109 3rd Ave S
Franklin, TN 37064
(615) 791-3217

City of Franklin

Meeting Agenda

Budget & Finance Committee

Thursday, January 11, 2024	3:00 PM	Board Room

CALL TO ORDER

CITIZEN COMMENTS (Open for citizens to be heard on any issue or concern, including those related to items on the agenda. Please submit a Speaker Card at the beginning of the meeting if you would like to address the Board/Commission. If you would like to speak on an agenda item, the Chair will hold your comment until the public comment period associated with the item. As provided by law, Boards/Commissions shall make no decisions or consideration of action of citizen comments for items not on the agenda, except to refer the matter to the City Administrator/Staff for administrative consideration, or to a schedule the matter for consideration at a later date. Those addressing the Board/Commission are requested to come to the microphone and identify themselves by name and address for the official record. The Chair may restrict the period for public comment, including the length of the public comment period, the number of individuals who can speak and the length of time each individual may speak. When time allows, the standard individual public comment time is two minutes.)

Comments on agenda items may be made in person at City Hall or by emailing recorder@franklintn.gov before noon on the day of the meeting. Comments will be submitted for the record.

APPROVAL OF MINUTES

1. Consideration Of Approval Of Minutes
   December 7, 2023 Budget & Finance Meeting

NEW BUSINESS

2. Election Of Chair And Vice-Chair, Effective 2024

3. Budget Presentation - City Of Franklin Revenue Estimates & Model For Fiscal Year 2024-2025

   Sponsors: Kristine Brock, Michael Walters Young, Aahil Rajpari

4. Budget Presentation - Development Funds (City Facilities, County Facilities, Road Impact, Parkland Dedication)

   Sponsors: Michael Walters Young

5. Budget Presentation - Hotel/Motel Fund

   Sponsors: Michael Walters Young

6. Budget Presentation - Debt Service Fund

Sponsors: Kristine Brock, Michael Walters Young

7. Financial Report For 1st Quarter Of FY 2024

Sponsors: Mike Lowe, Margaret Wilson

8. Monthly Reports For January 2024

Sponsors: Mike Lowe, Margaret Wilson

OTHER BUSINESS

ADJOURN

Anyone needing accommodations due to disabilities please contact the ADA Coordinator at 615-791-3277 at least 24 hours prior to the meeting.

City of Franklin

109 3rd Ave S
Franklin, TN 37064
(615) 791-3217

Meeting Minutes

Budget & Finance Committee

Thursday, December 7, 2023	3:00 PM	Board Room

CALL TO ORDER
Chairman Clyde Barnhill called the meeting to order at 03:00 PM

Board Members Present: Clyde Barnhill, Ann Petersen, Patrick Baggett, Jason Potts

Board Members Absent: None

Staff Present: Kristine Brock, Michael Walters-Young, Margaret Wilson, Mike Lowe, Angie Skarp

CITIZEN COMMENTS (Open for citizens to be heard on any issue or concern, including those related to items on the agenda. Please submit a Speaker Card at the beginning of the meeting if you would like to address the Board/Commission. If you would like to speak on an agenda item, the Chair will hold your comment until the public comment period associated with the item. As provided by law, Boards/Commissions shall make no decisions or consideration of action of citizen comments for items not on the agenda, except to refer the matter to the City Administrator/Staff for administrative consideration, or to a schedule the matter for consideration at a later date. Those addressing the Board/Commission are requested to come to the microphone and identify themselves by name and address for the official record. The Chair may restrict the period for public comment, including the length of the public comment period, the number of individuals who can speak and the length of time each individual may speak. When time allows, the standard individual public comment time is two minutes.)

Comments on agenda items may be made in person at City Hall or by emailing recorder@franklintn.gov before noon on the day of the meeting. Comments will be submitted for the record.

APPROVAL OF MINUTES

1. **Consideration Of Approval Of Minutes**
   October 19, 2023 Budget & Finance Meeting
   Sponsors: Angie Skarp

   A motion was made by Alderman Ann Petersen, seconded by Alderman Jason Potts to Approve the October 19, 2023 Budget & Finance Minutes. The motion passed 4-0.

NEW BUSINESS

2. **Consideration Of Resolution 2023-75, A Resolution Authorizing The Use Of The Competitive Sealed Proposal Procurement Method For Choosing The Service Provider For The Closed Employee Pension Plan And OPEB Actuary For A Term Of Award**
   Sponsors: Kristine Brock, Mike Lowe, Margaret Wilson

   A motion was made by Alderman Patrick Baggett, seconded by Alderman Jason Potts to Recommend Approval of the Resolution to the Board of Mayor and Aldermen. The motion passed 4-0. This item is expected on the December 12, 2023 Board of Mayor and Aldermen Meeting for consideration.

3. **Consideration Of Ordinance 2023-40, An Ordinance To Amend The Budget Of The City Of Franklin For Fiscal Year 2023-2024**

   Sponsors: Eric Stuckey, Kristine Brock, Michael Walters Young

   A motion was made by Alderman Patrick Baggett, seconded by Alderman Ann Petersen to Recommend Approval of the Ordinance to the Board of Mayor and Aldermen. The motion passed 4-0. This item is expected on the December 12, 2023 Board of Mayor and Aldermen meeting for First Reading.

4. **Consideration Of Resolution 2023-78, A Resolution Of The Board Of Mayor And Aldermen For The City Of Franklin Adopting Budget Goals For the Fiscal Year 2024-2025**

   Sponsors: Eric Stuckey, Kristine Brock, Michael Walters Young

   A motion was made by Alderman Jason Potts, seconded by Alderman Ann Petersen to Recommend Approval of the Resolution to the Board of Mayor and Aldermen. The motion passed 4-0. This item is expected on the December 12, 2023 Board of Mayor and Aldermen Meeting for consideration.

5. **Report Of The City's External Auditor, Crosslin, PLLC, And Presentation Of The Fiscal Year 2023 Annual Comprehensive Financial Report**

   Sponsors: Kristine Brock, Mike Lowe, Margaret Wilson

   The item was acknowledged.

6. **Report Of The City's External Auditor, Crosslin, PLLC, And Presentation Of The Fiscal Year 2023 Annual Comprehensive Financial Report For Cool Springs Conference Center**

   Sponsors: Kristine Brock, Mike Lowe, Margaret Wilson

   The item was acknowledged.

7. **Monthly Reports For November 2023**

   Sponsors: Mike Lowe, Margaret Wilson

   The item was acknowledged.

8. **Discussion Of Proposed 2024 Calendar For Budget And Finance Committee**

   Sponsors: Kristine Brock

   The item was acknowledged.

OTHER BUSINESS

ADJOURN

A motion was made by Alderman Ann Petersen, seconded by Alderman Jason Potts to adjourn the meeting. The motion passed 4-0.

Meeting Adjourned @ 4:47 PM

____

Clyde Barnhill, Chair

Minutes Prepared by Sarah Schilling, Assistant Deputy City Recorder, City Administrator's Office - 12/22/2023, 4:07 PM

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-05813

DATE: December 8, 2023

TO: Budget & Finance Committee

FROM:

SUBJECT:

Election Of Chair And Vice-Chair, Effective 2024

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Board of Mayor and Aldermen (BOMA) concerning

BACKGROUND/STAFF COMMENTS:
(Brief description of the history and supporting information regarding the item, including an explanation of why staff is recommending the action.)

FINANCIAL IMPACT:

(Include the cost of the item, how the item will be funded, which fund it will come from, if there are grants or loans involved and whether the item is included in the current approved budget.)

RECOMMENDATION:

Staff recommends that (item name) be recommended for approval by the Board of Mayor and Aldermen.

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-05910

DATE: December 29, 2023

TO: Budget & Finance Committee

FROM: Kristine Brock, Asst. City Administrator/CFO
Michael Walters Young, Budget and Analytics Manager
Aahil Rajpari, Management Fellow

SUBJECT:

Budget Presentation - City Of Franklin Revenue Estimates & Model For Fiscal Year 2024-2025

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Board of Mayor and Aldermen (BOMA) concerning initial revenue estimates for Fiscal Year 2024-2025 for all budgeted funds.

BACKGROUND/STAFF COMMENTS:

January traditionally marks the start of the annual budgeting process for the City of Franklin. At the January meeting of the Budget & Finance Committee, staff presents both recommended goals for the upcoming year but also a first attempt at what resources will be available to budget in Fiscal Year 2024-2025. A full revenue model is attached to this item and a presentation will be added before the meeting to this packet.

FINANCIAL IMPACT:

Overall we are projecting all funds revenues of $208.6, or essentially flat compared to the FY 2024 Budget. Revenues for the largest fund, the General Fund, are forecast to increase by $3.52 Million (3.4%) more than the FY 2024 Budget.

RECOMMENDATION:

No action is required on this item.

FY 2025 Revenue Model

Preliminary Revenue Assessment

FY 2019-2023 Actual Revenues

FY 2024 Budget

FY 2025 Forecast

Outline

- Overview (Economic) & Assumptions
- All Funds Summary
- General Fund Summary
- Select Category / Fund Breakouts
    - General Fund (GF): Local Sales Tax
    - GF: State Shared Taxes
    - GF: Property Tax
    - Interest Income
    - Sanitation Fund
    - Road Impact Fund
    - Other Development-Related Funds
    - Hotel/Motel Tax Fund
    - Water & Sewer Fund
- Next Steps

Overview & Assumptions

- The global, national and local economic outlook continues to be one of mixed messages and contrasting performance.
- The last four yeas have been a study in contrast; consider:
  - 2020: Economic shock of pandemic closures
  - 2021: Supply chain shortages, government stimulus, dramatic changes in worker availability & productivity
  - 2022: Stubbornly, generationally high inflation (not seen in 40 years)
  - 2023: Receding inflation with no loss of jobs

Overview & Assumptions

So where are we *now*? Consider:

- Overall economic outlook is still the most uncertain in our professional careers

- Unemployment remains remarkably low although inflation has driven up prices at a faster rate than in the last 40 years

	November 2022	October 2023	November 2023
United States	3.4%	3.6%	3.5%
State of Tennessee	3.2%	3.6%	3.4%
Nashville MSA	2.6%	2.9%	2.7%
Williamson County	2.5%	2.7%	2.6%
City of Franklin	2.4%	2.6%	2.5%

HISTORIC FRANKLIN TENNESSEE

Overview & Assumptions

So where are we *now*? Consider:

- Still, millions of jobs are available - as of 11/30, 8.8 million jobs were available (*according to the Bureau of Labor Statistics*) compared to 8.7 million job openings for November 2023. An estimated 160,000 new jobs were added in December, despite layoffs occurring in certain sectors and industries with increasing frequency.

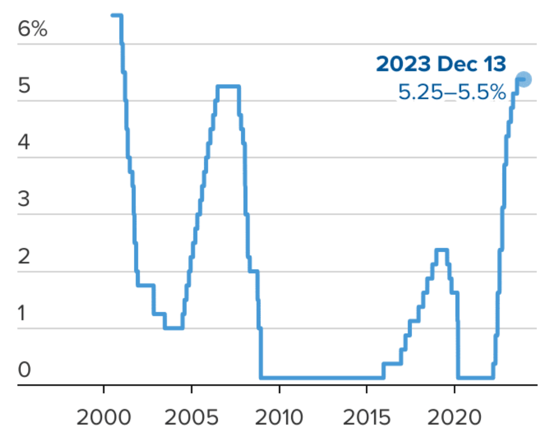
- The Federal Reserve has focused its attention over the last year increasing on controlling inflation, maintaining the current rate to 5.25-5.5%, with the goal of reaching 2% in the coming years.

Historic Inflation – 1965 to November

Core: 4.0%

Overall: 3.1%

Federal Funds Rate – 2000-Present



Overview & Assumptions

So where are we *now*? Calendar 2024 outlook indicates:

- Markets ended 2023 at all-time highs as Federal Reserve has indicated that rate hikes are over for the foreseeable future and federal funds rates will likely be reduced multiple times in 2024

- Inflationary pressures definitely remain, but are easing.

- "Soft landing" appears obtainable for the overall U.S. Economy

- Global instability (wars in Ukraine & Israel) and the regional disruptions to supply chains around them will continue in the short-to-medium-term

Overview & Assumptions

So where are we *now*? Calendar 2024 outlook indicates:

- Consumer spending, 70% of total U.S. GDP (Gross Domestic Product) has remained steady despite the toll inflation took upon households in 2022 and 2023
- Jobs outpace available workers (8.8 million jobs available vs. 6.3 million workers actively seeking jobs). Millions still "on the sideline"
- Local economy remains overall in good shape. Jobs and people continue to relocate to Middle Tennessee and Franklin / Williamson County at a healthy clip. Known issues – affordable/workforce housing, access to education/child care, quality of the transportation network – continue to be the most important factors impacting the quality of life and local economy

Overview & Assumptions

But…operational revenues by in large are stable, healthy and growing (albeit slower).

- **15 funds for which budgets are annually approved.**
- **Low, medium & high values presented.**
- **Preliminary Revenue Assessment is based on projections from Tennessee State Funding Board, historical performance & economic trends.**
- **January model is always *conservative* – future forecasts will be refined.**

City of Franklin, Tennessee
FY 2025 Budget - Revenue Model

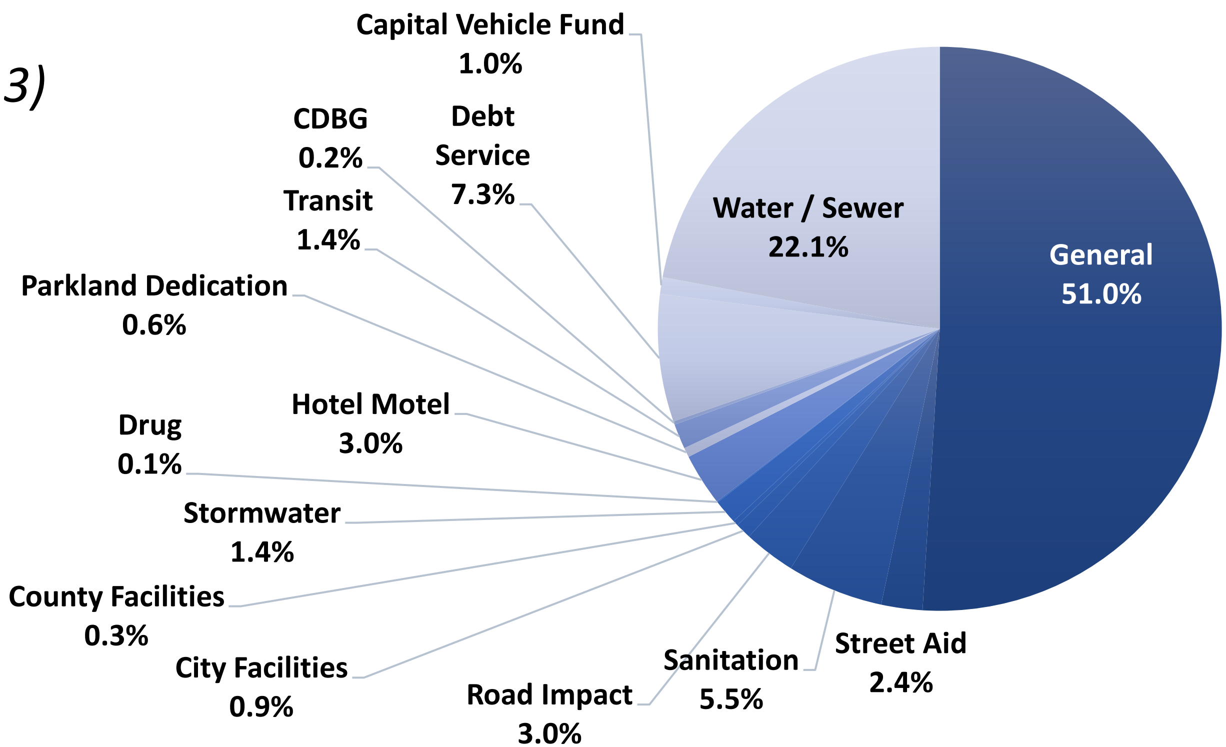
HISTORIC FRANKLIN TENNESSEE

All Funds: *(pg. 3)*

FY 2025:
$208.1 M

FY 2024:
$208.1 M

Decrease:
$64,209
or -0.03%



Largest Fund: General Fund (51.0%)
Smallest Fund: Drug Fund (0.1%)

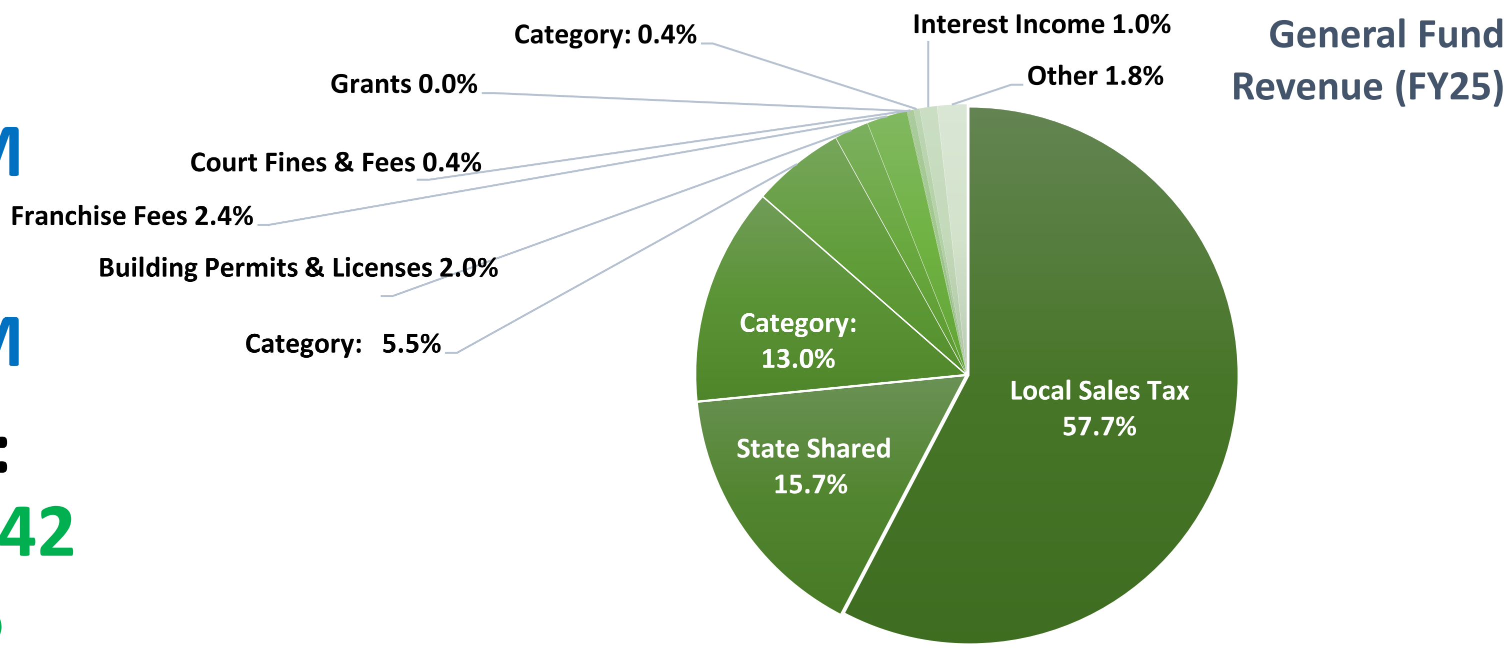
City of Franklin, Tennessee
FY 2025 Budget - Revenue Model

General Fund: *(pg. 4)*

FY 2025:
$106.0 M

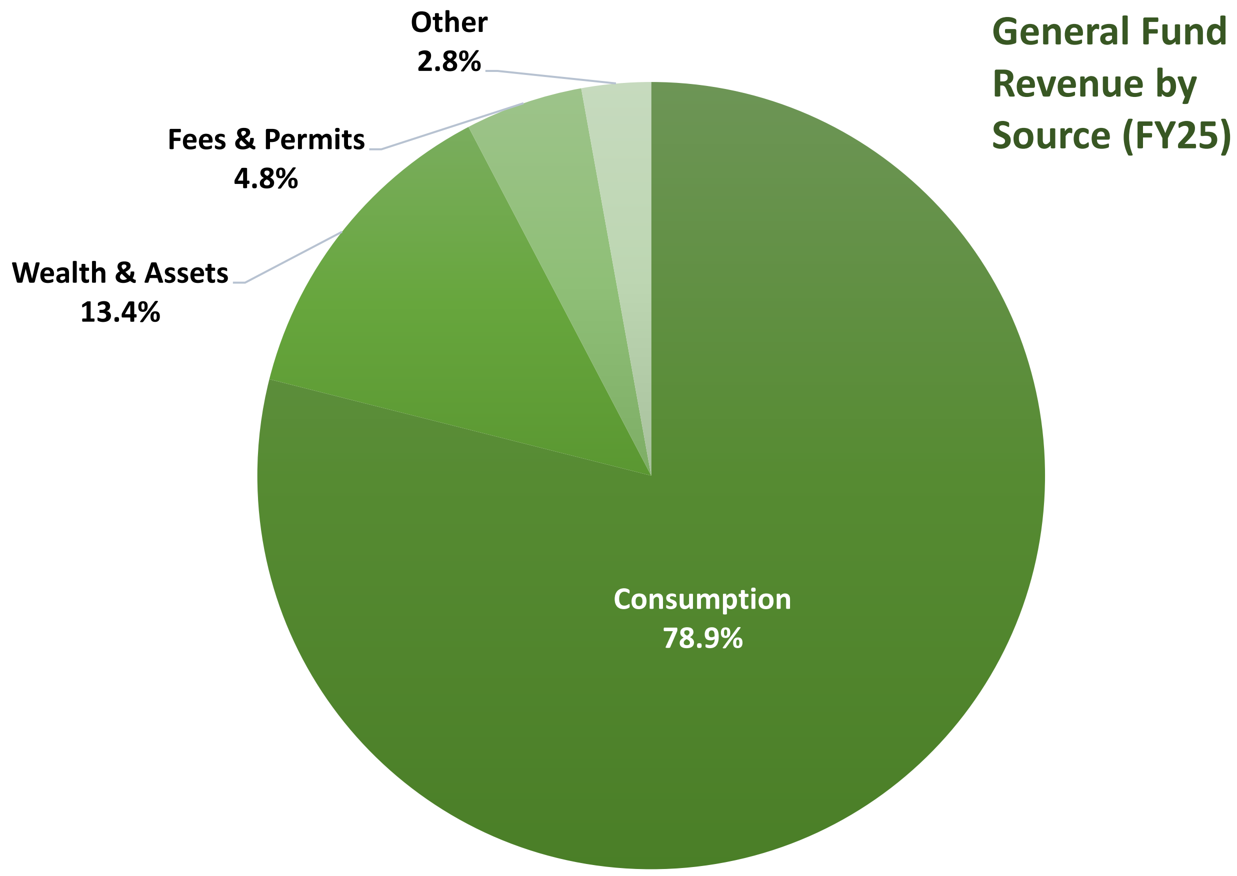
FY 2024:
$102.5 M

Increase:
$3,525,542
or 3.44%



This forecast has, as always, limited FY 2024 actual collections. This will change later in the budget process.

General Fund: Revenue by Source *(pg. 5)*



HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee
FY 2025 Budget - Revenue Model

General Fund: Local Sales Tax *(pg. 6)*

FY 2025: $61.1 M FY 2024 Budget: $59.5 M

FY 2024 *Estimated*: $59.9 M*

Increase: $1,624,683 – 2.73% (*2% inc. from FY 2024 estimated*)

Forecast: Increase is based on three components:
- Significant inflation (3.1% for 12 months ending 11/2023 - which raises consumption tax collections)
- Continued high levels of actual collections in FY24.*
- About 4% year-over-year growth.

This projection will be revised as we get into the Spring.

****based on only 4 months of actual collections.***

Closer Focus: Local Sales Tax

- On average, there is a year-over-year 4.9% increase in sales tax over the past 25 years.
- FY23 compared to FY22 showed an increase of 4.87% year-over-year due to steady post pandemic growth and higher than anticipated collections.
- The average growth rate for FY14 through FY23 was 5.7%.
- The State predicts a 0% to 4% increase in sales tax.
- The City of Franklin's local sales tax tends to mirror the State's sales tax trends.

General Fund: State Shared *(pg. 7)*

FY 2025: $16.7 M FY 2024 Estimate: $15.9 M

Increase: $723,357 or 4.53%

- YTD collections are less than projected FY 24 Budget estimates.

- FY 25 Budget estimates project ~2% growth based on State Funding Board recommendations.

Tax Name	% Increase
Sales Tax (State)	Budget 2024 + 2%
Beer Tax (State)	Estd 2024 + 1.5%
State Excise Tax - BANK	0%
Business Tax Record Fee	Estd 2024 + 3.75%
Business License (Local Share)	Estd 2024 + 2%
Business Tax (State)	Estd 2024 + 1%

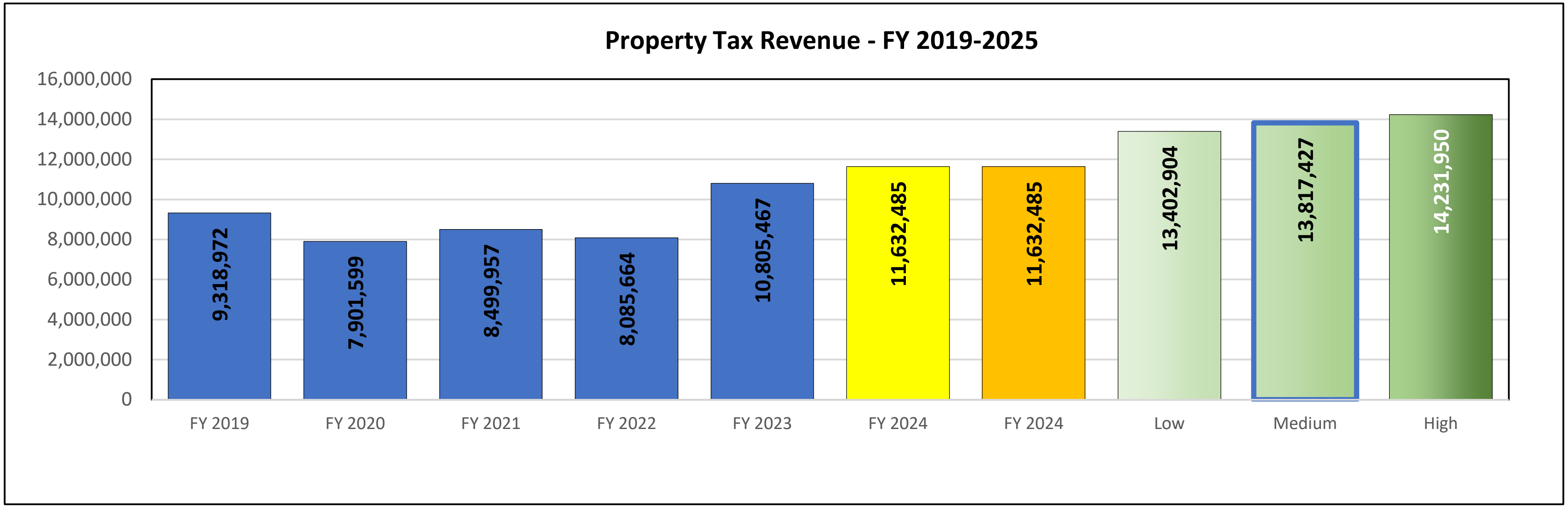
General Fund: Property Tax *(pg. 8)*

Total Assessment: FY 2025: $24.9 M FY 2024: $24.2 M *(Increase of 3%)*

Net General Fund Property Tax: FY 2025: $13.8 M FY 2024: $11.6 M

Increase: $2,184,942 or 18.78%

Increase is due to a modest expected 3% growth in assessed tax rolls and lower debt service costs.

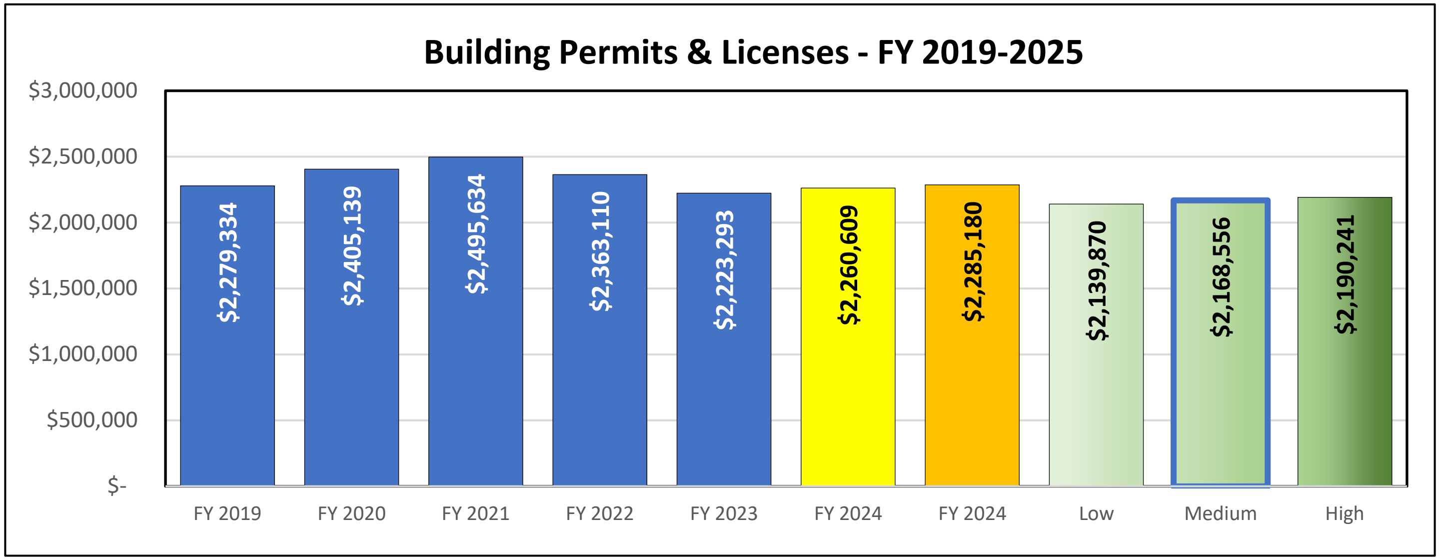


General Fund: Building Permits & Licenses *(pg. 10)*

FY 2025: $2.16 M FY 2024 Estimate: $2.28 M

Decrease: -$116,624 or (-5.1%) *Change from an increase last year

Forecast: These revenues are *highly* dependent on development activity. Budget is slightly lower than expected FY 2024, which has shown a slowing in activity year to date.

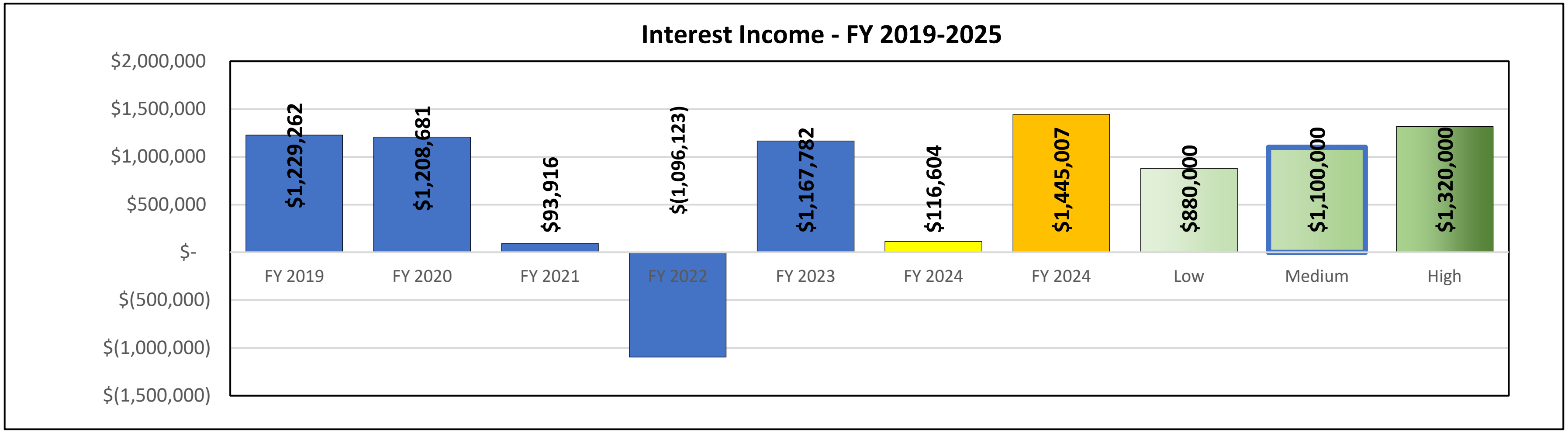


General Fund: Interest Income *(pg. 15)*

FY 2025: $1,100,000 FY 2024 Estimate: $1,445,007

Decrease of $345,007 or 24%

Interest rates increased from 2022-2023, but the City has been able to lock in higher rates on investments. The City expects healthier returns for FY2024 and FY2025. Does not include interest on investments.

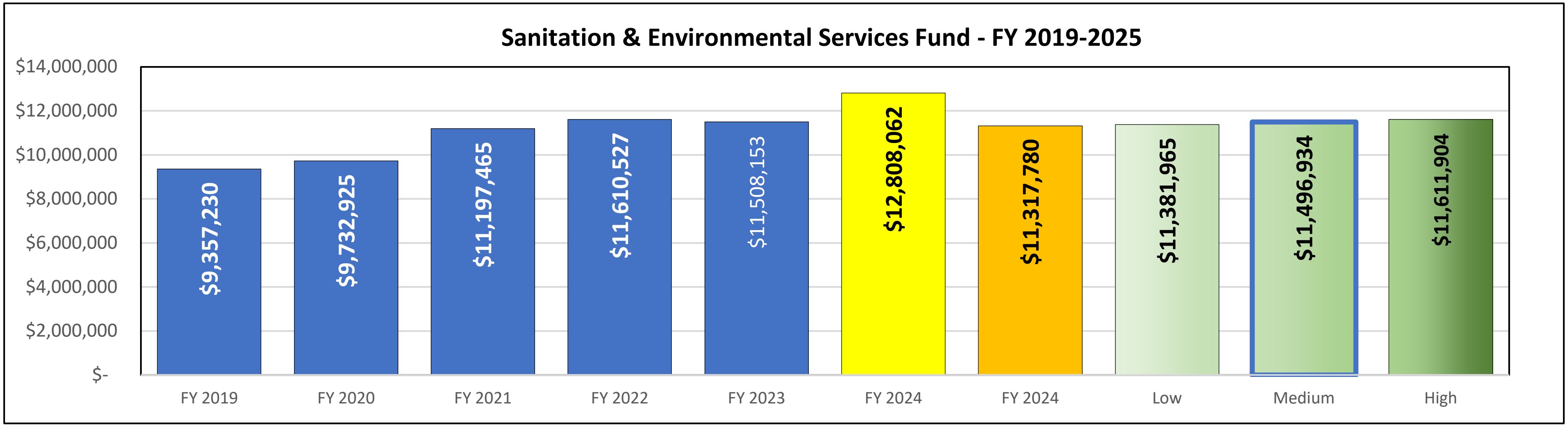


Sanitation Fund *(pg. 19)*

FY 2025: $11.5 M FY 2024 Estimate: $11.3 M (assuming level funding)

Increase: $179,155 or 2%

Forecast: This forecast assumes no increase in the residential collection fee at this time. A cost of service study is underway and a fee increase may come for consideration in Spring 2024.



Development Related Funds

- Funds include: Road Impact (pg. 20), City Facilities (pg.21), County Facilities (pg. 22) and Parkland Dedication (pg. 26)

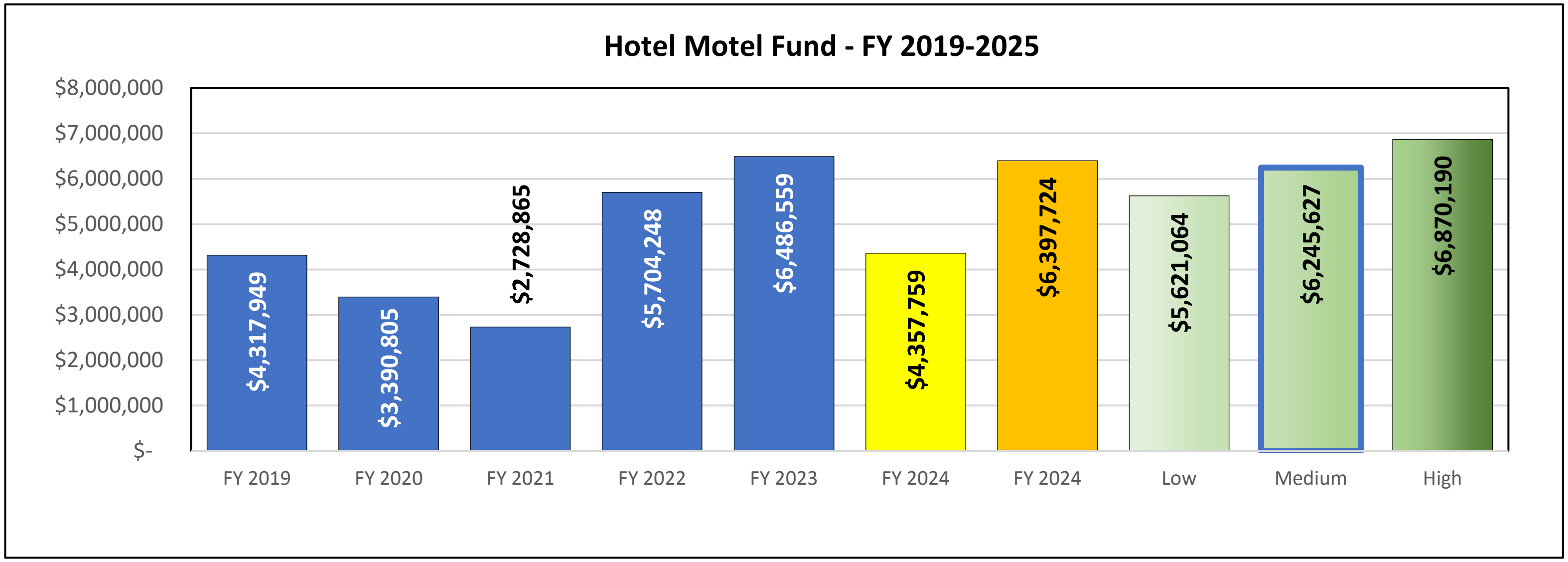
- All funds are ***heavily dependent*** upon timing of new development. These forecasts could increase or decrease.

- For the purpose of this initial forecast, all four development funds are forecast at 75% of the last five-year average. This builds some degree of conservatism into the forecast as it includes the pandemic period and building slowdown.

Hotel/Motel Tax Fund *(pg. 25)*

FY 2025:
$6.24 M
FY 2024 Estimate:
$6.39 M

Decrease:
$152,097
or 2.38%

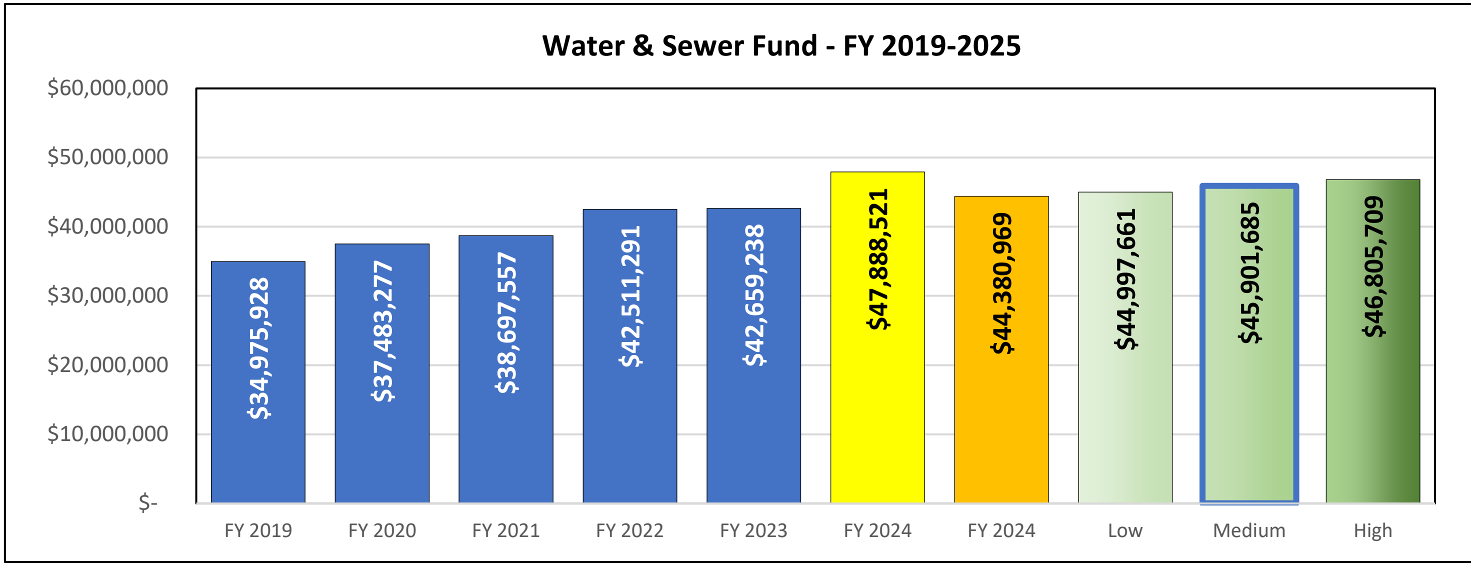


Forecast: The Hotel-Motel Fund budget was affected more than any other fund City-wide by COVID-19 caused economic downturn. Revenues dropped in FY 2020, bottomed in FY 2021 and rebounded to record highs in FY 2023 and FY 2024. With continued healthy tourist activity, growth over <u>budget</u> is anticipated for FY 2025.

Water/Sewer Fund* *(pg. 30)*

FY 2025:
$45.9 M
FY 2024 Estimate:
$44.3 M

Increase:
$1,520,716
or 3.43%



Forecast: FY2025 forecast assumes a full year of Impact Fees.

* *(operations and impact fees only)*

Closing & Next Steps

- *Cautious* optimism is the dominant thought behind this revenue forecast in January. The economy has not contracted as much as feared as a result of rate hikes – to date. Many industries remain on a solid footing. As always, events out of our control temper expectations and uncertainty remains.
- Departmental Budget Reviews will start in February and run through March.
- Revised revenue projections will accompany budget recommendations in May as well as a revised five-year forecast.

FY 2025 Revenue Forecast

Actual Data - FY 2019-2023

Budget - FY 2024

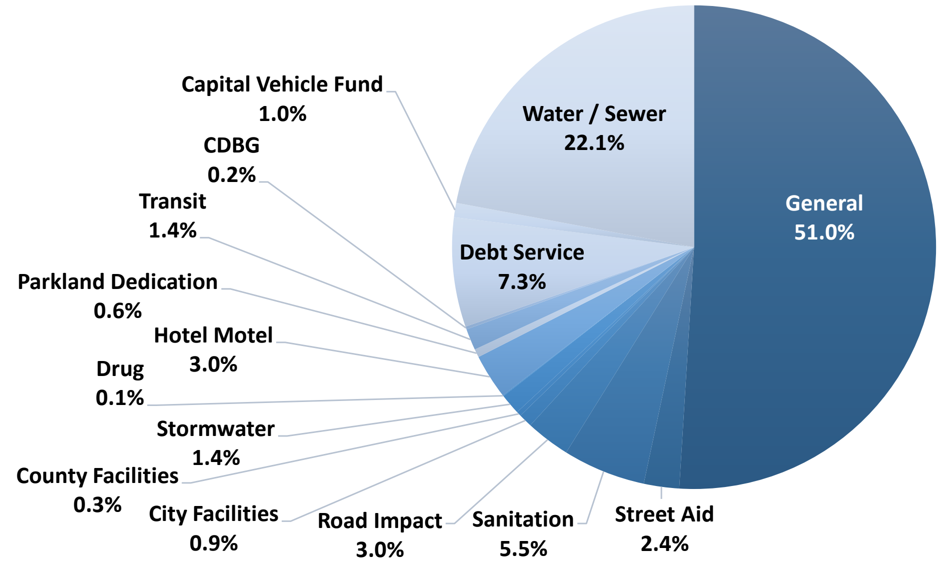
Forecast - FY 2025

Table of Contents

Summary (All Funds)

The City of Franklin funds its operations through a variety of taxes, fees for service, fines and grants. This page shows the total amount of revenues - regardless of fund - proposed to support operations for the City of Franklin in Fiscal Year 2025.

Overall we are projecting **all funds revenues of $208.1, or essentially flat compared to the FY 2024 Budget.** Revenues for the largest fund**, the General Fund, are forecast to increase by $3.52 Million (3.4%)** more than the FY 2024 Budget.



	Actual					Budget	FY 2025 Forecast			
	A	B	C	D	E	F	G	H	I	
Fund	**FY 2019**	**FY 2020**	**FY 2021**	**FY 2022**	**FY 2023**	**FY 2024**	**Low**	**Medium**	**High**	**FY 2025**
General	$ 72,704,419	$ 69,956,580	$ 80,560,453	$ 95,587,973	$ 105,114,293	$ 102,534,139	$ 103,759,000	$ 106,059,680	$ 108,412,951	51.0%
Street Aid	$ 3,637,421	$ 3,739,948	$ 3,767,280	$ 5,359,934	$ 5,399,470	$ 4,614,204	$ 4,866,404	$ 4,910,509	$ 4,954,614	2.4%
Sanitation	$ 9,357,230	$ 9,732,925	$ 11,197,465	$ 11,610,527	$ 11,508,153	$ 12,808,062	$ 11,381,965	$ 11,496,934	$ 11,611,904	5.5%
Road Impact	$ 8,411,765	$ 12,953,558	$ 7,061,745	$ 9,746,863	$ 4,651,737	$ 7,286,688	$ 6,048,732	$ 6,172,176	$ 6,295,619	3.0%
City Facilities	$ 3,123,798	$ 3,485,487	$ 3,358,803	$ 2,551,918	$ 1,516,051	$ 2,419,711	$ 1,707,117	$ 1,896,797	$ 2,086,477	0.9%
County Facilities	$ 904,441	$ 1,000,026	$ 949,847	$ 878,300	$ 736,620	$ 699,017	$ 619,850	$ 652,474	$ 685,097	0.3%
Stormwater	$ 2,710,760	$ 2,661,807	$ 2,736,221	$ 2,738,385	$ 2,832,236	$ 2,813,758	$ 2,743,196	$ 2,887,574	$ 3,020,072	1.4%
Drug	$ 129,156	$ 181,384	$ 173,266	$ 170,648	$ 146,020	$ 155,470	$ 107,063	$ 112,698	$ 118,333	0.1%
Hotel Motel	$ 4,317,949	$ 3,390,805	$ 2,728,865	$ 5,704,248	$ 6,486,559	$ 4,357,759	$ 5,621,064	$ 6,245,627	$ 6,870,190	3.0%
Parkland Dedication	$ 1,864,748	$ 1,757,183	$ 825,958	$ 1,275,410	$ 2,330,659	$ 1,071,657	$ 860,439	$ 1,147,252	$ 1,434,065	0.6%
Transit	$ 2,407,337	$ 2,611,686	$ 2,888,155	$ 2,781,701	$ 3,443,350	$ 4,374,918	$ 2,890,958	$ 2,980,369	$ 3,069,780	1.4%
CDBG	$ 384,606	$ 282,395	$ 332,085	$ 311,036	$ 539,667	$ 380,000	$ 359,850	$ 399,833	$ 439,816	0.2%
Debt Service	$ 40,568,211	$ 56,701,953	$ 15,452,370	$ 15,962,257	$ 15,353,901	$ 16,408,626	$ 15,197,519	$ 15,197,519	$ 15,197,519	7.3%
Capital Vehicle Fund	$ -	$ -	$ -	$ -	$ 2,906,667	$ 312,810	$ 2,000,000	$ 2,000,000	$ 2,000,000	1.0%
Water / Sewer	$ 34,975,928	$ 37,483,277	$ 38,697,557	$ 42,511,291	$ 42,659,238	$ 47,888,521	$ 44,997,661	$ 45,901,685	$ 46,805,709	22.1%
All Revenues	**$ 185,497,770**	**$ 205,939,014**	**$ 170,730,072**	**$ 197,190,490**	**$ 205,624,619**	**$ 208,125,337**	**$ 203,160,818**	**$ 208,061,128**	**$ 213,002,146**	**100.0%**

	(A-FY2018)	(B-A)	(C-B)	(D-C)	(E-D)	(F-E)	(G-F)	(H-F)	(I-F)
Change Year-over-Year	**$ 24,860,992**	**$ 20,441,244**	**$ (35,208,942)**	**$ 26,460,418**	**$ 8,434,129**	**$ 2,500,718**	**$ (4,964,519)**	**$ (64,209)**	**$ 4,876,810**
	29.6%	**28.2%**	**-8.0%**	**15.5%**	**4.3%**	**1.2%**	**-2%**	**-0.03%**	**2%**

City of Franklin

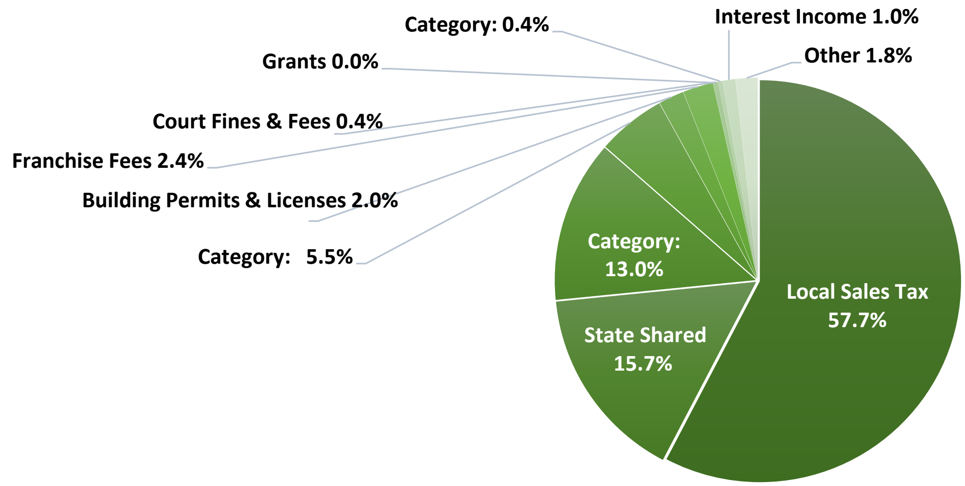
Revenue Model

Summary (General Fund)	Percent of All Revenues	51.0%

The General Fund for the City of Franklin is the largest and most important of the City's 14 funds used for financing City services. Although it comprises nearly 50 individual revenue sources, this analysis focuses on the Top 10 revenue sources, which comprise more than 98% of the total as of FY 2024.

For FY 2025, General Fund revenue is forecast to increase by 3.4% over the FY 2024 budget.

General Fund Revenue (FY25)



Top Ten Revenue Categories	Actual					Budget	FY 2025 Forecast		
	A	B	C	D	E	F	G	H	I
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	Low	Medium	High
Local Sales Tax	$ 36,168,175	$ 35,453,379	$ 41,999,727	$ 57,745,532	$ 60,556,943	$ 59,547,556	$ 59,948,794	$ 61,172,239	$ 62,395,684
State Shared	$ 14,648,230	$ 13,497,987	$ 14,505,232	$ 16,245,091	$ 17,496,680	$ 16,341,388	$ 16,431,659	$ 16,701,939	$ 16,982,586
Category:	$ 9,318,972	$ 7,901,599	$ 8,499,957	$ 8,085,664	$ 10,805,467	$ 11,632,485	$ 13,402,904	$ 13,817,427	$ 14,231,950
Category:	$ 4,390,575	$ 4,599,511	$ 5,262,169	$ 5,844,876	$ 5,646,949	$ 5,535,512	$ 5,789,681	$ 5,848,163	$ 5,906,644
Building Permits & Licenses	$ 2,279,334	$ 2,405,139	$ 2,495,634	$ 2,363,110	$ 2,223,293	$ 2,260,609	$ 2,139,870	$ 2,168,556	$ 2,190,241
Franchise Fees	$ 2,566,246	$ 2,489,287	$ 2,497,407	$ 2,506,169	$ 2,441,864	$ 2,551,351	$ 2,555,026	$ 2,580,323	$ 2,657,733
Grants	$ 387,640	$ 836,319	$ 3,659,217	$ 2,262,139	$ 121,123	$ 1,297,500	$ 50,000	$ 50,000	$ 50,000
Court Fines & Fees	$ 370,159	$ 388,668	$ 304,139	$ 398,877	$ 446,165	$ 381,678	$ 359,465	$ 378,384	$ 394,414
Category:	$ 259,875	$ 398,936	$ 353,969	$ 282,068	$ 376,479	$ 369,251	$ 372,943	$ 376,673	$ 380,402
Interest Income	$ 1,229,262	$ 1,208,681	$ 93,916	$ (1,096,123)	$ 1,167,782	$ 116,604	$ 880,000	$ 1,100,000	$ 1,320,000
Top Ten Revenue Sources	$ 71,618,469	$ 69,179,505	$ 79,671,367	$ 94,637,403	$ 101,282,745	$ 100,033,933	$ 101,930,343	$ 104,193,703	$ 106,509,654
Other	$ 1,085,952	$ 777,075	$ 889,086	$ 950,569	$ 3,831,548	$ 2,500,205	$ 1,828,657	$ 1,865,977	$ 1,903,296
Total General Fund Revenues	**$ 72,704,419**	**$ 69,956,580**	**$ 80,560,453**	**$ 95,587,973**	**$ 105,114,293**	**$ 102,534,139**	**$ 103,759,000**	**$ 106,059,680**	**$ 108,412,951**
	(A-FY 2018)	(B-A)	(C-B)	(D-C)	(E-D)	(F-E)	(G-F)	(H-F)	(I-F)
Change Year-over-Year	**$ 3,604,364**	**$ (2,747,839)**	**$ 10,603,873**	**$ 15,027,519**	**$ 9,526,320**	**$ (2,580,154)**	**$ 1,224,861**	**$ 3,525,542**	**$ 5,878,812**
	5.2%	**-3.8%**	**15.2%**	**18.7%**	**10.0%**	**-2.5%**	**1.2%**	**3.44%**	**5.7%**

City of Franklin

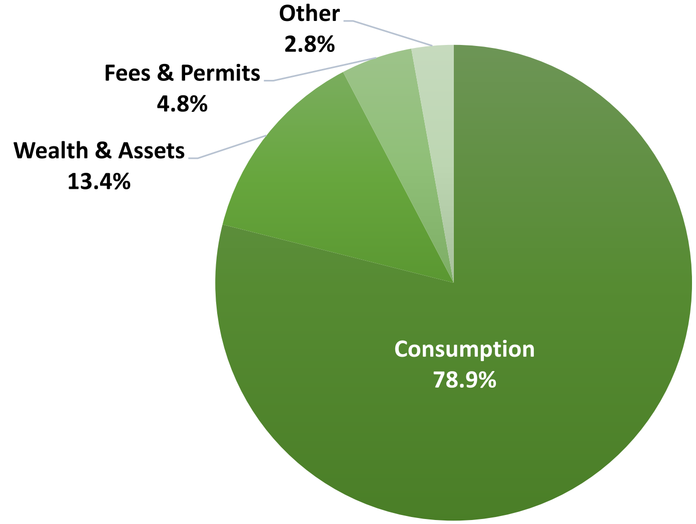
Revenue Model

Summary (General Fund) | **Percent of All Revenues** | **51.0%**

The City of Franklin relies upon a variety of different sources to fund general operations, but essentially there are only four sources of revenue: taxes on consumption, taxes derived from wealth & assets, permitting & fees for services, and "Other."

The largest category are revenues derived from the consumption of goods and services. This source - taxes on retail sales and alcohol consumption - comprises more than 4 of every 5 dollars the City receives for the General Fund. All other sources - wealth & assets (property taxes), fees & permits (proceeds from permits, fees & licenses recovered for City services provided), and other (in lieu of taxes, earned interest income, grants and miscellaneous revenue) - make slightly less than 1 of every 5 dollars received.

Heavy dependency on consumption taxes places the City in a vulnerable position during downturns in the business cycle and economic retrenchments.



General Fund Revenue by Source (FY25)

Top Ten Revenue Categories	FY 2019	FY 2020	FY 2021	FY 2022	FY2023	2024	Low	Medium	High
			Actual			Budget		FY 2025 Forecast	
Consumption	**$ 53,001,293**	**$ 52,914,589**	**$ 61,023,282**	**$ 79,758,291**	**$ 83,665,850**	**$ 81,424,455**	**$ 82,170,134**	**$ 83,722,341**	**$ 85,284,914**
Local Sales Tax	$ 36,168,175	$ 35,453,379	$ 41,999,727	$ 57,745,532	$ 60,556,943	$ 59,547,556	$ 59,948,794	$ 61,172,239	$ 62,395,684
State Shared	$ 12,442,543	$ 12,861,699	$ 13,761,386	$ 16,167,883	$ 17,461,957	$ 16,341,388	$ 16,431,659	$ 16,701,939	$ 16,982,586
Alcohol Tax	$ 4,390,575	$ 4,599,511	$ 5,262,169	$ 5,844,876	$ 5,646,949	$ 5,535,512	$ 5,789,681	$ 5,848,163	$ 5,906,644
Wealth & Assets	**$ 11,784,534**	**$ 8,936,823**	**$ 9,597,772**	**$ 8,444,940**	**$ 11,216,669**	**$ 12,001,736**	**$ 13,775,847**	**$ 14,194,100**	**$ 14,612,352**
Category:	$ 9,318,972	$ 7,901,599	$ 8,499,957	$ 8,085,664	$ 10,805,467	$ 11,632,485	$ 13,402,904	$ 13,817,427	$ 14,231,950
Hall Income Tax	$ 2,205,687	$ 636,288	$ 743,846	$ 77,208	$ 34,723	$ -	$ -	$ -	$ -
In Lieu of Taxes	$ 259,875	$ 398,936	$ 353,969	$ 282,068	$ 376,479	$ 369,251	$ 372,943	$ 376,673	$ 380,402
Fees & Permits	**$ 5,215,739**	**$ 5,283,094**	**$ 5,297,180**	**$ 5,268,156**	**$ 5,111,321**	**$ 5,193,638**	**$ 5,054,361**	**$ 5,127,263**	**$ 5,242,388**
Franchise Fees	$ 2,566,246	$ 2,489,287	$ 2,497,407	$ 2,506,169	$ 2,441,864	$ 2,551,351	$ 2,555,026	$ 2,580,323	$ 2,657,733
Category:	$ 2,279,334	$ 2,405,139	$ 2,495,634	$ 2,363,110	$ 2,223,293	$ 2,260,609	$ 2,139,870	$ 2,168,556	$ 2,190,241
Court Fines & Fees	$ 370,159	$ 388,668	$ 304,139	$ 398,877	$ 446,165	$ 381,678	$ 359,465	$ 378,384	$ 394,414
Other	**$ 2,702,854**	**$ 2,822,075**	**$ 4,642,219**	**$ 2,116,585**	**$ 5,120,453**	**$ 3,914,309**	**$ 2,758,657**	**$ 3,015,977**	**$ 3,273,296**
Grants	$ 387,640	$ 836,319	$ 3,659,217	$ 2,262,139	$ 121,123	$ 1,297,500	$ 50,000	$ 50,000	$ 50,000
Interest Income	$ 1,229,262	$ 1,208,681	$ 93,916	$ (1,096,123)	$ 1,167,782	$ 116,604	$ 880,000	$ 1,100,000	$ 1,320,000
Other	$ 1,085,952	$ 777,075	$ 889,086	$ 950,569	$ 3,831,548	$ 2,500,205	$ 1,828,657	$ 1,865,977	$ 1,903,296
Total General Fund Revenues	**$ 72,704,419**	**$ 69,956,580**	**$ 80,560,453**	**$ 95,587,973**	**$ 105,114,293**	**$ 102,534,139**	**$ 103,759,000**	**$ 106,059,680**	**$ 108,412,951**

City of Franklin

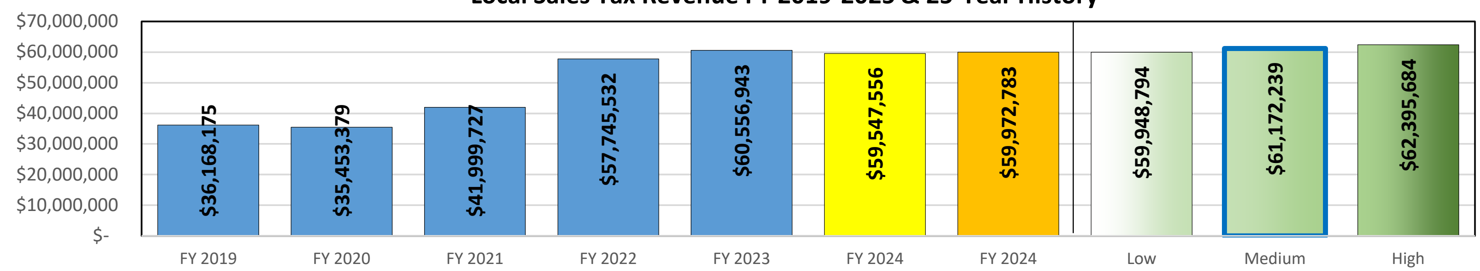
Revenue Model

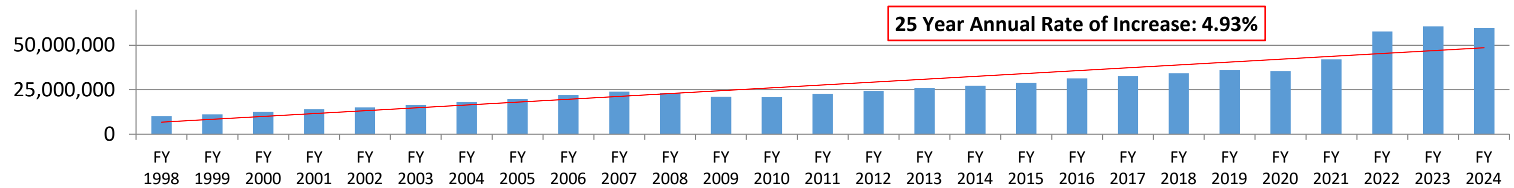
Fund:	General Fund	Category:	Local Sales Tax	Percent of Total General Fund Revenues	57.7%

Local Sales Tax is the City's primary revenue source. Roughly half of our General Fund revenue comes from this source. In addition to the State-imposed 7% sales tax, the City has a 2.75% local sales tax, which is at the maximum allowed by State law. Local sales tax revenue is shared equally with education, which is provided by Williamson County Schools and the Franklin Special School District.

At this time, we are forecasting a base increase of 2% higher than estimated FY 2024. This is designed to be prudently conservative given ongoing concerns in the global economy.

Local Sales Tax Revenue FY 2019-2025 & 25-Year History





	Actuals					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	5.9%	-2.0%	18.5%	37.5%	4.9%	-1.67%	-0.96%	-0.04%	2.00%	4.04%	3-yr Average
July	2,811,663	3,011,846	3,000,773	4,616,865	4,940,855	5,039,671	5,017,174	5,015,167	5,117,518	5,219,868	$ 53,434,067
August	2,848,326	2,938,112	2,915,576	4,357,269	4,650,081	4,743,083	4,694,185	4,692,307	4,788,068	4,883,830	4.4%
September	2,933,410	2,947,162	3,022,499	4,794,161	5,022,821	5,123,277	4,990,343	4,988,347	5,090,150	5,191,953	5-Yr Average
October	3,068,712	3,002,662	3,186,150	4,655,427	4,761,957	4,857,196	5,088,909	5,086,873	5,190,687	5,294,501	$ 46,384,751
November	3,026,420	3,109,876	3,085,542	4,829,484	4,984,513	5,084,202	5,135,044	5,132,990	5,237,745	5,342,500	6.1%
December	3,865,896	4,115,721	4,372,682	5,790,986	6,139,766	6,262,561	6,325,187	6,322,657	6,451,691	6,580,724	10-Yr Average
January	2,682,263	2,822,778	3,007,164	4,188,974	4,590,039	4,681,839	4,728,657	4,726,766	4,823,230	4,919,695	$ 38,627,810
February	2,622,735	2,605,704	2,550,960	4,267,860	4,465,281	4,554,586	4,600,132	4,598,292	4,692,135	4,785,978	5.7%
March	3,060,153	2,744,230	3,595,329	5,012,805	5,201,808	4,685,658	4,732,515	4,730,622	4,827,165	4,923,708	20-Yr Average
April	3,034,501	2,257,522	4,323,776	4,993,938	5,117,533	4,693,927	4,740,866	4,738,970	4,835,684	4,932,397	$ 30,423,680
May	3,064,704	2,781,549	4,446,675	5,121,518	5,343,633	4,949,928	4,999,427	4,997,428	5,099,416	5,201,404	5.0%
June	3,149,391	3,116,217	4,492,601	5,116,245	5,338,658	4,871,627	4,920,343	4,918,375	5,018,750	5,119,125	
Totals	$ 36,168,175	$ 35,453,379	$ 41,999,727	$ 57,745,532	$ 60,556,943	$ 59,547,556	$ 59,972,783	$ 59,948,794	$ 61,172,239	$ 62,395,684	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

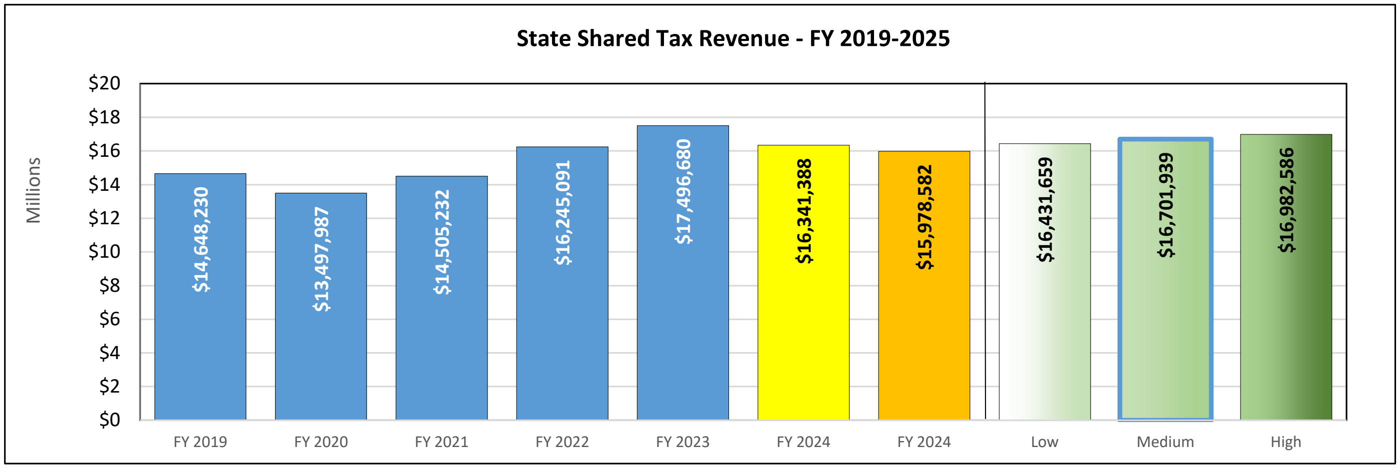
City of Franklin

Revenue Model

Fund:	General Fund	Category:	State Shared	Percent of Total General Fund Revenues	15.8%

State Shared Taxes: We receive significant revenue from the State in the form of shared taxes with distribution based primarily on population. The major sources are from the Sales Tax, Business Tax, and TVA in Lieu Of Tax. These are sent to us monthly or quarterly around the 20th except for the Income tax (annual) and the Excise Tax which are semi-annual remittances.

The forecast for 2025 assumes a 4.53% increase over *estimated* FY 2024. Most categories will increase - (based on composite projections from state economists and the Department of Revenue) - between 1% and 3% over budget, but vary according by specific category.



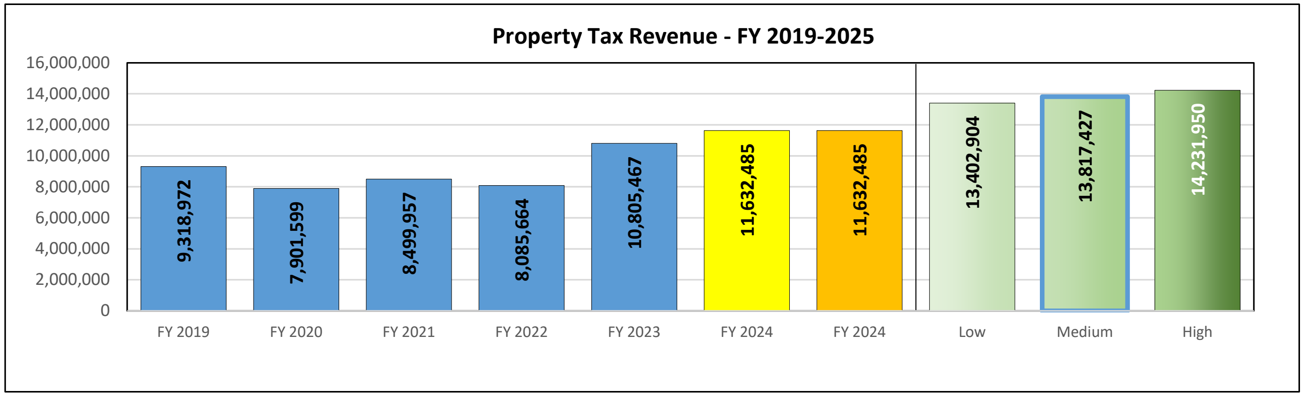
	Actuals					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	4.9%	-7.9%	7.5%	12.0%	7.7%	-6.6%	-8.7%	2.84%	4.53%	6.28%	
Sales Tax (State)	6,308,464	6,480,703	7,553,994	9,427,976	9,949,094	9,854,610	9,644,062	9,850,668	10,051,702	10,252,736	3-yr Average
Beer Tax (State)	47,859	33,215	18,536	38,120	38,106	38,526	37,103	36,906	37,660	38,413	$ 16,082,334
State Excise Tax - BANK - January	254,236	281,061	316,397	247,314	396,896	245,495	-	240,586	245,495	250,405	2.9%
In Lieu of Tax (TVA)	839,835	872,269	810,661	866,622	1,003,531	1,003,528	1,022,877	1,012,649	1,022,877	1,043,335	5-Yr Average
Business License (Local Share)	11,585	11,685	9,805	9,135	9,605	9,933	9,356	9,215	9,169	9,261	$ 15,278,644
Transient/Peddlar Bus. License	7,242	4,478	5,399	3,492	5,549	5,000	1,080	4,900	5,000	5,100	2.9%
Business Tax (State)	4,515,866	4,703,004	4,536,119	4,983,975	5,390,052	4,660,776	4,780,801	4,780,323	4,828,609	4,876,896	10-Yr Average
Income Tax (State)	2,205,687	636,288	743,846	77,208	34,723	-	-	-	-	-	$ 14,180,586
Business Tax Record Fee - State	457,457	475,283	467,994	506,044	549,517	403,520	483,302	496,412	501,426	506,440	2.3%
Sports Gaming Revenues			41,063	83,921	115,626	120,000	-	-	-	-	20-Yr Average
Cemetary Excise Tax			1,418	1,285	3,981						$ 10,120,558
											3.6%
Totals	**$ 14,648,230**	**$ 13,497,987**	**$ 14,505,232**	**$ 16,245,091**	**$ 17,496,680**	**$ 16,341,388**	**$ 15,978,582**	**$ 16,431,659**	**$ 16,701,939**	**$ 16,982,586**	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	General Fund	Category:	Property Tax	Percent of Total General Fund Revenues	13.0%

Property Tax: Citizens of Franklin pay property tax to two entities - the City of Franklin and Williamson County. Bills are issued on October 1st and are due by February 28th without penalty / interest. Historically, about 80% of property taxes are collected in December and February. The County collects property tax for the City.

The FY 2025 Forecast assumes a healthy 18.78% growth in ***net*** property tax available to the general fund for two main reasons - 1) a modest (3%) growth in the levy over 2023, and 2) lower debt service payments which result in higher property tax revenues available for operations.



	Actuals					Budget	Estimated	Forecasts (FY 2025)		
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High
% yr/yr.	2.5%	-15.2%	7.6%	-4.9%	33.6%	7.7%	7.7%	15.22%	18.78%	22.35%
Property Taxes	20,834,771	21,688,376	22,527,250	23,026,943	23,536,380	24,263,430	24,263,430	24,241,593	24,991,333	25,741,073
Less: Due to IDB/City Loan for IDB**	(2,111,720)	(2,320,380)	(2,521,183)	(2,498,769)	(1,209,143)	-	-	-	-	-
Less: Debt Service Fund	(8,661,198)	(10,958,447)	(10,918,504)	(11,629,983)	(10,658,665)	(11,457,506)	(11,457,506)	(9,656,121)	(9,954,764)	(10,253,407)
Less: Unavailable Revenue (uncollected at year-end)	(249,928)	(160,821)	(198,781)	(208,754)	(208,452)	(406,998)	(406,998)	(406,632)	(419,208)	(431,784)
Less: Street Aid Set-Aside	(748,375)	(779,036)	(809,178)	(1,059,197)	(1,094,550)	(1,116,441)	(1,116,441)	(1,115,436)	(1,149,934)	(1,184,432)
Pickups (primarily RR and Public Utility)	255,422	272,251	196,102	281,998	259,908	250,000	250,000	242,500	250,000	257,500
Plus: Prior Year Collections		159,656	224,251	173,426	179,989	100,000	100,000	97,000	100,000	103,000
Totals	**9,318,972**	**7,901,599**	**8,499,957**	**8,085,664**	**10,805,467**	**11,632,485**	**11,632,485**	**13,402,904**	**13,817,427**	**14,231,950**

Averages
3-yr Average
$ 9,130,363
6.1%
5-Yr Average
$ 8,922,332
4.2%
10-Yr Average
$ 8,013,377
7.0%

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

*** **Note on amount due IDB/City:** As of October 2022, the IDB Loan was paid in full and the property taxes fully accrue to general fund operations. In FY 2025, all available taxes shown on this line will be available for general purposes - whether that be operating or capital.*

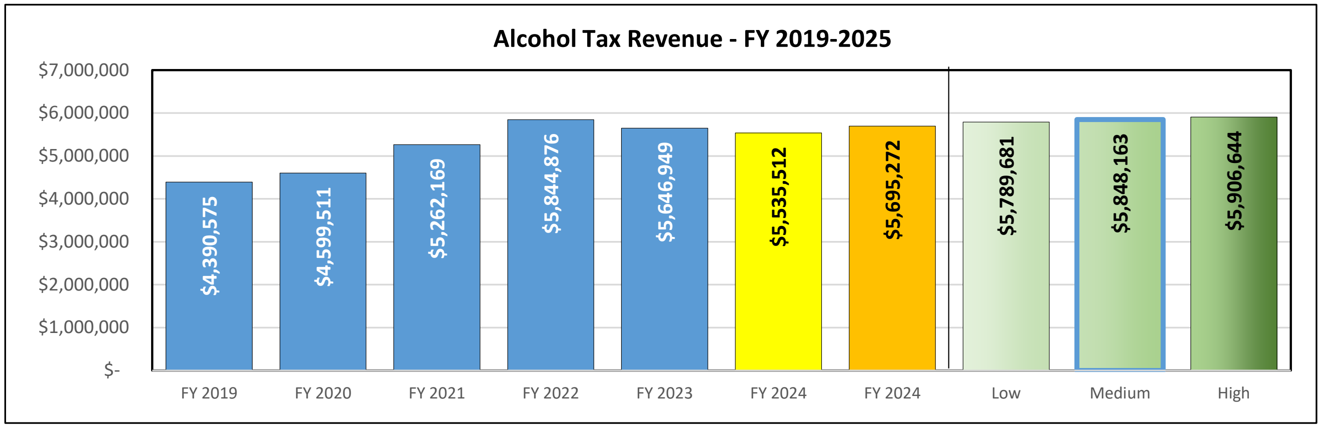
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Alcohol Tax	Percent of Total General Fund Revenues	5.5%

Alcohol Taxes (local): We receive wholesale beer/liquor revenue from distributors (these are not located locally) and privilege taxes from local businesses each month. This revenue comes in about the 20th of each month and is fairly consistent across the Fiscal Year, with a slight falloff during the winter months.

Alcohol taxes are projected to increase, on average, by 5.6% over FY 2024 budgeted estimates. Wholesale taxes are set to increase by 0.5% for beer and 5% for wine, respectively. Privilege taxes are set to decrease by 1% for both beer and liquor while Mixed Drink Taxes are set to increase 3%. All increases are based on composite averages presented from the State Finance Board (11/2023).



	Actuals					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	4.5%	4.8%	14.4%	11.1%	-3.4%	-2.0%		4.6%	5.6%	6.7%	
Beer Tax - Wholesale	1,556,121	1,905,377	1,956,504	2,046,920	1,819,226	1,784,124	1,636,142	1,627,879	1,644,322	1,660,765	3-yr Average
Beer Privilege Tax (Renewal)	107,282	21,740	21,394	27,675	26,749	27,813	27,870	26,217	26,482	26,746	$ 5,584,665
Liquor Tax - Wholesale	1,487,062	1,761,915	1,868,262	1,953,827	1,858,357	2,047,697	2,130,459	2,214,612	2,236,982	2,259,352	0.4%
Liquor Privilege Tax	91,759	84,371	84,107	139,140	145,715	142,619	156,996	142,815	144,257	145,700	5-Yr Average
Mixed Drink Tax	1,148,352	826,109	1,331,902	1,677,314	1,796,903	1,533,259	1,743,805	1,778,158	1,796,119	1,814,080	$ 5,148,816
											1.9%
											10-Yr Average
											$ 4,489,535
											2.6%
											20-Yr Average
											$ 3,546,760
											3.0%
Totals	$ 4,390,575	$ 4,599,511	$ 5,262,169	$ 5,844,876	$ 5,646,949	$ 5,535,512	$ 5,695,272	$ 5,789,681	$ 5,848,163	$ 5,906,644	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

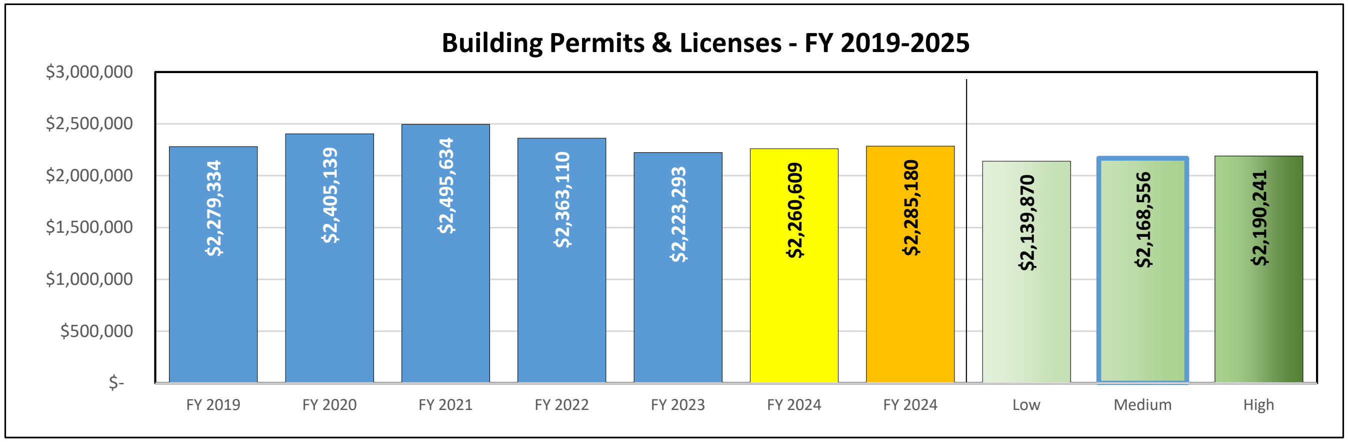
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Building Permits & Licenses	Percent of Total General Fund Revenues	2.0%

Building Permits & Licenses: These fees are paid to the City to offset and pay for the staffing costs borne by the City to extend services due to construction growth. There has been growth in both residential and commercial sides of development. This revenue has been difficult to predict by month because permits are often obtained and fees paid in advance of construction. The fees in this group include building permits, electrical inspections, mechanical permits, plumbing permits, plans review fees, sign permits, reinspection fees, mechanical licenses, grading permits, plumbing license, consultant fees, cafe fees, and tree cutting permits.

This forecast projects a decrease of 4.1% in licenses & permits off of FY 2024 budgeted amounts.



	Actuals					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-26.1%	5.5%	3.8%	-5.3%	-5.9%	-4.3%		-5.3%	-4.1%	-3.1%	
Mechanical License	6,087	4,475	5,075	3,300	2,975	2,967	3,091	2,857	2,916	2,945	3-yr Average
Mechanical Permits	122,624	107,589	113,732	105,740	142,968	143,041	138,956	137,306	140,109	141,510	$ 2,360,679
Building Permits	1,548,109	1,714,700	1,796,730	1,661,426	1,435,153	1,516,538	1,528,697	1,392,385	1,406,450	1,420,514	-1.9%
Technology Fee	63,510	61,730	65,714	61,900	57,685	61,800	66,624	55,401	56,531	57,097	
Appeal Admin				1,000							5-Yr Average
Plumbing License	-	-	-	-	-	-	-	-	-	-	$ 2,353,302
Plumbing Permits	87,336	76,747	74,574	80,303	90,508	78,427	77,563	86,924	88,698	89,585	-1.1%
Electrical Inspections	249,847	232,907	247,267	263,042	288,297	270,933	262,102	276,880	282,531	285,356	10-Yr Average
Planning Fees (Plans Review)	78,136	138,499	76,540	83,453	97,687	86,446	101,890	93,819	95,733	96,691	$ 2,493,394
Reinspection Fees	17,200	17,625	17,900	12,300	9,150	12,669	11,587	8,788	8,967	9,057	-1.1%
Sign Permits	11,246	11,442	13,419	9,986	14,328	9,941	9,490	13,761	14,041	14,182	20-Yr Average
Café Fees	-	-	-	-	-	-	-	-	-	-	$ 2,083,396
Mobile Food Vendor Permit Fee		1,800	5,010	5,655	6,360	546	3,120	6,108	6,233	6,295	0.3%
Video, Film, Photo Permit Fee		100	4,400	5,050	4,250	2,186	-	4,082	4,165	4,207	
Short-Term Rental Permit Fee					-	-	1,680	-	-	-	
Streets As-built Drawings Review Fee					-	-	-	-	-	-	
Tree Cutting Permits	25	110	-	-	50	-	50	49	50	51	
Grading Permits	-	-	-	100	100	-	-	-	-	-	
ROW Permit/Inspect	420		-	-	-	-	-	-	-	-	
Roadway Inspections	94,794	37,414	74,671	69,555	73,782	75,115	80,031	61,511	62,132	62,753	
Small Cell ROW Application			600	300	-	-	300	-	-	-	
Totals	$ 2,279,334	$ 2,405,139	$ 2,495,634	$ 2,363,110	$ 2,223,293	$ 2,260,609	$ 2,285,180	$ 2,139,870	$ 2,168,556	$ 2,190,241	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

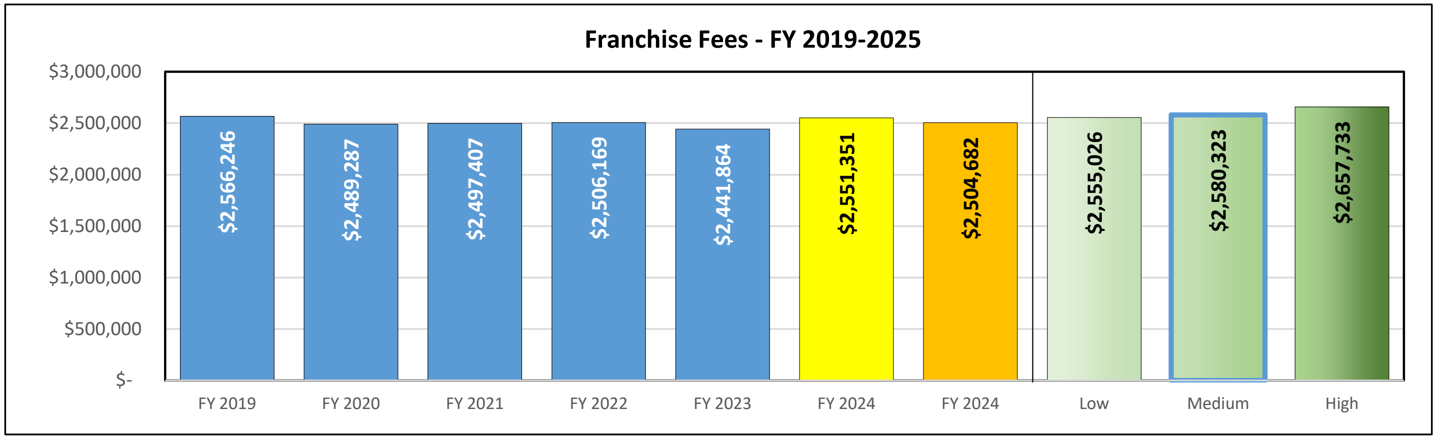
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Franchise Fees	Percent of Total General Fund Revenues	2.4%

Franchise Fees: Collected by the City from cable and gas utility providers, franchise fees are payments received by the City from utility companies for the privilege of using City right of way to provide service within the City limits. These payments are received annually from Comcast Cable, Piedmont Energy and Atmos Energy. The City receives payments from AT&T on a quarterly basis. Payments are determined through terms set in the franchise agreements.

A 1% increase over budget is forecast for FY 2024.



	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-0.8%	-3.0%	0.3%	0.4%	-3%	4%		0%	1%	4%	
ATMOS	1,323,578	1,282,993	1,367,141	1,332,994	1,317,273	1,167,349	1,125,576	1,148,200	1,159,569	1,194,356	3-yr Average
Comcast	938,466	920,276	883,330	728,941	886,667	1,047,909	1,047,909	1,068,972	1,079,556	1,111,943	$ 2,481,813
Piedmont	52,619	48,125	48,665	158,622	108,578	129,019	129,019	131,612	132,915	136,902	-0.5%
AT&T	251,583	237,893	198,271	285,612	129,346	207,073	202,178	206,241	208,283	214,532	5-Yr Average
											$ 2,500,195
											-0.5%
											10-Yr Average
											$ 2,448,604
											0.0%
											20-Yr Average
											$ 2,035,914
											1.0%
Totals	$ 2,566,246	$ 2,489,287	$ 2,497,407	$ 2,506,169	$ 2,441,864	$ 2,551,351	$ 2,504,682	$ 2,555,026	$ 2,580,323	$ 2,657,733	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

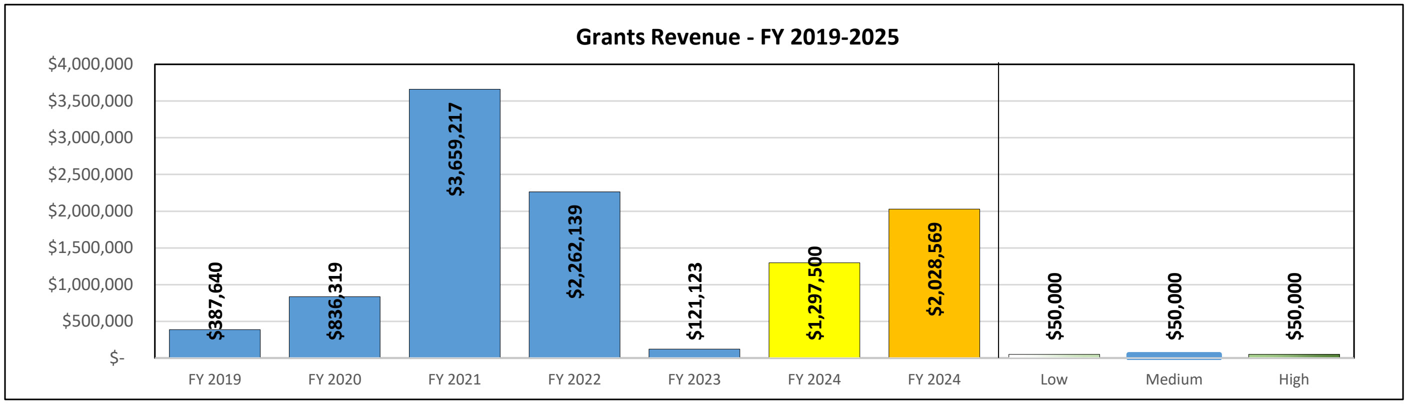
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Grants	Percent of Total General Fund Revenues	0.0%

Grants (Federal/State): In FY 2021, standard grants consisted primarily of federal transportation grants for the Traffic Operations Center function ($1,680,000), a nominal amount for Parks ($100,000) and Public Safety ($50,000). The City also received sizeable one-time grants from the State of Tennessee ($1,815,648) and federal aid (over $1.2 million) due to the COVID-19 pandemic. The latter grants did not renew in FY 2023. Traffic Operations (Interior) grants should be completed in FY 2024 for intersection controllers.

FY 2025 assumes base grants for Public



	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-16.5%	115.7%	337.5%	-38.2%	-94.6%	971.2%	56.3%	-97.5%	-97.5%	-97.5%	
Homeland Security Grant	$ -	$ -	$ -	$ -	$ -	-	-	-	-	-	3-yr Average
Various	$ -	$ -	$ -	$ -	$ -	1,000,000	-	-	-	-	$ 2,252,558
Federal Grant - TOC	$ -	$ -	$ -	$ -	$ -	-	-	-	-	-	0.1%
Homeland Security Grant (42123)	$ -	$ -	$ -	$ 8,053	$ 1,649	-	-	-	-	-	
Homeland Security Grant (42200)	$ 52,473	$ 13,802	$ 9,710	$ 61,922	$ 42,047	50,000	-	50,000	50,000	50,000	5-Yr Average
Homeland Security Grant (43110)	$ -	$ -	$ -	$ 25,739	$ 3,889	-	-	-	-	-	$ 1,521,927
Homeland Security Grant (44700)	$ -	$ -	$ -	$ 44,565	$ 8,913	-	-	-	-	-	9.7%
Dept of House & Urban Dev (Federal)	$ -	$ -	$ -	$ -	$ -	-	-	-	-	-	
Dept of Justice (Federal)	$ -	$ 3,518	$ 4,308	$ 20,642	$ 8,768	-	13,438	-	-	-	10-Yr Average
Dept of Finance & Admin (Federal)	$ -	$ -	$ -	$ -	$ -	-	-	-	-	-	$ 1,173,227
Dept of Interior (Federal)	$ -	$ 656,550	$ -	$ 14,700	$ 5,400	-	1,980,050	-	-	-	9.3%
Dept of Transportation (Federal)	$ 329,719	$ 143,565	$ 704,040	$ 509,925	$ 5,394	-	19,568	-	-	-	
Dept of Transportation (Federal)	$ -	$ -	$ -	$ -	$ -	-	15,514	-	-	-	20-Yr Average
Dept of Treasury (Federal)	$ -	$ -	$ 1,131,180	$ -	$ -	-	-	-	-	-	$ 846,463
Dept of Transportation (Federal)	$ -	$ -	$ -	$ 639,321	$ 52,938	-	-	-	-	-	8.4%
Governor's Local Gov't Support Grant	$ -	$ -	$ 1,815,648	$ 924,150	$ -	-	-	-	-	-	
TN EMA (State)	$ -	$ -	$ -	$ 13,122	$ (7,875)	-	-	-	-	-	
Advanced Transportation Controller	$ -	$ -	$ -	$ -	$ -	247,500	-	-	-	-	
TN Dept of Agriculture	$ 5,448	$ 18,884	$ 2,453	$ -	$ -	-	-	-	-	-	
In-Kind Contributions	$ -	$ -	$ (8,121)	$ -	$ -	-	-	-	-	-	
Totals	**$ 387,640**	**$ 836,319**	**$ 3,659,217**	**$ 2,262,139**	**$ 121,123**	**$ 1,297,500**	**$ 2,028,569**	**$ 50,000**	**$ 50,000**	**$ 50,000**	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

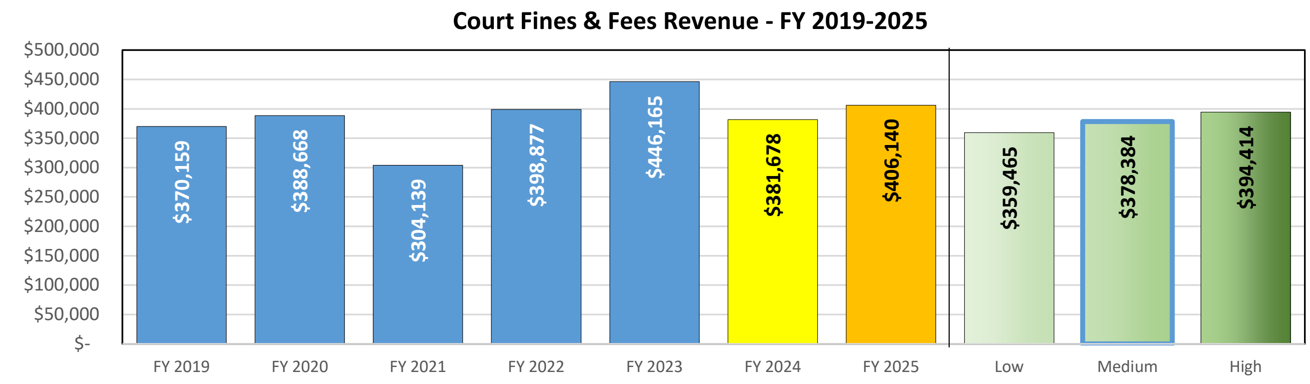
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Court Fines & Fees	Percent of Total General Fund Revenues	0.4%

Court Fines & Fees: The City Court collects fees/fines for traffic violations and property maintenance violations. A major initiative was taken in 2013 to submit outstanding debts to a collection agency. The primary reason for the revenue decrease beginning in 2013 was a change in accounting to net amounts due the State against revenue, rather than show those amounts under expenditures in Revenue Management. (with that change, Revenue Management's expenditures were lower as well.)

Revenues are forecast to decrease approximately 1% compared to the FY 2024 budget.



	Actuals					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	Low	Medium	High	
% yr/yr.	-0.3%	5.0%	-21.7%	31.1%	12%	-14%		-6%	-1%	3%	
Fines/Fees - Mun Court	86,258	90,082	53,533	94,890	99,209	90,298	88,572	90,529	95,294	100,058	3-yr Average
Court-Local Litigation Tax	3,286	3,286	2,236	2,832	2,912	2,073	3,465	2,632	2,771	2,910	$ 383,060
Court-Bad Check	96	382	160	-	-	148	-	141	148	155	5.5%
Court Collection Fee	-	-	-	-	-	-	-	-	-	-	5-Yr Average
Delinquent Court Fees & Fines	9,472	9,797	6,556	9,813	9,739	9,567	10,047	8,298	8,735	9,171	$ 381,601
Court-Driving School	41,959	57,033	33,631	49,393	49,689	48,456	50,871	42,338	44,567	46,795	3.4%
Court-Admin Fee	1,372	1,404	720	1,586	1,908	1,499	2,066	1,489	1,568	1,646	10-Yr Average
Fines - Gen Sessions	60,237	61,586	59,763	80,425	89,169	71,187	71,310	62,290	65,569	68,847	$ 451,690
Officer Costs - General Sessions/Circuit Court	112,322	99,008	95,693	104,055	103,810	100,226	96,223	89,603	94,319	96,146	-0.1%
Parking Fines - Mun Court	7,848	16,859	8,361	16,710	38,680	15,856	37,488	24,061	25,328	26,594	20-Yr Average
Fines - Traffic Offenses	45,809	47,581	27,427	36,741	49,452	40,992	44,633	36,932	38,876	40,820	$ 644,561
Failure To Appear - Fine	1,500	1,650	980	1,550	1,360	1,376	1,464	1,151	1,211	1,272	-1.5%
Confiscated Goods (State)	-		15,079	882	238	-	-	-	-	-	
Totals	$ 370,159	$ 388,668	$ 304,139	$ 398,877	$ 446,165	$ 381,678	$ 406,140	$ 359,465	$ 378,384	$ 394,414	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

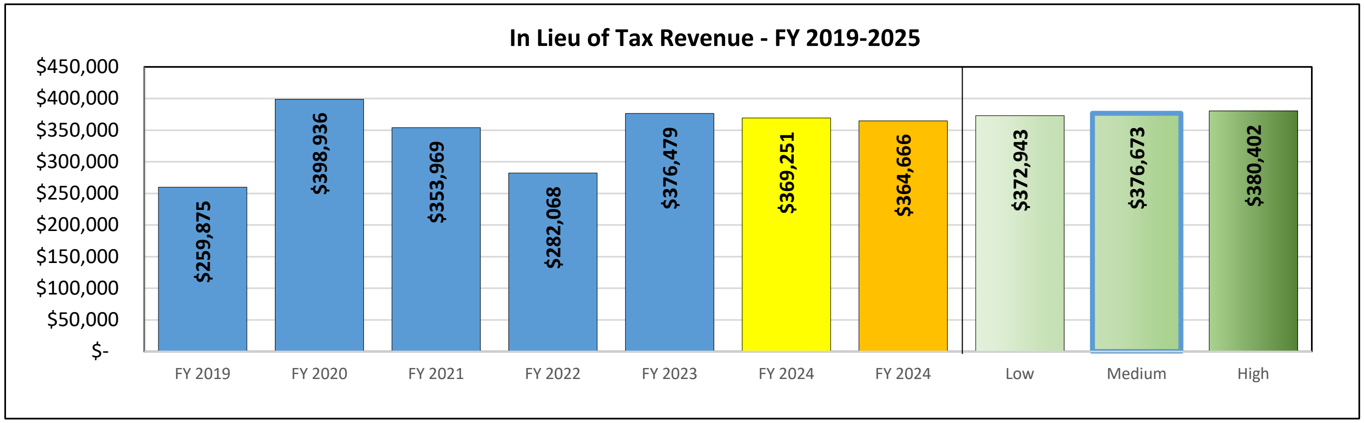
City of Franklin

Revenue Model

Fund:	General Fund	Category:	In Lieu of Tax	Percent of Total General Fund Revenues	0.4%

In Lieu Of Tax: Payments In Lieu Of Tax are made primarily by various local entities - such as the Franklin Housing Authority and Nissan that have leases through a local government Industrial Board. The local payments are made annually. Three payments have ended - Verizon (FY 2014), Healthways (FY 2016) and Jackson National Life (FY 2017). Two new PILOT's - another for the Franklin Housing Authority and one for Ramsey Solutions - have been added.

The base amount of In Lieu of Tax Revenue is projected to increase a nominal 3% over FY 2024 budgeted estimates.



	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-0.3%	53.5%	-11.3%	-20.3%	33%	-2%	-1%	2%	3%	4%	3-yr Average
Franklin Housing Authority	24,963	20,394	17,958	11,769		22,141	17,556	22,363	22,586	22,810	$ 337,505
Nissan (TIF District)	234,912	172,388	197,962	211,602	198,060	204,311	204,311	206,354	208,417	210,481	3.8%
Community Health Systems (CHS)		(1,000)						-	-	-	5-Yr Average
FHA - Reddick Street		171,651	83,087	8,404	84,129	85,605	85,605	86,461	87,325	88,190	$ 334,265
Ramsey Solutions		35,503	54,962	50,293	94,290	57,194	57,194	57,766	58,344	58,922	2.5%
											10-Yr Average
											$ 320,862
											1.7%
											20-Yr Average
											$ 287,311
											1.6%
Totals	$ 259,875	$ 398,936	$ 353,969	$ 282,068	$ 376,479	$ 369,251	$ 364,666	$ 372,943	$ 376,673	$ 380,402	

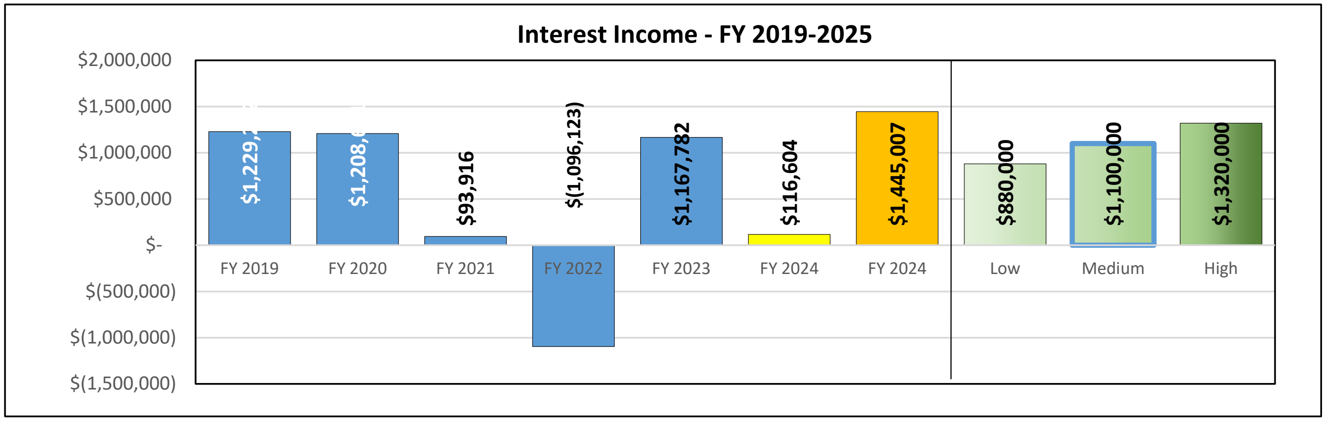
Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

City of Franklin

Revenue Model

Fund:	General Fund	Category:	Interest Income	Percent of Total General Fund Revenues	1.0%

<u>Interest Income</u>: This revenue source is bank interest and investment earnings on temporarily idle funds. This revenue category was adversely affected significantly over the 2010s due to the low interest rate environment. That changed in FY 2019, when the City was able to end long-term low-interest bearing arrangements and replace them with more mark-to-market investment mechanisms. Optimism gave way to pandemic realities, however and the Federal Funds Rate declined from the 2%+ levels which the City took advantage of in FY 2019 to effectively 0%. As interest rates were increased at a record pace in 2022-2023, however, the City has once again been able to lock in higher rates and expects healthier returns for FY 2024 and 2025.



	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	**517.9%**	**-1.7%**	**-92.2%**	**-1267.1%**	**207%**	**90%**	**-24%**	**-39%**	-24%	-9%	
July	57,040	51,469	13,748	4,326	2,819	6,324	28,078	73,333	91,667	110,000	**3-yr Average**
August	85,372	222,070	13,329	2,049	5,993	(3,409)	29,909	73,333	91,667	110,000	**$ 55,192**
September	19,188	29,714	2,873	3,066	12,529	(747)	29,928	73,333	91,667	110,000	**672.0%**
October	59,942	85,246	4,214	2,590	1,002	3,243	87,475	73,333	91,667	110,000	**5-Yr Average**
November	65,066	19,408	13,589	10,964	5,559	14,027	35,067	73,333	91,667	110,000	**$ 520,704**
December	126,133	44,948	7,866	9,519	3,544	17,640	44,101	73,333	91,667	110,000	**24.9%**
January	67,431	90,127	6,903	6,913	5,100	19,239	48,098	73,333	91,667	110,000	**10-Yr Average**
February	82,012	196,704	(6,559)	5,751	26,971	12,826	32,065	73,333	91,667	110,000	**$ 343,637**
March	157,863	347,021	11,574	8,768	59,064	12,826	32,065	73,333	91,667	110,000	**24.0%**
April	108,721	43,598	9,751	10,490	54,702	12,826	32,065	73,333	91,667	110,000	**20-Yr Average**
May	235,172	52,531	11,012	15,586	69,548	12,826	32,065	73,333	91,667	110,000	**$ 523,024**
June	165,322	25,846	5,616	7,328	38,690	8,983	22,458	73,333	91,667	110,000	**6.2%**
LGIP Interest				17,378	76,002	-	25,044				
Lease Interest Revenue				4,787	11,357	-	2,807				
Investment Interest				(1,205,638)	794,903	0	963,781				
Totals	**$ 1,229,262**	**$ 1,208,681**	**$ 93,916**	**$ (1,096,123)**	**$ 1,167,782**	**$ 116,604**	**$ 1,445,007**	**$ 880,000**	**$ 1,100,000**	**$ 1,320,000**	

Source: City of Franklin, <u>Annual Comprehensive Financial Reports - 1990-2023</u> & Estimates from Finance & Revenue Management Departments.

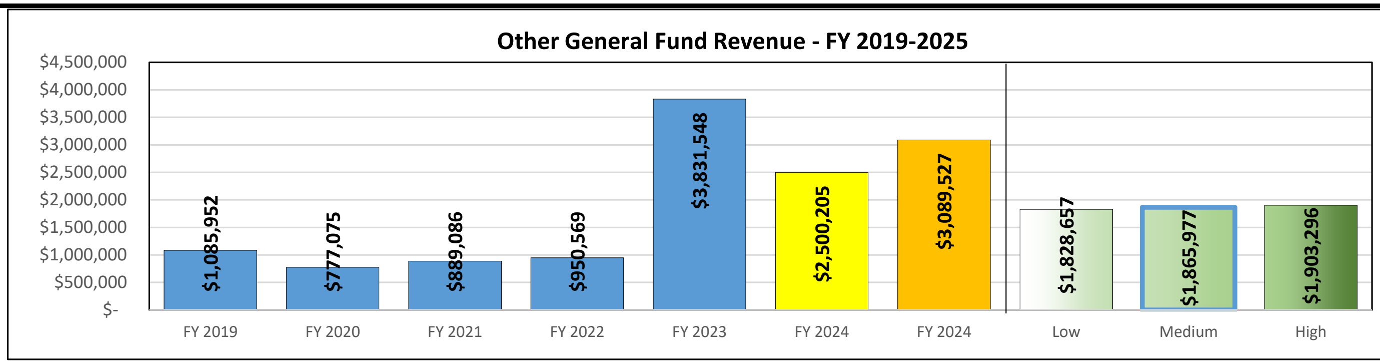
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Other	Percent of Total General Fund Revenues	1.8%

Other: This catch-all revenue category comprises all other individual categories of General Fund Revenue. Traditionally the largest components are one-time receipts, such as contributions from developers. Other Revenue can fluctuate greatly from year to year.

The increase in Other Revenue is attributable to a change in billing and collection practices for Police Extra Duty pay. An offsetting expense will be shown elsewhere in the budget.



	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	50.3%	-28.4%	14.4%	6.9%	303%	-35%	24%	-41%	-40%	-38%	3-yr Average
City Tax Relief	-	(12,893)	(11,769)	(12,290)	(13,645)	-	-	-	-	-	$ 1,890,401
Prop Taxes - P&I	43,857	58,580	54,878	45,040	44,811	42,000	36,418	43,922	44,818	45,714	34.2%
Planning Fees (Rezoning)	-	5,910	10,000	8,000	8,800	8,000	4,864	8,014	8,178	8,341	5-Yr Average
Planning Fees (Site Plans)	16,500	106,766	47,291	67,513	112,054	65,000	72,860	81,738	83,406	85,074	$ 1,506,846
Planning Fees (Plat Submittal)	180,691	41,972	46,875	44,552	52,650	44,552	57,715	46,222	47,166	48,109	30.9%
Planning Fees (Misc Planning)	-	35,966	-	-	220	-	-	-	-	-	10-Yr Average
Annexation Fees	-	-	8,200	2,950	2,800	2,950	-	4,557	4,650	4,743	$ 1,334,911
Plan Amendment Fees	-	-	3,000	-	1,800	-	1,000	1,568	1,600	1,632	18.7%
Development Plan Fee	-	-	88,204	36,513	25,455	36,513	10,292	49,056	50,057	51,059	20-Yr Average
Board of Zoning Appeals	-	-	5,250	7,450	6,450	7,450	3,150	6,256	6,383	6,511	$ 1,844,163
Joint Conceptual Workshop	-	-	2,200	1,600	1,600	1,600	900	1,764	1,800	1,836	-10.0%
Beer Permits (New Applic Fee)	14,750	12,660	11,050	9,750	10,750	12,095	12,713	9,823	10,023	10,224	
Yard Sale Permits	6,125	3,750	5,030	4,620	4,210	4,839	4,463	3,954	4,035	4,116	
Alarm Permits	23,380	26,140	26,385	26,760	26,895	26,121	21,757	25,521	26,042	26,562	
Miscellaneous Permits	27,045	18,280	20,950	30,250	20,450	24,109	15,643	19,488	19,886	20,283	
City Sponsored Training	390	-	-	-	-	-	-	-	-	-	
Regional Fire Training	1,500	3,810	695	3,455	750	1,591	-	-	-	-	
Maps Sold	4,020	3,560	1,620	7,422	1,870	3,520	165	3,430	3,500	3,570	
Plans Sold	1,850	3,700	4,700	150	3,700	2,483	525	2,450	2,500	2,550	
Records Sold	8	915	1,766	2,295	4,350	1,331	2,039	2,744	2,800	2,856	
Special Event Services Fee	2,000	2,696	2,500	3,400	2,500	2,349	2,100	2,567	2,619	2,671	
Accident Reports	3	755	581	1,427	5,509	711	1,195	1,622	1,655	1,688	
Sex Offender Registry	2,850	2,100	2,100	1,950	2,250	1,833	900	1,985	2,025	2,066	
License Seizure Fees	470	905	595	810	1,090	597	645	759	774	789	

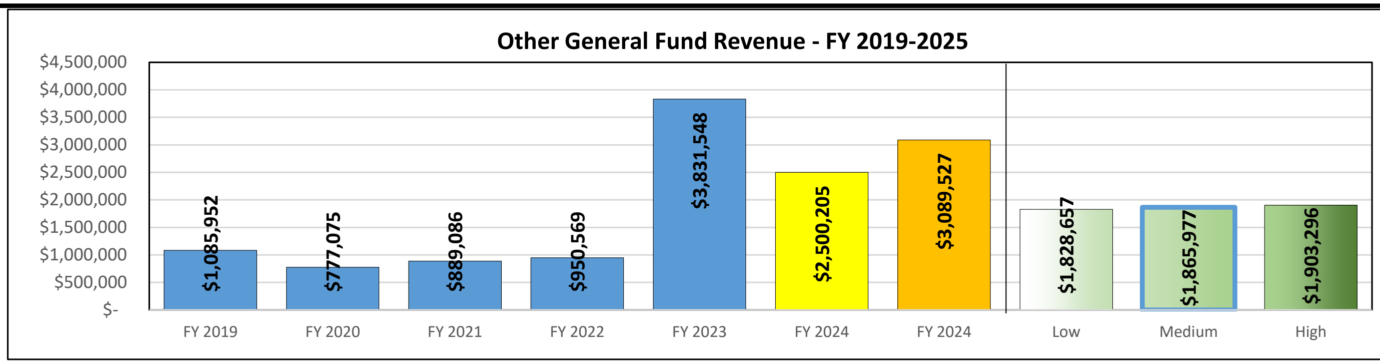
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Other	Percent of Total General Fund Revenues	1.8%

Other: This catch-all revenue category comprises all other individual categories of General Fund Revenue. Traditionally the largest components are one-time receipts, such as contributions from developers. Other Revenue can fluctuate greatly from year to year.

The increase in Other Revenue is attributable to a change in billing and collection practices for Police Extra Duty pay. An offsetting expense will be shown elsewhere in the budget.



	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
Police Extra Duty	43,618	35,535	45,402	190,056	849,265	754,232	908,067	934,401	953,470	972,540	
Compost Voucher (Non-Refundable)	17,555	18,800	21,280	21,640	33,740	21,300	14,040	24,366	24,863	25,361	
Beer Board Violations	3,000		4,000	-	250	1,030	375	1,009	1,030	1,051	
Bldg & Street Stds Appeals Fees	3,276	-	-	-	250	1,030	375	1,009	1,030	1,051	
Transient Vendor Recording Fees	-	-	-	-	-	4,929	-	-	-	-	
Tree Bank Fees	19,904	-	-	-	-	11,603	-	-	-	-	
Rebates on Purchases	115,951	91,858	82,168	96,531	128,634	85,860	77,799	100,968	103,028	105,089	
Rent - Mall & Other	12,001	9,001	18,001	20,615	14,901	12,361	9,002	13,145	13,413	13,682	
Park Concessions	200,475	84,806	72,108	146,186	153,103	120,211	163,270	145,700	148,674	151,647	
Harlinsdale Rentals	1,938	(2,441)	13,719	-	200	1,098	-	1,076	1,098	1,120	
Sale of Surplus Assets	296,337	128,067	21,392	95,926	192,229	141,921	178,764	172,625	176,148	179,671	
Electrical Charging Stations	-	456	402	2,183	2,277	1,000	1,297	980	1,000	1,020	
Insurance Reimbursements	-	-	-	21,829	1,525,131	-	-	-	-	-	
Miscellaneous Other Revenue	25,458	77,423	90,014	51,986	148,338	33,986	107,533	96,339	98,305	100,271	
Christmas Tree Lighting		18,000	15,000	10,000	39,150	20,000	26,000	19,600	20,000	20,400	
Capital Application from Fund Balance	-	-	-	-	-	1,000,000	-	-	-	-	
Lease Proceeds					85,618	-	-				
Settlement Proceeds					62	-	1,350,000				
Opioid Settlement					21,091	-	3,661				
Called Performance Bonds					309,991	-	-				
Totals	$ 1,085,952	$ 777,075	$ 889,086	$ 950,569	$ 3,831,548	$ 2,500,205	$ 3,089,527	$ 1,828,657	$ 1,865,977	$ 1,903,296	

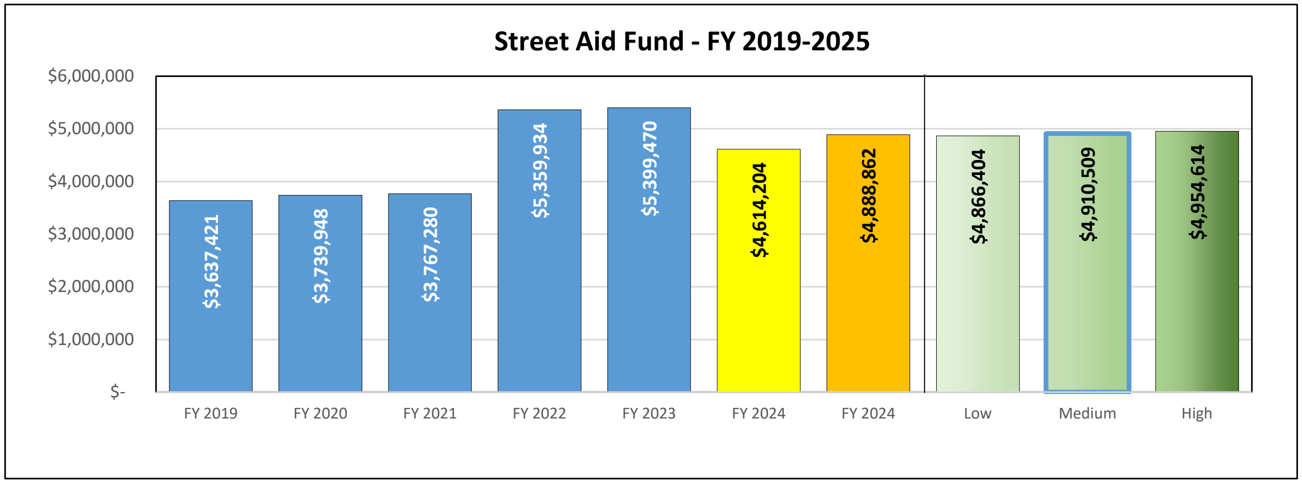
Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

City of Franklin

Revenue Model

Fund:	Street Aid	Percent of All Revenues	2.4%

Street Aid: A special revenue fund used to account for the receipt and usage of the City's share of State gasoline taxes. State law requires these gasoline taxes to be used to maintain streets. Counties and municipalities share in the proceeds of petroleum taxes. In general, counties receive about 30 percent of the proceeds and municipalities about 15 percent. The state retains roughly 55 percent of the proceeds. Fifty percent of the counties' shares are divided equally among the 95 counties, 25 percent on the basis of area and 25 percent on the basis of population; Municipalities' shares are divided based on the population each municipality bears to the aggregate population of all municipalities, according to the federal census or a special census as prescribed by T.C.A. § 54-4-203. T.C.A. § 67-3-901(b), (c), (f)(2) and (i); T.C.A. § 67-3-905; T.C.A. § 67-3-1108; T.C.A. § 54-4-103; and T.C.A. § 54-4-204; Op. Tenn. Atty.



The money each individual municipality receives under the Petroleum and Alternative Fuels Tax Law is paid into the municipality's state street aid fund and is required to be administered and spent under the law that governs that fund. T.C.A. § 54-4-103, T.C.A. § 54-4-204.

Overall, the City is forecasting a 1% increase over *estimated* FY 2024 at this time.

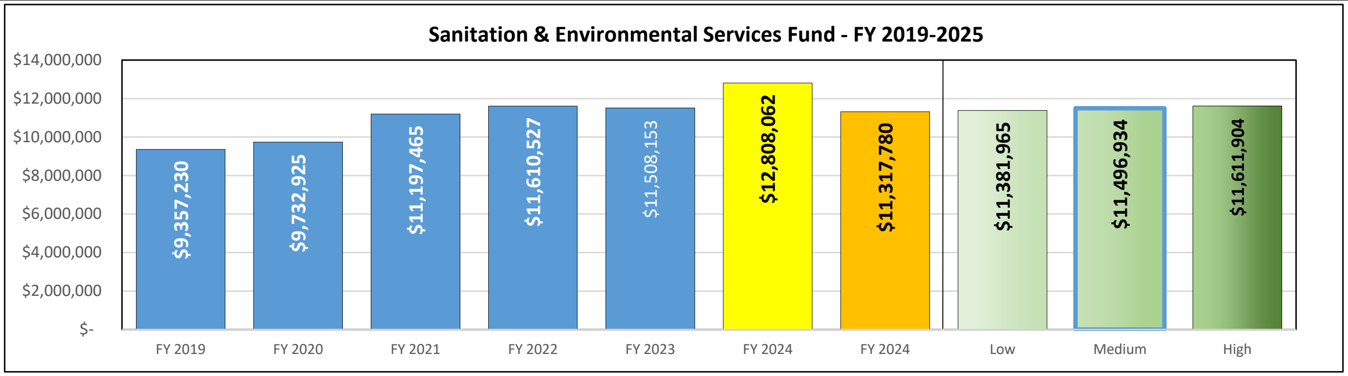
	Actuals					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	11.9%	2.8%	0.7%	42.3%	0.7%	-14.5%	6.0%	-0.46%	0.44%	1.34%	
PROPERTY TAXES COLLECTED	748,375	779,036	809,178	1,059,197	1,094,550	1,116,441	1,116,441	1,138,435	1,149,934	1,161,434	3-yr Average
GASOLINE TAX (STATE)	2,630,997	2,660,745	2,706,895	3,035,485	3,052,033	2,995,263	3,077,302	3,076,994	3,108,075	3,139,156	$ 4,842,228
INTEREST INCOME	8,049	50,168	1,207	15,252	135,806	2,500	45,902	2,475	2,500	2,525	3.8%
TRANSFER FROM GENERAL FUND	250,000	250,000	250,000	1,250,000	1,083,921	500,000	500,000	500,000	500,000	500,000	5-Yr Average
Sports Wagering Privilege Tax (Rd & Bld)					33,160	-	149,218	148,500	150,000	151,500	$ 4,380,810
											4.7%
											10-Yr Average
											$ 3,662,836
											9.5%
Totals	$ 3,637,421	$ 3,739,948	$ 3,767,280	$ 5,359,934	$ 5,399,470	$ 4,614,204	$ 4,888,862	$ 4,866,404	$ 4,910,509	$ 4,954,614	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	**Sanitation & Environmental Services Fund**	**Percent of All Revenues**	**5.5%**

<u>Sanitation & Environmental Services Fund</u>: This Special Revenue fund accounts for the fees collected in the collection and disposal of residential and commercial garbage. The primary component within the fund are those fees charged for disposal of refuse. In recent years, the City has worked to reduce the subsidy from the General Fund for sanitation and recycling operations.

The forecast increase of 2% at this time is reflective of actual collections from residential customers in FY 2023 and growth in the system. A cost of service study is underway and a fee increase will likely be brought forward for consideration in Spring 2024.



	Actuals					**Budget**	**Estimated**	**Forecasts (FY 2025)**			**Averages**
	FY 2019	**FY 2020**	**FY 2021**	**FY 2022**	**FY 2023**	**FY 2024**	**FY 2024**	**Low**	**Medium**	**High**	
% yr/yr.	**5.6%**	**4.0%**	**15.0%**	**3.7%**	**-0.9%**	**11.3%**	**-11.6%**	**1%**	**2%**	**3%**	
FEMA/TEMA GRANTS (FED/STATE)	-		-	64,092	-	-	-	-	-	-	**3-yr Average**
SOLID WASTE GRANT (STATE)	-	-	14,327	-	-	-	-	-	-	-	**$ 11,438,715**
SPECIAL EVENT SERVICES FEE	2,230	-	606	-	2,352	5,770	2,633	2,375	2,399	2,423	**0.2%**
COLLECTION REVENUES	6,024,431	5,398,050	5,534,270	6,066,329	6,568,117	6,898,737	6,932,591	6,897,671	6,967,344	7,037,017	**5-Yr Average**
ADDL RESIDENTIAL ROLLOUT CONTAINERS	11,410	12,305	5,595	4,290	3,850	4,376	5,016	3,888	3,927	3,966	**$ 10,681,260**
ADDL RESIDENTIAL ROLLOUT CONTAINERS				-	635	-	-	641	648	654	**1.5%**
BLUE BIN SETUP FEE		208,150	393,658	76,535	30,808	78,066	12,048	12,166	12,289	12,412	**10-Yr Average**
TIPPING FEES	3,017,568	3,691,891	4,149,853	4,335,568	4,079,676	4,606,673	3,378,805	3,921,746	3,961,360	4,000,974	**$ 9,560,056**
CARDBOARD RECYCLING	14,641	121	-	-	-	-	-	-	-	-	**2.0%**
RECYCLING-BATTERIES	2,870	3,974	-	1,097	2,598	1,119	2,341	2,624	2,650	2,677	**20-Yr Average**
RECYCLING-ELECTRONICS	17,454	101	3,643	1,980	2,860	2,020	2,290	2,888	2,917	2,946	**$ 7,728,781**
RECYCLING-METAL	4,291	2,668	178	31	347	32	-	351	354	358	**4.9%**
RECYCLING-WASTE OIL	213	-	-	-		-	-	-	-	-	**25-Yr Average**
BUCK A BAG PROGRAM	2,678	1,994	1,998	2,046	1,760	2,087	1,740	1,777	1,795	1,813	**$ 6,318,595**
RESIDENTIAL DUMPSTER	330										**8.2%**
RESIDENTIAL BRUSH	17,110	11,750	2,625	3,250	2,500	3,315	7,800	2,525	2,550	2,576	
RESIDENTIAL BULKY GOODS	2,888	-	-	-	-	-	36	-	-	-	
NON-RESIDENTIAL BRUSH	750	95	125	289	-	295	-	-	-	-	
INTEREST INCOME	15,916	10,608	751	7,849	34,555	8,006	32,460	34,894	35,246	35,599	
SALE OF WASTE CONTAINERS	49,728	50,298	13,350	25,068	24,675	25,569	27,360	24,917	25,169	25,420	
SALE OF SURPLUS ASSETS	-	243,145	84,151	342,700	34,512	255,000	42,624	252,450	255,000	257,550	
TRANSFER FROM GENERAL FUND	-	-	900,000	515,680	500,000	750,000	750,000	-	-	-	
MISCELLANEOUS OTHER REVENUE	-	-	44,473	-				-	-	-	
LATE PAY FEES	172,723	97,776	47,863	163,723	218,908	166,997	120,035	221,054	223,287	225,519	
Totals	**$ 9,357,230**	**$ 9,732,925**	**$ 11,197,465**	**$ 11,610,527**	**$ 11,508,153**	**$ 12,808,062**	**$ 11,317,780**	**$ 11,381,965**	**$ 11,496,934**	**$ 11,611,904**	

Source: City of Franklin, <u>Annual Comprehensive Financial Reports - 1990-2023</u> & Estimates from Finance & Revenue Management Departments.

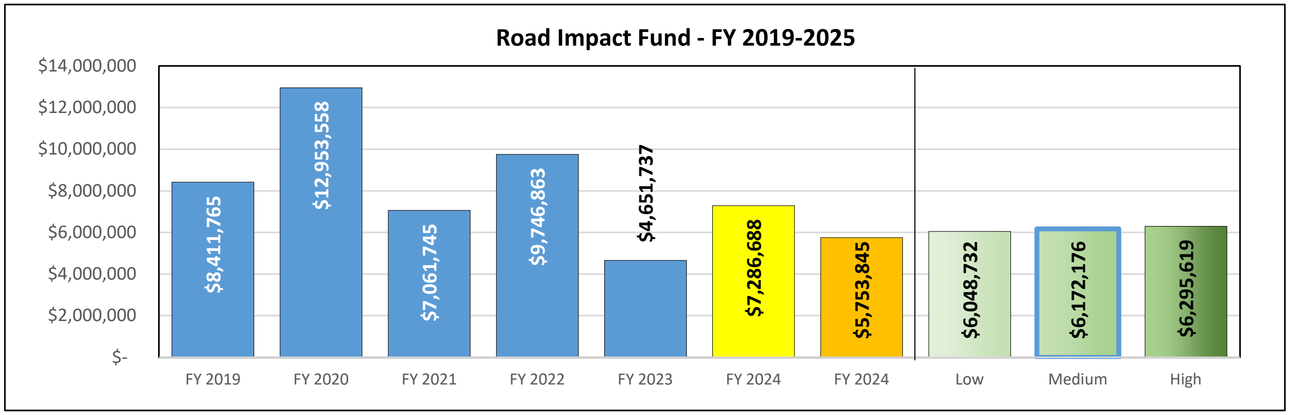
City of Franklin

Revenue Model

Fund:	Road Impact	Percent of All Revenues	3.0%

Road Impact Fund: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011 and revised in 2017.

The forecast for FY 2025 is an estimate based upon historic averages **and** year-to-date activity. It is *heavily dependent* upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast.



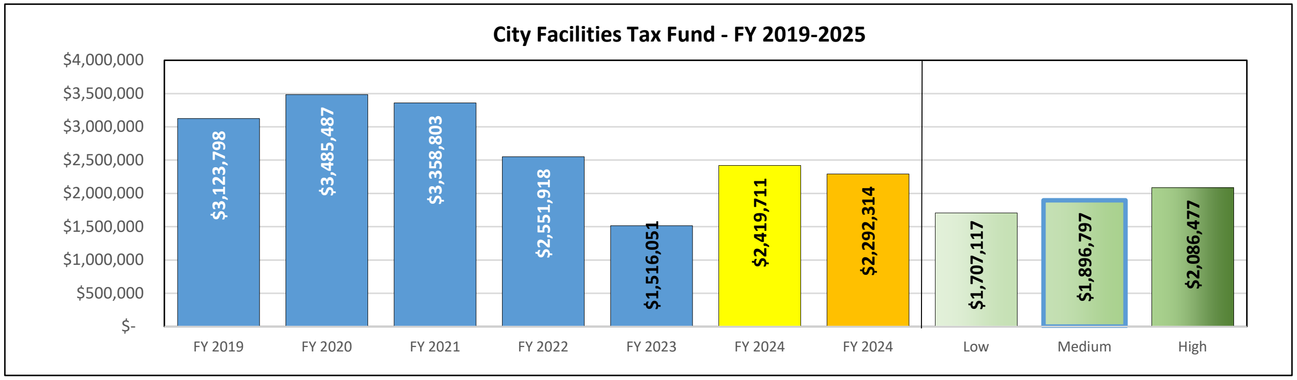
	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-28.1%	54.0%	-45.5%	38.0%	-52.3%	56.6%	-21.0%	5%	7%	9%	3-yr Average
Road Impact Fees											$ 7,153,448
Arterials	4,800,171	7,359,093	4,061,173	6,371,224	2,530,625	5,051,405	3,281,238	3,692,976	3,768,343	3,843,710	-11.7%
Collector Area 1	1,057,313	1,200,036	8,484	1,957,665	173,287	514,115	1,191,197	646,327	659,518	672,708	5-Yr Average
Collector Area 2	1,286,317	3,118,014	1,326,079	1,374,601	1,199,356	1,144,656	615,530	1,220,742	1,245,655	1,270,568	$ 8,565,134
Collector Area 3	400,237	472,760	573,304	891,008	320,779	372,323	314,691	390,739	398,713	406,687	-9.1%
Collector Area 4	115,817	101,249	57,615	46,608	11,690	154,191	30,000	48,948	49,947	50,946	10-Yr Average
Interest Income	500,492	702,406	86,592	(894,243)	416,000	50,000	321,189	49,000	50,000	51,000	$ 7,678,694
Transfer from General Fund	251,418	-	-	-				-	-	-	-7.9%
Miscellaneous Income	-		948,498					-	-	-	
Totals	$ 8,411,765	$ 12,953,558	$ 7,061,745	$ 9,746,863	$ 4,651,737	$ 7,286,688	$ 5,753,845	$ 6,048,732	$ 6,172,176	$ 6,295,619	

Source: City of Franklin, Annual Comprehensive Financial Reports - 2001-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	City Facilities Tax Fund	Percent of All Revenues	0.9%

City Facilities Tax: A special revenue fund used to account for the proceeds authorized by a private act of the Tennessee General Assembly of 1987 for the City to levy and collect a privilege tax on new development to provide that new development contribute its fair share of providing new public facilities made necessary by growth. Such taxes may be expended ***only*** on police, fire, sanitation, and parks and recreation.

The forecast for FY 2025 is an estimate based upon the historic average of the last five-years **and** year-to-date activity. It is *heavily dependent* upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast.



	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-36.1%	11.6%	-3.6%	-24.0%	-41%	60%	-5%	-26%	-17%	-9%	
July	140,513	166,390	137,965	267,491	76,800	137,234	75,415	106,536	118,374	130,211	3-yr Average
August	337,384	165,263	567,347	608,156	93,870	349,133	93,649	239,223	265,803	292,383	$ 2,475,591
September	367,428	131,262	106,988	78,518	332,217	197,921	87,535	137,216	152,462	167,708	-12.9%
October	152,305	685,211	192,828	116,774	88,127	237,659	284,510	166,758	185,287	203,815	5-Yr Average
November	163,543	514,554	226,319	348,525	37,787	265,433	454,540	174,248	193,609	212,970	$ 2,807,212
December	269,292	151,610	392,660	315,251	98,377	217,572	206,694	165,671	184,079	202,486	-9.2%
January	172,649	97,669	284,889	110,770	72,064	133,204	126,544	99,636	110,706	121,777	10-Yr Average
February	110,709	169,431	98,466	134,799	127,036	147,607	140,227	86,460	96,066	105,673	$ 3,399,573
March	108,211	232,369	153,528	134,437	74,588	125,961	119,663	94,923	105,470	116,017	-5.5%
April	201,792	260,000	192,471	163,610	80,552	165,108	156,853	121,287	134,764	148,240	20-Yr Average
May	418,449	104,027	168,569	106,107	102,354	144,150	136,942	121,433	134,926	148,418	$ 2,697,552
June	168,036	373,324	160,365	281,776	118,178	248,729	236,292	148,727	165,252	181,777	-4.4%
Interest Income	513,487	434,377	36,408	(340,740)	214,101	50,000	173,450	45,000	50,000	55,000	
Contributions from Others			640,000	226,444	-	-	-				
Totals	$ 3,123,798	$ 3,485,487	$ 3,358,803	$ 2,551,918	$ 1,516,051	$ 2,419,711	$ 2,292,314	$ 1,707,117	$ 1,896,797	$ 2,086,477	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

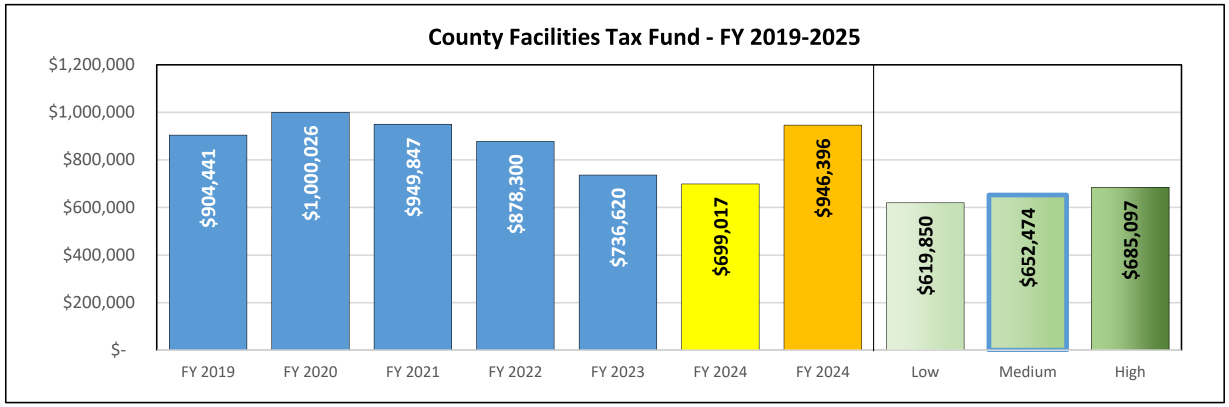
City of Franklin

Revenue Model

Fund:	County Facilities Tax Fund	Percent of All Revenues	0.3%

County Facilities Tax: The County Facilities Tax Fund is a brand new special revenue fund used to account for the City's share of the County's Adequate School Facilities Tax. 30% of the proceeds are distributed to incorporated cities within the county, and another 30% is divided pro rata among the incorporated cities based on population in the last decennial census. The City began collecting a share of the County Facilities Tax in FY 2012. Prior to now, monies collected had been deposited within the Capital Projects Fund. Funds are to be used for the purpose of providing public facilities.

The forecast for FY 2025 is an estimate based upon the historic average of the last five-years **and** year-to-date activity. It is *heavily dependent* upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast.



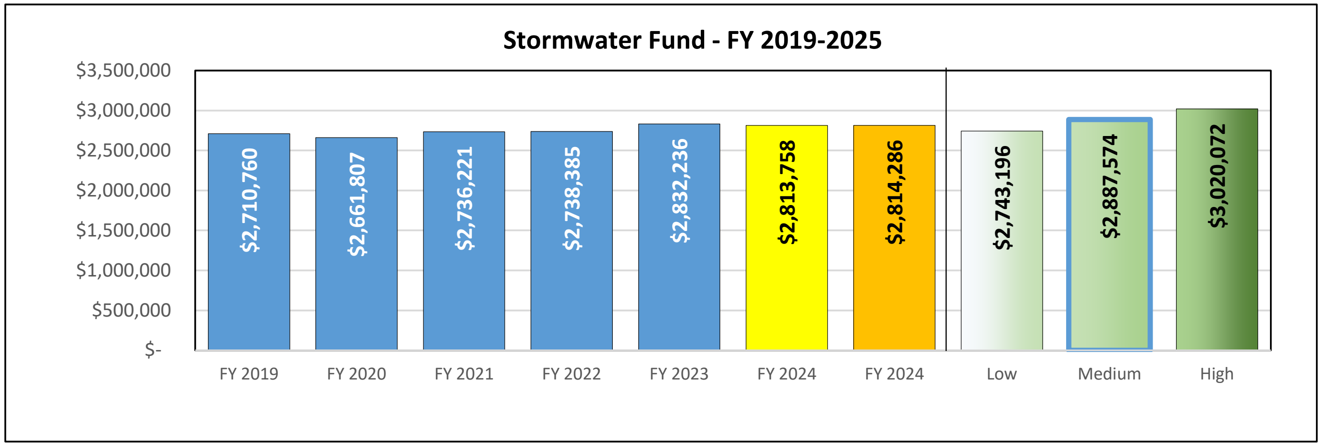
	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-44.0%	10.6%	-5.0%	-7.5%	-16%	-5%	35%	-35%	-31%	-28%	3-yr Average
Tax Collections	759,874	889,427	935,555	1,003,415	661,526	684,017	871,306	605,600	637,474	669,347	$ 854,922
Transfer from Capital Fund	-		-	-	-	-	-	-	-	-	-4.6%
Interest Income	144,567	110,599	14,292	(125,115)	75,094	15,000	75,091	14,250	15,000	15,750	5-yr Average
											$ 893,847
											-5.9%
Totals	$ 904,441	$ 1,000,026	$ 949,847	$ 878,300	$ 736,620	$ 699,017	$ 946,396	$ 619,850	$ 652,474	$ 685,097	

Source: City of Franklin, Annual Comprehensive Financial Report - 2017-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	**Stormwater Fund**	**Percent of All Revenues**	**1.4%**

Stormwater Fund: A special revenue fund used to account for the City's Stormwater drainage operations. Revenues are primarily from charges to residential and commercial customers based on paved areas.

The fee was raised by 5% in FY 2022. This was the first increase in the fee since the inception of the fund in FY 2004, 19 years ago. No fee increase is planned in FY 2025.



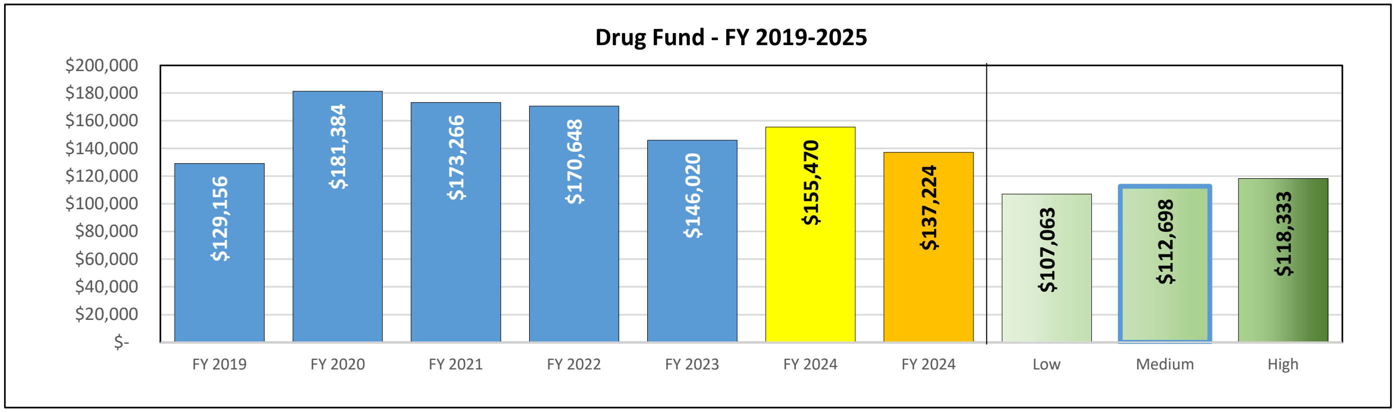
	Actual					Budget	Estimated	Forecasts (FY 2025)				Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High		
% yr/yr.	5.9%	-1.8%	2.8%	0.1%	3%	-1%	0%	-3%	3%	7%		
PLANS REVIEW FEE	25,900	22,300	33,200	17,400	19,800	36,250	27,360	22,534	23,720	24,906		3-yr Average
DRAINAGE INSPECTIONS	103,484	75,887	105,495	72,846	96,369	60,000	141,553	86,275	90,816	95,357		$ 2,768,947
STORMWATER PERMIT FEE	4,200	4,850	53,075	7,250	3,200	42,000	4,800	13,789	14,515	3,360		0.8%
FEMA/TEMA GRANTS (FED/STATE)	-	-	1,307	-	-	1,307		-	-	-		5-Yr Average
STORMWATER FEES- RESIDENTIAL	2,403,616	2,414,161	2,424,175	2,560,384	2,595,654	2,554,462	2,544,240	2,539,847	2,673,523	2,807,199		$ 2,735,882
STORMWATER APPEALS BOARD			5,750	0	0	0	0	-				0.7%
STORMWATER FINES	19,404	18,088	14,930	29,817	23,636	15,000	12,750	14,250	15,000	15,750		10-Yr Average
STORMWATER LATE PAY PENALTIES	21,721	15,596	22,067	27,879	28,370	21,000	21,836	19,000	20,000	21,000		$ 2,639,008
STORMWATER QUALIFIED PROGRAM	12,000	21,750	34,200	15,075	23,900	0	18,840					0.7%
INTEREST INCOME	120,436	89,204	8,282	7,734	41,307	50,000	42,907	47,500	50,000	52,500		15-Yr Average
SALE OF SURPLUS ASSETS	-	(29)	33,739	-	-	33,739	-	-	-	-		$ 2,658,886
CUSTOMER SERVICE	-	-	-	-	-	-	-	-	-	-		0.4%
Totals	$ 2,710,760	$ 2,661,807	$ 2,736,221	$ 2,738,385	$ 2,832,236	$ 2,813,758	$ 2,814,286	$ 2,743,196	$ 2,887,574	$ 3,020,072		

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	**Drug Fund**	**Percent of All Revenues**	**0.1%**

Drug Fund: The Drug Fund is a special revenue account established under Tennessee Code Annotated (T.C.A.) 39-17-420. (A special revenue account exists outside the city's or county's General Fund, and funds in the special revenue account do not revert to the General Fund at the end of the fiscal year.)

Revenues come from one-half of drug offense fines, any cash that is forfeited to the city or county, and proceeds from the sale of any forfeited property (usually vehicles) and donations.



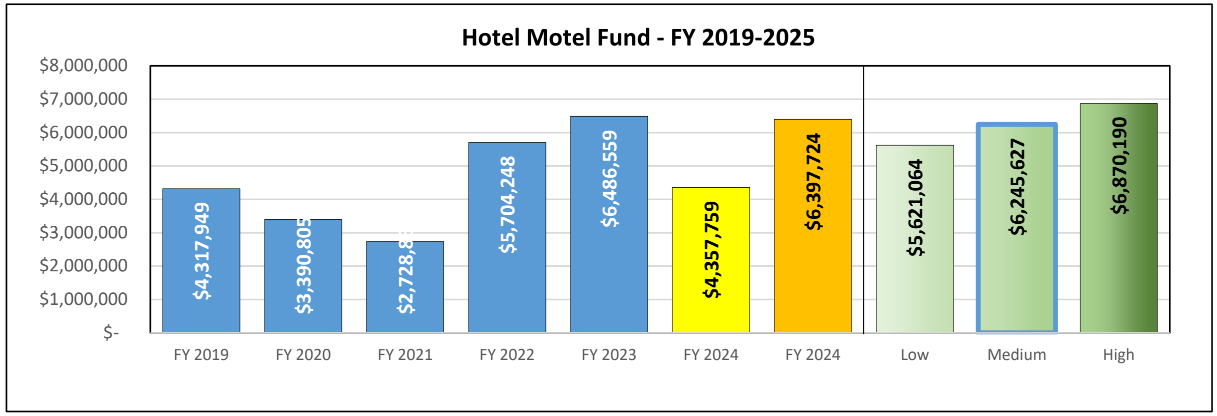
	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-42.9%	40.4%	-4.5%	-1.5%	-14%	6%	-12%	-22%	-18%	-14%	
DRUG FINES RECEIVED	59,413	40,367	53,202	53,198	42,735	54,750	30,117	44,929	47,294	49,659	3-yr Average
DRUG CONTRIBUTIONS PAID TO POLICE DEPT	29,850	36,320	26,675	38,475	19,700	33,644	25,080	28,694	30,204	31,714	$ 163,311
CONFISCATED GOODS (FEDERAL)	7,820	13,327	3,655	-	-	14,801	-	5,890	6,200	6,510	-3.5%
CONFISCATED GOODS (STATE)	18,444	82,097	50,398	20,825	60,221	43,275	30,000	19,000	20,000	21,000	5-Yr Average
INTEREST INCOME	13,629	8,825	4,923	7,255	19,876	6,000	25,154	5,700	6,000	6,300	$ 160,095
SALE OF SURPLUS ASSETS	-	448	34,413	50,738	3,489	3,000	26,873	2,850	3,000	3,150	-1.8%
MISC INCOME				156	-	-	-				10-Yr Average
					-	-	-				$ 188,597
											-2.3%
Totals	$ 129,156	$ 181,384	$ 173,266	$ 170,648	$ 146,020	$ 155,470	$ 137,224	$ 107,063	$ 112,698	$ 118,333	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	Hotel/Motel Tax Fund	Percent of All Revenues	3.0%

<u>Hotel/Motel Tax Fund</u>: The Hotel/Motel Tax Fund is a special revenue fund used to account for the locally administered tax levied on the occupancy of hotel and motel rooms, in addition to sales tax. The City of Franklin Hotel/Motel tax is 4%. The fund is used to pay debt service on the Cool Springs Conference Center and the Harlinsdale and Battlefield parks. Also, the funds can be used to support projects and operations related to tourism.

After a decade of solid growth, the COVID-19 pandemic was devastating but not fatal to Franklin's hospitality and tourism industry. Revenues are recovered quicker than anticipated and have exceeded pre-pandemic levels to record highs.



	Actual					Budget	Estimated	Forecasts (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	4.4%	-21.5%	-19.5%	109.0%	14%	-33%	47%	-12%	-2%	7%	
July	403,079	358,441	269,777	431,907	467,695	443,017	527,155	441,972	491,079	540,187	3-yr Average
August	321,258	335,061	138,563	362,601	409,407	346,150	428,541	386,889	429,877	472,865	$ 4,973,224
September	367,331	379,962	165,973	380,972	500,906	391,864	541,622	473,356	525,952	578,547	10.1%
October	406,690	420,494	209,657	456,288	534,393	428,345	578,491	505,001	561,113	617,224	5-Yr Average
November	294,609	318,100	138,935	348,856	409,466	330,612	409,466	386,945	429,939	472,933	$ 4,525,685
December	236,852	261,294	139,075	307,469	357,111	272,843	357,111	337,470	374,967	412,464	5.2%
January	259,796	276,512	136,507	271,886	339,608	263,915	339,608	320,930	356,589	392,248	10-Yr Average
February	270,769	319,269	145,247	298,796	393,726	298,804	393,726	372,071	413,412	454,753	$ 4,058,599
March	393,635	201,971	228,613	456,235	541,262	357,633	541,262	511,492	568,325	625,157	4.1%
April	393,281	37,682	270,729	505,452	555,358	357,729	555,358	524,813	583,126	641,438	20-Yr Average
May	372,591	75,021	335,339	509,705	553,282	361,769	553,282	522,852	580,946	639,041	$ 2,804,881
June	383,344	155,008	397,414	545,519	576,478	350,079	576,478	544,772	605,302	665,832	6.6%
US TREASURY ARPA				680,966	366,137	-	98,515	-	-	-	
Short Term Rental Tax			133,521	326,504	334,255	150,000	309,035	270,000	300,000	330,000	
Interest Income	214,714	251,991	19,514	(182,308)	52,234	5,000	102,936	22,500	25,000	27,500	
Investment Interest					95,240	-	85,137				
Misc. Income				3,400	-	-	-				
Totals	$ 4,317,949	$ 3,390,805	$ 2,728,865	$ 5,704,248	$ 6,486,559	$ 4,357,759	$ 6,397,724	$ 5,621,064	$ 6,245,627	$ 6,870,190	

Source: City of Franklin, <u>Annual Comprehensive Financial Reports - 1990-2023</u> & Estimates from Finance & Revenue Management Departments.

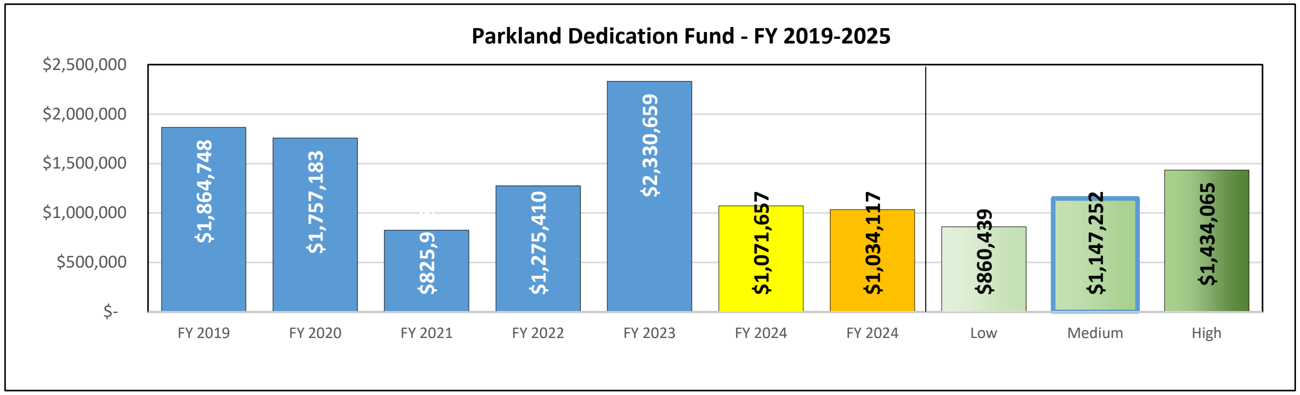
City of Franklin

Revenue Model

Fund:	**Parkland Dedication Fund**	**Percent of All Revenues**	**0.6%**

Parkland Dedication Fund: The Parkland Dedication Fund was created in FY 2015 for the purpose of satisfying requirements of Section 5.5.4 of the City of Franklin Zoning Ordinance for developers seeking alternatives to the development of greenspace within developments. Funds can be used only for the acquisition or development of public parks, greenways/blue ways, open space sites, and related facilities.

The forecast for FY 2025 is an estimate based upon historic averages and year-to-date activity. It is *heavily dependent* upon the timing of new development. This forecast also makes no assumption for amount of ***available*** revenue as a result of changes made last year in the Parkland Dedication Ordinance, but rather gross annual receipts. Specific spendable balances will be addressed through the CIP process.



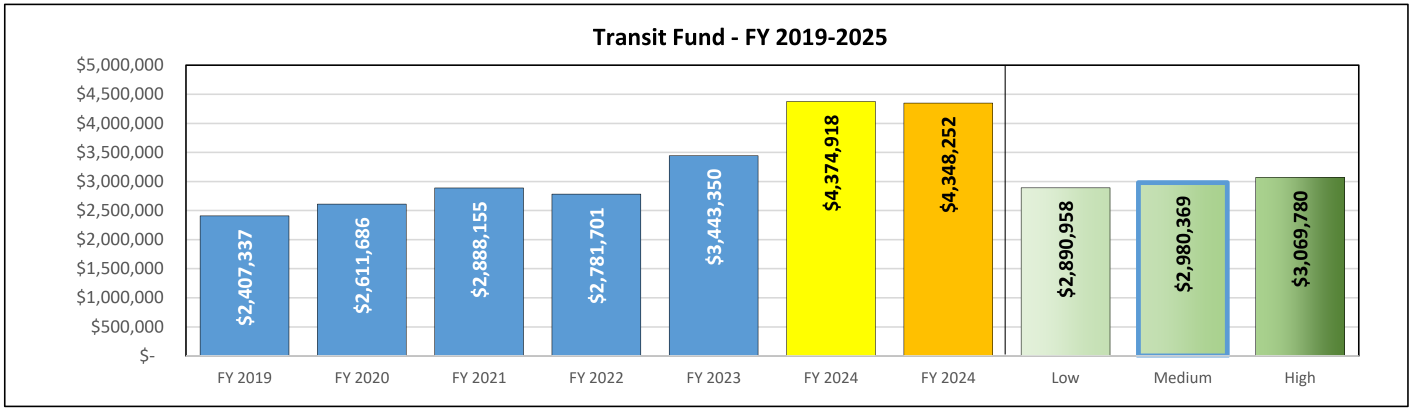
	Actual					Budget	Estimated	Forecast (FY 2025)			Averages
	FY 2019	**FY 2020**	**FY 2021**	**FY 2022**	**FY 2023**	**FY 2024**	**FY 2024**	**Low**	**Medium**	**High**	
% yr/yr.	**-9.6%**	**-5.8%**	**-53.0%**	**54.4%**	**83%**	**-54%**	**-4%**	**-17%**	11%	**39%**	
In Lieu of Parkland Receipts						1,061,657	1,000,000	852,939	1,137,252	1,421,565	**3-yr Average**
Quadrant 1	713,244	1,411,712	383,056	-	2,018,576						**$ 1,477,342**
Quadrant 2	178,218	-	292,672	1,516,084	163,552						**19.3%**
Quadrant 3	448,230	-	4,304	-	-						**5-Yr Average**
Quadrant 4	55,080	52,488	120,512	-	43,040						**$ 1,610,791**
Interest Income	241,394	292,983	25,414	(240,674)	105,491	10,000	34,117	7,500	10,000	12,500	**-20.0%**
Transfers from General Fund	228,582		-	-	-	-	-	-	-	-	
Totals	**$ 1,864,748**	**$ 1,757,183**	**$ 825,958**	**$ 1,275,410**	**$ 2,330,659**	**$ 1,071,657**	**$ 1,034,117**	**$ 860,439**	**$ 1,147,252**	**$ 1,434,065**	

Source: City of Franklin, Annual Comprehensive Financial Reports - 2015-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	Transit Fund	Percent of All Revenues	1.4%

Transit Fund: A special revenue fund used to account for the City's transit operations. The primary sources of revenue are an operating subsidy from the general fund and transit fares. The City has created the Franklin Transit Authority to oversee transit operations. Daily operations of the transit system are managed by a contractor.

The forecast for FY 2025 is less than in FY 2024, but with a great deal of uncertainty regarding the size and applicability of ongoing federal and state grants. Initial forecasts reflect historic averages. This will be revised once the Franklin Transit Authority submits their budget request for FY 2024.



	Actual					Budget	Estimated	Forecast (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-4.8%	8.5%	10.6%	-3.7%	24%	27%	-1%	-34%	-31%	-29%	3-yr Average
TRANSIT OPERATIONS GRANT (FEDERAL)	1,163,055	1,788,185	1,750,103	1,942,980	2,271,145	2,699,464	2,699,464	1,729,601	1,783,094	1,836,586	$ 3,037,735
TRANSIT CAPITAL GRANT (FED/STATE)	326,527	344,134	315,608	310,289	356,392	746,281	746,281	320,672	330,590	340,508	4.5%
TRANSIT FARES	84,945	63,427	33,080	68,173	84,431	148,000	88,172	64,807	66,811	68,815	5-Yr Average
INTEREST INCOME	27,227	33,788	3,122	5,646	34,333	0	38,863	18,140	18,701	19,262	$ 2,826,446
RENTAL INCOME	9,700	10,500	8,900	9,700	9,700	9,700	4,000	9,409	9,700	9,991	4.4%
SALE OF SURPLUS ASSETS	0	0	0	0	0	0	0	-	-	-	
TRANSFER FROM GENERAL FUND	795,884	371,653	777,341	444,912	687,348	771,473	771,473	748,329	771,473	794,617	
Totals	$ 2,407,337	$ 2,611,686	$ 2,888,155	$ 2,781,701	$ 3,443,350	$ 4,374,918	$ 4,348,252	$ 2,890,958	$ 2,980,369	$ 3,069,780	

Source: City of Franklin, Annual Comprehensive Financial Reports - 2009-2023 & Estimates from Finance & Revenue Management Departments.

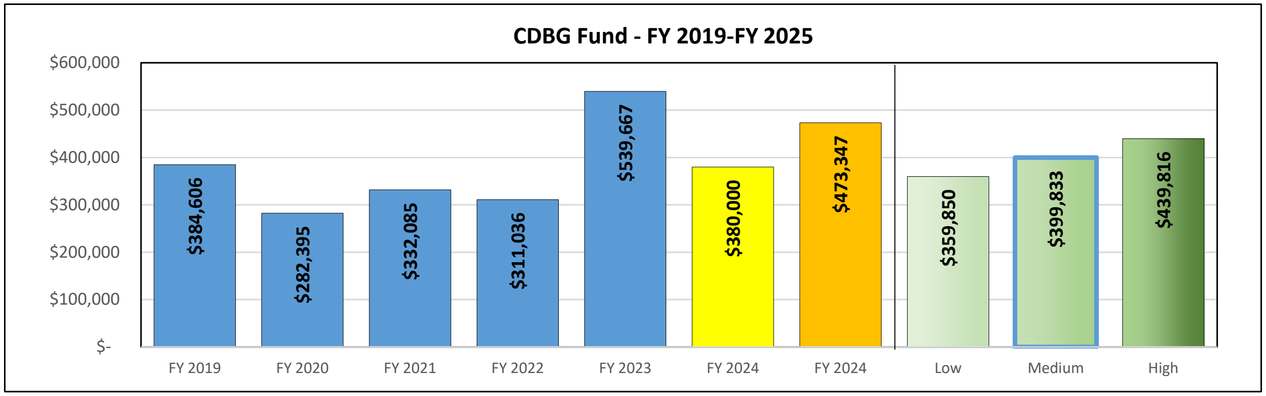
City of Franklin

Revenue Model

Fund:	Community Development Block Grant Fund	Percent of All Revenues	0.2%

CDBG Fund: The Community Development Block Grant is funded by the Department of Housing and Urban Development based on an annual formula provided by HUD. Under the formula guidelines, the City receives about $330,000 annually. To date, the City of Franklin has received approximately $2 million which has been used for emergency rehabilitation of about 62 homes within the City of Franklin for our elderly and low income residents, furthering Fair Housing education, new construction of single family homes within the Hard Bargain and Natchez neighborhoods, and administrating homeless assistance on an as-needed basis.

A sizeable decrease is shown, though that is attributable to the fact that the FY 2023 budget was severely increased due to direct federal aid through the CDBG program for COVID-19 relief efforts. This projection assumes a base of $375,000. This

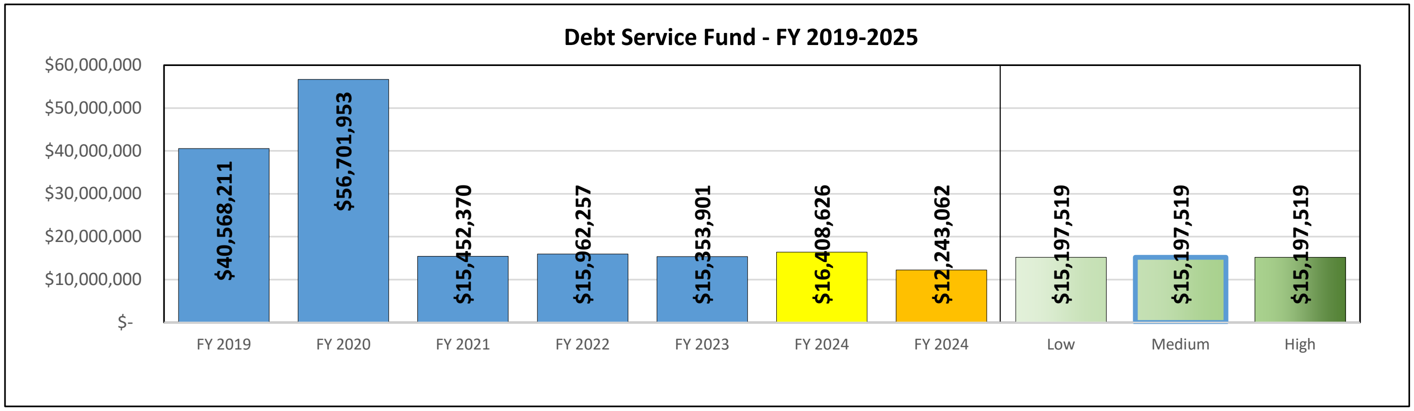


	Actual					Budget	Estimated	Forecast (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	47.2%	-26.6%	17.6%	-6.3%	74%	-30%	25%	-24%	-16%	-7%	
CDBG GRANT (FEDERAL)	373,845	269,780	330,407	307,306	523,184	375,000	467,059	348,269	386,966	425,662	3-yr Average
COVID-19 Relief			0	0	0	0	0	-	-	-	$ 394,263
INTEREST INCOME	10,761	12,615	1,679	3,730	16,483	5,000	6,288	11,581	12,867	14,154	12.3%
											5-Yr Average
											$ 369,958
											9.2%
Totals	**$ 384,606**	**$ 282,395**	**$ 332,085**	**$ 311,036**	**$ 539,667**	**$ 380,000**	**$ 473,347**	**$ 359,850**	**$ 399,833**	**$ 439,816**	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	**Debt Service Fund**	**Percent of All Revenues**	**7.3%**

Debt Service Fund: The Debt Service Fund was created in FY 2010 for the purpose of accounting for resources set aside to fund debt service (payments of long term debt principal, interest, and related costs). All funds which have debt service are accounted for within this fund - General, Road Impact, Sanitation and Hotel / Motel.



	Actual					Budget	Estimated	Forecast (FY 2025)		
	FY 2019	**FY 2020**	**FY 2021**	**FY 2022**	**FY 2023**	**FY 2024**	**FY 2024**	**Low**	**Medium**	**High**
PROPERTY TAXES COLLECTED	8,661,198	10,958,447	10,918,504	11,629,983	10,845,720	11,457,506	11,457,506	**9,954,764**	9,954,764	9,954,764
REBATE ON BAB / RZEDB	818,444	333,953	0	0	0	0	0	-	-	-
INTEREST INCOME	108,247	142,438	17,914	10,336	197,631	100,000	4,041	**100,000**	100,000	100,000
BOND PROCEEDS	22,940,000	31,550,000	0	0	0	0	0	-	-	-
PREMIUMS ON BONDS	3,870,894	7,080,224	0	0	0	0	0	-	-	-
TRANSFER FROM GENERAL FUND	0	2,500,000	94,896	0	0	0	0	-	-	-
TRANSFER FROM WATER	100,000	100,000	100,000	100,000	200,000	100,000	100,000	**100,000**	100,000	100,000
TRANSFER FROM SEWER	100,000	100,000	100,000	100,000	0	100,000	0	**100,000**	100,000	100,000
TRANSFER FROM SOLID WASTE	96,930	208,317	209,081	209,551	209,206	193,132	132,198	**193,033**	193,033	193,033
TRANSFER FROM ROAD IMPACT	2,755,143	2,636,421	2,730,454	2,893,316	2,884,139	3,293,445	498,838	**3,937,897**	3,937,897	3,937,897
TRANSFER FROM HOTEL/MOTEL	1,117,355	1,092,153	1,281,521	1,019,071	1,017,206	1,164,543	50,478	**811,825**	811,825	811,825
Totals	**$ 40,568,211**	**$ 56,701,953**	**$ 15,452,370**	**$ 15,962,257**	**$ 15,353,901**	**$ 16,408,626**	**$ 12,243,062**	**$ 15,197,519**	**$ 15,197,519**	**$ 15,197,519**

Averages
3-yr Average
$ 29,372,193
-15.2%
5-Yr Average
$ 28,468,372
-8.8%
10-Yr Average
$ 22,447,096
-5.8%

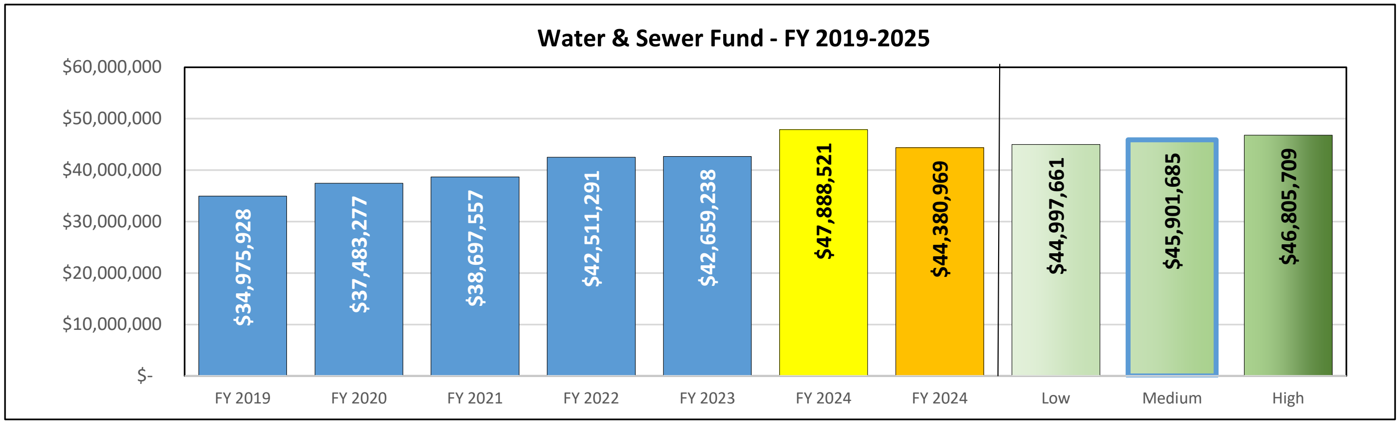
Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

Fund:	Water/Sewer Fund	Percent of All Revenues	22.1%

Water & Sewer Fund: Water and wastewater are independent business units of the City of Franklin and are required to be self-sufficient entities. These utilities are not subsidized by local taxes, paying the General Fund monies to cover the costs of services such as payroll, human resources and other support activities.

Rates are forecast at 3% for Water and 2% for Sewer as established by BOMA as of January 1, 2024.

**Note: Revenues shown below are for operational, impact & customer service only. Capital Contributions are not included within this total, and will not necessarily tie to audited financial information.*



	Actual					Budget	Estimated	Forecast (FY 2025)			Averages
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	Low	Medium	High	
% yr/yr.	-2.3%	7.2%	3.2%	9.9%	0%	12%	-7%	1%	3%	5%	
Water											3-yr Average
Use of Money & Property	127,636	147,561	52,539	78,032	125,000	125,000	197,565	85,162	86,900	88,638	$ 41,289,362
Rates & Related Customer Service	11,868,631	11,841,481	13,217,446	13,534,877	12,729,946	14,464,524	15,013,498	15,188,932	15,498,910	15,808,888	1.1%
Impact Fees	440,067	601,326	768,642	586,512	321,905	500,000	367,010	514,074	514,074	514,074	5-Yr Average
Wastewater											$ 39,265,458
Grants	-		250,000	90,122	-	3,000,000	14,125	-	-	-	1.7%
Use of Money & Property	793,210	849,274	68,880	300,897	600,000	600,000	947,841	784,710	800,725	816,739	
Rates & Related Customer Service	19,314,087	19,932,839	21,467,294	24,769,484	22,899,425	25,674,248	25,485,435	25,328,109	25,845,009	26,361,909	
Impact Fees	2,299,645	2,712,493	2,713,171	2,990,270	1,855,033	3,400,000	2,120,119	2,910,273	2,969,666	3,029,060	
Transfer from G/F (ARP Funds)					-						
Transfer from Co. Fac. Tax.		1,285,000			-						
Reclaimed Water											
Use of Money & Property	1,958	600	1,000	-	1,000	1,000	36,538	-	-	-	
Rates & Related Customer Service	130,694	112,703	158,585	161,097	131,750	123,750	198,837	186,401	186,401	186,401	
Use of F/B			-	-	3,995,179						
Totals	$ 34,975,928	$ 37,483,277	$ 38,697,557	$ 42,511,291	$ 42,659,238	$ 47,888,521	$ 44,380,969	$ 44,997,661	$ 45,901,685	$ 46,805,709	

Source: City of Franklin, Annual Comprehensive Financial Reports - 1990-2023 & Estimates from Finance & Revenue Management Departments.

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-05913

DATE: December 29, 2023

TO: Budget & Finance Committee

FROM: Michael Walters Young, Budget and Analytics Manager

SUBJECT:

Budget Presentation - Development Funds (City Facilities, County Facilities, Road Impact, Parkland Dedication)

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Board of Mayor and Aldermen (BOMA) concerning the budget requests for Development Funds (City Facilities Tax Fund, County Facilities Tax Fund, Road Impact Fund & Parkland Dedication Fund) for FY 2024-2025.

BACKGROUND/STAFF COMMENTS:

Each year, the Budget & Finance Committee reviews the detailed budget of each City Department. At the meetings in February, March, and April, departmental staff makes a presentation of the plans for the next budget cycle and the requested funding for those anticipated needs. This provides the Committee with an idea of the size and scope of budget requests that may be included in the City Administrator's proposed budget, which is typically delivered at the May committee meeting.

New this year is the ability to access the budget electronically. While traditional static files in Adobe Acrobat are attached to this agenda item, please click the links below to access the individual fund stories:

- Fund 128 - Road Impact Fund
- Fund 130 - City Facilities Tax Fund
- Fund 132 - County Facilities Tax Fund
- Fund 155 - Parkland Dedication Fund

FINANCIAL IMPACT:

The financial impact varies by department, depending on the increase in population, the required services, equipment replacement needs, and program enhancements.

RECOMMENDATION:

Staff recommends review of the budget materials. No action is required.

Development Funds

City Facilities Tax Fund
County Facilities Tax Fund
Road Impact Fund
Parkland Dedication Fund

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request - Development Funds

Outline

- City Facilities Tax
- County Facilities Tax
- Road Impact Fund
- Parkland Dedication Fund

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request – City Facilities Tax

Purpose of Department

The Facilities Tax Fund is a special revenue fund used to account for the proceeds authorized by a private act of the Tennessee General Assembly of 1987 for the City to levy and collect a privilege tax on new development to provide that new development contribute its fair share of providing new public facilities made necessary by growth.

Two rules govern use of the City Facilities Tax Fund:
1) Can only be used on *police*, *fire*, *sanitation*, and *parks and recreation* expenditures.
2) Can only be spent on public expenditures *related to growth*;
(thus new equipment and infrastructure can be funded out of the Facilities Tax fund, but replacement of existing equipment cannot.)

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request – City Facilities Tax

	2022	2023	2024		2025	2024 v. 2025	
	Actual	Actual	Budget	EOY	Budget	$	%
Beginning Fund Balance	11,022,953	13,171,571	14,625,012	14,625,012	13,718,231		
Revenues	2,551,918	1,516,052	2,419,711	2,663,376	1,896,797	-522,914	-21.6%
Expenditures	403,300	62,611	3,762,962	3,570,157	-	-3,762,962	-100.0%
Ending Balance	13,171,571	14,625,012	13,281,761	13,718,231	15,615,028		

<u>Revenues</u>: $1,869,797 forecast; *<u>highly dependent</u>* upon what is built and when it is built.

<u>Expenses</u>: $0 forecast. The FY 2025 City Facilities Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May.

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request – County Facilities Tax

Purpose of Department

The County Facilities Tax Fund is a new special revenue fund used to account for the City's share of the County's Adequate School Facilities Tax. 30% of the proceeds are distributed to incorporated cities within the county, and another 30% is divided pro rata among the incorporated cities based on population in the last decennial census. The City began collecting a share of the County Facilities Tax in FY 2012.

Prior to FY 2017, monies collected had been deposited within the Capital Projects Fund. Funds are to be used for the purpose of providing public facilities.

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request – County Facilities Tax

	2022 Actual	2023 Actual	2024 Budget	2024 EOY	2025 Budget	2024 v. 2025 $	2024 v. 2025 %
Beginning Fund Balance	4,498,831	4,377,131	4,513,751	4,513,751	5,212,768		
Revenues	878,300	736,620	699,017	699,017	652,474	-58,632	-7.7%
Expenditures	1,000,000	600,000	-	-	-	-1,000,000	100.0%
Ending Balance	4,377,131	4,513,751	5,212,768	5,212,768	5,865,242		

Revenues: $652,474 forecast; *highly dependent* upon what is built and when it is built.

Expenses: $0 forecast; The FY 2025 County Facilities Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May.

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request – Road Impact Fund

Purpose of Fund

The Road Impact Fund is the special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects.

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request – Road Impact Fund

	2022	2023	2024		2025	2024 v. 2025	
	Actual	Actual	Budget	EOY	Budget	$	%
Beginning Fund Balance	25,741,274	32,202,321	24,653,640	24,653,640	24,370,917		
Revenues	9,746,863	4,651,737	7,286,688	7,011,210	6,172,176	-1,114,512	-15.3%
Expenditures	3,285,816	12,200,418	7,293,446	7,293,933	6,939,602	-353,844	-4.9%
Ending Balance	32,202,321	24,653,640	24,646,882	24,370,917	23,603,491	-1,043,391	-4.23%

Revenues: $6,172,176. Include estimates for Road Impact Fees collected from Arterial and Collector Roads. These estimates are *highly dependent* upon what is built and when it is built, but forecast is lower than the FY 2024 budget.

Expenses: $6,939,602. Includes standard reserve for offset agreements and higher debt service payments than previous years, but no new appropriations for Capital projects at this time until reprioritization is completed.

City of Franklin, Tennessee

FY 2025 Budget Request – Parkland Dedication

Purpose of Fund

The Parkland Dedication Fund was created in FY 2015 for the purpose of satisfying requirements of Section 5.5.4 of the City of Franklin Zoning Ordinance.

Funds can be used only for the acquisition or development of public parks, greenways/blueways, open space sites, and related facilities.

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request – Parkland Dedication

	2022 Actual	2023 Actual	2024 Budget	2024 EOY	2025 Budget	2024 v. 2025 $	2024 v. 2025 %
Beginning Fund Balance	7,550,661	8,451,071	6,281,730	6,281,730	3,626,782		
Revenues	1,275,410	2,330,659	1,071,657	1,102,852	1,147,252	75,595	7.1%
Expenditures	375,000	4,500,000	3,757,800	3,757,800	-	-3,757,800	-100.0%
Ending Balance	8,451,071	6,281,730	3,595,587	3,626,782	4,774,034		

Revenues: $1,147,252. Estimates are based upon analysis of projects currently within the development process in the City which are eligible to pay Parkland Dedication Fees. These estimates are *highly dependent* upon what is built and when it is built.

Expenses: $0. The FY 2025 City Facilities Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May.

City of Franklin, Tennessee

FY 2025 Budget Request - Development Funds

Summary:

Forecasts for our Development related funds have had dramatic changes in the last four years. In Spring 2020 we projected severe losses in revenues in both construction and tourist activities. We now know that there was little slow down as a result of the pandemic on development activity. Current economic conditions are even more challenging to forecast, and as always, regardless of economic times, these funds are, of course, *heavily dependent* upon private development.

The positive news to report at this time is all of these funds have healthy fund balances, and as result of prudent usage policies and financial management, the City continues to be well prepared for the ongoing uncertainty of the world the economy as a whole.

HISTORIC
FRANKLIN
TENNESSEE

FY 2025 Operating Budget

City Facilities Tax Fund

Fund Summary

The City Facilities Tax Fund is a special revenue fund used to account for the proceeds authorized by a private act of the Tennessee General Assembly of 1987 for the City to levy and collect a privilege tax on new development to provide that new development contribute its fair share of providing new public facilities made necessary by growth. Such taxes may be expended only upon police, fire, sanitation, parks, and recreation expenditures. These expenses can only be spent on public expenditures related to growth; thus, new equipment and infrastructure can be funded out of the City Facilities Tax fund, but replacement of existing equipment cannot.

Performance Measures

There are no performance measures associated with the City Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Strategic Plan Measures

There are no strategic plan measures associated with the City Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Staffing by Position

There are no staff formally associated with the City Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Budget Summary

City Facilities Tax Fund

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
Revenues							
REVENUES							
LOCAL TAXES (31000)							
31600 - FACILITIES TAXES	$2,666,214	$1,301,950	$2,369,711	$2,369,711	$1,846,797	($522,914)	(22.1%)
LOCAL TAXES (31000) TOTAL	**$2,666,214**	**$1,301,950**	**$2,369,711**	**$2,369,711**	**$1,846,797**	**($522,914)**	**(22.1%)**
USE OF MONEY & PROPERTY (36000)	($340,740)	$212,857	$50,000	$300,000	$50,000	$0	0.0%
OTHER REVENUE (37000)	$0	$1,245	–	–	–	$0	–
CAPITAL CONTRIBUTIONS (39000)	$226,444	–	–	$0	$0	$0	–
REVENUES TOTAL	**$2,551,918**	**$1,516,051**	**$2,419,711**	**$2,669,711**	**$1,896,797**	**($522,914)**	**(21.6%)**
REVENUES TOTAL	**$2,551,918**	**$1,516,051**	**$2,419,711**	**$2,669,711**	**$1,896,797**	**($522,914)**	**(21.6%)**
Expenses							
130 - CITY FACILITIES TAX							
OPERATIONS							
SERVICES (82000)	$6,500	$10,239	$656	$656	$0	($656)	(100.0%)
SUPPLIES (83000)	$0	$0	$262,306	$264,026	$0	($262,306)	(100.0%)
BUSINESS EXPENSES (85000)	$10,195	–	–	$0	$0	$0	–
TRANSFER TO OTHER FUNDS (88000)	–	–	$3,500,000	$3,500,000	$0	($3,500,000)	(100.0%)
OPERATIONS TOTAL	**$16,695**	**$10,239**	**$3,762,962**	**$3,764,682**	**$0**	**($3,762,962)**	**(100.0%)**
CAPITAL							
CAPITAL ASSETS (89000)	$386,605	$52,372	–	$0	$0	$0	–
CAPITAL TOTAL	**$386,605**	**$52,372**	**–**	**$0**	**$0**	**$0**	**–**
130 - CITY FACILITIES TAX TOTAL	**$403,300**	**$62,611**	**$3,762,962**	**$3,764,682**	**$0**	**($3,762,962)**	**(100.0%)**
EXPENSES TOTAL	**$403,300**	**$62,611**	**$3,762,962**	**$3,764,682**	**$0**	**($3,762,962)**	**(100.0%)**

For historic detail and forecasts, please click here: FY 2021-2027 Line-Item Detail

Notes & Objectives

The forecast for FY 2025 revenues is an estimate based upon anticipated economic conditions. It is heavily dependent upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast. This will be significantly revised once we fully determine the impact of the current economic downturn.

The FY 2023 City Facilities Tax Fund appropriations included funding for: 2 Parks related capital projects totaling $4,000,000 (1. Bicentennial Park - $2,000,000 and 2. Robinson Lake Dam & Park Project - $2,000,000), a new Mini-Excavator costing $52,415 for the Parks department, and two new Side Loading Refuse Packers for Sanitation costing $705,560. The FY 2024 City Facilities Tax Fund appropriations included $2,500,000 for Southeast Park and $1,000,000 for Bicentennial Park as well as several new pieces of equipment for the Parks and SES Departments.

The FY 2025 City Facilities Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May.

Regardless of the level of building activity, there is ample fund balance to fund additional capital projects or new equipment for our growing community.

Franklin
City Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
Revenues									
REVENUES									
LOCAL TAXES (31000)									
31600 - FACILITIES TAXES	$2,682,395	$2,666,214	$1,301,950	$2,369,711	$995,649	$2,369,711	$1,846,797	$3,000,000	$3,000,000
LOCAL TAXES (31000) TOTAL	**$2,682,395**	**$2,666,214**	**$1,301,950**	**$2,369,711**	**$995,649**	**$2,369,711**	**$1,846,797**	**$3,000,000**	**$3,000,000**
USE OF MONEY & PROPERTY (36000)									
36100 - INTEREST INCOME	$36,408	$7,172	$16,413	$50,000	$7,343	$50,000	$50,000	$50,000	$50,000
36105 - LGIP Interest	–	–	–	–	–	$0	$0	$0	$0
36110 - INVESTMENT INTEREST	–	($347,912)	$196,444	–	$144,078	$250,000	$0	$0	$0
USE OF MONEY & PROPERTY (36000) TOTAL	**$36,408**	**($340,740)**	**$212,857**	**$50,000**	**$151,421**	**$300,000**	**$50,000**	**$50,000**	**$50,000**
OTHER REVENUE (37000)									
37200 - REIMB OF PY EXP	–	–	$1,245	–	–	–	–	–	–
37900 - MISCELLANEOUS INCOME	–	$0	–	–	–	–	–	–	–
OTHER REVENUE (37000) TOTAL	**–**	**$0**	**$1,245**	**–**	**–**	**–**	**–**	**–**	**–**
CAPITAL CONTRIBUTIONS (39000)									
39200 - CONTRIBUTIONS FROM DEVELOPER	–	–	–	–	–	$0	$0	$0	$0
39210 - CONTRIBUTIONS - OTHERS	$640,000	$226,444	–	–	–	$0	$0	$0	$0
CAPITAL CONTRIBUTIONS (39000) TOTAL	**$640,000**	**$226,444**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
REVENUES TOTAL	**$3,358,803**	**$2,551,918**	**$1,516,051**	**$2,419,711**	**$1,147,070**	**$2,669,711**	**$1,896,797**	**$3,050,000**	**$3,050,000**
REVENUES TOTAL	**$3,358,803**	**$2,551,918**	**$1,516,051**	**$2,419,711**	**$1,147,070**	**$2,669,711**	**$1,896,797**	**$3,050,000**	**$3,050,000**
Expenses									
130 - CITY FACILITIES TAX									
OPERATIONS									
SERVICES (82000)									
TRANSPORTATION CHARGES (82100)									
82110 - MAILING & OUTBOUND SHIPPING SERVICES	–	–	$33	–	–	$0	$0	$0	$0

Franklin
City Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
82120 - FREIGHT FOR INBOUND PURCHASED ITEMS	–	–	–	$631	–	$631	$0	$0	$0
82130 - VEHICLE LICENSES & TITLES	$342	–	–	–	–	$0	$0	$0	$0
TRANSPORTATION CHARGES (82100) TOTAL	**$342**	**–**	**$33**	**$631**	**–**	**$631**	**$0**	**$0**	**$0**
OPERATING SERVICES (82200)									
82250 - TESTING & PHYSICALS	$478	–	–	$25	–	$25	$0	$0	$0
OPERATING SERVICES (82200) TOTAL	**$478**	**–**	**–**	**$25**	**–**	**$25**	**$0**	**$0**	**$0**
NOTICES, SUBSCRIPTIONS, PUBLICITY (82300)									
82310 - LEGAL NOTICES	–	–	–	–	–	$0	$0	$0	$0
82355 - PROFESSIONAL STANDARDS / ACCREDITATION	–	–	–	–	–	$0	$0	$0	$0
82390 - PUBLICATIONS, NON-TRAINING	–	–	–	–	–	$0	$0	$0	$0
NOTICES, SUBSCRIPTIONS, PUBLICITY (82300) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
UTILITIES (82400)									
82410 - ELECTRIC SERVICE	–	–	–	–	–	$0	$0	$0	$0
82420 - WATER & SEWER SERVICE	$747	–	–	–	–	$0	$0	$0	$0
82430 - STORMWATER SERVICE	–	–	–	–	–	$0	$0	$0	$0
82435 - SANITATION & ENVIR SERVICES	$95	–	–	–	–	$0	$0	$0	$0
82440 - NATURAL GAS SERVICE	$2,552	–	–	–	–	$0	$0	$0	$0
82455 - CELLULAR TELEPHONE SERVICE	–	–	–	–	–	$0	$0	$0	$0
UTILITIES (82400) TOTAL	**$3,393**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CONTRACTUAL SERVICES (82500)									
82510 - COMPUTER SERVICES	–	–	–	–	–	$0	$0	$0	$0
82520 - LEGAL SERVICES	–	–	–	–	–	$0	$0	$0	$0
82540 - ENGINEERING SERVICES	–	$0	$4,294	–	–	$0	$0	$0	$0
82560 - CONSULTANT SERVICES	$9,598	–	–	–	–	$0	$0	$0	$0
82599 - OTHER CONTRACTUAL SERVICES	–	$0	–	–	–	$0	$0	$0	$0

Franklin
City Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
CONTRACTUAL SERVICES (82500) TOTAL	**$9,598**	**$0**	**$4,294**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
REPAIR & MAINT SERVICES (82600)									
82620 - EQUIPMENT REPAIR & MAINTENANCE SERVICES	$475	–	–	–	–	$0	$0	$0	$0
82640 - PAVING & REPAIR SERVICES	–	–	–	–	–	$0	$0	$0	$0
82660 - BUILDING REPAIR & MAINTENANCE SERVICES	$11,273	$6,500	$5,913	–	–	$0	$0	$0	$0
82699 - OTHER REPAIR & MAINTENANCE SERVICES	–	–	–	–	–	$0	$0	$0	$0
REPAIR & MAINT SERVICES (82600) TOTAL	**$11,748**	**$6,500**	**$5,913**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
SERVICES (82000) TOTAL	**$25,560**	**$6,500**	**$10,239**	**$656**	**–**	**$656**	**$0**	**$0**	**$0**
SUPPLIES (83000)									
OFFICE SUPPLIES (83100)									
83110 - OFFICE SUPPLIES	$445	–	–	–	–	$0	$0	$0	$0
83120 - OFFICE DÉCOR ITEMS (OTHER THAN FURNITURE)	$1,322	–	–	–	–	$0	$0	$0	$0
83140 - MEALS & FOOD (INSIDE WILLIAMSON COUNTY)	–	$0	–	–	–	$0	$0	$0	$0
OFFICE SUPPLIES (83100) TOTAL	**$1,767**	**$0**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
OPERATING SUPPLIES (83200)									
83210 - TRAINING SUPPLIES	–	–	–	–	–	$0	$0	$0	$0
83240 - MEDICAL SUPPLIES	$7,581	–	–	–	–	$0	$0	$0	$0
83250 - SAFETY SUPPLIES	$221	–	–	–	–	$0	$0	$0	$0
83260 - UNIFORMS PURCHASED	–	–	–	–	–	$0	$0	$0	$0
83265 - UNIFORMS, SPECIALIZED	–	–	–	–	–	$0	$0	$0	$0
83290 - SANITATION & ENVIR SERVICES CONTAINERS	–	–	–	–	–	$0	$0	$0	$0
83299 - OTHER OPERATING SUPPLIES	$2,603	–	–	–	–	$0	$0	$0	$0
OPERATING SUPPLIES (83200) TOTAL	**$10,405**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**

Franklin
City Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
FUEL & MILEAGE (INSIDE WILLIAMSON COUNTY) 83300									
83310 - GASOLINE & DIESEL FOR FLEET (INSIDE WILLIAMSON COUNTY)	–	–	–	$1,500	–	$1,500	$0	$0	$0
FUEL & MILEAGE (INSIDE WILLIAMSON COUNTY) 83300 TOTAL	**–**	**–**	**–**	**$1,500**	**–**	**$1,500**	**$0**	**$0**	**$0**
EQUIPMENT (<$50,000) (83500)									
83510 - FURNITURE, FIXTURES (<$50,000)	$77,403	–	–	–	–	$0	$0	$0	$0
83520 - VEHICLES (<$50,000)	–	–	–	$63,800	–	$63,800	$0	$0	$0
83530 - MACHINERY & EQUIPMENT (<$50,000)	$96,572	–	–	$197,006	$35,726	$198,726	$0	$0	$0
83540 - COMPUTER HARDWARE (<$50,000)	$71,819	–	$0	–	–	$0	$0	$0	$0
83550 - COMPUTER SOFTWARE (<$50,000)	$5,327	–	–	–	–	$0	$0	$0	$0
83599 - Other Equipment (<$50,000)	–	–	–	–	–	$0	$0	$0	$0
EQUIPMENT (<$50,000) (83500) TOTAL	**$251,121**	**–**	**$0**	**$260,806**	**$35,726**	**$262,526**	**$0**	**$0**	**$0**
REPAIR & MAINT. SUPPLIES (83600)									
83610 - VEHICLE PARTS & SUPPLIES	$61	–	–	–	–	$0	$0	$0	$0
83620 - EQUIPMENT PARTS & SUPPLIES	$5,553	–	–	–	–	$0	$0	$0	$0
83630 - FIRE HYDRANT SUPPLIES	–	–	–	–	–	$0	$0	$0	$0
83649 - FIBER OPTIC SUPPLIES	–	–	–	–	–	$0	$0	$0	$0
83652 - LANDSCAPING SUPPLIES	–	–	–	–	–	$0	$0	$0	$0
83654 - GROUNDS MAINTENANCE SUPPLIES	–	–	–	–	–	$0	$0	$0	$0
83660 - BUILDING MAINTENANCE SUPPLIES	$2,731	$0	–	–	–	$0	$0	$0	$0
REPAIR & MAINT. SUPPLIES (83600) TOTAL	**$8,345**	**$0**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
SUPPLIES (83000) TOTAL	**$271,639**	**$0**	**$0**	**$262,306**	**$35,726**	**$264,026**	**$0**	**$0**	**$0**
BUSINESS EXPENSES (85000)									
PROP & LIABILITY COSTS (85100)									

Franklin
City Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
85120 - PROPERTY CLAIMS/DEDUCTIBLES	–	–	–	–	–	$0	$0	$0	$0
85182 - Design Bldg & Const (<$100,000	–	$10,195	–	–	–	$0	$0	$0	$0
PROP & LIABILITY COSTS (85100) TOTAL	**–**	**$10,195**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
RENTALS (85200)									
85240 - EQUIPMENT RENTAL & LEASES	–	–	–	–	–	$0	$0	$0	$0
RENTALS (85200) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
PERMITS & FEES (85300)									
85310 - PERMITS	–	–	–	–	–	$0	$0	$0	$0
85320 - STATE FEES	$125	–	–	–	–	$0	$0	$0	$0
85330 - UTILITY DISTRICT FEES	–	–	–	–	–	$0	$0	$0	$0
85340 - RECORDING & FILING FEES	–	–	–	–	–	$0	$0	$0	$0
PERMITS & FEES (85300) TOTAL	**$125**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
FINANCIAL FEES (85500)									
85510 - BANKING FEES	–	–	–	–	–	$0	$0	$0	$0
85530 - E-COMMERCE FEES	$173	$0	–	–	–	$0	$0	$0	$0
FINANCIAL FEES (85500) TOTAL	**$173**	**$0**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
OTHER BUSINESS EXPENSES (85900)									
85990 - MISCELLANEOUS	–	–	–	–	–	$0	$0	$0	$0
OTHER BUSINESS EXPENSES (85900) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
BUSINESS EXPENSES (85000) TOTAL	**$298**	**$10,195**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
TRANSFER TO OTHER FUNDS (88000)									
TRANSFER TO OTHER FUNDS (88000)									
88100 - TRANSFER TO CAPITAL PROJECTS	–	–	–	$3,500,000	$3,500,000	$3,500,000	$0	$0	$0
TRANSFER TO OTHER FUNDS (88000) TOTAL	**–**	**–**	**–**	**$3,500,000**	**$3,500,000**	**$3,500,000**	**$0**	**$0**	**$0**
TRANSFER TO OTHER FUNDS (88000) TOTAL	**–**	**–**	**–**	**$3,500,000**	**$3,500,000**	**$3,500,000**	**$0**	**$0**	**$0**
OPERATIONS TOTAL	**$297,496**	**$16,695**	**$10,239**	**$3,762,962**	**$3,535,726**	**$3,764,682**	**$0**	**$0**	**$0**

Franklin
City Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
CAPITAL									
CAPITAL ASSETS (89000)									
LAND - PURCHASE COST OR VALUE (89100)									
89110 - LAND ACQUIRED (purchase cost or value)	–	–	–	–	–	$0	$0	$0	$0
LAND - PURCHASE COST OR VALUE (89100) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
BUILDINGS >$100,000 (89200)									
89200 - BUILDINGS	–	–	–	–	–	$0	$0	$0	$0
89220 - BUILDING DESIGN & CONSTRUCTION (>$100,000)	$2,276,190	$0	$0	–	–	$0	$0	$0	$0
89230 - BUILDING IMPROVEMENTS (>$100,000)	–	–	–	–	–	$0	$0	$0	$0
BUILDINGS >$100,000 (89200) TOTAL	**$2,276,190**	**$0**	**$0**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
IMPROVEMENTS >$100,000 (89300)									
89310 - PARKS & RECREATION FACILITIES (>$100,000)	–	–	–	–	–	$0	$0	$0	$0
IMPROVEMENTS >$100,000 (89300) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
EQUIPMENT >$50,000 (89500)									
89510 - FURNITURE, FIXTURE (>$50,000)	$73,971	–	–	–	–	$0	$0	$0	$0
89520 - VEHICLES (>$50,000)	$303,632	$349,925	$0	–	–	$0	$0	$0	$0
89530 - MACHINERY & EQUIPMENT (>$50,000)	$35,170	$36,680	$52,372	–	–	$0	$0	$0	$0
89540 - COMPUTER HARDWARE (>$50,000)	–	–	–	–	–	$0	$0	$0	$0
89550 - COMPUTER SOFTWARE (>$50,000)	$44,240	–	–	–	–	$0	$0	$0	$0
89599 - Other Equipment (>$50,000)	–	–	–	–	–	$0	$0	$0	$0
EQUIPMENT >$50,000 (89500) TOTAL	**$457,013**	**$386,605**	**$52,372**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL ASSETS (89000) TOTAL	**$2,733,203**	**$386,605**	**$52,372**	**–**	**–**	**$0**	**$0**	**$0**	**$0**

Franklin
City Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
CAPITAL TOTAL	$2,733,203	$386,605	$52,372	–	–	$0	$0	$0	$0
130 - CITY FACILITIES TAX TOTAL	$3,030,699	$403,300	$62,611	$3,762,962	$3,535,726	$3,764,682	$0	$0	$0
EXPENSES TOTAL	$3,030,699	$403,300	$62,611	$3,762,962	$3,535,726	$3,764,682	$0	$0	$0

FY 2025 Operating Budget

County Facilities Tax Fund

Fund Summary

The County Facilities Tax Fund is a new special revenue fund used to account for the City's share of the County's Adequate School Facilities Tax. 30% of the proceeds are distributed to incorporated cities within the county, and another 30% is divided pro rata among the incorporated cities based on population in the last decennial census. The City began collecting a share of the County Facilities Tax in FY 2012.

Prior to FY 2017, monies collected had been deposited within the Capital Projects Fund. Funds are to be used for the purpose of providing public facilities.

Performance Measures

There are no performance measures associated with the Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Strategic Plan Measures

There are no strategic plan measures associated with the Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Staffing by Position

There are no staff formally associated with the Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Budget Summary

County Facilities Tax Fund

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
Revenues							
REVENUES							

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
LOCAL TAXES (31000)	$1,003,415	$661,526	$684,017	$684,017	$637,474	($46,543)	(6.8%)
USE OF MONEY & PROPERTY (36000)	($125,114)	$75,094	$15,000	$15,000	$15,000	$0	0.0%
OTHER REVENUE (37000)	$0	–	–	$0	$0	$0	–
REVENUES TOTAL	**$878,301**	**$736,620**	**$699,017**	**$699,017**	**$652,474**	**($46,543)**	**(6.7%)**
REVENUES TOTAL	**$878,301**	**$736,620**	**$699,017**	**$699,017**	**$652,474**	**($46,543)**	**(6.7%)**
Expenses							
132 - COUNTY FACILITIES TAX							
OPERATIONS	$1,000,000	$600,000	–	$0	$0	$0	–
CAPITAL	–	–	–	$0	$0	$0	–
132 - COUNTY FACILITIES TAX TOTAL	**$1,000,000**	**$600,000**	**–**	**$0**	**$0**	**$0**	**–**
EXPENSES TOTAL	**$1,000,000**	**$600,000**	**–**	**$0**	**$0**	**$0**	**–**

For historic detail and forecasts, please click here: FY 2021-2027 Line-Item Detail

Notes & Objectives

The County Facilities Tax Fund has been used to support capital projects within the City of Franklin which are related to or assist in the completion of County-owned facilities. In FY 2019, the $1,750,000 appropriated from the fund went to support the 96 West Trail project. In FY 2020, $1,285,000 was appropriated as a transfer to the Water Management Fund for the completion of the Henpeck Lane Sanitary Sewer Extension. $125,000 was budgeted in FY 2021 to continue joint work on a sidewalk with F.S.S.D and the City of Franklin. In FY 2022, $1,000,000 was allocated for the City's joint efforts to build baseball & softball fields with the Franklin Special School District at Franklin Intermediate School & Popular Grove Elementary School.

FY 2023 funding appropriations included: $600,000 for the City's portion of the finalization of the joint City/F.S.S.D. Ballfield Project at Freedom Intermediate/Popular Grove. There were no appropriations in FY 2024.

The FY 2025 County Facilities Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May.

Franklin
County Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
Revenues									
REVENUES									
LOCAL TAXES (31000)									
31600 - FACILITIES TAXES	$935,555	$1,003,415	$661,526	$684,017	$482,412	$684,017	$637,474	$915,962	$934,281
LOCAL TAXES (31000) TOTAL	**$935,555**	**$1,003,415**	**$661,526**	**$684,017**	**$482,412**	**$684,017**	**$637,474**	**$915,962**	**$934,281**
USE OF MONEY & PROPERTY (36000)									
36100 - INTEREST INCOME	$14,292	$5,164	$19,547	$15,000	$9,458	$15,000	$15,000	$15,000	$15,000
36105 - LGIP Interest	–	–	–	–	–	$0	$0	$0	$0
36110 - INVESTMENT INTEREST	–	($130,278)	$55,547	–	$52,392	$0	$0	$0	$0
USE OF MONEY & PROPERTY (36000) TOTAL	**$14,292**	**($125,114)**	**$75,094**	**$15,000**	**$61,850**	**$15,000**	**$15,000**	**$15,000**	**$15,000**
OTHER REVENUE (37000)									
37100 - TRANSFER FROM GENERAL FUND	–	–	–	–	–	$0	$0	$0	$0
37535 - TRANSFER FROM CAPITAL IMPROVEMENT	–	–	–	–	–	$0	$0	$0	$0
37900 - MISCELLANEOUS INCOME	–	$0	–	–	–	–	–	–	–
OTHER REVENUE (37000) TOTAL	**–**	**$0**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
REVENUES TOTAL	**$949,847**	**$878,301**	**$736,620**	**$699,017**	**$544,262**	**$699,017**	**$652,474**	**$930,962**	**$949,281**
REVENUES TOTAL	**$949,847**	**$878,301**	**$736,620**	**$699,017**	**$544,262**	**$699,017**	**$652,474**	**$930,962**	**$949,281**
Expenses									
132 - COUNTY FACILITIES TAX									
OPERATIONS									
TRANSFER TO OTHER FUNDS (88000)									
TRANSFER TO OTHER FUNDS (88000)									
88100 - TRANSFER TO CAPITAL PROJECTS	$125,000	$1,000,000	$600,000	–	–	$0	$0	$0	$0
88180 - TRANSFER TO SEWER OPERATING	–	–	–	–	–	$0	$0	$0	$0
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$125,000**	**$1,000,000**	**$600,000**	**–**	**–**	**$0**	**$0**	**$0**	**$0**

Franklin
County Facilities Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$125,000**	**$1,000,000**	**$600,000**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
OPERATIONS TOTAL	**$125,000**	**$1,000,000**	**$600,000**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL									
CAPITAL ASSETS (89000)									
INFRASTRUCTURE >$100,000 (89400)									
89420 - STREETS (>$100,000)	–	–	–	–	–	$0	$0	$0	$0
89470 - TRAFFIC SIGNALS (>$100,000)	–	–	–	–	–	$0	$0	$0	$0
INFRASTRUCTURE >$100,000 (89400) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL ASSETS (89000) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
132 - COUNTY FACILITIES TAX TOTAL	**$125,000**	**$1,000,000**	**$600,000**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
EXPENSES TOTAL	**$125,000**	**$1,000,000**	**$600,000**	**–**	**–**	**$0**	**$0**	**$0**	**$0**

HISTORIC
FRANKLIN
TENNESSEE

FY 2025 Operating Budget

Road Impact Fund

Fund Summary

The Road Impact Fund is the special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects.

Performance Measures

There are no performance measures associated with the Road Impact Fund.

Strategic Plan Measures

There are no strategic plan measures associated with the City Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Performance Measures

There are no staff formally associated with the City Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Budget Summary

Road Impact Fund

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
Revenues							
REVENUES							
LICENSES & PERMITS (32000)	$10,641,106	$4,235,737	$7,236,688	$6,676,906	$6,122,176	($1,114,512)	(15.4%)
USE OF MONEY & PROPERTY (36000)	($894,242)	$416,000	$50,000	$334,304	$50,000	$0	0.0%

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
OTHER REVENUE (37000)	$0	–	–	$0	$0	$0	–
CAPITAL CONTRIBUTIONS (39000)	–	–	–	$0	$0	$0	–
REVENUES TOTAL	**$9,746,864**	**$4,651,737**	**$7,286,688**	**$7,011,210**	**$6,172,176**	**($1,114,512)**	**(15.3%)**
REVENUES TOTAL	**$9,746,864**	**$4,651,737**	**$7,286,688**	**$7,011,210**	**$6,172,176**	**($1,114,512)**	**(15.3%)**
Expenses							
128 - ROAD IMPACT FEES							
OPERATIONS							
SERVICES (82000)	–	$1,243,568	$3,000,000	$3,000,488	$3,000,000	$0	0.0%
BUSINESS EXPENSES (85000)	–	–	–	$0	$0	$0	–
DEBT SERVICE (86000)	–	–	–	$0	$0	$0	–
TRANSFER TO OTHER FUNDS (88000)	$3,285,816	$10,956,852	$4,961,455	$4,293,445	$3,939,602	($1,021,853)	(20.6%)
OPERATIONS TOTAL	**$3,285,816**	**$12,200,419**	**$7,961,456**	**$7,293,933**	**$6,939,602**	**($1,021,853)**	**(12.8%)**
CAPITAL							
CAPITAL ASSETS (89000)	–	$0	–	$0	$0	$0	–
CAPITAL TOTAL	**–**	**$0**	**–**	**$0**	**$0**	**$0**	**–**
128 - ROAD IMPACT FEES TOTAL	**$3,285,816**	**$12,200,419**	**$7,961,456**	**$7,293,933**	**$6,939,602**	**($1,021,853)**	**(12.8%)**
EXPENSES TOTAL	**$3,285,816**	**$12,200,419**	**$7,961,456**	**$7,293,933**	**$6,939,602**	**($1,021,853)**	**(12.8%)**

For historic detail and forecasts, please click here: FY 2021-2027 Line-Item Detail

Notes & Objectives

The revenue forecast for FY 2025 is an estimate based upon historic averages and year-to-date activity. It is heavily dependent upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast.

Expenses are both highly predictable and unpredictable. On the one hand, the transfer to the Debt Service Fund is set annually. But payments back to developers who have met the conditions of Road Impact Offset Agreements depend greatly on the speed of development and if the offset is necessary.

In FY 2023 (and in addition to standard payments of debt service and offset agreements), $50,000 was set aside for a study to review current road impact fees and partial funding for three projects on the FY 2022-2031 Capital Investment Plan: 1) $3,000,000 - East McEwen Phase 4, 2) $1,375,000 - Jordan Road (SA1), and 3) $392,500 - Church Street (50% SA1, 50% SA2). In FY 2024, (in addition to standard payments of debt service and offset agreements), partial funding for East McEwen Phase 5 totaling $1,000,000 is proposed to continue that CIP approved project.

The FY 2025 City Facilities Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May.

Franklin
Road Impact Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
Revenues									
REVENUES									
LICENSES & PERMITS (32000)									
32800 - ROAD IMPACT FEES-ARTERIAL	$4,061,173	$6,371,224	$2,530,625	$5,051,405	$2,317,675	$4,600,000	$3,768,343	$4,969,260	$4,969,260
32801 - ROAD IMPACT FEES-COLLECTOR SERVICE AREA 1	$956,982	$1,957,665	$173,287	$642,513	$1,082,906	$1,082,906	$659,518	$445,621	$467,902
32802 - ROAD IMPACT FEES-COLLECTOR SERVICE AREA 2	$1,326,079	$1,374,601	$1,199,356	$1,103,473	$246,212	$492,000	$1,245,655	$1,107,689	$1,163,074
32803 - ROAD IMPACT FEES-COLLECTOR SERVICE AREA 3	$573,304	$891,008	$320,779	$379,056	$251,753	$502,000	$398,713	$296,739	$311,576
32804 - ROAD IMPACT FEES-COLLECTOR SERVICE AREA 4	$57,615	$46,608	$11,690	$60,242	–	$0	$49,947	$67,701	$71,086
32810 - ROAD IMPACT CREDITS	–	–	–	–	–	$0	$0	$0	$0
32820 - SULLIVAN FARMS CREDITS	–	–	–	–	–	$0	$0	$0	$0
32830 - CHESWICK FARMS CREDITS	–	–	–	–	–	$0	$0	$0	$0
32860 - ASHTON PARK CREDITS	–	–	–	–	–	$0	$0	$0	$0
32870 - PARKWAY COMMONS CREDITS	–	–	–	–	–	$0	$0	$0	$0
32880 - CENTURY CONST. CREDITS	–	–	–	–	–	$0	$0	$0	$0
32890 - SOUTHERN LAND CREDITS	–	–	–	–	–	$0	$0	$0	$0
LICENSES & PERMITS (32000) TOTAL	**$6,975,153**	**$10,641,106**	**$4,235,737**	**$7,236,688**	**$3,898,546**	**$6,676,906**	**$6,122,176**	**$6,887,010**	**$6,982,898**
USE OF MONEY & PROPERTY (36000)									
36100 - INTEREST INCOME	$86,592	$10,744	$33,685	$50,000	$13,385	$26,500	$50,000	$37,853	$37,095
36105 - LGIP Interest	–	–	–	–	–	$0	$0	$0	$0
36110 - INVESTMENT INTEREST	–	($904,985)	$382,315	–	$307,804	$307,804	$0	$0	$0
USE OF MONEY & PROPERTY (36000) TOTAL	**$86,592**	**($894,242)**	**$416,000**	**$50,000**	**$321,189**	**$334,304**	**$50,000**	**$37,853**	**$37,095**
OTHER REVENUE (37000)									
37100 - TRANSFER FROM GENERAL FUND	–	–	–	–	–	$0	$0	$0	$0
37900 - MISCELLANEOUS INCOME	–	$0	–	–	–	$0	$0	$0	$0

Franklin
Road Impact Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
OTHER REVENUE (37000) TOTAL	**–**	**$0**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL CONTRIBUTIONS (39000)									
39200 - CONTRIBUTIONS FROM DEVELOPER	–	–	–	–	–	$0	$0	$0	$0
CAPITAL CONTRIBUTIONS (39000) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
REVENUES TOTAL	**$7,061,745**	**$9,746,864**	**$4,651,737**	**$7,286,688**	**$4,219,735**	**$7,011,210**	**$6,172,176**	**$6,924,863**	**$7,019,993**
REVENUES TOTAL	**$7,061,745**	**$9,746,864**	**$4,651,737**	**$7,286,688**	**$4,219,735**	**$7,011,210**	**$6,172,176**	**$6,924,863**	**$7,019,993**
Expenses									
128 - ROAD IMPACT FEES									
OPERATIONS									
SERVICES (82000)									
NOTICES, SUBSCRIPTIONS, PUBLICITY (82300)									
82310 - LEGAL NOTICES	–	–	–	–	–	$0	$0	$0	$0
NOTICES, SUBSCRIPTIONS, PUBLICITY (82300) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
UTILITIES (82400)									
82410 - ELECTRIC SERVICE	–	–	–	–	–	$0	$0	$0	$0
UTILITIES (82400) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CONTRACTUAL SERVICES (82500)									
82520 - LEGAL SERVICES	$3,000	–	–	–	–	$0	$0	$0	$0
82560 - CONSULTANT SERVICES	–	–	$15,870	–	$488	$488	$0	$0	$0
82570 - OTHER CONSULTANT/PASS THROUGH	$886,027	–	$1,227,698	$3,000,000	$503,855	$3,000,000	$3,000,000	$3,000,000	$3,000,000
82599 - OTHER CONTRACTUAL SERVICES	–	–	–	–	–	$0	$0	$0	$0
CONTRACTUAL SERVICES (82500) TOTAL	**$889,027**	**–**	**$1,243,568**	**$3,000,000**	**$504,342**	**$3,000,488**	**$3,000,000**	**$3,000,000**	**$3,000,000**
REPAIR & MAINT SERVICES (82600)									
82640 - PAVING & REPAIR SERVICES	–	–	–	–	–	$0	$0	$0	$0
REPAIR & MAINT SERVICES (82600) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**

Franklin
Road Impact Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
SERVICES (82000) TOTAL	**$889,027**	**–**	**$1,243,568**	**$3,000,000**	**$504,342**	**$3,000,488**	**$3,000,000**	**$3,000,000**	**$3,000,000**
BUSINESS EXPENSES (85000)									
PROP & LIABILITY COSTS (85100)									
85180 - Land Acquired (<$50,000)	–	–	–	–	–	$0	$0	$0	$0
PROP & LIABILITY COSTS (85100) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
PERMITS & FEES (85300)									
85340 - RECORDING & FILING FEES	–	–	–	–	–	$0	$0	$0	$0
PERMITS & FEES (85300) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
BUSINESS EXPENSES (85000) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
DEBT SERVICE (86000)									
DEBT SERVICE (86000)									
86100 - PRINCIPAL	–	–	–	–	–	$0	$0	$0	$0
86200 - INTEREST	–	–	–	–	–	$0	$0	$0	$0
86300 - PAYING AGENT & OTHER DEBT FEES	–	–	–	–	–	$0	$0	$0	$0
86400 - BOND SALE EXPENSES	–	–	–	–	–	$0	$0	$0	$0
DEBT SERVICE (86000) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
DEBT SERVICE (86000) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
TRANSFER TO OTHER FUNDS (88000)									
TRANSFER TO OTHER FUNDS (88000)									
88095 - TRANSFER TO DEBT SERVICE	$2,730,454	$2,893,316	$2,884,139	$3,293,445	$166,279	$3,293,445	$3,939,602	$3,936,947	$3,945,507
88100 - TRANSFER TO CAPITAL PROJECTS	$100,000	$392,500	$8,072,713	$1,668,010	$1,000,000	$1,000,000	$0	$0	$0
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$2,830,454**	**$3,285,816**	**$10,956,852**	**$4,961,455**	**$1,166,279**	**$4,293,445**	**$3,939,602**	**$3,936,947**	**$3,945,507**
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$2,830,454**	**$3,285,816**	**$10,956,852**	**$4,961,455**	**$1,166,279**	**$4,293,445**	**$3,939,602**	**$3,936,947**	**$3,945,507**
OPERATIONS TOTAL	**$3,719,481**	**$3,285,816**	**$12,200,419**	**$7,961,456**	**$1,670,622**	**$7,293,933**	**$6,939,602**	**$6,936,947**	**$6,945,507**
CAPITAL									
CAPITAL ASSETS (89000)									
LAND - PURCHASE COST OR VALUE (89100)									

Franklin
Road Impact Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
89110 - LAND ACQUIRED (purchase cost or value)	–	–	–	–	–	$0	$0	$0	$0
89120 - EASEMENTS ACQUIRED (purchase cost or value)	–	–	–	–	–	$0	$0	$0	$0
LAND - PURCHASE COST OR VALUE (89100) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
INFRASTRUCTURE >$100,000 (89400)									
89420 - STREETS (>$100,000)	$39,531	–	$0	–	–	$0	$0	$0	$0
89450 - BRIDGES & TUNNELS (>$100,000)	–	–	–	–	–	$0	$0	$0	$0
89470 - TRAFFIC SIGNALS (>$100,000)	$4,437	–	–	–	–	$0	$0	$0	$0
INFRASTRUCTURE >$100,000 (89400) TOTAL	**$43,968**	**–**	**$0**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL ASSETS (89000) TOTAL	**$43,968**	**–**	**$0**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL TOTAL	**$43,968**	**–**	**$0**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
128 - ROAD IMPACT FEES TOTAL	**$3,763,449**	**$3,285,816**	**$12,200,419**	**$7,961,456**	**$1,670,622**	**$7,293,933**	**$6,939,602**	**$6,936,947**	**$6,945,507**
EXPENSES TOTAL	**$3,763,449**	**$3,285,816**	**$12,200,419**	**$7,961,456**	**$1,670,622**	**$7,293,933**	**$6,939,602**	**$6,936,947**	**$6,945,507**

FY 2025 Operating Budget

Parkland Dedication

Fund Summary

The Parkland Dedication Fund was created in FY 2015 for the purpose of satisfying requirements of Section 5.5.4 of the City of Franklin Zoning Ordinance.
Funds can be used only for the acquisition or development of public parks, greenways/blueways, open space sites, and related facilities.

Performance Measures

There are no performance measures associated with the Parkland Dedication Fund.

Strategic Plan Measures

There are no strategic plan measures associated with the City Facilities Tax Fund.

Staffing History

There are no staff formally associated with the Parkland Dedication Fund. It is supervised by personnel in the Finance & Parks Department.

Budget Summary

Parkland Dedication Fund

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
Revenues							
REVENUES							
LICENSES & PERMITS (32000)	$1,516,084	$2,225,168	$1,061,657	$1,061,656	$1,137,252	$75,595	7.1%
USE OF MONEY & PROPERTY (36000)	($240,674)	$105,491	$10,000	$41,196	$10,000	$0	0.0%
OTHER REVENUE (37000)	$0	–	–	$0	$0	$0	–
REVENUES TOTAL	**$1,275,410**	**$2,330,659**	**$1,071,657**	**$1,102,852**	**$1,147,252**	**$75,595**	**7.1%**
REVENUES TOTAL	**$1,275,410**	**$2,330,659**	**$1,071,657**	**$1,102,852**	**$1,147,252**	**$75,595**	**7.1%**
Expenses							

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
155 - PARKLAND							
OPERATIONS							
TRANSFER TO OTHER FUNDS (88000)							
TRANSFER TO OTHER FUNDS (88000)							
88100 - TRANSFER TO CAPITAL PROJECTS	$375,000	$4,500,000	$3,757,800	$3,757,800	$0	($3,757,800)	(100.0%)
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$0**	**($3,757,800)**	**(100.0%)**
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$0**	**($3,757,800)**	**(100.0%)**
OPERATIONS TOTAL	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$0**	**($3,757,800)**	**(100.0%)**
CAPITAL	–	–	–	$0	$0	$0	–
155 - PARKLAND TOTAL	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$0**	**($3,757,800)**	**(100.0%)**
EXPENSES TOTAL	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$0**	**($3,757,800)**	**(100.0%)**

For historic detail and forecasts, please click here: FY 2021-2027 Line-Item Detail

Notes & Objectives

The first receipts into the fund were recorded in FY 2015. There is no additional history before this fiscal year. Estimates are based upon analysis of projects currently within the development process in the City which are eligible to pay Parkland Impact Fees.

This fund is available for capital projects pertaining to public parks, greenways/blue ways and open space. Funds have been reserved for future use and will be recommended as a funding source for parks projects prioritized and contained within the BOMA FY 2024-2033 Capital Investment Plan.

The $1,511,850 shown in FY 2021 was for a transfer to continue to the joint project for F.S.S.D, City of Franklin athletic field improvements and a greenway near Harlinsdale Farm. FY 2022 expenses were for Liberty Park Improvements. For FY 2023, the appropriation of $4,500,000 was for three Parks projects already approved in the FY 2022-2031 Capital Investment Program: 1) $3,500,000 for Liberty Park Improvements, 2) $200,000 for Thompson Alley Park, and 3) $800,000 for Bicentennial Park. The budget for FY 2024 of $3,757,800 includes an appropriation for three approved CIP projects: From Quadrant 1, $1,147,800 for continued work on Liberty Park Improvements and $110,000 for design work of a Greenway from Pinkerton Park to Franklin Road, and from Quadrant 3, $2,500,000 for continued work on the Southeast Municipal Complex/Park.

The FY 2025 City Facilities Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May.

Franklin
Parkland Dedication Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
Revenues									
REVENUES									
LICENSES & PERMITS (32000)									
32750 - IN LIEU OF PARKLAND	$0	$0	–	–	–	$0	$0	$0	$0
32751 - PARKLAND IMPACT FEES - QUAD. 1	$383,056	–	$2,018,576	$531,134	$4,304	$531,134	$678,988	$1,000,000	$1,000,000
32752 - PARKLAND IMPACT FEES - QUAD. 2	$292,672	$1,516,084	$163,552	$298,140	–	$298,140	$322,579	$60,000	$60,000
32753 - PARKLAND IMPACT FEES - QUAD. 3	$4,304	$0	–	$116,794	–	$116,794	$84,850	$0	$0
32754 - PARKLAND IMPACT FEES - QUAD. 4	$120,512	–	$43,040	$115,588	$55,952	$115,588	$50,835	$74,574	$74,574
LICENSES & PERMITS (32000) TOTAL	**$800,544**	**$1,516,084**	**$2,225,168**	**$1,061,657**	**$60,256**	**$1,061,656**	**$1,137,252**	**$1,134,574**	**$1,134,574**
USE OF MONEY & PROPERTY (36000)									
36100 - INTEREST INCOME	$25,415	$4,969	$14,041	$10,000	$7,921	$15,000	$10,000	$5,000	$5,000
36105 - LGIP Interest	–	–	–	–	–	$0	$0	$0	$0
36110 - INVESTMENT INTEREST	–	($245,643)	$91,450	–	$26,196	$26,196	$0	$0	$0
USE OF MONEY & PROPERTY (36000) TOTAL	**$25,415**	**($240,674)**	**$105,491**	**$10,000**	**$34,117**	**$41,196**	**$10,000**	**$5,000**	**$5,000**
OTHER REVENUE (37000)									
37100 - TRANSFER FROM GENERAL FUND	–	–	–	–	–	$0	$0	$0	$0
37900 - MISCELLANEOUS INCOME	–	$0	–	–	–	–	–	–	–
OTHER REVENUE (37000) TOTAL	**–**	**$0**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
REVENUES TOTAL	**$825,959**	**$1,275,410**	**$2,330,659**	**$1,071,657**	**$94,373**	**$1,102,852**	**$1,147,252**	**$1,139,574**	**$1,139,574**
REVENUES TOTAL	**$825,959**	**$1,275,410**	**$2,330,659**	**$1,071,657**	**$94,373**	**$1,102,852**	**$1,147,252**	**$1,139,574**	**$1,139,574**
Expenses									
155 - PARKLAND									
OPERATIONS									
TRANSFER TO OTHER FUNDS (88000)									
TRANSFER TO OTHER FUNDS (88000)									
88100 - TRANSFER TO CAPITAL PROJECTS	$1,511,850	$375,000	$4,500,000	$3,757,800	$3,757,800	$3,757,800	$0	$0	$0
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$1,511,850**	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$3,757,800**	**$0**	**$0**	**$0**

Franklin
Parkland Dedication Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$1,511,850**	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$3,757,800**	**$0**	**$0**	**$0**
OPERATIONS TOTAL	**$1,511,850**	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$3,757,800**	**$0**	**$0**	**$0**
CAPITAL									
CAPITAL ASSETS (89000)									
LAND - PURCHASE COST OR VALUE (89100)									
89110 - LAND ACQUIRED (purchase cost or value)	–	–	–	–	–	$0	$0	$0	$0
LAND - PURCHASE COST OR VALUE (89100) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
IMPROVEMENTS >$100,000 (89300)									
89310 - PARKS & RECREATION FACILITIES (>$100,000)	$0	–	–	–	–	$0	$0	$0	$0
IMPROVEMENTS >$100,000 (89300) TOTAL	**$0**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL ASSETS (89000) TOTAL	**$0**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CAPITAL TOTAL	**$0**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
155 - PARKLAND TOTAL	**$1,511,850**	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$3,757,800**	**$0**	**$0**	**$0**
EXPENSES TOTAL	**$1,511,850**	**$375,000**	**$4,500,000**	**$3,757,800**	**$3,757,800**	**$3,757,800**	**$0**	**$0**	**$0**

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-05912

DATE: December 29, 2023

TO: Budget & Finance Committee

FROM: Michael Walters Young, Budget and Analytics Manager

SUBJECT:

Budget Presentation - Hotel/Motel Fund

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Board of Mayor and Aldermen (BOMA) the budget request for the Hotel/Motel Fund for FY 2024-2025.

BACKGROUND/STAFF COMMENTS:

Each year, the Budget & Finance Committee reviews the detailed budget of each City Department. At the meetings in February, March, and April, departmental staff makes a presentation of the plans for the next budget cycle and the requested funding for those anticipated needs. This provides the Committee with an idea of the size and scope of budget requests that may be included in the City Administrator's proposed budget, which is typically delivered at the May committee meeting.

New this year is the ability to access the budget electronically. While traditional static files in Adobe Acrobat are attached to this agenda item, please click the links below to access the individual fund stories:

- Fund 150 - Hotel/Motel Tax Fund

FINANCIAL IMPACT:

The financial impact varies by department, depending on the increase in population, the required services, equipment replacement needs, and program enhancements.

RECOMMENDATION:

Staff recommends review of the budget materials. No action is required.

Hotel Motel Fund

HISTORIC
FRANKLIN
TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request - Hotel/Motel Tax Fund

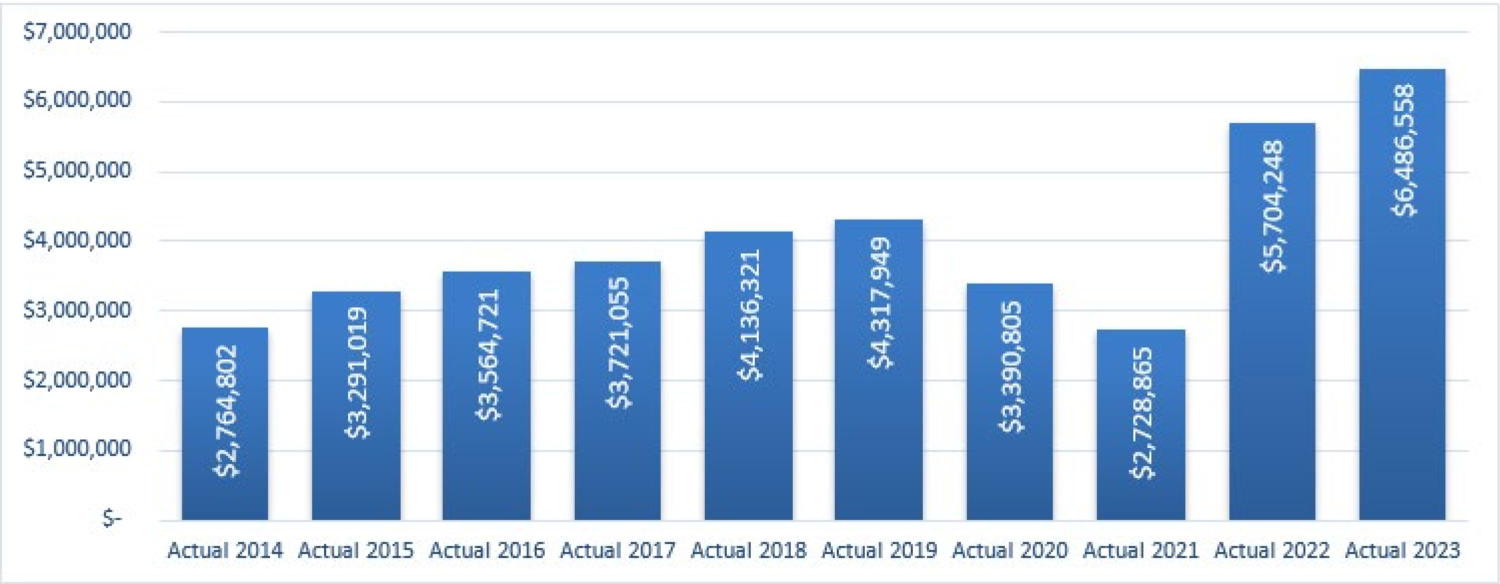
Purpose of Fund

A special revenue fund used to account for the locally administered tax levied on the occupancy of hotel and motel rooms, in addition to sales tax. The City of Franklin Hotel /Motel Tax is 4% (legal limit is 5%). The fund is used to pay debt service on the Cool Springs Conference Center and the Harlinsdale and Battlefield parks. Also, the funds are used for tourism. The budget includes 1% of the 4% tax (based on collections in calendar year 2013) to support the Williamson County Convention and Visitors Bureau.

City of Franklin, Tennessee

FY 2025 Budget Request - Hotel/Motel Tax Fund

Overall Performance



Revenues over the last 10-years in the Hotel-Motel Fund are shown above. Reliably pre-pandemic tourist growth and hotel stays grew every year, year over year. That changed in March 2020 and lasted for the better part of 18 months. Once the pandemic ebbed, hotel stays and tourist visits have rebounded far better than expected to record highs.

City of Franklin, Tennessee

FY 2025 Budget Request - Hotel/Motel Tax Fund

Overall Performance

The Convention & Visitor's Bureau for Franklin & Williamson County monitors the monthly performance of hotels. Leading measures monitored include:

- Occupancy Rate (calculated by dividing the total number of rooms occupied by the total number of rooms available and multiplying by 100)
- ADR (Annual Daily Rate - calculated by dividing the room revenue by the rooms sold)
- RevPAR (Revenue per Available Room calculated by dividing total room revenue by the number of available rooms)
- Total Supply of Rooms
- Total Demand for Rooms
- Total Revenue generated

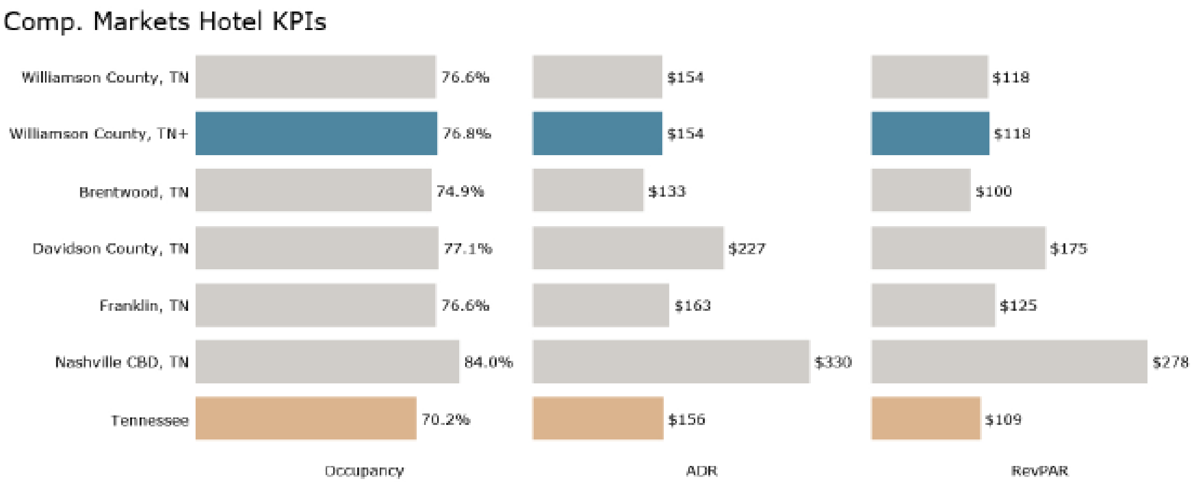
	Occupancy	ADR	RevPAR	Supply	Demand	Revenue
	76.8%	$153.93	$118.21	199.9K	153.5K	$23.6M
Change vs. Previous Year	+5.4% YOY	+10.8% YOY	+16.7% YOY	+0.5% YOY	+5.9% YOY	+17.3% YOY
YTD Calendar Year	70.7%	$143.81	$101.66	2.0M	1.4M	$199.3M
YTD Change vs. Previous Year	+6.8% YOY	+8.3% YOY	+15.6% YOY	+0.5% YOY	+7.3% YOY	+16.2% YOY

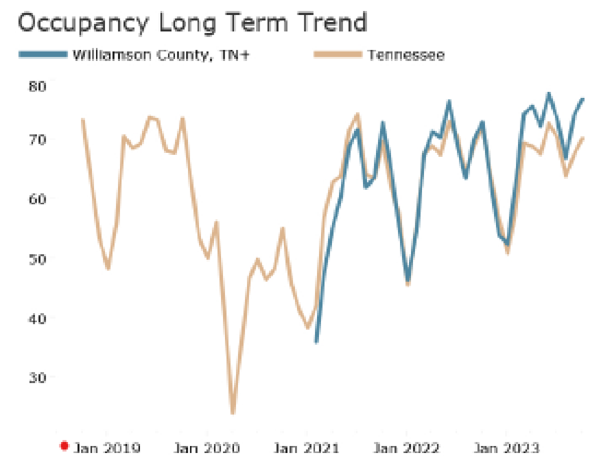
The graphic above provides hotel occupancy, rate, and revenue per available room for the month of October 2023.

City of Franklin, Tennessee

FY 2025 Budget Request - Hotel/Motel Tax Fund

Overall Performance





Above is a summary of hotel sales statistics through October 2023. October was a relatively strong month with average daily rate (ADR) reaching $154 in the county and $163 inside the City. This is particularly good news when paired with an occupancy rate of 76.6%.

City of Franklin, Tennessee

FY 2025 Budget Request - Hotel/Motel Tax Fund

HISTORIC FRANKLIN TENNESSEE

Budget Summary

	2022 Actual	2023 Actual	2024 Budget	2024 EOY	2025 Budget	2024 v. 2025 $	2024 v. 2025 %
Beginning Fund Balance	5,927,371	8,006,649	9,581,092	9,581,092	7,747,039		
Revenues	5,704,248	6,486,558	4,357,759	5,807,759	6,245,627	1,887,868	43.3%
Expenditures	3,624,970	4,912,115	5,757,018	7,641,812	2,332,746	-3,424,272	-59.5%
Ending Balance	8,006,649	9,581,092	8,181,833	7,747,039	11,659,920		

Obligations: Debt Service, Funding for the CVB and ongoing project commitments.

The FY 2025 Hotel/Motel Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May.

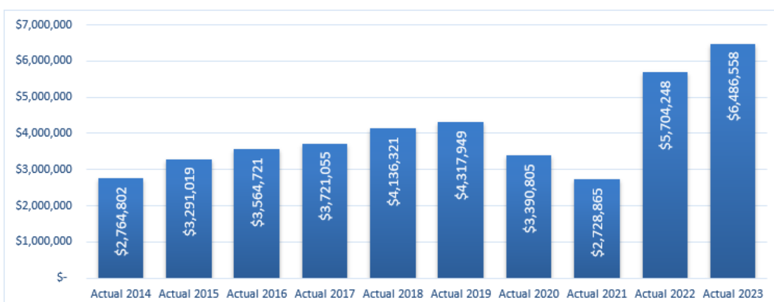
FY 2025 Operating Budget

Hotel/Motel Tax Fund

Fund Summary

The Hotel/Motel Tax Fund is a special revenue fund used to account for the locally administered 4% tax levied on the occupancy of hotel and motel rooms which is in addition to state and local sales tax. The fund is used to pay debt service (previously on the Cool Springs Conference Center, and now the Harlinsdale and Battlefield parks) and expenditures related to tourism. In this budget, 1% of the 4% Hotel/Motel tax (traditionally based on collections in the previous full calendar year) is allocated to support the Williamson County Convention and Visitors Bureau.

The Hotel/Motel Tax Fund budget was impacted more than any other fund City-wide by COVID-19 due to the economic downturn. Revenues dropped in FY 2020, bottomed out in FY 2021 and rebounded to record highs in the last 2 years, FY 2022 & FY 2023. Revenues for the last 10 years are shown below.

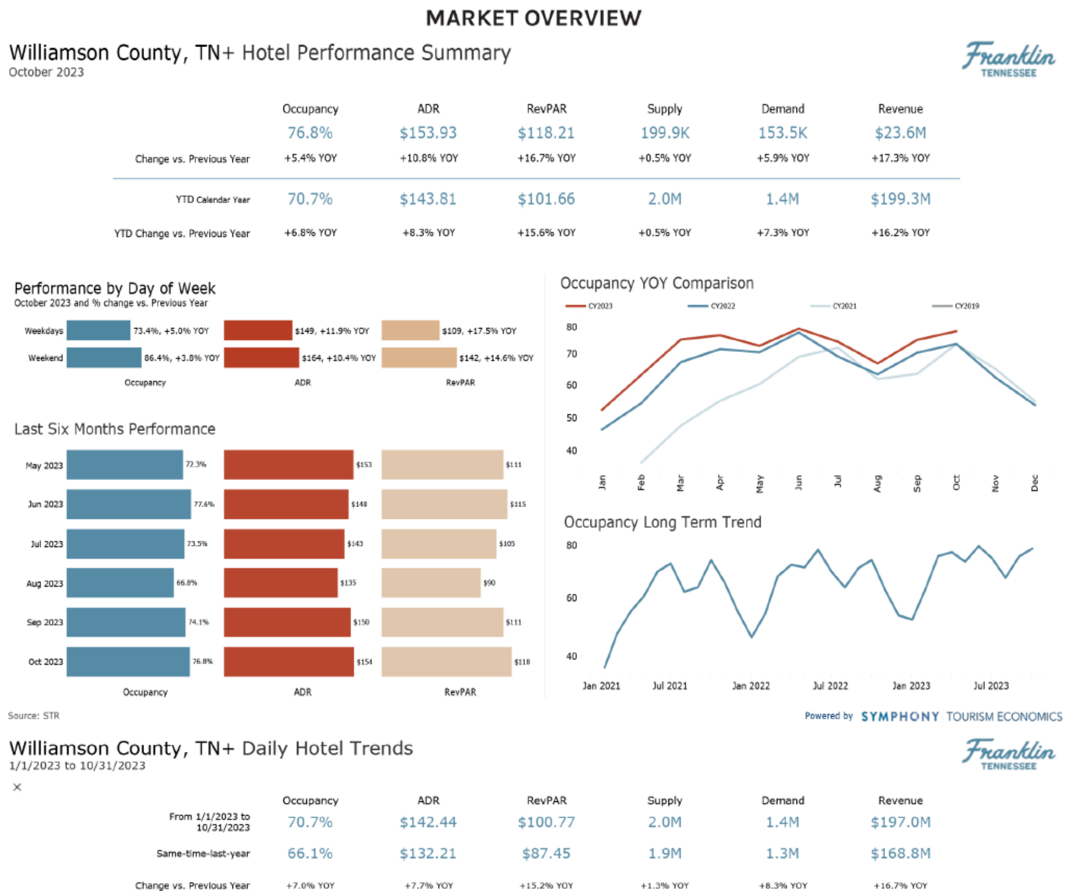


Performance Measures

The Convention & Visitor's Bureau for Franklin & Williamson County monitors the monthly performance of hotels. Leading measures monitored include:

- Occupancy Rate (calculated by dividing the total number of rooms occupied by the total number of rooms available and multiplying by 100)
- ADR (Annual Daily Rate - calculated by dividing the room revenue by the rooms sold)
- RevPAR (Revenue per Available Room calculated by dividing total room revenue by the number of available rooms)
- Total Supply of Rooms
- Total Demand for Rooms
- Total Revenue generated

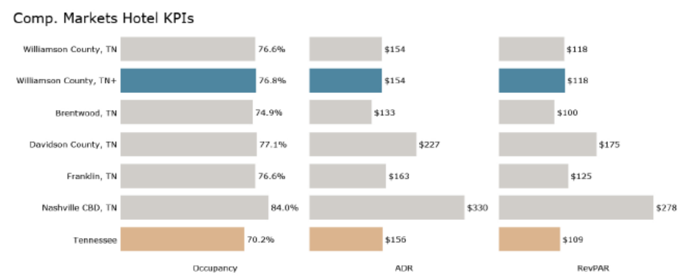
The graphic below provides hotel occupancy, rate, and revenue per available room for the month of October 2023.

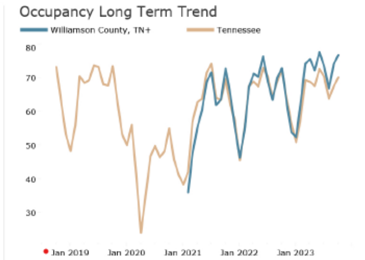


The graphic below provides some comparative information relative other market data. It also depicts how Franklin hotels are leading the way in terms occupancy, rate, and overall performance compared to the rest of Williamson County.

Competitive Markets Hotel Performance

October 2023

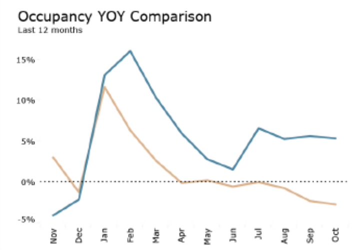




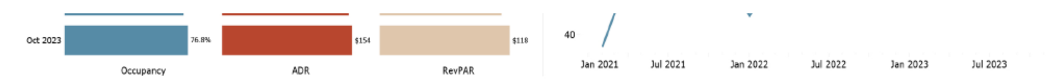
Comp. Markets Hotel Performance vs. Previous Year

	Occ	YOY	ADR	YOY	RevPAR	YOY	Supply	YOY	Demand	YOY	Revenue	YOY
Williamson County, TN	76.6%	+5.6%	$118	+10.8%	$118	+17.0%	195.8K	+0.5%	150.0K	+6.1%	$23.1M	+17.5%
Williamson County, TN+	76.8%	+5.4%	$118	+10.8%	$118	+16.7%	199.9K	+0.5%	153.5K	+5.9%	$23.6M	+17.3%
Brentwood, TN	74.9%	+10.4%	$100	-0.7%	$100	+9.6%	74.6K	+0.0%	55.8K	+10.4%	$7.4M	+9.6%
Davidson County, TN	77.1%	-1.6%	$175	+2.4%	$175	+0.7%	1.2M	+1.1%	933.7K	-0.5%	$212.3M	+1.8%
Franklin, TN	76.6%	+4.0%	$125	+14.8%	$125	+19.4%	136.8K	+0.7%	104.8K	+4.7%	$17.1M	+20.2%
Nashville CBD, TN	84.0%	-0.3%	$278	+0.9%	$278	+0.6%	398.9K	+2.2%	335.1K	+1.9%	$110.7M	+2.8%
Tennessee	70.2%	-2.7%	$109	+2.8%	$109	+0.0%	4.6M	+0.5%	3.2M	-2.2%	$500.4M	+0.5%

Source: STR



Powered by SYMPHONY TOURISM ECONOMICS



Source: STR

Powered by SYMPHONY TOURISM ECONOMICS

Williamson County, TN+ Daily Hotel Trends

1/1/2023 to 10/31/2023

	Occupancy	ADR	RevPAR	Supply	Demand	Revenue
From 1/1/2023 to 10/31/2023	70.7%	$142.44	$100.77	2.0M	1.4M	$197.0M
Same-time-last-year	66.1%	$132.21	$87.45	1.9M	1.3M	$168.8M
Change vs. Previous Year	+7.0% YOY	+7.7% YOY	+15.2% YOY	+1.3% YOY	+8.3% YOY	+16.7% YOY

Strategic Plan Measures

There are no strategic plan measures associated with the Facilities Tax Fund. It is supervised by personnel in the Finance Department.

Staffing by Position

There are no staff formally associated with the Hotel Motel Tax Fund. It is supervised by personnel in the Finance & Revenue Management Departments.

Budget Summary

Hotel/Motel Tax Fund

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
Revenues							
REVENUES							
LOCAL TAXES (31000)	$4,875,687	$5,638,692	$4,202,759	$5,702,759	$5,920,627	$1,717,868	40.9%
INTERGOVERNMENTAL (33000)	$1,007,470	$700,392	$150,000	$30,000	$300,000	$150,000	100.0%
USE OF MONEY & PROPERTY (36000)	($182,308)	$147,475	$5,000	$75,000	$25,000	$20,000	400.0%
OTHER REVENUE (37000)	$3,400	–	–	$0	$0	$0	–
REVENUES TOTAL	**$5,704,249**	**$6,486,559**	**$4,357,759**	**$5,807,759**	**$6,245,627**	**$1,887,868**	**43.3%**
REVENUES TOTAL	**$5,704,249**	**$6,486,559**	**$4,357,759**	**$5,807,759**	**$6,245,627**	**$1,887,868**	**43.3%**
Expenses							
150 - HOTEL/MOTEL TAX							
OPERATIONS							
SERVICES (82000)	$18,172	$103,124	–	$0	$0	$0	–

	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	EOY 2024	BUDGET 2025		
	FY2022	FY2023	2024	2024	2025	24 v. 25 Difference $	24 v. 25 Difference %
SUPPLIES (83000)	$0	$7,211	–	$20,544	$0	$0	–
OPERATIONAL UNITS (84000)	($414,857)	($382,133)	–	($206,012)	$0	$0	–
BUSINESS EXPENSES (85000)	–	–	–	$0	$0	$0	–
DEBT SERVICE (86000)	–	–	–	$0	$0	$0	–
APPROPRIATIONS (87000)	$1,080,243	$934,609	$1,308,025	$1,308,025	$1,425,000	$116,975	8.9%
TRANSFER TO OTHER FUNDS (88000)	$2,269,071	$3,754,706	$2,226,743	$2,156,743	$812,746	($1,413,997)	(63.5%)
OPERATIONS TOTAL	**$2,952,629**	**$4,417,516**	**$3,534,768**	**$3,279,300**	**$2,237,746**	**($1,297,022)**	**(36.7%)**
CAPITAL							
CAPITAL ASSETS (89000)	$672,344	$494,596	$2,222,250	$4,362,512	$95,000	($2,127,250)	(95.7%)
CAPITAL TOTAL	**$672,344**	**$494,596**	**$2,222,250**	**$4,362,512**	**$95,000**	**($2,127,250)**	**(95.7%)**
150 - HOTEL/MOTEL TAX TOTAL	**$3,624,973**	**$4,912,112**	**$5,757,018**	**$7,641,812**	**$2,332,746**	**($3,424,272)**	**(59.5%)**
EXPENSES TOTAL	**$3,624,973**	**$4,912,112**	**$5,757,018**	**$7,641,812**	**$2,332,746**	**($3,424,272)**	**(59.5%)**

For historic detail and forecasts, please click here: FY 2021-2027 Line-Item Detail

Notes & Objectives

Aside from obligations the City has made to service debt, pay for land acquisitions, and provide funding for the CVB, the Hotel/Motel Tax Fund has historically been used to purchase supplies and materials for special events and tourism, and sustain ongoing capital project commitments.

In FY 2023, two projects comprised the contribution to the Capital Projects Fund: $537,500 for the joint ballfield project with Franklin Special School District, and $2,200,000 for renovations to the Main Barn at Harlinsdale Park. In addition, FY 2023 also included $100,000 for a vehicle management system to be deployed to manage traffic on city streets during major events, $403,845 for the renovation of Eastern Flank Event Center, and improvements to City garages totaling $168,500. The latter two projects were paid through American Rescue Plan Act monies.

In FY 2024, in addition to regular expenses of debt service and CVB funding, two additional approved CIP projects totaling $1,002,200 were funded: $500,000 for Southeast Park, and $502,200 for design for a Greenway from Pinkerton Park to Franklin Road. Two enhancements being funded are additional vehicle barriers ($65,000) and phase 1 of a two year commitment to fund U.S. Line Markers for the Battle of Franklin Battlefield ($103,250 year 1, $92,500 year 2). An additional $4,194,262 in appropriated expense was added during FY 2024 for the purchase of 76 acres of parkland adjacent to Harlinsdale Farm and the SW and SE corners of Franklin Road (U.S. 31) and Mack Hatcher Memorial Parkway (U.S. 431/TN-396)

The FY 2025 Hotel Motel Tax Fund appropriations will be modified throughout Spring 2024 as the Board of Mayor and Alderman revisit prioritizations of the Capital Investment Plan. An amended appropriation proposal based upon that revisitation will be included in the City Administrator's Recommended Budget in May. The requested FY 2025 budget only has ongoing commitments proposed - the 1% of the prior calendar year Hotel/Motel collections for the funding of the Convention and Vistor's Bureau, annual debt service and the second year of funding U.S. Line Markers for the Battle of Franklin Battlefield.

Franklin
Hotel/Motel Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
Revenues									
REVENUES									
LOCAL TAXES (31000)									
31700 - HOTEL/MOTEL TAXES	$2,575,830	$4,875,687	$5,638,692	$4,202,759	$2,075,809	$5,702,759	$5,920,627	$6,000,000	$6,100,000
LOCAL TAXES (31000) TOTAL	**$2,575,830**	**$4,875,687**	**$5,638,692**	**$4,202,759**	**$2,075,809**	**$5,702,759**	**$5,920,627**	**$6,000,000**	**$6,100,000**
INTERGOVERNMENTAL (33000)									
33285 - SHORT TERM VACATION RENTAL TAX	$133,521	$326,504	$334,255	$150,000	$109,035	$30,000	$300,000	$300,000	$300,000
33600 - EPA GRANT (FEDERAL)	–	–	–	–	–	$0	$0	$0	$0
33675 - US TREASURY DEPT (FEDERAL)	–	$0	–	–	–	$0	$0	$0	$0
33676 - US TREASURY DEPT ARPA (FED)	–	$680,966	$366,137	–	$98,515	$0	$0	$0	$0
33800 - PARKS GRANTS	–	–	–	–	–	$0	$0	$0	$0
33810 - HARLIN HAYES GRANT	–	–	–	–	–	$0	$0	$0	$0
33820 - LOOP EASTERN FLANK-BATTLE OF FRANKLIN GRANT	–	–	–	–	–	$0	$0	$0	$0
INTERGOVERNMENTAL (33000) TOTAL	**$133,521**	**$1,007,470**	**$700,392**	**$150,000**	**$207,551**	**$30,000**	**$300,000**	**$300,000**	**$300,000**
USE OF MONEY & PROPERTY (36000)									
36100 - INTEREST INCOME	$19,514	$7,614	$52,234	$5,000	$25,734	$75,000	$25,000	$25,000	$25,000
36105 - LGIP Interest	–	–	–	–	–	$0	$0	$0	$0
36110 - INVESTMENT INTEREST	–	($189,923)	$95,240	–	$85,137	$0	$0	$0	$0
USE OF MONEY & PROPERTY (36000) TOTAL	**$19,514**	**($182,308)**	**$147,475**	**$5,000**	**$110,871**	**$75,000**	**$25,000**	**$25,000**	**$25,000**
OTHER REVENUE (37000)									
37100 - TRANSFER FROM GENERAL FUND	–	–	–	–	–	$0	$0	$0	$0
37900 - MISCELLANEOUS INCOME	–	$3,400	–	–	–	–	–	–	–
OTHER REVENUE (37000) TOTAL	**–**	**$3,400**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
REVENUES TOTAL	**$2,728,866**	**$5,704,249**	**$6,486,559**	**$4,357,759**	**$2,394,231**	**$5,807,759**	**$6,245,627**	**$6,325,000**	**$6,425,000**
REVENUES TOTAL	**$2,728,866**	**$5,704,249**	**$6,486,559**	**$4,357,759**	**$2,394,231**	**$5,807,759**	**$6,245,627**	**$6,325,000**	**$6,425,000**
Expenses									

Franklin
Hotel/Motel Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
150 - HOTEL/MOTEL TAX									
OPERATIONS									
SERVICES (82000)									
NOTICES, SUBSCRIPTIONS, PUBLICITY (82300)									
82310 - LEGAL NOTICES	–	–	$33	–	–	$0	$0	$0	$0
NOTICES, SUBSCRIPTIONS, PUBLICITY (82300) TOTAL	**–**	**–**	**$33**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
UTILITIES (82400)									
82415 - Electric Service-Streetlights	–	–	–	–	–	$0	$0	$0	$0
82420 - WATER & SEWER SERVICE	–	–	–	–	–	$0	$0	$0	$0
UTILITIES (82400) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
CONTRACTUAL SERVICES (82500)									
82530 - AUDIT SERVICES	–	–	–	–	–	$0	$0	$0	$0
82540 - ENGINEERING SERVICES	–	–	–	–	–	$0	$0	$0	$0
82560 - CONSULTANT SERVICES	–	–	–	–	–	$0	$0	$0	$0
82599 - OTHER CONTRACTUAL SERVICES	–	–	$10,000	–	–	$0	$0	$0	$0
CONTRACTUAL SERVICES (82500) TOTAL	**–**	**–**	**$10,000**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
REPAIR & MAINT SERVICES (82600)									
82643 - SIGN MAINTENANCE SERVICES	–	$9,550	$23,132	–	–	$0	$0	$0	$0
82650 - PARK & FIELD MAINTENANCE SERVICES	–	–	–	–	–	$0	$0	$0	$0
82660 - BUILDING REPAIR & MAINTENANCE SERVICES	–	–	–	–	–	$0	$0	$0	$0
82661 - ARPA - Building Maint Svcs	–	$8,622	$69,959	–	–	$0	$0	$0	$0
82699 - OTHER REPAIR & MAINTENANCE SERVICES	$677	–	–	–	–	$0	$0	$0	$0
REPAIR & MAINT SERVICES (82600) TOTAL	**$677**	**$18,172**	**$93,091**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
SERVICES (82000) TOTAL	**$677**	**$18,172**	**$103,124**	**–**	**–**	**$0**	**$0**	**$0**	**$0**

Franklin
Hotel/Motel Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
SUPPLIES (83000)									
OPERATING SUPPLIES (83200)									
83230 - IMPROVEMENTS (<$100,000)	–	–	–	–	–	$0	$0	$0	$0
83290 - SANITATION & ENVIR SERVICES CONTAINERS	–	–	–	–	–	$0	$0	$0	$0
83299 - OTHER OPERATING SUPPLIES	–	$0	–	–	–	$0	$0	$0	$0
OPERATING SUPPLIES (83200) TOTAL	**–**	**$0**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
EQUIPMENT (<$50,000) (83500)									
83520 - VEHICLES (<$50,000)	–	–	–	–	–	$0	$0	$0	$0
83530 - MACHINERY & EQUIPMENT (<$50,000)	–	–	–	–	–	$0	$0	$0	$0
83540 - COMPUTER HARDWARE (<$50,000)	–	–	–	–	–	$0	$0	$0	$0
EQUIPMENT (<$50,000) (83500) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
REPAIR & MAINT. SUPPLIES (83600)									
83643 - SIGN SUPPLIES	–	–	$7,211	–	–	–	–	–	–
83650 - PARK & FIELD MAINTENANCE SUPPLIES	–	–	–	–	–	$0	$0	$0	$0
83652 - LANDSCAPING SUPPLIES	–	–	–	–	–	$0	$0	$0	$0
REPAIR & MAINT. SUPPLIES (83600) TOTAL	**–**	**–**	**$7,211**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
PIPE & TUBING (83700)									
83710 - Parks & Rec Fac (<$100,000),	–	–	–	–	$20,544	$20,544	$0	$0	$0
PIPE & TUBING (83700) TOTAL	**–**	**–**	**–**	**–**	**$20,544**	**$20,544**	**$0**	**$0**	**$0**
SIDEWALKS <$100,000 (83800)									
83860 - Sidewalks (<$100,000)	–	–	–	–	–	$0	$0	$0	$0
SIDEWALKS <$100,000 (83800) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
SUPPLIES (83000) TOTAL	**–**	**$0**	**$7,211**	**–**	**$20,544**	**$20,544**	**$0**	**$0**	**$0**
OPERATIONAL UNITS (84000)									
OPERATIONAL UNITS (84000)									

Franklin
Hotel/Motel Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
84910 - COOL SPRINGS CONFERENCE CENTER OPERATIONS	$296,667	($414,857)	($382,133)	–	($206,012)	($206,012)	$0	$0	$0
84950 - GRANT PROGRAMS	–	–	–	–	–	$0	$0	$0	$0
OPERATIONAL UNITS (84000) TOTAL	**$296,667**	**($414,857)**	**($382,133)**	**–**	**($206,012)**	**($206,012)**	**$0**	**$0**	**$0**
OPERATIONAL UNITS (84000) TOTAL	**$296,667**	**($414,857)**	**($382,133)**	**–**	**($206,012)**	**($206,012)**	**$0**	**$0**	**$0**
BUSINESS EXPENSES (85000)									
PERMITS & FEES (85300)									
85340 - RECORDING & FILING FEES	–	–	–	–	–	$0	$0	$0	$0
PERMITS & FEES (85300) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
OTHER BUSINESS EXPENSES (85900)									
85991 - MISCELLANEOUS-DONATIONS	($3,254)	–	–	–	–	$0	$0	$0	$0
OTHER BUSINESS EXPENSES (85900) TOTAL	**($3,254)**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
BUSINESS EXPENSES (85000) TOTAL	**($3,254)**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
DEBT SERVICE (86000)									
DEBT SERVICE (86000)									
86100 - PRINCIPAL	–	–	–	–	–	$0	$0	$0	$0
86200 - INTEREST	–	–	–	–	–	$0	$0	$0	$0
86300 - PAYING AGENT & OTHER DEBT FEES	–	–	–	–	–	$0	$0	$0	$0
86400 - BOND SALE EXPENSES	–	–	–	–	–	$0	$0	$0	$0
DEBT SERVICE (86000) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
DEBT SERVICE (86000) TOTAL	**–**	**–**	**–**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
APPROPRIATIONS (87000)									
APPROPRIATIONS (87000)									
87110 - CONTRACTED SERVICES	$1,048,577	$1,080,243	$934,609	$1,308,025	$654,013	$1,308,025	$1,425,000	$1,500,000	$1,525,000
APPROPRIATIONS (87000) TOTAL	**$1,048,577**	**$1,080,243**	**$934,609**	**$1,308,025**	**$654,013**	**$1,308,025**	**$1,425,000**	**$1,500,000**	**$1,525,000**
APPROPRIATIONS (87000) TOTAL	**$1,048,577**	**$1,080,243**	**$934,609**	**$1,308,025**	**$654,013**	**$1,308,025**	**$1,425,000**	**$1,500,000**	**$1,525,000**
TRANSFER TO OTHER FUNDS (88000)									
TRANSFER TO OTHER FUNDS (88000)									

Franklin
Hotel/Motel Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
88095 - TRANSFER TO DEBT SERVICE	$1,281,521	$1,019,071	$1,017,206	$1,154,543	$16,826	$1,154,543	$812,746	$811,602	$815,282
88100 - TRANSFER TO CAPITAL PROJECTS	$1,466,850	$1,250,000	$2,737,500	$1,072,200	$1,002,200	$1,002,200	$0	$0	$0
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$2,748,371**	**$2,269,071**	**$3,754,706**	**$2,226,743**	**$1,019,026**	**$2,156,743**	**$812,746**	**$811,602**	**$815,282**
TRANSFER TO OTHER FUNDS (88000) TOTAL	**$2,748,371**	**$2,269,071**	**$3,754,706**	**$2,226,743**	**$1,019,026**	**$2,156,743**	**$812,746**	**$811,602**	**$815,282**
OPERATIONS TOTAL	**$4,091,038**	**$2,952,629**	**$4,417,516**	**$3,534,768**	**$1,487,571**	**$3,279,300**	**$2,237,746**	**$2,311,602**	**$2,340,282**
CAPITAL									
CAPITAL ASSETS (89000)									
LAND - PURCHASE COST OR VALUE (89100)									
89110 - LAND ACQUIRED (purchase cost or value)	$214,286	$0	–	$2,000,000	$3,000,000	$4,194,262	$0	$0	$0
89111 - ARPA - LAND ACQ (PURCH PRICE)	–	$214,286	–	–	–	$0	$0	$0	$0
89120 - EASEMENTS ACQUIRED (purchase cost or value)	–	–	–	–	–	$0	$0	$0	$0
LAND - PURCHASE COST OR VALUE (89100) TOTAL	**$214,286**	**$214,286**	**–**	**$2,000,000**	**$3,000,000**	**$4,194,262**	**$0**	**$0**	**$0**
BUILDINGS >$100,000 (89200)									
89230 - BUILDING IMPROVEMENTS (>$100,000)	–	–	–	–	–	$0	$0	$0	$0
89231 - ARPA Build Improve (>$100,000)	–	$163,821	$0	–	–	$0	$0	$0	$0
BUILDINGS >$100,000 (89200) TOTAL	**–**	**$163,821**	**$0**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
IMPROVEMENTS >$100,000 (89300)									
89310 - PARKS & RECREATION FACILITIES (>$100,000)	–	–	–	–	–	$0	$0	$0	$0
89311 - ARPA Parks & Rec Fac (>$100k)	–	–	$296,178	–	–	$0	$0	$0	$0
IMPROVEMENTS >$100,000 (89300) TOTAL	**–**	**–**	**$296,178**	**–**	**–**	**$0**	**$0**	**$0**	**$0**
INFRASTRUCTURE >$100,000 (89400)									
89420 - STREETS (>$100,000)	–	–	$0	–	–	$0	$0	$0	$0

Franklin
Hotel/Motel Tax Fund

	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2024	YTD FY 2024	EOY 2024	BUDGET 2025	FORECAST 2026	FORECAST 2027
	FY2021	FY2022	FY2023	2024	FY2024	2024	2025	2026	2027
89440 - GATEWAY ENHANCEMENT & STREETSCAPE (>$100,000)	–	–	–	$103,250	–	$103,250	$95,000	$0	$0
89470 - TRAFFIC SIGNALS (>$100,000)	–	–	–	–	–	$0	$0	$0	$0
INFRASTRUCTURE >$100,000 (89400) TOTAL	**–**	**–**	**$0**	**$103,250**	**–**	**$103,250**	**$95,000**	**$0**	**$0**
EQUIPMENT >$50,000 (89500)									
89530 - MACHINERY & EQUIPMENT (>$50,000)	–	–	$198,418	$119,000	$64,821	$65,000	$0	$0	$0
89532 - MACHINERY & EQUIPMENT (>$50,000) GRANT	–	$294,237	–	–	–	–	–	–	–
EQUIPMENT >$50,000 (89500) TOTAL	**–**	**$294,237**	**$198,418**	**$119,000**	**$64,821**	**$65,000**	**$0**	**$0**	**$0**
CAPITAL ASSETS (89000) TOTAL	**$214,286**	**$672,344**	**$494,596**	**$2,222,250**	**$3,064,821**	**$4,362,512**	**$95,000**	**$0**	**$0**
CAPITAL TOTAL	**$214,286**	**$672,344**	**$494,596**	**$2,222,250**	**$3,064,821**	**$4,362,512**	**$95,000**	**$0**	**$0**
150 - HOTEL/MOTEL TAX TOTAL	**$4,305,324**	**$3,624,973**	**$4,912,112**	**$5,757,018**	**$4,552,391**	**$7,641,812**	**$2,332,746**	**$2,311,602**	**$2,340,282**
EXPENSES TOTAL	**$4,305,324**	**$3,624,973**	**$4,912,112**	**$5,757,018**	**$4,552,391**	**$7,641,812**	**$2,332,746**	**$2,311,602**	**$2,340,282**

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-05911

DATE: December 29, 2023

TO: Budget & Finance Committee

FROM: Kristine Brock, Asst. City Administrator/CFO
Michael Walters Young, Budget and Analytics Manager

SUBJECT:

Budget Presentation - Debt Service Fund

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Board of Mayor and Aldermen (BOMA) concerning the budget request for the Debt Service Fund for FY 2024-2025.

BACKGROUND/STAFF COMMENTS:

Each year, the Budget & Finance Committee reviews the detailed budget of each City Department. At the meetings in February, March, and April, departmental staff makes a presentation of the plans for the next budget cycle and the requested funding for those anticipated needs. This provides the Committee with an idea of the size and scope of budget requests that may be included in the City Administrator's proposed budget, which is typically delivered at the May committee meeting.

FINANCIAL IMPACT:

The financial impact varies by department, depending on the increase in population, the required services, equipment replacement needs, and program enhancements.

RECOMMENDATION:

Staff recommends review of the budget materials. No action is required

Debt Service Fund

City of Franklin, Tennessee

FY 2025 Budget Request - Debt Service Fund

Outline

- Purpose of Fund
- Summary of Outstanding Debt
- Performance Measures
- Debt Service Schedule – All G.O. Bonds
- Existing Debt Service for FY 2025

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request - Debt Service Fund

Purpose of Fund

Interest and principal payments, due annually for the City's General Obligation Bonds (general government projects), are appropriated and expensed within the Debt Service Fund. While a portion of property tax is allocated directly to this fund, transfers are also made from the Sanitation & Environmental Services, Road Impact, and Hotel/Motel Tax funds to pay their respective shares of debt service in accordance with policies and intentions directed by the Board of Mayor & Aldermen.

Water & Wastewater Debt is budgeted separately under the Water Management Department budget.

City of Franklin, Tennessee

FY 2025 Budget Request - Debt Service Fund

Summary of Outstanding Debt *(as of 6/30/2023)*

- General Obligation (G.O.) Principal outstanding of $111,020,000 with final maturity in 2039

- Water & Sewer (Revenue) Principal and Bonds outstanding (including SRF Loans) of $141,285,320 with final maturity in 2053

Source: City of Franklin. Annual Comprehensive Financial Report. June 30, 2023. Page 75.

HISTORIC FRANKLIN TENNESSEE 1799

City of Franklin, Tennessee

FY 2025 Budget Request - Debt Service Fund

Performance Measures – General Obligation

- Current G.O. Bond Rating(s): AAA (Standard & Poors), Aaa (Moody's)

- Debt Affordability Ratios (through FY 2024)

1) Direct Debt as a % of Full Value less than or equal to 1.75 %

Full Value of Franklin: (FY 2023)
$23,669,423,873

1.75% of Full Value:
$ 414,214,918

Current Bonded Debt (all funds)
$ 254,761,923

As % of Full Value 1.08%

Measure: Favorable

2) Direct Debt of Operating Revenues of less than or equal to 3x

FY 2023 Operating Revenues (All Funds):
$ 210,697,185

3x FY 2023 Operating Revenues
$ 632,091,555

Current Bonded Debt (all funds)
$ 254,761,923

Direct Debt as x of Operating Revenues
1.2

Measure: Favorable

3) Total Governmental Funds Debt Service as a % of expenditures less than of equal to 25%

Total Governmental Funds Debt Service:
$ 16,308,628

Total Governmental Funds Expenditures (All Funds Expenditures LESS Water & Wastewater Funds)
$ 143,397,009

Gov. Funds Debt Service as % of Gov. Funds Expenditures
11.4%

Measure: Favorable

Debt Affordability Ratios set by City of Franklin's Debt Management Policy, Sec. V, page 3.

HISTORIC
FRANKLIN
TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request - Debt Service Fund

Performance Measures – Revenue (Water & Sewer)

- **Current Revenue Bond Rating: Aa2 (Moody's)**
- **Debt Capacity Information – Pledged Revenue Coverage (≥ 1.25)**

(A) Fiscal Year	(B) Net Revenue Available	(C) Total Debt Service	(D) Coverage (B/C)
2023	$15,920,844	$10,004,013	1.59
2022	$11,937,223	$8,132,881	1.47
2021	$12,745,346	$5,879,071	2.17
2020	$20,651,621	$5,653,726	3.65
2019	$20,832,438	$5,775,251	3.61

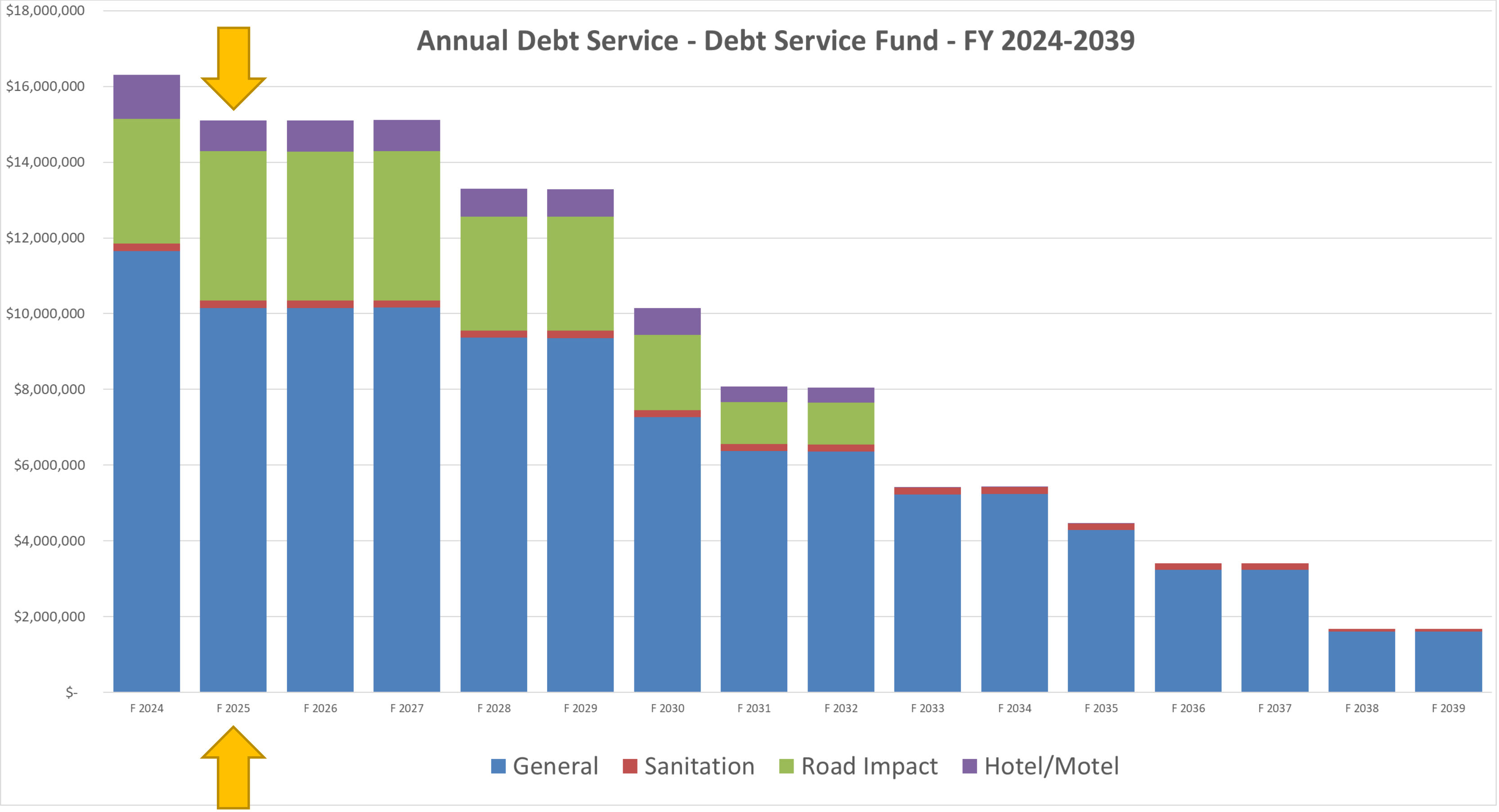
Source: City of Franklin. Annual Comprehensive Financial Report. June 30, 2023. Page 136.

HISTORIC FRANKLIN TENNESSEE

City of Franklin, Tennessee

FY 2025 Budget Request - Debt Service Fund

Debt Service Schedule



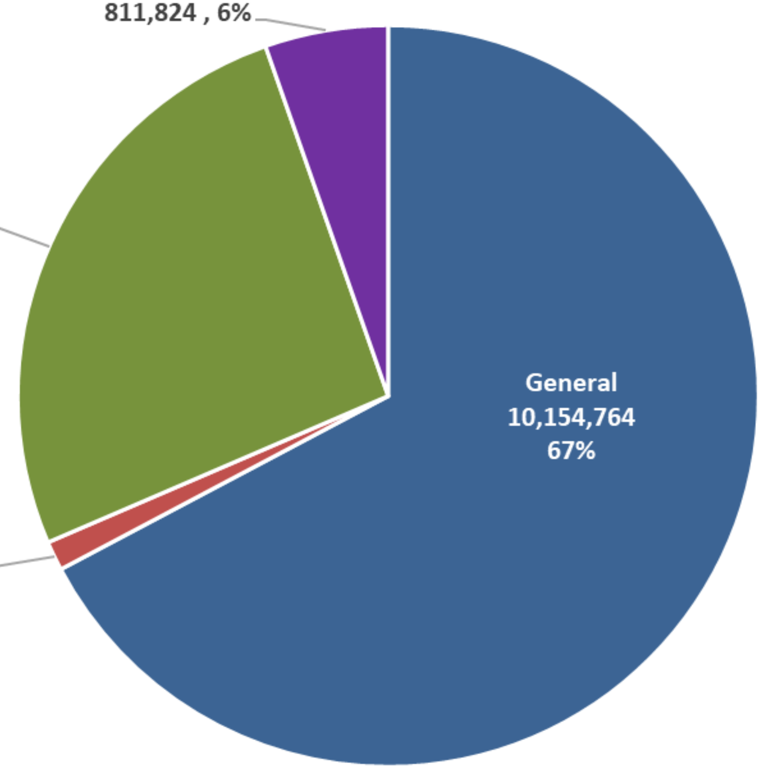
City of Franklin, Tennessee

FY 2025 Budget Request - Debt Service Fund

Budget Request:

The City had planned to issue additional debt to support the City's Capital Investment Program earlier in FY 2024. Due to a variety of factors, however, the timing of the issuance will likely result in the formal issuance in FY 2025.

As a result, the budget shown is not reflective of any issuance or servicing costs. The budget will be amended once the issuance is made and debt payments are known.



Debt Service Fund

Budget Summary

	2022 Actual	2023 Actual	2024 Budget	2024 EOY	2025 Budget	2024 v. 2025 $	2024 v. 2025 %
Beginning Fund Balance	937,169	1,161,978	806,499	806,499	906,499		
Revenues	15,962,257	15,353,902	16,408,628	16,408,628	15,197,519	-1,211,109	-7.38%
Expenditures	15,737,448	15,709,381	16,308,628	16,308,628	15,097,519	-1,211,109	-7.43%
Ending Balance	1,161,978	806,499	906,499	906,499	1,006,499		

Fund Summary

In the FY 2010 budget, annual debt service previously paid by the General Fund was moved to this consolidated Debt Service Fund. While a portion of property tax is allocated directly to this fund to pay for the General Fund's portion of debt service, transfers are made from the Sanitation & Environmental Services, Road Impact, and Hotel/Motel Tax funds to pay their respective shares of the debt service in accordance with policies and intentions delineated by the Board of Mayor & Aldermen.

The City had planned to issue additional debt to support the City's Capital Investment Program in FY 2024. Due to a variety of factors, however, the timing of the issuance will likely be in the later half of 2024. As a result, the budget shown herein is not reflective of any issuance or servicing costs. The budget will be amended once the issuance is made and debt payments are known.

Debt Management Policy Ratios

Appendix E of this document provides the City's adopted Debt Management Policy. The City of Franklin has had an adopted debt management policy since June 2009. Over the ensuing decade, this policy has been revised and amended to keep pace with changing economic and fiscal conditions. The policy was last reviewed and revised by the Board of Mayor and Aldermen in December 2017.

Section V of this policy covers Debt Affordability. There are three ratios the City strives to balance in its overall execution and management of debt:

1) Direct Debt as a % of Full Value less than or equal to 1.75 %

Full Value of Franklin: (FY 2023)
$23,669,423,873
1.75% of Full Value:
$ 414,214,918
Current Bonded Debt (all funds)
$ 254,761,923
As % of Full Value 1.08%

Measure: Favorable

2) Direct Debt of Operating Revenues of less than or equal to 3x

FY 2023 Operating Revenues (All Funds):
$ 210,697,185
3x FY 2023 Operating Revenues
$ 632,091,555
Current Bonded Debt (all funds)
$ 254,761,923
Direct Debt as x of Operating Revenues
1.2

Measure: Favorable

3) Total Governmental Funds Debt Service as a % of expenditures less than of equal to 25%

Total Governmental Funds Debt Service:
$ 16,308,628
Total Governmental Funds Expenditures (All Funds Expenditures LESS Water & Wastewater Funds)
$ 143,397,009
Gov. Funds Debt Service as % of Gov. Funds Expenditures
11.4%

Measure: Favorable

Organizational Chart

There is no organization chart associated with the Debt Service Fund. It is supervised by personnel in the Finance Department.

Staffing by Position

There are no staff formally associated with the Debt Service Fund. It is supervised by personnel in the Finance Department.

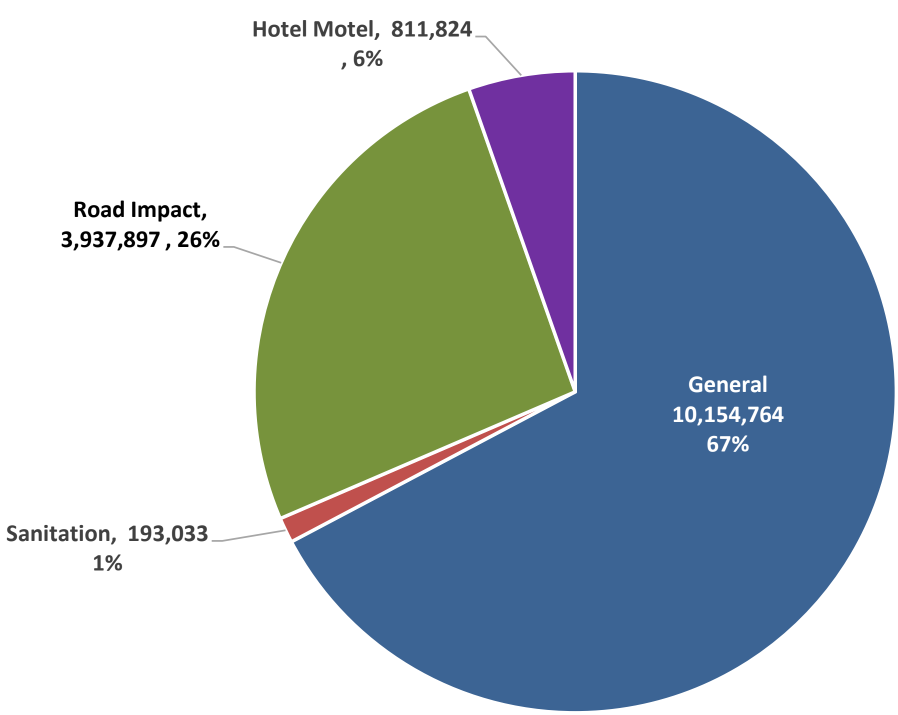
Budget

	Actual 2022	Actual 2023	Budget 2024	EOY 2024	Budget 2025	Difference $	%
Beginning Fund Balance	**937,169**	**1,161,978**	**806,499**	**806,499**	**906,499**		
Revenues							
TOTAL LOCAL TAXES	11,629,983	10,845,720	11,457,506	11,457,506	9,954,764	(1,502,743)	-13.1%
TOTAL USE OF MONEY & PROPE	10,336	197,631	100,000	100,000	100,000	-	0.0%
TOTAL OTHER REVENUE	4,321,938	4,310,551	4,851,121	4,851,121	5,142,755	291,634	6.0%
Total Available Funds	**15,962,257**	**15,353,902**	**16,408,628**	**16,408,628**	**15,197,519**	**(1,211,109)**	**-7.4%**
Expenses (Debt Service by Fund)							
General	11,616,609	11,598,829	11,657,506	11,657,506	10,154,764	(1,502,743)	-12.9%
Sanitation	209,512	209,206	193,132	193,132	193,033	(99)	-0.1%
Road Impact	2,892,466	2,884,139	3,293,445	3,293,445	3,937,897	644,452	19.6%
Hotel Motel	1,018,861	1,017,206	1,164,543	1,164,543	811,824	(352,719)	-30.3%
Total Expenditures	**15,737,448**	**15,709,381**	**16,308,628**	**16,308,628**	**15,097,519**	**(1,211,109)**	**-7.4%**
Ending Fund Balance	**1,161,978**	**806,499**	**906,499**	**906,499**	**1,006,499**		

Notes & Objectives

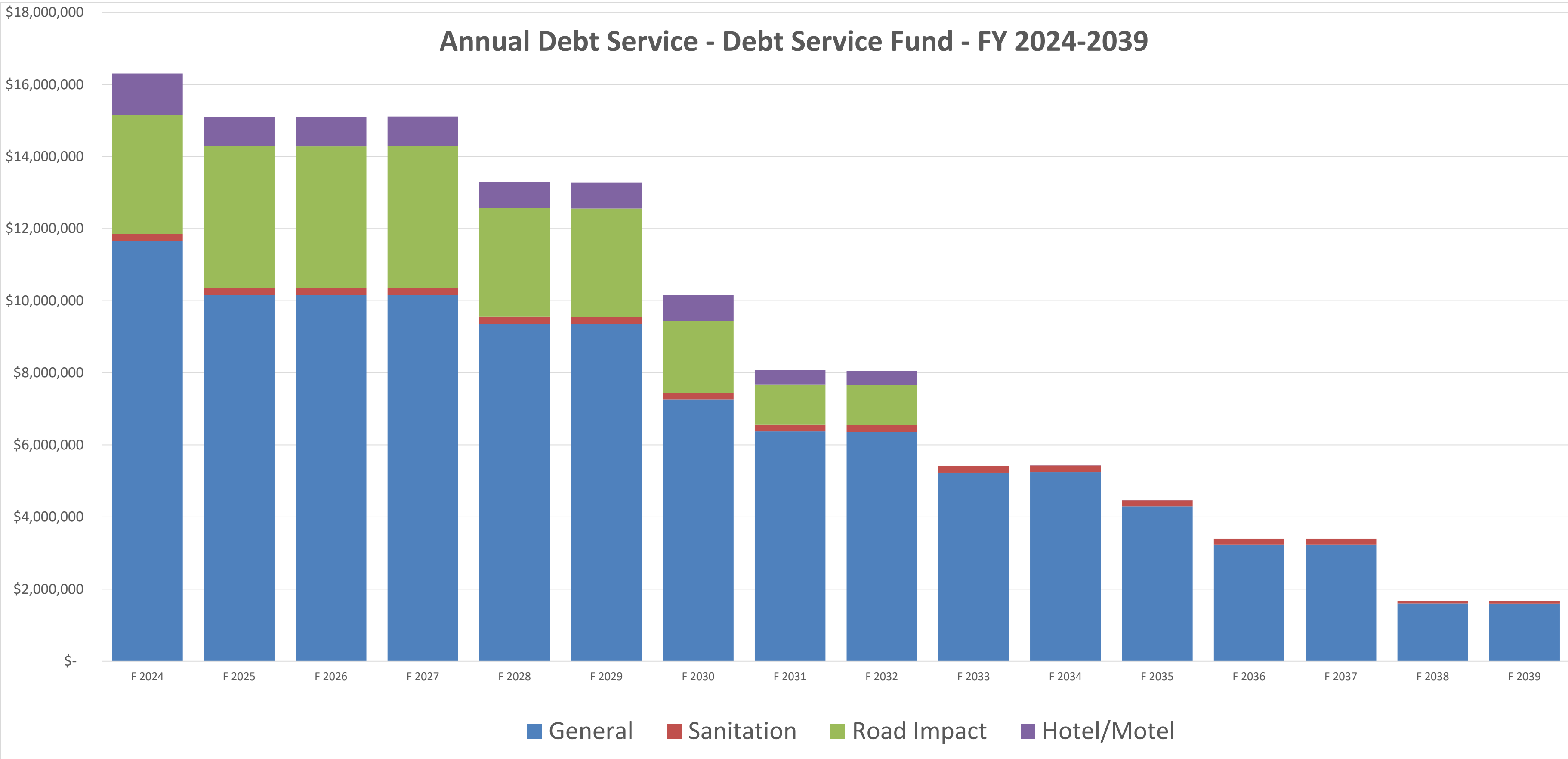
The Debt Service Fund for FY 2025 includes all currently issued G.O. Bonds, including the most recent issue 2019A-B and 2019C-E Refunding Bonds.

Below is FY 2025 G.O. Debt Service by fund. Water & Wastewater Debt is budgeted separately under the Water Management Department budget.



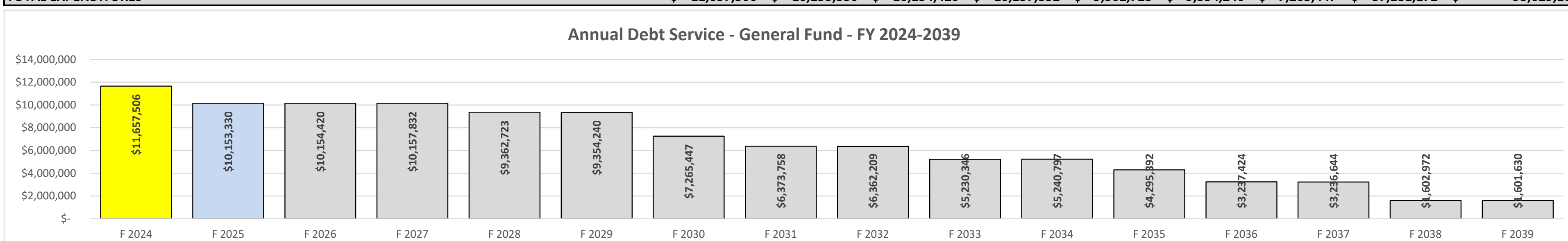
Debt Service Fund - General Obligation / Governmental Funds Debt Schedule

The chart below shows annual debt service for General Obligation Bonds for the City of Franklin, FY 2024-2039. Four funds - General, Sanitation, Road Impact and Hotel/Motel provide funding to service debt. Water & Wastewater Debt service is budgeted within the Water & Wastewater Fund.



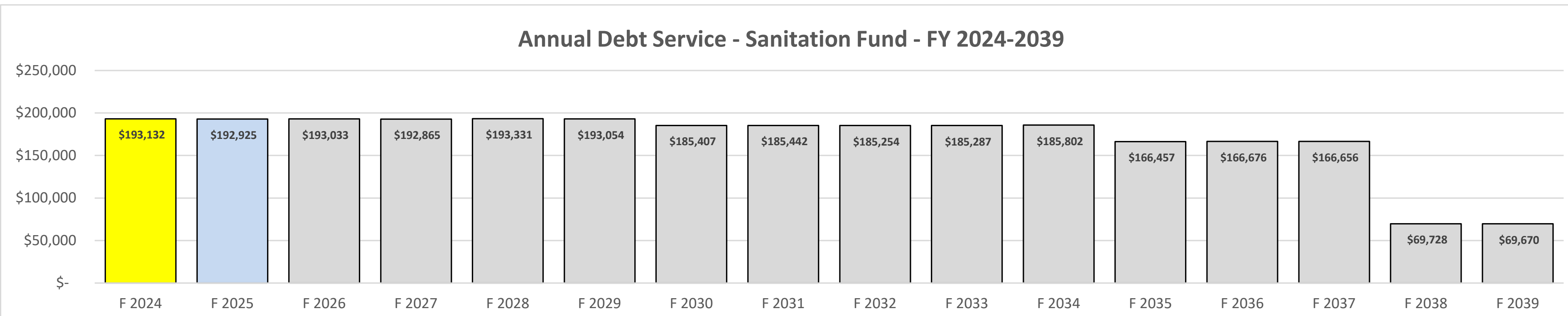
Debt Service Fund - General Fund Payment Schedule

Purpose	Issue Year	Orig. Amt. Issued / Interest Rate	F 2024	F 2025	F 2026	F 2027	F 2028	F 2029	F 2030	Balance (2031-2039)	Total Outstanding (2025-2039)
PRINCIPAL											
Bonds 2010 - $16.59 (Refund 2004 Bonds & Harlinsdale)	2010	$ 10,451,700	$ 963,900	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Bonds 2012 - $22.5m (Various - Refunding)	2009 / 2012 (Refund)	$ 9,225,000	$ 682,650	$ 697,000	$ 711,350	$ 725,700	$ -	$ -	$ -	$ -	**$ 2,134,050**
Bonds 2013 - $10m (Pension Bonds)	2013	$ 10,000,000	$ 1,125,000	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Bonds 2013 - $7.405m (Public Works Bldg, Carlisle)	2013	$ 7,405,000	$ 355,000	$ 365,000	$ 375,000	$ 385,000	$ 400,000	$ 410,000	$ 425,000	$ 1,850,000	**$ 4,210,000**
Bonds 2015 - $15m (Various)	2015	$ 14,925,000	$ 696,500	$ 726,350	$ 756,200	$ 786,050	$ 810,925	$ 845,750	$ 875,600	$ 4,855,600	**$ 9,656,475**
Bonds 2017 - $23.12m (Hillsboro/Roads /Communications/Sanit.)	2017	$ 21,848,400	$ 906,240	$ 925,120	$ 972,320	$ 1,019,520	$ 1,071,440	$ 1,123,360	$ 1,180,000	$ 9,798,720	**$ 16,090,480**
Bonds 2019A - $29.585 m Roads/Equipment	2019	$ 29,585,000	$ 1,168,760	$ 1,221,450	$ 1,283,720	$ 1,345,990	$ 1,422,630	$ 1,489,690	$ 1,389,100	$ 13,344,940	**$ 21,497,520**
Bonds 2019B - Refunding 2009 $44M BAB	2019	$ 14,911,000	$ 1,426,750	$ 1,498,250	$ 1,573,000	$ 1,647,750	$ 1,725,750	$ 1,813,500	$ -	$ -	**$ 8,258,250**
Bonds 2019C - Refunding Bonds $29.245M	2019	$ 29,245,000	$ 612,750	$ 1,307,200	$ 1,369,550	$ 1,449,100	$ 1,694,200	$ 1,775,900	$ 1,857,600	$ 2,143,550	**$ 11,597,100**
Bonds 2019D - Taxable Refunding Bonds	2019	$ 2,305,000	$ 216,600	$ 219,450	$ 225,150	$ 230,850	$ -	$ -	$ -	$ -	**$ 675,450**
PRINCIPAL		**$ 149,901,100**	**$ 8,154,150**	**$ 6,959,820**	**$ 7,266,290**	**$ 7,589,960**	**$ 7,124,945**	**$ 7,458,200**	**$ 5,727,300**	**$ 31,992,810**	**$ 74,119,325**
INTEREST											
Bonds 2010 - $16.59 (Refund 2004 Bonds & Harlinsdale)	2010	2.0% - 4.0%	$ 28,917	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Bonds 2012 - $22.5m (Various - Refunding)	2009 / 2012 (Refund)	2.13%	$ 59,996	$ 45,455	$ 30,609	$ 15,457	$ -	$ -	$ -	$ -	**$ 91,521**
Bonds 2013 - $10m (Pension Bonds)	2013	1.0% - 3.5%	$ 39,375	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Bonds 2013 - $7.405m (Public Works Bldg, Carlisle)	2013	2.0% - 4.0%	$ 149,568	$ 140,693	$ 131,203	$ 120,890	$ 107,800	$ 94,200	$ 80,260	$ 171,440	**$ 846,486**
Bonds 2015 - $15m (Various)	2015	3.0% - 5.0%	$ 366,697	$ 331,872	$ 302,818	$ 272,570	$ 248,989	$ 216,552	$ 182,722	$ 454,811	**$ 2,010,334**
Bonds 2017 - $23.12m (Hillsboro/Roads /Communications/Sanit.)	2017	2.73%	$ 724,662	$ 706,537	$ 660,281	$ 611,665	$ 560,689	$ 507,117	$ 450,949	$ 1,629,533	**$ 5,126,770**
Bonds 2019A - $29.585 m Roads/Equipment	2019	2.72%	$ 1,029,706	$ 971,268	$ 910,196	$ 846,010	$ 778,710	$ 707,579	$ 633,094	$ 2,690,735	**$ 7,537,592**
Bonds 2019B - Refunding 2009 $44M BAB	2019	1.90%	$ 484,250	$ 412,913	$ 338,000	$ 259,350	$ 176,963	$ 90,675	$ -	$ -	**$ 1,277,900**
Bonds 2019C - Refunding Bonds $29.245M	2019		$ 589,057	$ 558,420	$ 493,060	$ 424,582	$ 352,127	$ 267,417	$ 178,622	$ 129,344	**$ 2,403,571**
Bonds 2019D - Taxable Refunding Bonds	2019		$ 18,184	$ 13,852	$ 9,463	$ 4,848	$ -	$ -	$ -	$ -	**$ 28,164**
Bonds 2024 - To be issued	*2024*	*TBD*								$ -	**$ -**
Amount missing from detail											**$ -**
INTEREST			**$ 3,490,412**	**$ 3,181,010**	**$ 2,875,630**	**$ 2,555,372**	**$ 2,225,278**	**$ 1,883,540**	**$ 1,525,647**	**$ 5,075,862**	**$ 19,322,337**
PAYING AGENT & OTHER DEBT FEES											
Various			$ 12,944	$ 12,500	$ 12,500	$ 12,500	$ 12,500	$ 12,500	$ 12,500	$ 112,500	**$ 187,500**
PAYING AGENT & OTHER DEBT FEES			**$ 12,944**	**$ 12,500**	**$ 12,500**	**$ 12,500**	**$ 12,500**	**$ 12,500**	**$ 12,500**	**$ 112,500**	**$ 187,500**
TOTAL EXPENDITURES			**$ 11,657,506**	**$ 10,153,330**	**$ 10,154,420**	**$ 10,157,832**	**$ 9,362,723**	**$ 9,354,240**	**$ 7,265,447**	**$ 37,181,172**	**$ 93,629,162**



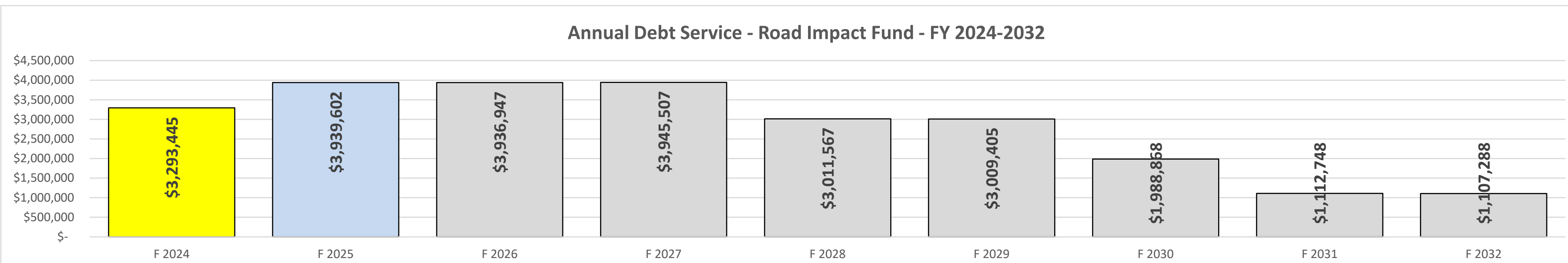
Debt Service Fund - Sanitation Fund Payment Schedule

Purpose	Issue Year	Orig. Amt. Issued / Interest Rate	F 2024	F 2025	F 2026	F 2027	F 2028	F 2029	F 2030	Balance (2031-2039)	Total Outstanding (2025-2039)
PRINCIPAL											
Bonds 2017 - $23.12m (Hillsboro/Roads /Communications/Sanit.)	2017	$ 1,271,600	$ 53,760	$ 54,880	$ 57,680	$ 60,480	$ 63,560	$ 66,640	$ 70,000	$ 581,280	**$ 954,520**
Bonds 2019A - $29.585m	2019	$ 1,600,000	$ 51,240	$ 53,550	$ 56,280	$ 59,010	$ 62,370	$ 65,310	$ 60,900	$ 585,060	**$ 932,820**
PRINCIPAL		**$ 4,871,600**	**$ 105,000**	**$ 108,430**	**$ 113,960**	**$ 119,490**	**$ 125,930**	**$ 131,950**	**$ 130,900**	**$ 1,166,340**	**$ 1,871,100**
INTEREST											
Bonds 2017 - $23.12m (Hillsboro/Roads /Communications/Sanit.)	2017	2.73%	$ 42,988	$ 41,913	$ 39,169	$ 36,285	$ 33,261	$ 30,083	$ 26,751	$ 96,667	**$ 320,368**
Bonds 2019 - $29.585m	2019		$ 45,144	$ 42,582	$ 39,904	$ 37,090	$ 34,140	$ 31,021	$ 27,756	$ 117,965	**$ 347,846**
INTEREST			**$ 88,132**	**$ 84,495**	**$ 79,073**	**$ 73,375**	**$ 67,401**	**$ 61,104**	**$ 54,507**	**$ 214,633**	**$ 668,214**
TOTAL EXPENDITURES			**$ 193,132**	**$ 192,925**	**$ 193,033**	**$ 192,865**	**$ 193,331**	**$ 193,054**	**$ 185,407**	**$ 1,380,973**	**$ 2,539,314**



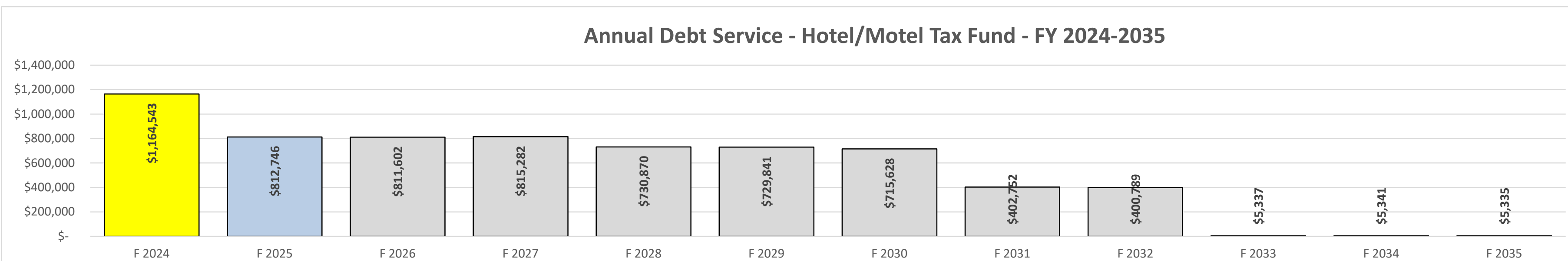
Debt Service Fund - Road Impact Payment Schedule

Purpose	Issue Year	Orig. Amt. Issued / Interest Rate	F 2024	F 2025	F 2026	F 2027	F 2028	F 2029	F 2030	Balance (2031-2032)	Total Outstanding (2025-2032)
PRINCIPAL											
Bonds 2012 - $22.5m (Various - Refunding)	2009 / 2012 (Refund)	$ 11,475,000	$ 849,150	$ 867,000	$ 884,850	$ 902,700	$ -	$ -	$ -	$ -	**$ 2,654,550**
Bonds 2019B - Refunding 2009 $44M BAB	2019	$ 7,937,240	$ 759,470	$ 797,530	$ 837,320	$ 877,110	$ 918,630	$ 965,340	$ -	$ -	**$ 4,395,930**
Bonds 2019C - Refunding Bonds $29.245M	2019	$ 29,245,000	$ 598,500	$ 1,276,800	$ 1,337,700	$ 1,415,400	$ 1,654,800	$ 1,734,600	$ 1,814,400	$ 2,093,700	**$ 11,327,400**
Bonds 2019D - Taxable Refunding Bonds	2019	$ 2,305,000	$ 163,400	$ 165,550	$ 169,850	$ 174,150	$ -	$ -	$ -	$ -	**$ 509,550**
PRINCIPAL		**$ 28,724,000**	**$ 2,370,520**	**$ 3,106,880**	**$ 3,229,720**	**$ 3,369,360**	**$ 2,573,430**	**$ 2,699,940**	**$ 1,814,400**	**$ 2,093,700**	**$ 18,887,430**
INTEREST											
Bonds 2012 - $22.5m (Various - Refunding)	2009 / 2012 (Refund)	2.13%	$ 74,629	$ 56,542	$ 38,075	$ 19,228	$ -	$ -	$ -	$ -	**$ 113,845**
Bonds 2019B - Refunding 2009 $44M BAB	2019	1.90%	$ 257,770	$ 219,797	$ 179,920	$ 138,054	$ 94,199	$ 48,267	$ -	$ -	**$ 680,236**
Bonds 2019C - Refunding Bonds $29.245M	2019		$ 575,358	$ 545,433	$ 481,593	$ 414,708	$ 343,938	$ 261,198	$ 174,468	$ 126,336	**$ 2,347,674**
Bonds 2019D - Taxable Refunding Bonds	2019		$ 13,718	$ 10,450	$ 7,139	$ 3,657	$ -	$ -	$ -	$ -	**$ 21,246**
INTEREST			**$ 921,475**	**$ 832,222**	**$ 706,727**	**$ 575,647**	**$ 438,137**	**$ 309,465**	**$ 174,468**	**$ 126,336**	**$ 3,163,001**
PAYING AGENT & OTHER DEBT FEES											
Various			$ 1,450	$ 500	$ 500	$ 500	$ -	$ -	$ -	$ -	**$ 1,500**
PAYING AGENT & OTHER DEBT FEES			**$ 1,450**	**$ 500**	**$ 500**	**$ 500**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 1,500**
TOTAL EXPENDITURES			**$ 3,293,445**	**$ 3,939,602**	**$ 3,936,947**	**$ 3,945,507**	**$ 3,011,567**	**$ 3,009,405**	**$ 1,988,868**	**$ 2,220,036**	**$ 22,051,931**



Debt Service Fund - Hotel / Motel Payment Schedule

Purpose	Issue Year	Orig. Amt. Issued / Interest Rate	F 2024	F 2025	F 2026	F 2027	F 2028	F 2029	F 2030	Balance (2031-2035)	Total Outstanding (2025-2035)
PRINCIPAL											
Bonds 2010 - $16.59m (Refund Harlinsdale) - 37.0%	2010 (Refund)	$ 6,138,300	$ 566,100	$ -						$ -	$ -
Bonds 2012 - $22.5m Refunding	2009 / 2012 (Refund)	$ 1,800,000	$ 133,200	$ 136,000	$ 138,800	$ 141,600				$ -	$ 416,400
Bonds 2015 - $15m (Hillsboro & 3rd Ave Only)	2015	$ 75,000	$ 3,500	$ 3,650	$ 3,800	$ 3,950	$ 4,075	$ 4,250	$ 4,400	$ 24,400	$ 48,525
Bonds 2019B - Refunding 2009 $44M BAB	2019	$ 91,760	$ 8,780	$ 9,220	$ 9,680	$ 10,140	$ 10,620	$ 11,160		$ -	$ 50,820
Bonds 2019C - Refunding Bonds $29.245M	2019		$ 213,750	$ 456,000	$ 477,750	$ 505,500	$ 591,000	$ 619,500	$ 648,000	$ 747,750	$ 4,045,500
PRINCIPAL		**$ 8,105,060**	**$ 925,330**	**$ 604,870**	**$ 630,030**	**$ 661,190**	**$ 605,695**	**$ 634,910**	**$ 652,400**	**$ 772,150**	**$ 4,561,245**
INTEREST											
Bonds 2010 - $16.59m (Refund Harlinsdale) - 37.0%	2010 (Refund)	2.0% - 4.0%	$ 16,983	$ -						$ -	$ -
Bonds 2012 - $22.5m Refunding	2009 / 2012 (Refund)	2.13%	$ 11,706	$ 8,869	$ 5,973	$ 3,016				$ -	$ 17,858
Bonds 2015 - $15m (Hillsboro & 3rd Ave Only)	2015	3.0% - 5.0%	$ 1,843	$ 1,668	$ 1,522	$ 1,370	$ 1,251	$ 1,088	$ 918	$ 2,285	$ 10,102
Bonds 2019B - Refunding 2009 $44M BAB	2019	1.90%	$ 2,980	$ 2,541	$ 2,080	$ 1,596	$ 1,089	$ 558		$ -	$ 7,864
Bonds 2019C - Refunding Bonds $29.245M	2019		$ 205,485	$ 194,798	$ 171,998	$ 148,110	$ 122,835	$ 93,285	$ 62,310	$ 45,120	$ 838,455
Amount missing from detail										$ -	$ -
INTEREST			**$ 238,997**	**$ 207,876**	**$ 181,572**	**$ 154,092**	**$ 125,175**	**$ 94,931**	**$ 63,228**	**$ 47,405**	**$ 874,279**
PAYING AGENT & OTHER DEBT FEES											
Various			$ 216	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
PAYING AGENT & OTHER DEBT FEES			**$ 216**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
TOTAL EXPENDITURES			**$ 1,164,543**	**$ 812,746**	**$ 811,602**	**$ 815,282**	**$ 730,870**	**$ 729,841**	**$ 715,628**	**$ 819,555**	**$ 5,435,524**



City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-05795

DATE: January 3, 2024

TO: Budget & Finance Committee

FROM: Mike Lowe, Comptroller
Margaret Wilson, Financial Manager

SUBJECT:

Financial Report For 1st Quarter Of FY 2024

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Budget and Finance Committee concerning the financial state of the City as of September 30, 2023.

BACKGROUND/STAFF COMMENTS:

The quarterly report is provided to the Budget & Finance Committee in order to keep the committee apprised of financial performance, and comparison of performance to budget.

FINANCIAL IMPACT:

N/A

RECOMMENDATION:

The Report is for information only.

CITY OF FRANKLIN

1ST QUARTER REPORT

FY 2024

Excellence *Innovation* *Teamwork* *Integrity* *Action-Oriented*

TABLE OF CONTENTS

CITY OF FRANKLIN – 1^{ST} QUARTER REPORT 2024

Executive Summary

Quarter Ended September 30, 2023

- Consistent with 1^{st} quarters, the General Funds shows a current year deficit, as property tax billings do not occur until the 2^{nd} quarter (October 1).
- In the General Fund, local sales taxes are equivalent to last year.
- For development fees that are dependent on timing and type of development are being compared to 2022:
    - building permit revenue is 25.9% lower than previous year.
    - road impact fees are 73% less than last year.
    - facilities taxes are 49% less than last year.
- In the Street Aid Fund, gasoline taxes are 2.6% higher.
- Hotel/Motel taxes are 9% higher.
- For almost all funds, Interest Income is higher in FY2024 due to a higher earnings rate on the City's investment portfolio.

All Funds Summary

Fund	Beg Fund Balance	Revenue	Expenditures	End Fund Balance	Change	Fund Summary on Page
General	$75,885,131	$21,381,138	$24,263,549	$73,002,720	($2,882,411)	3
Street Aid	$2,870,168	$1,049,204	$1,256,443	$2,662,929	($207,239)	6
Sanitation & Envir. Services.	$2,028,590	$2,909,150	$2,656,091	$2,281,649	$253,059	7
Road Impact	$32,202,322	$2,165,361	$8,307,240	$26,060,443	($6,141,879)	9
Facilities Tax	$13,171,571	$435,589	$58,834	$13,548,326	$376,755	10
County Facilities Tax	$4,377,132	$126,820	$600,000	$3,903,952	($473,180)	11
Stormwater	$2,914,023	$688,336	$805,346	$2,797,013	($117,010)	12
Drug	$538,767	$29,135	$40,098	$527,803	($10,964)	13
Hotel/Motel	$8,006,647	$1,736,531	$3,332,036	$6,411,141	($1,595,506)	14
Parkland Dedication	$8,451,072	$162,739	$4,500,000	$4,113,811	($4,337,261)	15
Transit	$807,254	$850,346	$850,347	$807,254	$0	16
CDBG	$118,475	$5,416	$3,104	$120,787	$2,312	17
Debt Service	$1,161,978	$318,662	$1,777,229	($296,589)	($1,458,567)	18
Capital Projects - Fund 310 (Multi-Purpose)	$15,138,405	$18,656,835	$7,069,717	$26,725,523	$11,587,118	19
Capital Projects - Fund 312 (2019 Bonds)	$931,697	$5,010	$936,707	$0	($931,697)	21
Capital Projects - Fund 350 (Fleet)	$3,253,022	$1,432,429	$284,121	$4,401,330	$1,148,308	22
Water & Wastewater Operations	*	$14,007,201	$12,562,682	*	$1,444,519	23
Water & Wastewater Dev. Fees	*	$728,693	$165,261	*	$563,432	26

* As an enterprise fund (which is similar to a private business), Water & Wastewater does not have a fund balance.

General Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Local Sales Tax	$14,701,702	$14,613,757	100.6%	$59,547,555	24.7%
Property Taxes	$20,955	$11,673	179.5%	$11,674,486	0.2%
State Sales Tax	$2,354,931	$2,342,911	100.5%	$9,854,610	23.9%
Grants	$2,016,205	$33,215	6,070.1%	$1,297,500	155.4%
Alcohol Taxes	$1,452,494	$1,457,992	99.6%	$5,535,512	26.2%
State Business Tax & Fee	$298,968	$122,911	243.2%	$5,064,295	5.9%
Franchise Fees	$152,754	$147,838	103.3%	$2,551,351	6.0%
Building Permits	$340,753	$459,833	74.1%	$1,516,538	22.5%
State TVA In Lieu Of Tax	$255,719	$250,883	101.9%	$1,003,528	25.5%
Interest Income	$1,066,520	($317,268)	(336.2%)	$116,604	914.7%
Court Fines & Fees	$104,846	$111,950	93.7%	$381,678	27.5%
State Excise Tax	$0	$0	0.0%	$245,495	0.0%
In Lieu of Tax (Local)	$17,556	$0	0.0%	$369,251	4.8%
State Sporting Wagering Tax	$0	$28,998	0.0%	$120,000	0.0%
State Beer Tax	$20,103	$20,726	97.0%	$38,525	52.2%
Other Revenues	$2,102,240	$2,203,116	95.4%	$2,217,208	94.8%
Fund Balance Allocation	$0	$0	0.0%	$1,000,000	0.0%
Total Revenues	***$24,905,747***	***$21,488,535***	***115.9%***	***$102,534,136***	***24.3%***
Expenditures:					
Salaries & Wages	$12,184,840	$11,262,364	108.2%	$52,698,742	23.1%
Employee Benefits	$4,840,318	$3,961,696	122.2%	$21,127,480	22.9%
Transfers To Other Funds	$989,976	$4,147,668	23.9%	$7,334,283	13.5%
Contractual Services	$2,904,634	$1,446,904	200.7%	$6,609,842	43.9%
Capital	$256,773	$275,587	93.2%	$2,724,750	9.4%
Repair & Maintenance Services	$1,040,622	$806,392	129.0%	$3,147,601	33.1%
Utilities	$588,176	$690,877	85.1%	$2,519,471	23.3%
Lease Payments	$0	$21,231	0.0%	$0	0.0%
Reimbursement from Other Funds	($1,229,442)	($1,181,886)	104.0%	($4,917,764)	25.0%
Other Expenditures	$5,515,931	$2,910,588	189.5%	$11,289,732	48.9%
Total Expenditures	***$27,091,829***	***$24,341,422***	***111.3%***	***$102,534,136***	***26.4%***
Total Unallocated Funds	***($2,186,082)***	***($2,852,887)***	***76.6%***	***$0***	***0.0%***

FUND SUMMARY

- Local sales taxes are equivalent to last year.
- Alcohol Taxes are 0.4% less than last year.
- Building permit revenue is 25.9% less than 2023. (Development fees that are dependent on timing and type of development.)
- Salaries & Wages are 8.2% higher over last year due to COLA and Merit Increases.
- Grant Revenue is higher than last year due to the Williams Tract revenue that was received and paid to Franklin's Charge for Land Acquisition.

General Fund (cont.)

Salaries & Wages - General Fund			
Wage Type	**Frequency**	**FY 2024**	**FY 2023**
Regular	6 Payrolls	$11,588,731	$10,485,037
Overtime	6 Payrolls	$584,699	$777,327
Temp-Non City Emp		$11,409	$0
		$12,184,840	$11,262,364

Employee Benefits - General Fund			
Account Type	**Frequency**	**FY 2024**	**FY 2023**
FICA (Employer's Share)	6 Payrolls	$891,501	$828,616
Medical/Vision	Monthly	$1,861,648	$1,511,400
Dental	Monthly	$81,174	$74,170
Other Group Insurance	Monthly	$60,265	$56,084
Retirement		$1,758,370	$1,346,481
Unemployment		$0	$0
Tool/Clothing Allowance		$9,458	$10,470
Workers Compensation	Monthly	$177,903	$134,476
		$4,840,318	$3,961,696

General Fund (cont.)

Grant Revenue - General Fund

Grant Name	Purpose	FY 2024	FY 2023
Hurricane Sally (FL)	Relief	$0	$877
Waverly Flood	Multi Aid Services	$0	$21,048
Bulletproof Vest	Bulletproof Vest Partnership	$6,850	$0
Tennessee Highway Safety	Traffic Safety Enforcement	$15,514	$0
Tennessee Highway Safety	Traffic Safety Enforcement	$0	$8,275
ITS Extension	ITS Infrastructure	$0	$992
NEPA Phase SR 96	Traffic Signal Improvements	$13,792	$2,024
Williams Tract	Land Acquistion	$1,980,050	$0
Totals		$2,016,205	$33,215

Capital Expenditures - General Fund

Asset	Stage	FY 2024	FY 2023
John Deere Leaf Vacuum	Purchase	$0	$110,842
Chassis 2021 Isuzu Cab	Purchase	$0	$79,127
Ion Wave Purchasing Software	Purchase	$0	$85,618
ExaGrid Back-up Storage Appliance	Purchase	$75,511	$0
Falcon Complete Cybersecurity Hardware	Purchase	$75,000	$0
Faster Web Fleet Software	Purchase	$33,895	$0
Network DR Infrastructure	Purchase	$72,367	$0
Totals		$256,773	$275,587

Street Aid Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$3,247,409	$2,870,168	0.0%	$0	0.0%
Property Taxes	$0	$0	0.0%	$1,116,441	0.0%
Interest Income	$45,902	$15,457	297.0%	$2,500	1,836.1%
State Gasoline Tax	$804,199	$783,747	102.6%	$2,995,263	26.8%
State Sporting Wagering Tax	$29,218	$0	0.0%	$0	0.0%
Transfer From General Fund	$500,000	$250,000	200.0%	$500,000	100.0%
Total Revenues	***$4,626,728***	***$3,919,372***	***35.2%***	***$4,614,204***	***29.9%***
Expenditures:					
Repair & Maintenance Services	$1,034,284	$1,256,443	82.3%	$6,601,742	15.7%
Total Expenditures	***$1,034,284***	***$1,256,443***	***82.3%***	***$6,601,742***	***15.7%***
Total Unallocated Funds	***$3,592,444***	***$2,662,929***	***134.9%***	***($1,987,538)***	***(17.4%)***

FUND SUMMARY

- In the Street Aid Fund, gasoline taxes are 2.6% higher.
- Expenditures are lower in FY2024 due to less repair and maintenance compared to FY2023.

Sanitation Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$3,064,901	$2,028,590	0.0%	$0	0.0%
Interest Income	$13,525	$3,392	398.7%	$8,006	168.9%
Sanitation Collection Services	$1,734,816	$1,634,605	106.1%	$6,903,113	25.1%
Tipping Fees	$848,291	$1,166,962	72.7%	$4,606,673	18.4%
Other Revenues	$64,677	$104,190	62.1%	$540,270	12.0%
Total Revenues	***$5,726,211***	***$4,937,739***	***53.9%***	***$12,058,062***	***22.1%***
Expenditures:					
Salaries & Wages	$756,177	$649,937	116.3%	$3,122,363	24.2%
Employee Benefits	$368,492	$319,476	115.3%	$1,407,381	26.2%
Transfers To Other Funds	$44,066	$46,948	93.9%	$217,554	20.3%
Contractual Services	$13,133	$20,291	64.7%	$79,550	16.5%
Capital	$584,116	$0	0.0%	$1,989,027	29.4%
Repair & Maintenance Services	$219,901	$159,169	138.2%	$673,679	32.6%
Utilities	$16,932	$23,941	70.7%	$94,005	18.0%
Other Expenditures	$1,718,004	$1,436,329	119.6%	$7,083,523	24.3%
Total Expenditures	***$3,720,821***	***$2,656,091***	***140.1%***	***$14,667,083***	***25.4%***
Total Unallocated Funds	***$2,005,390***	***$2,281,648***	***87.9%***	***($2,609,021)***	***40.6%***

FUND SUMMARY

- Collection services revenue is 6% higher than last year.
- Tipping fee revenue is 27% lower than last year.
- Salaries & Wages are 16% higher over last year due to COLA and Merit increases.
- Capital expenditures in the 1st quarter are for 2 new trucks, a Knuckleboom and Collection truck.

Sanitation Fund (cont.)

Salaries & Wages - Sanitation Fund

Wage Type	Frequency	FY 2024	FY 2023
Regular	6 Payrolls	$689,615	$589,357
Overtime	6 Payrolls	$66,562	$60,579
		$756,177	$649,937

Employee Benefits - Sanitation Fund

Account Type	Frequency	FY 2024	FY 2023
FICA (Employer's Share)	6 Payrolls	$55,348	$47,879
Medical/Vision	Monthly	$172,555	$157,721
Dental	Monthly	$6,092	$6,414
Other Group Insurance	Monthly	$3,921	$3,644
Retirement		$123,597	$93,275
Workers Compensation	Monthly	$6,979	$10,542
		$368,492	$319,476

Capital Expenditures - Sanitation

Asset	Stage	FY 2024	FY 2023
Knuckleboom Truck Freightliner M2106	Purchase	$206,025	$0
Refuse Collection Truck	Purchase	$378,092	$0
Totals		$584,116	$0

Road Impact Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$24,653,640	$32,202,322	0.0%	$0	0.0%
Interest Income	$321,189	($116,362)	(276.0%)	$50,000	642.4%
Road Impact Fees	$620,995	$2,360,586	26.3%	$7,236,688	8.6%
Total Revenues	***$25,595,824***	***$34,446,546***	***2.7%***	***$7,286,688***	***12.9%***
Expenditures:					
Transfers To Other Funds	$1,128,885	$8,219,720	13.7%	$4,293,445	26.3%
Contractual Services	$24,118	$87,520	27.6%	$3,000,000	0.8%
Total Expenditures	***$1,153,003***	***$8,307,240***	***13.9%***	***$7,293,446***	***15.8%***
Total Unallocated Funds	***$24,442,821***	***$26,139,306***	***93.5%***	***($6,758)***	***3,119.7%***

FUND SUMMARY

- Road impact fees are 73% less than last year. (These revenues are dependent on timing and type of development.)
- Contractual Services were lower in the current year.

Facilities Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$14,625,012	$13,171,571	0.0%	$0	0.0%
Interest Income	$151,421	($67,298)	(225.0%)	$50,000	302.8%
Facilities Taxes	$256,599	$502,887	51.0%	$2,369,711	10.8%
Other Revenues	$0	$1,245	0.0%	$0	0.0%
Total Revenues	***$15,033,032***	***$13,608,404***	***3.0%***	***$2,419,711***	***16.9%***
Expenditures:					
Transfers To Other Funds	$3,500,000	$0	0.0%	$3,500,000	100.0%
Contractual Services	$0	$4,294	0.0%	$0	0.0%
Capital	$0	$52,372	0.0%	$0	0.0%
Repair & Maintenance Services	$0	$3,413	0.0%	$0	0.0%
Other Expenditures	$35,726	$0	0.0%	$262,962	13.6%
Total Expenditures	***$3,535,726***	***$60,078***	***5,885.2%***	***$3,762,962***	***94.0%***
Total Unallocated Funds	***$11,497,306***	***$13,548,326***	***(23.1%)***	***($1,343,251)***	***232.8%***

FUND SUMMARY

- Facilities taxes are 49% less than last year. (These revenues are dependent on timing and type of development.)
- The Transfers to Other Funds was to Capital Project Fund for Southeast Park and Bicentennial Park.
- Capital expenditures incurred in the prior year was for a Mini Excavator. No capital expenditures budgeted for FY2024.

Capital Expenditures - Facilities			
Asset	**Stage**	**FY 2024**	**FY 2023**
Caterpillar Mini Excavator	Purchase	$0	$52,372
Totals		$0	$52,372

County Facilities Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$4,513,751	$4,377,132	0.0%	$0	0.0%
Interest Income	$61,850	($13,909)	(444.7%)	$15,000	412.3%
Facilities Taxes	$274,623	$148,893	184.4%	$684,017	40.1%
Total Revenues	***$4,850,224***	***$4,512,116***	***7.5%***	***$699,017***	***48.1%***
Expenditures:					
Transfers To Other Funds	$0	$600,000	0.0%	$0	0.0%
Total Expenditures	***$0***	***$600,000***	***0.0%***	***$0***	***0.0%***
Total Unallocated Funds	***$4,850,224***	***$3,912,116***	***8.6%***	***$699,017***	***48.1%***

FUND SUMMARY

- This fund was created to account for facilities taxes received from the County.
- Facilities taxes are 84% higher than last year.

Stormwater Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$2,815,697	$2,914,023	0.0%	$0	0.0%
Grants	$0	$0	0.0%	$1,307	0.0%
Interest Income	$30,374	($6,860)	(442.7%)	$50,000	60.7%
Stormwater Fees	$661,845	$646,411	102.4%	$2,554,462	25.9%
Other Revenues	$44,808	$48,785	91.8%	$207,989	21.5%
Total Revenues	***$3,552,724***	***$3,602,359***	***20.5%***	***$2,813,758***	***26.2%***
Expenditures:					
Salaries & Wages	$370,339	$321,352	115.2%	$1,603,936	23.1%
Employee Benefits	$175,564	$153,448	114.4%	$717,451	24.5%
Contractual Services	$13,919	$12,910	107.8%	$72,120	19.3%
Capital	$0	$0	0.0%	$145,052	0.0%
Repair & Maintenance Services	$30,688	$64,894	47.3%	$166,549	18.4%
Utilities	$6,980	$5,584	125.0%	$36,785	19.0%
Other Expenditures	$189,348	$247,159	76.6%	$827,639	22.9%
Total Expenditures	***$786,838***	***$805,346***	***97.7%***	***$3,569,532***	***22.0%***
Total Unallocated Funds	***$2,765,886***	***$2,797,013***	***(1.8%)***	***($755,774)***	***6.6%***

FUND SUMMARY

- Stormwater fees collected are 2% higher than last year and on track per the budget.
- Salaries & Wages are 5% higher over last year due to COLA and Merit increases.

Salaries & Wages - Stormwater Fund

Wage Type	Frequency	FY 2024	FY 2023
Regular	6 Payrolls	$363,367	$316,695
Overtime	6 Payrolls	$6,971	$4,657
		$370,339	$321,352

Employee Benefits - Stormwater Fund

Account Type	Frequency	FY 2024	FY 2023
FICA (Employer's Share)	6 Payrolls	$27,167	$23,569
Medical/Vision	Monthly	$79,014	$73,751
Dental	Monthly	$2,782	$2,912
Other Group Insurance	Monthly	$2,055	$1,765
Retirement		$60,722	$46,810
Workers Compensation	Monthly	$3,824	$4,641
		$175,564	$153,448

Drug Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$534,709	$538,767	0.0%	$0	0.0%
Interest Income	$6,630	$3,123	212.3%	$6,000	110.5%
Drug Fines Received	$5,734	$16,122	35.6%	$54,750	10.5%
Other Revenues	$13,492	$9,889	136.4%	$94,720	14.2%
Total Revenues	***$560,565***	***$567,902***	***4.6%***	***$155,470***	***16.6%***
Expenditures:					
Other Expenditures	$42,716	$40,098	106.5%	$152,004	28.1%
Total Expenditures	***$42,716***	***$40,098***	***106.5%***	***$152,004***	***28.1%***
Total Unallocated Funds	***$517,849***	***$527,803***	***(3.2%)***	***$3,466***	***(486.4%)***

FUND SUMMARY

- Drug fine collections are 64% lower than last year. This revenue is dependent on court actions.

Hotel/Motel Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$9,581,092	$8,006,647	0.0%	$0	0.0%
Grants	$98,515	$296,178	33.3%	$0	0.0%
Interest Income	$110,871	($19,653)	(564.1%)	$5,000	2,217.4%
Distribution from Conference Center	$108,009	$68,728	157.2%	$0	0.0%
State Short Term Vacation Rental Tax	$84,145	$82,460	102.0%	$150,000	56.1%
Hotel/Motel Taxes	$1,497,319	$1,378,008	108.7%	$4,202,759	35.6%
Total Revenues	***$11,479,951***	***$9,812,368***	***19.4%***	***$4,357,759***	***43.6%***
Expenditures:					
Transfers To Other Funds	$1,013,103	$2,759,575	36.7%	$2,156,743	47.0%
Capital	$2,000,000	$396,080	504.9%	$168,250	1,188.7%
Repair & Maintenance Services	$0	$11,457	0.0%	$0	0.0%
Other Expenditures	$346,990	$233,652	148.5%	$1,308,025	18.3%
Total Expenditures	***$3,360,093***	***$3,400,764***	***98.8%***	***$3,633,018***	***92.5%***
Total Unallocated Funds	***$8,119,858***	***$6,411,603***	***(22.8%)***	***$724,741***	***(201.6%)***

FUND SUMMARY

- Hotel/Motel tax collections are 9% higher than last year. This is due to the increase in travel.
- Capital expenditures are for the Creekside Property acquisition.
- Grant Revenue is for repairs to the 2nd & 4th Avenue Parking Garages.

Grant Revenue - Hotel/Motel

Grant Name	Purpose	FY 2024	FY 2023
American Rescue Plan	2nd & 4th Ave Parking Garage	$98,515	$0
American Rescue Plan	Eastern Flank	$0	$296,178
Totals		$98,515	$296,178

Capital Expenditures - Hotel/Motel

Asset	Stage	FY 2024	FY 2023
Vehicle Barrier System	Purchase	$0	$99,903
Eastern Flank Improvements	Construction	$0	$296,177
Creekside Property	Agreement	$2,000,000	$0
Totals		$2,000,000	$396,080

Parkland Dedication Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$6,281,730	$8,451,072	0.0%	$0	0.0%
Interest Income	$34,117	($18,029)	(189.2%)	$10,000	341.2%
Parkland Dedication Fees	$17,216	$180,768	9.5%	$1,061,657	1.6%
Total Revenues	***$6,333,063***	***$8,613,811***	***0.6%***	***$1,071,657***	***4.8%***
Expenditures:					
Transfers To Other Funds	$3,757,800	$4,500,000	83.5%	$3,757,800	100.0%
Total Expenditures	***$3,757,800***	***$4,500,000***	***83.5%***	***$3,757,800***	***100.0%***
Total Unallocated Funds	***$2,575,263***	***$4,113,811***	***(90.1%)***	***($2,686,143)***	***138.0%***

FUND SUMMARY

- Parkland Dedication fees are 91% less than last year. (These revenues are dependent on timing and type of development).
- Transfer in 2024 is to fund the Capital Project Fund for Liberty Park and Southeast Municipal Complex.

Transit Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$807,254	$807,254	0.0%	$0	0.0%
Grants	$766,764	$494,247	155.1%	$3,445,745	22.3%
Interest Income	$9,716	$7,358	132.0%	$0	0.0%
Transit Fares	$20,845	$18,242	114.3%	$148,000	14.1%
Transfer From General Fund	$177,166	$328,001	54.0%	$771,473	23.0%
Other Revenues	$2,400	$2,500	96.0%	$9,700	24.7%
Total Revenues	***$1,784,145***	***$1,657,600***	***58.9%***	***$4,374,919***	***22.3%***
Expenditures:					
Salaries & Wages	$5,950	$0	0.0%	$15,000	39.7%
Employee Benefits	$455	$0	0.0%	$1,148	39.6%
Capital	$0	$0	0.0%	$470,000	0.0%
Other Expenditures	$970,485	$850,347	114.1%	$3,904,919	24.9%
Total Expenditures	***$976,891***	***$850,347***	***114.9%***	***$4,391,067***	***22.2%***
Total Unallocated Funds	***$807,254***	***$807,254***	***0.0%***	***($16,148)***	***0.0%***

FUND SUMMARY

- Transit fares are 14% higher than last year.
- Transit has needed 23% of the budgeted operating subsidy in the 1st quarter. Grant revenues are anticipated during the year to stay within the budgeted total transfer.

Grant Revenue - Transit

Grant Name	Purpose	FY 2024	FY 2023
Allocation for 5307 FY2012	Urbanized Support	$32,375	$0
FY14 5307 Allocation	Operating Assistance	$468	$0
FY16 5307 Allocation	Operating Assistance	$726	$0
SFY 2023 Urban Operating Assistance	Operating Assistance	$129,474	$0
SFY 2024 Urban Operating Assistance	Operating Assistance	$128,529	$0
5307 FY Application	Capital and Operating Assistance	$167,873	$1,067
Operating Assistance	Operating Assistance	$9,919	$23,573
TN CARES ACT	COVID Relief	$3,989	$302,661
537 FY22 Operating Assistance	Operating Assistance	$121,157	$166,945
537 FY23 Operating Assistance	Capital and Operating Assistance	$119,606	$0
537 FY23 Operating Assistance	Operating Assistance	$52,648	$0
Totals		$766,764	$494,247

Salaries & Wages - Transit Fund

Wage Type	Frequency	FY 2024	FY 2023
Regular	6 Payrolls	$5,950	$0
		$5,950	$0

Employee Benefits - Transit Fund

Account Type	Frequency	FY 2024	FY 2023
FICA (Employer's Share)	6 Payrolls	$455	$0
		$455	$0

CDBG Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$189,362	$118,475	0.0%	$0	0.0%
Grants	$426,000	$3,104	13,722.4%	$375,000	113.6%
Interest Income	$6,288	$2,312	272.0%	$5,000	125.8%
Total Revenues	***$621,650***	***$123,891***	***348.9%***	***$380,000***	***113.8%***
Expenditures:					
Contractual Services	$400,000	$3,104	12,884.9%	$174,000	229.9%
Repair & Maintenance Services	$0	$0	0.0%	$200,000	0.0%
Other Expenditures	$26,000	$0	0.0%	$1,000	2,600.0%
Total Expenditures	***$426,000***	***$3,104***	***13,722.4%***	***$375,000***	***113.6%***
Total Unallocated Funds	***$195,650***	***$120,787***	***5.2%***	***$5,000***	***125.8%***

FUND SUMMARY

- Grant revenues received are for Franklin Housing Authority, Hard Bargain Mt. Hope Redevelopment, and other community projects.

Grant Revenue - CDBG

Grant Name	Purpose	FY 2024	FY 2023
Community Development	Economic Development	$426,000	$3,104
Totals		$426,000	$3,104

Debt Service Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$806,499	$1,161,978	0.0%	$0	0.0%
Property Taxes	$0	$0	0.0%	$11,457,506	0.0%
Interest Income	$4,041	$2,632	153.6%	$100,000	4.0%
Transfer from Sanitation Fund	$44,066	$46,948	93.9%	$193,132	22.8%
Transfer from Road Impact Fund	$128,885	$147,007	87.7%	$3,293,445	3.9%
Transfer from Hotel/Motel Tax Fund	$10,903	$22,075	49.4%	$1,164,543	0.9%
Transfer from Water & Sewer Fund	$100,000	$100,000	100.0%	$200,000	50.0%
Total Revenues	***$1,094,394***	***$1,480,640***	***19.4%***	***$16,408,628***	***1.8%***
Expenditures:					
Debt Service Payments	$1,595,441	$1,777,229	89.8%	$16,308,628	9.8%
Total Expenditures	***$1,595,441***	***$1,777,229***	***89.8%***	***$16,308,628***	***9.8%***
Total Unallocated Funds	***($501,047)***	***($296,589)***	***440.9%***	***$100,000***	***(1,307.5%)***

FUND SUMMARY

- Consistent with the 1st quarter of prior years, the Debt Service fund shows a current year deficit, as property tax billings do not occur until the 2nd quarter (October 1).
- Expenditures are 10% lower due to lower interest payments.

Capital Projects Fund 310 (Multi-Purpose)

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$23,753,552	$15,138,405	0.0%	$0	0.0%
Grants	$2,089,127	$0	0.0%	$0	0.0%
Interest Income	$435,497	($151,919)	(286.7%)	$0	0.0%
Transfer From General Fund	$0	$2,163,000	0.0%	$0	0.0%
Transfer from Road Impact Fund	$1,000,000	$8,072,713	12.4%	$0	0.0%
Transfer from Hotel/Motel Tax Fund	$1,002,200	$2,737,500	36.6%	$0	0.0%
Other Revenues	$7,309,222	$5,745,958	127.2%	$0	0.0%
Total Revenues	***$35,589,597***	***$33,705,657***	***35.1%***	***$0***	***0.0%***
Expenditures:					
Contractual Services	$907,913	$120,261	755.0%	$0	0.0%
Capital	$2,323,055	$5,849,641	39.7%	$0	0.0%
Other Expenditures	$386,484	$1,100,311	35.1%	$0	0.0%
Total Expenditures	***$3,617,453***	***$7,070,213***	***51.2%***	***$0***	***0.0%***
Total Unallocated Funds	***$31,972,145***	***$26,635,444***	***30.9%***	***$0***	***0.0%***

FUND SUMMARY

- The fund contains expenditures for city projects.
- Capital is lower this year due to projects being in various stages of design and construction.

Grant Revenue - 310 (Multi-Purpose)

Grant Name	Purpose	FY 2024	FY 2023
SR-6 from SR-397 to Downs Blvd	Roadway Widening	$2,652	$0
Harlinsdale Barn	Restoration	$2,086,475	$0
Totals		$2,089,127	$0

Capital Projects Fund 310 (Multi-Purpose) (cont.)

Capital Expenditures - Capital

Asset	Stage	FY 2024	FY 2023
Highway 96W Multi-Use Trail	Construction	$0	$17,557
Franklin Road Improvements	Construction	$0	$409,040
FSSD Baseball Fields	Construction	$0	$1,578,832
East McEwen Drive Improvements (Phase 4)	Design	$0	$84
East McEwen Drive Improvements (Phase 5)	Design	$35,506	$65,681
Bicentennial Park Improvements	Construction	$123,719	$0
Lewisburg Pike Improvements	Design	$12,058	$3,462
Southeast Park	Construction	$20,233	$91,387
Harlinsdale Farm Bridge and Trail	Construction	$1,127,572	$5,695
New City Hall	Design	$407,660	$143,300
West Main Street Improvements	Construction	$99,523	$2,030
Long Lane Bridge	Design	$47,714	$3,343,519
Harlinsdale Farm Main Barn Renovation	Design	$49,244	$19,754
Church Street Improvements	Design	$46,173	$0
Liberty Park Improvements	Design	$1,780	$77,880
Jordan Road Improvements	Design/Easements	$161,252	$49,250
Pratt Lane Bridge Replacement	Construction	$166,018	$42,169
Del Rio Pike Improvements	Design	$24,603	$0
Totals		$2,323,055	$5,849,641

Capital Projects Fund 312 (2019 Bonds)

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$0	$931,697	0.0%	$0	0.0%
Interest Income	$0	$4,514	0.0%	$0	0.0%
Total Revenues	***$0***	***$936,211***	***0.0%***	***$0***	***0.0%***
Expenditures:					
Capital	$0	$902,924	0.0%	$0	0.0%
Other Expenditures	$0	$33,286	0.0%	$0	0.0%
Total Expenditures	***$0***	***$936,211***	***0.0%***	***$0***	***0.0%***

FUND SUMMARY

- The fund accounts for the proceeds received from a bond issued in May 2019.
- All bond funds were spent by the end of the 1st Quarter of FY2023.

Capital Expenditures - Bonds (2019 Series)

Asset	Stage	FY 2024	FY 2023
Long Lane Bridge	Easement	$0	$902,924
Totals		$0	$902,924

Capital Projects Fund 313 (2024 Bonds)

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Expenditures:					
Capital	$1,805,600	$0	0.0%	$0	0.0%
Repair & Maintenance Services	$322,610	$0	0.0%	$0	0.0%
Other Expenditures	$22,150	$0	0.0%	$0	0.0%
Total Expenditures	***$2,150,360***	***$0***	***0.0%***	***$0***	***0.0%***
Total Unallocated Funds	***($2,150,360)***	***$0***	***0.0%***	***$0***	***0.0%***

FUND SUMMARY

- The fund was established July 2023 to track expenditures for the upcoming bond issuance for reimbursement.

Capital Expenditures - Bonds (2024 Series)

Asset	Stage	FY 2024	FY 2023
Major Road Resurfacing	Construction	$1,805,600	$0
Totals		$1,805,600	$0

Capital Projects Fund 350 (Fleet)

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$5,167,641	$3,253,022	0.0%	$0	0.0%
Interest Income	$69,222	$25,762	268.7%	$0	0.0%
Transfer From General Fund	$312,810	$1,406,667	22.2%	$312,810	100.0%
Total Revenues	***$5,549,673***	***$4,685,451***	***8.2%***	***$312,810***	***122.1%***
Expenditures:					
Capital	$182,682	$0	0.0%	$3,203,489	5.7%
Other Expenditures	$619,155	$284,121	217.9%	$0	0.0%
Total Expenditures	***$801,837***	***$284,121***	***282.2%***	***$3,203,489***	***25.0%***
Total Unallocated Funds	***$4,747,836***	***$4,401,330***	***(9.5%)***	***($2,890,679)***	***14.5%***

FUND SUMMARY

- Other Expenditures are for vehicles that we have received in FY2024

Other Expenditures - Fleet (Vehicles <$50,000)

Department	# of Vehicles Purchased	FY 2024	# of Vehicles Purchased	FY 2023
Administration		$0	1	$30,051
Business and Neighborhood Services		$0	5	$132,030
Fire		$0	1	$41,712
Human Resources		$0	1	$30,796
Information Technology		$0	1	$24,766
Parks		$0	1	$24,766
Police	13	$619,155		$0
Totals		$619,155		$284,121

Capital Expenditures - Fleet (Vehicles >$50,000)

Asset	Department	FY 2024	FY 2023
2023 Ford Expedition SUV	Parks	$59,462	$0
2023 Ford F-250 Truck	Parks	$61,610	$0
2023 Ford F-250 Truck	Parks	$61,610	$0
Totals		$182,682	$0

Water/Sewer Operations

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Grants	$19,688	$122,835	16.0%	$3,000,000	0.7%
Interest Income	$442,865	($169,217)	(261.7%)	$675,000	65.6%
Customer Service	$11,603,308	$11,817,632	98.2%	$40,247,517	28.8%
Loan Proceeds	$512,194	$2,292,502	22.3%	$0	0.0%
Other Revenues	$119,134	($3,875,001)	(3.1%)	$50,999	233.6%
Total Revenues	***$12,697,188***	***$10,188,750***	***124.6%***	***$43,973,516***	***28.9%***
Expenditures:					
Salaries & Wages	$1,618,825	$1,309,082	123.7%	$6,967,324	23.2%
Employee Benefits	$793,297	$637,040	124.5%	$2,971,729	26.7%
Transfers To Other Funds	$100,000	$100,000	100.0%	$200,000	50.0%
Contractual Services	$232,895	($18,443)	(1,262.8%)	$1,195,329	19.5%
Capital	$2,791,774	$4,600,550	60.7%	$12,906,201	21.6%
Repair & Maintenance Services	$525,168	$203,524	258.0%	$1,035,560	50.7%
Utilities	$597,690	$568,013	105.2%	$1,887,205	31.7%
Debt Service Payments	$422,835	$453,378	93.3%	$1,106,010	38.2%
Lease Payments	$1,317,812	$1,146,217	115.0%	$6,779,575	19.4%
Other Expenditures	$3,737,038	$3,418,213	109.3%	$12,839,585	29.1%
Total Expenditures	***$12,137,334***	***$12,417,574***	***97.7%***	***$47,888,518***	***25.3%***
Total Unallocated Funds	***$559,855***	***($2,228,823)***	***(25.1%)***	***($3,915,002)***	***(14.3%)***

FUND SUMMARY

- Customer service revenue is 2% lower than last year.
- Grant Revenue is 84% less than last year due to one time American Rescue Plan money for projects.
- Loan Proceeds reflects funds received from the State of Tennessee Revolving Loan Program for Improvements to the City's Wastewater Treatment Plant.
- Salaries & Wages are 24% higher over last year due to COLA and Merit increases.

Water/Sewer Operations (cont.)

Customer Service Revenue

Service Revenue	Frequency	FY 2024	FY 2023
Water	Monthly	$4,536,998	$4,738,173
Sewer	Monthly	$6,994,971	$7,012,310
Reclaimed	Monthly	$71,339	$67,149
Totals		$11,603,308	$11,817,632

Grant Revenue - Water/Sewer

Grant Name	Purpose	FY 2024	FY 2023
American Rescue Plan	100% of Premium Net Pay	$0	$114,811
American Rescue Plan	COVID 19 Assistance	$19,688	$0
March 2021 Flood	Repairs from 2021 Flood	$0	$8,024
Totals		$19,688	$122,835

Salaries & Wages - Water/Sewer Fund

Wage Type	Frequency	FY 2024	FY 2023
Regular	6 Payrolls	$1,505,562	$1,246,840
Overtime	6 Payrolls	$113,263	$62,241
		$1,618,825	$1,309,082

Water/Sewer Operations (cont.)

Employee Benefits - Water/Sewer Fund

Account Type	Frequency	FY 2024	FY 2023
FICA (Employer's Share)	6 Payrolls	$118,710	$96,429
Medical/Vision	Monthly	$326,511	$298,070
Dental	Monthly	$10,940	$11,280
Other Group Insurance	Monthly	$8,086	$7,335
Retirement		$281,313	$202,042
Workers Compensation	Monthly	$47,737	$21,884
		$793,297	$637,040

Capital Expenditures - Water and Sewer

Asset	Stage	FY 2024	FY 2023
Forrest Crossing Pump Station Improvements	Design	$0	$46,309
Southeast Park	Construction	$0	$40,309
Southeast Pilot and Red Wing Pump Station Improvements	Construction	$0	$695,951
Water Reclamation Facility	Construction	$944,932	$3,052,510
Pratt Lane Bridge Replacement	Construction	$39,561	$0
Southeast Wastewater Capacity Study	Design	$176,811	$647,161
Water Treatment Plant Valve Access Improvements	Construction	$454,834	$0
Berry Circle Line Improvements	Design	$19,688	$114,811
Water Reclamation Facility Resiliency and Rehabilitation	Design	$255,064	$0
Carter's Creek Pump Station Improvements	Design	$6,732	$0
Tri Axle Dump Truck	Purchase	$183,464	$0
South Prong Improvements	Easements	$710,688	$3,500
Totals		$2,791,774	$4,600,550

Water/Sewer Development Fees

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Interest Income	$160,278	($37,262)	(430.1%)	$0	0.0%
Customer Service	$6,000	$9,000	66.7%	$0	0.0%
Impact Fees	$683,912	$759,649	90.0%	$3,915,000	17.5%
Other Revenues	$3,306	$1,422	232.5%	$0	0.0%
Total Revenues	***$853,496***	***$732,809***	***116.5%***	***$3,915,000***	***21.8%***
Expenditures:					
Capital	$0	$138,533	0.0%	$0	0.0%
Debt Service Payments	$128,685	$163,990	78.5%	$0	0.0%
Total Expenditures	***$128,685***	***$302,522***	***42.5%***	***$0***	***0.0%***
Total Unallocated Funds	***$724,811***	***$430,287***	***168.4%***	***$3,915,000***	***18.5%***

FUND SUMMARY

- Access fees and system development fees are 32% lower than last year. (These revenues are also dependent on timing and type of development.)

Capital Expenditures - Water and Sewer Development Fees

Asset	Stage	FY 2024	FY 2023
Goose Creek/Redwings Reclaimed Water Pump Station	Design	$0	$138,533
Totals		$0	$138,533

On the Horizon

February 2024

Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

March 2024

Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

April 2024

Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

Thursday, February 8, 2024	Budget and Finance Committee Meeting. Budget Presentations.
Thursday, February 15, 2024	Budget and Finance Committee Meeting. Budget Presentations continue.
Thursday, March 7, 2024	Budget and Finance Committee Meeting. Budget Presentations continue.
Thursday, March 21, 2024	Budget and Finance Committee Meeting, Budget Presentations continue.
Thursday, April 11, 2024	Budget and Finance Committee Meeting, Budget Presentations conclude.

Finance Department

Contact Information

109 3rd Avenue South
Tel 615-791-1457
Fax 615-791-1955
franklintn.gov

City of Franklin

109 3rd Ave S.
Franklin, TN 37064
(615) 791-3217

File #: 21-05796

DATE: January 3, 2024

TO: Budget & Finance Committee

FROM: Eric Stuckey, City Administrator
Mike Lowe, Comptroller
Margaret Wilson, Financial Manager

SUBJECT:

Monthly Reports For January 2024

PURPOSE:

The purpose of this memorandum is to provide information to the Franklin Budget and Finance Committee concerning critical revenue streams that influence performance versus budget.

BACKGROUND/STAFF COMMENTS:

Beginning with the executive summary, the reports include:

- Schedule 1: Local Sales Tax - October 2023
- Schedule 2: Building Permits - November 2023
- Schedule 3: Road Impact Fees - November 2023
- Schedule 4: Facilities Tax (City) - November 2023
- Schedule 5: Facilities Tax (County) - November 2023
- Schedule 6: Gasoline Tax (Street Aid Fund) - October 2023
- Schedule 7: Hotel/Motel Tax - October 2023
- Schedule 8: Conference Center - November 2023

FINANCIAL IMPACT:

There is no financial impact from the reports. Reports are provided to show any variance from budget.

RECOMMENDATION:

There is no staff recommendation. Reports are for information only.

City of Franklin

Monthly Reports for January 2024

EXECUTIVE SUMMARY

Schedule 1: Local Sales Tax (October 2023)

The local sales tax remittance from the State of Tennessee for October 2023 sales (received by the City in December 2023) was $5,088,909 compared to $4,761,957 for the same month in FY 2023, a monthly year over year increase of $326,952 or 6.9%.

Schedule 2: Building Permits (November 2023)

2024 fiscal year to date is more than 2023 by 4.7%, and compared to 2024 budget is more by 22.3%.

Schedule 3: Road Impact Fees * (November 2023)

Combined 2024 fiscal year to date compared to 2023 is 48.4% more, and compared to 2024 budget is more by 29.3%. By quadrant, Arterial Area 2024 fiscal year to date compared to 2023 is 47.9% more, and compared to 2024 budget is more by 10.1%. Coll Area 1 2024 fiscal year to date compared to 2023 is 2434.2% more, and compared to 2024 budget is more by 304.5%; Coll Area 2 2024 fiscal year to date compared to 2023 is 71.6% less, and compared to 2024 budget is less by 44.0%; Coll Area 3 2024 fiscal year to date compared to 2023 is 77.2% more, and compared to 2024 budget is more by 113.8%; Coll Area 4 2024 fiscal year to date compared to 2023 is 100.0% less, and compared to 2024 budget is less by 100.0%.

Schedule 4: Facilities Tax (City) * (November 2023)

2024 fiscal year to date compared to 2023 is 58.3% more, and compared to 2024 budget is less by 16.1%.

Schedule 5: Facilities Tax (County) * (November 2023)

2024 fiscal year to date compared to 2023 is 111.3% more, and compared to 2024 budget is 69.3% more.

Beginning FY2024, Facilities Tax (County) is now being reported on an accrual basis rather than cash basis. Therefore, FY2024 will have 13 payments (June 2023-June 2024).

Schedule 6: Gasoline Taxes (State Street Aid Fund) (October 2023)

The gasoline tax remittance from the State of Tennessee for October 2023 sales (received by the City in December 2023) was $254,811 compared to $260,036 for the same month in FY 2023, a decrease of $5,225 or 2.0%.
For budget comparisons, the City anticipated collections of $262,636 for October 2023, a difference of $7,825 less, or 3.0%. The fiscal year increase from last fiscal year is 0.5%.

Schedule 7: Hotel/Motel Tax (October 2023)

2024 fiscal year to date compared to 2023 is 8.5% more, and compared for 2024 budget is more by 29.0%.

Schedule 8: Conference Center (November 2023)

The City's ½ share of the gain for November 2023 was $20,515. In November 2022, the City's ½ share of the gain was $41,869.

*** Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.**

City of Franklin

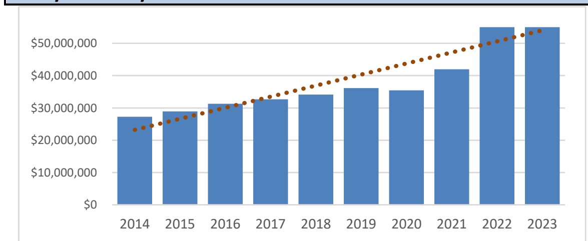
Finance Department - Monthly Reports

Schedule 1:	Local Sales Tax	Fund	General	Account:	110-31300-00000

Summary: Tennessee Code Annotated 67-6-702 authorizes the levy of a local sales tax. The maximum rate authorized is 2.75%. The rate increased from 2.25% to the maximum of 2.75% effective April 1, 2018. The tax is applied only to the first $1,600 of any single article of personal property. The City receives 1/2 of the 2.75% rate collected within the City. Williamson County receives the other 1/2, plus an administrative fee of 1% of the City's 1/2 of the tax. Beginning with April 2018 taxes, the City contributed its share of the .5% increase to the County's School Debt Service. The County withheld the contribution for school debt service from the amount remitted to the City. The 36 month contribution period ended with March 2021 sales (received in May 2021).

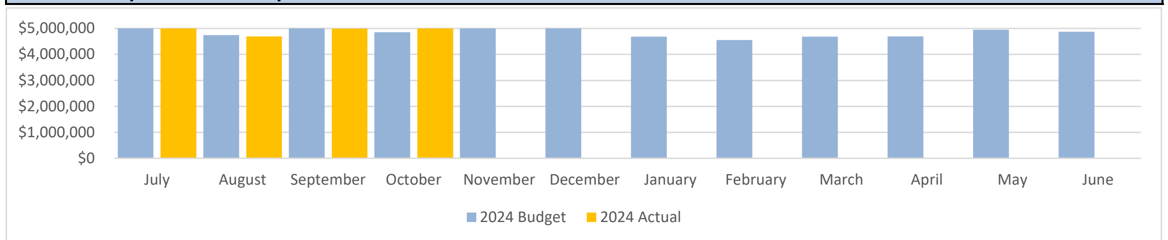
Monthly Report for January 2024: The local sales tax remittance from the State of Tennessee for October 2023 sales (received by the City in December 2023) was $5,088,909 compared to $4,761,957 for the same month in FY 2023, a monthly year over year increase $326,952, or 6.9% more. December receipts (October sales) are the fourth month of the FY 2024 fiscal year for both the City of Franklin and the State of Tennessee.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year	Contribution to County School Debt .5% Apr 2018-Mar 2021
2014	$27,254,742	$1,259,009	4.8%	
2015	$28,943,994	$1,689,252	6.2%	
2016	$31,309,366	$2,365,372	8.2%	
2017	$32,694,268	$1,384,902	4.4%	
2018	$34,151,972	$1,457,704	4.5%	$1,692,308
2019	$36,168,178	$2,016,206	5.9%	$7,052,013
2020	$35,453,379	($714,799)	-2.0%	$7,430,205
2021	$41,999,727	$6,546,348	18.5%	$6,298,283
2022	$57,745,532	$15,745,805	37.5%	
2023	$60,556,943	$2,811,411	4.9%	
Average Increase (Decrease)		**$ 3,456,121**	**9.3%**	**$ 22,472,809**

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$4,940,855	$5,039,671	$5,017,174	$76,319	1.5%	($22,497)	-0.4%
August	$4,650,081	$4,743,082	$4,694,185	$44,104	0.9%	($48,897)	-1.0%
September	$5,022,821	$5,123,277	$4,990,343	($32,478)	-0.6%	($132,934)	-2.6%
October	$4,761,957	$4,857,196	$5,088,909	$326,952	6.9%	$231,713	4.8%
November	$4,984,513	$5,084,202					
December	$6,139,766	$6,262,561					
January	$4,590,039	$4,681,839					
February	$4,465,281	$4,554,586					
March	$5,201,808	$4,685,658					
April	$5,117,533	$4,693,927					
May	$5,343,633	$4,949,928					
June	$5,338,658	$4,871,627					
	$60,556,943	**$59,547,553**	**$19,790,612**	**$103,724**	**2.1%**	**$6,846**	**0.1%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$414,897		**$27,385**	
				Total		*Total*	

City of Franklin

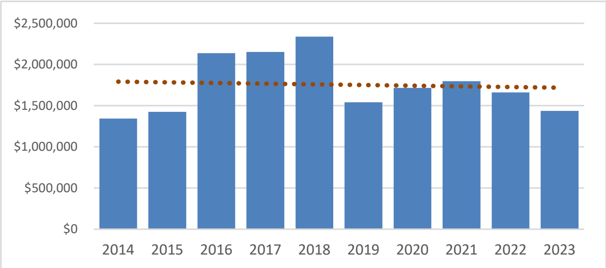
Finance Department - Monthly Reports

Schedule 2:	Building Permits	Fund	General Fund	Account:	110-32120-00000

Summary: A part of General Fund Revenues, these fees are paid to the City to offset and pay for the staffing costs borne by the City to extend services due to construction growth. There has been growth in both residential and commercial sides of development. This revenue has been difficult to predict by month because permits are often obtained and fees paid in advance of construction.

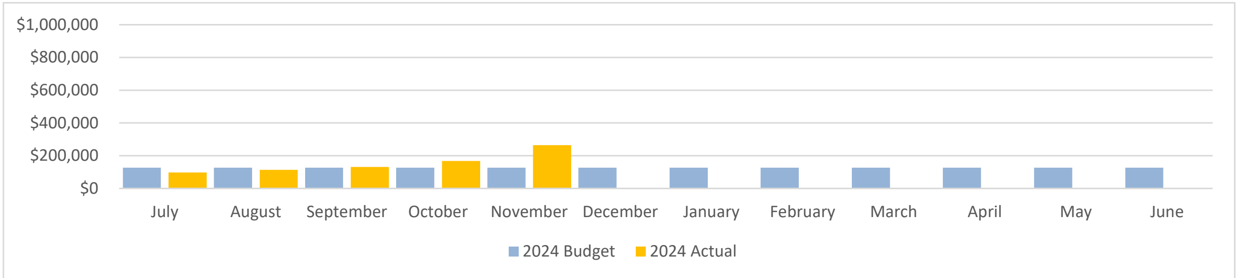
Monthly Report for January 2024: 2024 year-to-date is more than 2023 by 4.7%, and compared to 2024 budget is more by 22.3%.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	$1,343,978	$297,031	28.4%
2015	$1,426,188	$82,210	6.1%
2016	$2,136,322	$710,134	49.8%
2017	$2,153,262	$16,940	0.8%
2018	$2,339,364	$186,102	8.6%
2019	$1,539,655	($799,709)	-34.2%
2020	$1,714,700	$175,045	11.4%
2021	$1,796,670	$81,970	4.8%
2022	$1,661,426	($135,244)	-7.5%
2023	$1,435,153	($226,273)	-13.6%
Average Increase (Decrease)		**$ 38,821**	**5.5%**

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$77,814	$126,378	$97,062	$19,248	24.7%	($29,316)	-23.2%
August	$123,295	$126,378	$113,012	($10,283)	-8.3%	($13,366)	-10.6%
September	$258,724	$126,378	$130,679	($128,045)	-49.5%	$4,301	3.4%
October	$215,701	$126,378	$168,008	($47,693)	-22.1%	$41,630	32.9%
November	$62,749	$126,378	$264,067	$201,318	320.8%	$137,689	108.9%
December	$98,858	$126,378					
January	$83,910	$126,378					
February	$112,575	$126,378					
March	$87,337	$126,378					
April	$76,522	$126,378					
May	$104,099	$126,378					
June	$133,569	$126,378					
	$1,435,153 *Total*	**$1,516,538** *Total*	**$772,828** *Total*	**$6,909** *Average* **$34,545** *Total*	**4.7%** *Average*	**$28,187** *Average* **$140,937** *Total*	**22.3%** *Average*

City of Franklin

Finance Department - Monthly Reports

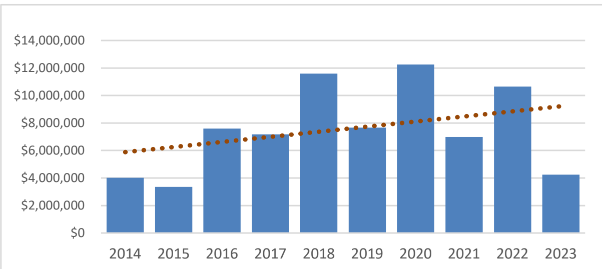
Schedule 3:	Road Impact Fees	Fund	Road Impact	Account:	128-(32800-32804)-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. Effective 7/1/2017, collections pertaining to collector roads within the 4 quadrants of Franklin began. This report was updated to show those collections when they occur.

Monthly Report for January 2024: 2024 year-to-date compared to 2023 is 48.4% more, and compared to 2024 budget is more by 29.3%.

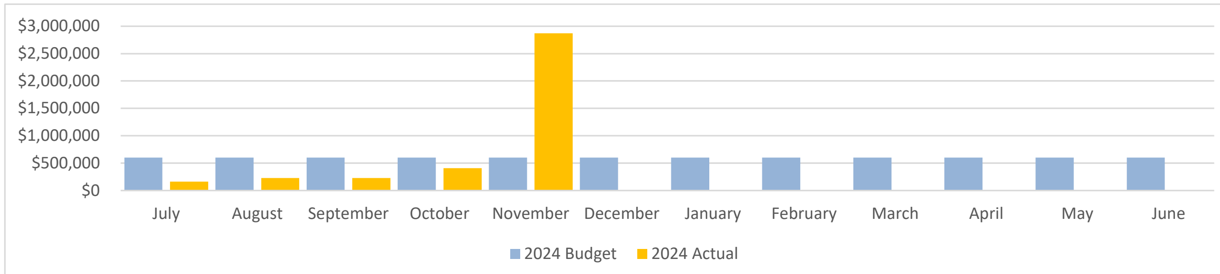
Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	$4,021,752	$715,677	21.6%
2015	$3,358,431	($663,321)	-16.5%
2016	$7,586,724	$4,228,293	125.9%
2017	$7,180,150	($406,574)	-5.4%
2018	$11,585,500	$4,405,350	61.4%
2019	$7,659,855	($3,925,645)	-33.9%
2020	$12,251,152	$4,591,297	59.9%
2021	$6,975,153	($5,275,999)	-43.1%
2022	$10,641,106	$3,665,953	52.6%
2023	$4,235,737	($6,405,369)	-60.2%
Average Increase (Decrease)		**$ 92,966**	**16.2%**

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$209,858	$603,057	$163,414	($46,444)	-22.1%	($439,643)	-72.9%
August	$432,347	$603,057	$228,619	($203,728)	-47.1%	($374,438)	-62.1%
September	$1,718,381	$603,057	$228,962	($1,489,419)	-86.7%	($374,095)	-62.0%
October	$182,782	$603,057	$407,980	$225,198	123.2%	($195,077)	-32.3%
November	$83,195	$603,057	$2,869,571	$2,786,376	3349.2%	$2,266,514	375.8%
December	$212,228	$603,057					
January	$122,083	$603,057					
February	$348,027	$603,057					
March	$176,637	$603,057					
April	$234,643	$603,057					
May	$209,580	$603,057					
June	$305,976	$603,057					
	$4,235,737	**$7,236,688**	**$3,898,546**	**$254,397**	**48.4%**	**$176,652**	**29.3%**
	Total	*Total*	*Total*	*Average*	*Average*	*Average*	*Average*
				$1,271,983		**$883,259**	
				Total		*Total*	

City of Franklin

Finance Department - Monthly Reports

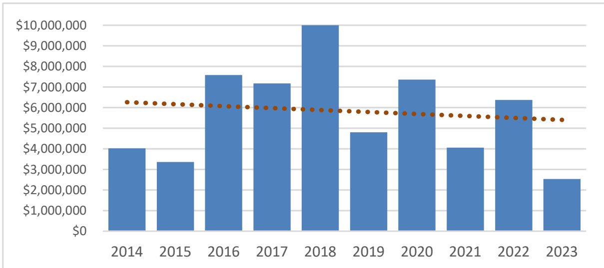
Schedule 3A:	Arterial Area	Fund	Road Impact	Account:	128-32800-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Monthly Report for January 2024: 2024 year-to-date compared to 2023 is 47.9% more, and compared to 2024 budget is more by 10.1%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

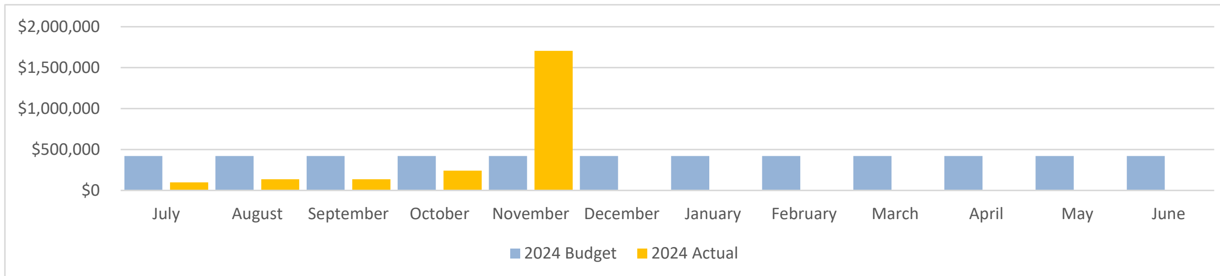
Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	$4,021,752	$715,677	21.6%
2015	$3,358,431	($663,321)	-16.5%
2016	$7,586,724	$4,228,293	125.9%
2017	$7,180,150	($406,574)	-5.4%
2018	$11,084,375	$3,904,225	54.4%
2019	$4,800,171	($6,284,204)	-56.7%
2020	$7,359,092	$2,558,921	53.3%
2021	$4,061,173	($3,297,919)	-44.8%
2022	$6,371,224	$2,310,051	56.9%
2023	$2,530,625	($3,840,599)	-60.3%

Average Increase (Decrease) **$ (77,545)**

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$126,913	$420,950	$97,248	($29,665)	-23.4%	($323,702)	-76.9%
August	$257,059	$420,950	$136,050	($121,009)	-47.1%	($284,900)	-67.7%
September	$1,024,755	$420,950	$136,297	($888,458)	-86.7%	($284,653)	-67.6%
October	$108,784	$420,950	$242,736	$133,952	123.1%	($178,214)	-42.3%
November	$49,551	$420,950	$1,705,344	$1,655,793	3341.6%	$1,284,394	305.1%
December	$126,254	$420,950					
January	$72,593	$420,950					
February	$207,152	$420,950					
March	$105,254	$420,950					
April	$141,594	$420,950					
May	$126,714	$420,950					
June	$184,002	$420,950					
	$2,530,625 *Total*	**$5,051,405** *Total*	**$2,317,675** *Total*	**$150,123** *Average* **$750,613** *Total*	**47.9%** *Average*	**$42,585** *Average* **$212,923** *Total*	**10.1%** *Average*

City of Franklin

Finance Department - Monthly Reports

Schedule 3B:	Coll Area 1	Fund	Road Impact	Account:	128-32801-00000

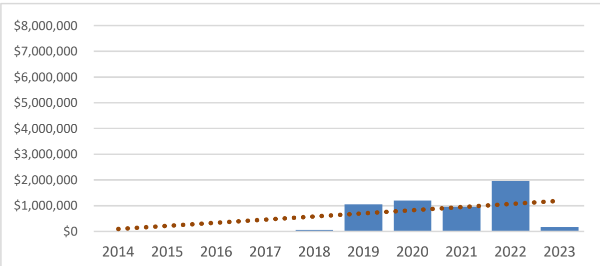
Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Coll Area 1 - Area north of Murfreesboro Road/3rd Avenue South and east of East Main Street/Franklin Road and within the corporate boundaries of the city.

Monthly Report for January 2024: 2024 year-to-date compared to 2023 is 2434.2% more, and compared to 2024 budget are more by 304.5%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

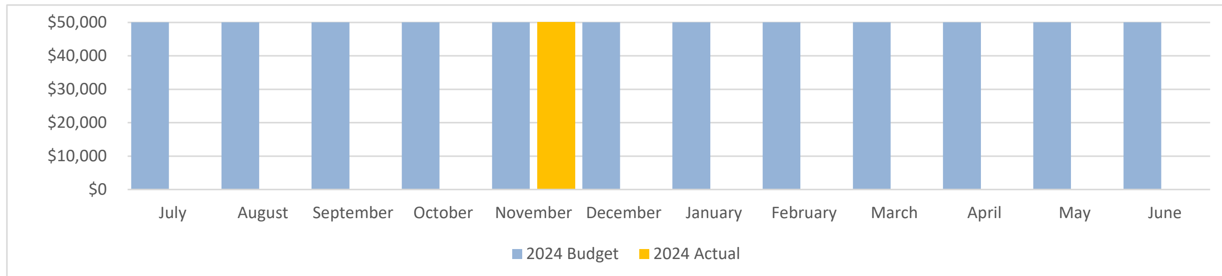
Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	Breakdown between Quadrants began in FY 2018.		
2015			
2016			
2017			
2018	$59,923	$59,923	100.0%
2019	$1,057,313	$997,390	1664.5%
2020	$1,200,036	$142,723	13.5%
2021	$956,982	($243,054)	-20.3%
2022	$1,957,665	$1,000,683	104.6%
2023	$173,287	($1,784,378)	-91.1%

Average Increase (Decrease) $ 22,673

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$25,696	$53,543	$0	($25,696)	-100.0%	($53,543)	-100.0%
August	$10,356	$53,543	$0	($10,356)	-100.0%	($53,543)	-100.0%
September	$0	$53,543	$0	$0	-100.0%	($53,543)	-100.0%
October	$6,680	$53,543	$0	($6,680)	-100.0%	($53,543)	-100.0%
November	$0	$53,543	$1,082,906	$1,082,906	100.0%	$1,029,363	1922.5%
December	$40,299	$53,543					
January	$12,726	$53,543					
February	$34,832	$53,543					
March	$0	$53,543					
April	$10,855	$53,543					
May	$10,020	$53,543					
June	$21,823	$53,543					
	$25,696 *Total*	**$53,543** *Total*	**$1,082,906** *Total*	**$208,035** *Average* **$1,040,174** *Total*	**2434.2%** *Average*	**$163,038** *Average* **$815,192** *Total*	**304.5%** *Average*

City of Franklin

Finance Department - Monthly Reports

Schedule 3C:	Coll Area 2	Fund	Road Impact	Account:	128-32802-00000

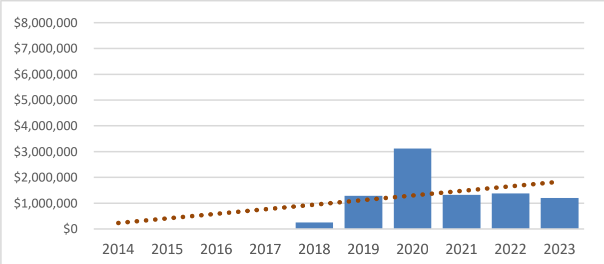
Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Coll Area 2 - Area south of Murfreesboro Road/3rd Avenue South and east of Columbia Avenue/Columbia Pike and within the corporate boundaries of the city.

Monthly Report for January 2024: 2024 year-to-date compared to 2023 is 71.6% less, and compared to 2024 budget is less by 44.0%.

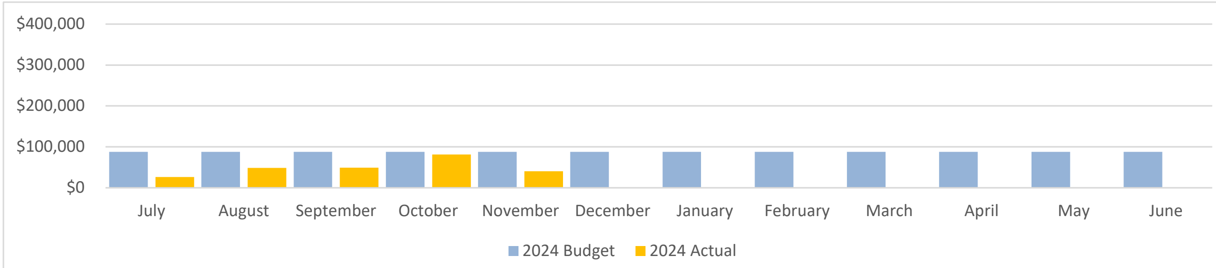
Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	Breakdown between Quadrants began in FY 2018.		
2015			
2016			
2017			
2018	$251,474	$251,474	100.0%
2019	$1,286,317	$1,034,843	100.0%
2020	$3,118,015	$1,831,698	142.4%
2021	$1,326,079	($1,791,936)	-57.5%
2022	$1,374,601	$48,522	3.7%
2023	$1,199,356	($175,245)	-12.7%
Average Increase (Decrease)	$ 189,576		

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$53,074	$87,912	$26,403	($26,671)	-50.3%	($61,509)	-70.0%
August	$159,922	$87,912	$48,564	($111,358)	-69.6%	($39,348)	-44.8%
September	$593,323	$87,912	$48,977	($544,346)	-91.7%	($38,935)	-44.3%
October	$39,763	$87,912	$81,603	$41,840	105.2%	($6,309)	-7.2%
November	$20,284	$87,912	$40,665	$20,381	100.5%	($47,247)	-53.7%
December	$28,524	$87,912					
January	$23,404	$87,912					
February	$74,588	$87,912					
March	$47,168	$87,912					
April	$49,769	$87,912					
May	$42,786	$87,912					
June	$66,751	$87,912					
	$1,199,356 *Total*	**$1,054,942** *Total*	**$246,212** *Total*	**($124,031)** *Average* **($620,154)** *Total*	**-71.6%** *Average*	**($38,669)** *Average* **($193,347)** *Total*	**-44.0%** *Average*

City of Franklin

Finance Department - Monthly Reports

Schedule 3D:	Coll Area 3	Fund	Road Impact	Account:	128-32803-00000

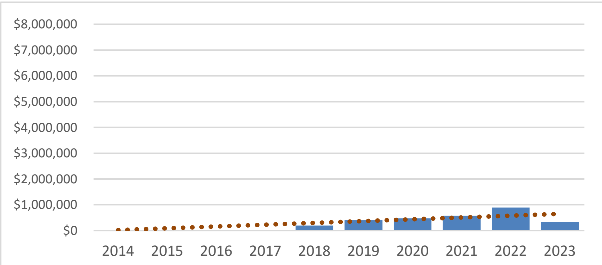
Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Coll Area 3 - Area south of New Highway 96W and west of 5th Avenue South and Columbia Avenue/Columbia Pike and within the corporate boundaries of the city.

Monthly Report for January 2024: 2024 year-to-date compared to 2023 is 77.2% more, and compared to 2024 budget is more by 113.8%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

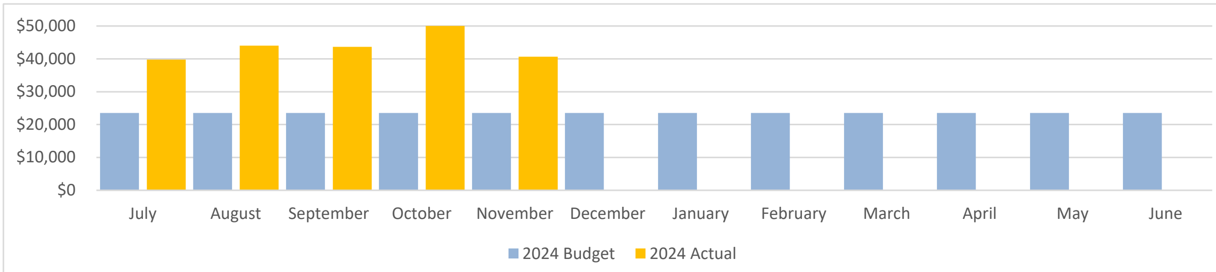
Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	Breakdown between Quadrants began in FY 2018.		
2015			
2016			
2017			
2018	$189,728	$189,728	100.0%
2019	$400,237	$210,509	111.0%
2020	$472,760	$72,523	18.1%
2021	$573,304	$100,544	21.3%
2022	$891,008	$317,704	55.4%
2023	$320,779	($570,229)	-64.0%

Average Increase (Decrease) $ 26,210

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$835	$23,551	$39,763	$38,928	4662.0%	$16,212	68.8%
August	$835	$23,551	$44,005	$43,170	5170.1%	$20,454	86.9%
September	$99,468	$23,551	$43,688	($55,780)	-56.1%	$20,137	85.5%
October	$27,555	$23,551	$83,641	$56,086	203.5%	$60,090	255.2%
November	$13,360	$23,551	$40,656	$27,296	204.3%	$17,105	72.6%
December	$17,151	$23,551					
January	$13,360	$23,551					
February	$31,455	$23,551					
March	$24,215	$23,551					
April	$32,425	$23,551					
May	$26,720	$23,551					
June	$33,400	$23,551					
	$320,779 *Total*	**$282,609** *Total*	**$251,753** *Total*	**$21,940** *Average* **$109,700** *Total*	**77.2%** *Average*	**$26,800** *Average* **$133,999** *Total*	**113.8%** *Average*

City of Franklin

Finance Department - Monthly Reports

Schedule 3E:	Coll Area 4	Fund	Road Impact	Account:	128-32804-00000

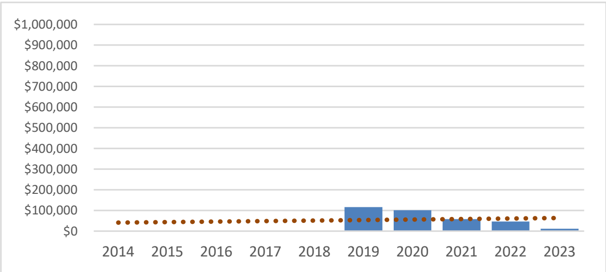
Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

Coll Area 4 - Area north of New HIghway 96W, 5th Avenue North, Main Street and west of East Main Street and Franklin Road and within the corporate boundaries of the city.

Monthly Report for January 2024: 2024 year-to-date compared to 2023 is 100% less, and compared to 2024 budget is less by 100%.

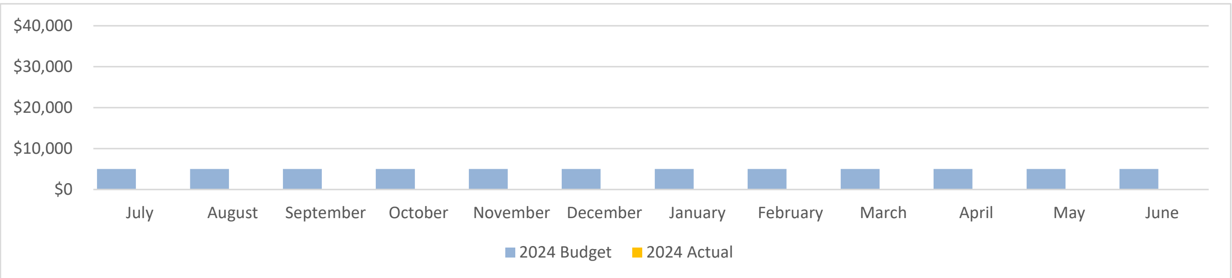
Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	Breakdown between Quadrants began in FY 2018.		
2015			
2016			
2017			
2018			
2019	$115,817	$115,817	100.0%
2020	$101,249	($14,568)	-12.6%
2021	$57,615	($43,634)	-43.1%
2022	$46,608	($11,007)	-19.1%
2023	$11,690	($34,918)	-74.9%
Average Increase (Decrease)	$ (26,032)		

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$3,340	$5,020	$0	($3,340)	-100.0%	($5,020)	-100.0%
August	$4,175	$5,020	$0	($4,175)	-100.0%	($5,020)	-100.0%
September	$835	$5,020	$0	($835)	-100.0%	($5,020)	-100.0%
October	$0	$5,020	$0	$0	-100.0%	($5,020)	-100.0%
November	$0	$5,020	$0	$0	-100.0%	($5,020)	-100.0%
December	$0	$5,020					
January	$0	$5,020					
February	$0	$5,020					
March	$0	$5,020					
April	$0	$5,020					
May	$3,340	$5,020					
June	$0	$5,020					
	$11,690 *Total*	**$60,242** *Total*	**$0** *Total*	**($1,670)** *Average* **($8,350)** *Total*	**-100.0%** *Average*	**($5,020)** *Average* **($25,101)** *Total*	**-100.0%** *Average*

City of Franklin

Finance Department - Monthly Reports

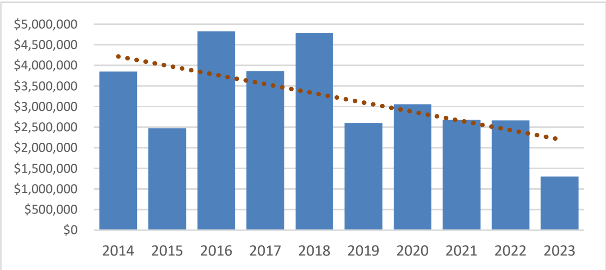
Schedule 4:	Facilities Tax (City)	Fund	Facilities Tax	Account:	130-31600-00000

Summary: A special revenue fund used to account for the proceeds authorized by a private act of the Tennessee General Assembly of 1987 for the City to levy and collect a privilege tax on new development to provide that new development contribute its fair share of providing new public facilities made necessary by growth. Such taxes may be expended ***only*** on police, fire, sanitation, and parks and recreation.

Monthly Report for January 2024: 2024 year-to-date compared to 2023 is 58.3% more, and compared to 2024 budget is less by 16.1%.

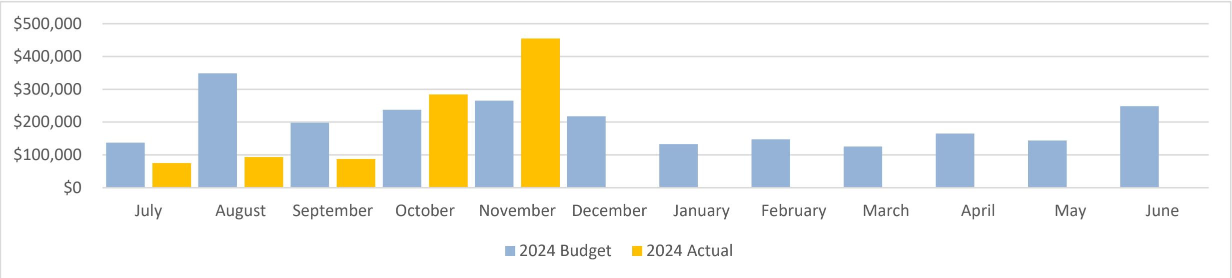
Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	$3,848,783	$1,231,444	47.0%
2015	$2,468,473	($1,380,310)	-35.9%
2016	$4,827,968	$2,359,495	95.6%
2017	$3,864,453	($963,515)	-20.0%
2018	$4,788,042	$923,589	23.9%
2019	$2,598,810	($2,189,232)	-45.7%
2020	$3,051,110	$452,300	17.4%
2021	$2,682,395	($368,715)	-12.1%
2022	$2,666,214	($16,181)	-0.6%
2023	$1,301,950	($1,364,264)	-51.2%
Average Increase (Decrease)		**($131,539)**	**1.9%**

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$76,800	$137,234	$75,415	($1,385)	-1.8%	($61,819)	-45.0%
August	$93,870	$349,133	$93,649	($221)	-0.2%	($255,484)	-73.2%
September	$332,217	$197,921	$87,535	($244,682)	-73.7%	($110,386)	-55.8%
October	$88,127	$237,659	$284,510	$196,383	222.8%	$46,851	19.7%
November	$37,787	$265,433	$454,540	$416,753	1102.9%	$189,107	71.2%
December	$98,377	$217,572					
January	$72,064	$133,204					
February	$127,036	$147,607					
March	$74,588	$125,961					
April	$80,552	$165,108					
May	$102,354	$144,150					
June	$118,178	$248,729					
	$1,301,950 *Total*	**$2,369,711** *Total*	**$995,649** *Total*	**$73,370** *Average*	**58.3%** *Average*	**($38,346)** *Average*	**-16.1%** *Average*
				$366,848 *Total*		**($191,731)** *Total*	

City of Franklin

Finance Department - Monthly Reports

Schedule 5:	Facilities Tax (County)	Fund	Facilities Tax (County)	Account:	132-31600-00000

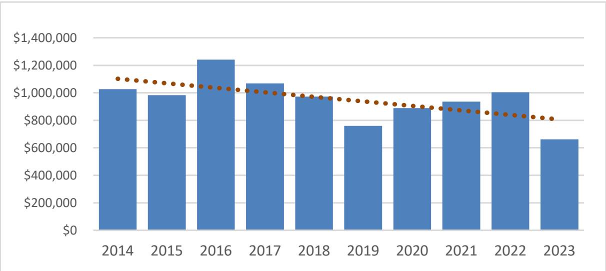
Summary: City's share of Williamson county's Adequate School Facilities Tax. 30% of the proceeds are distributed to the incorporated cities within the county, and an additional 30% is divided pro rata among the incorporated cities based on population in the last decennia census. All funds are to be used for the purpose of providing public facilities, the need for which is reasonably related to new development. The County uses 100% of its amount for public school purposes.

Monthly Report for January 2024: 2024 year-to-date compared to 2023 is 111.3% more, and compared to 2024 budget is 69.3% more.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

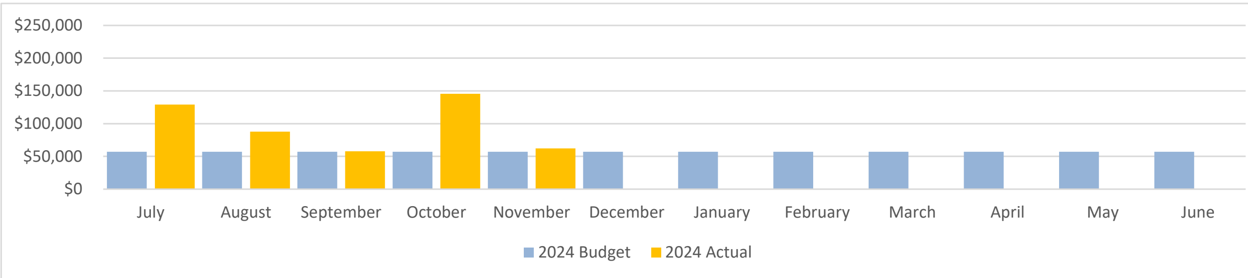
Note: Recorded in Capital Projects Fund beginning in FY 2011 (as per Resolution 2010-69). In June 2017, the County Facilities Tax Fund was created. Funds remaining in the Capital Projects Fund were transferred to the new fund.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	$1,026,933	$188,410	22.5%
2015	$982,605	($44,328)	-4.3%
2016	$1,241,241	$258,636	26.3%
2017	$1,068,030	($173,211)	-14.0%
2018	$971,814	($96,216)	-9.0%
2019	$759,873	($211,941)	-21.8%
2020	$889,427	$129,554	17.0%
2021	$935,555	$46,128	5.2%
2022	$1,003,415	$67,860	7.3%
2023	$661,526	($341,889)	-34.1%
Average Increase (Decrease)		**$ (17,700)**	**-2.9%**

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$48,628	$57,001	$129,039	$80,411	165.4%	$72,038	126.4%
August	$46,396	$57,001	$87,852	$41,456	89.4%	$30,850	54.1%
September	$53,869	$57,001	$57,733	$3,863	7.2%	$731	1.3%
October	$43,923	$57,001	$145,584	$101,661	231.5%	$88,583	155.4%
November	$35,446	$57,001	$62,205	$26,759	75.5%	$5,203	9.1%
December	$44,845	$57,001					
January	$82,621	$57,001					
February	$48,374	$57,001					
March	$53,148	$57,001					
April	$65,194	$57,001					
May	$88,426	$57,001					
June	$50,656	$57,001					
	$661,526 *Total*	**$684,017** *Total*	**$482,412** *Total*	**$50,830** *Average* **$254,151** *Total*	**111.3%** *Average*	**$39,481** *Average* **$197,405** *Total*	**69.3%** *Average*

City of Franklin

Finance Department - Monthly Reports

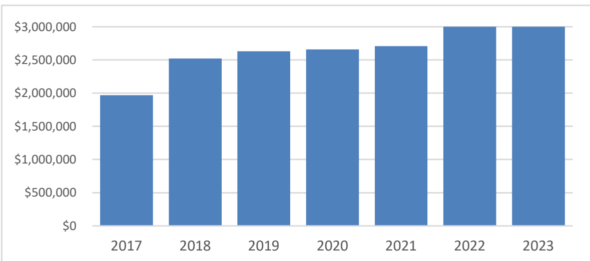
Schedule 6:	Gasoline Tax	Fund	Street Aid	Account:	121-33220-00000

Summary: As part of Street Aid Fund Revenues, the City receives a share of the state shared gasoline tax. Gas taxes increased effective July 1, 2017 as part of the IMPROVE Act to help fund state road projects. The tax increased by 4 cents on July 1, and will increase by 1 cent in the next two years. The tax on diesel will increase a total of 10 cents over 3 years.

Monthly Report for January 2024: The gasoline tax remittance from the State of Tennessee for October 2023 sales (received by the City in December 2023) was $254,811 compared to $260,036 for the same month in FY 2023, a decrease of $5,225 or 2.0%.

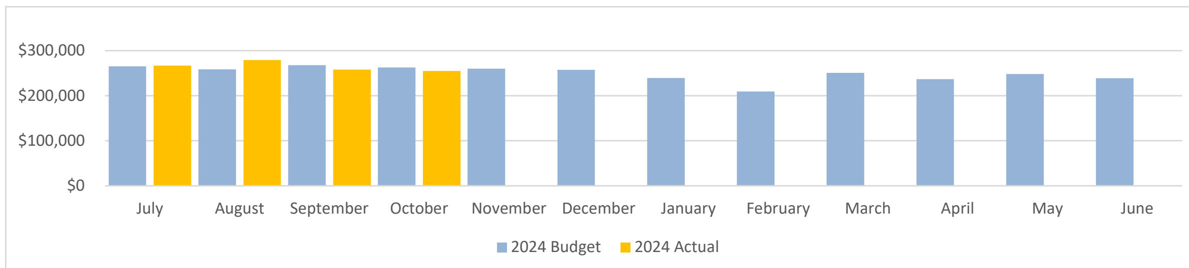
For budget comparisons, the City anticipated collections of $262,636 for October 2023, a difference of $7,825 less, or 3.0%.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
	Increase in Gas Tax began July 2017.		
2016	$1,959,796		
2017	$1,971,070	$11,274	0.6%
2018	$2,520,503	$549,433	27.9%
2019	$2,630,997	$110,494	4.4%
2020	$2,660,745	$29,748	1.1%
2021	$2,706,895	$46,150	1.7%
2022	$3,035,484	$328,589	12.1%
2023	$3,052,033	$16,550	0.5%
Average Increase (Decrease)		**$ 156,034**	**6.9%**

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$262,555	$265,181	$266,887	$4,332	1.6%	$1,706	0.6%
August	$255,841	$258,399	$279,261	$23,421	9.2%	$20,862	8.1%
September	$265,351	$268,004	$258,051	($7,299)	-2.8%	($9,953)	-3.7%
October	$260,036	$262,636	$254,811	($5,225)	-2.0%	($7,825)	-3.0%
November	$257,585	$260,161					
December	$254,868	$257,417					
January	$236,890	$239,259					
February	$207,475	$209,549					
March	$257,654	$250,645					
April	$272,602	$236,864					
May	$268,192	$248,271					
June	$252,985	$238,878					
	$3,052,033 *Total*	**$2,995,263** *Total*	**$1,059,011** *Total*	**$3,807** *Average* **$15,228** *Total*	**1.5%** *Average*	**$1,198** *Average* **$4,791** *Total*	**0.5%** *Average*

City of Franklin

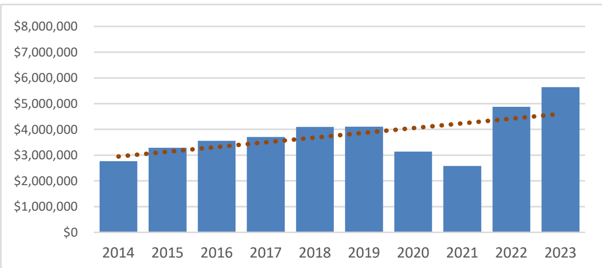
Finance Department - Monthly Reports

Schedule 7:	Hotel/Motel Tax	Fund	Hotel/Motel Fund	Account:	150-31700-00000

Summary: The Hotel/Motel Fund is a special revenue fund used to account for the locally administered tax levied on the occupancy of hotel and motel rooms, in addition to sales tax. The City of Franklin Hotel/Motel Tax is 4%.

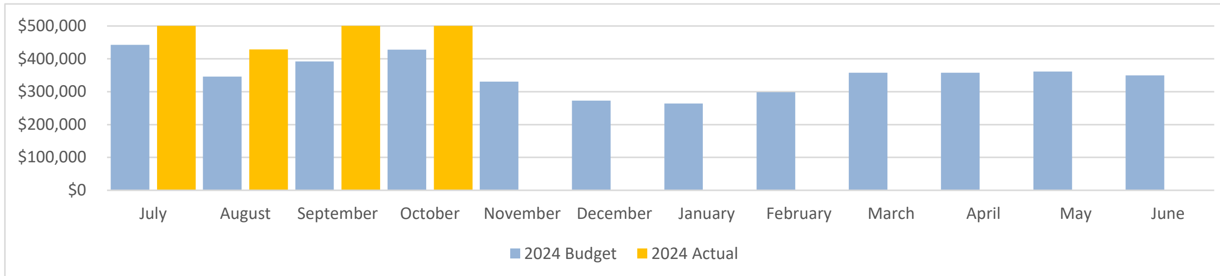
Monthly Report for December 2023: 2024 year-to-date compared to 2023 is 8.5% more, and compared to 2024 budget is more by 29.0%.

Yearly Summary



Fiscal Year	Amount	$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2014	$2,764,802	$361,027	15.0%
2015	$3,291,019	$526,217	19.0%
2016	$3,557,971	$266,952	8.1%
2017	$3,710,589	$152,618	4.3%
2018	$4,097,695	$387,106	10.4%
2019	$4,103,235	$5,540	0.1%
2020	$3,138,814	($964,421)	-23.5%
2021	$2,575,830	($562,984)	-17.9%
2022	$4,875,687	$2,299,857	89.3%
2023	$5,638,677	$762,990	15.6%
Average Increase (Decrease)		**$ 323,490**	**12.1%**

FY24 Month by Month Summary



Month	2023 Actual	2024 Budget	2024 Actual	$ Inc./(Dec.) from 2023 Actual	% Inc./(Dec.) from 2023 Actual	$ Inc./(Dec.) from 2024 Budget	% Inc./(Dec.) from 2024 Budget
July	$467,695	$443,017	$527,155	$59,460	12.7%	$84,138	19.0%
August	$409,407	$346,150	$428,541	$19,134	4.7%	$82,391	23.8%
September	$500,906	$391,864	$541,622	$40,716	8.1%	$149,758	38.2%
October	$534,393	$428,345	$578,491	$44,098	8.3%	$150,146	35.1%
November	$409,466	$330,612					
December	$357,111	$272,843					
January	$339,608	$263,915					
February	$393,726	$298,804					
March	$541,247	$357,633					
April	$555,358	$357,729					
May	$553,282	$361,769					
June	$576,478	$350,079					
	$5,638,677 *Total*	**$4,202,759** *Total*	**$2,075,809** *Total*	**$40,852** *Average* **$163,409** *Total*	**8.5%** *Average*	**$116,608** *Average* **$466,433** *Total*	**29.0%** *Average*

City of Franklin

Finance Department - Monthly Reports

Schedule 8:	Conference Center Profit/(Loss)	Fund	Hotel/Motel	Account:	150-84910-47100

Summary: As part of Hotel/Motel, the City receives half of the profit/(loss) from the Conference Center.

Monthly Report for January 2024: The gain for November 2023 was $20,515 compared to a gain of $41,869 for the same month in 2022, a decrease of $21,354.

MONTHLY - Conference Center Financials Jul 23-Jun 24

	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	Total
Gross Revenue	445,937	792,872	683,557	793,757	645,875								3,361,998
House Profit	22,869	237,735	167,795	233,061	111,659								773,119
Less: Fixed Expenses	38,887	38,711	38,663	38,398	38,335								192,994
Net Income	(16,018)	199,024	129,132	194,663	73,324								580,125
Less: FF&E Reserve 5%	22,297	39,644	34,178	39,688	32,294								168,101
Net Cash Flow	(38,315)	159,380	94,954	154,975	41,030								412,024
City 1/2	**(19,158)**	**79,690**	**47,477**	**77,488**	**20,515**	-	-	-	-	-	-	-	**206,012**

MONTHLY - Conference Center Financials Jul 22-Jun 23

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Total
Gross Revenue	425,211	619,385	795,995	791,807	647,273	627,935	380,085	663,459	674,693	823,073	642,079	470,348	7,561,343
House Profit	21,395	104,748	224,546	255,299	156,501	90,319	(27,720)	206,121	155,243	246,036	131,386	54,264	1,618,138
Less: Fixed Expenses	40,401	40,401	40,400	40,401	40,400	40,401	40,176	39,125	38,882	38,752	38,541	37,927	475,807
Net Income	(19,006)	64,347	184,146	214,898	116,101	49,918	(67,896)	166,996	116,361	207,284	92,845	16,337	1,142,331
Less: FF&E Reserve 5%	21,261	30,969	39,800	39,500	32,364	31,397	19,004	33,173	33,735	41,154	32,104	23,517	377,978
Net Cash Flow	(40,267)	33,378	144,346	175,308	83,737	18,521	(86,900)	133,823	82,626	166,130	60,741	(7,180)	764,263
City 1/2	**(20,134)**	**16,689**	**72,173**	**87,654**	**41,869**	**9,261**	**(43,450)**	**66,912**	**41,313**	**83,065**	**30,371**	**(3,590)**	**382,132**

MONTHLY Differences - Conference Center Financials

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
City 1/2 Difference	**976**	**63,001**	**(24,696)**	**(10,167)**	**(21,354)**							