8%
2021	$4,061,173	($3,297,919)	-44.8%
Average Increase (Decrease)		**$ 1,015,293**	

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$174,511	$250,000	$893,993	$719,482	412.3%	$643,993	257.6%
August	$921,741	$250,000					
September	$121,717	$250,000					
October	$254,574	$250,000					
November	$403,997	$250,000					
December	$577,878	$250,000					
January	$398,234	$250,000					
February	$146,150	$250,000					
March	$194,972	$250,000					
April	$305,602	$250,000					
May	$314,574	$250,000					
June	$247,223	$250,000					
	$4,061,173	**$3,000,000**	**$893,993**	**$719,482**	**412.3%**	**$643,993**	**257.6%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$719,482		**$643,993**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

Schedule 3B:	Coll Area 1	Fund	Road Impact	Account:	128-32801-00000

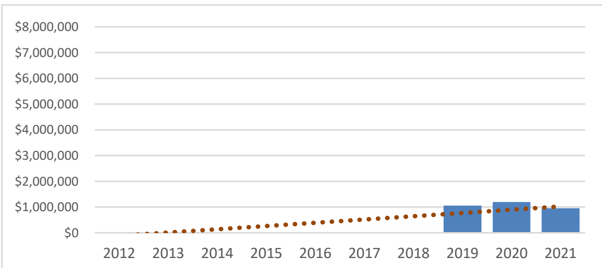
Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Coll Area 1 - Area north of Murfreesboro Road/3rd Avenue South and east of East Main Street/Franklin Road and within the corporate boundaries of the city.

Monthly Report for September 2021: 2022 year-to-date compared to 2021 is 5734.2% more, and compared to 2022 budget are more by 1310.3%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

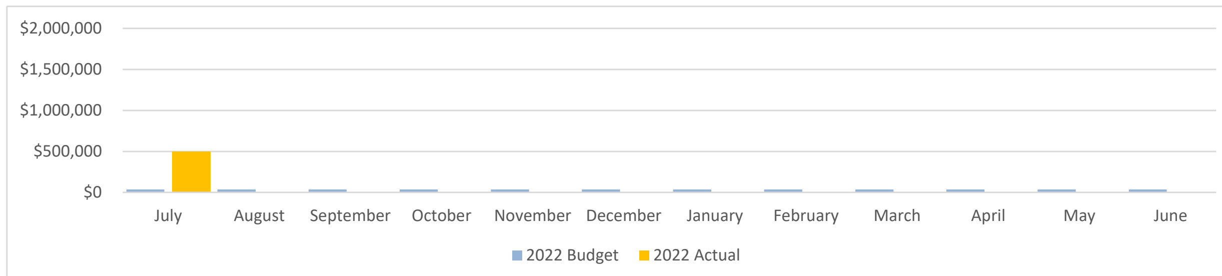
Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	Breakdown between Quadrants began in FY 2019.		
2013			
2014			
2015			
2016			
2017			
2018			
2019	$1,057,313	$1,057,313	100.0%
2020	$1,200,036	$142,723	13.5%
2021	$956,982	($243,054)	-20.3%

Average Increase (Decrease) $ 239,246

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$8,484	$35,098	$494,971	$486,487	5734.2%	$459,873	1310.3%
August	$228,391	$35,098					
September	$20,040	$35,098					
October	$41,511	$35,098					
November	$154,814	$35,098					
December	$230,711	$35,098					
January	$23,380	$35,098					
February	$42,288	$35,098					
March	$31,864	$35,098					
April	$82,582	$35,098					
May	$83,214	$35,098					
June	$9,703	$35,098					
	$8,484	**$35,098**	**$494,971**	**$486,487**	**5734.2%**	**$459,873**	**1310.3%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$486,487		**$459,873**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

Schedule 3C:	Coll Area 2	Fund	Road Impact	Account:	128-32802-00000

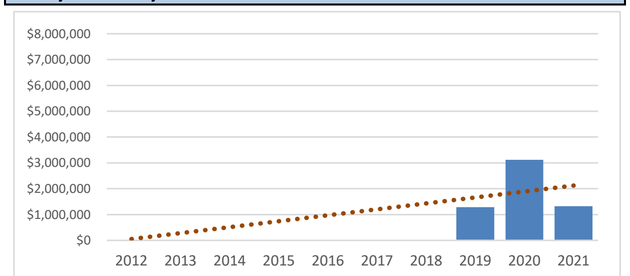
Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Coll Area 2 - Area south of Murfreesboro Road/3rd Avenue South and east of Columbia Avenue/Columbia Pike and within the corporate boundaries of the city.

Monthly Report for September 2021: 2022 year-to-date compared to 2021 is 76.2% less, and compared to 2022 budget is less by 76.3%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

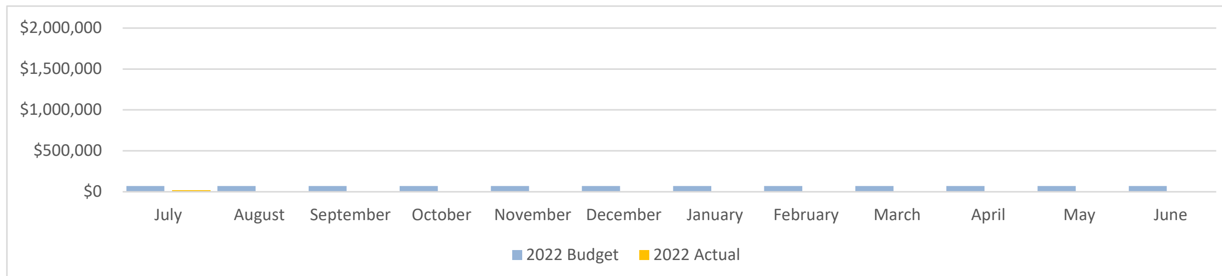
Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	Breakdown between Quadrants began in FY 2019.		
2013			
2014			
2015			
2016			
2017			
2018			
2019	$1,282,977	$1,282,977	100.0%
2020	$3,118,015	$1,835,038	143.0%
2021	$1,326,079	($1,791,936)	-57.5%

Average Increase (Decrease) $ 442,026

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$70,140	$70,518	$16,700	($53,440)	-76.2%	($53,818)	-76.3%
August	$540,169	$70,518					
September	$45,224	$70,518					
October	$66,483	$70,518					
November	$66,483	$70,518					
December	$139,293	$70,518					
January	$190,988	$70,518					
February	$33,083	$70,518					
March	$46,760	$70,518					
April	$46,760	$70,518					
May	$23,380	$70,518					
June	$57,316	$70,518					
	$1,326,079	**$846,216**	**$16,700**	**($53,440)**	**-76.2%**	**($53,818)**	**-76.3%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				($53,440)		**($53,818)**	
				Total		*Total*	

Schedule 3D:	Coll Area 3	Fund	Road Impact	Account:	128-32803-00000

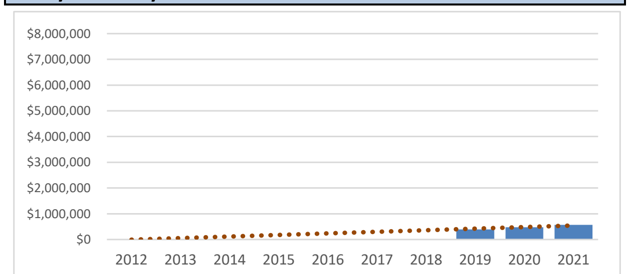
Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Coll Area 3 - Area south of New Highway 96W and west of 5th Avenue South and Columbia Avenue/Columbia Pike and within the corporate boundaries of the city.

Monthly Report for September 2021: 2022 year-to-date compared to 2021 is 152.3% more, and compared to 2022 budget are more by 423.4%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

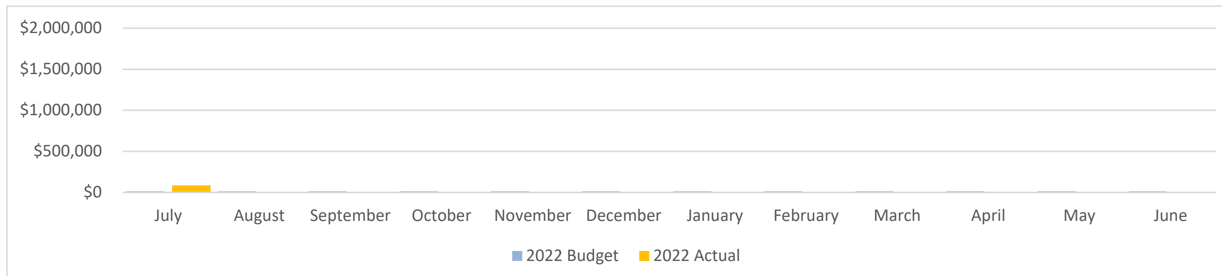
Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	Breakdown between Quadrants began in FY 2019.		
2013			
2014			
2015			
2016			
2017			
2018			
2019	$396,897	$396,897	100.0%
2020	$472,760	$75,863	19.1%
2021	$573,304	$100,544	21.3%

Average Increase (Decrease) $ 191,101

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$33,400	$16,096	$84,255	$50,855	152.3%	$68,159	423.4%
August	$57,316	$16,096					
September	$17,535	$16,096					
October	$58,584	$16,096					
November	$47,595	$16,096					
December	$20,040	$16,096					
January	$53,440	$16,096					
February	$15,164	$16,096					
March	$37,358	$16,096					
April	$31,547	$16,096					
May	$104,612	$16,096					
June	$96,713	$16,096					
	$573,304	**$193,156**	**$84,255**	**$50,855**	**152.3%**	**$68,159**	**423.4%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$50,855		**$68,159**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

Schedule 3E:	Coll Area 4	Fund	Road Impact	Account:	128-32804-00000

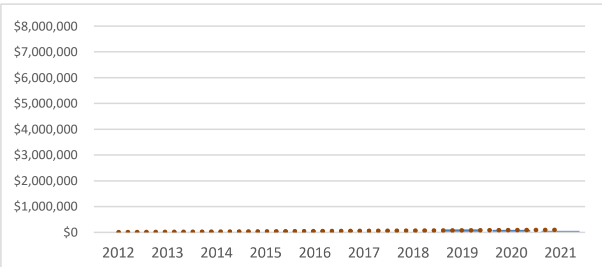
Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Coll Area 4 - Area north of New HIghway 96W, 5th Avenue North, Main Street and west of East Main Street and Franklin Road and within the corporate boundaries of the city.

Monthly Report for September 2021: 2022 year-to-date compared to 2021 is 65.3% more, and compared to 2022 budget is more by 123.9%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

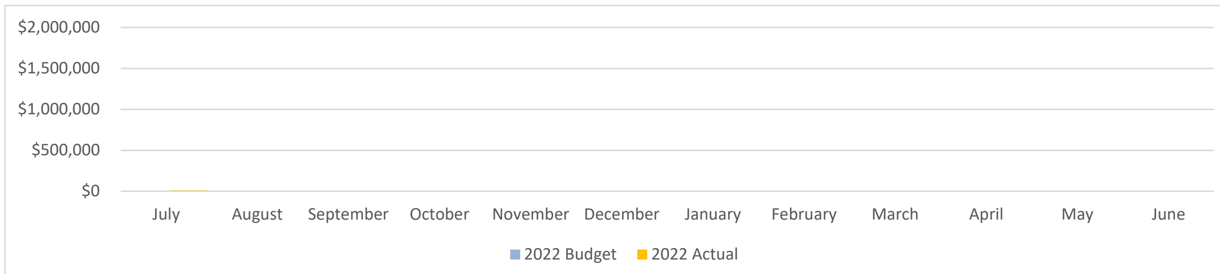
Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	Breakdown between Quadrants began in FY 2019.		
2013			
2014			
2015			
2016			
2017			
2018			
2019	$115,817	$115,817	100.0%
2020	$101,249	($14,568)	-12.6%
2021	$57,615	($43,634)	-43.1%

Average Increase (Decrease) $ 19,205

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$6,680	$4,932	$11,044	$4,364	65.3%	$6,112	123.9%
August	$6,680	$4,932					
September		$4,932					
October	$3,340	$4,932					
November	$3,340	$4,932					
December		$4,932					
January	$3,340	$4,932					
February	$3,340	$4,932					
March	$13,360	$4,932					
April	$6,680	$4,932					
May	$3,340	$4,932					
June	$7,515	$4,932					
	$57,615	**$59,179**	**$11,044**	**$4,364**	**65.3%**	**$6,112**	**123.9%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$4,364		**$6,112**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

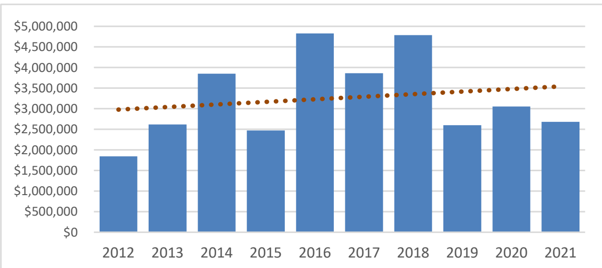
Schedule 4:	Facilities Tax (City)	Fund	Facilities Tax	Account:	130-31600-00000

Summary: A special revenue fund used to account for the proceeds authorized by a private act of the Tennessee General Assembly of 1987 for the City to levy and collect a privilege tax on new development to provide that new development contribute its fair share of providing new public facilities made necessary by growth. Such taxes may be expended ***only*** on police, fire, sanitation, and parks and recreation.

Monthly Report for September 2021: 2022 year-to-date compared to 2021 is 93.9% more, and compared to 2022 budget is more by 22.1%.

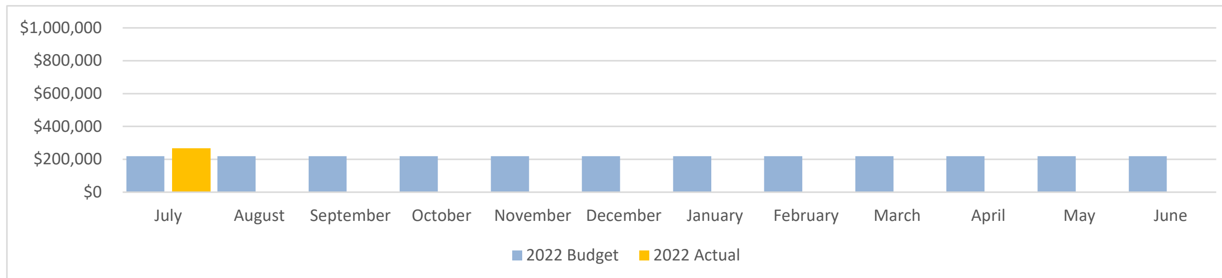
Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	$1,845,690	($903,237)	-32.9%
2013	$2,617,339	$771,649	41.8%
2014	$3,848,783	$1,231,444	47.0%
2015	$2,468,473	($1,380,310)	-35.9%
2016	$4,827,968	$2,359,495	95.6%
2017	$3,864,453	($963,515)	-20.0%
2018	$4,788,042	$923,589	23.9%
2019	$2,598,810	($2,189,232)	-45.7%
2020	$3,051,110	$452,300	17.4%
2021	$2,682,395	($368,715)	-12.1%
Average Increase (Decrease)		**($6,653)**	**7.9%**

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$137,965	$219,031	$267,491	$129,526	93.9%	$48,460	22.1%
August	$567,347	$219,031					
September	$106,988	$219,031					
October	$192,828	$219,031					
November	$226,319	$219,031					
December	$392,660	$219,031					
January	$284,889	$219,031					
February	$98,466	$219,031					
March	$153,528	$219,031					
April	$192,471	$219,031					
May	$168,569	$219,031					
June	$160,365	$219,031					
	$2,682,395	**$2,628,376**	**$267,491**	**$129,526**	**93.9%**	**$48,460**	**22.1%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$129,526		**$48,460**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

Schedule 5:	Facilities Tax (County)	Fund	Facilities Tax (County)	Account:	132-31600-00000

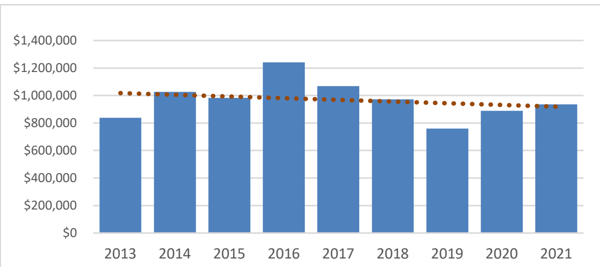
Summary: City's share of Williamson county's Adequate School Facilities Tax. 30% of the proceeds are distributed to the incorporated cities within the county, and an additional 30% is divided pro rata among the incorporated cities based on population in the last decennia census. All funds are to be used for the purpose of providing public facilities, the need for which is reasonably related to new development. The County uses 100% of its amount for public school purposes.

Monthly Report for September 2021: 2022 year-to-date compared to 2021 is 28.6% more, and compared to 2022 budget is 56.2% more.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

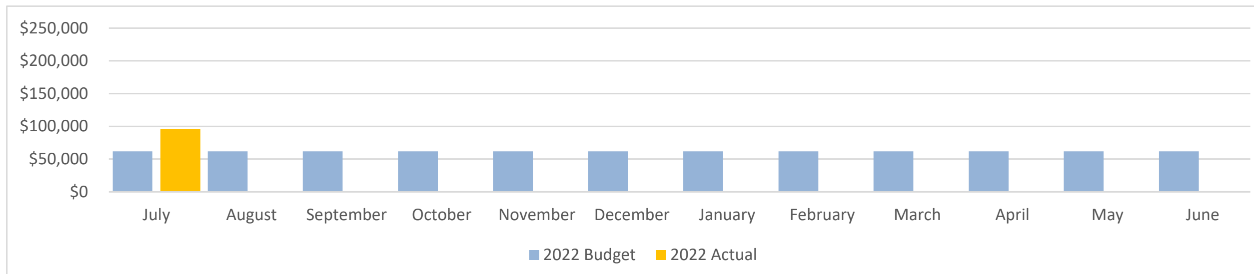
Note: Recorded in Capital Projects Fund beginning in FY 2011 (as per Resolution 2010-69). In June 2017, the County Facilities Tax Fund was created. Funds remaining in the Capital Projects Fund were transferred to the new fund.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2012	$672,961	$672,961	100.0%
2013	$838,523	$165,562	24.6%
2014	$1,026,933	$188,410	22.5%
2015	$982,605	($44,328)	-4.3%
2016	$1,241,241	$258,636	26.3%
2017	$1,068,030	($173,211)	-14.0%
2018	$971,814	($96,216)	-9.0%
2019	$759,873	($211,941)	-21.8%
2020	$889,427	$129,554	17.0%
2021	$935,555	$46,128	5.2%
Average Increase (Decrease)		$ 93,556	2.7%

FY22 Month by Month Summary



Month	2021 Actual	2022 Budget	2022 Actual	$ Inc./(Dec.) from 2021 Actual	% Inc./(Dec.) from 2021 Actual	$ Inc./(Dec.) from 2022 Budget	% Inc./(Dec.) from 2022 Budget
July	$75,154	$61,887	$96,643	$21,490	28.6%	$34,756	56.2%
August	$76,068	$61,887					
September	$71,681	$61,887					
October	$75,341	$61,887					
November	$67,124	$61,887					
December	$66,672	$61,887					
January	$78,759	$61,887					
February	$85,447	$61,887					
March	$69,059	$61,887					
April	$118,831	$61,887					
May	$80,941	$61,887					
June	$70,479	$61,887					
	$935,555	**$742,649**	**$96,643**	**$21,490**	**28.6%**	**$34,756**	**56.2%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$21,490		**$34,756**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

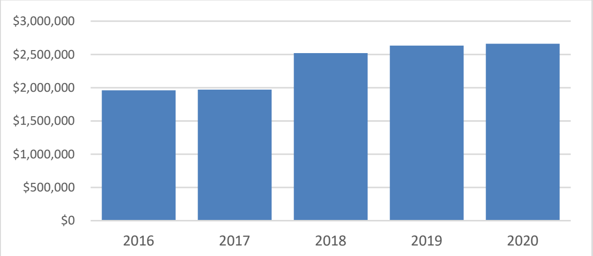
Schedule 6:	Gasoline Tax	Fund	Street Aid	Account:	121-33220-00000

Summary: As part of Street Aid Fund Revenues, the City receives a share of the state shared gasoline tax. Gas taxes increased effective July 1, 2017 as part of the IMPROVE Act to help fund state road projects. The tax increased by 4 cents on July 1, and will increase by 1 cent in the next two years. The tax on diesel will increase a total of 10 cents over 3 years.

Monthly Report for September 2021: The gasoline tax remittance from the State of Tennessee for June 2021 sales (received by the City in August 2021) was $251,306 compared to $233,647 for the same month in 2020, an increase of $17,659 or 7.6%.

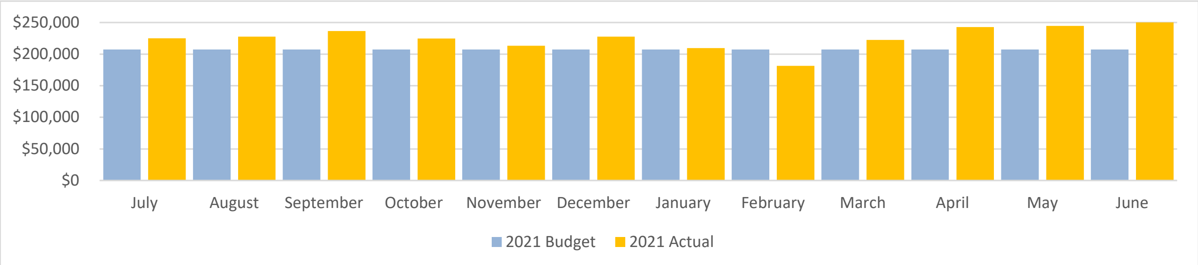
For budget comparisons, the City anticipated collections of $207,151 for June 2021, a difference of $44,155 more, or 21.3%.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
	Increase in Gas Tax began July 2017.		
2016	$1,959,796		
2017	$1,971,070	$11,274	0.6%
2018	$2,520,503	$549,433	27.9%
2019	$2,630,997	$110,494	4.4%
2020	$2,660,745	$29,748	1.1%
Average Increase (Decrease)		**$ 175,237**	**8.5%**

FY21 Month by Month Summary



Month	2020 Actual	2021 Budget	2021 Actual	$ Inc./(Dec.) from 2020 Actual	% Inc./(Dec.) from 2020 Actual	$ Inc./(Dec.) from 2021 Budget	% Inc./(Dec.) from 2021 Budget
July	$246,917	$207,151	$224,996	($21,922)	-8.9%	$17,845	8.6%
August	$242,660	$207,151	$227,528	($15,133)	-6.2%	$20,377	9.8%
September	$235,580	$207,151	$236,657	$1,077	0.5%	$29,506	14.2%
October	$233,080	$207,151	$224,725	($8,355)	-3.6%	$17,574	8.5%
November	$229,634	$207,151	$213,342	($16,291)	-7.1%	$6,191	3.0%
December	$230,395	$207,151	$227,456	($2,939)	-1.3%	$20,305	9.8%
January	$217,951	$207,151	$209,692	($8,260)	-3.8%	$2,541	1.2%
February	$200,077	$207,151	$181,338	($18,738)	-9.4%	($25,813)	-12.5%
March	$228,263	$207,151	$222,536	($5,727)	-2.5%	$15,385	7.4%
April	$154,760	$207,151	$242,631	$87,872	56.8%	$35,480	17.1%
May	$207,781	$207,151	$244,690	$36,909	17.8%	$37,539	18.1%
June	$233,647	$207,151	$251,306	$17,659	7.6%	$44,155	21.3%
	$2,660,745 *Total*	**$2,485,811** *Total*	**$2,706,895** *Total*	**$3,846** *Average* **$46,150** *Total*	**1.7%** *Average*	**$18,424** *Average* **$221,084** *Total*	**8.9%** *Average*

City of Franklin

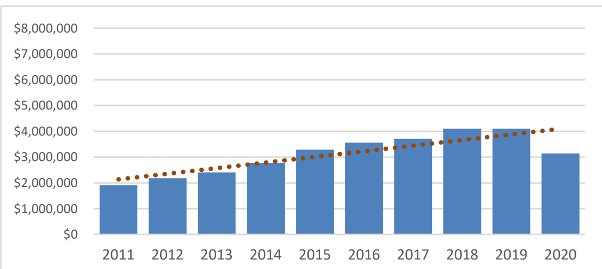
Finance Department - Monthly Reports

Schedule 7:	Hotel/Motel Tax	Fund	Hotel/Motel Fund	Account:	150-31700-00000

Summary: The Hotel/Motel Fund is a special revenue fund used to account for the locally administered tax levied on the occupancy of hotel and motel rooms, in addition to sales tax. The City of Franklin Hotel/Motel Tax is 4%. During FY 2020, the fund is used to pay debt service on Harlinsdale Farm, Eastern Flank Battlefield and Carter Hill Parks.

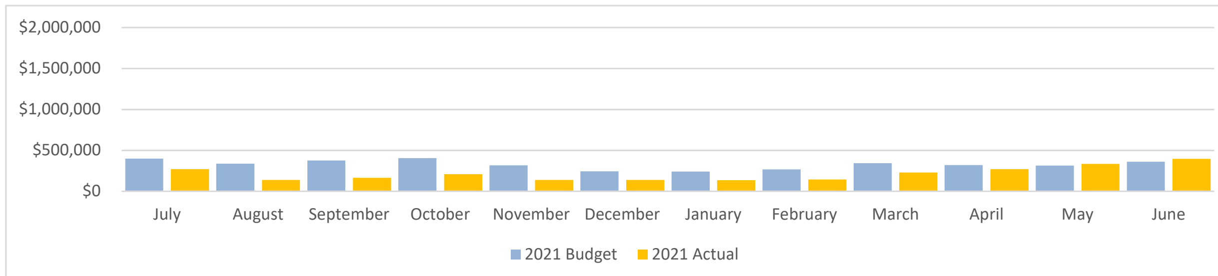
Monthly Report for September 2021: 2021 year-to-date compared to 2020 is 17.9% less, and compared to 2021 budget is less by 34.3%.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2011	$1,917,196	$253,893	15.3%
2012	$2,185,953	$268,757	14.0%
2013	$2,403,775	$217,822	10.0%
2014	$2,764,802	$361,027	15.0%
2015	$3,291,019	$526,217	19.0%
2016	$3,557,971	$266,952	8.1%
2017	$3,710,589	$152,618	4.3%
2018	$4,097,695	$387,106	10.4%
2019	$4,103,235	$5,540	0.1%
2020	$3,138,814	($964,421)	-23.5%
Average Increase (Decrease)		**$ 147,551**	**7.3%**

FY21 Month by Month Summary



Month	2020 Actual	2021 Budget	2021 Actual	$ Inc./(Dec.) from 2020 Actual	% Inc./(Dec.) from 2020 Actual	$ Inc./(Dec.) from 2021 Budget	% Inc./(Dec.) from 2021 Budget
July	$358,441	$399,210	$269,777	($88,664)	-24.7%	($129,433)	-32.4%
August	$335,061	$336,722	$138,563	($196,498)	-58.6%	($198,159)	-58.8%
September	$379,962	$375,387	$165,973	($213,989)	-56.3%	($209,414)	-55.8%
October	$420,494	$403,942	$209,657	($210,837)	-50.1%	($194,285)	-48.1%
November	$318,100	$316,035	$138,935	($179,165)	-56.3%	($177,100)	-56.0%
December	$261,294	$244,942	$139,075	($122,219)	-46.8%	($105,867)	-43.2%
January	$276,512	$241,750	$136,507	($140,005)	-50.6%	($105,243)	-43.5%
February	$319,269	$266,694	$145,247	($174,022)	-54.5%	($121,447)	-45.5%
March	$201,971	$342,087	$228,613	$26,642	13.2%	($113,474)	-33.2%
April	$37,682	$319,573	$270,729	$233,047	618.5%	($48,844)	-15.3%
May	$75,021	$314,472	$335,339	$260,319	347.0%	$20,867	6.6%
June	$155,008	$359,706	$397,414	$242,406	156.4%	$37,708	10.5%
	$3,138,814	**$3,920,520**	**$2,575,830**	**($46,915)**	**-17.9%**	**($112,057)**	**-34.3%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				($562,983)		**($1,344,690)**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

Schedule 8:	Conference Center Profit/(Loss)	Fund	Hotel/Motel	Account:	150-84910-47100

Summary: As part of Hotel/Motel, the City receives half of the profit/(loss) from the Conference Center.

Monthly Report for September 2021: The loss for July 2021 was $21,002 compared to a loss of $15,269 for the same month in 2020, an decrease of $5,733.

MONTHLY - Conference Center Financials Jul 20-Jun 21

	Jul 21	Aug 21	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Total
Gross Revenue	311,453												311,453
House Profit	40,413												40,413
Less: Fixed Expenses	66,843												66,843
Net Income	(26,430)												(26,430)
Less: FF&E Reserve 5%	15,573												15,573
Net Cash Flow	(42,003)												(42,003)
City 1/2	**(21,002)**												**(21,002)**

MONTHLY - Conference Center Financials Jul 19-Jun 20

	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	Total
Gross Revenue	145,334	142,794	164,219	140,096	138,304	67,968	52,176	93,151	124,208	424,060	170,891	32,425	1,695,626
House Profit	29,777	30,100	6,206	5,047	(2,455)	(51,305)	(33,054)	(25,387)	(17,563)	166,024	(19,029)	81,118	169,479
Less: Fixed Expenses	53,048	52,547	53,713	54,092	56,446	53,602	52,164	53,082	54,741	57,846	57,575	64,587	663,443
Net Income	(23,271)	(22,447)	(47,507)	(49,045)	(58,901)	(104,907)	(85,218)	(78,469)	(72,304)	108,178	(76,604)	16,531	(493,964)
Less: FF&E Reserve 5%	7,267	7,140	8,211	7,071	6,915	3,332	2,609	4,658	6,210	21,203	8,545	16,206	99,367
Net Cash Flow	(30,538)	(29,587)	(55,718)	(56,116)	(65,816)	(108,239)	(87,827)	(83,127)	(78,514)	86,975	(85,149)	325	(593,331)
City 1/2	**(15,269)**	**(14,794)**	**(27,859)**	**(28,058)**	**(32,908)**	**(54,120)**	**(43,914)**	**(41,564)**	**(39,257)**	**43,488**	**(42,575)**	**163**	**(296,666)**

MONTHLY Differences - Conference Center Financials

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
City 1/2 Difference	**(5,733)**											

City of Franklin *City of Franklin*

Finance Department - Monthly Reports Finance Department - Monthly Reports

Schedule 9: **City of Franklin Grants - June 2021**

	Grant Name	Grant ID	Department Contact	Grant Total	Reimbursable Amount Spent		Amount Reimbursed		Amount Requested		Amount Spent Not Yet Requested	Bal Remaining (Grant Total - Reimb Amt Spent)
	BNS											
1a	CBDG	B-15-MC-47-0014	Kathleen Sauseda	$274,706	$273,979	=	$270,704	+	$0	+	$0	$727
1b	CBDG	B-16-MC-47-0014	Kathleen Sauseda	$280,410	$277,410	=	$277,410	+	$0	+	$0	$3,000
1c	CBDG	B-17-MC-47-0014	Kathleen Sauseda	$263,690	$253,690	=	$253,690	+	$0	+	$0	$10,000
1d	CBDG	B-19-MC-47-0014	Kathleen Sauseda	$353,910	$173,558	=	$0	+	$0	+	$0	$180,352
1e	CDBG - CARES Act	B-20-MC-47-0014	Kathleen Sauseda	$363,367	$0	=	$0	+	$0	+	$0	$363,367
1f	CDBG	B-20-MW-47-0014	Kathleen Sauseda	$727,319	$186,639	=	$0	+	$0	+	$0	$540,680
	ENGINEERING											
2	Expansion of the City of Franklin's current ITS infrastructure network capabilities into areas with entensive congestion to include CCTV,DMS,Weather Communication and connect to TDOT and Brentwood systems	116144.00	Adam Moser	$720,000	$136,524	=	$120,000	+	$14,678	+	$0	$583,476
3	Expansion of the City of Franklin's current ITS infrastructure network capabilities into areas with entensive congestion to include CCTV,DMS,Weather Communication and connect to TDOT and Brentwood systems	116144.01	Adam Moser	$1,280,000	$1,195,749	=	$888,137	+	$0	+	$308,522	$84,251
4	SR-96 (Murfreesboro Rd) Traffic Signal Improvements	127913.00	Adam Moser	$1,586,600	$160,113	=	$136,576	+	$0	+	$23,537	$1,426,487
5	SR-96 Multi-Use Trail	123098.00	David Hodnett	$1,800,000	$363,065	=	$217,920	+	$0	+	$145,145	$1,436,935
6	McEwen Drive from Cool Springs Boulevard/Oxford Drive to SR-252 Franklin, Williamson County	125418.00	David Hodnett	$10,000,000	$0	=	$0	+	$0	+	$0	$10,000,000
7	Mack Hatcher Parkway West, From S-96 West of Franklin to SR-106 (US-431) North of Franklin, Williamson County	101454.01	Paul Holzen	$14,172,004	$12,508,247	=	$12,251,115	+	$2,762	+	$6,072	$1,663,757
8	SR-6 (Columbia Ave) from SR-397 (Mack Hatcher Pkwy) to Downs Blvd **ONLY DESIGN**	121454.00	William Banks	$21,000,000	$1,993,949	=	$1,428,056	+	$13,912	+	$0	$19,006,051
9	SR-96 Bridge Over Harpeth River	124872.00		$10,339,140	$0	=	$0	+	$0	+	$0	$10,339,140

City of Franklin **City of Franklin**

Finance Department - Monthly Reports Finance Department - Monthly Reports

Schedule 9: **City of Franklin Grants - June 2021**

	Grant Name	Grant ID	Department Contact	Grant Total	Reimbursable Amount Spent		Amount Reimbursed		Amount Requested		Amount Spent Not Yet Requested	Bal Remaining (Grant Total - Reimb Amt Spent)
	FIRE											
10	Gatlinburg Aid (Fire)	FEMA-DR-4293-TN	Joanne Finn	$31,161	$31,161	=	$0	+	$31,161	+	$0	$0
11	Florence Aid (Flood)	TEMA-1501-RR-8056	Joanne Finn	$89,497	$89,497	=	$44,748	+	$44,748	+	$0	$0
12	Florence Aid (Flood)	TEMA-1501-RR-8292	Joanne Finn	$2,924	$2,924	=	$0	+	$2,924	+	$0	$0
13	Hurricane Dorian	TEMA-1654-RR-8974	Joanne Finn	$16,892	$16,892	=	$8,446	+	$8,446	+	$0	$0
14	Hurricane Dorian	TEMA-1654-RR-8999	Joanne Finn	$10,712	$10,712	=	$5,356	+	$5,356	+	$0	$0
15	2020 Hurricane Delta	1907-RSA-10138-0-1	Joanne Finn	$14,565	$14,565	=	$0	+	$14,565	+	$0	$0
16	2020 Hurricane Sally (LA)	1883-RSA-10022-0-1	Joanne Finn	$2,014	$2,014	=	$0	+	$2,014	+	$0	$0
17	2020 Hurricane Sally (FL)	1883-RSA-10042-0-1	Joanne Finn	$2,664	$2,664	=	$0	+	$2,664	+	$0	$0
	PARKS											
18	Harlinsdale Restoration - PREPAYMENT		Paige Cruse	$0	$0	=	($100,000)	+	$0	+	$0	$0
19	TAEP Community Tree Planting	32510-02821	Paige Cruse	$2,453	$2,453	=	$2,453	+	$0	+	$0	$0
	PLANNING											
20	Hayes House Window Restoration	32701-04177	Amanda Rose	$14,700	$0	=	$0	+	$0	+	$0	$14,700
21	Burial Plot Ironwork at the City Cemetary	32701-04139	Amanda Rose	$6,000	$0	=	$0	+	$0	+	$0	$6,000
	POLICE											
22	Governor's Highway Safety Office-Network Coordinator	PT-19-25/402	Rachel Gober	$20,000	$5,435	=	$5,426	+	$0	+	$0	$14,565
23	Governor's Highway Safety Office-Franklin Fight Against Impaired Driving	Z20THS342	Rachel Gober	$20,000	$7,364	=	$7,364	+	$0	+	$0	$12,636
24	Governor's Highway Safety Office-Community Based Traffic Safety Enforcement and Education	Z20THS102	Joe LeCates	$40,000	$19,768	=	$6,839	+	$16,297	+	$0	$20,232
25	CESF, Local Law Enforcement Competitive COVID	2020-VD-BX-0393	Will McCarville	$10,000	$4,308	=	$0	+	$4,308	+	$0	$5,692
	VARIOUS DEPARTMENTS											
26	COVID 19 (Stafford Act)	DM 14934-DR-4514-TN	Joanne Finn/ Dawn Wildrick	$0	$66,201	=	$0	+	$66,201	+	$0	-$66,201
27	COVID 19 (TN CARES ACT)	TBD	Joanne Finn/ Dawn Wildrick	$1,213,710	$1,213,710	=	$1,213,710	+	$0	+	$0	$0
28	COVID 19 (Local Gov DA Grant)	TBD	Joanne Finn/ Dawn Wildrick	$1,815,648	$1,815,648	=	$1,815,648	+	$0	+	$0	$0
	TRANSIT											
29	Allocation for 5307 FY2012	TN-90-X352-00	Kelly Bair	$1,915,995	$1,413,880	=	$1,396,690	+	$54,496	+	$0	$502,115
30	FY 14 5307 Allocation	TN-90-X384-00	Kelly Bair	$1,715,113	$1,071,856	=	$1,042,643	+	$12,676	+	$0	$643,257
31	FY 16 5307 Allocation	TN-2017-020-00	Kelly Bair	$995,235	$758,355	=	$744,695	+	$5,410	+	$0	$236,880
32	FY 2015 5339 - Capital Cost of Leasing	TN-2017-059-00	Kelly Bair	$112,500	$85,458	=	$3,355	+	$0	+	$0	$27,042
33	5307 FY Application	TN-2019-021-00	Kelly Bair	$1,325,546	$1,012,408	=	$1,012,408	+	$0	+	$0	$313,138
34	5307 Operating and Capital	TN-2020-008-00	Kelly Bair	$1,869,577	$331,066	=	$323,967	+	$1,609	+	$0	$1,538,511
35	CARES Act 5307 Funding	TN-2020-018-00	Kelly Bair	$6,127,078	$1,935,639	=	$1,806,466	+	$129,173	+	$0	$4,191,439
36	FY 2020 Urban Operating Assistance Program	94UROP-S3-017	Kelly Bair	$277,500	$277,500	=	$277,500	+	$0	+	$0	$0
37	537 FY 21 Operating Assistance	TN-2021-012-00	Kelly Bair	$655,296	$407,458	=	$245,819	+	$161,639	+	$0	$247,838
	SEWER											
38	Water Reclamation Biosolids	32701-02803	Michelle Hatcher	$250,000	$250,000	=	$250,000	+	$0	+	$0	$0
	TOTALS			**$81,717,925**	**$28,371,860**		**$25,957,141**		**$595,037**		**$483,276**	**$53,346,066**

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-02338

DATE: August 4, 2021

TO: Budget & Finance Committee

FROM: Eric Stuckey, City Administrator
Eric Stuckey, City Administrator
Kristine Brock, Asst. City Administrator/CFO
Mike Lowe, Comptroller

SUBJECT:

Fiscal Year 2021 Fourth Quarter Report (unaudited),

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Budget and Finance Committee concerning the 4th Quarter report (unaudited).

BACKGROUND/STAFF COMMENTS:

This is the fifth year in which the State's 60-day closing requirement is in effect. The attached report contains the information that has been submitted to the City's outside auditor, Crosslin CPAs.

FINANCIAL IMPACT:

There is no direct financial impact from the report. It is for informational purposes only.

RECOMMENDATION:

Staff requests questions and feedback from the Committee.

CITY OF FRANKLIN

4TH QUARTER REPORT - UNAUDITED

FY 2021

Excellence *Innovation* *Teamwork* *Integrity* *Action-Oriented*

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Executive Summary

Quarter Ended June 30, 2021

- The General Fund shows a current year surplus of $12.3 million, with revenue of $80.5 million and expenditures of $68.2 million.
- In the General Fund, local sales taxes are 18.2% higher than last year. 2021 had 4 months exceeding $4 million (December, April, May, and June). Also, the City began receiving its portion of the additional 0.5% local tax rate beginning with April sales.
- State shared taxes are up 7.4%.
- For development fees that are dependent on timing and type of development are being compared to 2020:
    - building permit revenue is 4.8% higher than 2020.
    - road impact fees are 43% less than last year.
    - facilities taxes are 12% less than last year.
- In the Street Aid Fund, gasoline taxes are 2% higher. The City saw additional fuel taxes received for April – June with increased travel.

All Funds Summary

Fund	Beg Fund Balance	Revenue	Expenditures	End Fund Balance	Change	Fund Summary on Page
General	$53,216,286	$80,560,453	$68,295,228	$65,481,511	$12,265,225	3
Street Aid	$601,819	$3,767,280	$3,597,697	$771,402	$169,583	4
Sanitation & Envir. Services.	$1,066,081	$11,197,465	$10,212,418	$2,051,128	$985,047	5
Road Impact	$22,442,977	$7,061,745	$3,763,449	$25,741,273	$3,298,296	6
Facilities Tax	$10,694,849	$3,358,803	$3,030,699	$11,022,953	$328,104	7
County Facilities Tax	$3,673,984	$949,847	$125,000	$4,498,831	$824,847	8
Stormwater	$2,695,401	$2,736,221	$2,480,619	$2,951,003	$255,602	9
Drug	$520,472	$173,265	$91,336	$602,401	$81,929	10
Hotel/Motel	$7,503,829	$2,728,865	$4,305,324	$5,927,370	($1,576,459)	11
Parkland Dedication	$8,236,553	$825,959	$1,511,850	$7,550,662	($685,891)	12
Transit	$817,912	$2,888,154	$2,898,812	$807,254	($10,658)	13
CDBG	$113,066	$332,086	$330,407	$114,745	$1,679	14
Debt Service	$804,607	$15,452,370	$15,319,808	$937,169	$132,562	15
Capital Projects - Fund 310 (Multi-Purpose)	$9,815,410	$5,469,190	$4,649,535	$10,635,065	$819,655	16
Capital Projects - Fund 312 (2019 Bonds)	$24,675,694	$236,363	$10,026,204	$14,885,853	($9,789,841)	17
Water & Wastewater Operations	*	$38,925,547	$34,623,800	*	$4,301,747	18
Water & Wastewater Dev. Fees	*	$3,946,892	$590,788	*	$3,356,104	19

* As an enterprise fund (which is similar to a private business), Water & Wastewater does not have a fund balance.

General Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Local Sales Tax	$41,999,727	$35,453,379	118.5%	$38,261,586	109.8%
State Shared Taxes	14,481,907	13,481,824	107.4%	11,078,638	130.7%
Property Taxes	8,543,066	7,947,286	107.5%	8,413,579	101.5%
Alcohol Taxes	5,262,170	4,599,512	114.4%	4,453,767	118.2%
Grants	3,667,338	836,319	438.5%	4,874,388	75.2%
Franchise Fees	2,497,407	2,489,287	100.3%	2,495,185	100.1%
Building Permits	1,796,670	1,714,700	104.8%	1,739,284	103.3%
Court Fines & Fees	289,060	388,668	74.4%	372,711	77.6%
In Lieu of Tax (Local)	353,969	398,936	88.7%	221,990	159.5%
Interest Income	93,916	1,208,681	7.8%	438,750	21.4%
Other Revenues	1,575,223	1,437,988	109.5%	1,825,603	86.3%
Fund Balance Allocation	0	0	0.0%	2,786,481	0.0%
Total Revenues	***80,560,453***	***69,956,580***	***115.2%***	***76,961,962***	***104.7%***
Expenditures:					
Salaries & Wages	36,645,150	37,526,507	97.7%	38,692,780	94.7%
Employee Benefits	15,074,603	13,214,390	114.1%	18,069,663	83.4%
Utilities	2,053,421	1,959,970	104.8%	2,261,617	90.8%
Contractual Services	3,370,215	3,552,209	94.9%	4,047,542	83.3%
Repair & Maintenance Services	2,314,456	2,017,796	114.7%	2,456,445	94.2%
Debt Service Payments	0	40,523	0.0%	0	0.0%
Reimbursement from Other Funds	(4,107,966)	(3,762,646)	109.2%	(4,114,586)	99.8%
Transfers To Other Funds	3,427,121	5,498,033	62.3%	3,552,814	96.5%
Capital	2,676,384	1,470,838	182.0%	3,543,311	75.5%
Other Expenditures	6,841,844	8,424,647	81.2%	8,452,376	80.9%
Total Expenditures	***68,295,228***	***69,942,267***	***97.6%***	***76,961,962***	***88.7%***
Total Unallocated Funds	***12,265,225***	***14,313***	***85,694.5%***	***0***	***0.0%***

FUND SUMMARY

- The General Fund shows a current year surplus of $12,265,225.
- Grants are significantly higher than last year because of the money the City received from the Governor's state grant and the CARES Act in response to COVID.
- Local sales taxes are 18.5% higher than last year.
- Alcohol taxes are 14.4% higher than last year.
- Building permit revenue is 4.8% more than 2020. (Development fees that are dependent on timing and type of development.)

Street Aid Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$601,819	$496,410	121.2%	$601,819	100.0%
State Shared Taxes	2,706,895	2,660,745	101.7%	2,485,811	108.9%
Property Taxes	809,178	779,036	103.9%	786,314	102.9%
Interest Income	1,207	50,168	2.4%	7,500	16.1%
Transfer From General Fund	250,000	250,000	100.0%	250,000	100.0%
Total Revenues	***4,369,099***	***4,236,359***	***103.1%***	***4,131,444***	***105.8%***
Expenditures:					
Repair & Maintenance Services	3,597,688	3,633,478	99.0%	3,619,749	99.4%
Other Expenditures	9	1,062	0.9%	0	0.0%
Total Expenditures	***3,597,697***	***3,634,540***	***99.0%***	***3,619,749***	***99.4%***
Total Unallocated Funds	***771,402***	***601,819***	***128.2%***	***511,695***	***150.8%***

FUND SUMMARY

- In the Street Aid Fund, gasoline taxes are about 2% higher.
- Expenditures are comparable to FY2020 in spite of road repair that was required after the winter storm in February 2021.

Sanitation Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$1,066,081	$1,957,563	54.5%	$1,066,081	100.0%
Grants	14,327	0	0.0%	0	0.0%
Interest Income	751	10,608	7.1%	0	0.0%
Sanitation Collection Services	5,539,865	5,410,355	102.4%	5,760,085	96.2%
Tipping Fees	4,149,853	3,691,891	112.4%	3,691,851	112.4%
Transfer From General Fund	900,000	0	0.0%	900,000	100.0%
Other Revenues	592,669	620,070	95.6%	1,007,841	58.8%
Total Revenues	***12,263,546***	***11,690,487***	***104.9%***	***12,425,858***	***98.7%***
Expenditures:					
Salaries & Wages	2,230,300	2,327,648	95.8%	2,201,104	101.3%
Employee Benefits	1,122,024	1,122,422	100.0%	1,158,468	96.9%
Utilities	75,184	77,321	97.2%	105,188	71.5%
Contractual Services	72,228	110,200	65.5%	141,000	51.2%
Repair & Maintenance Services	598,227	468,327	127.7%	579,100	103.3%
Transfers To Other Funds	209,081	208,317	100.4%	209,064	100.0%
Capital	635,165	1,208,780	52.5%	785,000	80.9%
Other Expenditures	5,270,209	5,101,390	103.3%	5,506,074	95.7%
Total Expenditures	***10,212,418***	***10,624,405***	***96.1%***	***10,684,998***	***95.6%***
Total Unallocated Funds	***2,051,128***	***1,066,082***	***192.4%***	***1,740,860***	***117.8%***

FUND SUMMARY

- Collection services revenue is 2% higher than last year.
- Tipping fee revenue is 12% higher than last year.

Road Impact Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$22,442,977	$16,589,763	135.3%	$22,442,977	100.0%
Interest Income	86,592	702,406	12.3%	50,000	173.2%
Road Impact Fees	6,975,153	12,251,152	56.9%	4,500,000	155.0%
Total Revenues	***29,504,722***	***29,543,321***	***99.9%***	***26,992,977***	***109.3%***
Expenditures:					
Contractual Services	889,027	1,984,905	44.8%	3,000,000	29.6%
Debt Service Payments	0	38,728	0.0%	0	0.0%
Transfers To Other Funds	2,830,454	4,976,836	56.9%	2,830,825	100.0%
Capital	43,968	99,875	44.0%	0	0.0%
Total Expenditures	***3,763,449***	***7,100,344***	***53.0%***	***5,830,825***	***64.5%***
Total Unallocated Funds	***25,741,273***	***22,442,977***	***114.7%***	***21,162,152***	***121.6%***

FUND SUMMARY

- Road impact fees are 43% less than last year. (These revenues are dependent on timing and type of development.)

Facilities Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$10,694,849	$15,091,277	70.9%	$10,694,849	100.0%
Interest Income	36,408	434,377	8.4%	50,000	72.8%
Facilities Taxes	2,682,395	3,051,110	87.9%	1,250,000	214.6%
Other Revenues	640,000	0	0.0%	0	0.0%
Total Revenues	***14,053,652***	***18,576,764***	***75.7%***	***11,994,849***	***117.2%***
Expenditures:					
Utilities	3,393	0	0.0%	0	0.0%
Contractual Services	9,598	29,404	32.6%	0	0.0%
Repair & Maintenance Services	11,748	192	6,119.5%	0	0.0%
Transfers To Other Funds	0	1,483,942	0.0%	0	0.0%
Capital	2,733,203	6,034,691	45.3%	2,732,000	100.0%
Other Expenditures	272,757	333,686	81.7%	338,480	80.6%
Total Expenditures	***3,030,699***	***7,881,915***	***38.5%***	***3,070,480***	***98.7%***
Total Unallocated Funds	***11,022,953***	***10,694,849***	***103.1%***	***8,924,369***	***123.5%***

FUND SUMMARY

- Facilities taxes are 12% less than last year. (These revenues are dependent on timing and type of development.)
- Most of the capital expense incurred is for fire station 7 construction.

County Facilities Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$3,673,984	$3,958,958	92.8%	$3,673,984	100.0%
Interest Income	14,292	110,599	12.9%	15,000	95.3%
Facilities Taxes	935,555	889,427	105.2%	625,000	149.7%
Total Revenues	***4,623,831***	***4,958,984***	***93.2%***	***4,313,984***	***107.2%***
Expenditures:					
Transfers To Other Funds	125,000	1,285,000	9.7%	125,000	100.0%
Total Expenditures	***125,000***	***1,285,000***	***9.7%***	***125,000***	***100.0%***
Total Unallocated Funds	***4,498,831***	***3,673,984***	***122.5%***	***4,188,984***	***107.4%***

FUND SUMMARY

- This fund was created to account for facilities taxes received from the County.
- Facilities taxes are 5.2% higher than last year.
- The Transfer was made to Capital Projects for the Franklin Special School District Sidewalk Project.

Stormwater Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$2,695,401	$3,800,010	70.9%	$2,695,401	100.0%
Grants	1,307	0	0.0%	0	0.0%
Interest Income	8,282	89,204	9.3%	37,500	22.1%
Stormwater Fees	2,424,176	2,414,161	100.4%	2,450,000	98.9%
Other Revenues	302,456	158,442	190.9%	160,000	189.0%
Total Revenues	***5,431,622***	***6,461,817***	***84.1%***	***5,342,901***	***101.7%***
Expenditures:					
Salaries & Wages	1,141,156	1,187,760	96.1%	1,162,827	98.1%
Employee Benefits	547,134	521,727	104.9%	591,876	92.4%
Utilities	23,886	29,735	80.3%	36,959	64.6%
Contractual Services	72,784	153,780	47.3%	117,381	62.0%
Repair & Maintenance Services	107,136	119,568	89.6%	144,058	74.4%
Capital	72,245	1,210,728	6.0%	1,273,500	5.7%
Other Expenditures	516,278	543,118	95.1%	687,787	75.1%
Total Expenditures	***2,480,619***	***3,766,416***	***65.9%***	***4,014,388***	***61.8%***
Total Unallocated Funds	***2,951,003***	***2,695,401***	***109.5%***	***1,328,513***	***222.1%***

FUND SUMMARY

- Stormwater fees collected are equivalent to last year.

Drug Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$520,472	$438,184	118.8%	$520,472	100.0%
Interest Income	4,923	8,825	55.8%	5,995	82.1%
Drug Fines Received	53,202	40,367	131.8%	78,843	67.5%
Other Revenues	115,140	132,192	87.1%	137,117	84.0%
Total Revenues	***693,737***	***619,568***	***112.0%***	***742,427***	***93.4%***
Expenditures:					
Capital	0	0	0.0%	60,000	0.0%
Other Expenditures	91,336	99,096	92.2%	57,500	158.8%
Total Expenditures	***91,336***	***99,096***	***92.2%***	***117,500***	***77.7%***
Total Unallocated Funds	***602,401***	***520,472***	***115.7%***	***624,927***	***96.4%***

FUND SUMMARY

- Drug fine collections are 32% higher than last year. This revenue is dependent on court actions.

Hotel/Motel Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$7,503,829	$7,671,058	97.8%	$7,503,829	100.0%
Short Term Vacation Rental Tax	133,521	0	0.0%	0	0.0%
Interest Income	19,514	251,992	7.7%	25,000	78.1%
Hotel/Motel Taxes	2,575,830	3,138,814	82.1%	1,960,259	131.4%
Total Revenues	***10,232,694***	***11,061,864***	***92.5%***	***9,489,088***	***107.8%***
Expenditures:					
Contractual Services	0	19,986	0.0%	0	0.0%
Repair & Maintenance Services	677	185	365.9%	0	0.0%
Debt Service Payments	0	12,799	0.0%	0	0.0%
Transfers To Other Funds	2,748,371	2,147,023	128.0%	2,748,454	100.0%
Capital	214,286	421,740	50.8%	214,286	100.0%
Other Expenditures	1,341,990	956,302	140.3%	1,580,243	84.9%
Total Expenditures	***4,305,324***	***3,558,035***	***121.0%***	***4,542,983***	***94.8%***
Total Unallocated Funds	***5,927,370***	***7,503,829***	***79.0%***	***4,946,105***	***119.8%***

FUND SUMMARY

- Hotel/Motel tax collections are 18% less than last year.
- Other Expenditures are 40% higher than last year due to the Cool Springs Conference Center Operations.

Parkland Dedication Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$8,236,553	$8,005,878	102.9%	$8,236,553	100.0%
Interest Income	25,415	292,983	8.7%	18,750	135.5%
Parkland Dedication Fees	800,544	1,464,200	54.7%	750,000	106.7%
Total Revenues	***9,062,512***	***9,763,061***	***92.8%***	***9,005,303***	***100.6%***
Expenditures:					
Transfers To Other Funds	1,511,850	1,526,508	99.0%	1,511,850	100.0%
Total Expenditures	***1,511,850***	***1,526,508***	***99.0%***	***1,511,850***	***100.0%***
Total Unallocated Funds	***7,550,662***	***8,236,553***	***91.7%***	***7,493,453***	***100.8%***

FUND SUMMARY

- Expenditures are budgeted from this fund in 2020 to fund the Capital Project Fund.

Transit Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$817,912	$817,649	100.0%	$817,912	100.0%
Grants	2,065,711	2,132,319	96.9%	2,025,152	102.0%
Interest Income	3,122	33,788	9.2%	0	0.0%
Transit Fares	33,080	63,427	52.2%	140,000	23.6%
Transfer From General Fund	777,341	371,653	209.2%	903,034	86.1%
Other Revenues	8,900	10,500	84.8%	9,700	91.8%
Total Revenues	***3,706,066***	***3,429,336***	***108.1%***	***3,895,798***	***95.1%***
Expenditures:					
Capital	205,629	165,370	124.3%	510,000	40.3%
Other Expenditures	2,693,183	2,446,053	110.1%	2,740,679	98.3%
Total Expenditures	***2,898,812***	***2,611,423***	***111.0%***	***3,250,679***	***89.2%***
Total Unallocated Funds	***807,254***	***817,913***	***98.7%***	***645,119***	***125.1%***

FUND SUMMARY

- Transit received grant revenues during the 4th quarter which allowed Transit to stay within the budgeted total transfer.

CDBG Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$113,066	$100,451	112.6%	$113,066	100.0%
Grants	330,407	269,780	122.5%	826,000	40.0%
Interest Income	1,679	12,615	13.3%	312	538.3%
Total Revenues	***445,152***	***382,846***	***116.3%***	***939,378***	***47.4%***
Expenditures:					
Contractual Services	64,736	125,644	51.5%	150,000	43.2%
Repair & Maintenance Services	0	113,672	0.0%	149,000	0.0%
Other Expenditures	265,671	30,464	872.1%	527,000	50.4%
Total Expenditures	***330,407***	***269,780***	***122.5%***	***826,000***	***40.0%***
Total Unallocated Funds	***114,745***	***113,066***	***101.5%***	***113,378***	***101.2%***

FUND SUMMARY

- 40% of budgeted expenditures were incurred. Grant revenues offset the expenditures incurred.

Debt Service Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$804,607	$372,887	215.8%	$804,607	100.0%
Property Taxes	10,918,504	10,958,447	99.6%	10,714,755	101.9%
Interest Income	17,914	142,438	12.6%	25,000	71.7%
Rebate on BAB/RZEDB Bonds	0	333,953	0.0%	0	0.0%
Transfer From General Fund	94,896	2,500,000	3.8%	94,896	100.0%
Transfer from Sanitation Fund	209,081	208,317	100.4%	209,064	100.0%
Transfer from Road Impact Fund	2,730,454	2,636,421	103.6%	2,730,825	100.0%
Transfer from Hotel/Motel Tax Fund	1,281,521	1,092,153	117.3%	1,281,604	100.0%
Transfer from Water & Sewer Fund	200,000	200,000	100.0%	200,000	100.0%
Total Revenues	***16,256,977***	***18,444,616***	***88.1%***	***16,060,751***	***101.2%***
Expenditures:					
Debt Service Payments	15,319,808	17,953,415	85.3%	15,331,144	99.9%
Total Expenditures	***15,319,808***	***17,953,415***	***85.3%***	***15,331,144***	***99.9%***
Total Unallocated Funds	***937,169***	***491,201***	***190.8%***	***729,607***	***128.4%***

FUND SUMMARY

- The Debt Service Fund shows a current year surplus of $937,169. These funds are available to be budgeted toward debt service.

Capital Projects Fund 310 (Multi-Purpose)

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$9,815,410	$2,009,957	488.3%	$0	0.0%
Grants	683,007	1,571,288	43.5%	0	0.0%
Interest Income	38,188	269,231	14.2%	0	0.0%
Transfer From General Fund	1,404,884	2,376,380	59.1%	0	0.0%
Transfer from Road Impact Fund	100,000	2,340,415	4.3%	0	0.0%
Transfer from Hotel/Motel Tax Fund	1,466,850	1,054,870	139.1%	0	0.0%
Other Revenues	1,776,261	4,355,450	40.8%	0	0.0%
Total Revenues	***15,284,600***	***13,977,591***	***109.4%***	***0***	***0.0%***
Expenditures:					
Contractual Services	622,823	138,404	450.0%	0	0.0%
Capital	3,259,717	2,742,521	118.9%	0	0.0%
Other Expenditures	766,995	1,281,256	59.9%	0	0.0%
Total Expenditures	***4,649,535***	***4,162,181***	***111.7%***	***0***	***0.0%***
Total Unallocated Funds	***10,635,065***	***9,815,410***	***108.4%***	***0***	***0.0%***

FUND SUMMARY

- The fund contains the expenditures for city projects. Some of these projects include Mack Hatcher Multi-Use Trail, Southeast Multipurpose Park, and State Route 96 West Trail.

Capital Projects Fund 312 (2019 Bonds)

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$24,675,694	$30,466,890	81.0%	$0	0.0%
Grants	217,920	0	0.0%	0	0.0%
Interest Income	(15,369)	1,155,898	(1.3%)	0	0.0%
Other Revenues	33,812	618,690	5.5%	0	0.0%
Total Revenues	***24,912,057***	***32,241,478***	***77.3%***	***0***	***0.0%***
Expenditures:					
Contractual Services	148,689	59,928	248.1%	0	0.0%
Repair & Maintenance Services	75	370,093	0.0%	0	0.0%
Capital	6,142,478	5,938,340	103.4%	0	0.0%
Other Expenditures	3,734,962	1,197,423	311.9%	0	0.0%
Total Expenditures	***10,026,204***	***7,565,784***	***132.5%***	***0***	***0.0%***
Total Unallocated Funds	***14,885,853***	***24,675,694***	***60.3%***	***0***	***0.0%***

FUND SUMMARY

- The fund accounts for the proceeds received from a bond issued in May 2019. Some of these projects include Franklin Road, McEwen Phase 4, and Ladder 3. These funds are to be spent by May 2022.

Water/Sewer Operations

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Grants	$316,897	$0	0.0%	$0	0.0%
Interest Income	99,147	967,425	10.2%	346,950	28.6%
Contributions from Developer	1,532,050	5,344,750	28.7%	0	0.0%
Customer Service	34,855,220	31,855,751	109.4%	32,157,864	108.4%
Other Revenues	2,122,233	1,642,052	129.2%	26,800	7,918.8%
Total Revenues	***38,925,547***	***39,809,978***	***97.8%***	***32,531,614***	***119.7%***
Expenditures:					
Salaries & Wages	4,683,059	4,722,496	99.2%	4,633,953	101.1%
Employee Benefits	2,442,230	2,671,383	91.4%	2,471,623	98.8%
Utilities	1,723,628	1,685,126	102.3%	1,562,354	110.3%
Contractual Services	2,096,171	1,260,441	166.3%	2,569,500	81.6%
Repair & Maintenance Services	545,941	478,941	114.0%	416,550	131.1%
Depreciation	10,303,640	7,443,407	138.4%	0	0.0%
Debt Service Payments	556,571	584,612	95.2%	3,006,389	18.5%
Lease Payments	904,238	325,953	277.4%	1,545,975	58.5%
Transfers To Other Funds	200,000	920,000	21.7%	200,000	100.0%
Capital	0	0	0.0%	7,034,000	0.0%
Other Expenditures	11,168,322	9,374,934	119.1%	10,606,695	105.3%
Total Expenditures	***34,623,800***	***29,467,293***	***117.5%***	***34,047,039***	***101.7%***
Total Unallocated Funds	***4,301,747***	***10,342,685***	***41.6%***	***(1,515,425)***	***(283.9%)***

FUND SUMMARY

- Customer service revenue is 9% higher than last year.
- The results above are presented on a full accrual basis as required for a proprietary fund for audit. (In prior quarters, the results are presented on the same basis used by other funds.) On a full accrual basis, capital is converted from a capital expense to an increase of capital assets.

Water/Sewer Development Fees

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Interest Income	$39,802	$378,579	10.5%	$0	0.0%
Customer Service	51,500	44,832	114.9%	0	0.0%
Impact Fees	3,848,308	3,691,563	104.2%	0	0.0%
Other Revenues	7,282	(8,515)	(85.5%)	0	0.0%
Total Revenues	***3,946,892***	***4,106,459***	***96.1%***	***0***	***0.0%***
Expenditures:					
Contractual Services	0	524,090	0.0%	0	0.0%
Debt Service Payments	587,809	692,016	84.9%	0	0.0%
Other Expenditures	2,979	140	2,126.8%	0	0.0%
Total Expenditures	***590,788***	***1,216,246***	***48.6%***	***0***	***0.0%***
Total Unallocated Funds	***3,356,104***	***2,890,213***	***116.1%***	***0***	***0.0%***

FUND SUMMARY

- Access fees and system development fees are 4% higher than last year. (These revenues are also dependent on timing and type of development.)
- The results above are presented on a full accrual basis as required for a proprietary fund for audit. (In prior quarters, the results are presented on the same basis used by other funds.) On a full accrual basis, capital is converted from a capital expense to an increase of capital assets.

On the Horizon

October 2021

Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

November 2021

Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

December 2021

Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Thursday, October 14, 2021	Budget and Finance Committee Meeting.
Thursday, December 2, 2021	Budget and Finance Committee Meeting, combined November/December meeting.

Finance Department

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CITY OF FRANKLIN
4TH QUARTER REPORT 2021 (UNAUDITED)
EXECUTIVE SUMMARY

Comparison to Last Year

In 2020, the General Fund was essentially in a breakeven position, $14,000, with $70 million in revenues and expenditures.
In 2021, the General Fund has a surplus of $12.3 million, with $10.6 million more revenues and $1.7 million less expenditures.

Sources of $10.6 million more revenues

(1)	$6,546,000	Additional local sales tax.
(2)	$1,816,000	State appropriation grant. (No expenditure requirement.)
(3)	$1,131,000	CARES Act (COVID emergency) grant. (For expenditures from FY 2020.)
(4)	$1,065,000	Additional state shared taxes (state sales tax)
(5)	$663,000	Additional alcohol tax revenue.
(6)	$598,000	Additional property tax.
(7)	$550,000	Additional transportation grant revenue. (TOC expenditures.)
(8)	($1,114,000)	Less interest income as investments with higher rates matured in 2020.
(9)	($651,000)	Less other revenue. (2020 had grant revenue from Spivey Tract.)
	$10,604,000	**More revenues than FY 2020**

Uses of $1.7 million less expenditures

(1)	($2,405,000)	Less transfers to debt service in 2021. (2020 included $2,500,000 toward swap payoff.)
(2)	($972,000)	Less transfers to capital projects fund in 2021.
(3)	($881,000)	Less wages from vacancies and overtime.
(4)	$1,000,000	Additional pension contribution for closed plan in 4th quarter.
(5)	$1,123,000	More capital in 2021. $905,000 for police vehicles. Also, $1,080,000 for TOC expenditures. Other $862,000 less.
(6)	$1,306,000	Additional transfers ($900,000 to Sanitation. $406,000 to Transit.)
(7)	($818,000)	Less other expenditures during COVID period. 2020 included $600,000 for Spivey Tract purchase.
	($1,647,000)	**Less expenditures than FY 2020**

Difference	**$12,251,000**	**(2021 surplus of $12,265,000 less 2020 surplus of $14,000.)**