City of Franklin

109 3rd Ave S
Franklin, TN 37064
(615)791-3217

Meeting Agenda

Budget & Finance Committee

Thursday, January 12, 2017 | **3:00 PM** | **Board Room**

Call To Order

Approval of Minutes

1. 17-0037 Approval of minutes from December 1 Committee Meeting

2. 17-0026 Election of Chairman and Vice-Chairman for 2017

3. 17-0027 Welcome - Assistant City Administrator/CFO

4. 17-0033 Consideration of the FY 2017-2018 Budget Calendar

Attachments: FY 2018 Budget Calendar

5. 17-0029 Consideration of Revenue Forecast for Fiscal Year 2017-2018 Budget

Attachments: Revenue Presentation - 01122017.pdf
FY 2018 Budget - Revenue Model.pdf
2016 Consensus Revenue Estimate Letter.pdf

6. 17-0023 Financial Report - 1st Quarter 2017

Sponsors: Mike Lowe

Attachments: City of Franklin - 1st Quarter Report 2017

7. 16-0986 Update on Transition of Pension Investments and Administration to Tennessee Consolidated Retirement System (TCRS).

Sponsors: Eric Stuckey

8. 17-0025 Water & Sewer Revenue Bond Sale Status

9. 17-0046 Consideration of Resolution 2017-02 a change to the HR Organization Chart (01/12/17 Finance 4-0)

Sponsors: Chris Clausi

Attachments: 2017-02 RES HR org chart revisedLaw Approved.pdf

10. 17-0024 Consideration of Ordinance 2017-01, an Ordinance to Amend the FY 2016-2017 Budget (Amendment #4). (01/12/17 Finance 4-0, 1-24-17 First Reading 8-0; 02/14/17 2ND BOMA Reading 6-0) THIRD AND FINAL READING

Sponsors: Eric Stuckey and Michael Walters Young

Attachments: 2017 Budget Amendment #4 Memo
Ord 2017-01 FY 2017 Budget Amendment #4
Impact of 2017-01 - FY 2017 Budget Amendment #4

11. 16-1075 Monthly Reports for January

Sponsors: Eric Stuckey and Mike Lowe

Attachments: Local sales tax report - October 2016
Local sales tax chart - October 2016.xps
Property Tax Monthly AR Report 2017 Master
Fuel Hedging Report - November/December 2016
Transit Report - September 2016
Transit Report - October 2016
Transit Report - November 2016
Conference Center report - November 2016
Investment Report - November 2016
Construction Activities Report - November 2016

Other Business

Adjournment

ANYONE REQUESTING ACCOMMODATIONS DUE TO DISABILITIES SHOULD CONTACT A.D.A. COORDINATOR, AT 791-3277 AT LEAST 10 DAYS PRIOR TO THE MEETING, IF POSSIBLE.

BUDGET CALENDAR

Budget Presentations **Budget Calendar** **Revenue Preview**	**Finance Committee, January 12, 2017 – 3:00pm**
Budget Presentations **Sanitation & Environmental Services** **Police** **Drug Fund** **Fire** **Parks**	**Finance Committee, February 9, 2017 – 3:00pm**
Budget Presentations **Streets/Traffic/Fleet/Street Aid Fund** **Road Impact Fund** **Engineering/Traffic Operation Center** **Stormwater Fund** **Finance, Purchasing** **Building & Neighborhood Services** **Economic Development** **CDBG Fund** **Hotel/Motel Tax Fund**	**Finance Committee, March 9, 2017 – 3:00pm**
Budget Presentations **Revenue** **Conference Center** **Transit Fund** **Planning & Sustainability** **Pay Plan** **Elected Officials, Administration, Human Resources, Law, Communications, Project & Facilities Management, Revenue Management, Information Technology, Court, General Expenses, Transfers** **Debt Service Fund** **Facilities Tax Fund** **Appropriations** **Water/Wastewater/Reclaimed**	**Finance Committee, April 13, 2017 -TBD**
One-on-one Meetings with Aldermen	**Friday, April 28, 2017 - Thursday, May 4, 2017**
Proposed Budget Distributed to BOMA	**Friday, May 5, 2017**
Budget Hearings (as needed)	**Finance Committee - Thursday, May 11, 2017**

BUDGET MEETINGS CALENDAR

2017-2018 BUDGET CALENDAR
BUDGET PROCESS

Initial Meeting with B&F to discuss Calendar & Process Changes & Introduce Budget Goals	**December 1, 2016**
Department Budget Information Meetings	**To begin January 2017**
Department Requests Due	**January 20, 2017**
Initial Meetings with Finance	**3 weeks before budget presentation**
Initial Meetings with City Administrator	**2 weeks before budget presentation**
Proposed Department Budgets Distributed to Committee and Board for Budget Presentations	**1 week before budget presentation**
Budget Presentations to Finance Committee	**Each Finance Committee meeting in January, February, March, and April**
Proposed Budget Distributed to Board of Mayor and Aldermen	**Friday, May 5, 2017**
Budget Hearings (as needed)	**Thursday, May 11, 2017**
First Reading of Budget & Tax Rate Ordinances (Solid Waste + Water Rates Ordinances, if necessary)	**Tuesday, May 23, 2017**
Budget Notice	**No later than June 2, 2017**
Second Reading (Public Hearing)	**Tuesday, June 13, 2017**
Third & Final Reading	**Tuesday, June 27, 2017**
New Fiscal Year	**Saturday, July 1, 2017**

FY 2018 Revenue Model

Preliminary Revenue Assessment

FY 2012-2016 Actual Revenues

FY 2017 Budget & Estimates

FY 2018 Forecast

Revenue Model

Outline

- Overview & Assumptions
- All Funds Summary
- General Fund Summary
- Select Category / Fund Breakouts
    - General Fund: Local Sales Tax
    - General Fund: State Shared Taxes
    - General Fund: Property Tax
    - Sanitation Fund
    - Hotel/Motel Tax Fund
    - Water & Sewer Fund
- Summary

Revenue Model

Overview & Assumptions

- Composite Revenue Model showing all 13 funds for which budgets are annually approved.
- Low, medium and high values presented; medium is recommendation shown.
- Preliminary Revenue Assessment based primarily upon the FY 17-18 composite revenue assessment made by State of Tennessee (December 2016), historical performance, and economic trends.
- January model is prudently conservative – future forecasts will be refined.

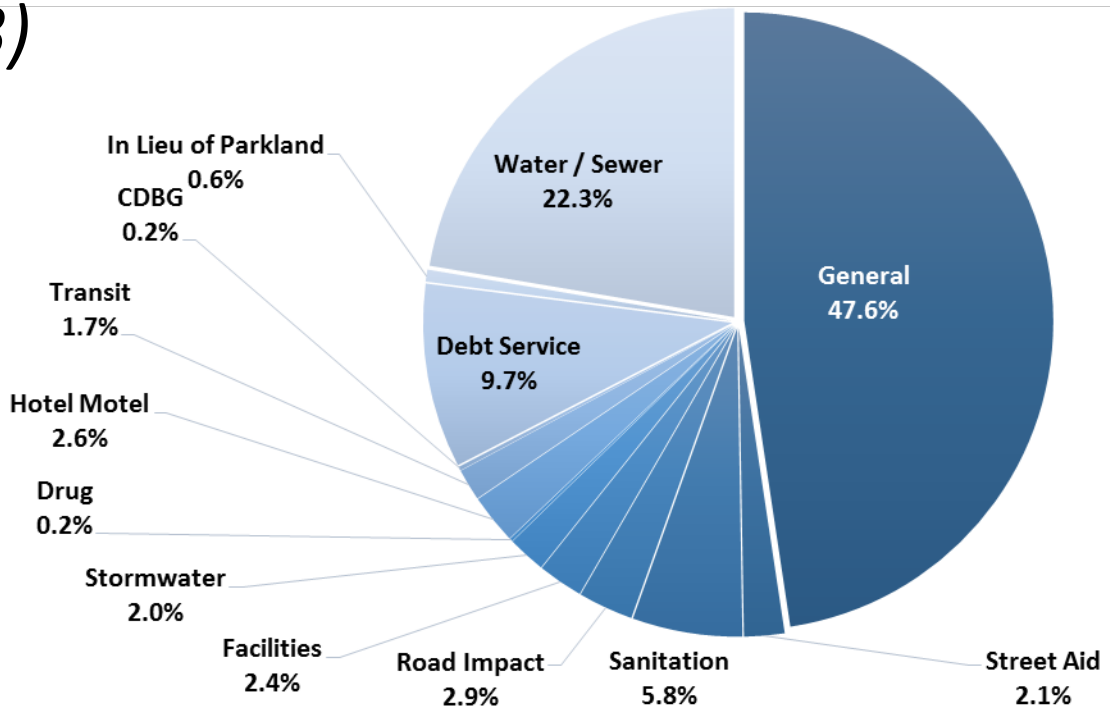
City of Franklin, Tennessee - FY 2018 Budget
Revenue Model

All Funds: *(pg. 3)*

FY 2018:
$139.1 M

FY 2017:
$135.7 M

Increase:
$3,415,687
or 2.6%



Largest Fund: General Fund (47.6%)
Smallest Fund: Drug Fund (0.2%)

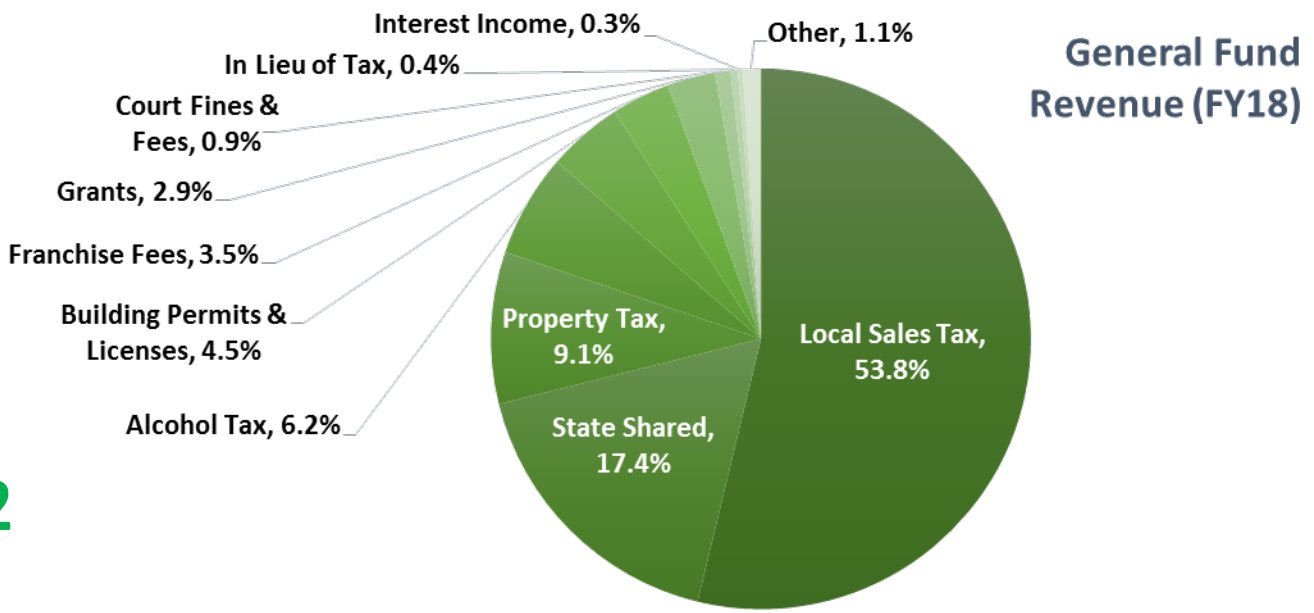
City of Franklin, Tennessee - FY 2018 Budget
Revenue Model

General Fund: *(pg. 4)*

FY 2018:
$66.3 M

FY 2017:
$64.31 M

Increase:
$1,946.712
or 3.0%



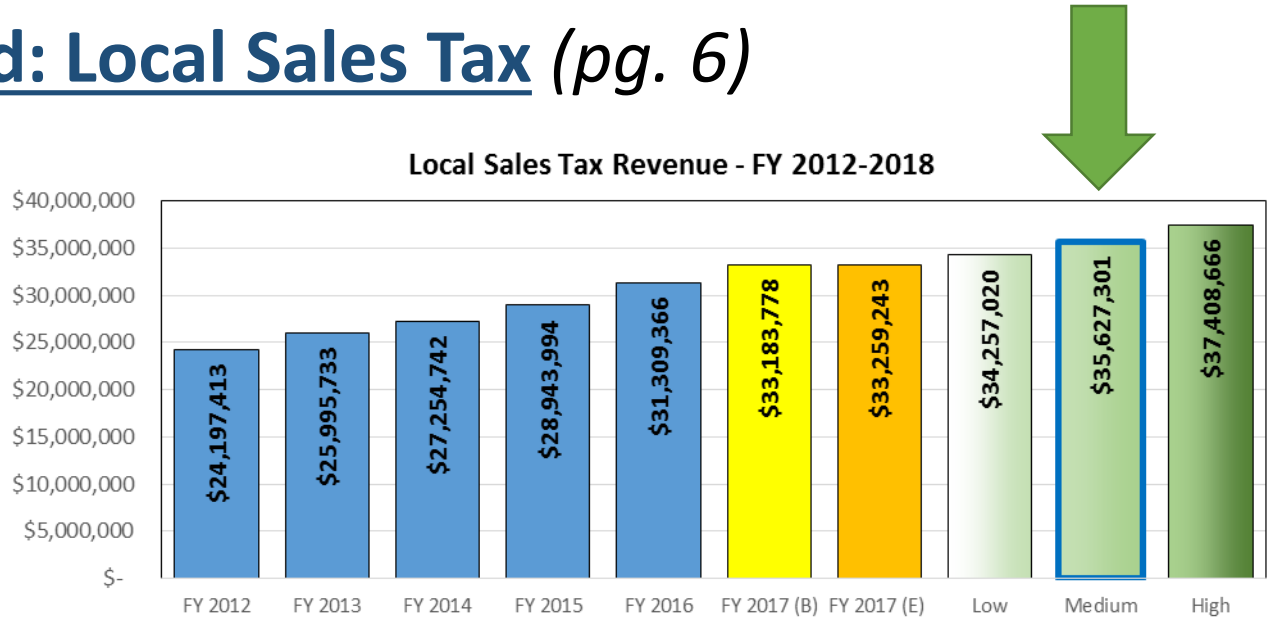
Largest Category: Local Sales Tax (53.8%)
Smallest Category: Interest Income (0.3%)

General Fund: Local Sales Tax *(pg. 6)*

FY 2018:
$35.62 M

FY 2017:
$33.18 M

Increase:
$2,443,523



Forecast: 4% increase over estimated FY 2017 (same as state)

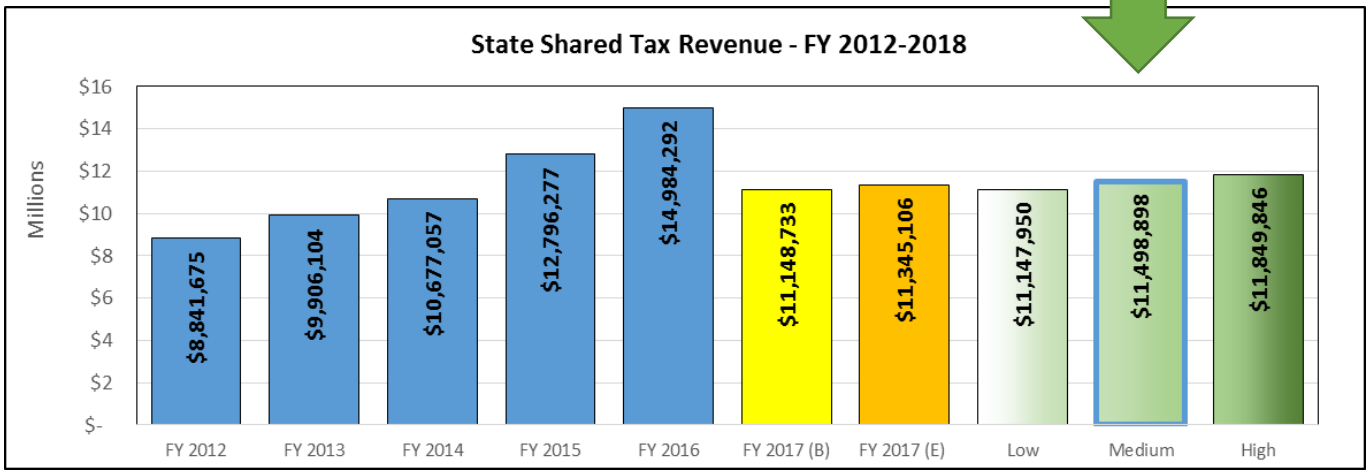
YTD 2017 Collections – Up 5.8% over prior year (1.1% below budget); increased 78 of last 81 months

General Fund: State Sales Tax *(pg. 7)*

FY 2018:
$11.50 M

FY 2016:
$11.14 M

Increase:
$350,165



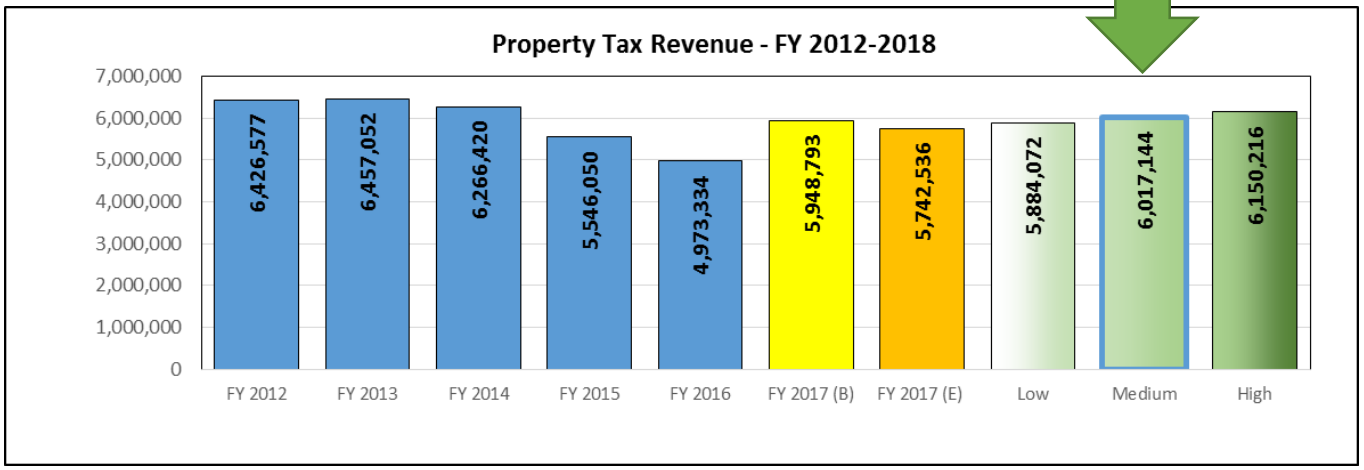
Forecast: 4% increase over estimated FY 2017 (same as state) in all categories with exception of reduction in Hall Income Tax receipts. (Net increase is 3.14%)

General Fund: Property Tax *(pg. 8)*

FY 2018:
$6.02 M

FY 2017:
$5.95 M

Decrease:
$68,351



Forecast: 1.1% increase over FY 2017 due to growth in the collections. No increase in the rate is assumed.

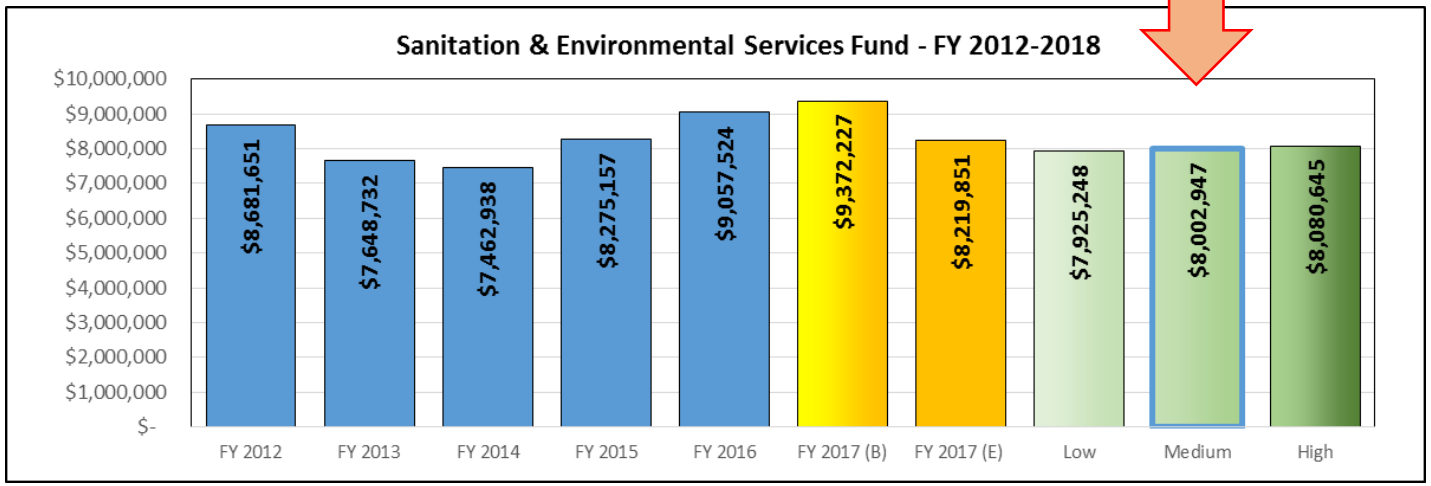
Revenue Model

Sanitation Fund *(pg. 19)*

FY 2018:
$8.00 M

FY 2017:
$9.37 M

Decrease:
($1,369,280)



Forecast: 14.6% decrease over FY 2017 budget due to a) 3% increase in anticipated residential pickups and b) adjustment in tipping fees revenues for current tonnage crossing scales (tonnage is less due to removal of construction debris)

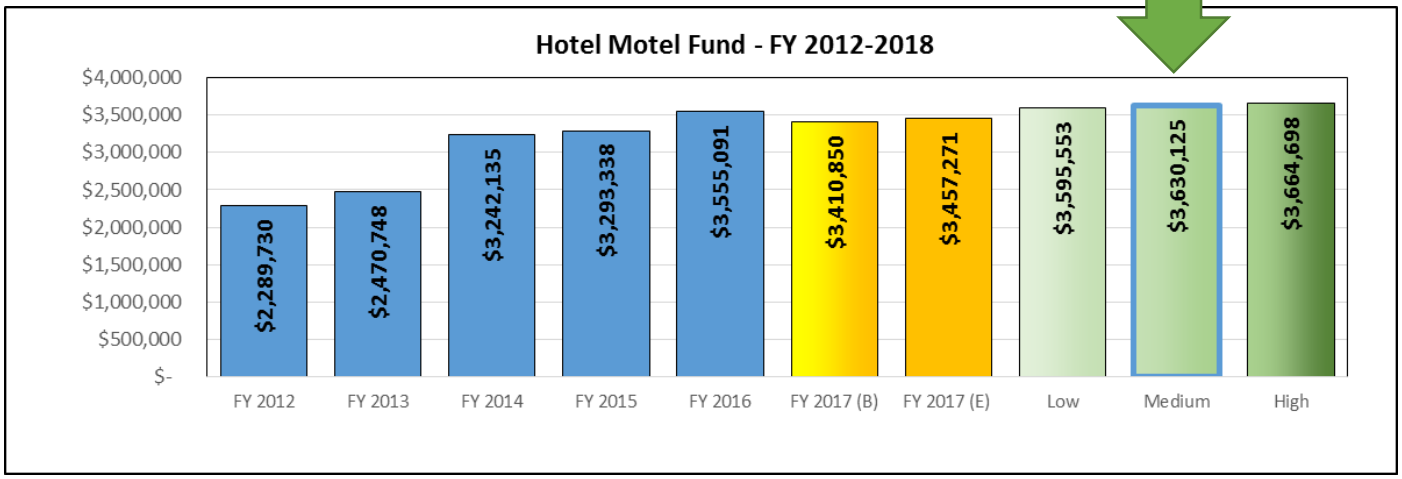
Revenue Model

Hotel/Motel Tax Fund *(pg. 24)*

FY 2018:
$3.63 M

FY 2017:
$3.41 M

Increase:
$219,275



Forecast: 5% increase over FY 2017 estimates; collections and RevPAR remain strong

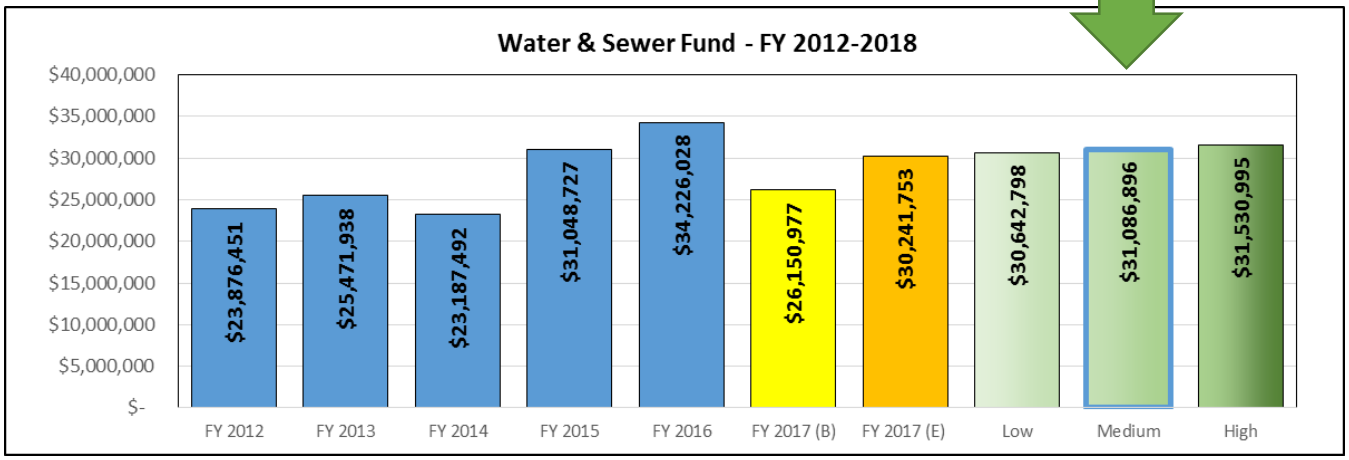
Revenue Model

Water/Sewer Fund *(pg. 29)*

FY 2018:
$31.09 M

FY 2017:
$26.15 M

Increase:
$4,935,919



Forecast: 18.8% increase over FY 2017 budget (FY 2017 budget was too conservative), actual collections expected closer to $30 M; assumes another 3.5% increase in water rates and 5.5% increase in sewer rates.

Summary and Next Steps

- Budget requests are due from all departments by January 20
- Departmental Budget Reviews will start in February and run through April
- Revised revenue projections will accompany budget recommendations in May as well as three-year forecasts

FY 2018 Revenue Forecast

Actual Data - FY 2012-2016

Budget & Estimated - FY 2017

Forecast - FY 2018

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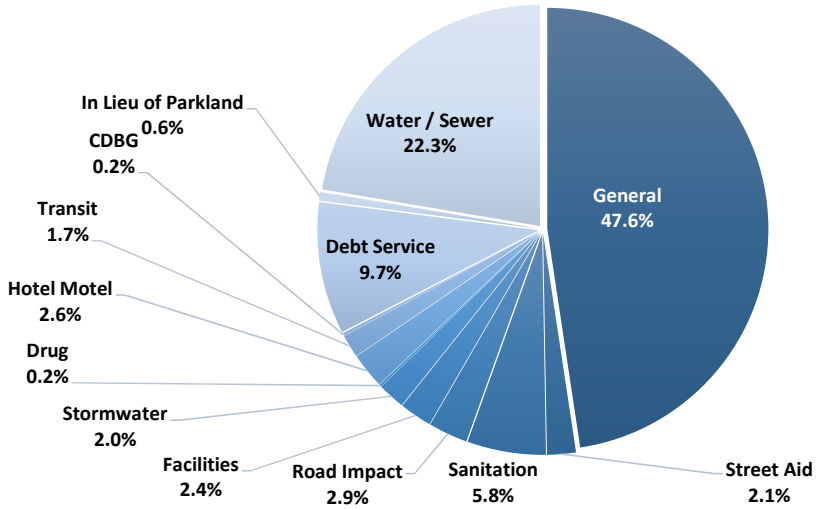
Summary (All Funds)

The City of Franklin funds it operations through a variety of taxes, fees for service, fines and grants. This page shows the total amount of revenues - regardless of fund - proposed to support operations for the City of Franklin in Fiscal Year 2018.

Overall we are projecting all funds revenues of $139.1 Million, almost $3.4 Million (2.6%) higher than the FY 2017 Budget. The largest fund, the General Fund, is forecast to grow to $66.3 million, an increase of $1.95 Million (3.1%) over the FY 2017 Budget.



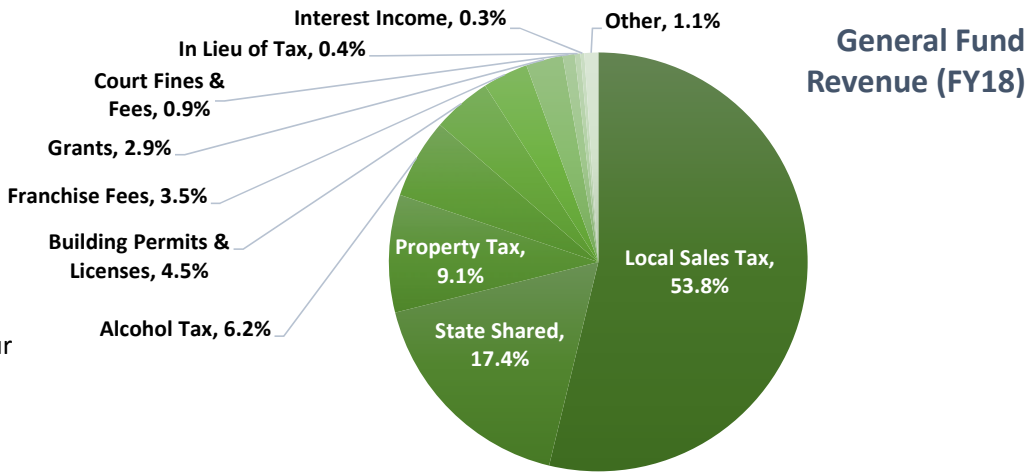
Fund	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	FY 2018
General	$ 51,815,038	$ 52,677,369	$ 56,918,504	$ 57,489,269	$ 64,614,166	$ 64,313,625	$ 64,749,973	$ 64,301,486	$ 66,260,336	$ 68,643,273	47.6%
Street Aid	$ 1,748,318	$ 2,309,493	$ 2,494,155	$ 2,396,417	$ 2,486,091	$ 2,962,643	$ 2,966,799	$ 2,910,299	$ 2,936,638	$ 2,962,978	2.1%
Sanitation	$ 8,681,651	$ 7,648,732	$ 7,462,938	$ 8,275,157	$ 9,057,524	$ 9,372,227	$ 8,219,851	$ 7,925,248	$ 8,002,947	$ 8,080,645	5.8%
Road Impact	$ 1,391,645	$ 3,276,075	$ 4,082,685	$ 3,358,555	$ 7,611,360	$ 6,811,334	$ 7,230,994	$ 3,977,256	$ 4,016,635	$ 4,056,014	2.9%
Facilities	$ 1,853,812	$ 2,624,601	$ 3,855,445	$ 2,482,412	$ 4,886,088	$ 2,910,000	$ 3,520,025	$ 3,203,281	$ 3,297,495	$ 3,391,709	2.4%
Stormwater	$ 2,193,201	$ 2,383,896	$ 2,340,963	$ 2,673,347	$ 2,546,488	$ 2,714,224	$ 2,723,371	$ 2,736,988	$ 2,777,838	$ 2,818,689	2.0%
Drug	$ 178,401	$ 86,358	$ 171,821	$ 214,483	$ 325,356	$ 124,010	$ 271,507	$ 220,879	$ 225,168	$ 229,457	0.2%
Hotel Motel	$ 2,289,730	$ 2,470,748	$ 3,242,135	$ 3,293,338	$ 3,555,091	$ 3,410,850	$ 3,457,271	$ 3,595,553	$ 3,630,125	$ 3,664,698	2.6%
Transit	$ 1,293,974	$ 1,437,191	$ 2,009,347	$ 2,087,408	$ 1,953,574	$ 2,246,755	$ 2,272,104	$ 2,294,825	$ 2,317,546	$ 2,340,267	1.7%
CDBG	$ 145,570	$ 192,586	$ 198,920	$ 448,200	$ 330,297	$ 280,560	$ 281,242	$ 284,054	$ 286,867	$ 289,679	0.2%
Debt Service	$ 9,926,272	$ 33,212,371	$ 11,106,967	$ 12,050,577	$ 12,777,235	$ 13,225,298	$ 13,225,298	$ 13,434,933	$ 13,434,933	$ 13,434,933	9.7%
In Lieu of Parkland	$ -	$ -	$ -	$ 2,494,076	$ 1,931,890	$ 1,207,525	$ 839,016	$ 855,796	$ 872,291	$ 889,357	0.6%
Water / Sewer	$ 23,876,451	$ 25,471,938	$ 23,187,492	$ 31,048,727	$ 34,226,028	$ 26,150,977	$ 30,241,753	$ 30,642,798	$ 31,086,896	$ 31,530,995	22.3%
All Revenues	**$ 105,394,062**	**$ 133,791,358**	**$ 117,071,372**	**$ 128,311,966**	**$ 146,301,187**	**$ 135,730,028**	**$ 139,999,205**	**$ 136,383,395**	**$ 139,145,715**	**$ 142,332,694**	**100.0%**

Summary (General Fund) — **Percent of All Revenues** **47.6%**

The General Fund for the City of Franklin is the largest and most important of the City's 13 funds used for financing City services. Although it comprises over 40 individual revenue sources, this analysis focuses on the Top 10 revenue sources, which comprise nearly 99% of the total as of FY 2018.

On the following pages, please find a preview of each of these Top 10 revenue sources, with discussion and detail of a preliminary low, middle, and high estimates for FY 2018. It is important to remember that this is the best estimate we have available midway through the current fiscal year. Actual receipts have only been recieved through four to five months in many major revenue categories.

We will revise throughout the budget process and present final recommendations in May.



Top Ten Revenue Categories	Actual					Budget	Estimated	FY 2018 Forecast		
	A	*B*	*C*	*D*	*E*	*F*	*G*	*H*	*I*	*J*
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High
Local Sales Tax	$ 24,197,413	$ 25,995,733	$ 27,254,742	$ 28,943,994	$ 31,309,366	$ 33,183,778	$ 33,259,243	$ 34,257,020	$ 35,627,301	$ 37,408,666
State Shared	$ 8,841,675	$ 9,906,104	$ 10,677,057	$ 12,796,277	$ 14,984,292	$ 11,148,733	$ 11,345,106	$ 11,147,950	$ 11,498,898	$ 11,849,846
Property Tax	$ 6,426,577	$ 6,457,052	$ 6,266,420	$ 5,546,050	$ 5,948,793	$ 5,948,793	$ 5,742,536	$ 5,884,072	$ 6,017,144	$ 6,150,216
Alcohol Tax	$ 3,084,136	$ 3,323,302	$ 3,373,143	$ 3,630,037	$ 3,926,711	$ 3,888,565	$ 3,928,420	$ 4,077,699	$ 4,086,276	$ 4,094,853
Building Permits & Licenses	$ 1,620,166	$ 1,592,736	$ 2,088,774	$ 2,208,560	$ 2,850,547	$ 2,817,396	$ 2,914,373	$ 2,972,661	$ 3,001,804	$ 3,030,948
Franchise Fees	$ 1,900,254	$ 2,174,803	$ 2,449,724	$ 2,462,903	$ 2,255,565	$ 2,536,790	$ 2,536,790	$ 2,300,676	$ 2,323,232	$ 2,345,788
Grants	$ 755,372	$ 1,353,926	$ 520,921	$ 289,382	$ 1,710,835	$ 1,828,300	$ 1,899,857	$ 1,899,857	$ 1,899,857	$ 1,899,857
Court Fines & Fees	$ 887,349	$ 738,785	$ 657,229	$ 586,479	$ 475,060	$ 560,935	$ 597,661	$ 585,705	$ 612,590	$ 636,430
In Lieu of Tax	$ 355,632	$ 339,808	$ 325,018	$ 326,887	$ 326,438	$ 271,369	$ 278,837	$ 284,414	$ 287,202	$ 289,991
Interest Income	$ 144,574	$ 166,679	$ 189,013	$ 145,098	$ 191,620	$ 217,582	$ 176,048	$ 189,252	$ 193,653	$ 214,100
Top Ten Revenue Sources	$ 48,213,148	$ 52,048,928	$ 53,802,041	$ 56,935,668	$ 63,979,227	$ 62,402,241	$ 62,678,872	$ 63,599,306	$ 65,547,957	$ 67,920,694
Other	$ 3,601,890	$ 628,441	$ 3,116,463	$ 553,601	$ 634,939	$ 1,911,384	$ 2,071,102	$ 702,180	$ 712,379	$ 722,579
Total General Fund Revenues	**$ 51,815,038**	**$ 52,677,369**	**$ 56,918,504**	**$ 57,489,269**	**$ 64,614,166**	**$ 64,313,625**	**$ 64,749,973**	**$ 64,301,486**	**$ 66,260,336**	**$ 68,643,273**

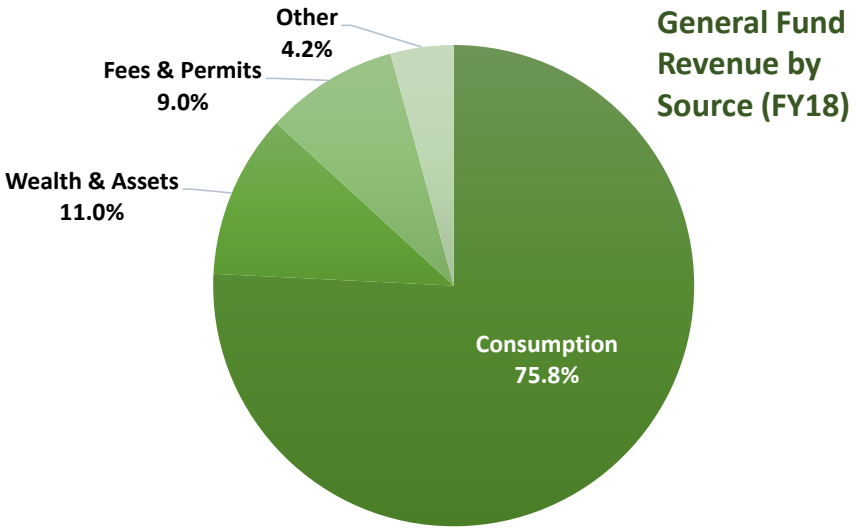
	(B-A)	*(C-B)*	*(D-C)*	*(E-D)*	*(F-E)*	*(G-E)*	*(H-F)*	*(I-F)*	*(J-F)*
Change Year-over-Year	$ (725,307)	$ 862,331	$ 4,241,135	$ 570,765	$ 7,124,897	$ (300,540)	$ 135,808	$ (12,140)	$ 1,946,712	$ 4,329,648
	-1.4%	1.7%	8.1%	1.0%	12.4%	-0.5%	0.2%	0.0%	3.0%	6.7%

Summary (General Fund) | **Percent of All Revenues** | **47.6%**

The City of Franklin relies upon a variety of different sources to fund general operations, but essentially there are only four sources of revenue: taxes on consumption, taxes derived from wealth & assets, permitting & fees for services, and "Other."

The largest category - by far - are revenues derived from the consumption of goods and services. This source - taxes on retail sales and alcohol consumption - comprises over three of every four dollars the City receives for the General Fund. All other sources - wealth & assets (property & income taxes), fees & permits (proceeds from permits, fees & licenses recovered for City services provided), and other (in lieu of taxes, earned interest income, grants and miscellaneous revenue) - make up only one out of every four dollars received. This heavy reliance on consumption taxes will increase with the gradual repeal of the Hall Income Tax, beginning in FY2017 and ending in FY2022.

Heavy dependency on consumption taxes places the City in a vulnerable position during downturns in the business cycle and economic retrenchments, such as the financial events of the 2007-2009 period. City revenue dropped by over 15% within twelve months, requiring extreme measures to continue critical services to the citizenry.



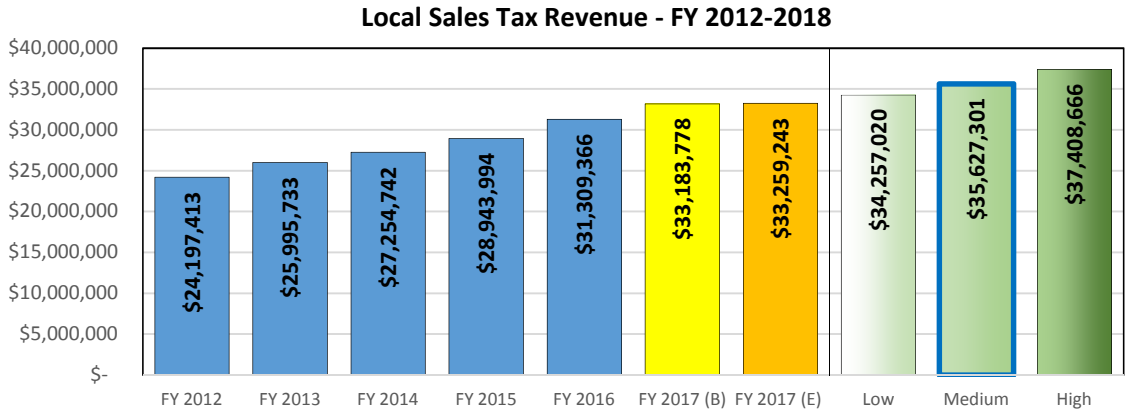
Top Ten Revenue Categories	Actual					Budget	Estimated	FY 2018 Forecast		
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High
Consumption	**$ 35,330,051**	**$ 37,895,674**	**$ 39,308,908**	**$ 42,289,111**	**$ 45,726,795**	**$ 46,971,076**	**$ 47,282,768**	**$ 48,732,669**	**$ 50,212,475**	**$ 52,103,365**
Local Sales Tax	$ 24,197,413	$ 25,995,733	$ 27,254,742	$ 28,943,994	$ 31,309,366	$ 33,183,778	$ 33,259,243	$ 34,257,020	$ 35,627,301	$ 37,408,666
State Shared	$ 8,048,502	$ 8,576,639	$ 8,681,023	$ 9,715,080	$ 10,490,718	$ 9,898,733	$ 10,095,106	$ 10,397,950	$ 10,498,898	$ 10,599,846
Alcohol Tax	$ 3,084,136	$ 3,323,302	$ 3,373,143	$ 3,630,037	$ 3,926,711	$ 3,888,565	$ 3,928,420	$ 4,077,699	$ 4,086,276	$ 4,094,853
Wealth & Assets	**$ 7,575,382**	**$ 8,126,325**	**$ 8,587,472**	**$ 8,954,134**	**$ 10,768,805**	**$ 7,470,162**	**$ 7,271,373**	**$ 6,918,486**	**$ 7,304,346**	**$ 7,690,206**
Property Tax	$ 6,426,577	$ 6,457,052	$ 6,266,420	$ 5,546,050	$ 5,948,793	$ 5,948,793	$ 5,742,536	$ 5,884,072	$ 6,017,144	$ 6,150,216
Hall Income Tax	$ 793,173	$ 1,329,465	$ 1,996,034	$ 3,081,197	$ 4,493,574	$ 1,250,000	$ 1,250,000	$ 750,000	$ 1,000,000	$ 1,250,000
In Lieu of Tax	$ 355,632	$ 339,808	$ 325,018	$ 326,887	$ 326,438	$ 271,369	$ 278,837	$ 284,414	$ 287,202	$ 289,991
Fees & Permits	**$ 4,407,769**	**$ 4,506,324**	**$ 5,195,727**	**$ 5,257,943**	**$ 5,581,172**	**$ 5,915,121**	**$ 6,048,825**	**$ 5,859,042**	**$ 5,937,626**	**$ 6,013,166**
Franchise Fees	$ 1,900,254	$ 2,174,803	$ 2,449,724	$ 2,462,903	$ 2,255,565	$ 2,536,790	$ 2,536,790	$ 2,300,676	$ 2,323,232	$ 2,345,788
Building Permits & Licenses	$ 1,620,166	$ 1,592,736	$ 2,088,774	$ 2,208,560	$ 2,850,547	$ 2,817,396	$ 2,914,373	$ 2,972,661	$ 3,001,804	$ 3,030,948
Court Fines & Fees	$ 887,349	$ 738,785	$ 657,229	$ 586,479	$ 475,060	$ 560,935	$ 597,661	$ 585,705	$ 612,590	$ 636,430
Other	**$ 4,501,836**	**$ 2,149,046**	**$ 3,826,397**	**$ 988,081**	**$ 2,537,394**	**$ 3,957,266**	**$ 4,147,007**	**$ 2,791,289**	**$ 2,805,889**	**$ 2,836,536**
Grants	$ 755,372	$ 1,353,926	$ 520,921	$ 289,382	$ 1,710,835	$ 1,828,300	$ 1,899,857	$ 1,899,857	$ 1,899,857	$ 1,899,857
Interest Income	$ 144,574	$ 166,679	$ 189,013	$ 145,098	$ 191,620	$ 217,582	$ 176,048	$ 189,252	$ 193,653	$ 214,100
Other	$ 3,601,890	$ 628,441	$ 3,116,463	$ 553,601	$ 634,939	$ 1,911,384	$ 2,071,102	$ 702,180	$ 712,379	$ 722,579
Total General Fund Revenues	**$ 51,815,038**	**$ 52,677,369**	**$ 56,918,504**	**$ 57,489,269**	**$ 64,614,166**	**$ 64,313,625**	**$ 64,749,973**	**$ 64,301,486**	**$ 66,260,336**	**$ 68,643,273**

City of Franklin

Revenue Model

Fund:	General Fund	Category:	Local Sales Tax	Percent of Total General Fund Revenues	53.8%

Local Sales Tax is the City's primary revenue source. Roughly half of our General Fund revenue comes from this source. In addition to the State-imposed 7% sales tax, the City has a 2.25% local sales tax, which is below the 2.75% allowed by State law. Local sales tax revenue is shared equally with education, which is provided by Williamson County Schools and the Franklin Special School District. Significant erosion in collections occurred, starting in 2008 and continuing through the first half of 2010, due to the national economic situation, increased gas prices and increased competition from alternative shopping options in the region. However, a rebound started midway through FY 2010 and collections have exceeded the previous year's level for six consecutive years. This steady, continuous improvement is expected to continue by another 4% in FY 2018.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
July	1,925,395	2,003,719	2,113,374	2,288,457	2,477,647	2,601,530	2,546,087	2,622,469	2,727,368	2,863,737	3-yr Average
August	1,843,928	2,101,518	2,115,836	2,296,081	2,420,111	2,541,118	2,547,776	2,624,209	2,729,178	2,865,637	$ 29,169,367
September	1,946,970	2,065,402	2,178,174	2,374,572	2,571,550	2,700,129	2,817,329	2,901,849	3,017,923	3,168,819	4.6%
October	1,881,099	2,026,866	2,117,978	2,327,026	2,485,463	2,609,736	2,616,784	2,695,288	2,803,099	2,943,254	5-Yr Average
November	1,998,723	2,176,371	2,419,578	2,399,941	2,579,786	2,708,775	2,708,775	2,790,039	2,901,640	3,046,722	$ 27,540,250
December	2,902,675	3,012,759	3,097,595	3,345,840	3,752,983	3,940,632	3,940,632	4,058,851	4,221,205	4,432,265	4.1%
January	1,722,901	1,948,752	1,926,687	2,079,072	2,151,378	2,258,947	2,258,947	2,326,715	2,419,784	2,540,773	10-Yr Average
February	1,729,002	1,856,748	1,973,541	1,900,628	2,181,227	2,086,164	2,086,164	2,148,749	2,234,699	2,346,433	$ 24,961,499
March	2,191,405	2,265,006	2,421,918	2,479,918	2,689,471	3,093,119	3,093,119	3,185,913	3,313,349	3,479,017	3.3%
April	1,897,741	2,168,372	2,201,566	2,410,499	2,611,014	2,678,614	2,678,614	2,758,973	2,869,332	3,012,798	20-Yr Average
May	1,989,477	2,109,923	2,323,975	2,489,724	2,559,116	2,808,100	2,808,100	2,892,343	3,008,037	3,158,439	$ 19,899,404
June	2,168,095	2,260,297	2,364,520	2,552,236	2,829,620	3,156,915	3,156,915	3,251,622	3,381,687	3,550,772	3.3%
Totals	$ 24,197,413	$ 25,995,733	$ 27,254,742	$ 28,943,994	$ 31,309,366	$ 33,183,778	$ 33,259,243	$ 34,257,020	$ 35,627,301	$ 37,408,666	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

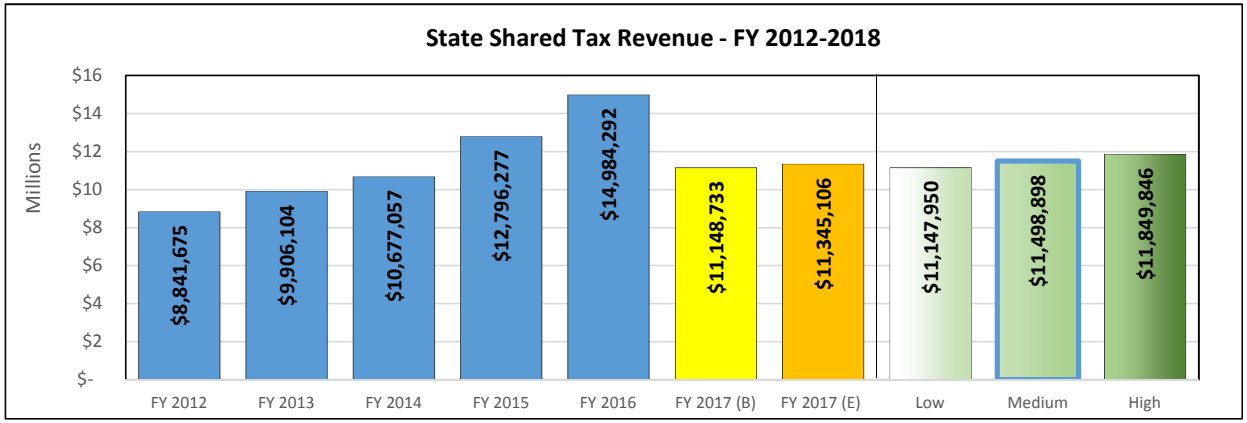
City of Franklin

Revenue Model

Fund:	General Fund	Category:	State Shared	Percent of Total General Fund Revenues	17.4%

State Shared taxes: We receive significant revenue from the State in the form of shared taxes with distribution based primarily on population. The major sources are from the Sales Tax, Business Tax, Hall Income Tax (dividends / interest), TVA in Lieu Of, Beer Tax, Mixed Drink Taxes and the Bank Excise Tax. These are sent to us monthly or quarterly around the 20th except for the Income tax (annual) and the Excise Tax which are semi-annual remittances.

The forecast for 2018 assumes a 4% increase for all but one state shared revenue category, based on composite projections from state economists and the Department of Revenue. The lone exception is the continued reduction in the Hall Income Tax.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Sales Tax (State)	4,242,695	4,324,811	4,496,081	5,033,141	5,373,891	5,498,130	5,481,099	5,645,532	5,700,343	5,755,154	3-yr Average
Beer Tax (State)	30,674	30,894	29,568	31,743	32,407	34,912	34,539	35,575	35,921	36,266	$ 12,819,209
State Excise Tax - BANK	15,260	38,427	94,685	115,165	152,620	100,964	100,964	103,993	105,002	106,012	-4.3%
In Lieu of Tax (TVA)	722,090	712,731	691,474	769,381	778,995	782,311	782,311	805,781	813,604	821,427	5-Yr Average
Business License (Local Share)	283,442	318,552	320,747	13,456	13,250	326,780	10,280	10,588	10,691	10,794	$ 11,441,081
Transient/Peddlar Bus. License	-	-	-	2,448	452	300	300	300	300	300	-0.5%
Business Tax (State)	2,754,341	3,151,224	3,048,468	3,410,424	3,762,342	3,155,336	3,299,234	3,398,211	3,431,203	3,464,196	10-Yr Average
Income Tax (State)	793,173	1,329,465	1,996,034	3,081,197	4,493,574	1,250,000	1,250,000	750,000	1,000,000	1,250,000	$ 8,790,631
Business Tax Record Fee - State	-	-	-	339,322	376,761	-	386,378	397,970	401,833	405,697	2.7%
											20-Yr Average
											$ 5,916,173
											4.4%
Totals	**$ 8,841,675**	**$ 9,906,104**	**$ 10,677,057**	**$ 12,796,277**	**$ 14,984,292**	**$ 11,148,733**	**$ 11,345,106**	**$ 11,147,950**	**$ 11,498,898**	**$ 11,849,846**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

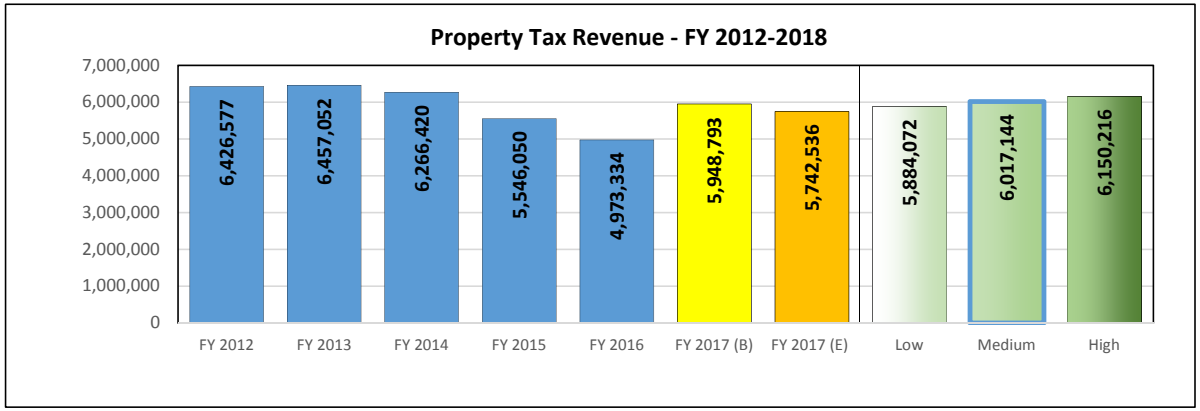
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Property Tax	Percent of Total General Fund Revenues	9.1%

Property Tax: Citizens of Franklin pay property tax to two entities - the City of Franklin and Williamson County. Bills are issued on October 1st and are due by February 28th without penalty/interest. Historically, about 80% of property taxes are collected in December and February. The County is now collecting property tax for the City.

The FY 2018 Forecast assumes a modest 1% growth in collections due to growth.



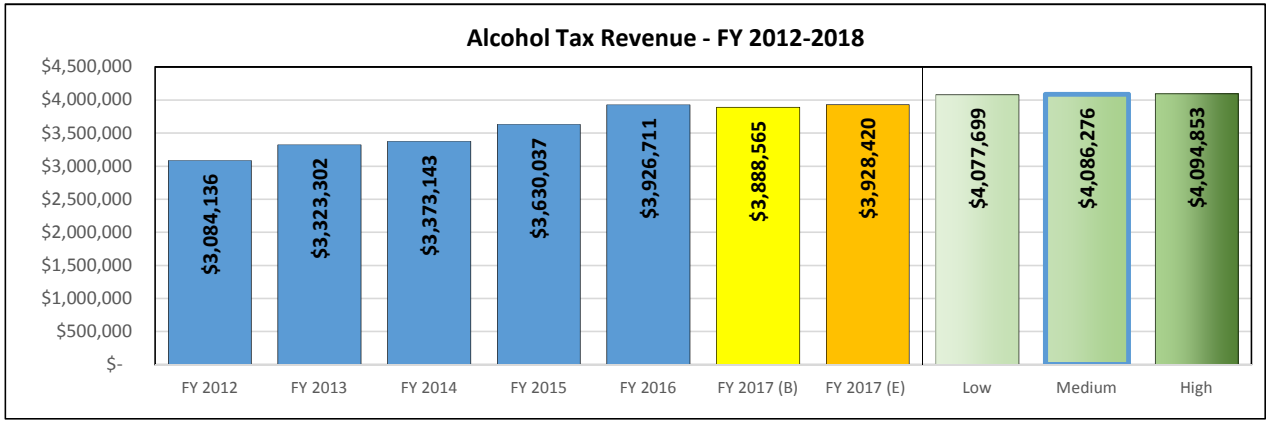
	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Property Taxes	11,718,525	11,902,186	12,342,702	13,742,347	14,582,590	15,880,661	19,203,126	19,203,126	19,395,157	19,587,189	3-yr Average
Less: Due to IDB	(740,899)	(786,760)	(944,274)	(1,041,403)	(1,195,813)	(1,325,000)	(1,634,784)	(1,634,784)	(1,651,132)	(1,667,480)	$ 5,595,268
Less: Debt Service Fund	(4,830,155)	(4,779,633)	(5,357,261)	(6,350,472)	(7,338,632)	(7,477,356)	(7,477,356)	(7,273,106)	(7,273,106)	(7,273,106)	2.1%
Less: Unavailable Revenue (uncollected at year-end)	(154,909)	(148,036)	(143,000)	(153,193)	(272,814)	(150,000)	(150,000)	(150,000)	(150,000)	(150,000)	5-Yr Average
Less: Capital Projects Set-Aside	-	-	-	(508,038)	(526,008)	(689,756)	(689,767)	(689,767)	(696,665)	(703,563)	$ 5,933,887
Less: Street Aid Set-Aside	-	-	-	(508,038)	(526,008)	(689,756)	(689,767)	(689,767)	(696,665)	(703,563)	-20.0%
Invest Franklin	-	-	-	-	-	-	(3,218,915)	(3,218,915)	(3,251,104)	(3,283,293)	
Pickups (primarily RR and Public Uti	339,166	218,645	285,573	265,202	132,392	250,000	250,000	248,196	250,678	253,160	
Plus: Prior Year Collections	94,849	50,650	82,680	99,645	117,627	150,000	150,000	89,090	89,981	90,872	
Totals	6,426,577	6,457,052	6,266,420	5,546,050	4,973,334	5,948,793	5,742,536	5,884,072	6,017,144	6,150,216	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

Fund:	General Fund	Category:	Alcohol Tax	Percent of Total General Fund Revenues	6.2%

Alcohol taxes (local): We receive wholesale beer/liquor revenue from distributors (these are not located locally) and privilege taxes from local businesses each month. This revenue comes in about the 20th of each month and is fairly consistent across the Fiscal Year, with a slight falloff during the winter months.

The leveling forecast in Wholesale Beer Tax is due to a decision made by the state in 2013 to tax sales on volume sold and not total sales (volume x price). As a result, the Beer Tax is only projected to increase by 1% in FY 2018, while other Mixed Drink and Alcohol taxes are projected to increase a healthy 6-7%.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Beer Tax - Wholesale	1,503,877	1,585,289	1,507,185	1,544,139	1,612,550	1,695,419	1,681,525	1,689,933	1,698,341	1,706,748	3-yr Average
Beer Privilege Tax (Renewal)	21,195	21,517	20,742	21,660	23,706	22,869	33,874	34,043	34,213	34,382	$ 3,643,297
Liquor Tax - Wholesale	915,105	1,015,623	1,095,467	1,190,758	1,349,135	1,284,010	1,315,967	1,394,925	1,394,925	1,394,925	2.2%
Liquor Privilege Tax	75,205	91,920	87,065	90,800	94,605	97,155	104,900	111,194	111,194	111,194	5-Yr Average
Mixed Drink Tax	568,754	608,953	662,684	782,681	846,715	789,113	792,153	847,604	847,604	847,604	$ 3,467,466
											2.4%
											10-Yr Average
											$ 3,051,931
											2.7%
											20-Yr Average
											$ 2,352,428
											3.3%
Totals	$ 3,084,136	$ 3,323,302	$ 3,373,143	$ 3,630,037	$ 3,926,711	$ 3,888,565	$ 3,928,420	$ 4,077,699	$ 4,086,276	$ 4,094,853	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

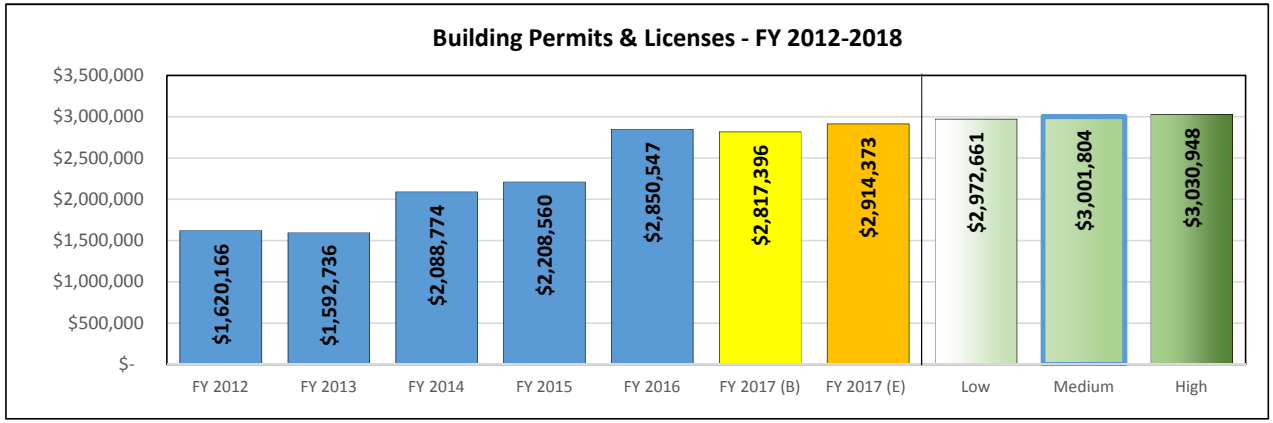
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Building Permits & Licenses	Percent of Total General Fund Revenues	4.5%

Building Permits & Licenses: These fees are paid to the City to offset and pay for the staffing costs borne by the City to extend services due to construction growth. There has been growth in both residential and commercial sides of development. This revenue has been difficult to predict by month because permits are often obtained and fees paid in advance of construction. The fees in this group include building permits, electrical inspections, mechanical permits, plumbing permits, plans review fees, sign permits, reinspection fees, mechanical licenses, grading permits, plumbing license, consultant fees, cafe fees, and tree cutting permits.

The forecast for FY 2018 is a 3% increase.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Mechanical License	4,000	3,850	3,500	3,877	6,939	5,422	5,422	**5,530**	5,584	5,639	3-yr Average
Mechanical Permits	151,167	103,374	183,383	138,384	94,346	152,669	152,669	**155,723**	157,249	158,776	$ 2,382,627
Building Permits	855,409	1,046,947	1,343,978	1,426,188	2,136,322	1,772,738	1,772,738	**1,808,193**	1,825,920	1,843,647	6.1%
Technology Fee	-	-	-	44,129	88,690	62,500	105,513	**107,623**	108,678	109,734	5-Yr Average
Plumbing License	3,382	3,802	3,224	3,025	2,875	3,583	3,583	**3,655**	3,691	3,726	$ 2,072,157
Plumbing Permits	130,541	128,139	145,525	94,177	69,760	128,518	128,518	**131,089**	132,374	133,659	7.2%
Electrical Inspections	371,001	233,078	281,106	237,101	279,828	324,514	324,514	**331,004**	334,249	337,494	10-Yr Average
Planning Fees (Plans Review)	80,349	45,049	17,732	43,335	33,595	43,821	43,821	**44,697**	45,136	45,574	$ 1,913,944
Consultant Fees	716	1,147	1,000	2,100	-	2,144	2,144	**2,187**	2,209	2,230	4.7%
Reinspection Fees	9,600	10,328	16,872	13,400	12,850	13,322	13,322	**13,588**	13,722	13,855	20-Yr Average
Sign Permits	10,456	11,002	9,895	10,946	10,420	9,913	9,913	**10,112**	10,211	10,310	$ 1,486,782
Café Fees	420	920	8,590	-	75	1,066	1,066	**1,087**	1,098	1,109	4.5%
Tree Cutting Permits	25	-	-	-	75	107	107	**109**	110	111	
Grading Permits	3,100	5,100	3,000	-	82,066	4,371	113,262	**115,527**	116,660	117,792	
Roadway Inspections	-	-	70,969	191,898	32,706	157,708	102,781	**104,837**	105,865	106,892	
Traffic Impact Study Fees	-	-	-	-	-	135,000	135,000	**137,700**	139,050	140,400	
Totals	**$ 1,620,166**	**$ 1,592,736**	**$ 2,088,774**	**$ 2,208,560**	**$ 2,850,547**	**$ 2,817,396**	**$ 2,914,373**	**$ 2,972,661**	**$ 3,001,804**	**$ 3,030,948**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1991-2016 & Estimates from Finance & Revenue Management Departments.

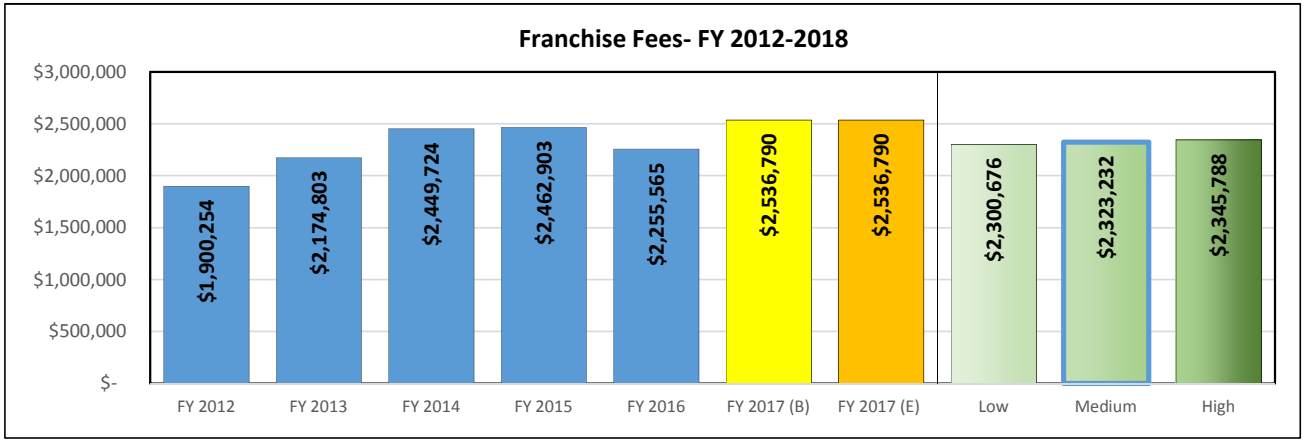
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Franchise Fees	Percent of Total General Fund Revenues	3.5%

Franchise Fees: Collected by the City from cable and gas utility providers, franchise fees are payments received by the City from utility companies for the privilege of using City right of way to provide service within the City limits. These payments are received annually from Comcast Cable, Piedmont Energy and Atmos Energy. The City receives payments from AT&T on a quarterly basis. Payments are determined through terms set in the franchise agreements.

The forecast for FY 2018 is a 3% increase.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
ATMOS	897,371	1,148,193	1,351,330	1,331,989	1,032,015	1,371,949	1,371,949	1,052,655	1,062,975	1,073,296	3-yr Average
Comcast	820,050	827,377	875,035	886,358	926,422	912,948	912,948	944,950	954,215	963,479	$ 2,389,397
Piedmont	63,980	54,058	60,098	24,103	114,061	24,826	24,826	116,342	117,483	118,623	2.1%
AT&T	118,853	145,175	163,261	220,453	183,067	227,067	227,067	186,728	188,559	190,390	5-Yr Average
											$ 2,248,650
											2.6%
											10-Yr Average
											$ 2,028,548
											2.5%
											20-Yr Average
											$ 1,356,575
											4.3%
Totals	**$ 1,900,254**	**$ 2,174,803**	**$ 2,449,724**	**$ 2,462,903**	**$ 2,255,565**	**$ 2,536,790**	**$ 2,536,790**	**$ 2,300,676**	**$ 2,323,232**	**$ 2,345,788**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

City of Franklin

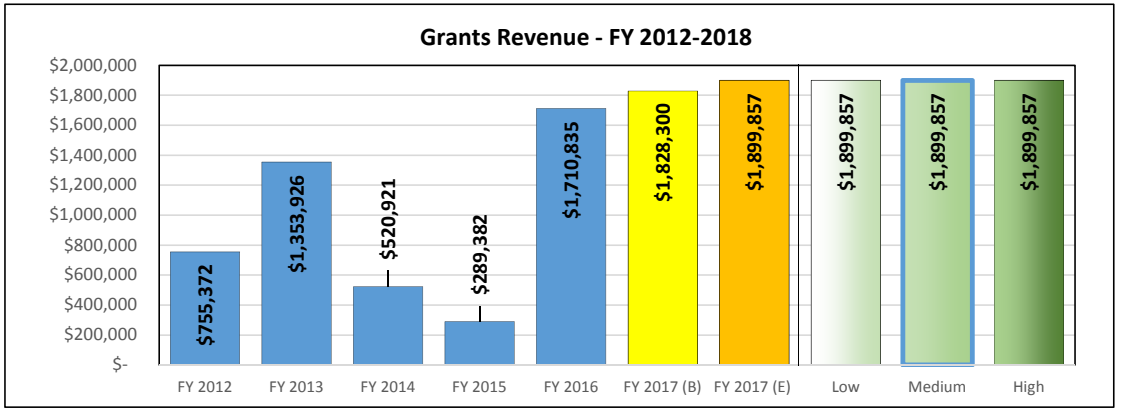
Revenue Model

Fund:	General	Category:	Grants	Percent of Total General Fund Revenues	2.9%

Grants (Federal/State): In 2017, these grants consisted of the Traffic Operations Center ($1,680,000), parks grants ($100,000) and various Public Safety grants ($48,300).

There is no change assumed in these grants for FY 2018, but these estimates are subject to change.

Please note: Although the City has received other grants such as the Hazard Mitigation Program, only those budgeted in prior years are included within the preliminary estimates.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Homeland Security Grant	-	-	-	-	4,370	-	-	-	-	-	3-yr Average
TEMA Grant	-	-	-	-	62,319	-	18,984	18,984	18,984	18,984	$ 840,379
May 2010 Flood	-	-	63,622	-	-	-	-	-	-	-	39.2%
Emergency Shelter Grant	39,864	24,612	34,423	54,635	-	35,000	35,000	35,000	35,000	35,000	5-Yr Average
Police Equipment Grant #7	-	10,131	-	-	-	-	-	-	-	-	$ 926,087
Federal Grant - Ballistic Vests	5,549	11,235	8,094	3,300	-	3,300	3,300	3,300	3,300	3,300	19.5%
Highway Safety Grant	27,459	50,019	38,147	35,340	-	10,000	10,000	10,000	10,000	10,000	10-Yr Average
Franklin ITS	-	-	190,800	-	-	-	-	-	-	-	$ 852,619
Federal Grant - TOC	100,933	222,307	190,800	79,382	141,862	1,680,000	1,680,000	1,680,000	1,680,000	1,680,000	11.4%
Preservation Plan Grant (Federal)	-	175,596	-	-	1,487,213	-	52,573	52,573	52,573	52,573	20-Yr Average
Parks Grants	453	50,085	22,708	9,896	15,071	100,000	100,000	100,000	100,000	100,000	$ 709,233
Loop Eastern Flank	1,500	-	-	-	-	-	-	-	-	-	7.9%
Miscellaneous Grants	286	2,850	44	-	-	-	-	-	-	-	
Federal ARRA #1 - Dept of Justice	-	12,607	-	-	-	-	-	-	-	-	
Federal ARRA #2 - Dept of Energy	11,522	-	-	-	-	-	-	-	-	-	
Federal ARRA - TOC	566,185	-	-	-	-	-	-	-	-	-	
HGMP-1909-0049	-	794,484	156,020	-	-	-	-	-	-	-	
HGMP-1909-0061	-	-	7,063	106,829	-	-	-	-	-	-	
In-Kind Contributions	1,621	-	-	-	-	-	-	-	-	-	
Totals	**$ 755,372**	**$ 1,353,926**	**$ 520,921**	**$ 289,382**	**$ 1,710,835**	**$ 1,828,300**	**$ 1,899,857**	**$ 1,899,857**	**$ 1,899,857**	**$ 1,899,857**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

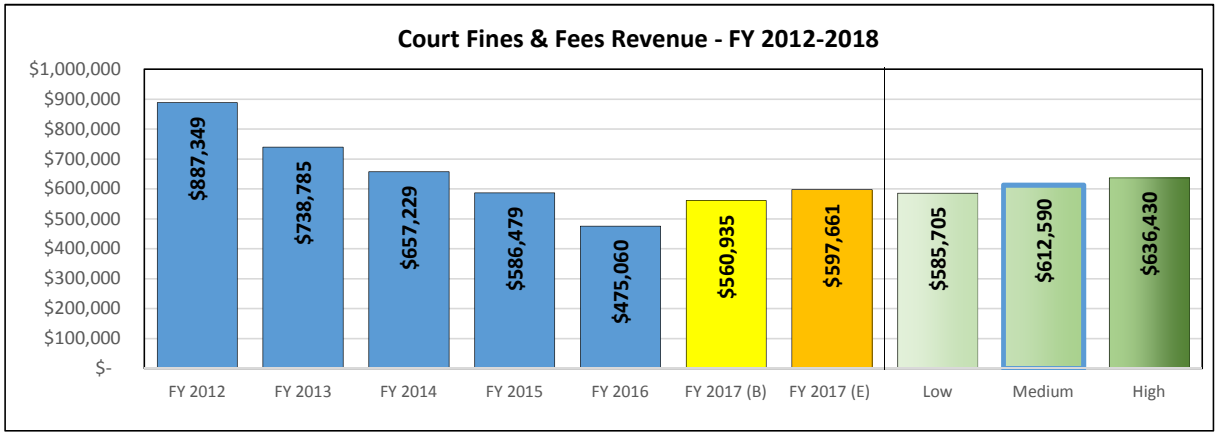
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Court Fines & Fees	Percent of Total General Fund Revenues	0.9%

Court Fines & Fees: The City Court collects fees/fines for traffic violations and property maintenance violations. A major initiative was taken in 2013 to submit outstanding debts to a collection agency. The primary reason for the revenue decrease beginning in 2013 was a change in accounting to net amounts due the State against revenue, rather than show those amounts under expenditures in Revenue Management. (with that change, Revenue Management's expenditures were lower as well.)

Revenues are anticipated to rebound slightly (2.5% increase over FY 2017 estimated) in FY 2018, the first increase year-over-year in over five years.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Court Costs	-	53,371	1,160	190	-	-	-	-	-	-	3-yr Average
Fines/Fees - Mun Court	808,105	375,719	297,088	153,472	127,038	160,376	171,089	173,656	175,367	177,078	$ 572,923
Court-Local Litigation Tax	-	9,728	11,027	8,096	4,661	4,905	4,905	4,978	5,027	5,076	-0.7%
Court-Bad Check	-	920	525	181	-	-	-	-	-	-	5-Yr Average
Court Collection Fee	-	-	-	963	(228)	500	500	500	500	500	$ 668,980
Delinquent Court Fees & Fines	-	35,282	35,261	24,816	13,828	15,613	15,156	15,384	15,535	15,687	-3.2%
Court-Driving School	-	33,248	108,442	71,345	64,422	63,104	70,517	71,575	72,280	72,985	10-Yr Average
Court-Admin Fee	-	2,803	2,739	1,844	1,463	1,256	741	752	759	767	$ 787,907
Fines - Gen Sessions	63,746	79,344	71,762	128,355	93,149	92,681	81,197	82,415	83,227	84,039	-2.9%
Officer Costs - General Sessions/Circuit Court				104,411	95,227	88,800	85,142	86,419	87,270	88,122	20-Yr Average
Parking Fines - Mun Court	13,813	17,744	12,070	10,427	10,707	10,013	39,558	40,152	40,547	40,943	$ 708,556
Fines - Traffic Offenses	-	126,898	113,242	78,843	62,317	60,471	65,639	66,624	67,280	67,937	-1.0%
Failure To Appear - Fine	-	3,725	3,913	3,536	2,275	2,317	2,317	2,351	2,374	2,398	
Technology Fee	-	-	-	-	-	60,900	60,900	40,900	62,423	80,900	
Confiscated Goods (Federal)	-	-	-	-	201	-	-	-	-	-	
Confiscated Goods (State)	1,685	3	-	-	-	-	-	-	-	-	
Totals	**$ 887,349**	**$ 738,785**	**$ 657,229**	**$ 586,479**	**$ 475,060**	**$ 560,935**	**$ 597,661**	**$ 585,705**	**$ 612,590**	**$ 636,430**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

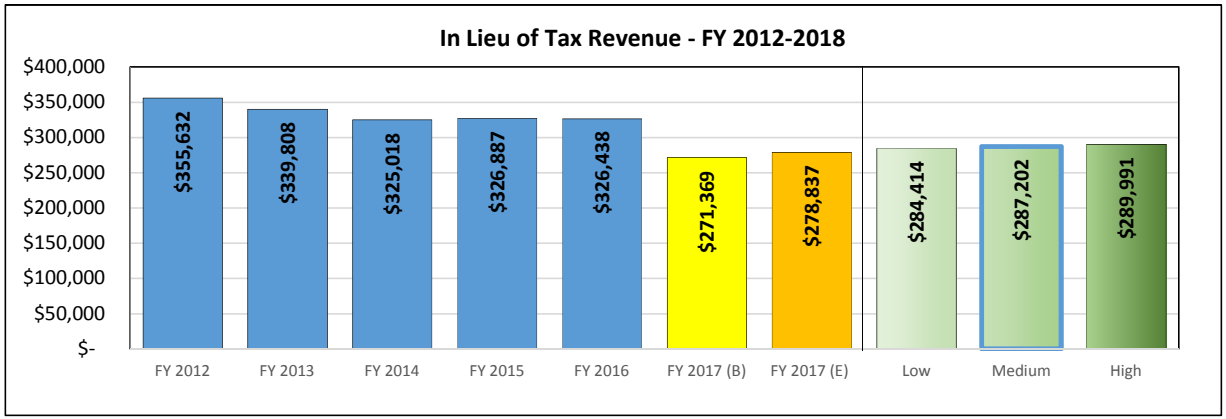
City of Franklin

Revenue Model

Fund:	General Fund	Category:	In Lieu of Tax	Percent of Total General Fund Revenues	0.4%

In Lieu Of Tax: Payments In Lieu Of Tax are made primarily by various local entities - such as the Franklin Housing Authority, Nissan, Comunity Health Systems (CHS) and Jackson National Life - that have leases through a local government Industrial Board. The local payments are made annually. Two payments have ended - Verizon (last year FY 2014) and Healthways (last year FY 2016).

In Lieu of Tax Revenue is project to increase a modest 3.0% in FY 2018.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Franklin Housing Authority	30,567	17,846	14,090	23,447	21,841	14,090	21,558	21,989	22,205	22,421	3-yr Average
Nissan (TIF District)	167,329	165,581	166,572	180,957	182,114	182,117	182,117	185,759	187,581	189,402	$ 326,114
Nissan Personal Property	13,380	12,025	-	-	-	0	0	-	-	-	-5.6%
Healthways (pilot ends 2016)	43,835	43,835	43,835	47,327	47,327	0	0	-	-	-	5-Yr Average
Verizon (pilot ends 2014)	30,912	30,912	30,912	-	-	0	0	-	-	-	$ 334,757
Community Health Systems (CHS)	26,487	26,487	26,487	28,598	28,598	28,601	28,601	29,173	29,459	29,745	-3.8%
Jackson National Life	43,122	43,122	43,122	46,558	46,558	46,561	46,561	47,492	47,958	48,423	10-Yr Average
											$ 262,456
											0.3%
											20-Yr Average
											$ 282,118
											-0.2%
Totals	$ 355,632	$ 339,808	$ 325,018	$ 326,887	$ 326,438	$ 271,369	$ 278,837	$ 284,414	$ 287,202	$ 289,991	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

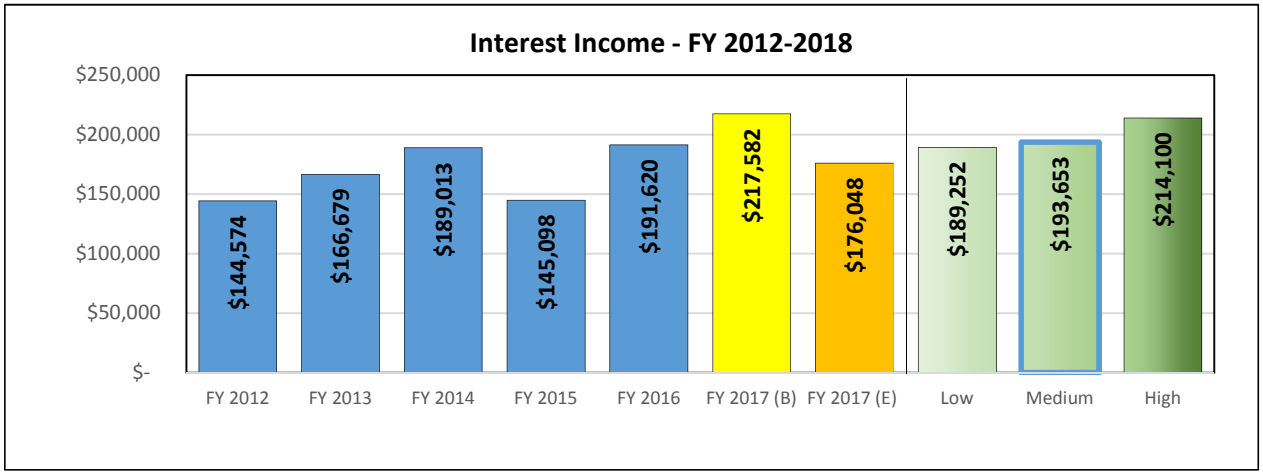
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Interest Income	Percent of Total General Fund Revenues	0.3%

Interest Income: This revenue source is bank interest and investment earnings on temporarily idle funds. This revenue has been adversely affected significantly in recent years due to the low interest rate environment. It is anticipated that short term interest rates will remain low during the next fiscal year, but grow slightly.

It should be noted that negative amounts shown herein reflect annual reallocation of interest income earned to all funds. All initial interest income is collected within the General Fund and then apportioned out to respective funds.



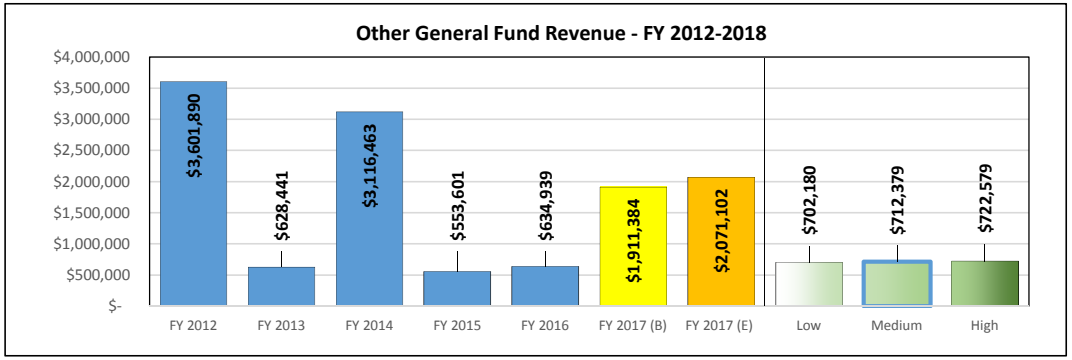
	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
July	(37,631)	14,660	12,902	7,242	13,577	15,924	6,985	7,509	7,684	7,858	3-yr Average
August	31,626	15,474	10,925	6,914	2,666	13,479	(4,705)	(5,058)	(5,176)	13,786	$ 175,244
September	28,313	15,213	20,011	(5,204)	32,171	24,696	24,259	26,078	26,685	25,257	8.1%
October	30,599	16,050	11,983	5,942	4,069	14,786	16,554	17,796	18,209	15,122	5-Yr Average
November	23,860	13,859	11,477	5,550	(35,195)	22,095	6,353	6,829	6,988	22,597	$ 167,397
December	23,825	38,735	(11,547)	10,791	(2,479)	23,014	23,014	24,740	25,316	23,537	6.0%
January	24,084	13,314	14,444	6,098	69,251	17,823	17,823	19,160	19,606	18,228	10-Yr Average
February	22,392	13,204	14,059	18,087	13,568	25,265	25,265	27,160	27,791	25,839	$ 559,381
March	26,115	6,442	13,110	13,148	36,310	19,263	19,263	20,708	21,190	19,701	-6.1%
April	27,308	20,582	16,422	58,058	8,671	28,350	28,350	30,477	31,185	28,995	20-Yr Average
May	24,495	11,978	16,316	8,123	504	21,586	21,586	23,205	23,745	22,077	$ 655,471
June	(80,412)	(12,832)	58,911	10,349	48,507	(8,700)	(8,700)	(9,352)	(9,570)	(8,898)	-5.0%
Totals	**$ 144,574**	**$ 166,679**	**$ 189,013**	**$ 145,098**	**$ 191,620**	**$ 217,582**	**$ 176,048**	**$ 189,252**	**$ 193,653**	**$ 214,100**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

Fund:	General Fund	Category:	Other	Percent of Total General Fund Revenues	1.1%

Other: This catch-all revenue category comprises all other individual categories of General Fund Revenue. Traditionally the largest components are one-time receipts, such as contributions from developers. Other Revenue can fluctuate greatly from year to year.

The major decrease forecast is the elimination of one-time revenues from Fund Balance included in FY 2016 & FY 2017. This may change as the budget process continues.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
City Tax Relief	(6,406)	(7,720)	(6,517)	(8,050)	-	(7,175)	(8,053)	(8,174)	(8,295)	(8,415)	3-yr Average
Prop Taxes - P&I	56,405	49,501	35,819	30,529	34,026	40,000	40,000	40,600	41,200	41,800	$ 1,432,835
Business Tax	9,882	11,090	9,002	-	-	13,104	8,420	8,547	8,673	8,799	11.1%
Planning Fees (Rezoning)	8,594	5,826	39,237	43,946	15,052	10,315	33,377	33,877	34,378	34,879	5-Yr Average
Planning Fees (Site Plans)	41,600	70,161	46,138	48,061	42,924	53,218	59,757	60,654	61,550	62,446	$ 2,669,718
Planning Fees (Plat Submittal)	20,443	42,837	89,000	78,771	106,544	89,665	83,772	85,028	86,285	87,542	-5.7%
Planning Fees (Misc Planning)	13,986	42,531	7,671	7,155	7,664	15,411	14,317	14,531	14,746	14,961	10-Yr Average
Beer Permits (New Applic Fee)	12,750	13,000	13,700	13,250	14,750	16,189	13,842	14,049	14,257	14,465	$ 3,234,206
Yard Sale Permits	9,635	8,660	9,295	7,605	7,395	8,186	7,487	7,600	7,712	7,824	-4.1%
Alarm Permits	22,800	23,835	29,130	30,320	26,540	31,315	21,495	21,818	22,140	22,463	20-Yr Average
Miscellaneous Permits	4,405	4,100	2,300	3,600	4,900	4,774	4,826	4,898	4,970	5,043	$ 2,514,068
In Lieu of Parkland	-	-	2,280,119	-	-	-	-	-	-	-	-1.2%
Water & Sewer Admin Fees	1,823,176	-	-	-	-	-	-	-	-	-	
ADMIN SERVICES PROVIDED BY GENERAL TO STORMWATER	150,144	-	-	-	-	-	-	-	-	-	
ADMIN SERVICES PROVIDED BY GENERAL TO SANITATION	171,593	-	-	-	-	-	-	-	-	-	
Regional Fire Training	275	3,000	3,000	-	1,500	-	-	-	-	-	
Maps Sold	1,529	2,798	1,476	2,952	2,752	1,545	1,986	2,016	2,046	2,075	
Plans Sold	4,500	2,850	700	2,628	50	2,575	2,575	2,614	2,652	2,691	
Records Sold	-	19	1,130	26	-	1,267	1,267	1,286	1,305	1,324	
Special Event Services Fee				1,200	3,600	-	900	914	927	941	
Traffic Impact Analysis Review Fee						-	43,763	44,419	45,076	45,732	
Accident Reports	4,010	450	199	633	74	515	515	523	530	538	
Fingerprinting Fees	1,170	-	-	-	-	-	-	-	-	-	
Sex Offender Registry	1,650	2,100	2,350	1,800	1,800	2,060	2,060	2,091	2,122	2,153	
License Seizure Fees	3,350	485	675	750	1,515	633	1,275	1,294	1,313	1,332	
Citizen's Police Academy	-	1,820	-	-	-	-	-	-	-	-	
Background Checks	615	-	-	-	-	-	-	-	-	-	
3rd Party Billable OT	176	-	-	-	-	-	-	-	-	-	
Police Extra Duty	44,585	47,810	35,478	31,547	27,279	45,153	45,563	46,246	46,930	47,613	
Compost Voucher (Non-Refundable)	6,100	7,160	7,400	10,780	18,040	2,246	4,480	4,547	4,614	4,682	

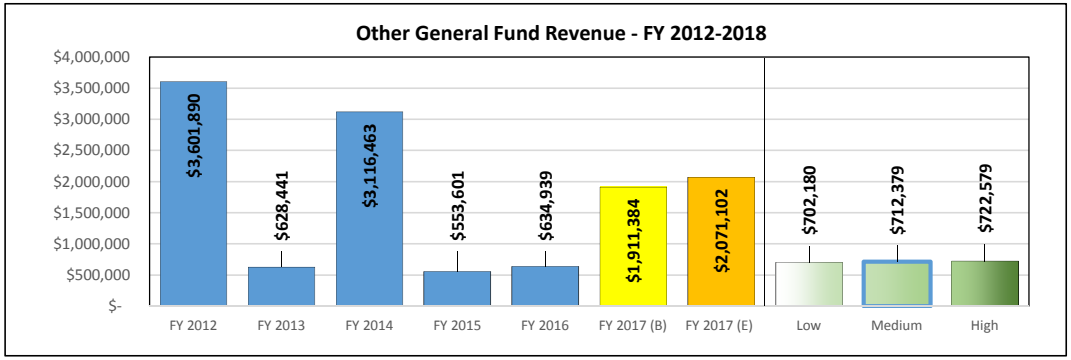
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Other	Percent of Total General Fund Revenues	1.1%

Other: This catch-all revenue category comprises all other individual categories of General Fund Revenue. Traditionally the largest components are one-time receipts, such as contributions from developers. Other Revenue can fluctuate greatly from year to year.

The major decrease forecast is the elimination of one-time revenues from Fund Balance included in FY 2016 & FY 2017. This may change as the budget process continues.



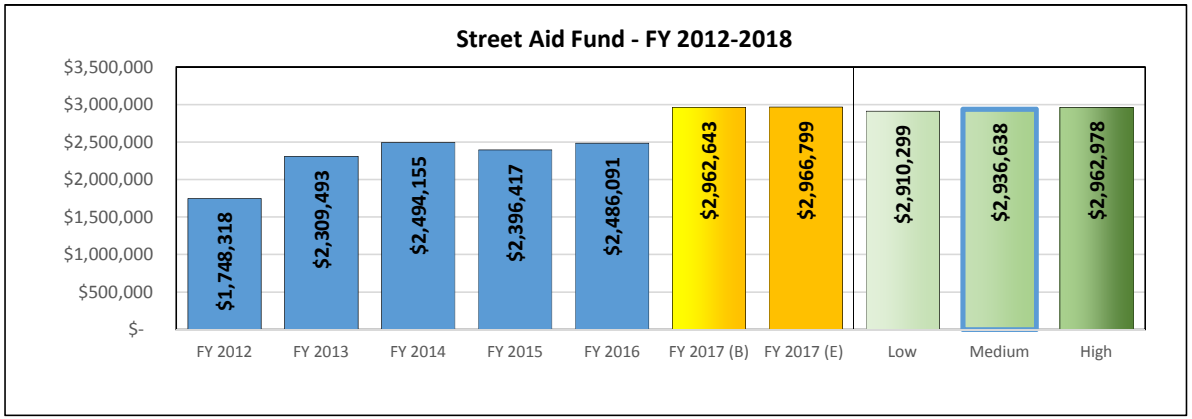
	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Hazardous Matls Recovery	5	-	-	-	-	-	-	-	-	-	
Charge Station Fees	-	-	-	-	-	264	264	268	272	276	
Beer Board Violations	9,500	-	3,000	1,500	-	1,056	1,056	1,072	1,087	1,103	
Bldg & Street Stds Appeals Fees	500	500	-	-	-	1,056	1,056	1,072	1,087	1,103	
Bus Tax Recording Fees	2,847	3,233	1,893	1,163	3,485	4,264	4,264	4,328	4,392	4,456	
Tree Bank Fees	12,547	-	-	-	53,841	56,206	56,206	57,049	57,892	58,735	
Sidewalk Reserve Fees	-	-	-	-	-	-	82,840	-	-	-	
Rebates on Purchases	37,923	55,675	60,280	61,349	64,639	68,624	68,624	69,653	70,682	71,712	
Rent - Mall & Other	1	1	1	1	8,001	1	12,001	12,001	12,001	12,001	
Park Concessions	35,297	19,895	46,731	41,329	67,779	53,582	61,051	61,966	62,882	63,798	
Harlinsdale Rentals							4,782	4,853	4,925	4,997	
Sale of Surplus Assets	47,552	97,844	79,364	137,454	118,277	77,250	77,250	78,409	79,568	80,726	
Electrical Charging Stations	-	214	819	-	-	-	-	-	-	-	
Called Performance Bonds	-	-	195,000	-	-	-	-	-	-	-	
Miscellaneous Other Revenue	96,144	118,766	122,073	3,301	2,512	21,804	21,804	22,131	22,458	22,785	
CAPITAL ALLOCATION FROM F/B	952,607	-	-	-	-	1,296,282	1,296,282	-	-	-	
Totals	**$ 3,601,890**	**$ 628,441**	**$ 3,116,463**	**$ 553,601**	**$ 634,939**	**$ 1,911,384**	**$ 2,071,102**	**$ 702,180**	**$ 712,379**	**$ 722,579**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

Fund:	Street Aid	Percent of All Revenues	2.1%

Street Aid: A special revenue fund used to account for the receipt and usage of the City's share of State gasoline taxes. State law requires these gasoline taxes to be used to maintain streets.

Estimates for growth from the State are meager in this fund, as revenues from the Gasoline Tax can only increase in one of two ways: increased consumption or vote by the legislature to raise the tax per gallon of gasoline. All composite statewide estimates forecast a 2% growth in this important revenue source in FY 2018, which is what the City is showing here. This projection assumes *NO increase in the State Gasoline Tax*; the City will carefully monitor legislative discussions concerning potential increases and adjust estimates accordingly.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
PROPERTY TAXES COLLECTED	-	-	-	508,038	526,008	689,756	689,756	696,654	703,551	710,449	3-yr Average
GASOLINE TAX (STATE)	1,748,202	1,736,341	1,754,190	1,887,683	1,959,797	1,939,747	1,944,003	1,963,443	1,982,883	2,002,323	$ 2,458,888
INCREASE IN STATE SHARED TAXES	-	-	-	-	-	-	-	-	-	-	6.8%
INTEREST INCOME	116	20	-	697	286	300	200	202	204	206	5-Yr Average
TRANSFER FROM GENERAL FUND	-	573,132	739,965	-	-	332,840	332,840	250,000	250,000	250,000	$ 2,286,895
											5.9%
											10-Yr Average
											$ 2,007,477
											9.5%
Totals	**$ 1,748,318**	**$ 2,309,493**	**$ 2,494,155**	**$ 2,396,417**	**$ 2,486,091**	**$ 2,962,643**	**$ 2,966,799**	**$ 2,910,299**	**$ 2,936,638**	**$ 2,962,978**	

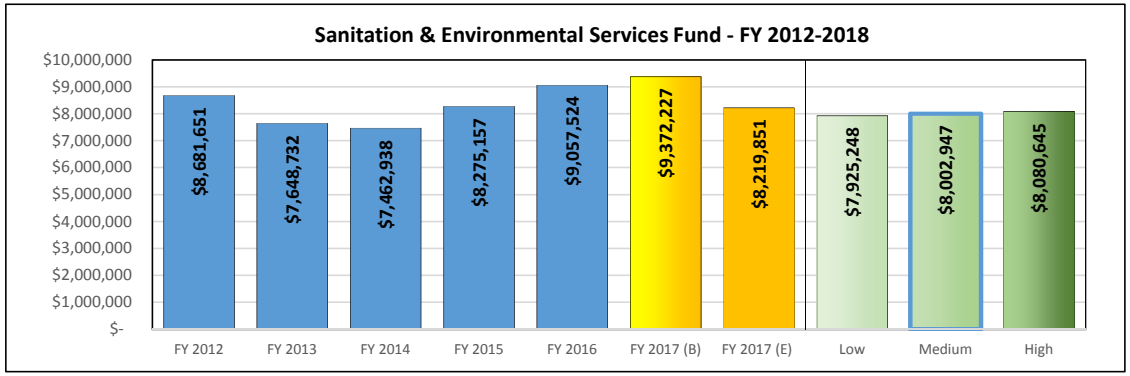
Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

Fund:	Sanitation & Environmental Services Fund	Percent of All Revenues	5.8%

Sanitation & Environmental Services Fund: This Special Revenue fund accounts for the fees collected in the collection and disposal of residential and commercial garbage. The primary component within the fund are those fees charged for disposal of refuse. In recent years, the City has worked to reduce the subsidy from the General Fund for sanitation and recycling operations.

At this point in time we are forecasting that the City can operate the fund without a general fund subsidy in FY 2018; provided that revenues increase as more and more tonnage is collected by the City and/or fees are adjusted.

The FY 2018 forecast is a 3% increase over 2017 estimated receipts.



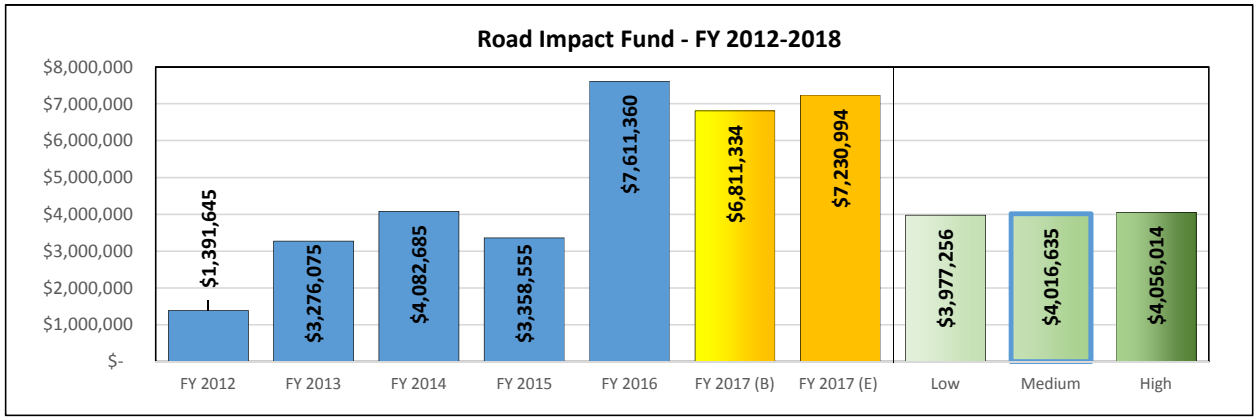
	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
FEMA/TEMA GRANTS (FED/STATE)	-	-	39,309	-	-	-	-	-	-	-	3-yr Average
SOLID WASTE GRANT (STATE)	-	-	4,790	42,686	4,142	-	-	-	-	-	$ 8,265,206
SPECIAL EVENT GRANT RECOVERIES	-	-	27,401	50,623	-	-	-	-	-	-	4.5%
SAFETY GRANT	-	-	-	-	18,135	-	-	-	-	-	
SPECIAL EVENT SERVICES FEE	-	-	-	4,275	3,820	5,000	5,640	5,753	5,809	5,866	5-Yr Average
COLLECTION REVENUES	4,334,914	4,417,799	4,460,658	4,946,611	5,063,842	5,563,127	5,246,491	5,351,421	5,403,886	5,456,351	$ 8,225,200
NON-RESIDENTIAL DUMPSTERS	-	-	-	-	-	5,125	-	-	-	-	2.8%
ADDL RESIDENTIAL ROLLOUT CONTAINERS	-	-	-	-	4,675	3,000	8,360	8,527	8,611	8,694	
SANITATION SERVICES - MILCROFTON	-	-	-	-	78,069	-	-	-	-	-	10-Yr Average
TIPPING FEES	2,443,774	2,314,116	1,487,082	2,293,823	3,064,284	3,173,347	2,318,569	2,364,941	2,388,126	2,411,312	$ 7,082,013
CARDBOARD RECYCLING	7,300	9,400	11,250	13,715	9,862	9,328	9,931	10,130	10,229	10,328	3.2%
RECYCLING-BATTERIES	-	-	-	4,266	3,855	6,284	4,999	5,099	5,149	5,199	
RECYCLING-ELECTRONICS	-	-	-	-	428	-	12,917	13,175	13,304	13,434	20-Yr Average
RECYCLING-METAL	-	-	-	5,817	3,619	7,152	4,716	4,811	4,858	4,905	$ 4,433,197
RECYCLING-WASTE OIL	-	-	-	523	82	-	-	-	-	-	11.1%
BUCK A BAG PROGRAM	2,354	2,626	-	2,988	2,897	3,664	3,092	3,154	3,185	3,216	
RESIDENTIAL BRUSH	-	-	-	900	800	800	500	510	515	520	
RESIDENTIAL BULKY GOODS	-	-	-	600	900	200	2,500	2,550	2,575	2,600	
NON-RESIDENTIAL BRUSH	-	-	-	100	100	200	600	612	618	624	
NON-RESIDENTIAL BULKY GOODS	-	-	-	600	-	-	900	918	927	936	
INTEREST INCOME	-	-	-	-	22	-	190	193	195	197	
SALE OF WASTE CONTAINERS	43,017	60,341	63,802	77,595	73,068	60,000	63,322	64,588	65,222	65,855	
LEASE OF WASTE CONTAINERS	25,605	31,050	34,065	37,260	35,910	35,000	35,000	35,700	36,050	36,400	
SALE OF SURPLUS ASSETS	478,864	64,590	101,640	292,774	189,011	50,000	52,124	53,166	53,687	54,209	
TRANSFER FROM GENERAL FUND	1,314,772	728,483	1,208,148	500,000	500,000		-	-	-	-	
MISCELLANEOUS OTHER REVENUE	31,051	20,327	24,793	-	-	450,000	450,000	-	-	-	
Totals	**$ 8,681,651**	**$ 7,648,732**	**$ 7,462,938**	**$ 8,275,157**	**$ 9,057,524**	**$ 9,372,227**	**$ 8,219,851**	**$ 7,925,248**	**$ 8,002,947**	**$ 8,080,645**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

Fund:	Road Impact	Percent of All Revenues	2.9%

Road Impact Fund: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.

The forecast for FY 2018 is an estimate (2% higher than 2017 estimated), based upon historic averages and year-to-date activity. It is heavily dependent upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
ROAD IMPACT FEES	1,461,757	3,488,544	4,725,902	3,611,954	7,869,600	6,810,334	7,297,478	**4,273,867**	4,316,182	4,358,498	3-yr Average
ROAD IMPACT CREDITS	(70,112)	(182,469)	(704,150)	(253,523)	(267,394)	-	(85,227)	**(298,485)**	(301,440)	(304,395)	$ 5,017,533
INTEREST INCOME	-	-	-	124	9,154	1,000	18,743	**1,874**	1,893	1,911	11.9%
CONTRIBUTIONS FROM DEVELOPER	-	(30,000)	-	-	-	-	-	**-**	-	-	5-Yr Average
TRANSFER FROM GENERAL FUND			60,933	-	-						$ 3,944,064
											14.5%
											5-Yr Average
											$ 3,047,393
											24.7%
Totals	**$ 1,391,645**	**$ 3,276,075**	**$ 4,082,685**	**$ 3,358,555**	**$ 7,611,360**	**$ 6,811,334**	**$ 7,230,994**	**$ 3,977,256**	**$ 4,016,635**	**$ 4,056,014**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 2001-2016 & Estimates from Finance & Revenue Management Departments.

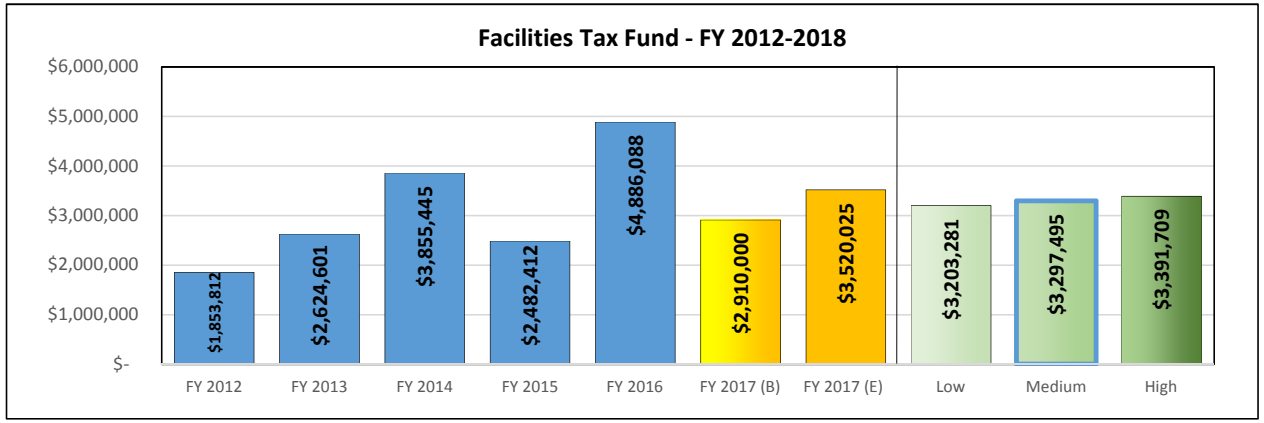
City of Franklin

Revenue Model

Fund:	Facilities Tax Fund	Percent of All Revenues	2.4%

Facilities Tax: A special revenue fund used to account for the proceeds authorized by a private act of the Tennessee General Assembly of 1987 for the City to levy and collect a privilege tax on new development to provide that new development contribute its fair share of providing new public facilities made necessary by growth. Such taxes may be expended ***only*** on police, fire, sanitation, and parks and recreation.

The forecast for FY 2018 is an estimate (5% higher than 2017 estimated) , based upon historic averages and year-to-date activity. It is heavily dependent upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
July	144,273	129,034	188,335	174,169	460,763	250,000	221,540	223,701	230,281	236,860	3-yr Average
August	108,287	156,599	282,956	128,599	138,739	250,000	299,262	166,297	171,188	176,079	$ 3,741,315
September	264,898	171,951	172,873	155,707	405,920	250,000	242,795	238,955	245,983	253,011	-7.4%
October	139,605	158,433	1,182,887	211,229	693,869	250,000	663,512	486,749	501,065	515,381	5-Yr Average
November	309,959	282,226	234,251	160,556	561,169	250,000	432,916	315,825	325,114	334,403	$ 3,140,472
December	83,451	263,070	188,891	168,587	235,832	250,000	250,000	191,726	197,365	203,003	-1.5%
January	74,070	154,265	189,243	186,851	227,208	250,000	250,000	169,654	174,644	179,634	10-Yr Average
February	147,114	124,139	70,242	130,798	575,877	250,000	250,000	213,827	220,116	226,405	$ 2,620,265
March	106,169	192,990	216,615	227,269	302,406	250,000	250,000	213,272	219,544	225,817	1.1%
April	144,359	192,337	160,708	383,594	336,678	250,000	250,000	248,406	255,712	263,018	
May	197,549	313,792	309,052	256,477	325,313	200,000	200,000	286,045	294,458	302,872	
June	125,956	478,503	652,730	284,637	564,194	200,000	200,000	429,628	442,264	454,900	
Interest Income	8,122	7,262	6,662	13,939	58,120	10,000	10,000	19,197	19,762	20,327	
Totals	**$ 1,853,812**	**$ 2,624,601**	**$ 3,855,445**	**$ 2,482,412**	**$ 4,886,088**	**$ 2,910,000**	**$ 3,520,025**	**$ 3,203,281**	**$ 3,297,495**	**$ 3,391,709**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

City of Franklin

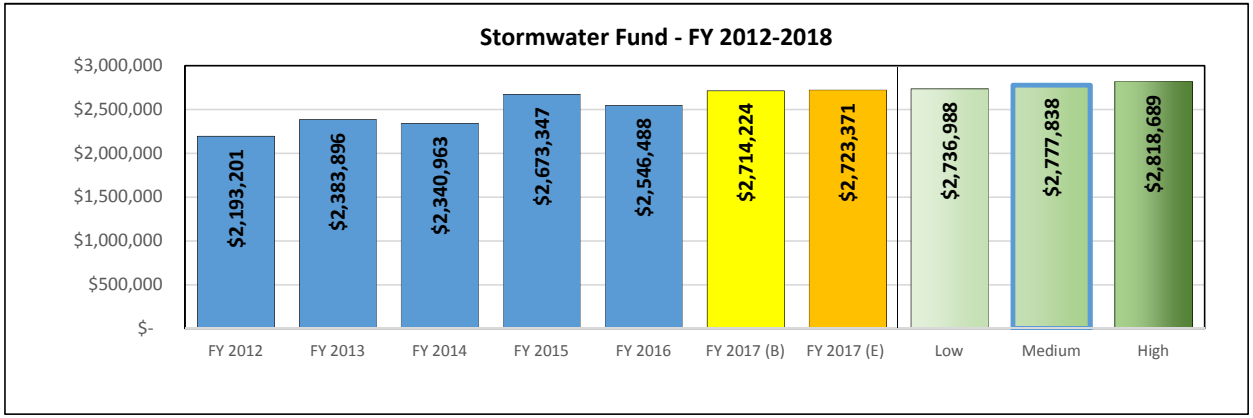
Revenue Model

Fund:	Stormwater Fund	Percent of All Revenues	2.0%

Stormwater Fund: A special revenue fund used to account for the City's stormwater drainage operations. Revenues are primarily from charges to residential and commercial customers based on paved areas.

This is another fund dependent upon development. Should development increase faster than projected, revenues will be positively affected.

A nominal 2% increase is forecast in this fund.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
PLANS REVIEW FEE	0	0	9,908	24,500	15,100	25,000	25,000	25,125	25,500	25,875	3-yr Average
DRAINAGE INSPECTIONS	0	0	5,477	68,947	25,303	60,000	60,000	60,300	61,200	62,100	$ 2,520,266
STORMWATER PERMIT FEE	3,082	5,950	12,482	10,789	8,225	10,000	40,075	40,275	40,877	41,478	2.6%
FEMA/TEMA GRANTS (FED/STATE)	0	0	3,691	0	0	0	0	-	-	-	5-Yr Average
STORMWATER FEES	2,127,733	2,225,948	2,277,908	2,521,597	2,381,431	2,569,224	2,547,396	2,560,133	2,598,344	2,636,555	$ 2,427,579
STORMWATER FINES	0	100	0	9,675	14,125	10,000	10,000	10,050	10,200	10,350	2.4%
STORMWATER LATE PAY PENALTIES	20,615	21,179	20,754	23,398	21,640	30,000	30,900	31,055	31,518	31,982	10-Yr Average
INTEREST INCOME	41,771	20,719	8,930	14,441	83,971	10,000	10,000	10,050	10,200	10,350	$ 2,671,985
CUSTOMER SERVICE	0	0	(4,776)	0	(3,307)	0	0	-	-	-	0.2%
CONTRIBUTIONS - OTHERS	0	110,000	6,589	0	0	0	0	-	-	-	
Totals	**$ 2,193,201**	**$ 2,383,896**	**$ 2,340,963**	**$ 2,673,347**	**$ 2,546,488**	**$ 2,714,224**	**$ 2,723,371**	**$ 2,736,988**	**$ 2,777,838**	**$ 2,818,689**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

City of Franklin

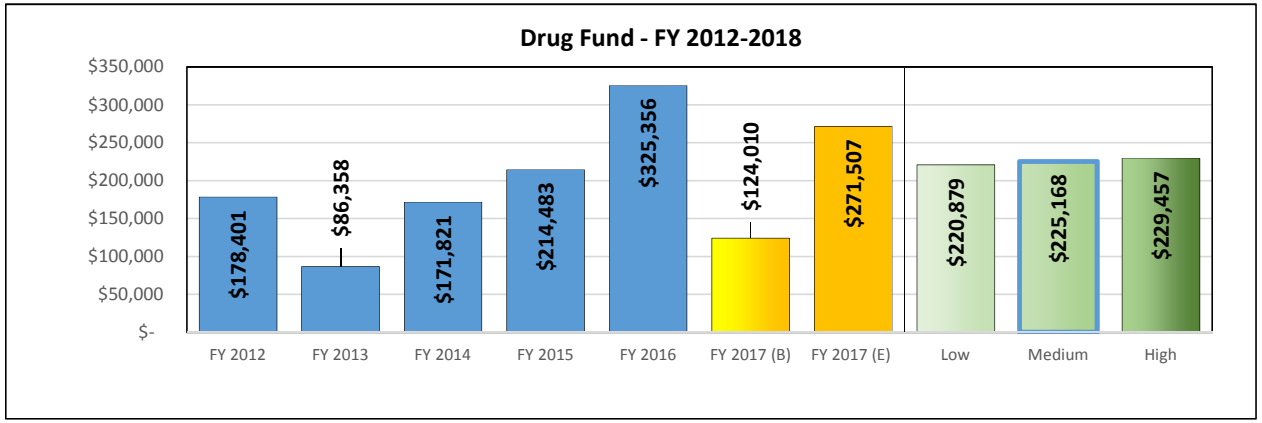
Revenue Model

Fund:	Drug Fund	Percent of All Revenues	0.2%

Drug Fund: The Drug Fund is a special revenue account established under Tennessee Code Annotated (T.C.A.) 39-17-420. (A special revenue account exists outside the city's or county's General Fund, and funds in the special revenue account do not revert to the General Fund at the end of the fiscal year).

Revenues come from one-half of the fines from drug offenses, any cash that is forfeited to the city or county as well as the proceeds from the sale of any forfeited property (usually vehicles) and donations.

The FY 2018 Forecast is an increase of 5%.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
DRUG FINES RECEIVED	50,708	55,078	82,013	42,740	137,906	95,397	114,882	75,900	77,373	78,847	3-yr Average
DRUG CONTRIBUTIONS PAID TO POLICE DEPT				16,050	47,824	21,061	30,124	32,895	33,534	34,173	$ 237,220
CONFISCATED GOODS (FEDERAL)	121,312	23,459	68,264	95,226	116,811	-	110,593	87,565	89,265	90,965	-15.9%
CONFISCATED GOODS (STATE)	1,372	3,224	17,087	15,211	10,495	-	10,495	9,762	9,952	10,141	5-Yr Average
INTEREST INCOME	5,009	1,840	1,127	937	1,874	1,000	1,217	2,222	2,265	2,308	$ 195,284
SALE OF SURPLUS ASSETS	-	2,757	3,330	44,319	10,446	6,552	4,196	12,536	12,779	13,022	-7.3%
											10-Yr Average
											$ 423,714
											-7.1%
Totals	**$ 178,401**	**$ 86,358**	**$ 171,821**	**$ 214,483**	**$ 325,356**	**$ 124,010**	**$ 271,507**	**$ 220,879**	**$ 225,168**	**$ 229,457**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

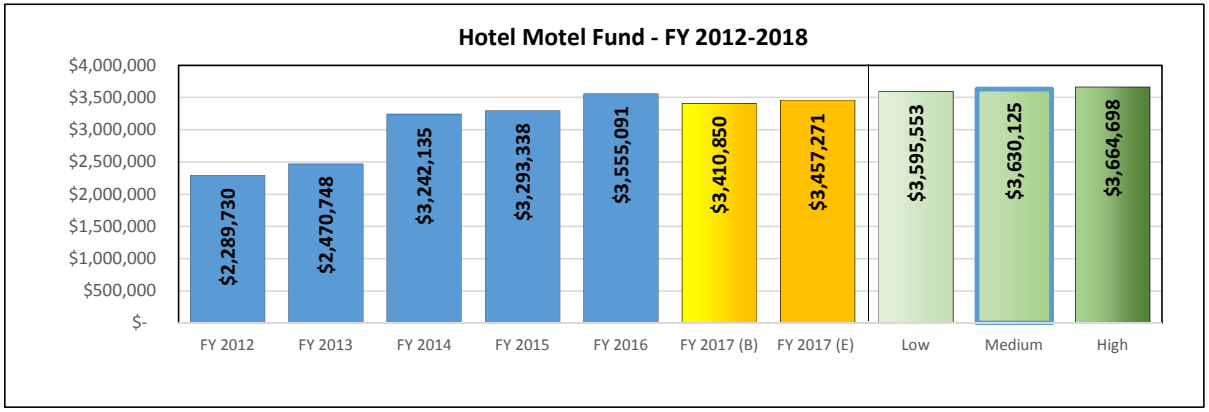
City of Franklin

Revenue Model

Fund:	Hotel Motel Fund	Percent of All Revenues	2.6%

Hotel Motel Fund: The Hotel/Motel Fund is a special revenue fund used to account for the locally administered tax levied on the occupancy of hotel and motel rooms, in addition to sales tax. The City of Franklin Hotel /Motel Tax is 4%. The fund is used to pay debt service on the Cool Springs Conference Center and the Harlinsdale and Battlefield parks. Also, the funds can be used to support projects and operations related to tourism.

The FY 2018 Forecast is an increase of 5%.



	Actual					Budget	Estimated	Forecasts (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
July	198,277	211,075	220,564	262,528	321,484	301,642	348,168	362,095	365,577	369,059	3-yr Average
August	176,457	175,021	202,941	273,788	255,448	313,205	287,315	298,807	301,680	304,553	$ 3,363,521
September	170,555	195,057	219,382	310,183	306,676	344,988	327,391	340,487	343,761	347,035	0.5%
October	180,285	223,821	242,061	294,166	323,020	325,728	347,808	361,721	365,199	368,677	5-Yr Average
November	185,887	165,524	223,360	228,683	247,283	255,421	271,943	282,821	285,541	288,260	$ 2,970,208
December	155,984	153,893	175,183	207,948	205,388	229,892	229,892	239,088	241,387	243,686	3.0%
January	144,366	152,698	184,875	213,640	235,170	238,479	238,479	248,019	250,403	252,788	10-Yr Average
February	149,408	185,118	214,823	231,263	266,011	232,595	232,595	241,899	244,225	246,551	$ 2,298,319
March	171,438	244,633	274,024	321,936	348,031	298,349	298,349	310,283	313,266	316,250	4.8%
April	214,540	222,217	260,989	311,958	350,962	278,713	278,713	289,862	292,649	295,436	20-Yr Average
May	195,614	225,392	249,496	288,118	340,943	274,106	274,106	285,070	287,811	290,552	$ 1,390,200
June	206,513	249,326	297,104	346,808	347,923	313,727	313,727	326,276	329,413	332,551	2.4%
EPA GRANT (FEDERAL)	100,000	0	0	0	0	0	0	-	-	-	
PARKS GRANTS	22,575	0	0	0	0	0	0	-	-	-	
JIM WARREN PARK TREE GRANT	0	60,000	0	0	0	0	0	-	-	-	
EASTERN FLANK LOOP GRANT	0	0	476,000	0	0	0	0	-	-	-	
INTEREST INCOME	17,831	6,973	1,333	2,318	6,750	4,000	8,775	9,126	9,214	9,302	
Totals	**$ 2,289,730**	**$ 2,470,748**	**$ 3,242,135**	**$ 3,293,338**	**$ 3,555,091**	**$ 3,410,850**	**$ 3,457,271**	**$ 3,595,553**	**$ 3,630,125**	**$ 3,664,698**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

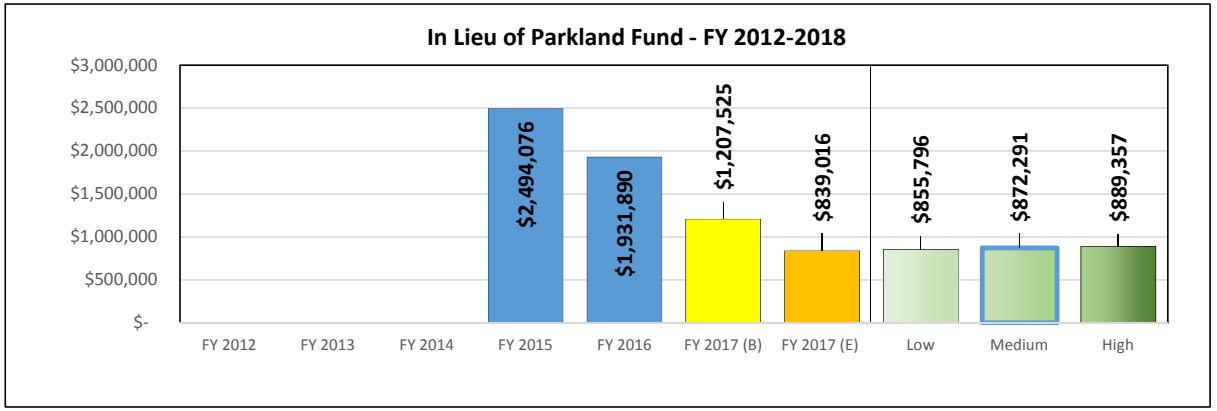
City of Franklin

Revenue Model

Fund:	In Lieu of Parkland Fund	Percent of All Revenues	0.6%

In Lieu of Parkland Fund: The In Lieu of Parkland Fund was created in FY 2015 for the purpose of satisfying requirements of Section 5.5.4 of the City of Franklin Zoning Ordinance for developers seeking alternatives to the development of greenspace within developments. Funds can be used only for the acquisition or development of public parks, greenways/blue ways, open space sites, and related facilities.

The forecast for FY 2018 is an estimate (4.0% higher than Estimated 2017), and is based upon historic averages and year-to-date activity. It is heavily dependent upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast.



	Actual					Budget	Estimated	Forecast (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
In Lieu of Parkland Receipts	0	0	0	211,848	1,923,145	1,202,525	824,724	**841,218**	**857,713**	**874,207**	**3-yr Average**
Interest Income				2,109	8,745	5,000	14,292	**14,578**	**14,578**	**15,149**	**$ -**
Transfers from General Fund				2,280,119	0	0	0	-	-	-	**0.0%**
											5-Yr Average
											$ -
											0.0%
Totals	**$ -**	**$ -**	**$ -**	**$ 2,494,076**	**$ 1,931,890**	**$ 1,207,525**	**$ 839,016**	**$ 855,796**	**$ 872,291**	**$ 889,357**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 2015-2016 & Estimates from Finance & Revenue Management Departments.

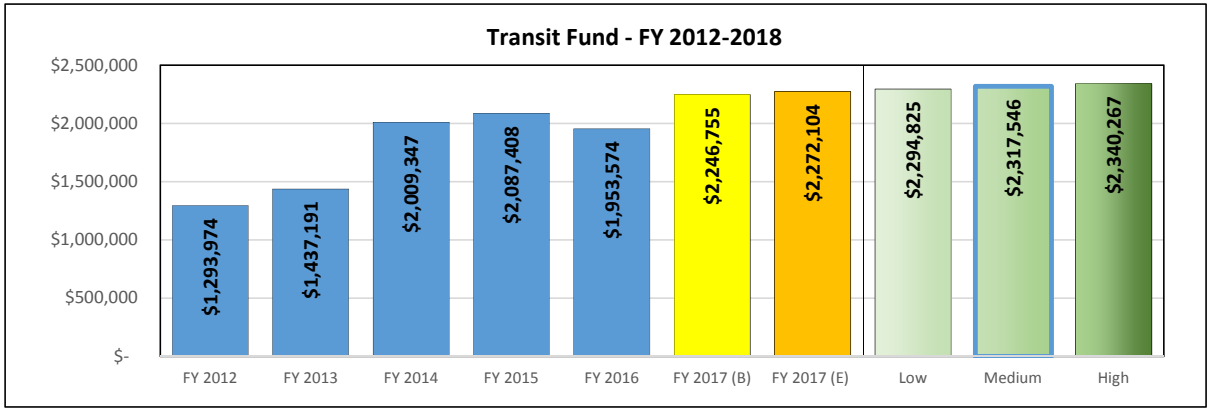
City of Franklin

Revenue Model

Fund:	Transit Fund	Percent of All Revenues	1.7%

Transit Fund: A special revenue fund used to account for the City's transit operations. The primary sources of revenue are an operating subsidy from the general fund and transit fares. The City has created the Franklin Transit Authority to oversee transit operations. Daily operations of the transit system are managed by a contractor.

A nominal 2% increase is forecast in this fund.

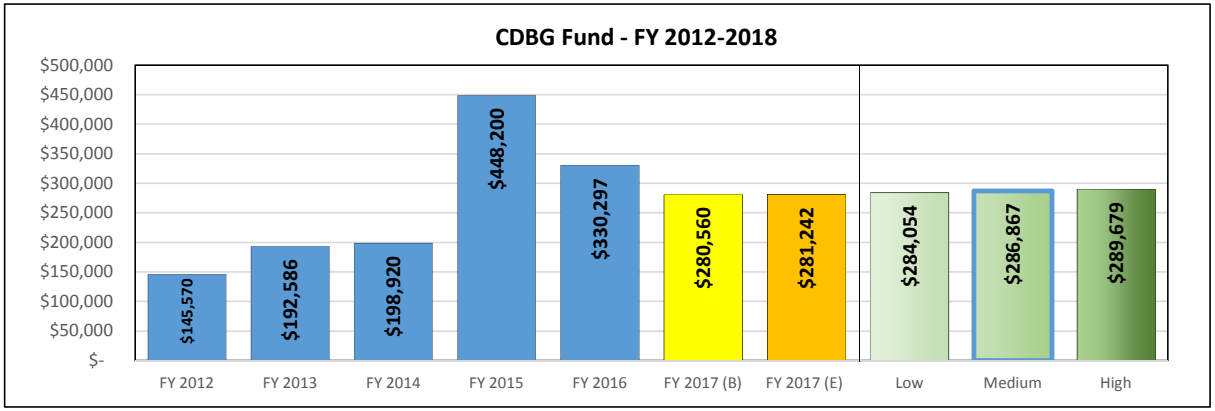


	Actual					Budget	Estimated	Forecast (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
TRANSIT OPERATIONS GRANT (FEDERAL)	743,012	906,203	1,005,998	1,229,365	989,504	959,899	959,899	**969,498**	979,097	988,696	3-yr Average
TRANSIT CAPITAL GRANT (FED/STATE)	137,752	7,972	44,333	67,588	341,464	225,000	225,000	**227,250**	229,500	231,750	$ 1,989,201
FEDERAL ARRA # 4	5,119	0	0	0	0	0	0	-	-	-	-2.0%
TRANSIT FARES	78,861	87,069	94,314	94,072	88,461	85,000	95,879	**96,838**	97,797	98,755	5-Yr Average
CHARTERS							11,335				$ 1,739,754
INTEREST INCOME	17,742	11,897	11,820	3,573	4,392	3,200	6,235	**6,297**	6,359	6,422	1.5%
RENTAL INCOME	9,800	9,700	9,700	9,700	9,700	9,700	9,800	**9,898**	9,996	10,094	
SALE OF SURPLUS ASSETS	0	0	0	0	18,640	0	0	-	-	-	
TRANSFER FROM GENERAL FUND	301,688	414,350	843,182	683,110	501,413	963,956	963,956	**973,596**	983,235	992,875	
Totals	**$ 1,293,974**	**$ 1,437,191**	**$ 2,009,347**	**$ 2,087,408**	**$ 1,953,574**	**$ 2,246,755**	**$ 2,272,104**	**$ 2,294,825**	**$ 2,317,546**	**$ 2,340,267**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

Fund:	Community Development Block Grant Fund	Percent of All Revenues	0.2%

CDBG Fund: The Community Development Block Grant is funded by the Department of Housing and Urban Development based on an annual formula provided by HUD. Under the formula guideline the City receives about Two-Hundred and Fifty Thousand Dollars annually ($250,000). To date the City of Franklin has received approximately Two-Million Dollars ($2,000,000) which has been used for emergency rehabilitation of about 62 homes within the City of Franklin for our elderly and low income residents, furthering Fair Housing education, new construction of single family homes within the Hard Bargain and Natchez neighborhoods and administrating homeless assistance on an as-needed basis.



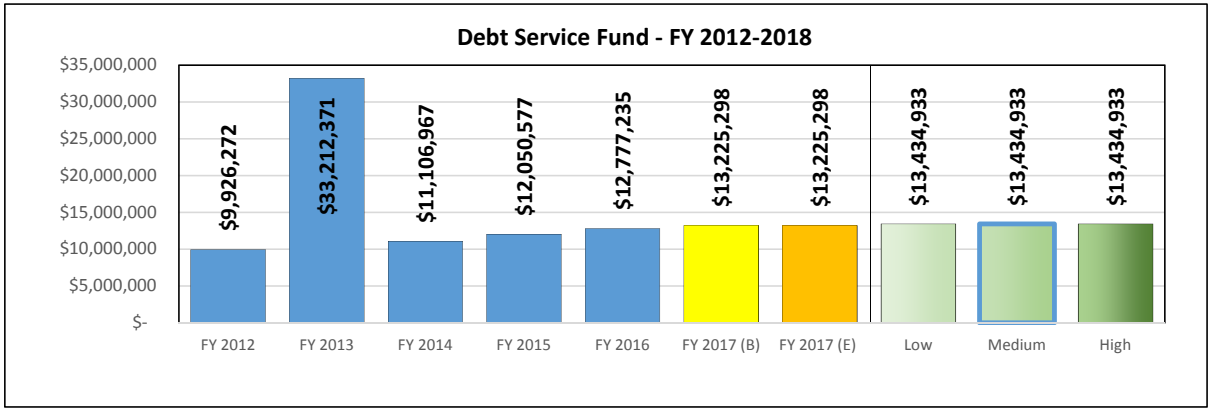
	Actual					Budget	Budget	Forecast (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
CDBG GRANT (FEDERAL)	141,492	192,385	198,747	223,787	329,866	280,410	280,410	283,214	286,018	288,822	3-yr Average
IN LIEU OF AFFORDABLE HOUSING FEES				224,162	0	0	0	-	-	-	$ 325,806
INTEREST INCOME	709	201	173	251	431	150	832	840	849	857	12.5%
CONTRIBUTIONS - OTHERS	3,369	0	0	0	0	0	0	-	-	-	5-Yr Average
											$ 263,115
											14.1%
Totals	**$ 145,570**	**$ 192,586**	**$ 198,920**	**$ 448,200**	**$ 330,297**	**$ 280,560**	**$ 281,242**	**$ 284,054**	**$ 286,867**	**$ 289,679**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

Fund:	Debt Service Fund	Percent of All Revenues	9.7%

Debt Service Fund: The Debt Service Fund was created in FY 2010 for the purpose of accounting for resources set aside to fund debt service (payments of long term debt principal, interest, and related costs). All funds which have debt service are accounted for within this fund - General, Road Impact, Sanitation and Hotel / Motel.

FY 2018 will be revised once additional debt service is incurred attributable to anticipated issue later in 2017 of at least $15,000,000 (including the Hillsboro Road project (North of Del Rio to Mack Hatcher) and other aspects of Phase I of the CIP.



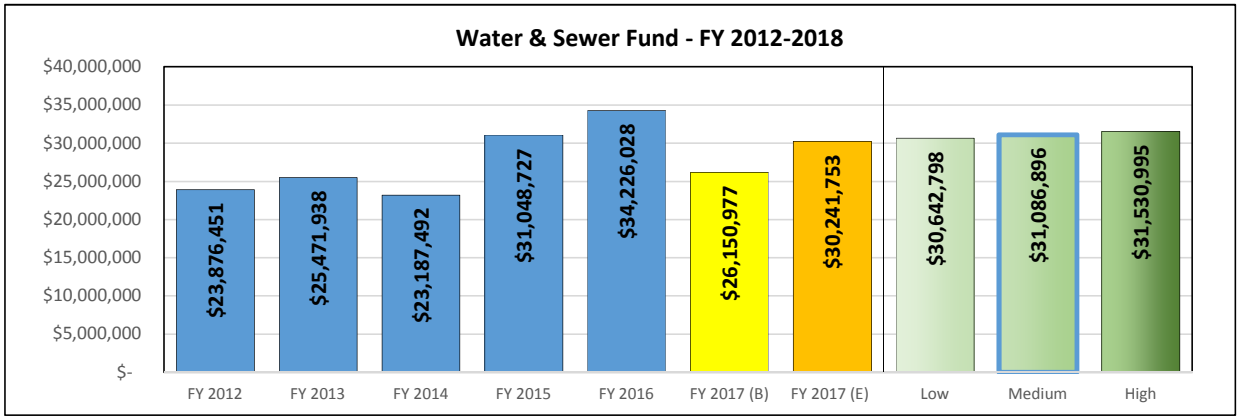
	Actual					Budget	Estimated	Forecast (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
PROPERTY TAXES COLLECTED	4,830,155	4,779,633	5,357,261	6,350,472	7,338,632	7,503,769	7,503,769	**7,273,106**	7,273,106	7,273,106	3-yr Average
REBATE ON BAB / RZEDB	904,052	904,052	832,179	838,508	840,316	904,051	904,051	**904,051**	904,051	904,051	$ 11,578,772
INTEREST INCOME	14,104	4,328	2,205	1,514	3,296	5,000	5,000	**5,000**	5,000	5,000	4.7%
BOND PROCEEDS	0	22,500,000	0	0	0	0	0	-	-	-	5-Yr Average
INTEREST-BOND PROCEEDS	0	0	0	0	0	0	0	-	-	-	$ 15,814,684
TRANSFER FROM WATER	0	0	0	100,000	100,000	100,000	100,000	**100,000**	100,000	100,000	-3.3%
TRANSFER FROM SEWER	0	0	0	100,000	100,000	100,000	100,000	**100,000**	100,000	100,000	
TRANSFER FROM SOLID WASTE	543,115	561,628	570,537	584,509	599,772	623,956	623,956	**178,557**	178,557	178,557	
TRANSFER FROM ROAD IMPACT	1,821,447	2,865,306	3,227,856	2,960,579	2,674,006	2,874,529	2,874,529	**3,761,407**	3,761,407	3,761,407	
TRANSFER FROM HOTEL/MOTEL	1,813,399	1,597,424	1,116,929	1,114,995	1,121,213	1,113,993	1,113,993	**1,112,812**	1,112,812	1,112,812	
Totals	**$ 9,926,272**	**$ 33,212,371**	**$ 11,106,967**	**$ 12,050,577**	**$ 12,777,235**	**$ 13,225,298**	**$ 13,225,298**	**$ 13,434,933**	**$ 13,434,933**	**$ 13,434,933**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

Fund: **Water/Sewer Fund** **Percent of All Revenues** **22.3%**

Water & Sewer Fund: Water and wastewater are independent business units of the City of Franklin and are required to be self-sufficient entities. These utilities are not subsidized by local taxes, paying the General Fund monies to cover the costs of services such as payroll, human resources and other support activities.

Rates are anticipated to increase by 3.5% for Water and 5.5% for Sewer for FY 2018.



	Actual							Forecast (FY 2018)			Averages
	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017 (B)	FY 2017 (E)	Low	Medium	High	
Water											3-yr Average
Grants	0	(484)	0	0	0	0	0	-	-	-	$ 29,487,416
Use of Money & Property	15,933	39,653	64,279	28,924	46,167	31,500	42,288	**43,768**	44,402	45,036	1.8%
Rates & Related Customer Service	9,381,786	9,360,899	9,474,701	10,161,250	10,862,141	10,368,128	11,149,708	**11,539,948**	11,707,194	11,874,439	5-Yr Average
Transfers from G/F	0	0	0	0	0	0	0	-	-	-	$ 27,562,127
Capital Contributions	383,203	1,102,508	94,201	1,041,862	544,472	75,000	42,003	**77,625**	78,750	79,875	2.5%
Wastewater											
Grants	42,219	0	0	0	0	0	0	-	-	-	
Use of Money & Property	(106,361)	47,591	22,977	86,477	110,042	72,800	72,800	**75,348**	76,440	77,532	
Rates & Related Customer Service	11,564,222	12,377,491	13,207,624	14,724,348	16,324,715	15,274,049	17,986,227	**18,615,745**	18,885,538	19,155,332	
Transfers from G/F	0	0	0	0	0	0	0	-	-	-	
Capital Contributions	2,267,716	2,641,148	184,209	4,918,077	6,088,842	125,000	775,413	**129,375**	131,250	133,125	
Reclaimed Water											
Grants	178,887	(240,183)	0	0	0	0		-	-	-	
Use of Money & Property	1,840	839	170	14	38	500	149	**154**	156	159	
Rates & Related Customer Service	147,006	138,242	130,903	85,775	124,810	202,000	153,396	**158,765**	161,066	163,367	
Capital Contributions	0	4,234	8,428	2,000	124,801	2,000	19,769	**2,070**	2,100	2,130	
Totals	**$ 23,876,451**	**$ 25,471,938**	**$ 23,187,492**	**$ 31,048,727**	**$ 34,226,028**	**$ 26,150,977**	**$ 30,241,753**	**$ 30,642,798**	**$ 31,086,896**	**$ 31,530,995**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2016 & Estimates from Finance & Revenue Management Departments.

STATE OF TENNESSEE
COMPTROLLER OF THE TREASURY
State Capitol
Nashville, Tennessee 37243-9034
(615) 741-2501

Justin P. Wilson
Comptroller

Memorandum

To: Honorable Bill Haslam, Governor

Honorable Randy McNally, Chairman
Senate Finance, Ways, & Means Committee

Honorable Charles Sargent, Chairman
House Finance, Ways, & Means Committee

From: Justin P. Wilson, Comptroller of the Treasury

Tre Hargett, Secretary of State

David H. Lillard Jr., State Treasurer

Larry B. Martin, Commissioner, Finance and Administration

Date: December 16, 2016

Subject: State Funding Board Growth Projections for FY 2016-17 and FY 2017-18

The State Funding Board met on November 17, 2016, to hear presentations on the State's economic outlook for the remainder of fiscal year 2016-2017 and for fiscal year 2017-2018. The Board reconvened on November 29, 2016, to discuss revenue growth projections and to arrive at consensus estimates.

Total State Taxes and General Fund Revenue Growth Estimates

The Board is charged, in Tennessee Code Annotated Section 9-4-5202(e), with the responsibility of developing consensus estimates of state revenue growth. In doing so, the Board evaluates and interprets economic data and revenue forecasts supplied by various economists as well as persons acquainted with the Tennessee revenue system. This is a revenue estimation process, not a budgeting process. The Board does not take into consideration the State's fiscal situation when developing its consensus ranges of revenue growth; however, the Board does strive to have the highest degree of confidence in the State's ability to achieve such growth. Fiscal considerations properly belong with those who set the State's budget – the Administration that recommends appropriation levels based upon its assessment of revenue growth and the General Assembly that adopts a *de facto* revenue estimate through its final action on the appropriations bill.

Pursuant to Tennessee Code Annotated Section 9-4-5202(b), the Tennessee Department of Revenue provides to the Board estimates of growth in franchise and excise tax revenue and includes in that estimation

whether the growth is recurring or non-recurring. Additionally, the Board shall, pursuant to Tennessee Code Annotated Section 9-4-5202(e), identify and report whether any growth in franchise and excise tax revenue is recurring or non-recurring. To fulfill these statutory obligations, the Department of Revenue reported an "anticipated" non-recurring franchise and excise tax revenue growth of $180,000,000. The consensus total tax and general fund tax revenue growth estimates displayed below are for recurring growth and do not account for the non-recurring growth of $180,000,000.

The Board heard testimony regarding the economy from Mr. Lee Jones of the Federal Reserve Bank of Atlanta; Dr. William Fox of the University of Tennessee; Dr. Jon L. Smith of East Tennessee State University; Commissioner Richard Roberts of the Tennessee Department of Revenue; and Mr. Robert Currey of the legislative Fiscal Review Committee. The state tax revenue growth estimates provided by each of the presenters are summarized in two attachments to this memorandum.

Multiple presenters cautioned that while Tennessee's actual tax collections in the current fiscal year are outpacing budgeted revenue estimates, the growth rates are most likely unsustainable. Factors for that belief include: forecasted GDP growth close to 2 percent; inflationary pressures; and continued diversion of retail sales from brick-and-mortar storefronts to online purchasing.

The Board developed the following summarized consensus recurring revenue estimates expressed in ranges of growth rates in State taxes.

	FY 2016-2017		FY 2017-2018	
	Low	High	Low	High
Total State Taxes	2.50%	3.00%	2.32%	2.82%
General Fund	2.75%	3.25%	2.67%	3.17%

While it is difficult to precisely predict revenue ranges, the Board believes that these ranges are reasonable for use in state budgeting. These ranges are based on statutory tax provisions enacted through the 2016 session of the General Assembly. Again, these ranges are for recurring tax revenue growth.

Net Lottery Proceeds Revenue Growth Estimates and Long-Term Funding Needs Estimates

The State Funding Board also received presentations regarding the Tennessee Education Lottery (TEL). Legislation in 2003 created the Tennessee Education Lottery Corporation (TELC) (Tennessee Code Annotated Sections 4-51-101 et seq.). Tennessee Code Annotated Section 4-51-111(c) requires the Board to establish a projected revenue range for the "Net Lottery Proceeds" [defined in Section 4-51-102(14)] for the remainder of the current fiscal year and for the four (4) succeeding fiscal years.

The Board heard testimony regarding the lottery from Mr. Robert Currey of the legislative Fiscal Review Committee, and Mr. Andy Davis, Chief Financial and Technology Officer of the Tennessee Education Lottery Corporation. The Net Lottery Proceeds growth estimates provided by each of the presenters are summarized in the attachment to this memorandum.

Tennessee Code Annotated Section 4-51-111(c)(2)(A)(ii) requires the Board, with the assistance of the Tennessee Student Assistance Corporation (TSAC), to project long-term funding needs of the lottery scholarship and grant programs. These projections are necessary to determine if adjustments to lottery scholarship and grant programs are needed to prevent the funding for these programs from exceeding Net Lottery Proceeds. For this purpose, the Board heard testimony from Mr. Tim Phelps, Associate Executive Director for Grants and Scholarship Programs of Tennessee Student Assistance Corporation. The lottery-funded scholarship programs as authorized through the 2016 session of the General Assembly include the

following: the HOPE Scholarship, General Assembly Merit Scholarship, ASPIRE Award, HOPE Access Grant, Wilder-Naifeh Technical Skills Grant, Non-traditional Student Grant, Foster Child Tuition Grant, Dual Enrollment Grant, the Math & Science Teacher Loan Forgiveness Program, Helping Heroes Grant, STEP UP Scholarship, and TCAT Reconnect Grant.

Consensus was reached on the following estimates of the range for Net Lottery Proceeds to be deposited in the Lottery for Education Account and used for the various statutory purposes.

Net Lottery Proceeds	FY2016-2017	FY2017-2018	FY2018-2019	FY2019-2020	FY2020-2021
Low	$369,458,000	$373,200,000	$378,100,000	$383,000,000	$388,000,000
High	$378,637,000	$386,200,000	$393,900,000	$401,800,000	$409,800,000

The State Funding Board considered the joint projections for lottery scholarship and grant program funding needs provided by TSAC and accepted their recommended projections. These estimates and projections assume no new legislative changes regarding the TELC and its authority or the scholarship and grant programs.

Attached is a copy of the letter from the Department of Education requesting $23,000 from Net Lottery Proceeds pursuant to Tennessee Code Annotated Section 4-51-111(c)(2)(B) which states:

> Before December 15, 2003, and before December in each succeeding year, appropriate state agencies shall submit to the funding board and to the governor their recommendations for other educational programs and purposes consistent with article XI, Section 5 of the Tennessee Constitution based on the difference between the funding board's projections and recommendations for the lottery scholarship program based on the report submitted pursuant to subdivision (c)(2)(A). In no event shall such recommendations exceed the projections of the funding board for a specific fiscal year.

Please feel free to contact us if you have any questions.

Attachments

Revenue Estimates (2)
Lottery Estimates
TSAC/THEC Report
Letter from Department of Education

cc: The Honorable Ron Ramsey
The Honorable Beth Harwell

COMPARISON OF ESTIMATED STATE TAX REVENUE FOR
FISCAL YEAR 2016 - 2017
(Accrual - Basis Estiamtes)

		2016-2017								
DEPARTMENT OF REVENUE TAXES	**2015-2016**	**July 1, 2016**	**% Change Over**	**Dr. Fox**	**% Change Over**	**Fiscal Review**	**% Change Over**	**Dept. of Revenue**	**% Change Over**	**Dr. Smith**	**% Change Over**
SOURCE OF REVENUE	**Actual Year**	**Budget Estimate**	**Actual**	**Estimate**	**Actual**	**Estimate**	**Actual**	**Estimate**	**Actual**	**Estimate**	**Actual**
Sales and Use Tax	$ 8,267,224,400	$ 8,272,700,000	0.07%	$ 8,606,200,000	4.10%	$ 8,620,000,000	4.27%	$ 8,601,200,000	4.04%	$ 8,574,680,000	3.72%
Gasoline Tax	659,915,000	632,700,000	-4.12%	667,800,000	1.19%	671,000,000	1.68%	669,500,000	1.45%	672,258,300	1.87%
Motor Fuel Tax	172,336,300	170,200,000	-1.24%	176,600,000	2.47%	178,000,000	3.29%	177,400,000	2.94%	174,291,600	1.13%
Gasoline Inspection Tax	67,380,500	66,100,000	-1.90%	68,400,000	1.51%	68,900,000	2.26%	69,200,000	2.70%	69,349,500	2.92%
Motor Vehicle Registration Tax	271,197,800	261,900,000	-3.43%	276,600,000	1.99%	280,000,000	3.25%	280,900,000	3.58%	277,157,600	2.20%
Income Tax	322,356,000	296,000,000	-8.18%	279,400,000	-13.33%	265,000,000	-17.79%	286,100,000	-11.25%	267,484,400	-17.02%
Privilege Tax - Less Earmarked Portion[1]	316,544,100	333,400,000	5.32%	336,700,000	6.37%	347,000,000	9.62%	335,000,000	5.83%	326,182,945	3.05%
Gross Receipts Tax - TVA	348,742,900	355,000,000	1.79%	342,100,000	-1.90%	342,200,000	-1.88%	342,200,000	-1.88%	354,520,400	1.66%
Gross Receipts Tax - Other	19,979,200	31,200,000	56.16%	20,400,000	2.11%	29,000,000	45.15%	28,400,000	42.15%	26,035,200	30.31%
Beer Tax	17,378,000	17,100,000	-1.60%	17,400,000	0.13%	18,500,000	6.46%	17,600,000	1.28%	18,105,500	4.19%
Alcoholic Beverage Tax	62,250,200	62,300,000	0.08%	66,700,000	7.15%	69,000,000	10.84%	65,800,000	5.70%	69,482,600	11.62%
Franchise & Excise Tax	2,311,705,100	2,133,400,000	-7.71%	2,427,300,000	5.00%	2,400,000,000	3.82%	2,367,600,000	2.42%	2,225,162,600	-3.74%
Inheritance and Estate Tax	55,353,200	14,500,000	-73.80%	20,000,000	-63.87%	22,000,000	-60.26%	14,500,000	-73.80%	26,686,000	-51.79%
Tobacco Tax	261,480,900	260,700,000	-0.30%	260,200,000	-0.49%	260,000,000	-0.57%	259,800,000	-0.64%	260,714,100	-0.29%
Motor Vehicle Title Fees	22,781,500	18,800,000	-17.48%	23,700,000	4.03%	25,000,000	9.74%	24,100,000	5.79%	24,150,700	6.01%
Mixed Drink Tax	96,275,100	94,100,000	-2.26%	104,000,000	8.02%	104,500,000	8.54%	106,100,000	10.21%	104,705,800	8.76%
Business Tax	154,622,300	155,200,000	0.37%	162,300,000	4.97%	165,000,000	6.71%	165,900,000	7.29%	158,092,880	2.24%
Severance Tax	1,400,400	2,000,000	42.82%	1,400,000	-0.03%	1,350,000	-3.60%	1,200,000	-14.31%	1,310,200	-6.44%
Coin-operated Amusement Tax	268,500	300,000	N/A	200,000	-25.51%	250,000	-6.89%	300,000	11.73%	272,300	1.42%
Unauthorized Substance Tax	5,900	-	N/A	-	N/A	-	N/A	-	N/A	5,900	0.00%
TOTAL DEPARTMENT OF REVENUE	**$ 13,429,197,300**	**$ 13,177,600,000**	**-1.87%**	**$ 13,857,400,000**	**3.19%**	**$ 13,866,700,000**	**3.26%**	**$ 13,812,800,000**	**2.86%**	**13,630,648,525**	**1.50%**
TOTAL - RECURRING	**$ 13,373,844,100**	**$ 13,120,900,000**	**-1.89%**	**$ 13,837,400,000**	**3.47%**	**$ 13,844,700,000**	**3.52%**	**$ 13,798,300,000**	**3.17%**	**13,603,962,525**	**1.72%**
GENERAL FUND ONLY[2]	**$ 11,257,133,600**	**$ 11,056,900,000**	**-1.78%**	**$ 11,644,800,000**	**3.44%**	**$ 11,648,300,000**	**3.47%**	**$ 11,589,100,000**	**2.95%**	**11,411,748,525**	**1.37%**
GENERAL FUND - RECURRING[3]	**$ 11,201,780,400**	**$ 11,054,200,000**	**-1.32%**	**$ 11,624,800,000**	**3.78%**	**$ 11,626,300,000**	**3.79%**	**$ 11,574,600,000**	**3.33%**	**11,385,062,525**	**1.64%**

SELECTED TAXES	**Actual Year**	**Budgeted**	**%**	**Dr. Fox**	**%**	**Fiscal Review**	**%**	**Revenue Dept.**	**%**	**Dr. Smith**	**%**
SALES AND USE TAX	**$ 8,267,224,400**	**$ 8,272,700,000**	**0.07%**	**$ 8,606,200,000**	**4.10%**	**$ 8,620,000,000**	**4.27%**	**$ 8,601,200,000**	**4.04%**	**$ 8,574,680,000**	**3.72%**
FRANCHISE AND EXCISE TAXES	**2,311,705,100**	**2,133,400,000**	**-7.71%**	**2,427,300,000**	**5.00%**	**2,400,000,000**	**3.82%**	**2,367,600,000**	**2.42%**	**2,225,162,600**	**-3.74%**
INCOME TAX	**322,356,000**	**296,000,000**	**-8.18%**	**279,400,000**	**-13.33%**	**265,000,000**	**-17.79%**	**286,100,000**	**-11.25%**	**267,484,400**	**-17.02%**
ROAD USER TAXES	**1,193,611,100**	**1,149,700,000**	**-3.68%**	**1,213,100,000**	**1.63%**	**1,222,900,000**	**2.45%**	**1,221,100,000**	**2.30%**	**1,217,207,700**	**1.98%**
ALL OTHER TAXES	**1,334,300,700**	**1,325,800,000**	**-0.64%**	**1,331,400,000**	**-0.22%**	**1,358,800,000**	**1.84%**	**1,336,800,000**	**0.19%**	**1,346,113,825**	**0.89%**

[1] Privilege Tax estimates are reduced by $43.0 million for the earmarked portion of the tax.

[2] F&A calculated the General Fund distribution for all presenters.

[3] FY 2015 -2016 actual collections have been reduced by $55.3M to reflect non-recurring Inheritance Tax collections. The July 1, 2016 Budget Estimate is reduced by non-recurring tax legislation adjustments ($56.7M Total and $2.7M General Fund)

COMPARISON OF ESTIMATED STATE TAX REVENUE FOR
FISCAL YEAR 2017 - 2018
(Accrual - Basis Estiamtes)

	2017-2018							
DEPARTMENT OF REVENUE TAXES	**Dr. Fox**	**% Change Over**	**Fiscal Review**	**% Change Over**	**Dept. of Revenue**	**% Change Over**	**Dr. Smith**	**% Change Over**
SOURCE OF REVENUE	**Estimate**	**Estimate**	**Estimate**	**Estimate**	**Estimate**	**Estimate**	**Estimate[4]**	**Estimate**
Sales and Use Tax	$ 8,950,400,000	4.00%	$ 8,940,000,000	3.71%	$ 8,911,100,000	3.60%	$ 8,961,590,000	4.51%
Gasoline Tax	674,500,000	1.00%	684,400,000	2.00%	685,400,000	2.37%	684,863,800	1.88%
Motor Fuel Tax	180,100,000	1.98%	183,300,000	2.98%	183,300,000	3.33%	179,581,400	3.04%
Gasoline Inspection Tax	69,100,000	1.02%	70,300,000	2.03%	70,100,000	1.30%	69,946,700	0.86%
Motor Vehicle Registration Tax	283,500,000	2.49%	285,500,000	1.96%	289,100,000	2.92%	283,056,400	2.13%
Income Tax	232,500,000	-16.79%	272,000,000	2.64%	299,000,000	4.51%	264,466,200	-1.13%
Privilege Tax[1]	359,400,000	6.74%	357,000,000	2.88%	353,900,000	5.64%	332,249,996	1.86%
Gross Receipts Tax - TVA	348,900,000	1.99%	345,000,000	0.82%	346,600,000	1.29%	366,172,800	3.29%
Gross Receipts Tax - Other	20,800,000	1.96%	29,000,000	0.00%	29,700,000	4.58%	26,686,000	2.50%
Beer Tax	17,600,000	1.15%	18,900,000	2.16%	17,900,000	1.70%	18,141,700	0.20%
Alcoholic Beverage Tax	70,700,000	6.00%	74,500,000	7.97%	69,400,000	5.47%	76,116,700	9.55%
Franchise & Excise Tax	2,548,600,000	5.00%	2,510,000,000	4.58%	2,483,300,000	4.89%	2,296,961,100	3.23%
Inheritance and Estate Tax	10,000,000	-50.00%	3,000,000	-86.36%	1,900,000	-86.90%	1,900,000	-92.88%
Tobacco Tax	260,200,000	0.00%	256,800,000	-1.23%	258,400,000	-0.54%	258,039,600	-1.03%
Motor Vehicle Title Fees	23,900,000	0.84%	26,000,000	4.00%	24,600,000	2.07%	24,664,100	2.13%
Mixed Drink Tax	111,300,000	7.02%	112,000,000	7.18%	116,200,000	9.52%	112,120,300	7.08%
Business Tax	170,400,000	4.99%	175,000,000	6.06%	176,600,000	6.45%	164,827,740	4.26%
Severance Tax	1,400,000	0.00%	1,400,000	3.70%	1,300,000	8.33%	1,276,900	-2.54%
Coin-operated Amusement Tax	200,000	N/A	250,000	0.00%	300,000	0.00%	281,358	3.33%
Unauthorized Substance Tax	-	N/A	-	N/A	-	N/A	5,900	0.00%
TOTAL DEPARTMENT OF REVENUE	**$ 14,333,500,000**	**3.44%**	**$ 14,344,350,000**	**3.44%**	**$ 14,318,100,000**	**3.66%**	**14,122,948,694**	**3.61%**
TOTAL - RECURRING	**$ 14,323,500,000**	**3.51%**	**$ 14,341,350,000**	**3.59%**	**$ 14,316,200,000**	**3.75%**	**$ 14,121,048,694**	**3.80%**
GENERAL FUND ONLY[2]	**$ 12,098,800,000**	**3.90%**	**$ 12,080,450,000**	**3.71%**	**$ 12,040,500,000**	**3.90%**	**11,855,648,694**	**3.89%**
GENERAL FUND - RECURRING[3]	**$ 12,088,800,000**	**3.99%**	**$ 12,077,450,000**	**3.88%**	**$ 12,038,600,000**	**4.01%**	**$ 11,853,748,694**	**4.12%**

SELECTED TAXES	**Dr. Fox**	**%**	**Fiscal Review**	**%**	**Revenue Dept.**	**%**	**Dr. Smith**	**%**
SALES AND USE TAX	**$ 8,950,400,000**	**4.00%**	**$ 8,940,000,000**	**3.71%**	**$ 8,911,100,000**	**3.60%**	**$ 8,961,590,000**	**4.51%**
FRANCHISE AND EXCISE TAXES	**2,548,600,000**	**5.00%**	**2,510,000,000**	**4.58%**	**2,483,300,000**	**4.89%**	**2,296,961,100**	**3.23%**
INCOME TAX	**232,500,000**	**-16.79%**	**272,000,000**	**2.64%**	**299,000,000**	**4.51%**	**264,466,200**	**-1.13%**
ROAD USER TAXES	**1,231,100,000**	**1.48%**	**1,249,500,000**	**2.18%**	**1,252,500,000**	**2.57%**	**1,242,112,400**	**2.05%**
ALL OTHER TAXES	**1,370,900,000**	**2.97%**	**1,372,850,000**	**1.03%**	**1,372,200,000**	**2.65%**	**1,357,818,994**	**0.87%**

[1] Privilege Tax estimates are reduced by $43.0 M for the earmarked portion of the tax.

[2] F&A calculated the General Fund distribution for all presenters.

[3] FY 2015 -2016 actual collections have been reduced by $55.3 M to reflect non-recurring Inheritance Tax collections. The July 1, 2016 Budget Estimate is reduced by non-recurring tax legislation adjustments ($56.7 M Total and $2.7 M General Fund)

[4] Dr. Smith's FY 2017 - 2018 income tax estimate for was increased by one percent ($52.9 M) to put all economist at a five percent tax rate.

Estimated Revenues Based on Recurring Growth Rates

November 2016

	Actual FY 2015-2016	FY 2016-2017	Growth Rate	FY 2017-2018	Growth Rate
				$ 14,026,200,000	2.32%
		$ 13,708,200,000	2.50%		
				$ 14,094,800,000	2.82%
Total Taxes	$ 13,373,844,100				
				$ 14,094,800,000	2.32%
		$ 13,775,100,000	3.00%		
				$ 14,163,600,000	2.82%
		Spread	***0.50%***		***0.50%***
				$ 11,817,100,000	2.67%
		$ 11,509,800,000	2.75%		
				$ 11,874,700,000	3.17%
General Fund	$ 11,201,780,400				
				$ 11,874,700,000	2.67%
		$ 11,565,800,000	3.25%		
				$ 11,932,400,000	3.17%
		Spread	***0.50%***		***0.50%***

Net Lottery Proceeds Estimates
Actual 2015-2016 and Estimated 2016-2017 Through 2020-2021
November 2016

	2015-2016 Actual	2016-2017 Revised	%	2017-2018 Estimated	%	2018-2019 Estimated	%	2019-2020 Estimated	%	2020-2021 Estimated	%
Lottery Corporation											
Low	382,462,000	355,849,000	-6.96%	355,000,000	-0.24%	362,000,000	1.97%	369,000,000	1.93%	376,000,000	1.90%
High	382,462,000	366,177,000	-4.26%	366,000,000	-0.05%	375,000,000	2.46%	384,000,000	2.40%	391,000,000	1.82%
Fiscal Review Staff											
Low	382,462,000	369,600,000	-3.36%	379,100,000	2.57%						
Median	382,462,000	374,200,000	-2.16%	384,400,000	2.73%	391,319,000	1.80%	398,363,000	1.80%	405,534,000	1.80%
High	382,462,000	378,700,000	-0.98%	389,600,000	2.88%						
Recommended Range											
Low	**382,462,000**	**369,458,000**	**-3.40%**	**373,200,000**	**1.00%**	**378,100,000**	**1.30%**	**383,000,000**	**1.30%**	**388,000,000**	**1.30%**
High	**382,462,000**	**378,637,000**	**-1.00%**	**386,200,000**	**2.00%**	**393,900,000**	**2.00%**	**401,800,000**	**2.00%**	**409,800,000**	**2.00%**

STATE OF TENNESSEE
TENNESSEE STUDENT ASSISTANCE CORPORATION
SUITE 1510, PARKWAY TOWERS
404 JAMES ROBERTSON PARKWAY
NASHVILLE, TENNESSEE 37243-0820
(615)741-1346 • 1-800-342-1663 • FAX (615)741-6101
www.TN.gov/collegepays

November 17, 2016

MEMORANDUM

TO: State Funding Board

FROM: Tim Phelps, Tennessee Student Assistance Corporation

SUBJECT: Tennessee Education Lottery Scholarship Program Projections

Pursuant to T.C.A 4-51-111(c)(2)(A)(ii), the Tennessee Higher Education Commission (THEC) and Tennessee Student Assistance Corporation (TSAC) have collaborated with the University of Tennessee Center for Business and Economic Research (CBER) to project expenditures in lottery scholarship and grant programs through the 2020-21 academic year.

The figures below incorporate data for all lottery-funded programs, including the HOPE Scholarship, General Assembly Merit Scholarship, ASPIRE award, HOPE Access Grant, Wilder-Naifeh Technical Skills Grant, Nontraditional Student Grant, Dual Enrollment Grant, Helping Heroes Grant, Foster Child Tuition Grant, STEP UP Scholarship, TCAT Reconnect, and the Math & Science Teacher Loan Forgiveness Program.

Fiscal Year	TELS Expenditures Low	TELS Expenditures Baseline	TELS Expenditures High	Recipients
2015-16 actual	N/A	$308.9M	N/A	110,700
2016-17 estimated*	$302.8M	$309.0M	$318.3M	110,800
2017-18 estimated	$305.9M	$312.1M	$321.5M	111,900
2018-19 estimated	$308.9M	$315.2M	$324.7M	113,000
2019-20 estimated	$312.0M	$318.4M	$327.9M	114,100
2020-21 estimated	$315.2M	$321.6M	$331.2M	115,300
2021-22 estimated	$318.3M	$324.8M	$334.5M	116,400

**Does not include supplemental funding of $6.8M for TSAA and administrative costs of $3.8M. Does not include Tennessee Promise estimated expenditures of $26.5M.*

These projections are based on the size of the annual high school graduating class, the scholarship take-up rate of eligible students, and the renewal rate of recipients.

Please let us know if you have questions or need anything further.

STATE OF TENNESSEE
DEPARTMENT OF EDUCATION
NINTH FLOOR, ANDREW JOHNSON TOWER
710 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-0375

BILL HASLAM
GOVERNOR

CANDICE MCQUEEN
COMMISSIONER

TO: Members of the Tennessee State Funding Board

FROM: Dr. Candice McQueen CM

DATE: November 17, 2016

SUBJECT: Request for $23,000 from Net Lottery Proceeds for Lottery Scholarship Day for FY 2017-2018

Pursuant to Tenn. Code Ann. 4-51-111(c)(2)(B) which states prior to December 15, "appropriate state agencies shall submit to the funding board and to the governor their recommendations for other education programs and purposes consistent with article XI, § 5 of the Tennessee Constitution", the Department of Education requests the allotment of $23,000 from net lottery proceeds in FY 2017-2018 for Lottery Scholarship Day.

These funds will support improvements and enhancements for educational programs and purposes and such net proceeds shall be used to supplement, not supplant, non-lottery educational resources for educational programs and purposes.

Your consideration and approval of this request is appreciated.

cc: David Thurman

CITY OF FRANKLIN

1ST QUARTER REPORT

FY 2017

Excellence *Innovation* *Teamwork* *Integrity* *Action-Oriented*

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CITY OF FRANKLIN – 1ST QUARTER REPORT 2017

Executive Summary

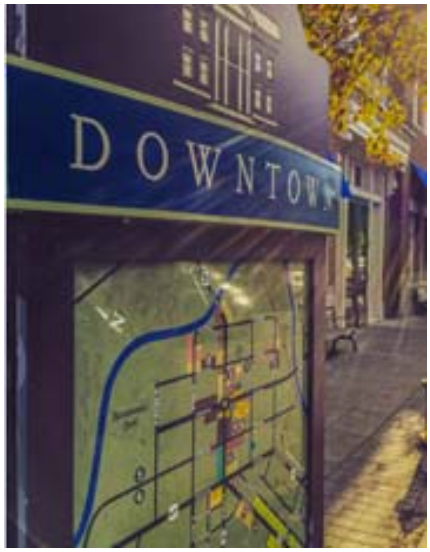
Quarter Ended September 30, 2016

- Consistent with the 1st quarter of prior years, the General Fund shows a current year deficit, as property tax billings do not occur until the 2nd quarter (October 1).
- The deficit is higher in 2017 as there was an additional bi-weekly payroll in the 1st quarter compared to last year, accounting for the higher amounts in wages and benefits.
- In July, the 2% general salary increase for employees was implemented.
- In the General Fund, local sales taxes are up almost 6% over last year.
- Building permit revenue is up 6% as the residential permit fee increased in July 2016.
- For development fees that are dependent on timing and type of development,
    - road impact fees and facilities tax are both one-quarter less than last year, and
    - water/sewer development fees are about half of last year.
- In the Street Aid Fund, gasoline taxes are equivalent to last year. (The fee is set on gallons sold rather than price.)
- In the Capital Projects Fund, the City expects reimbursements from other funds and bonds to fund the deficit. (Once available bond proceeds are determined, a plan for resolving any remaining deficit is anticipated in February/March.)

All Funds Summary

Fund	Beg Fund Balance	Revenue	Expenditures	End Fund Balance	Change	Fund Summary on Page
General	$39,249,586	$11,845,074	$15,564,560	$35,530,100	($3,719,486)	3
Street Aid	$373,415	$489,859	$834,227	$29,047	($344,368)	4
Sanitation & Envir. Services.	$767,350	$2,003,217	$2,211,528	$559,039	($208,311)	5
Road Impact	$5,019,848	$1,057,083	$833,698	$5,243,233	$223,385	6
Facilities Tax	$6,976,276	$764,351	$66,921	$7,673,706	$697,430	7
Stormwater	$4,873,735	$608,870	$762,615	$4,719,990	($153,745)	8
Drug	$515,642	$38,643	$6,343	$547,942	$32,300	9
Hotel/Motel	$2,634,109	$933,786	$903,586	$2,664,309	$30,200	10
In Lieu of Parkland	$4,425,966	$140,997	$0	$4,566,963	$140,997	11
Transit	$374,758	$269,364	$644,122	$0	($374,758)	12
CDBG	$85,185	$41,093	$40,895	$85,383	$198	13
Debt Service	$5,000	$1,496,926	$2,590,122	($1,088,196)	($1,093,196)	14
Capital Projects	($7,887,886)	$972,233	$2,186,234	($9,101,887)	($1,214,001)	15
Water & Wastewater Operations	*	$8,168,713	$8,487,141	*	($318,428)	16
Water & Wastewater Dev. Fees	*	$975,978	$349,205	*	$626,773	17

* As an enterprise fund (which is similar to a private business), Water & Wastewater does not have a fund balance.



General Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Local Sales Tax	$7,911,292	$7,469,308	105.9%	$33,183,778	23.8%
State Shared Taxes	1,676,420	1,544,374	108.6%	10,821,651	15.5%
Property Taxes	23,552	72,458	32.5%	5,906,618	0.4%
Alcohol Taxes	958,424	893,867	107.2%	3,888,566	24.6%
Grants	90,016	113,090	79.6%	1,828,300	4.9%
Franchise Fees	155,111	156,586	99.1%	2,536,790	6.1%
Building Permits & Fees	708,617	666,300	106.4%	2,606,289	27.2%
Court Fines & Fees	123,466	111,065	111.2%	500,036	24.7%
In Lieu of Tax (Local)	0	0	0.0%	271,369	0.0%
Interest Income	26,592	48,415	54.9%	217,582	12.2%
Other Revenues	171,587	148,897	115.2%	2,386,869	7.2%
Total Revenues	***11,845,074***	***11,224,361***	***105.5%***	***64,147,848***	***18.5%***
Expenditures:					
Salaries & Wages	7,184,375	5,666,812	126.8%	32,208,050	22.3%
Employee Benefits	3,393,048	2,724,296	124.5%	12,902,571	26.3%
Utilities	578,665	557,812	103.7%	2,124,957	27.2%
Contractual Services	927,798	917,688	101.1%	2,989,936	31.0%
Repair & Maintenance Services	422,954	442,083	95.7%	2,016,161	21.0%
Debt Service & Lease Payments	956,120	1,033,558	92.5%	2,378,967	40.2%
Reimbursement from Other Funds	(676,796)	(649,314)	104.2%	(2,707,180)	25.0%
Transfers To Other Funds	49,040	315,294	15.6%	963,956	5.1%
Capital (>$25,000)	30,791	94,790	32.5%	2,575,000	1.2%
Other Expenditures	2,698,567	2,213,587	121.9%	8,695,430	31.0%
Total Expenditures	***15,564,560***	***13,316,607***	***116.9%***	***64,147,848***	***24.3%***
Total Unallocated Funds	***(3,719,486)***	***(2,092,247)***	***177.8%***	***0***	***0.0%***

FUND SUMMARY

- Consistent with the 1st quarter of prior years, the General Fund shows a current year deficit, as property tax billings do not occur until the 2nd quarter (October 1).
- The deficit is higher in 2017 as there was an additional bi-weekly payroll in the 1st quarter compared to last year, accounting for the higher amounts in wages and benefits.
- In July, the 2% general salary increase for employees was implemented.
- Local sales tax exceeds last year by almost 6%.
- State shared taxes exceed last year by almost 9%.
- Building permit revenue is up 6% as the residential permit fee increased in July.

Street Aid Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$373,415	$287,224	130.0%	$333,098	112.1%
State Shared Taxes	489,814	493,960	99.2%	1,939,747	25.3%
Property Taxes	0	0	0.0%	689,756	0.0%
Interest Income	46	41	111.2%	300	15.2%
Total Revenues	***863,274***	***781,226***	***110.5%***	***2,962,901***	***29.1%***
Expenditures:					
Repair & Maintenance Services	833,590	545,495	152.8%	2,629,600	31.7%
Other Expenditures	638	544	117.2%	0	0.0%
Total Expenditures	***834,227***	***546,039***	***152.8%***	***2,629,600***	***31.7%***
Total Unallocated Funds	***29,047***	***235,186***	***12.4%***	***333,301***	***8.7%***

FUND SUMMARY

- Gasoline taxes are slightly less than last year. (The fee is set on gallons sold rather than price.)
- Expenditures are for the paving activity in the 1st quarter.

Sanitation Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$767,350	$618,294	124.1%	$613,691	125.0%
Interest Income	73	0	0.0%	0	0.0%
Sanitation Collection Services	1,310,562	1,340,824	97.7%	5,571,252	23.5%
Tipping Fees	611,070	813,500	75.1%	3,173,347	19.3%
Other Revenues	81,513	42,482	191.9%	627,628	13.0%
Total Revenues	***2,770,567***	***2,815,101***	***98.4%***	***9,985,918***	***27.7%***
Expenditures:					
Salaries & Wages	464,983	366,439	126.9%	2,054,227	22.6%
Employee Benefits	263,645	248,134	106.3%	950,256	27.7%
Utilities	20,168	16,033	125.8%	72,055	28.0%
Contractual Services	0	0	0.0%	10,000	0.0%
Repair & Maintenance Services	179,280	194,321	92.3%	717,319	25.0%
Debt Service & Lease Payments	358,741	461,862	77.7%	577,045	62.2%
Transfers To Other Funds	2,670	2,770	96.4%	623,956	0.4%
Other Expenditures	922,041	1,095,505	84.2%	4,335,076	21.3%
Total Expenditures	***2,211,528***	***2,385,063***	***92.7%***	***9,339,934***	***23.7%***
Total Unallocated Funds	***559,039***	***430,037***	***130.0%***	***645,984***	***86.5%***

FUND SUMMARY

- Collection services revenue is slightly less than last year.
- Part of the difference is additional revenue received in 2016 from Milcrofton of $65,000 when the City began billing for its services.
- Tipping fees are about 25% less than last year. This decrease is due to the transfer station no longer accepting construction and demolition debris.
- In July, the 2% general salary increase for employees was implemented.

Road Impact Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$5,019,848	$397,976	1,261.3%	$4,243,275	118.3%
Interest Income	4,206	664	633.6%	1,000	420.6%
Road Impact Fees	1,095,490	1,464,391	74.8%	6,810,334	16.1%
Road Impact Credits	(42,613)	0	0.0%	0	0.0%
Total Revenues	***6,076,931***	***1,863,031***	***326.2%***	***11,054,609***	***55.0%***
Expenditures:					
Contractual Services	517,448	0	0.0%	3,637,141	14.2%
Transfers To Other Funds	316,250	511,681	61.8%	2,737,999	11.6%
Total Expenditures	***833,698***	***511,681***	***162.9%***	***6,375,140***	***13.1%***
Total Unallocated Funds	***5,243,233***	***1,351,350***	***388.0%***	***4,679,469***	***112.0%***

FUND SUMMARY

- Road impact fees are at 75% of last year (as these revenues are dependent on timing and type of development).

Facilities Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$6,976,276	$6,717,764	103.8%	$6,815,787	102.4%
Interest Income	754	22,495	3.4%	10,000	7.5%
Facilities Taxes	763,597	1,005,422	75.9%	2,900,000	26.3%
Total Revenues	***7,740,627***	***7,745,681***	***99.9%***	***9,725,787***	***79.6%***
Expenditures:					
Utilities	246	0	0.0%	0	0.0%
Contractual Services	1,865	1,972	94.6%	0	0.0%
Repair & Maintenance Services	26,090	0	0.0%	0	0.0%
Capital (>$25,000)	30,302	1,023,197	3.0%	4,132,956	0.7%
Other Expenditures	8,418	107,749	7.8%	141,833	5.9%
Total Expenditures	***66,921***	***1,132,918***	***5.9%***	***4,274,789***	***1.6%***
Total Unallocated Funds	***7,673,706***	***6,612,763***	***116.0%***	***5,450,998***	***140.8%***

FUND SUMMARY

- Facilities taxes are at 75% of last year (as these revenues are dependent on timing and type of development).

Stormwater Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$4,873,735	$4,783,235	101.9%	$4,706,201	103.6%
Building Permits & Fees	0	30,867	0.0%	85,000	0.0%
Interest Income	(4,901)	2,696	(181.8%)	10,000	(49.0%)
Stormwater Fees	596,651	624,306	95.6%	2,569,224	23.2%
Customer Service	(992)	0	0.0%	0	0.0%
Other Revenues	18,112	14,068	128.7%	50,000	36.2%
Total Revenues	***5,482,605***	***5,455,172***	***100.5%***	***7,420,425***	***73.9%***
Expenditures:					
Salaries & Wages	195,958	155,422	126.1%	894,193	21.9%
Employee Benefits	108,121	92,357	117.1%	418,647	25.8%
Utilities	11,555	15,575	74.2%	53,765	21.5%
Contractual Services	211,160	49,096	430.1%	176,456	119.7%
Repair & Maintenance Services	34,919	25,254	138.3%	115,385	30.3%
Debt Service & Lease Payments	0	0	0.0%	230,580	0.0%
Capital (>$25,000)	64,174	100,202	64.0%	2,672,357	2.4%
Other Expenditures	136,728	137,659	99.3%	609,279	22.4%
Total Expenditures	***762,615***	***575,564***	***132.5%***	***5,170,662***	***14.7%***
Total Unallocated Funds	***4,719,990***	***4,879,608***	***96.7%***	***2,249,763***	***209.8%***

FUND SUMMARY

- Stormwater fees are 4% less than last year.
- Part of the difference is additional revenue received in 2016 from Milcrofton of $14,000 when the City began billing for its services.
- In July, the 2% general salary increase for employees was implemented.

Drug Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$515,642	$295,296	174.6%	$489,890	105.3%
Interest Income	675	312	216.6%	1,000	67.5%
Drug Fines Received	16,653	11,977	139.0%	95,397	17.5%
Other Revenues	21,316	57,056	37.4%	27,613	77.2%
Total Revenues	***554,285***	***364,641***	***152.0%***	***613,900***	***90.3%***
Expenditures:					
Other Expenditures	6,343	10,976	57.8%	72,500	8.7%
Total Expenditures	***6,343***	***10,976***	***57.8%***	***72,500***	***8.7%***
Total Unallocated Funds	***547,942***	***353,665***	***154.9%***	***541,400***	***101.2%***

FUND SUMMARY

- Drug fine collections are over 39% higher than last year. This revenue is dependent on court actions.

Hotel/Motel Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$2,634,109	$2,749,596	95.8%	$3,232,656	81.5%
Interest Income	2,110	1,274	165.6%	4,000	52.7%
Hotel/Motel Taxes	931,675	883,608	105.4%	3,406,850	27.3%
Total Revenues	***3,567,894***	***3,634,478***	***98.2%***	***6,643,506***	***53.7%***
Expenditures:					
Contractual Services	2,877	35,327	8.1%	0	0.0%
Transfers To Other Funds	652,483	344,846	189.2%	1,125,086	58.0%
Capital (>$25,000)	21,936	42,610	51.5%	566,666	3.9%
Other Expenditures	226,290	313,887	72.1%	837,680	27.0%
Total Expenditures	***903,586***	***736,669***	***122.7%***	***2,529,432***	***35.7%***
Total Unallocated Funds	***2,664,309***	***2,897,809***	***91.9%***	***4,114,074***	***64.8%***

FUND SUMMARY

- Hotel/Motel tax collections are 5% higher than last year.

In Lieu of Parkland Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$4,425,966	$2,494,076	177.5%	$4,372,436	101.2%
Interest Income	3,543	1,173	302.1%	5,000	70.9%
In Lieu of Parkland Fees	137,454	395,640	34.7%	1,202,525	11.4%
Total Revenues	***4,566,963***	***2,890,889***	***158.0%***	***5,579,961***	***81.8%***
Expenditures:					
Total Unallocated Funds	***4,566,963***	***2,890,889***	***158.0%***	***5,579,961***	***81.8%***

FUND SUMMARY

- Almost $138,000 has been collected in 2017 through the 1st quarter.
- There are no expenditures currently budgeted for this fund in 2017.

Transit Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$374,758	$189,607	197.6%	$146,073	256.6%
Grants	200,669	62,028	323.5%	1,184,899	16.9%
Interest Income	1,579	914	172.7%	3,200	49.3%
Transit Fares	15,576	16,680	93.4%	85,000	18.3%
Transfer From General Fund	49,040	315,294	15.6%	963,956	5.1%
Other Revenues	2,500	2,500	100.0%	9,700	25.8%
Total Revenues	***644,122***	***587,023***	***109.7%***	***2,392,828***	***26.9%***
Expenditures:					
Capital (>$25,000)	0	58,725	0.0%	305,000	0.0%
Other Expenditures	644,122	399,164	161.4%	1,941,755	33.2%
Total Expenditures	***644,122***	***457,889***	***140.7%***	***2,246,755***	***28.7%***
Total Unallocated Funds	***0***	***129,134***	***0.0%***	***146,073***	***0.0%***

FUND SUMMARY

- Through the 1st quarter, Transit has used 15% of its operating subsidy.

CDBG Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$85,185	$20,211	421.5%	$28,257	301.5%
Grants	40,895	74,661	54.8%	280,410	14.6%
Interest Income	197	67	294.6%	150	131.6%
Total Revenues	***126,278***	***94,939***	***133.0%***	***308,817***	***40.9%***
Expenditures:					
Contractual Services	10,895	39,532	27.6%	165,000	6.6%
Repair & Maintenance Services	30,000	0	0.0%	120,000	25.0%
Other Expenditures	0	31,372	0.0%	1,975	0.0%
Total Expenditures	***40,895***	***70,903***	***57.7%***	***286,975***	***14.3%***
Total Unallocated Funds	***85,383***	***24,036***	***355.2%***	***21,842***	***390.9%***

FUND SUMMARY

- Through the 1st quarter, 14% of budgeted expenditures have been incurred. Grant revenue has offset the expenditures incurred.

Debt Service Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	$5,000	$709	705.6%	$1,609	310.7%
Property Taxes	0	0	0.0%	7,503,769	0.0%
Interest Income	0	0	0.0%	5,000	0.0%
Rebate on BAB/RZEDB Bonds	425,523	419,028	101.6%	904,051	47.1%
Transfer from Sanitation Fund	2,670	2,770	96.4%	623,956	0.4%
Transfer from Road Impact Fund	316,250	511,681	61.8%	2,874,529	11.0%
Transfer from Hotel/Motel Tax Fund	652,483	344,846	189.2%	1,113,993	58.6%
Transfer from Water & Sewer Fund	100,000	100,000	100.0%	200,000	50.0%
Total Revenues	***1,501,926***	***1,379,033***	***108.9%***	***13,226,907***	***11.4%***
Expenditures:					
Debt Service & Lease Payments	2,590,122	2,402,004	107.8%	13,220,298	19.6%
Total Expenditures	***2,590,122***	***2,402,004***	***107.8%***	***13,220,298***	***19.6%***
Total Unallocated Funds	***(1,088,196)***	***(1,022,971)***	***106.4%***	***6,609***	***(16,465.4%)***

FUND SUMMARY

- Consistent with the 1st quarter of prior years, the Debt Service funds shows a current year deficit, as property tax billings do not occur until the 2nd quarter (October 1).

Capital Projects Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	($7,887,886)	($10,104,657)	78.1%	$0	0.0%
Grants	343,653	250,720	137.1%	0	0.0%
Facilities Taxes	287,216	334,255	85.9%	0	0.0%
Other Revenues	341,364	1,357,315	25.1%	0	0.0%
Total Revenues	***(6,915,653)***	***(8,162,366)***	***84.7%***	***0***	***0.0%***
Expenditures:					
Contractual Services	21,821	38,311	57.0%	0	0.0%
Repair & Maintenance Services	0	7,972	0.0%	0	0.0%
Capital (>$25,000)	857,328	1,559,160	55.0%	0	0.0%
Other Expenditures	1,307,085	592,873	220.5%	0	0.0%
Total Expenditures	***2,186,234***	***2,198,316***	***99.5%***	***0***	***0.0%***
Total Unallocated Funds	***(9,101,887)***	***(10,360,682)***	***87.9%***	***0***	***0.0%***

FUND SUMMARY

- The City expects reimbursements from other funds and bonds to fund the deficit. (Once available bond proceeds are determined, a plan for resolving any remaining deficit is anticipated in February/March.)

Water/Sewer Operations

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Interest Income	$17,804	$23,415	76.0%	$78,000	22.8%
Customer Service	8,063,378	8,176,258	98.6%	25,844,177	31.2%
Other Revenues	87,531	146,033	59.9%	228,800	38.3%
Total Revenues	***8,168,713***	***8,345,705***	***97.9%***	***26,150,977***	***31.2%***
Expenditures:					
Salaries & Wages	890,126	675,970	131.7%	4,320,228	20.6%
Employee Benefits	438,992	419,108	104.7%	1,853,666	23.7%
Utilities	367,936	413,576	89.0%	1,729,026	21.3%
Contractual Services	139,358	338,276	41.2%	441,875	31.5%
Repair & Maintenance Services	55,009	145,768	37.7%	341,000	16.1%
Debt Service & Lease Payments	301,715	258,287	116.8%	1,795,746	16.8%
Transfers To Other Funds	100,000	100,000	100.0%	200,000	50.0%
Capital (>$25,000)	3,388,690	499,128	678.9%	5,401,035	62.7%
Other Expenditures	2,805,314	2,448,363	114.6%	8,559,915	32.8%
Total Expenditures	***8,487,141***	***5,298,476***	***160.2%***	***24,642,491***	***34.4%***
Total Unallocated Funds	***(318,428)***	***3,047,229***	***(10.4%)***	***1,508,486***	***(21.1%)***

FUND SUMMARY

- Customer service revenue is slightly less than last year as number of days billed were fewer in the 1st quarter compared to last year.
- Part of the difference is additional revenue received in 2016 from Milcrofton of $165,000 when the City began billing for its sewer services.
- In July, the 2% general salary increase for employees was implemented.

Water/Sewer Development Fees

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Interest Income	$27,322	$24,014	113.8%	$0	0.0%
Customer Service	2,000	21,000	9.5%	0	0.0%
Access Fees	521,566	998,643	52.2%	0	0.0%
System Development Fees	421,476	767,041	54.9%	0	0.0%
Other Revenues	3,614	(5,179)	(69.8%)	0	0.0%
Total Revenues	***975,978***	***1,805,519***	***54.1%***	***0***	***0.0%***
Expenditures:					
Debt Service & Lease Payments	344,064	381,927	90.1%	0	0.0%
Capital (>$25,000)	5,104	50,350	10.1%	0	0.0%
Other Expenditures	37	(37)	(99.0%)	0	0.0%
Total Expenditures	***349,205***	***432,240***	***80.8%***	***0***	***0.0%***
Total Unallocated Funds	***626,773***	***1,373,279***	***45.6%***	***0***	***0.0%***

FUND SUMMARY

- Access fees and system development fees are almost ½ of last year (as these revenues are dependent on timing and type of development.)

On the Horizon

February 2017 2018 budget presentations begin

Finance Department Information

109 3rd Avenue South
Tel 615-791-1457
Fax 615-791-1955
franklintn.gov

RESOLUTION 2017-02

TO BE ENTITLED: "A RESOLUTION TO AMEND THE TABLE OF ORGANIZATION FOR THE HUMAN RESOURCES DEPARTMENT"

WHEREAS, the current organization chart for the Human Resources Department no longer meets the needs of the City; and

WHEREAS, the modification to the Human Resources Department organizational chart will require no additional expense from the 2016-2017 HR budget; and

WHEREAS, the Board of Mayor and Aldermen believe it in the best interest of the City to adopt the changes below relative to the Organizational Chart of the Human Resources Department.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF MAYOR AN ALDERMEN OF FRANKLIN, TENNESSEE, AS FOLLOWS:

SECTION 1. The following positions shall be revised as follows:

- One of the current Human Resources Technicians shall be reclassified to the position of Human Resources Generalist.
- The vacancy of Human Resources Technician shall be revised to Administrative Assistant.
- Page 79 of the FY 2017 Approved Budget shall be replaced with Exhibit A and B.

SECTION 2. BE IT FINALLY RESOLVED by the Board of Mayor and Aldermen of the City of Franklin, Tennessee, that this resolution shall take effect from and after its passage on first and final reading, the health, safety, and welfare of the citizens requiring it.

It is therefore RESOLVED this the _____ day of _____, 2017.

ATTEST:

By: _____

Eric S. Stuckey
City Administrator

CITY OF FRANKLIN, TENNESSEE

By: _____

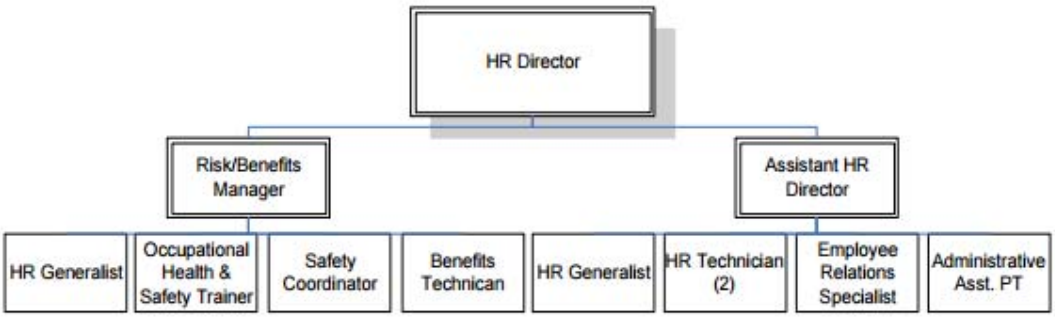
Dr. Ken Moore
Mayor

Approved as to Form
By: _____
Shauna R. Billingsley
City Attorney

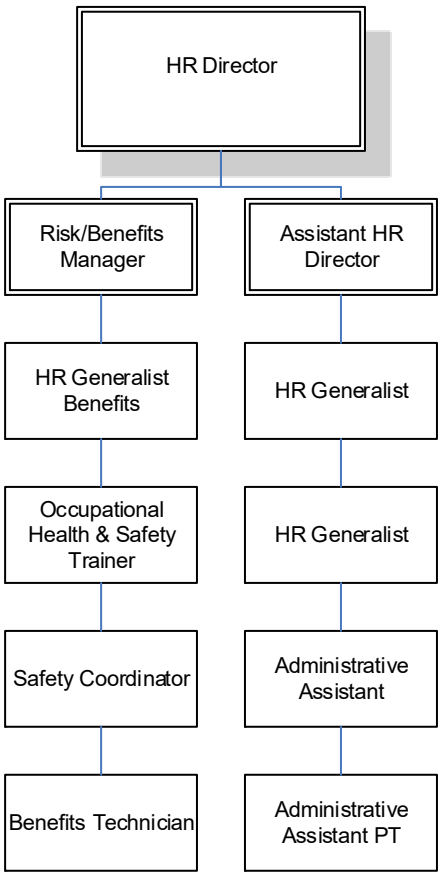
Law Dept. approved 01.24.17

Exhibit A

Existing Organizational Chart



Proposed Organizational Chart*



Law Dept. approved 01.24.17

**Proposed Organization Chart assumes current level of authorized staffing.*

Exhibit B

Staffing by Position FY 2017

Human Resources

Position	Pay Grade	FY 2016		FY 2017		Proposed	
		F-T	P-T	F-T	P-T	F-T	P-T
Human Resources Director	Grade L	1	0	1	0	1	0
Assistant HR Director/Benefits	Grade K	0	0	0	0	0	0
Assistant HR Director	Grade K	1	0	1	0	1	0
Risk Manager	Grade J	0	0	0	0	0	0
Risk/Benefits Manager	TBD	1	0	1	0	1	0
Employee Relations Mgr II	Grade J	0	0	0	0	0	0
Employee Relations Specialist	Grade G	1	0	1	0	1	0
Benefits Manager	---	0	0	0	0	0	0
Occupational Health & Safety Trai	Grade G	1	0	1	0	1	0
Safety Coordinator	Grade G	1	0	1	0	1	0
Human Resources Generalist	Grade G	2	0	2	0	3	0
Benefits Technician	Grade D	1	0	1	0	1	0
Human Resources Technician	Grade D	2	0	2	0	0	0
Administrative Assistant	Grade D	0	1	0	1	1	1
TOTALS - Human Resources		**11**	**1**	**11**	**1**	**11**	**1**

HISTORIC FRANKLIN TENNESSEE

MEMORANDUM

January 6, 2017

TO: Members of the Board of Mayor and Aldermen
Members of Budget and Finance Committee

FROM: Eric Stuckey, City Administrator
Russ Truell, ACA/CFO
Mike Lowe, Comptroller
Michael Walters Young, Budget & Analytics Manager

RE: Consideration of Ordinance 2017-01, 3rd Quarter 2017 Budget Amendments

Purpose

The purpose of this item is to amend the Fiscal Year 2017 Budget for compliance with State budgeting guidance regarding:

1. Ensuring authorizations in place to balance each fund's budget on a cash basis on June 30, 2016.

Background

The State Comptroller has provided guidance that budget amendments are to be on the cash basis and must occur prior to fiscal year end (June 30) to ensure no fund has a deficit fund balance or deficit cash balance at June 30.

In order to stay ahead of this responsibility, staff is proposing four budget amendments.

The amendments are as follows:

1. Within the General Fund, there are two amendments:
   a. Increase within the General Fund of $30,650 for the replacement of a police cruiser damaged in an accident. The replacement cost is $30,650, and will be offset by insurance reimbursements.
   b. Transfer of $136,360 from General Expenses to three departments – Communications, Finance and Human Resources – to offset the cost of four (4) retiree payouts at December 31. Overall, the City had twelve (12) employees eligible to receive payouts at the time of their retirement; these three departments are the only ones which require additional resources to accommodate those expenditures. All other departments – Police, Sanitation, Water, Building & neighborhood Services and Planning & Sustainability – have sufficient budget capacity to absorb the added unplanned expenditures due to staffing vacancies.
2. Increase of $73,000 to the Hotel/Motel Tax Fund for the purpose of two expenditures related to Downtown Franklin:
   a. $50,000 for the purchase of new refuse containers for Downtown Franklin
   b. $23,000 for contracted weekend sanitation collection service.

This will be offset by a matching increase of Hotel/Motel Tax revenues in the amount of $73,000. Through five months, the fund is over performing anticipated revenues by approximately $140,000. The increase budgeted revenues is prudent and warranted.

3. Increase of $44,000 in the Capital Projects Fund for the final costs associated with the City's contribution toward the construction of street lighting and a multi-use trail along Knoll Top Lane, which is directly adjacent to Columbia State Community College. The BOMA, as a part of a prior budget amendment in FY 2016, approved $380,000 for these contributions to the overall construction of Knoll Top Lane. The final anticipated cost, as provided by the contractor, will be $423,583.64. The increase of $44,000 will be made up by future recommendations of staff later in 2017 when a final proposal to eliminate the deficit within the Capital Projects Fund is presented.
4. Increase of $421,851 in the Water & Wastewater Funds for the purpose of financing authorized capital equipment purchases via cash instead of through leasing. Originally, $2.1 million of equipment and vehicles purchases approved in the FY 2017 budget were planned to be leased across a series of funds. Given current fund balances within the Water & Wastewater Funds, staff believes it is more prudent to retain lease capacity for future capital expenditures in other funds and purchase larger items (namely a Sanitary Sewer Vacuum Truck and CCTV Equipment) from fund balance. The increase of $421,851 is the differential between already budgeted lease payments and how much the items will actually cost to buy via cash. This action will decrease fund balance by $421,851.

This is the fourth budget amendment during this Fiscal Year to the budget. We envision at least one more during the course of the Fiscal Year.

Financial Impact

The amendments, as proposed, would result in:

1. General Fund: No Change.

2. Hotel Motel Tax Fund: No Change.

3. Capital Projects Fund: Decrease of Fund Balance of $44,000.

4. Water & Wastewater Fund: Decrease of Fund Balance of $421,851.

Options

1. Approve amendment(s) as proposed and forward to BOMA.

2. Make changes to the amendment(s) where desired and forward to BOMA.

Recommendation

Staff recommends approval of the amendments.

ORDINANCE NO. 2017 – 01

TO BE ENTITLED: "A ORDINANCE TO AMEND THE BUDGET OF THE CITY OF FRANKLIN FOR FISCAL YEAR 2016-2017"

WHEREAS, the Board of Mayor and Aldermen established the annual budget for the City of Franklin for the Fiscal Year 2016-2017, by Ordinance 2016-12, effective July 1, 2016; and

WHEREAS, the City Charter, Article VIII, provides for adoption of an annual budget for departments of the City of Franklin; and

WHEREAS, an annual budget process appropriating funds to the various departments and divisions of the City government for the fiscal year beginning July 1, 2016 has been completed in accordance with state law and local ordinances; and

WHEREAS, the Board of Mayor and Aldermen find it is in the best interests of the citizens of the City of Franklin to modify the annual budget from time to time.

NOW, THEREFORE BE IT ORDAINED, by the Board of Mayor and Aldermen of the City of Franklin, Tennessee:

SECTION I: That the annual budget for the City of Franklin for the Fiscal Year 2016-2017 shall be amended and does allocate and appropriate additional funding as follows:

GENERAL FUND	[Amendment 1]	
REVENUE		
Insurance Reimbursements	Increase	$ 30,650
EXPENDITURES		
Communications	Increase	$ 39,793
Finance	Increase	$ 70,511
Human Resources	Increase	$ 26,056
Police – Patrol	Increase	$ 30,650
General Expenses	Decrease	($ 136,360)
Net Increase (Decrease) to Total General Fund Balance		**$ -**

HOTEL/MOTEL TAX FUND	[Amendment 2]	
REVENUE		
Hotel Motel Taxes	Increase	$ 73,000
EXPENDITURES		
Downtown Sanitation Services & Containers	Increase	$ 73,000
Net Increase (Decrease) to Hotel & Motel Tax Fund Balance		**$ -**

CAPITAL PROJECTS FUND	[Amendment 3]	
REVENUE		
EXPENDITURES		
Columbia State Community College – City portion of improvements to Knoll Top Lane - Street Lighting and Multi-Use Path Final Cost Adjustment	Increase	$ 44,000

Net Increase (Decrease) to Capital Projects Fund Balance		**($ 44,000)**

WATER & WASTEWATER FUND	[Amendment 5]	
REVENUE		
EXPENDITURES		
Capital Equipment	Increase	$ 421,851

Net Increase (Decrease) to Water & Wastewater Fund Balance		**($ 421,851)**

SECTION II: That each department of the City shall limit its expenditures to the amount appropriated; that any changes or amendments to the appropriations set forth in the budget shall be made in accordance with the City Code, Article VIII.

SECTION III: That this Ordinance shall take effect on after the passage of the Third and Final Reading; the health, safety and welfare of the citizens of the City of Franklin requiring it.

ATTEST: **CITY OF FRANKLIN, TENNESSEE**

By: _____ **By:** _____

ERIC S. STUCKEY
City Administrator

DR. KEN MOORE
Mayor

PASSED FIRST READING: _____
PUBLIC HEARING: _____
PASSED SECOND READING: _____
PASSED THIRD READING: _____

City of Franklin, Tennessee
FY 2017 Operating Budget

Impact of Ordinance 2017-01 on Budgets

The following demonstrates the impact of Ordinance 2017-01 on four separate funds: the General Fund, the Hotel & Motel Fund, the Capital Projects Fund and the Water & Wastewater Funds. It is important to note:

a) The General Fund has no impact on the bottom line by these transfers.
b) The Hotel & Motel Fund has no impact on the bottom line by these transfers.
c) The Capital Projects Fund balance will be reduced by $44,000.
d) The Water & Wastewater Funds balance will be reduced by $421,851.

Fund 110 - General Fund

	A	*B*	*C(B-A)*	*D (B/A)*
	2017 Budget	2017 Amended	Difference $	Difference %
Beginning Balance*	**$ 39,249,586**	**$ 39,249,586**	**$ -**	**0.00%**
Revenues	**$ 64,147,849**	**$ 64,178,499**	**$ 30,650**	**0.05%**
Expenses				
Personnel	$ 45,110,622	$ 45,110,622	$ -	0.00%
Operations	$ 16,462,227	$ 16,492,877	$ 30,650	0.19%
Capital	$ 2,575,000	$ 2,575,000	$ -	0.00%
Expenses	**$ 64,147,849**	**$ 64,178,499**	**$ 30,650**	**0.05%**
Ending Balance	**$ 39,249,586**	**$ 39,249,586**	**$ -**	**0.00%**

Fund 150 - Hotel & Motel Fund

	A	*B*	*C(B-A)*	*D (B/A)*
	2017 Budget	2017 Amended	Difference $	Difference %
Beginning Balance*	**$ 2,634,109**	**$ 2,634,109**	**$ -**	**0.00%**
Revenues	**$ 3,410,850**	**$ 3,483,850**	**$ 73,000**	**2.14%**
Expenses				
Personnel	$ -	$ -	$ -	0.00%
Operations	$ 2,529,432	$ 2,602,432	$ 73,000	2.89%
Capital	$ -	$ -	$ -	0.00%
Expenses	**$ 2,529,432**	**$ 2,602,432**	**$ 73,000**	**2.89%**
Ending Balance	**$ 3,515,527**	**$ 3,515,527**	**$ -**	**0.00%**

City of Franklin, Tennessee
FY 2017 Operating Budget

Impact of Ordinance 2017-01 on Budgets

Fund 310 - Capital Project Fund

	A	*B*	*C(B-A)*	*D (B/A)*
	2017 Budget	2017 Amended	Difference $	Difference %
Beginning Balance*	**$ (7,887,886)**	**$ (7,988,566)**	**$ (100,680)**	**1.28%**
Revenues	**$ -**	**$ -**	**$ -**	**0.00%**
Expenses				
Personnel	$ -	$ -	$ -	0.00%
Operations	$ 100,680	$ 44,000	$ 44,000	100.00%
Capital	$ -	$ -	$ -	0.00%
Expenses	**$ 100,680**	**$ 44,000**	**$ 44,000**	**100.00%**
Ending Balance	**$ (7,988,566)**	**$ (8,032,566)**	**$ (44,000)**	**0.55%**

Funds 421 & 431 - Water & Wastewater Fund

	A	*B*	*C(B-A)*	*D (B/A)*
	2017 Budget	2017 Amended	Difference $	Difference %
Beginning Balance*	**$ 33,549,525**	**$ 33,549,525**	**$ -**	**0.00%**
Revenues	**$ 26,150,977**	**$ 26,150,977**	**$ -**	**0.00%**
Expenses				
Personnel	$ 6,173,894	$ 6,173,894	$ -	0.00%
Operations	$ 13,131,062	$ 13,131,062	$ -	100.00%
Capital	$ 5,401,035	$ 5,822,886	$ 421,851	100.00%
Expenses	**$ 24,705,991**	**$ 25,127,842**	**$ 421,851**	**1.71%**
Ending Balance	**$ 34,994,511**	**$ 34,572,660**	**$ (421,851)**	**-1.21%**

**All beginning balances estimated as of June 30, 2016*

HISTORIC
FRANKLIN
TENNESSEE

MEMORANDUM

MEMORANDUM

December 12, 2016

TO: Eric Stuckey, City Administrator

FROM: Russ Truell, ACA/CFO

RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for December was $2,616,784 compared to $2,485,462 for the same month in 2015, an increase of $131,322 or 5.3%. [The December remittance is for sales tax collected during the month of October, representing the fourth month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 3.5% from the prior year.

Year-to-date, the City has received $10.5 million compared to $9.9 million in the previous year, a difference of $573,307 or 5.8%. The State of Tennessee sales tax collections, year-to-date, are $2.79 billion compared to $2.69 billion in the prior year, a difference of $98 million or 3.7%.

For budget comparisons, the City originally anticipated collections of $10.6 million through four months of the fiscal year. Through the month of October, the City is $120,616, or 1.1%, below budgeted collections. As a further comparison, the October collection of $2.61 million compares to $1.76 million in 2010, $1.88 million in 2011, $2.02 million in 2012, $2.11 million in 2013 and $2.32 million in 2014.

The local sales tax collections have increased year-over-year in 78 of the last 81 months reported.

N0005001 7526823161206

TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR
WILLIAMSON COUNTY
1320 W MAIN ST STE 125
FRANKLIN TN 37064-3700

December 9, 2016

Month of: NOVEMBER
Tot. Collections: $9,061,069.53
Cost of Admin: $101,937.03
Net Collections: $8,959,132.50

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	$354,986.88	$3,993.60	$350,993.28
FRANKLIN	$5,346,581.86	$60,149.05	$5,286,432.81
FAIRVIEW	$231,259.91	$2,601.67	$228,658.24
BRENTWOOD	$2,506,265.04	$28,195.48	$2,478,069.56
SPRING HILL	$397,627.90	$4,473.31	$393,154.59
THOMPSON STATION	$136,486.16	$1,535.47	$134,950.69
NOLENSVILLE	$87,861.78	$988.45	$86,873.33

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 532-8944 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted.

5286432.81 ÷ 2 = 2,643,216.40
1% (-) 26432.16
2,616,784.24

Department of Finance & Administration

FOR IMMEDIATE RELEASE
Friday, December 9, 2016

CONTACT: Lola Potter
OFFICE: 615-532-8560

NOVEMBER REVENUES

NASHVILLE, Tenn. – Tennessee revenues for November slightly exceeded revenues from the same month last year. Finance and Administration Commissioner Larry Martin today reported that revenues for November were $907.0 million, which is 0.48% more than November 2015, and $6.8 million in excess of the budgeted estimate. November revenues represent consumer spending which occurred in October.

"Our sales tax revenues recorded relatively moderate growth for November, " Martin said. "Franchise and excise taxes recorded negative growth for the month which is not alarming since November is a very small collection month for corporate revenues."

On an accrual basis, November is the fourth month in the 2016-2017 fiscal year.

General fund revenues for November were $7.7 million less than the budgeted estimate, and the four other funds that share in state tax revenues were $14.5 more than the budgeted estimate.

Sales tax revenues were $27.8 million more than the estimate for November. The November growth rate was 3.53%. The year-to-date growth rate was 3.67%.

Franchise and excise combined revenues for November were $10.7 million, which is $40.6 million less than the budgeted estimate of $51.3 million. The growth rate for November was negative 73.95%. The year-to-date growth rate was 6.67%.

Gasoline and motor fuel revenues increased by 9.46% and they were $10.5 million more than the budgeted estimate of $73.0 million.

Motor Vehicle Registration revenues increased by 4.43% and they were $2.5 million more than the November estimate.

Tobacco tax revenues for the month were $1.5 million more than the budgeted estimate.

Privilege tax revenues were $1.2 million more than the budgeted estimate of $23.8 million.

Inheritance and Estate taxes were $0.6 million more than the November estimate.

– MORE –

Business tax revenues were $0.8 million more than the November estimate.

Hall income taxes were $1.9 million more than the November estimate.

All other tax revenues exceeded estimates by a net of $0.6 million.

Year-to-date revenues for four months were $205.4 million more than the budgeted estimate. The general fund was over estimates by $176.2 million and the four other funds that share in state tax revenues exceeded estimates by $29.2 million.

The budgeted revenue estimates for 2016-2017 are based on the State Funding Board's consensus recommendation of November 23, 2015 and adopted by the second session of the 109th General Assembly in April 2016. Also incorporated in the estimates are any changes in revenue enacted during the 2016 session of the General Assembly. These estimates are available on the state's website at http://www.tn.gov/finance/article/fa-budget-rev.

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Table 1
Revenue Collections by Fund
November
2016-2017

Fund	2016 Actual	2016 Budgeted	2016 B/(W)	2016 Percent	2015 Actual	2016 B/(W)	2016 Percent
General Fund	$731,340,000	$739,070,000	($7,730,000)	-1.05%	$733,345,000	($2,005,000)	-0.27%
Highway Fund	63,673,000	56,144,000	7,529,000	13.41%	60,715,000	2,958,000	4.87%
Sinking Fund	33,979,000	33,719,000	260,000	0.77%	34,200,000	(221,000)	-0.65%
City & County Fund	74,385,000	67,660,000	6,725,000	9.94%	70,750,000	3,635,000	5.14%
Earmarked Fund	3,583,000	3,583,000	0	0.00%	3,584,000	(1,000)	-0.03%
Total	**$906,960,000**	**$900,176,000**	**$6,784,000**	**0.75%**	**$902,594,000**	**$4,366,000**	**0.48%**

Revenue Collections by Tax
November
2016-2017

Tax Source	2016 Actual	2016 Budgeted	2016 B/(W)	2016 Percent	2015 Actual	2016 B/(W)	2016 Percent
Franchise & Excise	$10,711,000	$51,300,000	($40,589,000)	-79.12%	$41,110,000	($30,399,000)	-73.95%
Income	3,135,000	1,191,000	1,944,000	163.22%	1,437,000	1,698,000	118.16%
Inheritance & Estate	1,691,000	1,076,000	615,000	57.16%	5,043,000	(3,352,000)	-66.47%
Gasoline	64,485,000	54,010,000	10,475,000	19.39%	56,689,000	7,796,000	13.75%
Petroleum Special	6,387,000	5,725,000	662,000	11.56%	5,862,000	525,000	8.96%
Tobacco	23,674,000	22,190,000	1,484,000	6.69%	23,816,000	(142,000)	-0.60%
Beer	1,499,000	1,405,000	94,000	6.69%	1,491,000	8,000	0.54%
Motor Vehicle Registration	21,487,000	19,012,000	2,475,000	13.02%	20,575,000	912,000	4.43%
Motor Vehicle Title	1,849,000	1,387,000	462,000	33.31%	1,919,000	(70,000)	-3.65%
Mixed Drink	9,366,000	7,874,000	1,492,000	18.95%	8,441,000	925,000	10.96%
Business	3,485,000	2,648,000	837,000	31.61%	2,631,000	854,000	32.46%
Privilege	25,014,000	23,833,000	1,181,000	4.96%	21,078,000	3,936,000	18.67%
Gross Receipts	(315,000)	(185,000)	(130,000)	70.27%	(198,000)	(117,000)	59.09%
TVA - In Lieu of Tax Payments	27,827,000	29,016,000	(1,189,000)	-4.10%	28,454,000	(627,000)	-2.20%
Alcoholic Beverage	5,033,000	5,165,000	(132,000)	-2.56%	5,021,000	12,000	0.24%
Sales and Use	688,893,000	661,138,000	27,755,000	4.20%	665,383,000	23,510,000	3.53%
Motor Vehicle Fuel	12,634,000	13,225,000	(591,000)	-4.47%	13,737,000	(1,103,000)	-8.03%
Severance	95,000	158,000	(63,000)	-39.87%	105,000	(10,000)	-9.52%
Coin-operated Amusement	5,000	8,000	(3,000)	-37.50%	0	5,000	NA
Unauthorized Substance	5,000	0	5,000	NA	0	5,000	NA
Total	**$906,960,000**	**$900,176,000**	**$6,784,000**	**0.75%**	**$902,594,000**	**$4,366,000**	**0.48%**

Table 2
Revenue Collections by Fund
Year-to-Date
August - November
2016-2017

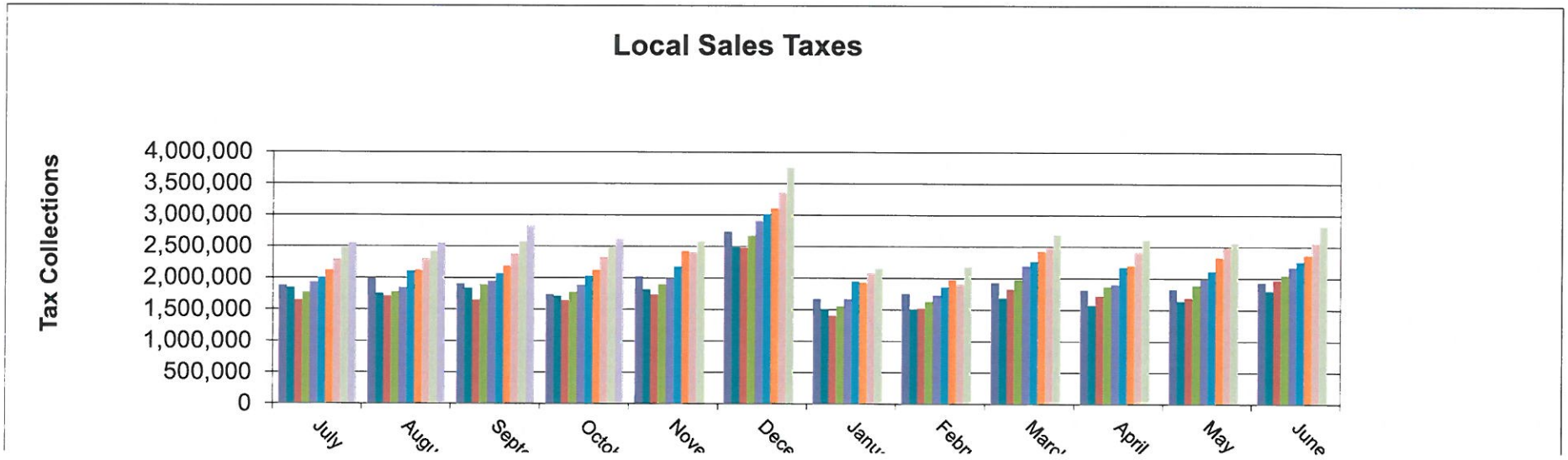
Fund	2016 - 2017 Actual	Budgeted	B/(W)	Percent	2015-2016 Actual	2016-2017 B/(W)	Percent
General Fund	3,403,091,000	$3,226,919,000	$176,172,000	5.46%	$3,290,971,000	$112,120,000	3.41%
Highway Fund	242,794,000	228,072,000	14,722,000	6.45%	237,206,000	5,588,000	2.36%
Sinking Fund	136,269,000	135,197,000	1,072,000	0.79%	136,960,000	(691,000)	-0.50%
City & County Fund	354,041,000	340,603,000	13,438,000	3.95%	325,622,000	28,419,000	8.73%
Earmarked Fund	14,333,000	14,333,000	0	0.00%	14,333,000	0	0.00%
Total	**$4,150,528,000**	**$3,945,124,000**	**$205,404,000**	**5.21%**	**$4,005,092,000**	**$145,436,000**	**3.63%**

Revenue Collections by Tax
Year-to-Date
August - November
2016-2017

Tax Source	2016 - 2017 Actual	Budgeted	B/(W)	Percent	2015-2016 Actual	2016-2017 B/(W)	Percent
Franchise & Excise	$523,850,000	$471,600,000	$52,250,000	11.08%	$491,085,000	$32,765,000	6.67%
Income	7,141,000	9,530,000	(2,389,000)	-25.07%	12,468,000	(5,327,000)	-42.73%
Inheritance & Estate	9,833,000	5,342,000	4,491,000	84.07%	22,082,000	(12,249,000)	-55.47%
Gasoline	229,429,000	212,689,000	16,740,000	7.87%	223,270,000	6,159,000	2.76%
Petroleum Special	23,362,000	22,382,000	980,000	4.38%	22,814,000	548,000	2.40%
Tobacco	90,379,000	89,023,000	1,356,000	1.52%	89,892,000	487,000	0.54%
Beer	6,245,000	5,914,000	331,000	5.60%	6,277,000	(32,000)	-0.51%
Motor Vehicle Registration	87,492,000	80,401,000	7,091,000	8.82%	84,458,000	3,034,000	3.59%
Motor Vehicle Title	7,963,000	6,144,000	1,819,000	29.61%	6,890,000	1,073,000	15.57%
Mixed Drink	34,549,000	30,153,000	4,396,000	14.58%	31,441,000	3,108,000	9.89%
Business	20,791,000	15,771,000	5,020,000	31.83%	15,670,000	5,121,000	32.68%
Privilege	104,344,000	103,196,000	1,148,000	1.11%	98,380,000	5,964,000	6.06%
Gross Receipts	14,059,000	16,121,000	(2,062,000)	-12.79%	8,576,000	5,483,000	63.93%
TVA - In Lieu of Tax Payments	119,566,000	122,873,000	(3,307,000)	-2.69%	121,280,000	(1,714,000)	-1.41%
Alcoholic Beverage	20,352,000	19,036,000	1,316,000	6.91%	19,221,000	1,131,000	5.88%
Sales and Use	2,792,521,000	2,678,281,000	114,240,000	4.27%	2,693,559,000	98,962,000	3.67%
Motor Vehicle Fuel	58,190,000	55,877,000	2,313,000	4.14%	57,153,000	1,037,000	1.81%
Severance	427,000	732,000	(305,000)	-41.67%	540,000	(113,000)	-20.93%
Coin-operated Amusement	30,000	59,000	(29,000)	-49.15%	36,000	(6,000)	-16.67%
Unauthorized Substance	5,000	0	5,000	NA	0	5,000	NA
Total	**$4,150,528,000**	**$3,945,124,000**	**$205,404,000**	**5.21%**	**$4,005,092,000**	**$145,436,000**	**3.63%**

Local Sales Tax Revenue Comparison

Month	FY07	FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	% over prior yr	$ over prior yr
July	1,857,805	1,876,318	1,842,160	1,646,449	1,769,523	1,925,395	2,003,719	2,113,374	2,288,457	2,477,647	2,546,087	2.8%	68,440
August	1,837,563	1,985,123	1,747,507	1,711,487	1,774,021	1,843,928	2,101,518	2,115,836	2,296,081	2,420,111	2,547,776	5.3%	127,665
September	1,977,557	1,900,808	1,834,296	1,645,241	1,888,809	1,946,970	2,065,402	2,178,174	2,374,572	2,571,550	2,817,429	9.6%	245,879
October	1,887,613	1,734,361	1,707,123	1,639,767	1,767,404	1,881,099	2,026,865	2,117,978	2,327,025	2,485,462	2,616,784	5.3%	131,322
November	1,960,370	2,018,105	1,816,125	1,736,146	1,892,149	1,998,723	2,176,371	2,419,578	2,399,941	2,579,786	0		0
December	2,806,905	2,730,286	2,491,017	2,479,640	2,670,491	2,902,675	3,012,759	3,097,595	3,345,841	3,752,983	0		0
January	2,034,121	1,664,281	1,502,087	1,401,398	1,552,324	1,664,281	1,948,752	1,926,687	2,079,073	2,151,378	0		0
February	1,649,397	1,752,131	1,507,868	1,521,898	1,628,745	1,729,002	1,856,748	1,973,541	1,900,629	2,181,227	0		0
March	2,054,793	1,925,296	1,688,794	1,819,095	1,979,080	2,191,405	2,265,006	2,421,918	2,479,918	2,689,471	0		0
April	1,885,024	1,812,244	1,572,824	1,719,674	1,866,180	1,897,741	2,168,372	2,201,566	2,410,499	2,611,014	0		0
May	1,909,074	1,824,127	1,642,271	1,686,756	1,884,275	1,989,477	2,109,923	2,323,975	2,489,724	2,559,116	0		0
June	2,025,044	1,926,353	1,800,044	1,961,270	2,047,664	2,168,095	2,260,297	2,364,520	2,552,236	2,829,620	0		0
Total Budgeted	**23,885,264**	**23,149,433**	**21,152,117**	**20,968,821**	**22,720,667**	**24,138,792**	**25,995,732**	**27,254,742**	**28,943,994**	**31,309,366**	**10,528,076**		**573,307**
	Up	Down	*Down*	*Down*	*year to date*	*year to date*	*year to date*	*year to date*	*year to date*	*year to date*	*year to date*	*last yr YTD*	*YTD difference*
	8.5%	-3.1%	-8.6%	-0.9%	8.4%	6.2%	7.7%	4.8%	6.2%	8.2%	5.8%	9,954,770	



CITY of FRANKLIN
2016 PROPERTY TAX COLLECTIONS
As of November 30, 2016

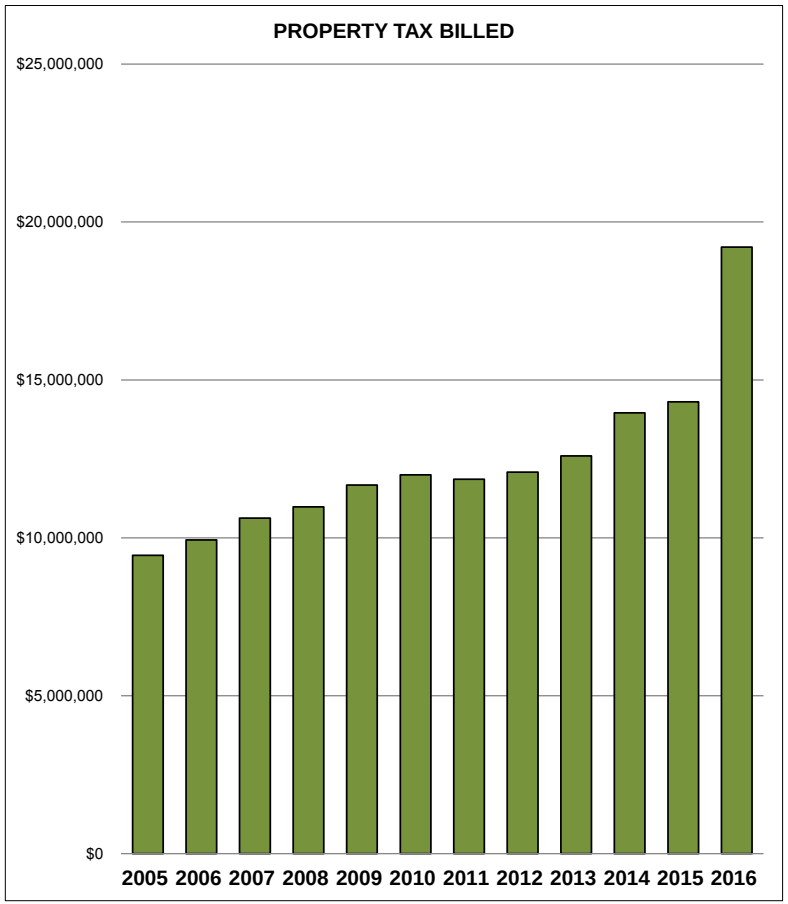
YEAR	Beginning Balance	150 Corrections	600 Refunds	400 Adjustments	100 Pickups	210 Cleanup	700 Returned Checks	200 Receipts	AR Balance
2016	$19,203,126	($602)	$0	$8	$34,261	$0	$0	($921,041)	$18,315,752
2015	$14,306,693	($36,383)	$0	($6,811)	$272,397	$311,408	($304,597)	($14,420,119)	$122,588
Prior Years (2005 - 2014)	$112,643,782	($656,504)	$971,168	($17,468)	$2,853,883	$566,441	($544,773)	($115,737,176)	$79,353

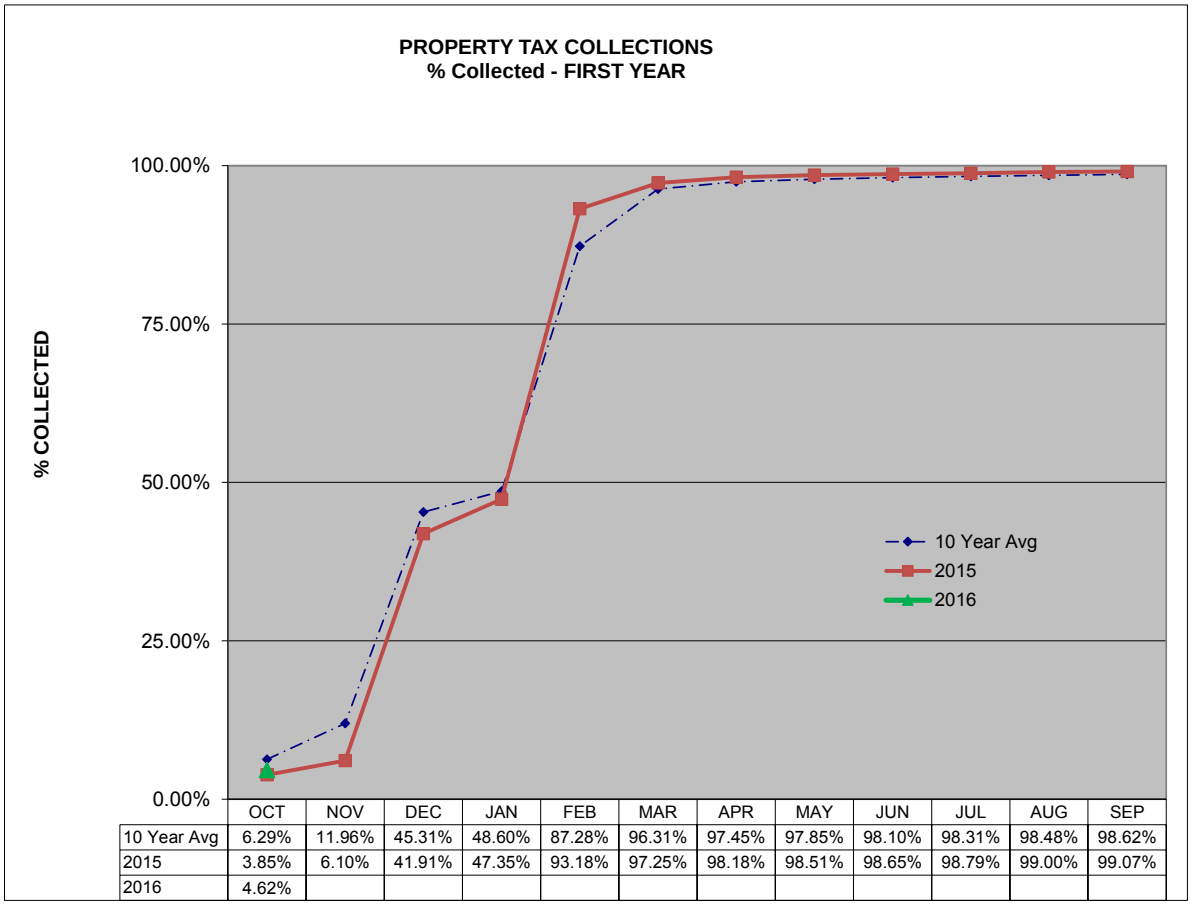
Beginning Balance does not include RR & Public Utilities added later, rollbacks & other adjustments

RR and Public Utilities typically added in January (reflected in 100 PICKUPS); typically about $200k annually

2011 and earlier have been turned over to Clerk & Master to initiate legal action for collection

Receipts include penalty & interest (bills are issued in October and Penalty/interest applied the following March)





	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
10 Year Avg	6.29%	11.96%	45.31%	48.60%	87.28%	96.31%	97.45%	97.85%	98.10%	98.31%	98.48%	98.62%
2015	3.85%	6.10%	41.91%	47.35%	93.18%	97.25%	98.18%	98.51%	98.65%	98.79%	99.00%	99.07%
2016	4.62%											

Results of Fuel Hedging Program, FY2016-2017, through month of December

							7.14%	*3.30%*	
							12,000 gallons	*9,700 gallons*	
Gas Price	Gas Contract	Spread	Diesel Price	Diesel Contract	Spread	Month	**Gas Contracts**	**Diesel Contracts**	Total
$1.6268	$1.3024	$0.324	$1.5057	$1.2481	$0.258	July	$3,893.10	$2,498.74	$6,391.84
1.4162	1.3024	0.114	1.4147	1.2481	0.167	August	$1,365.90	$1,616.13	2,982.03
1.3917	1.3024	0.089	1.4326	1.2481	0.185	September	$1,071.90	$1,789.74	2,861.64
1.4900	1.3024	0.188	1.5678	1.2481	0.320	October	$2,251.50	$3,101.05	5,352.55
1.3796	1.3024	0.077	1.4660	1.2481	0.218	November	$926.70	$2,113.69	3,040.39
1.5768	1.3024	0.274	1.6617	1.2481	0.414	December	$3,293.10	$4,011.78	7,304.88
0.0000	0.0000	0.000	0.0000	0.0000	0.000	January	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	February	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	March	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	April	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	May	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	June	$0.00	$0.00	0.00
1.5215	1.3024	0.219	1.4602	1.2481	0.212	**Fiscal Yr Total**	**12,802.20**	**15,131.13**	**27,933.33**
	Average			Average					

Contract schedule:

Contract	Trade Date	Effective Date	Termination Date	Price	Gallons
Diesel	1/22/16	7/1/16	6/30/17	1.203	126,000
Diesel	2/9/16	7/1/16	6/30/17	1.195	84,000
Diesel	3/8/16	7/1/16	6/30/17	1.370	84,000
Gasoline	1/22/16	7/1/16	6/30/17	1.237	126,000
Gasoline	12/1/15	7/1/16	6/30/17	1.500	42,000

The TMA Group
Statement of Activities
Franklin Transit Service
For the Three Months Ending September 30, 2016

	Month Actual	Month Budget	YTD Actual	YTD Budget	Total Budget
Revenues					
COF Transit Operating	153,025.44	71,788.00	474,284.71	215,364.00	861,456.00
Revenue - Contracts	300.00	833.33	460.00	2,499.99	10,000.00
Transit Fares	4,978.00	7,083.33	15,261.00	21,249.99	97,500.00
Revenue - Building & EquipRent	800.00	800.00	2,400.00	2,500.00	9,700.00
Revenue - Transit-Interest	585.09	266.67	1,578.67	800.01	3,200.00
Revenue - Sale of Surpls Asset	0.00	0.00	0.00	0.00	0.00
Revenue - Operating Assistance	0.00	20,833.33	0.00	62,499.99	250,000.00
State New Freedoms	0.00	1,250.00	0.00	3,750.00	15,000.00
State 5307 Routematch	0.00	208.33	0.00	624.99	2,500.00
State 5307 Cap. Cost. Contract	0.00	0.00	0.00	0.00	0.00
State 5309 Bus Surveillance	0.00	0.00	0.00	0.00	0.00
State 5309 Rent Assistance	7,856.00	337.50	7,856.00	1,012.50	4,050.00
Federal New Freedoms	0.00	2,500.00	0.00	7,500.00	30,000.00
Feder 5307 Preventative Mainte	0.00	7,501.33	0.00	22,503.99	90,016.00
Federal 5307 Routematch	0.00	1,666.67	0.00	5,000.01	20,000.00
Feder 5307 Cap. Cost. Contract	0.00	42,994.42	0.00	128,983.26	515,933.00
Federal 5309 Bus Surveillance	0.00	0.00	0.00	0.00	0.00
Federal 5309 Rent Assistance	0.00	2,700.00	0.00	8,100.00	32,400.00
Total Revenues	167,544.53	160,762.91	501,840.38	482,388.73	1,941,755.00
Direct Cost of Program					
Salaries	48,389.53	55,566.67	141,208.01	166,700.01	666,800.00
Employer Taxes and Benefits	16,179.76	19,945.42	48,039.12	59,836.26	239,345.00
Professional Services	3,718.67	7,083.33	10,657.05	21,249.99	85,000.00
Transit Building Maintenance	245.00	500.00	1,932.07	1,500.00	6,000.00
Transit Maintenance	11,297.39	7,250.00	32,735.30	21,750.00	87,000.00
Transit Center Cleaning	422.00	425.00	1,266.00	1,275.00	5,100.00
Transit Security	0.00	41.67	0.00	125.01	500.00
Education/Community Outreach	0.00	83.33	0.00	249.99	1,000.00
Education/Community Outrch HT	0.00	0.00	0.00	0.00	0.00
Marketing/Web (G&A)	0.00	0.00	0.00	0.00	0.00
Promotional Products	0.00	166.67	0.00	500.01	2,000.00
Recruitment	0.00	0.00	162.15	0.00	0.00
Print Advertising	275.00	916.67	1,401.50	2,750.01	11,000.00
Print Advertising HT	0.00	166.67	0.00	500.01	2,000.00
Radio Advertising/Web	366.38	550.00	924.39	1,650.00	6,600.00
Radio Advertising/Web HT	0.00	0.00	0.00	0.00	0.00
TV Advertising/PR	0.00	0.00	0.00	0.00	0.00
Printed Brochures & Pieces	0.00	500.00	0.00	1,500.00	6,000.00
Legal Fees	0.00	208.33	0.00	624.99	2,500.00
Transit-DAM Compliance	0.00	250.00	558.00	750.00	3,000.00
Transit Fuel	6,192.72	10,000.00	17,895.83	30,000.00	120,000.00
Supplies	434.22	416.67	1,273.42	1,250.01	5,600.00
Transit Maint. Fac - Utilities	1,717.60	2,500.00	5,010.85	7,500.00	30,000.00
Radio Communications	357.56	0.00	1,256.37	0.00	0.00
Trolley Insurance	6,146.67	8,000.00	19,184.01	24,000.00	96,000.00
Transit General Liability	1,913.26	1,500.00	5,583.19	4,500.00	18,000.00
Payouts for Insured Liab Damag	0.00	0.00	0.00	0.00	0.00
Recov. for Liab. & Dmge Settle	0.00	0.00	0.00	0.00	0.00
Errors & Omissions Liability	606.68	625.00	1,820.04	1,875.00	7,500.00
Vehicle Licensing & Registrati	0.00	8.33	0.00	24.99	100.00
Dues, Subs, Tuition	589.42	750.00	2,306.93	2,250.00	9,000.00
Meetings	21.25	166.67	21.25	500.01	2,000.00
Postage	7.35	0.00	17.55	0.00	0.00
Travel and Training	600.00	1,000.00	600.00	3,000.00	12,000.00
Trolley Cleaning Supplies	378.00	762.50	1,126.00	2,287.50	9,150.00
Equipment - Other	0.00	41.67	100.00	125.01	500.00
Bank Credit Card Charges	14.95	66.67	45.14	200.01	800.00
Transit Maint. Facility-Rent	3,354.67	3,375.00	10,064.01	10,125.00	40,500.00

The TMA Group
Statement of Activities
Franklin Transit Service
For the Three Months Ending September 30, 2016

	Month Actual	Month Budget	YTD Actual	YTD Budget	Total Budget
Depreciation - Transit Off Equ	165.50	166.67	496.50	500.01	2,000.00
Total Direct Cost of Program	103,393.58	123,032.94	305,684.68	369,098.82	1,476,995.00
Indirect Expenditures	12,645.25	38,730.00	77,126.36	116,190.00	464,760.00
Net Difference - Operations	$ 51,505.70	($ 1,000.03)	$ 119,029.34	($ 2,900.09)	0.00
Planning					
Federal 5307 Planning	$ 0.00	$ 5,000.00	$ 283.00	$ 15,000.00	60,000.00
State 5307 Planning	0.00	625.00	35.35	1,875.00	7,500.00
COF Planning Cost Share	0.00	625.00	35.15	1,875.00	7,500.00
Total Planning Revenues	0.00	6,250.00	353.50	18,750.00	75,000.00
Planning Costs					
Planning/Transit	0.00	6,250.00	353.50	18,750.00	75,000.00
Net Difference - Planning	$ 0.00	$ 0.00	$ 0.00	$ 0.00	0.00
Equipment					
Federal 5307 Capital Expenditu	$ 0.00	$ 15,333.33	$ 0.00	$ 45,999.99	184,000.00
State 5307 Capital Expenditure	0.00	1,916.67	0.00	5,750.01	23,000.00
COF Capital Cost Share	0.00	1,916.67	0.00	5,750.01	23,000.00
Total Equipment Revenues	0.00	19,166.67	0.00	57,500.01	230,000.00
Equipment Costs					
Equipment - Transit	0.00	19,166.67	0.00	57,500.01	230,000.00
Net Difference - Equipment	$ 0.00	$ 0.00	$ 0.00	$ 0.00	0.00

The TMA Group
Statement of Activities
Franklin Transit Service
For the Four Months Ending October 31, 2016

	Month Actual	Month Budget	YTD Actual	YTD Budget	Total Budget
Revenues					
COF Transit Operating	159,028.49	71,788.00	633,213.20	287,152.00	861,456.00
Revenue - Contracts	450.00	833.33	910.00	3,333.32	10,000.00
Transit Fares	6,800.15	7,083.33	22,061.15	28,333.32	85,000.00
Revenue - Transit Fares; HT	0.00	0.00	0.00	0.00	12,500.00
Revenue - Contracts	450.00	833.33	910.00	3,333.32	10,000.00
Revenue - Building & EquipRent	800.00	800.00	3,300.00	3,300.00	9,700.00
Revenue - Transit-Interest	622.55	266.67	2,201.22	1,066.68	3,200.00
Revenue - Sale of Surpls Asset	0.00	0.00	0.00	0.00	0.00
Revenue - Operating Assistance	0.00	20,833.33	0.00	83,333.32	250,000.00
State New Freedoms	0.00	1,250.00	0.00	5,000.00	15,000.00
State 5307 Routematch	0.00	208.33	0.00	833.32	2,500.00
State 5307 Cap. Cost. Contract	0.00	0.00	0.00	0.00	0.00
State 5309 Bus Surveillance	0.00	0.00	0.00	0.00	0.00
State 5309 Rent Assistance	0.00	337.50	0.00	1,350.00	4,050.00
Federal New Freedoms	0.00	2,500.00	0.00	10,000.00	30,000.00
Feder 5307 Preventative Mainte	0.00	7,501.33	0.00	30,005.32	90,016.00
Federal 5307 Routematch	0.00	1,666.67	0.00	6,666.68	20,000.00
Feder 5307 Cap. Cost. Contract	0.00	42,994.42	0.00	171,977.68	515,933.00
Federal 5309 Bus Surveillance	0.00	0.00	0.00	0.00	0.00
Federal 5309 Rent Assistance	0.00	2,700.00	7,856.00	10,800.00	32,400.00
Total Revenues	**168,151.19**	**161,596.24**	**670,451.57**	**646,484.96**	**1,951,755.00**
Direct Cost of Program					
Salaries	42,545.76	55,566.67	183,753.77	222,266.68	666,800.00
Employer Taxes and Benefits	15,008.19	19,945.42	63,047.31	79,781.68	239,345.00
Professional Services	3,346.60	7,083.33	14,003.65	28,333.32	85,000.00
Transit Building Maintenance	120.00	500.00	2,052.07	2,000.00	6,000.00
Transit Maintenance	6,787.85	7,250.00	39,523.15	29,000.00	87,000.00
Transit Center Cleaning	422.00	425.00	1,688.00	1,700.00	5,100.00
Transit Security	0.00	41.67	0.00	166.68	500.00
Education/Community Outreach	254.95	83.33	254.95	333.32	1,000.00
Education/Community Outrch HT	0.00	0.00	0.00	0.00	0.00
Marketing/Web (G&A)	0.00	0.00	0.00	0.00	0.00
Promotional Products	0.00	166.67	0.00	666.68	2,000.00
Recruitment	0.00	0.00	162.15	0.00	0.00
Print Advertising	250.00	916.67	1,651.50	3,666.68	11,000.00
Print Advertising HT	425.00	166.67	425.00	666.68	2,000.00
Radio Advertising/Web	382.76	550.00	1,307.15	2,200.00	6,600.00
Radio Advertising/Web HT	0.00	0.00	0.00	0.00	0.00
TV Advertising/PR	0.00	0.00	0.00	0.00	0.00
Printed Brochures & Pieces	0.00	500.00	0.00	2,000.00	6,000.00
Legal Fees	0.00	208.33	0.00	833.32	2,500.00
Transit-DAM Compliance	96.00	250.00	654.00	1,000.00	3,000.00
Transit Fuel	4,944.82	10,000.00	22,840.65	40,000.00	120,000.00
Supplies	609.58	466.67	1,883.00	1,716.68	5,600.00
Transit Maint. Fac - Utilities	1,429.18	2,500.00	6,440.03	10,000.00	30,000.00
Radio Communications	529.31	0.00	1,785.68	0.00	0.00
Trolley Insurance	4,563.16	8,000.00	23,747.17	32,000.00	96,000.00
Transit General Liability	1,736.57	1,500.00	7,319.76	6,000.00	18,000.00
Payouts for Insured Liab Damag	0.00	0.00	0.00	0.00	0.00
Recov. for Liab. & Dmge Settle	0.00	0.00	0.00	0.00	0.00
Errors & Omissions Liability	606.63	625.00	2,426.67	2,500.00	7,500.00
Vehicle Licensing & Registrati	0.00	8.33	0.00	33.32	100.00
Dues, Subs, Tuition	589.42	750.00	2,896.35	3,000.00	9,000.00
Meetings	23.38	166.67	44.63	666.68	2,000.00
Postage	0.00	0.00	17.55	0.00	0.00
Travel and Training	1,067.42	1,000.00	1,667.42	4,000.00	12,000.00

The TMA Group
Statement of Activities
Franklin Transit Service
For the Four Months Ending October 31, 2016

	Month Actual	Month Budget	YTD Actual	YTD Budget	Total Budget
Trolley Cleaning Supplies	637.63	762.50	1,763.63	3,050.00	9,150.00
Equipment - Other	0.00	41.67	100.00	166.68	500.00
Bank Credit Card Charges	21.61	66.67	66.75	266.68	800.00
Transit Maint. Facility-Rent	3,354.67	3,375.00	13,418.68	13,500.00	40,500.00
Depreciation - Transit Off Equ	165.50	166.67	662.00	666.68	2,000.00
Total Direct Cost of Program	**89,917.99**	**123,082.94**	**395,602.67**	**492,181.76**	**1,476,995.00**
Indirect Expenditures	25,735.80	38,730.00	102,862.16	154,920.00	464,760.00
Net Difference - Operations	**$ 52,497.40**	**($ 216.70)**	**$ 171,986.74**	**($ 616.80)**	**10,000.00**
Planning					
Federal 5307 Planning	$ 3,672.00	$ 5,000.00	$ 3,955.00	$ 20,000.00	60,000.00
State 5307 Planning	459.02	625.00	494.37	2,500.00	7,500.00
COF Planning Cost Share	459.21	625.00	494.36	2,500.00	7,500.00
Total Planning Revenues	**4,590.23**	**6,250.00**	**4,943.73**	**25,000.00**	**75,000.00**
Planning Costs					
Planning/Transit	4,590.23	6,250.00	4,943.73	25,000.00	75,000.00
Net Difference - Planning	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$ 0.00**	**0.00**
Equipment					
Federal 5307 Capital Expenditu	$ 0.00	$ 15,333.33	$ 0.00	$ 61,333.32	184,000.00
State 5307 Capital Expenditure	0.00	1,916.67	0.00	7,666.68	23,000.00
COF Capital Cost Share	0.00	1,916.67	0.00	7,666.68	23,000.00
Total Equipment Revenues	**0.00**	**19,166.67**	**0.00**	**76,666.68**	**230,000.00**
Equipment Costs					
Equipment - Transit	0.00	19,166.67	0.00	76,666.68	230,000.00
Net Difference - Equipment	**$ 0.00**	**$ 0.00**	**$ 0.00**	**0.00**	**0.00**

The TMA Group
Statement of Activities
Franklin Transit Service
For the Five Months Ending November 30, 2016

	Month Actual	Month Budget	YTD Actual	YTD Budget	Total Budget
Revenues					
COF Transit Operating	129,689.59	71,788.00	758,312.56	358,940.00	861,456.00
Revenue - Contracts	600.00	833.33	1,510.00	4,166.65	10,000.00
Transit Fares	9,710.91	7,083.33	31,772.06	35,416.65	85,000.00
Revenue - Transit Fares; HT	12,432.00	0.00	12,432.00	0.00	12,500.00
Revenue - Building & EquipRent	800.00	800.00	4,100.00	4,100.00	9,700.00
Revenue - Transit-Interest	473.44	266.67	2,674.66	1,333.35	3,200.00
Revenue - Sale of Surpls Asset	0.00	0.00	0.00	0.00	0.00
Revenue - Operating Assistance	0.00	20,833.33	0.00	104,166.65	250,000.00
State New Freedoms	0.00	1,250.00	0.00	6,250.00	15,000.00
State 5307 Routematch	0.00	208.33	0.00	1,041.65	2,500.00
State 5307 Cap. Cost. Contract	(216.01)	0.00	(216.01)	0.00	0.00
State 5309 Bus Surveillance	0.00	0.00	0.00	0.00	0.00
State 5309 Rent Assistance	0.00	337.50	0.00	1,687.50	4,050.00
Federal New Freedoms	0.00	2,500.00	0.00	12,500.00	30,000.00
Feder 5307 Preventative Mainte	0.00	7,501.33	0.00	37,506.65	90,016.00
Federal 5307 Routematch	0.00	1,666.67	0.00	8,333.35	20,000.00
Feder 5307 Cap. Cost. Contract	0.00	42,994.42	0.00	214,972.10	515,933.00
Federal 5309 Bus Surveillance	0.00	0.00	0.00	0.00	0.00
Federal 5309 Rent Assistance	5,367.00	2,700.00	13,223.00	13,500.00	32,400.00
Total Revenues	158,856.93	160,762.91	823,808.27	803,914.55	1,941,755.00
Direct Cost of Program					
Salaries	54,857.50	55,566.67	238,611.27	277,833.35	666,800.00
Employer Taxes and Benefits	14,946.86	19,945.42	77,994.17	99,727.10	239,345.00
Professional Services	5,022.12	7,083.33	19,025.77	35,416.65	85,000.00
Transit Building Maintenance	983.76	500.00	3,035.83	2,500.00	6,000.00
Transit Maintenance	8,251.28	7,250.00	47,774.43	36,250.00	87,000.00
Transit Center Cleaning	422.00	425.00	2,110.00	2,125.00	5,100.00
Transit Security	0.00	41.67	0.00	208.35	500.00
Education/Community Outreach	0.00	83.33	254.95	416.65	1,000.00
Education/Community Outrch HT	0.00	0.00	0.00	0.00	0.00
Marketing/Web (G&A)	0.00	0.00	0.00	0.00	0.00
Promotional Products	0.00	166.67	0.00	833.35	2,000.00
Recruitment	0.00	0.00	162.15	0.00	0.00
Print Advertising	340.00	916.67	1,991.50	4,583.35	11,000.00
Print Advertising HT	0.00	166.67	425.00	833.35	2,000.00
Radio Advertising/Web	382.76	550.00	1,689.91	2,750.00	6,600.00
Radio Advertising/Web HT	0.00	0.00	0.00	0.00	0.00
TV Advertising/PR	0.00	0.00	0.00	0.00	0.00
Printed Brochures & Pieces	0.00	500.00	0.00	2,500.00	6,000.00
Legal Fees	0.00	208.33	0.00	1,041.65	2,500.00
Transit-DAM Compliance	156.00	250.00	810.00	1,250.00	3,000.00
Transit Fuel	4,944.82	10,000.00	29,068.33	50,000.00	120,000.00
Supplies	114.09	816.67	1,997.09	2,533.35	5,600.00
Transit Maint. Fac - Utilities	1,410.97	2,500.00	7,851.00	12,500.00	30,000.00
Radio Communications	529.31	0.00	2,314.99	0.00	0.00
Trolley Insurance	6,158.71	8,000.00	29,905.88	40,000.00	96,000.00

The TMA Group
Statement of Activities
Franklin Transit Service
For the Five Months Ending November 30, 2016

	Month Actual	Month Budget	YTD Actual	YTD Budget	Total Budget
Transit General Liability	1,690.20	1,500.00	9,009.96	7,500.00	18,000.00
Payouts for Insured Liab Damag	0.00	0.00	0.00	0.00	0.00
Recov. for Liab. & Dmge Settle	0.00	0.00	0.00	0.00	0.00
Errors & Omissions Liability	587.58	625.00	3,014.25	3,125.00	7,500.00
Vehicle Licensing & Registrati	0.00	8.33	0.00	41.65	100.00
Dues, Subs, Tuition	589.42	750.00	3,485.77	3,750.00	9,000.00
Meetings	255.00	166.67	299.63	833.35	2,000.00
Postage	0.00	0.00	17.55	0.00	0.00
Travel and Training	494.37	1,000.00	2,161.79	5,000.00	12,000.00
Trolley Cleaning Supplies	340.00	762.50	2,103.63	3,812.50	9,150.00
Equipment - Other	0.00	41.67	100.00	208.35	500.00
Bank Credit Card Charges	350.34	66.67	417.09	333.35	800.00
Transit Maint. Facility-Rent	3,354.67	3,375.00	16,773.35	16,875.00	40,500.00
Depreciation - Transit Off Equ	165.50	166.67	827.50	833.35	2,000.00
Total Direct Cost of Program	106,347.26	123,432.94	503,232.79	615,614.70	1,476,995.00
Indirect Expenditures	35,638.00	38,730.00	138,500.16	193,650.00	464,760.00
Net Difference - Operations	$ 16,871.67	($ 1,400.03)	$ 182,075.32	($ 5,350.15)	0.00
Planning					
Federal 5307 Planning	$ 7,458.00	$ 5,000.00	$ 11,413.00	$ 25,000.00	60,000.00
State 5307 Planning	932.30	625.00	1,412.17	3,125.00	7,500.00
COF Planning Cost Share	932.69	625.00	1,441.55	3,125.00	7,500.00
Total Planning Revenues	9,322.99	6,250.00	14,266.72	31,250.00	75,000.00
Planning Costs					
Planning/Transit	9,322.99	6,250.00	14,266.72	31,250.00	75,000.00
Net Difference - Planning	$ 0.00	$ 0.00	$ 0.00	$ 0.00	0.00
Equipment					
Federal 5307 Capital Expenditu	$ 0.00	$ 15,333.33	$ 0.00	$ 76,666.65	184,000.00
State 5307 Capital Expenditure	0.00	1,916.67	0.00	9,583.35	23,000.00
COF Capital Cost Share	0.00	1,916.67	0.00	9,583.35	23,000.00
Total Equipment Revenues	0.00	19,166.67	0.00	95,833.35	230,000.00
Equipment Costs					
Equipment - Transit	0.00	19,166.67	0.00	95,833.35	230,000.00
Net Difference - Equipment	$ 0.00	$ 0.00	$ 0.00	$ 0.00	0.00

MARRIOTT

December 13, 2016

Mr. Russ Truell, CFO
City of Franklin, Tennessee
109 Third Avenue South
Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end November 30, 2016

A summary of the financial and distribution date is as follows:

COOL SPRINGS CONFERENCE CENTER
November, 2016

	CURRENT MONTH			YEAR-TO-DATE		
	ACTUAL	BUDGET	LAST YR	ACTUAL	BUDGET	LAST YR
GROSS REVENE	554,993	540,998	498,177	2,842,646	2,833,520	2,427,624
HOUSE PROFIT	33,573	28,646	39,443	248,834	234,847	139,240
Less: FIXED EXPENSES	17,658	18,657	17,405	91,823	93,287	91,831
NET INCOME	15,915	9,989	22,038	157,011	141,560	47,409
Less: FF&E RESERVE 5%	27,712	27,050	24,909	142,132	141,676	121,381
NET CASH FLOW	(11,797)	(17,061)	(2,871)	14,879	(116)	(73,972)

TOTAL CURRENT BALANCE DUE TO OWNERS	(11,797.00)
TOTAL DUE TO/(FROM) CITY OF FRANKLIN	(5,898.50)
TOTAL DUE TO/(FROM) WILLIAMSON COUNTY	(5,898.50)

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Randy Hansen
Controller

Michael Sanders
General Manager

FRANKLIN MARRIOTT COOL SPRINGS
700 COOL SPRINGS BLVD
FRANKLIN, TENNESSEE 37067 USA
T: 615.261.6100
MARRIOTT.COM/BNACS

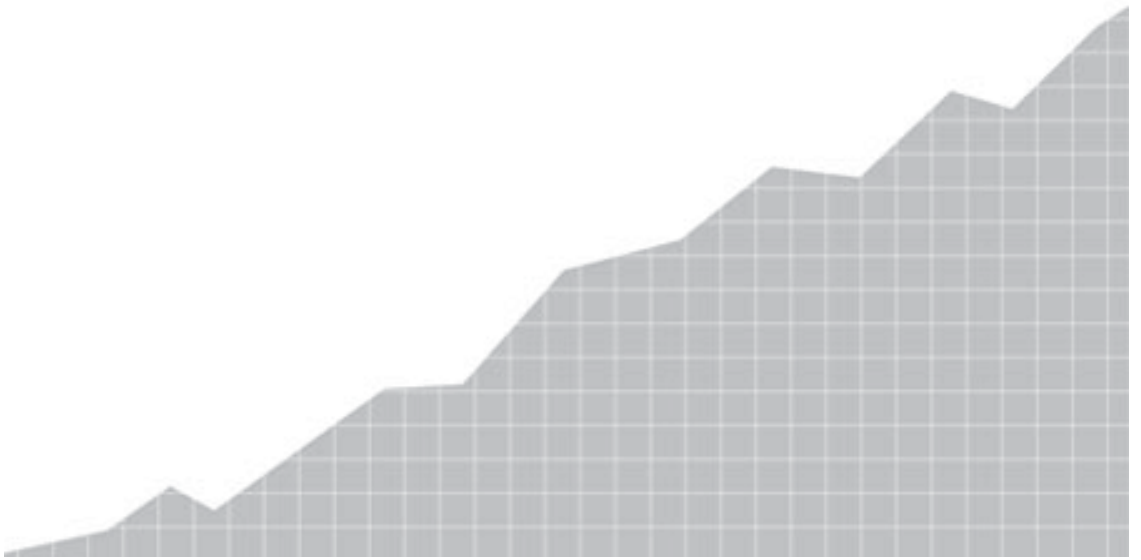
GOVERNMENT PORTFOLIO ADVISORS

Monthly Report

Account

City of Franklin - Core Investment Fund

11/30/2016



GOVERNMENT PORTFOLIO ADVISORS

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GPA GOVERNMENT PORTFOLIO ADVISORS

MONTH END COMMENTARY – NOVEMBER 2016

After the historic presidential election, treasury prices dropped the most since 2009. Funds flowed out of the bond market on speculation that Donald Trump's victory in the presidential election will pave the way for increased fiscal stimulus. Also contributing to higher domestic rates were strong economic data and higher global interest rates. The Treasury yield curve steepened back to levels not seen for a year. The financial markets were surprised by the election, resulting in much higher yields and a record breaking Dow Jones. The 2-year Treasury note increased to 1.12% from .84% at the end of October. Five year U.S. Treasury prices also fell with the yield increasing from .99% to 1.39%. The 10-year Treasury note increased from 1.83% to 2.38%.

The reaction in the financial markets was a surprise. Most market watchers had assumed that the reality of a Trump election would create anxiety and uncertainty regarding trade and policies and that a Trump victory would create a flight out of equities and into high quality U.S. Treasury securities. Quite the opposite has occurred. The Dow Jones increased 981 points during November for a 5.4% price increase.

Adding to the sell-off in Treasuries were statements by President-elect Trump's pick for U.S. Treasury secretary, Steven Mnuchin. He said that he'll explore issuing debt maturing longer than 30 years to cushion the effect of rising interest rates. "Interest rates are going to stay relatively low for the next couple of years", Mnuchin said. Among other initiatives, "we'll look at potentially extending the maturity of the debt, because eventually we are going to have higher interest rates, and that's something that this country is going to need to deal with." Asked if he would consider maturities as long as 50 years or 100 years, Mnuchin said: "We'll take a look at everything."

FOMC: The Fed's 11/2 meeting was essentially a non-event as the election superseded all other economic data. The FOMC voted 8-2 in favor of leaving its policy target rate range unchanged at .25-.50%. The FOMC acknowledged that the case for a hike has strengthened, but decided to hold off "for the time being" to wait for further evidence that its inflation and employment objectives had been met. The Fed Funds futures is now indicating a 100% chance of a rate hike at the 12/14/16 meeting.

Non-farm Payrolls/Unemployment: Total nonfarm payroll employment increased by 161,000 jobs in October below the expected increase of 173,000. Revisions added a total of 44,000 jobs to payrolls in the previous two months. Average hourly earnings rose 2.8% year-over-year. The unemployment rate decreased slightly from 5.0% to 4.9%.

GDP: Real GDP increased at an annual rate of 3.2% in the third quarter of 2016, according to the "second" estimate. In the second quarter, real GDP increased 1.4%. The third quarter second estimate is based on source data that is subject to further revision. The increase in real GDP in the third quarter primarily reflected positive contributions from personal consumption, expenditures, exports and federal government spending.

Treasury Yield Curve Total Returns over the last 12 months:*

3month bill	.32
1 year note	.76
2 year note	.56
3 year note	.73
5 year note	.43

*Source: Bloomberg

TREASURY BENCHMARK TOTAL RETURNS IN MONTH

Benchmark	Period Return	Duration
BAML 0-3 Year Treasury	-.27%	1.45
BAML 0-5 Year Treasury	-.72%	2.25
BAML 1-3 Year Treasury	-.40%	1.90
BAML 1-5 Year Treasury	-.92%	2.73

Changes in the Treasury Market (absolute yield levels):*

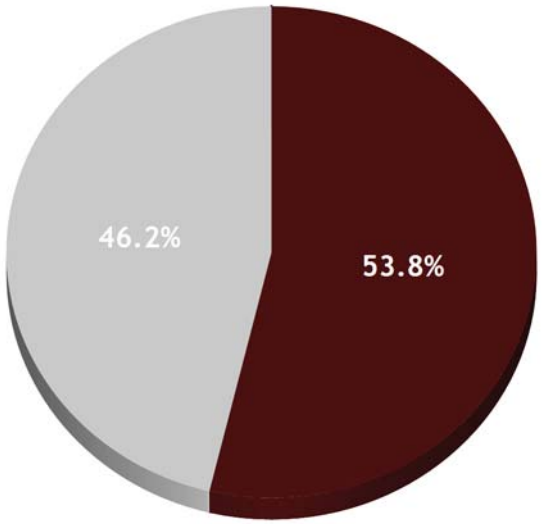
	11/30/15	10/31/16	11/30/16	Change in November	Change from Prior Year
3 month bill	.17	.30	.48	+.18	+.31
6 month bill	.39	.50	.61	+.11	+.22
2 year note	.93	.84	1.12	+.28	+.19
3 year note	1.22	.99	1.39	+.40	+.17
5 year note	1.54	1.31	1.84	+.53	+.30
10 year	2.21	1.83	2.38	+.55	+.17

*Source: Bloomberg

Weighted Averages

Book Yield	1.02
Maturity	1.60
Coupon	1.03
Moody	Aaa
S&P	AA+

Fixed Income Allocation



Fixed Income Totals

Par Value	32,503,797
Market Value	32,438,961.77
Amortized Book Value	32,501,159.84
Unrealized Gain/Loss	-62,198.07
Estimated Annual Cash Flow	334,500.38

Security Type	Market Value	% Assets
US Agency (USD)	17,441,950.00	53.8
US Treasury (USD)	14,993,215.00	46.2
Bank or Cash Deposit (USD)	3,796.77	0.0
Fixed Income Total	**32,438,961.77**	**100.0**

Portfolio Summary

November 30, 2016

Portfolio Name	Par Amount	Total Original Cost	Total Adjusted Cost	Market Value	Unrealized Gain/Loss	Yield At Cost	Mod Dur	Eff Dur	Bench Dur	Benchmark
City of Franklin - Core Investment Fund	32,503,797	32,508,404.90	32,501,159.84	32,438,961.77	-62,198.07	1.02	1.57	1.39	1.45	BofA Merrill 0-3 Treasury
TOTAL PORTFOLIO	**32,503,797**	**32,508,404.90**	**32,501,159.84**	**32,438,961.77**	**-62,198.07**	**1.02**	**1.57**	**1.39**	**1.45**	

Cost Basis Summary

	Month End Ending 11/30/2016	Fiscal Year-to-Date 12/31/2015
Beginning Amortized Cost	30,211,371.36	25,092,330.78
Investment Purchases	2,499,375.00	12,463,999.53
Investment Maturities/Sells/Calls	0.00	(5,000,000.00)
Amortization	175.62	(1,975.51)
Change in Cash Equivalents	(209,762.14)	(53,194.97)
Realized Gains / Losses	0.00	0.00
Ending Amortized Costs	**32,501,159.84**	**32,501,159.84**

Accrual Earnings Summary

	Month End Ending 11/30/2016	Fiscal Year-to-Date 12/31/2015
Amortization/Accretion	175.62	(1,975.51)
Interest Earned	25,678.05	250,552.73
Realized Gain (Loss)	0.00	0.00
Total Income	25,853.67	248,577.22
Average Portfolio Balance	31,579,541.25	28,976,462.58
Earnings Yield	**1.00%**	**0.93%**

MarketValue Summary

	As of 11/30/2016
Ending Market Value	32,438,961.77
Unrealized Gain/Loss	(62,198.07)

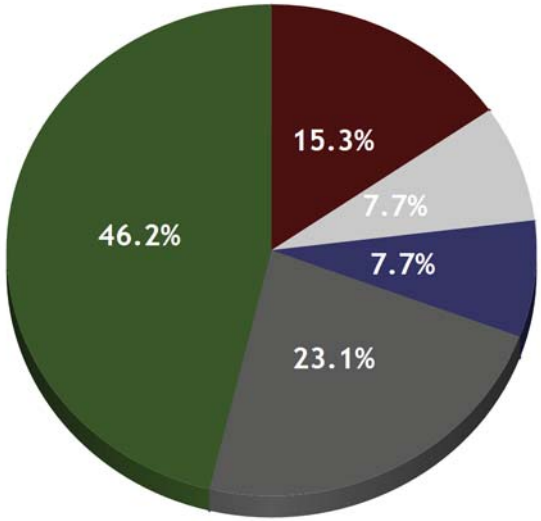
Interest Earnings Summary

	Month End Ending 11/30/2016	Fiscal Year-to-Date 12/31/2015
Beginning Accrued Interest	50,618.73	56,159.75
Coupons Paid	71.19	232,966.85
Purchased Accrued Interest	(16,458.33)	(34,563.29)
Sold Accrued Interest	0.00	15,625.00
Ending Accrued Interest	92,683.91	92,683.91
Interest Earned	**25,678.05**	**250,552.73**

Total Return For Period

	Since 10/31/2016
Beginning Principal Value	**30,292,061.41**
Beginning Accrued Interest	50,618.73
Net Contributions/Withdrawals	2,306,000.00
Market Value Change	-142,712.50
Interest Earnings	25,678.05
Ending Principal Value	**32,438,961.77**
Accrued Interest	92,683.91
Total Return	**-117,034.45**
Advisory Fees for Period	-2,083.33
Net Total Return	**-119,117.78**

Portfolio Allocation as of 11/30/2016

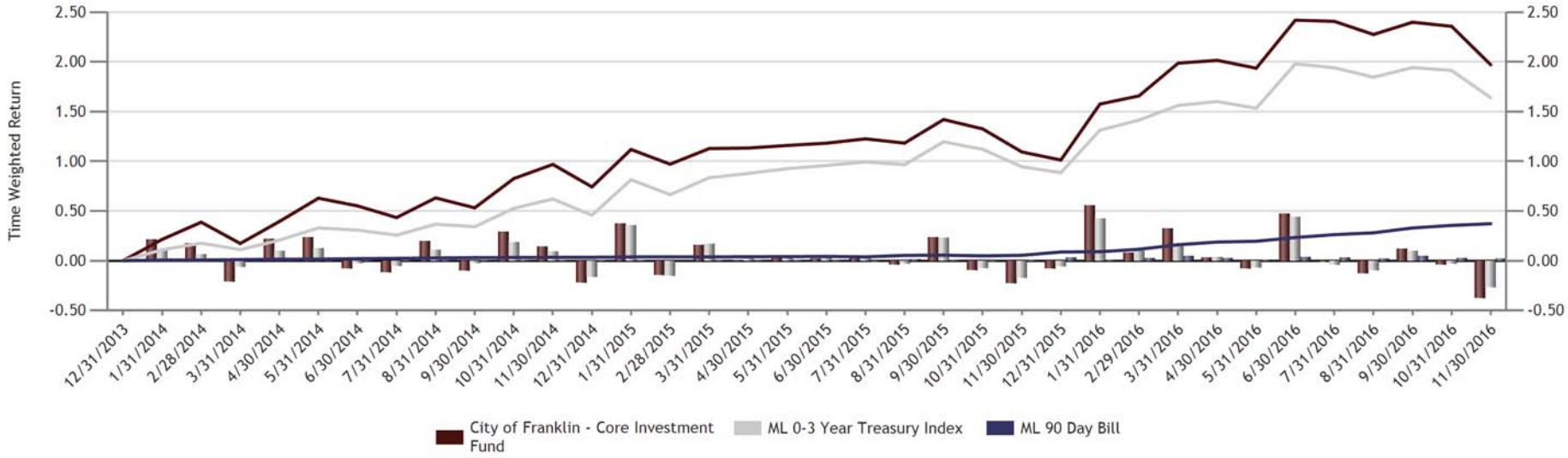


	Issuer	Market Value	% Assets	Yield
	FEDERAL NATL MTG ASSN	4,977,845.00	15.3	1.3
	FEDERAL HOME LOAN BANKS	2,499,922.50	7.7	1.0
	FEDERAL FARM CR BKS	2,485,067.50	7.7	0.8
	FEDERAL HOME LN MTG CORP	7,479,115.00	23.1	1.1
	UNITED STATES TREAS NTS	14,993,215.00	46.2	0.9
	FIFTH THIRD BK CINCINNATI STN	3,796.77	0.0	0.0
	Total	**32,438,961.77**	**100.0**	**1.0**

Performance History

Portfolio	Month To Date	Quarter To Date	Fiscal Year To Date	Annualized Inception To Date
Account	**-0.38**	**-0.42**	**0.95**	**0.67**
Index				
ML 0-3 Year Treasury Index	-0.27	-0.30	0.75	0.56
ML 90 Day Bill	0.02	0.04	0.28	0.13

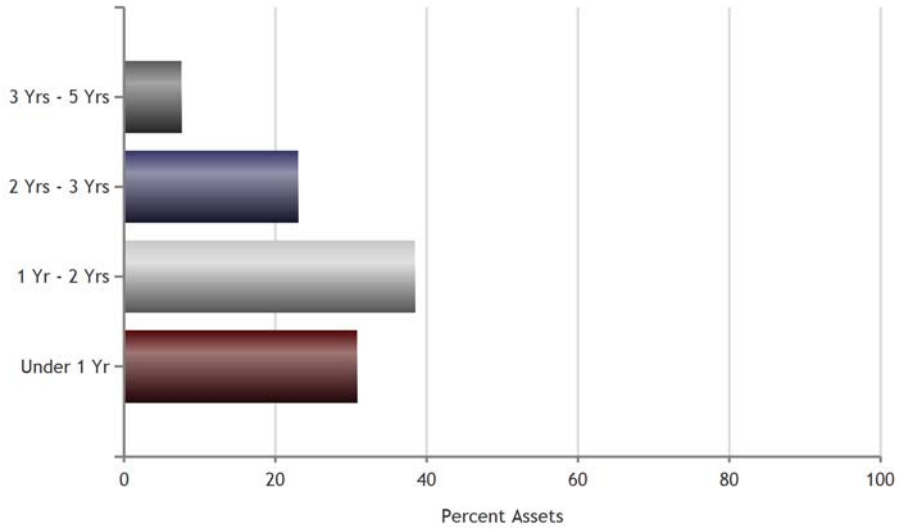
Time Weighted Return Inception (12/31/2013) to Date



Distribution by Maturity

Maturity	Number	Market Value	% FI Holdings	Average Curr. Yld	Average Coupon	Average Duration
Under 1 Yr	5	10,010,381.77	30.9	0.7	0.750%	0.3
1 Yr - 2 Yrs	5	12,474,430.00	38.5	1.0	1.035%	1.6
2 Yrs - 3 Yrs	3	7,474,255.00	23.0	1.2	1.210%	2.6
3 Yrs - 5 Yrs	1	2,479,895.00	7.6	1.6	1.580%	3.4

Distribution by Maturity



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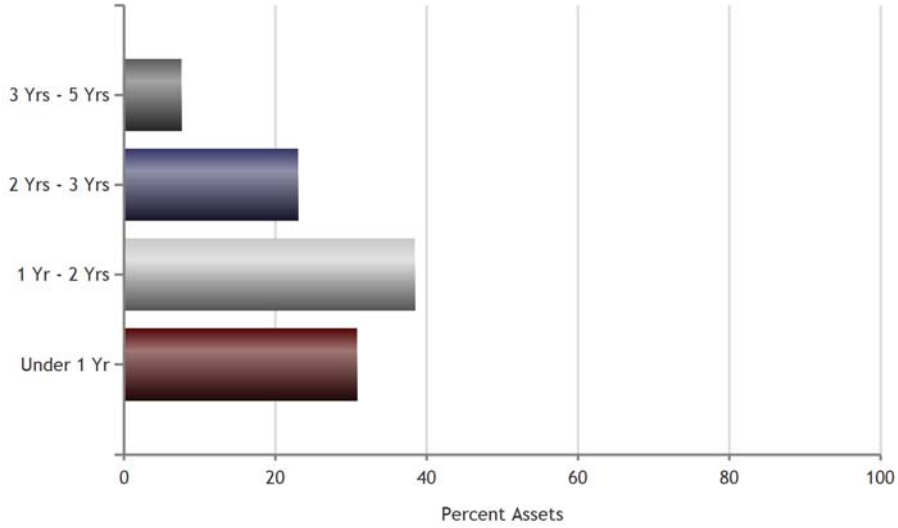
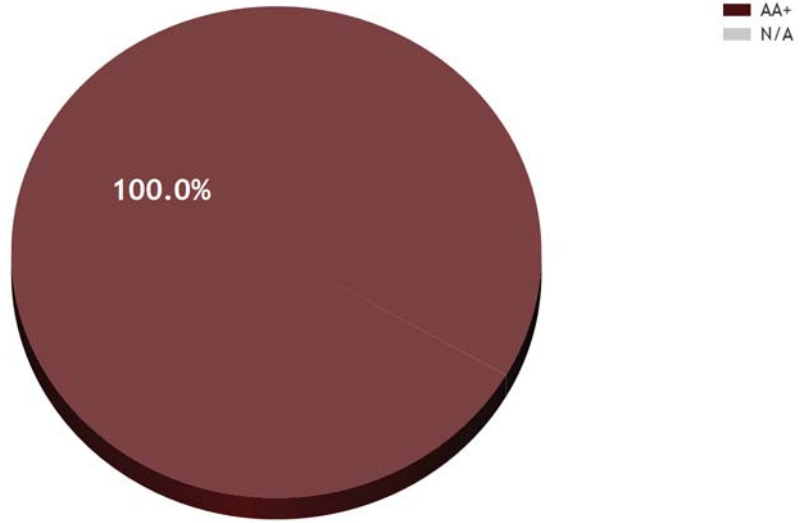
Distribution by Duration



Distribution by S&P Rating

S&P Rating	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
AA+	13	32,435,165.00	100.0	1.0	1.029%	1.6
N/A	1	3,796.77	0.0	0.0	0.010%	0.1

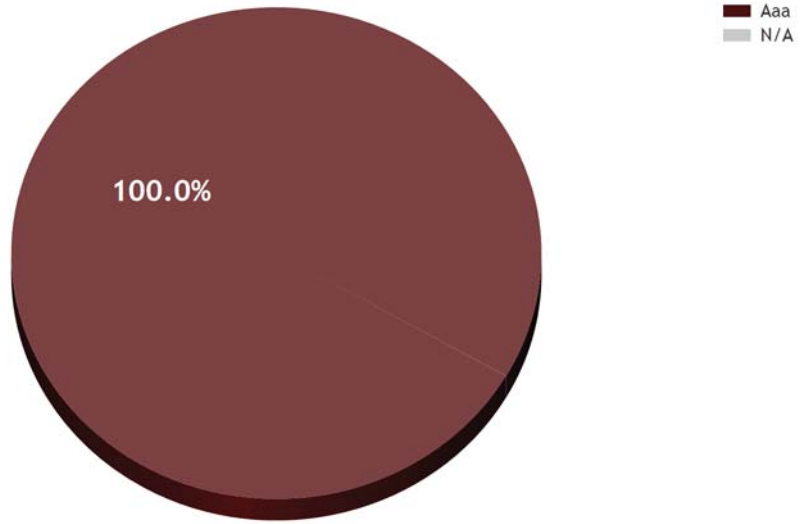
Distribution by S&P Rating



Distribution by Moody Rating

Moody Rating	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Aaa	13	32,435,165.00	100.0	1.0	1.029%	1.6
N/A	1	3,796.77	0.0	0.0	0.010%	0.1

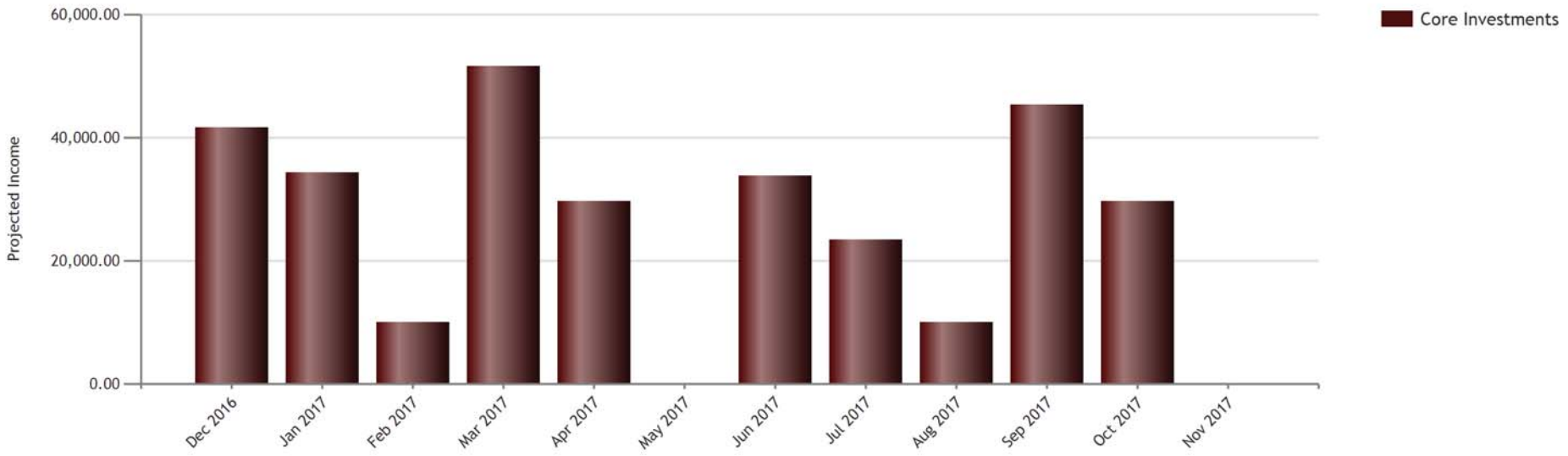
Distribution by Moody Rating



Coupon Cash Flow Projection

City of Franklin - Core Investment Fund

12/1/2016 - 11/30/2017



	Dec 2016	Jan 2017	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017
Core Investments	41,625.00	34,375.00	10,000.00	51,562.50	29,687.50	0.00	33,812.50	23,437.50	10,000.00	45,312.50	29,687.50	0.00
US Agency (USD)	19,750.00	12,500.00	10,000.00	26,562.50	29,687.50	0.00	19,750.00	12,500.00	10,000.00	26,562.50	29,687.50	0.00
US Treasury (USD)	21,875.00	21,875.00	0.00	25,000.00	0.00	0.00	14,062.50	10,937.50	0.00	18,750.00	0.00	0.00
Total	**41,625.00**	**34,375.00**	**10,000.00**	**51,562.50**	**29,687.50**	**0.00**	**33,812.50**	**23,437.50**	**10,000.00**	**45,312.50**	**29,687.50**	**0.00**

Grand Total	**309,500.00**

Purchases

Trade Date	Settle Date	Quantity	Symbol	Security	Adj Unit Cost	Adjusted Total Cost
11/14/2016	11/15/2016	2,500,000	3136G3SK2	FEDERAL NATL MTG ASSN 1.580% Due 06-15-20	99.98	2,499,375
Total Purchases						**2,499,375**

Interest

Trade Date	Settle Date	Symbol	Security	Amount
11/1/2016	11/1/2016	0000FIFTH3	FIFTH THIRD BANK MMF 0.010% Due 12-29-16	71
11/1/2016	11/1/2016	0000FIFTH3	FIFTH THIRD BANK MMF 0.010% Due 12-29-16	0
11/14/2016	11/15/2016	3136G3SK2	FEDERAL NATL MTG ASSN 1.580% Due 06-15-20	-16,458
11/15/2016	11/15/2016	0000FIFTH3	FIFTH THIRD BANK MMF 0.010% Due 12-29-16	0
Total Interest				**-16,387**

Expenses

Trade Date	Settle Date	Symbol	Security	Amount
11/30/2016	11/30/2016	manfee	Management Fee	2,083
Total Expenses				**2,083**

Contributions

Trade Date	Settle Date	Quantity	Symbol	Security	Unit Price	Amount
11/1/2016	11/1/2016	71	0000FIFTH3	FIFTH THIRD BANK MMF 0.010% Due 12-29-16	100.00	71
11/15/2016	11/15/2016		cash	CASH ACCOUNT		2,515,833
Total Contributions						**2,515,905**

Withdrawals

Trade Date	Settle Date	Quantity	Symbol	Security	Unit Price	Amount
11/15/2016	11/15/2016	209,833	0000FIFTH3	FIFTH THIRD BANK MMF 0.010% Due 12-29-16	100.00	209,833
Total Withdrawals						**209,833**

Portfolio Holdings

City of Franklin - Core Investment Fund

November 30, 2016

Cusip	Quantity	Security	Call Date	Trade Date	Amor Price	Book Yield	Market Price	Market Yield	Market Value	Accrued Interest	Total Value	Unrealized Gain/Loss	Pct. Assets	Dur Mat	Eff Dur
US Treasury															
912828A59	2,500,000	UNITED STATES TREAS NTS 0.625% Due 12-15-16		12-18-13	100.00	0.64	100.0147	0.27	2,500,367.50	7,172.13	2,507,539.63	378.76	7.7	0.04	0.04
912828SC5	2,500,000	UNITED STATES TREAS NTS 0.875% Due 01-31-17		03-27-14	100.01	0.84	100.0851	0.37	2,502,127.50	7,252.04	2,509,379.54	2,001.53	7.7	0.17	0.16
912828J92	2,500,000	UNITED STATES TREAS NTS 0.500% Due 03-31-17		07-24-15	99.97	0.60	99.9999	0.50	2,499,997.50	2,094.78	2,502,092.28	841.97	7.7	0.33	0.33
912828XF2	2,500,000	UNITED STATES TREAS NTS 1.125% Due 06-15-18		08-18-15	100.16	1.02	100.1289	1.04	2,503,222.50	12,909.84	2,516,132.34	-771.43	7.7	1.52	1.51
912828SN1	2,500,000	UNITED STATES TREAS NTS 1.500% Due 03-31-19		11-16-15	100.46	1.30	100.6602	1.21	2,516,505.00	6,284.34	2,522,789.34	4,921.15	7.8	2.28	2.28
912828TH3	2,500,000	UNITED STATES TREAS NTS 0.875% Due 07-31-19		03-10-16	99.15	1.20	98.8398	1.32	2,470,995.00	7,252.04	2,478,247.04	-7,854.44	7.6	2.62	2.62
	15,000,000					0.93		0.78	14,993,215.00	42,965.16	15,036,180.16	-482.46	46.2	1.16	1.15
US Agency Bullet															
3137EADJ5	2,500,000	FEDERAL HOME LN MTG CORP 1.000% Due 07-28-17		12-18-13	100.01	0.99	100.1637	0.75	2,504,092.50	8,472.22	2,512,564.72	3,890.73	7.7	0.66	0.65
3130A5PE3	2,500,000	FEDERAL HOME LOAN BANKS 1.125% Due 03-29-18		07-24-15	100.14	1.02	99.9969	1.13	2,499,922.50	4,765.62	2,504,688.12	-3,552.37	7.7	1.31	1.30
3133EGQY4	2,500,000	FEDERAL FARM CR BKS 0.800% Due 08-15-18		08-11-16	99.92	0.85	99.4027	1.15	2,485,067.50	5,833.33	2,490,900.83	-13,015.38	7.7	1.69	1.68
3135G0E58	2,500,000	FEDERAL NATL MTG ASSN 1.125% Due 10-19-18		10-06-15	100.29	0.97	99.9180	1.17	2,497,950.00	3,203.12	2,501,153.12	-9,192.49	7.7	1.86	1.85
3137EADM8	2,500,000	FEDERAL HOME LN MTG CORP 1.250% Due 10-02-19		03-10-16	99.78	1.33	99.4702	1.44	2,486,755.00	5,034.72	2,491,789.72	-7,644.01	7.7	2.77	2.78
	12,500,000					1.03		1.13	12,473,787.50	27,309.03	12,501,096.53	-29,513.52	38.5	1.66	1.65

Portfolio Holdings

City of Franklin - Core Investment Fund

November 30, 2016

Cusip	Quantity	Security	Call Date	Trade Date	Amor Price	Book Yield	Market Price	Market Yield	Market Value	Accrued Interest	Total Value	Unrealized Gain/Loss	Pct. Assets	Dur Mat	Eff Dur
US Agency Callable															
3134GAMV3	2,500,000	FEDERAL HOME LN MTG CORP 1.000% Due 09-28-18	09-28-17	10-17-16	100.03	0.98	99.5307	1.26	2,488,267.50	4,305.56	2,492,573.06	-12,388.75	7.7	1.80	1.61
3136G3SK2	2,500,000	FEDERAL NATL MTG ASSN 1.580% Due 06-15-20	12-15-16	11-14-16	99.99	1.59	99.1958	1.82	2,479,895.00	18,104.17	2,497,999.17	-19,813.33	7.6	3.40	1.34
	5,000,000					1.29		1.54	4,968,162.50	22,409.72	4,990,572.22	-32,202.08	15.3	2.60	1.47
Money Market Fund															
0000FIFTH	3,797	FIFTH THIRD BANK MMF 0.010% Due 12-29-16		03-31-16	100.00	0.01	100.0000	0.01	3,796.77	0.00	3,796.77	0.00	0.0	0.08	0.05
TOTAL	**32,503,797**					**1.02**		**1.03**	**32,438,961.77**	**92,683.91**	**32,531,645.68**	**-62,198.07**	**100.0**	**1.57**	**1.39**

Disclaimer & Terms

11/30/2016

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GPA relies on the information provided by the clients when reporting pool balances, bank balances and other assets that are not held at the clients custodial bank.

Account Control:
GPA does not have the authority to withdraw funds from or deposit funds to the custodian. Our clients retain responsibility for their deposit funds to the custodian. Our clients retain responsibility for their internal accounting policies, implementing and enforcing internal controls and generating ledger entries or otherwise recording transactions.

Market Value:
Generally, market prices in GPA's reports are derived from closing bid prices as of the last business day of the month as supplied by Interactive Data or Bloomberg. Where prices are not available from generally recognized sources the securities are priced using a yield-based matrix system to arrive at an estimated market value. Prices that fall between data points are interpolated. Non-negotiable FDIC –insured bank certificates of deposit are priced at par. Although GPA believes the prices to be reliable, the values of the securities do not always represent the prices at which the securities could have been bought or sold.

Amortized Cost:
The original cost of the principal of the security is adjusted for the amount of the periodic reduction of any discount or premium from the purchase date until the date of the report. Discount or premiums with respect to short term securities (those with less than one year to maturity at time of issuance) is amortized on a straightline basis. Such discount or premium with respect to longer term securities is amortized using a straight-line basis.

Financial Situation:
In order to better serve you, GPA should be promptly notified of any material change in your investment objective or financial situation.

Callable Securities:
Securities subject to redemption prior to maturity may be redeemed in whole or in part before maturity, which could affect the yield represented. Certain call dates may not show up on the report if the call date has passed and it is continuously callable. Bonds purchased at a premium will be amortized to call date versus all others will be amortized to maturity.

Duration:
The duration listed on the reports is duration to maturity and duration to call. Effective duration is calculated on Bloomberg and imported into these reports and reflects the OAS duration which incorporates the probability of the bond being called. Effective duration is what GPA compares to the benchmark to reflect current market risk.

Benchmark Duration:
The benchmark duration is the historical weighted average of the benchmark duration over monthly periods. GPA is reporting this number as a static amount period over period.

Portfolio:
The securities in this portfolio are not guaranteed or otherwise protected by GPA, the FDIC (except for non-negotiable certificates of deposit) or any government agency. Investment in securities involves risks, including the possible loss of the amount invested.

Rating:
Information provided for ratings is based upon a good faith inquiry of selected sources, but its accuracy and completeness cannot be guaranteed.

Coupon Payments and Maturities on Weekends:
Oftentimes, coupon payments and maturities will occur on a weekend or holiday. GPA will track these payments on an accrual basis, while the custodian bank may track on a cash basis. The accrual basis allocates the earnings in the period earned.

Building Permits

Month	FY2017	FY2016	BUDGET	Variance from Last Year	Variance from Budget
July	121,004	219,601	282,914	(98,597)	(161,910)
August	210,112	107,814	138,898	102,298	71,214
September	180,020	186,497	240,266	(6,477)	(60,246)
October	262,602	184,004	237,054	78,598	25,548
November	135,926	153,876	198,240	(17,950)	(62,314)
December	0	144,063	185,598	0	0
January	0	146,071	188,185	0	0
February	0	184,600	237,822	0	0
March	0	170,519	219,681	0	0
April	0	193,006	248,651	0	0
May	0	198,688	255,971	0	0
June	0	239,081	308,010	0	0
Total (year-to-date)	909,664	2,127,820	2,741,289	57,872	(187,707)
% of Prior Year YTD/ % of Budget YTD >>>>>				106.8%	82.9%

* seasonality based on last year's results

110-32120

Road Impact fees

Month	FY2017	FY2016	BUDGET	Variance from Last Year	Variance from Budget
July	243,473	733,816	636,327	(490,343)	(392,854)
August	555,634	215,478	186,851	340,156	368,783
September	296,383	500,364	433,890	(203,981)	(137,507)
October	1,292,910	956,474	829,405	336,436	463,505
November	235,324	1,438,657	1,247,529	(1,203,333)	(1,012,205)
December	0	367,975	319,089	0	0
January	0	273,088	236,808	0	0
February	0	1,652,231	1,432,729	0	0
March	0	454,061	393,738	0	0
April	0	357,387	309,908	0	0
May	0	469,946	407,513	0	0
June	0	435,390	377,548	0	0
Total (year-to-date)	2,623,724	7,854,867	6,811,334	(1,221,065)	(710,278)
% of Prior Year YTD/ % of Budget YTD >>>>>				68.2%	78.7%

* seasonality based on last year's results

128-32800

Facilities Tax

Month	FY2017	FY2016	BUDGET	Variance from Last Year	Variance from Budget
July	221,540	460,763	278,520	(239,223)	(56,980)
August	299,262	138,739	83,864	160,523	215,398
September	242,795	392,050	236,984	(149,255)	5,811
October	663,512	693,869	419,426	(30,357)	244,086
November	176,544	561,169	339,212	(384,625)	(162,668)
December	0	235,832	142,554	0	0
January	0	227,208	137,341	0	0
February	0	575,877	348,103	0	0
March	0	302,406	182,797	0	0
April	0	336,678	203,513	0	0
May	0	325,313	196,643	0	0
June	0	564,194	341,041	0	0
Total (year-to-date)	1,603,653	4,814,098	2,910,000	(642,937)	245,646
% of Prior Year YTD/ % of Budget YTD >>>>>				71.4%	118.1%

* seasonality based on last year's results

130-31600

Williamson County Facilities Tax

Month	FY2017	FY2016	BUDGET	Variance from Last Year	Variance from Budget
July	105,603	143,941	144,956	(38,338)	(39,354)
August	81,772	101,030	37,500	(19,258)	44,272
September	99,841	89,284	89,914	10,557	9,927
October	86,075	100,660	100,660	(14,585)	(14,585)
November	72,223	101,862	102,581	(29,639)	(30,358)
December	0	137,145	138,113	0	0
January	0	78,117	78,668	0	0
February	0	79,539	80,100	0	0
March	0	81,274	81,848	0	0
April	0	129,225	130,137	0	0
May	0	98,950	99,648	0	0
June	0	100,215	100,922	0	0
Total (year-to-date)	445,514	1,241,241	1,250,000	(91,263)	(30,097)
			% of Prior Year YTD/ % of Budget YTD >>>>>	83.0%	93.7%

* seasonality based on last year's results
budgeted in Capital Projects Fund beginning with FY11
310-31600