109 3rd Ave S
Franklin, TN 37064
(615)791-3217

City of Franklin

Meeting Agenda

Budget & Finance Committee

Thursday, January 14, 2016 **4:00 PM** **Board Room**

Call To Order

Approval of Minutes

1. 16-0059 Approval of Minutes from December 3, 2015.

2. 16-0063 Update on Fiber Optic Network Buildout.

Sponsors: Fred Banner and Eric Stuckey

Attachments: FiberMap1

3. 16-0064 Consideration of Agreement (COF Contract No. 2015-0312) with Microsoft for Microsoft Premier Support Services for the IT Department in an amount of $59,707. (01/14/16 Finance 4-0)

Sponsors: Eric Stuckey and Fred Banner

Attachments: Microsoft Premier Support Services Description Schedule

4. 16-0065 Consideration of Revenue Forecast for Fiscal Year 2016-2017 Budget

Sponsors: Eric Stuckey and Michael Walters Young

Attachments: FY 2017 Budget - Revenue Model - January 2016 Iteration

5. 16-0071 Consideration of Financial Indicators

Sponsors: Michael Walters Young and Eric Stuckey

Attachments: Intro of Draft Financial Indicators.pdf

6. 16-0067 Discussion of Disbursements Policy for City of Franklin

Sponsors: Mike Lowe and Eric Stuckey

Attachments: Provisions being considered for the Disbursement Policy

7. 16-0070 Update on Financing of Water & Wastewater Projects

Sponsors: Russ Truell and Eric Stuckey

8. 15-0922 Monthly Reports for January.

Sponsors: Russ Truell

Attachments:
Local sales tax chart - October 2015 sales
Local sales tax report - October 2015 sales
Transit Report - November 2015
Conference Center report - November 2015
Fuel Hedging Report - November 2015
Property Tax Monthly AR Report - Nov 2015
Construction Activities Report - Nov 2015
Investment Report _November 2015
Monthly Permit Summary - November 2015

Other Business

Adjournment

ANYONE REQUESTING ACCOMMODATIONS DUE TO DISABILITIES SHOULD CONTACT A.D.A. COORDINATOR, AT 791-3277 AT LEAST 10 DAYS PRIOR TO THE MEETING, IF POSSIBLE.


HISTORIC
FRANKLIN
TENNESSEE
1799
Wireless Access Points
Gateway
Node
Fiber
ACTIVE
CONDUIT - NO FIBER
FUTURE
INSTALLED
City Limits
Urban Growth Boundary
Note 1
Note 2
Berrys Chapel Rd
Berry's Chapel Ct
Lynnwood Way
Cotton Ln
Fieldstone Pkwy
Spencer Creek Rd
Del Rio Pike
S Berrys Chapel Rd
General George Patton Dr
Mallory Station Rd
Seaboard Ln
Mallory Ln
Bakers Bridge Ave
South Springs Dr
Aspen Grove Dr
Cool Springs Blvd
W McEwen Dr
E McEwen Dr
Carothers Pkwy
Liberty Pike
Oxford Glen
N Royal Oaks Blvd
Clovercroft Rd
Tulloss Rd
Carlisle Ln
Townsend Blvd
Addison Ave
State Blvd
Acadia Ave
Jewell Ave
Boyd Mill Ave
Magnolia Dr
N Margin St
Bridge St
1st Ave
Church St
S Margin St
5th Ave S
Natchez St
E Fowlkes St
Eddy Ln
Ralston Ln
Horton Ln
Battle Ave
Downs Blvd
Forrest Crossing Blvd
Oak Meadow Dr
Riverview Dr
Donelson Creek Pkwy
Arno Rd
S Carothers Rd
N Chapel Rd
Coleman Rd
Henpeck Ln
Old Peytonsville Rd
Peytonsville Rd
Stream Valley Blvd
31
431
441
96
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397
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246
248
65

HISTORIC
FRANKLIN
TENNESSEE

MEMORANDUM

January 5, 2016

TO: **Budget & Finance Committee**

FROM: Eric Stuckey, City Administrator
Russell Truell, ACA Finance & Administration/CFO
Fred Banner, IT Director
Jason Potts, Network Manager

SUBJECT: **Microsoft Premier Support Services Contract**

Purpose
The purpose of this memo is to request approval of the agreement with Microsoft for the Microsoft Premier Support Services with the City of Franklin IT Department. This is an enterprise support offering with Microsoft direct to assist our IT department by maximizing our operations' software at peak performance levels.

Background
Under the proposed Premier Support agreement, Microsoft will resolve specific technical issues, provide advice and guidance on a range of operational and product topics, and supply access too many information resources to help the City decrease risks to its IT infrastructure, obtain higher productivity, and receive the maximum benefits from its IT investments. The support relationship will be managed and guided by a Technical Account Manager (Microsoft employee) assigned to Franklin to insure effective usage of the service and provide a direct link to Microsoft regarding 24x7 access to Microsoft engineers covering all of our Microsoft products (current access to engineering services is $265 an hour for first level support with enhanced support priced much higher based on the issue and level of support needed).
One of the best features of this agreement is that if a breach of software services (cyber-attack) occurs, Microsoft will assist us in recovering from the attack with onsite support. They also will monitor our system and provide quarterly analysis of any activity that we may need to review to prevent future intrusions to our data.

Financial Impact
We budgeted $64,000 in this year's budget (110.82510.41350). The cost of this service is $59,707.Our COF Contract Number is 2015-0312 (Legal has reviewed). The Tennessee state contract for this service is #37243. Annual renewal for this service is estimated at $65,000 for next year.

Recommendation
We ask approval of this agreement with Microsoft for one year.

Microsoft Premier Support Services Description Schedule: Fee and Named Contacts

TN Statewide Contract #37243

COF Contract No. 2015-0312

(Microsoft Affiliate to complete) **Premier Support Services Description Number**	001406606
(Microsoft Affiliate to complete) **Schedule Number**	NEW

This Schedule is made pursuant to the Microsoft Premier Support Services Description identified above (the "**Services Description**"). The terms of the Services Description and applicable Exhibits are incorporated herein by this reference and by accepting Our performance of Services under this Schedule You agree to be bound by these terms. Any terms not otherwise defined herein will assume the meanings set forth in the Agreement and the Services Description. Regardless of any terms and conditions contained in any purchase order, the terms of this Schedule apply.

By signing below the parties acknowledge and agree to be bound to the terms of the Services Description.

Customer	*Microsoft Affiliate*
Name of Customer (please print) **City of Franklin**	Name **Microsoft Corporation**
Signature	Signature
Name of person signing (please print)	Name of person signing (please print)
Title of person signing (please print)	Title of person signing (please print)
Date	Date

Term
This Schedule will commence on 12/31/2015 (the "Commencement Date") and will expire on 12/30/2016 (the "Expiration Date").

1. PREMIER SUPPORT SERVICES AND FEES. The quantities listed in the table below represent the amount of Services that You have pre-purchased for use during the term of this Schedule and applicable fees.

a. Fee Summary

Services Summary	**Total Price (US$)**
Country: United States	**$71,246**
Less Software Assurance Benefits	**($5,992)**
***Less One Time Microsoft Business Investment*	**($5,547)**
Total Amount Due	**$59,707**

b. Services by Support Location

Country : United States (Premier Standard 0)
• Support Account Management (estimated at 120) • Up to **120** hours for Support Assistance* • Up to **55** hours for Problem Resolution Support • Up to **28** hours for Problem Resolution Support funded by 5 SAB Incidents • Twelve (12) Onsite Services Resource Site Visits • Unlimited Access to Premier Online Services

* All registration requirements for Workshops and Events must be completed by You no later than 60 days prior to the expiration date of this Fee and Named Contacts Schedule(s).

Both Customer and Microsoft understand that there may be travel requirements for performing services under this Services Description. For any travel expenses that may arise in connection with this SD, Customer agrees that any travel and other expenses incurred by Microsoft may be decremented from the Support Assistance hours.

***The services described above constitute "gratuitous" services for which you shall have no legal or moral obligation to pay and for which we waive any entitlement to compensation. It is our intent that our performance of such services be in compliance with applicable law and regulations regarding the provision of gratuitous services. It is specifically understood that all services and services deliverables provided under this Services Description are for the sole benefit and use of **City of Franklin** which we provide them, directly or indirectly, and are not provided to or for the benefit of any government employee or individual. Fully executed documents and Purchase Order must be received by or no later than December 31, 2015 in order to receive "gratuitous" services.*

2. MICROSOFT CONTACT

Microsoft Contact: Contact for questions and notices about this Schedule and the Services Description:

Microsoft Contact Name: Chelsea Bode
Address: Microsoft Corporation 10900 Stonelake Blvd., Ste. 225 Austin, TX 78759
chbode@microsoft.com
Phone: 512-578-6848
Fax: 425-708-7929

3. CUSTOMER NAMED CONTACTS

a. **Premier Customer Named Contacts (Support Consulting Contacts listed in subsection b below):** Any subsequent changes to the Named Contacts should be submitted to the Services Resource by the CSM.

CSM Name: Fred Banner	**Named Contact Name:**
Address: 109 Third Avenue South Franklin, TN 37064	Address: 109 Third Avenue South Franklin, TN 37064
Phone: (615) 550-6612	Phone: (615) 550-6613
Email: fredb@franklintn.gov	Email: Jason.potts@franklintn.gov
Facsimile: ( )	Facsimile: ( )

Named Contact Name:	**Named Contact Name:**
Address: __________ __________ __________	Address: __________ __________ __________
Phone: ( )	Phone: ( )
Email:	Email:
Facsimile: ( )	Facsimile: ( )

FY 2017 Revenue Forecast

Actual Data - FY 2011-2015

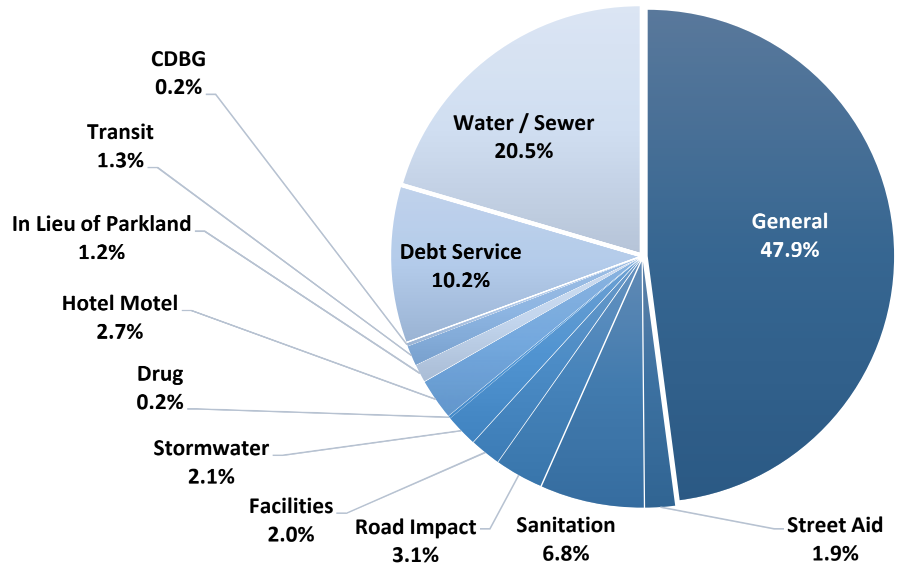
Budget - FY 2016

Forecast Ranges - FY 2017

Table of Contents

Summary (All Funds)

The City of Franklin funds it operations through a variety of taxes, fees for service, fines and grants. This page shows the total amount of revenues - regardless of fund - proposed to support operations for the City of Franklin in Fiscal Year 2017.



Fund	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	FY 2017
General	$ 52,540,345	$ 51,815,038	$ 52,677,369	$ 56,918,504	$ 57,489,269	$ 59,886,351	$ 60,346,857	$ 61,264,423	$ 62,219,283	47.9%
Street Aid	$ 2,240,750	$ 1,748,318	$ 2,309,493	$ 2,494,155	$ 2,396,417	$ 2,422,209	$ 2,480,056	$ 2,480,056	$ 2,480,056	1.9%
Sanitation	$ 8,477,916	$ 8,681,651	$ 7,648,732	$ 6,759,845	$ 8,275,156	$ 7,830,777	$ 8,662,902	$ 8,665,302	$ 8,662,902	6.8%
Road Impact	$ 2,466,846	$ 1,391,645	$ 3,276,075	$ 4,082,685	$ 3,358,555	$ 5,770,361	$ 3,999,161	$ 3,999,161	$ 3,999,161	3.1%
Facilities	$ 2,750,684	$ 1,853,812	$ 2,624,601	$ 3,855,445	$ 2,482,412	$ 2,120,407	$ 2,331,447	$ 2,542,488	$ 2,753,529	2.0%
Stormwater	$ 2,236,856	$ 2,193,201	$ 2,383,896	$ 2,340,963	$ 2,673,347	$ 2,482,500	$ 2,624,993	$ 2,714,224	$ 2,803,455	2.1%
Drug	$ 140,976	$ 178,401	$ 86,358	$ 171,821	$ 214,483	$ 193,041	$ 204,283	$ 204,283	$ 204,283	0.2%
Hotel Motel	$ 1,927,091	$ 2,289,730	$ 2,470,748	$ 3,242,135	$ 3,293,338	$ 3,246,623	$ 3,374,782	$ 3,408,850	$ 3,442,919	2.7%
In Lieu of Parkland	$ -	$ -	$ -	$ -	$ 2,494,076	$ 1,530,323	$ 1,350,000	$ 1,500,000	$ 1,650,000	1.2%
Transit	$ 1,123,840	$ 1,293,974	$ 1,437,191	$ 2,009,347	$ 2,087,409	$ 1,808,610	$ 1,595,991	$ 1,679,990	$ 1,763,990	1.3%
CDBG	$ 444,751	$ 145,570	$ 192,586	$ 198,920	$ 448,200	$ 274,806	$ 237,595	$ 250,100	$ 262,605	0.2%
Debt Service	$ 27,390,084	$ 9,926,272	$ 33,212,371	$ 11,106,967	$ 12,050,577	$ 12,929,046	$ 12,994,798	$ 12,994,798	$ 12,994,798	10.2%
Water / Sewer	$ 20,872,606	$ 23,876,451	$ 25,471,938	$ 23,187,492	$ 31,082,912	$ 24,708,803	$ 25,495,490	$ 26,150,977	$ 26,806,464	20.5%
All Revenues	**$ 122,612,745**	**$ 105,394,062**	**$ 133,791,358**	**$ 116,368,279**	**$ 128,346,152**	**$ 125,203,857**	**$ 125,698,356**	**$ 127,854,652**	**$ 130,043,444**	**100.0%**

City of Franklin

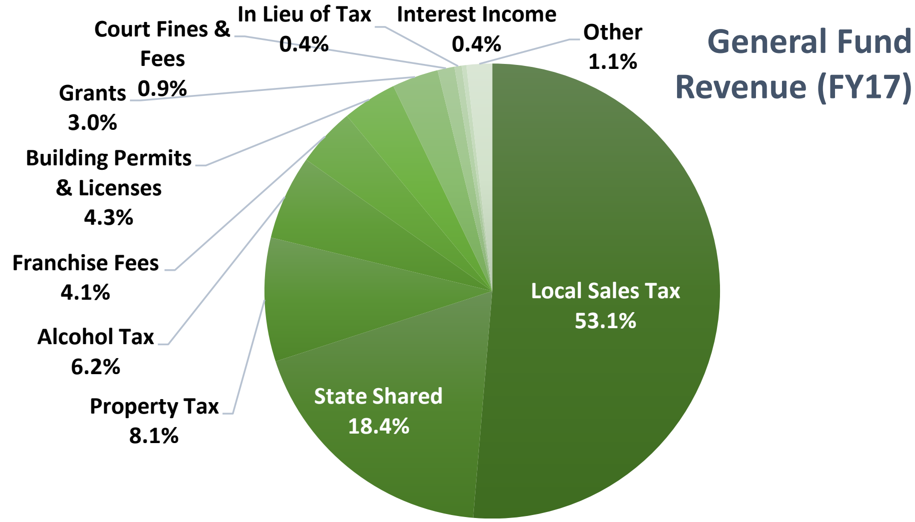
Revenue Model

Preliminary Revenue Assessment

Summary (General Fund)	**Percent of All Revenues**	**47.9%**

The General Fund for the City of Franklin is the largest and most important of the City's 12 funds used for financing City services. Although it comprises over 40 individual revenue sources, this analysis focuses on the Top 10 revenue sources, which comprise nearly 99% of the total as of 2017.

On the following pages, please find a preview of each of these Top 10 revenue sources, with discussion and detail of each and preliminary, low middle and high estimates for FY 2017. It is important to remember that this is the best estimate we have available. Even though we are one-half through the fiscal year, actual receipts have only been recieved through four to five months in many major revenue categories. It is impossible to precisely predict how much revenue will actually be available in the ensuing fiscal year.



Top Ten Revenue Categories			**Actual**			**Budget**		**FY 2017 Forecast**	
	FY 2011	**FY 2012**	**FY 2013**	**FY 2014**	**FY 2015**	**FY 2016**	**Low**	**Medium**	**High**
Local Sales Tax	$ 22,720,666	$ 24,197,413	$ 25,995,733	$ 27,254,742	$ 28,943,994	$ 30,744,210	$ 32,081,643	$ 32,551,130	$ 33,020,617
State Shared	$ 8,451,880	$ 8,841,675	$ 9,906,104	$ 10,677,057	$ 12,796,277	$ 11,172,496	$ 11,110,762	$ 11,242,535	$ 11,374,307
Property Tax	$ 6,438,848	$ 6,426,577	$ 6,457,052	$ 6,266,420	$ 5,546,050	$ 5,263,794	$ 4,852,544	$ 4,977,011	$ 5,248,099
Alcohol Tax	$ 2,865,433	$ 3,084,136	$ 3,323,302	$ 3,373,143	$ 3,630,037	$ 3,601,389	$ 3,738,870	$ 3,789,228	$ 3,839,585
Franchise Fees	$ 2,030,529	$ 1,900,254	$ 2,174,803	$ 2,449,724	$ 2,462,903	$ 2,511,230	$ 2,512,161	$ 2,536,790	$ 2,561,419
Building Permits & Licenses	$ 1,318,725	$ 1,620,166	$ 1,592,736	$ 2,088,774	$ 2,208,560	$ 2,315,577	$ 2,557,100	$ 2,606,289	$ 2,655,478
Grants	$ 1,710,579	$ 755,372	$ 1,353,926	$ 520,921	$ 289,382	$ 1,968,546	$ 1,828,300	$ 1,828,300	$ 1,828,300
Court Fines & Fees	$ 798,415	$ 887,349	$ 738,785	$ 657,229	$ 586,479	$ 720,572	$ 504,695	$ 570,553	$ 514,610
In Lieu of Tax	$ 341,652	$ 355,632	$ 339,808	$ 325,018	$ 326,887	$ 306,131	$ 271,366	$ 271,369	$ 271,372
Interest Income	$ 415,422	$ 144,574	$ 166,679	$ 189,013	$ 145,098	$ 197,802	$ 212,637	$ 217,582	$ 222,527
Top Ten Revenue Sources	$ 47,092,149	$ 48,213,148	$ 52,048,928	$ 53,802,041	$ 56,935,668	$ 58,801,746	$ 59,670,078	$ 60,590,787	$ 61,536,315
Other	$ 5,448,196	$ 3,601,890	$ 628,441	$ 3,116,463	$ 553,601	$ 1,084,605	$ 676,779	$ 673,636	$ 682,968
Total General Fund Revenues	**$ 52,540,345**	**$ 51,815,038**	**$ 52,677,369**	**$ 56,918,504**	**$ 57,489,269**	**$ 59,886,351**	**$ 60,346,857**	**$ 61,264,423**	**$ 62,219,283**
Change Year-over-Year	**$ 5,854,899**	**$ (725,307)**	**$ 862,331**	**$ 4,241,135**	**$ 570,765**	**$ 2,967,847**	**$ 460,506**	**$ 1,378,071**	**$ 2,332,932**
	12.5%	**-1.4%**	**1.7%**	**8.1%**	**1.0%**	**5.2%**	**0.8%**	**2.3%**	**3.9%**

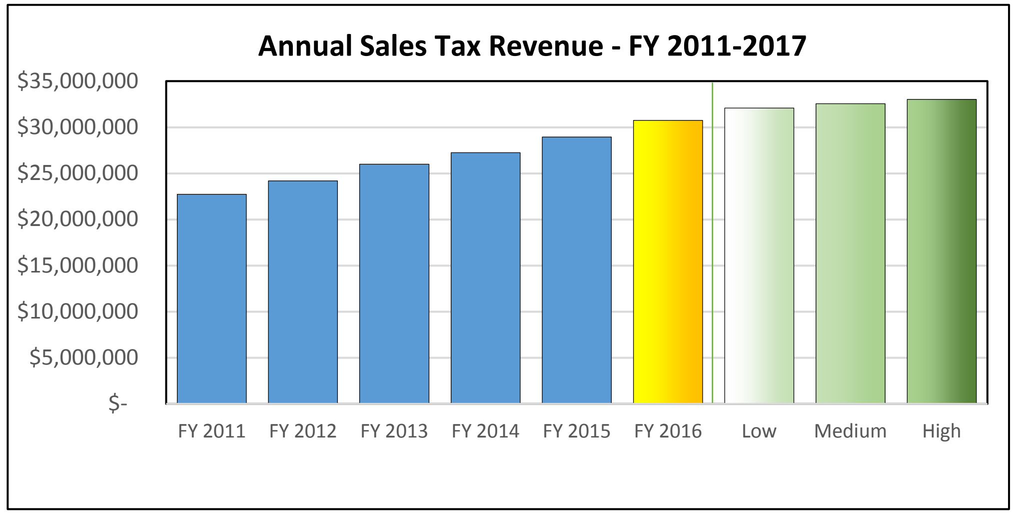
City of Franklin

Revenue Model

Preliminary Revenue Assessment

Fund:	**General Fund**	**Category:**	**Local Sales Tax**	**Percent of Total General Fund Revenues**	**53.1%**

Local Sales Tax is the City's primary revenue source. Roughly half of our General Fund revenue comes from this source. In addition to the State-imposed 7% sales tax, the City has a 2.25% local sales tax, which is below the 2.75% allowed by State law. Local sales tax revenue is shared equally with education, which is provided by Williamson County Schools and the Franklin Special School District. Collections have exceeded the previous year's level for four consecutive years. This steady, continuous improvement is expected to continue in FY 2017, with statewide and local estimates for growth expeceted to be at least 4% over the prior year.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	**FY 2012**	**FY 2013**	**FY 2014**	**FY 2015**	**FY 2016**	**Low**	**Medium**	**High**	
July	1,769,523	1,925,395	2,003,719	2,113,374	2,288,457	2,368,553	2,539,589	2,576,754	2,613,919	**3-yr Average**
August	1,774,021	1,843,928	2,101,518	2,115,836	2,296,081	2,376,444	2,480,615	2,516,916	2,553,218	**$ 27,398,156**
September	1,888,809	1,946,970	2,065,402	2,178,174	2,374,572	2,457,682	2,635,840	2,674,413	2,712,986	**4.1%**
October	1,767,404	1,881,099	2,026,866	2,117,978	2,327,026	2,408,472	2,547,600	2,584,882	2,622,163	**5-Yr Average**
November	1,892,149	1,998,723	2,176,371	2,419,578	2,399,941	2,483,939	2,571,498	2,609,129	2,646,761	**$ 25,822,510**
December	2,670,491	2,902,675	3,012,759	3,097,595	3,345,840	3,462,945	3,585,014	3,637,478	3,689,942	**3.8%**
January	1,552,324	1,722,901	1,948,752	1,926,687	2,079,072	2,151,840	2,227,692	2,260,292	2,292,893	**10-Yr Average**
February	1,628,745	1,729,002	1,856,748	1,973,541	1,900,628	1,967,151	2,036,493	2,066,295	2,096,098	**$ 24,031,132**
March	1,979,080	2,191,405	2,265,006	2,421,918	2,479,918	2,916,661	3,019,473	3,063,661	3,107,848	**2.8%**
April	1,866,180	1,897,741	2,168,372	2,201,566	2,410,499	2,525,803	2,614,838	2,653,104	2,691,370	**20-Yr Average**
May	1,884,275	1,989,477	2,109,923	2,323,975	2,489,724	2,647,902	2,741,241	2,781,357	2,821,472	**$ 18,739,546**
June	2,047,664	2,168,095	2,260,297	2,364,520	2,552,236	2,976,817	3,081,750	3,126,849	3,171,948	**3.2%**
Totals	**$ 22,720,666**	**$ 24,197,413**	**$ 25,995,733**	**$ 27,254,742**	**$ 28,943,994**	**$ 30,744,210**	**$ 32,081,643**	**$ 32,551,130**	**$ 33,020,617**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

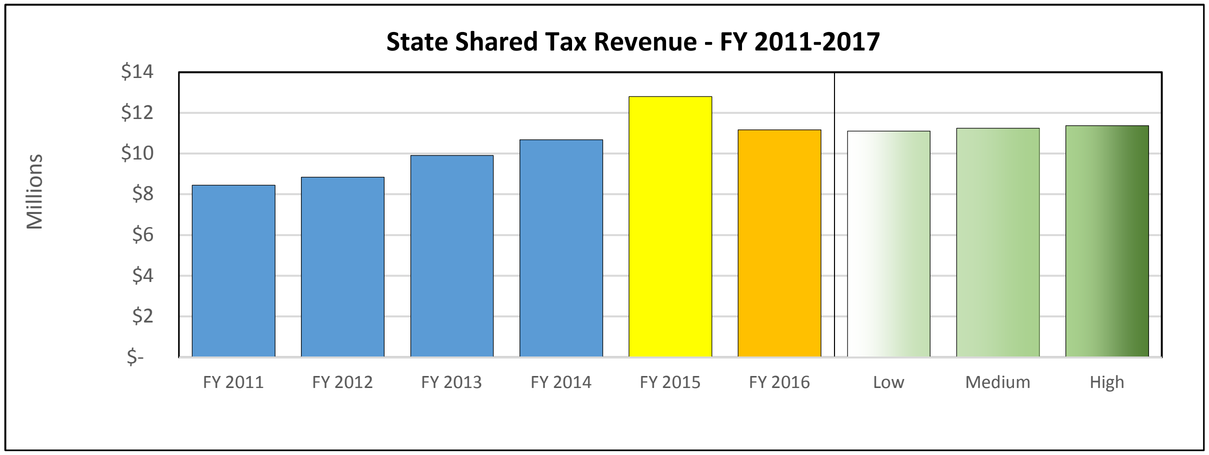
Revenue Model

Preliminary Revenue Assessment

Fund:	General Fund	Category:	State Shared	Percent of Total General Fund Revenues	18.4%

State Shared taxes: We receive significant revenue from the State in the form of shared taxes with distribution based primarily on population. The major sources are from the Sales Tax, Business Tax, Hall Income Tax (dividends / interest), TVA in Lieu Of, Beer Tax, Mixed Drink Taxes and the Bank Excise Tax. These are sent to us monthly or quarterly around the 20th except for the Income tax (annual) and the excise Tax which are semi-annual remittances.

The Hall Income Tax is investment based, and is received well after the budget is built each and every Fiscal Year. It is highly uncertain how much will be recieved year to year.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
Sales Tax (State)	3,767,317	4,242,695	4,324,811	4,496,081	5,033,141	5,152,886	5,264,884	5,341,931	5,418,978	3-yr Average
Beer Tax (State)	29,329	30,674	30,894	29,568	31,743	31,211	34,566	34,912	35,258	$ 11,126,479
State Excise Tax - BANK	13,498	15,260	38,427	94,685	115,165	97,052	99,983	100,964	101,944	0.1%
In Lieu of Tax (TVA)	632,821	722,090	712,731	691,474	769,381	759,378	774,642	782,311	789,981	5-Yr Average
Business License (Local Share)	261,720	283,442	318,552	320,747	13,456	326,780	326,780	326,780	326,780	$ 10,134,599
Transient/Peddlar Bus. License					2,448	300	300	300	300	2.0%
Business Tax (State)	2,518,958	2,754,341	3,151,224	3,048,468	3,410,424	3,204,888	3,109,607	3,155,336	3,201,066	10-Yr Average
Income Tax (State)	1,228,236	793,173	1,329,465	1,996,034	3,081,197	1,600,000	1,500,000	1,500,000	1,500,000	$ 7,726,909
Business Tax Record Fee - State					339,322	-				4.5%
										20-Yr Average
										$ 5,245,962
										5.6%
Totals	**$ 8,451,880**	**$ 8,841,675**	**$ 9,906,104**	**$ 10,677,057**	**$ 12,796,277**	**$ 11,172,496**	**$ 11,110,762**	**$ 11,242,535**	**$ 11,374,307**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

Revenue Model

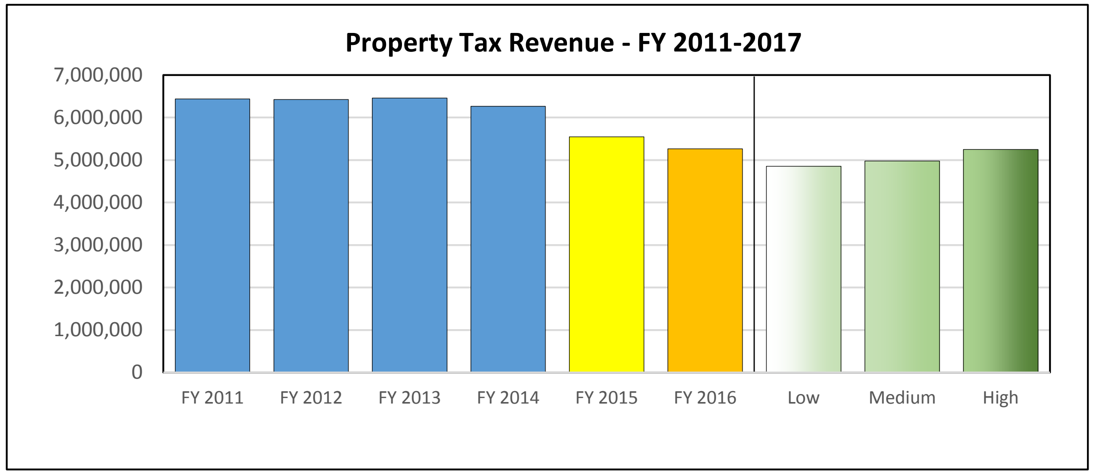
Preliminary Revenue Assessment

Fund:	**General Fund**	**Category:**	**Property Tax**	**Percent of Total General Fund Revenues**	**8.1%**

Property Tax: Citizens of Franklin pay property tax to two entities - the City of Franklin and Williamson County. Bills are issued on October 1st and are due by February 28th without penalty/interest. Historically, about 80% of property taxes are collected in December and February. The County is now collecting property tax for the City.

Uses of the Property Tax have increased over the last several years, as the demand to service debt from the tax levy has increase year over year and $0.03/$100 value has been to the levy added for set-asides for Capital Projects and Streets ($0.015 each).

The outlook for FY 2017 is slightly lower than FY 2016 as it is based on estimated FY 2016 property tax collection, which are trending lower than budgeted.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	**FY 2012**	**FY 2013**	**FY 2014**	**FY 2015**	**FY 2016**	**Low**	**Medium**	**High**	
Property Taxes	**11,785,700**	**11,718,525**	**11,902,186**	**12,342,702**	**13,742,347**	**14,730,684**	14,500,000	14,634,385	14,927,073	**3-yr Average**
Less: Due to IDB	**(655,355)**	**(740,899)**	**(786,760)**	**(944,274)**	**(1,041,403)**	**(1,300,000)**	(1,300,000)	(1,300,000)	(1,300,000)	**$ 6,089,841**
Less: Debt Service Fund	**(4,952,567)**	**(4,830,155)**	**(4,779,633)**	**(5,357,261)**	**(6,350,472)**	**(7,426,254)**	(7,477,356)	(7,477,356)	(7,477,356)	**-4.5%**
Less: Unavailable Revenue (uncollected at year-end)	**(216,551)**	**(154,909)**	**(148,036)**	**(143,000)**	**(153,193)**	**(153,000)**	(150,000)	(150,000)	(150,000)	**5-Yr Average**
Less: Capital Projects Set-Aside	-	-	-	-	**(508,038)**	**(528,418)**	(535,050)	(540,009)	(550,809)	**$ 6,397,224**
Less: Street Aid Set-Aside	-	-	-	-	**(508,038)**	**(528,418)**	(535,050)	(540,009)	(550,809)	**-20.0%**
Pickups (primarily RR and Publi	**370,138**	**339,166**	**218,645**	**285,573**	-	**224,400**	150,000	150,000	150,000	
Plus: Prior Year Collections	**107,483**	**94,849**	**50,650**	**82,680**	**364,847**	**244,800**	200,000	200,000	200,000	
Totals	6,438,848	6,426,577	6,457,052	6,266,420	5,546,050	5,263,794	4,852,544	4,977,011	5,248,099	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

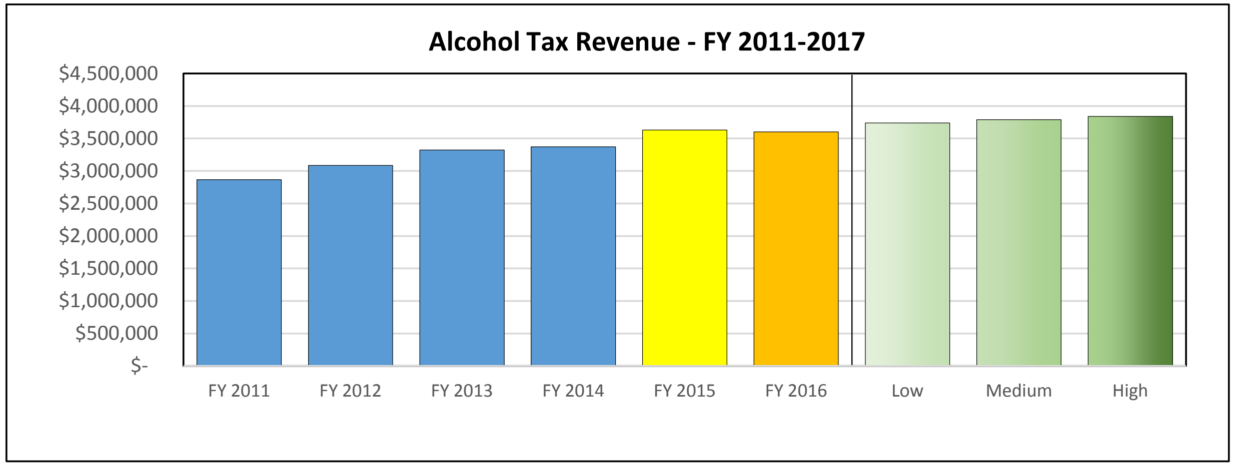
Revenue Model

Preliminary Revenue Assessment

Fund:	General Fund	Category:	Alcohol Tax	Percent of Total General Fund Revenues	6.2%

Alcohol taxes (local): We receive wholesale beer/liquor revenue from distributors (these are not located locally) and privilege taxes from local businesses each month. This revenue comes in about the 20th of each month and is fairly consistent across the Fiscal year, with a slight falloff during the winter months.

The leveling forecast in Wholesale Beer Tax is due to a decision made by the state in 2013 to tax sales on volume sold and not total sales (volume x price). This has started to reduce collections, as is evident in the FY 2014 actual column.



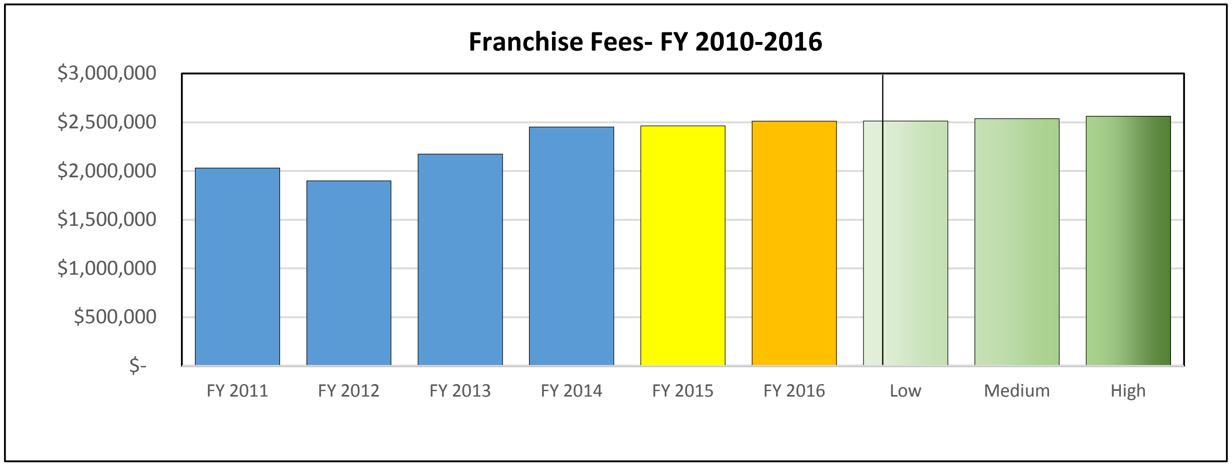
	Actual					Budget	Forecasts (FY 2017)		
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High
Beer Tax - Wholesale	1,421,683	1,503,877	1,585,289	1,507,185	1,544,139	1,569,340	1,620,078	1,636,118	1,652,159
Beer Privilege Tax (Renewal)	19,918	21,195	21,517	20,742	21,660	22,304	22,645	22,869	23,093
Liquor Tax - Wholesale	854,254	915,105	1,015,623	1,095,467	1,190,758	1,186,292	1,226,031	1,243,973	1,261,915
Liquor Privilege Tax	72,005	75,205	91,920	87,065	90,800	95,945	95,754	97,155	98,556
Mixed Drink Tax	497,573	568,754	608,953	662,684	782,681	727,508	774,363	789,113	803,862
Totals	**$ 2,865,433**	**$ 3,084,136**	**$ 3,323,302**	**$ 3,373,143**	**$ 3,630,037**	**$ 3,601,389**	**$ 3,738,870**	**$ 3,789,228**	**$ 3,839,585**

Averages
3-yr Average
$ 3,442,161
1.5%
5-Yr Average
$ 3,255,210
2.1%
10-Yr Average
$ 2,890,334
2.5%
20-Yr Average
$ 2,205,653
3.2%

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

Fund:	General Fund	Category:	Franchise Fees	Percent of Total General Fund Revenues	4.1%

Franchise Fees: Collected by the City from cable and gas utility providers, franchise fees are payments received by the City from utility companies for the privilege of using City right of way to provide service within the City limits. These payments are received annually from Comcast Cable, Piedmont Energy and Atmos Energy. The City receives payments from AT&T on a quarterly basis. Payments are determined through terms set in the franchise agreements.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
ATMOS	1,084,874	897,371	1,148,193	1,351,330	1,331,989	1,344,390	1,358,629	1,371,949	1,385,269	3-yr Average
Comcast	797,921	820,050	827,377	875,035	886,358	932,791	904,085	912,948	921,812	$ 2,362,477
Piedmont	65,570	63,980	54,058	60,098	24,103	64,063	24,585	24,826	25,067	2.1%
AT&T	82,164	118,853	145,175	163,261	220,453	169,986	224,862	227,067	229,271	5-Yr Average
										$ 2,203,643
										2.8%
										10-Yr Average
										$ 1,932,637
										3.0%
										20-Yr Average
										$ 1,259,343
										5.0%
Totals	$ 2,030,529	$ 1,900,254	$ 2,174,803	$ 2,449,724	$ 2,462,903	$ 2,511,230	$ 2,512,161	$ 2,536,790	$ 2,561,419	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

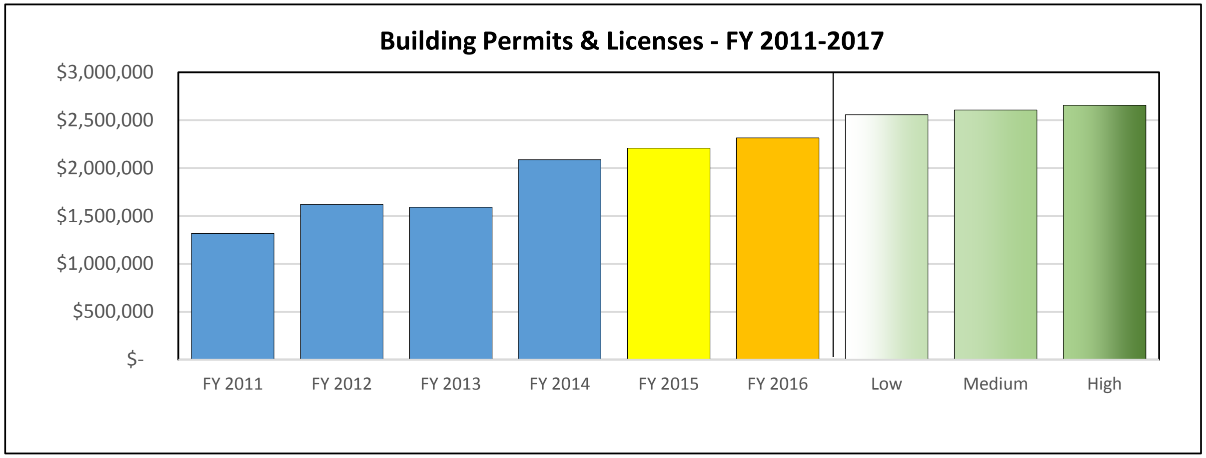
City of Franklin

Revenue Model

Preliminary Revenue Assessment

Fund:	General Fund	Category:	Building Permits & Licenses	Percent of Total General Fund Revenues	4.3%

Building Permits & Licenses: These fees are paid to the City to offset and pay for the staffing costs borne by the City to extend services due to construction growth. There has been growth in both residential and commercial sides of development. This revenue has been difficult to predict by month because permits are often obtained and fees paid in advance of construction. The fees in this group include building permits, electrical inspections, mechanical permits, plumbing permits, plans review fees, sign permits, reinspection fees, mechanical licenses, grading permits, plumbing license, consultant fees, cafe fees, and tree cutting permits.



	Actual					Budget	Forecasts (FY 2017)		
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High
Mechanical License	5,200	4,000	3,850	3,500	3,877	3,731	5,343	5,422	5,500
Mechanical Permits	105,506	151,167	103,374	183,383	138,384	195,437	150,467	152,669	154,871
Building Permits	820,111	855,409	1,046,947	1,343,978	1,426,188	1,373,951	1,672,160	1,696,631	1,721,101
Technology Fee					44,129	30,000	50,000	62,500	75,000
Plumbing License	4,169	3,382	3,802	3,224	3,025	3,178	3,531	3,583	3,635
Plumbing Permits	102,788	130,541	128,139	145,525	94,177	156,436	126,665	128,518	130,372
Electrical Inspections	186,224	371,001	233,078	281,106	237,101	322,486	319,833	324,514	329,194
Planning Fees (Plans Review)	66,869	80,349	45,049	17,732	43,335	51,250	43,189	43,821	44,453
Consultant Fees	11,054	716	1,147	1,000	2,100	1,230	2,114	2,144	2,175
Reinspection Fees	3,920	9,600	10,328	16,872	13,400	12,300	13,130	13,322	13,514
Sign Permits	9,459	10,456	11,002	9,895	10,946	10,250	9,770	9,913	10,056
Café Fees	-	420	920	8,590	-	1,025	1,051	1,066	1,081
Tree Cutting Permits	25	25	-	-	-	103	105	107	108
Grading Permits	3,400	3,100	5,100	3,000	-	4,203	4,308	4,371	4,434
Roadway Inspections	-	-	-	70,969	191,898	150,000	155,433	157,708	159,983
Totals	$ 1,318,725	$ 1,620,166	$ 1,592,736	$ 2,088,774	$ 2,208,560	$ 2,315,577	$ 2,557,100	$ 2,606,289	$ 2,655,478

Averages
3-yr Average
$ 1,963,357
6.0%
5-Yr Average
$ 1,765,792
6.2%
10-Yr Average
$ 1,818,199
2.7%
20-Yr Average
$ 1,377,962
3.4%

Source: City of Franklin, Comprehensive Annual Financial Reports - 1991-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

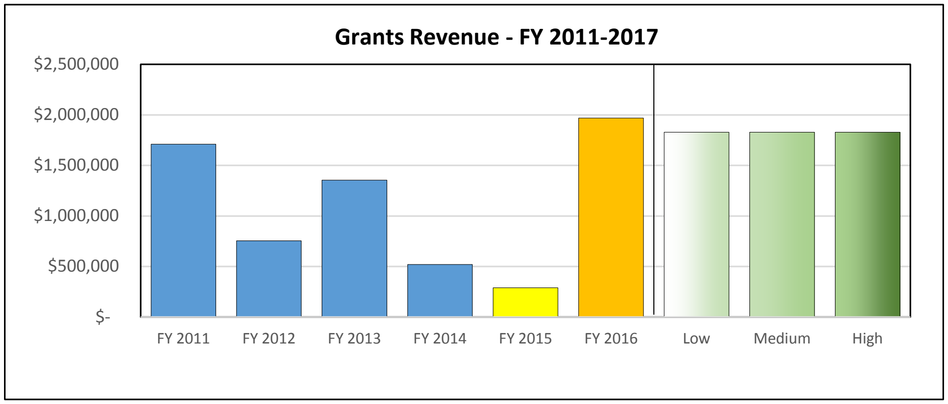
Revenue Model

Preliminary Revenue Assessment

Fund:	General	Category:	Grants	Percent of Total General Fund Revenues	3.0%

Grants (Federal/State): The City receives a variety of grants for special projects and programs sponsored by State and Federal agencies. Although they can be for almost any purpose, the grants usually recieved year in and year out include: An emergency shelter grant, safety grants for the Police Department, safety grants for the Streets department, traffic management grants for the Traffic Operations Center and grants to assist in the maintetnance, renovation or preservation of historic structures and Parks.

Please note: Although the City has received other grants such as the Hazard Mitigation Program, only those budgeted in prior years are included within the preliminary estimates.



	Actual					Budget	Forecasts (FY 2017)		
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High
FEMA Grant	353,073	-	-	-	-	-	-	-	-
May 2010 Flood	-	-	-	63,622	-	-	-	-	-
Emergency Shelter Grant	34,756	39,864	24,612	34,423	54,635	45,436	35,000	35,000	35,000
Police Equipment Grant #7	-	-	10,131	-	-	-	-	-	-
Federal Grant - Ballistic Vests	4,400	5,549	11,235	8,094	3,300	10,000	3,300	3,300	3,300
Highway Safety Grant	2,208	27,459	50,019	38,147	35,340	10,000	10,000	10,000	10,000
Fight Impaired Driving Grant	-	-	-	-	-	-	-	-	-
Federal Grant - TOC	145,754	100,933	222,307	190,800	79,382	1,680,000	1,680,000	1,680,000	1,680,000
Preservation Plan Grant	20,000	-	-	-	-	-	-	-	-
Preservation Plan Grant (Federal)	-	-	175,596	-	-	-	100,000	100,000	100,000
Parks Grants	-	453	50,085	22,708	9,896	223,110	-	-	-
Loop Eastern Flank	-	1,500	-	-	-	-	-	-	-
Miscellaneous Grants	52,424	286	2,850	44	-	-	-	-	-
TN Dept of Agriculture	2,855	-	-	-	-	-	-	-	-
Federal ARRA #1 - Dept of Justice	33,723	-	12,607	-	-	-	-	-	-
Federal ARRA #2 - Dept of Energy	560,116	11,522	-	-	-	-	-	-	-
Federal ARRA - TOC	499,656	566,185	-	-	-	-	-	-	-
HGMP-1909-0049	-	-	794,484	156,020	-	-	-	-	-
HGMP-1909-0061	-	-	-	7,063	106,829	-	-	-	-
In-Kind Contributions	1,614	1,621	-	-	-	-	-	-	-
Totals	**$ 1,710,579**	**$ 755,372**	**$ 1,353,926**	**$ 520,921**	**$ 289,382**	**$ 1,968,546**	**$ 1,828,300**	**$ 1,828,300**	**$ 1,828,300**

Averages
3-yr Average
$ 721,410
57.6%
5-Yr Average
$ 926,036
22.5%
10-Yr Average
$ 715,797
17.5%
20-Yr Average
$ 629,347
10.6%

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

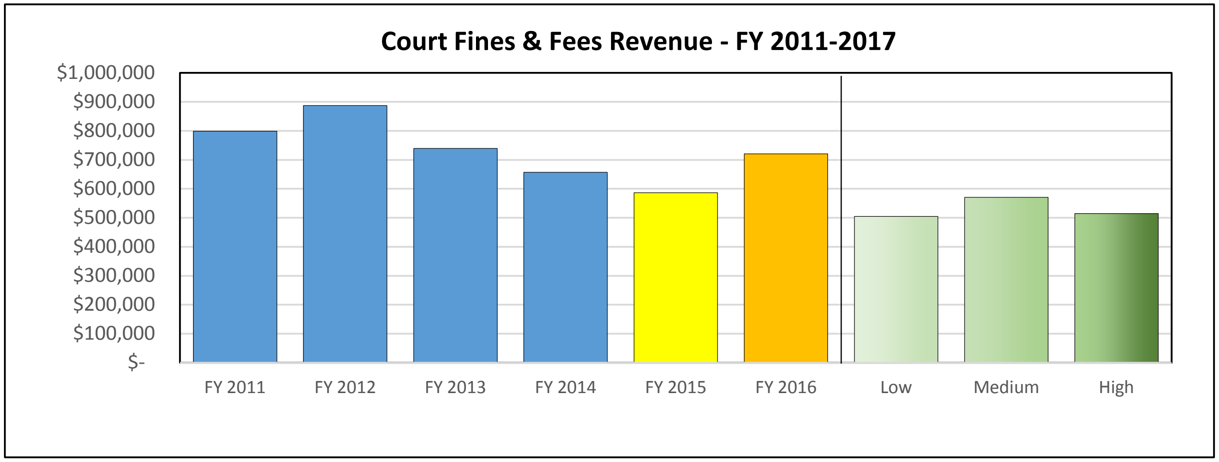
City of Franklin

Revenue Model

Preliminary Revenue Assessment

Fund:	**General Fund**	**Category:**	**Court Fines & Fees**	**Percent of Total General Fund Revenues**	**0.9%**

Court Fines & Fees: The City Court collects fees/fines for traffic violations and property maintenance violations. A major initiative was taken in 2013 to submit outstanding debts to a collection agency. The primary reason for a revenue decrease in 2013 and 2014 is a change in accounting to net amounts due the State against revenue, rather than show those amounts under expenditures in Revenue Management. (with that change, Revenue Management's expenditures were lower as well.) Revenues are anticipated to be lower again in FY 2016 in FY 2015 than budgeted, so FY 2017 estimates are based in line with FY 2015 actuals.



	Actual					**Budget**	**Forecasts (FY 2017)**			**Averages**
	FY 2011	**FY 2012**	**FY 2013**	**FY 2014**	**FY 2015**	**FY 2016**	**Low**	**Medium**	**High**	
Court Costs	-	-	53,371	1,160	190	1,025	**1,025**	1,025	1,025	**3-yr Average**
Fines/Fees - Mun Court	714,013	808,105	375,719	297,088	153,472	335,109	**167,256**	168,904	170,552	**$ 660,831**
Court-Local Litigation Tax	-	-	9,728	11,027	8,096	10,250	**4,857**	4,905	4,952	**3.0%**
Court-Bad Check	-	-	920	525	181	1,025	**-**	-	-	**5-Yr Average**
Court Collection Fee	-	-	-	-	963	-	**500**	500	500	**$ 733,651**
Delinquent Court Fees & Fines	-	-	35,282	35,261	24,816	26,271	**15,525**	15,678	15,831	**-0.4%**
Court-Driving School	-	-	33,248	108,442	71,345	99,210	**62,488**	63,104	63,719	**10-Yr Average**
Court-Admin Fee	-	-	2,803	2,739	1,844	2,050	**1,244**	1,256	1,269	**$ 842,642**
Fines - Gen Sessions	67,107	63,746	79,344	71,762	128,355	79,438	**91,776**	92,681	93,585	**-1.4%**
Officer Costs - General Sessions/Circuit Court					104,411	-	**87,933**	88,800	89,666	**20-Yr Average**
Parking Fines - Mun Court	17,295	13,813	17,744	12,070	10,427	15,375	**9,916**	10,013	10,111	**$ 695,203**
Fines - Traffic Offenses	-	-	126,898	113,242	78,843	88,257	**59,881**	60,471	61,061	**0.2%**
Failure To Appear - Fine	-	-	3,725	3,913	3,536	2,563	**2,294**	2,317	2,339	
Technology Fee	-	-	-	-	-	60,000	**-**	60,900	-	
Confiscated Goods (State)	-	1,685	3	-	-	-	**-**	-	-	
Totals	**$ 798,415**	**$ 887,349**	**$ 738,785**	**$ 657,229**	**$ 586,479**	**$ 720,572**	**$ 504,695**	**$ 570,553**	**$ 514,610**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

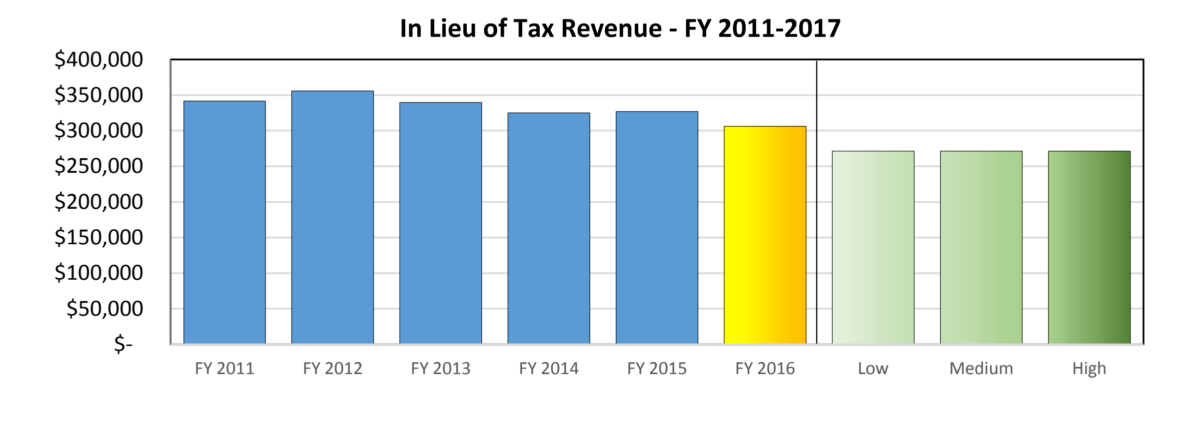
City of Franklin

Revenue Model

Preliminary Revenue Assessment

Fund:	General Fund	Category:	In Lieu of Tax	Percent of Total General Fund Revenues	0.4%

In Lieu Of Tax: Payments in lieu of tax are made primarily by various local entities, such as Franklin Housing authority, Nissan, Healthways, Verizon, CHS and Hackson National Life, that have leases through a local government Industrial Board. The local payments are made annually. Two payments have ended - Verizon (last year FY 2014) and Healthways (last year FY 2016)



	Actual					Budget	Forecasts (FY 2017)		
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High
Franklin Housing Authority	37,360	30,567	17,846	14,090	23,447	14,090	14,090	14,090	14,090
Nissan (TIF District)	186,510	167,329	165,581	166,572	180,957	166,572	182,116	182,117	182,118
Nissan Personal Property	16,382	13,380	12,025	-	-	12,025	-	-	-
Healthways (pilot ends 2016)	49,572	43,835	43,835	43,835	47,327	43,835	-	-	-
Verizon (pilot ends 2014)	31,540	30,912	30,912	30,912	-	0	-	-	-
Community Health Systems (CHS)	20,288	26,487	26,487	26,487	28,598	26,487	28,600	28,601	28,602
Jackson National Life	-	43,122	43,122	43,122	46,558	43,122	46,560	46,561	46,562
Totals	**$ 341,652**	**$ 355,632**	**$ 339,808**	**$ 325,018**	**$ 326,887**	**$ 306,131**	**$ 271,366**	**$ 271,369**	**$ 271,372**

Averages	
3-yr Average	$ 330,571
	-2.5%
5-Yr Average	$ 337,799
	-1.9%
10-Yr Average	$ 250,289
	2.2%
20-Yr Average	$ 273,848
	0.6%

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

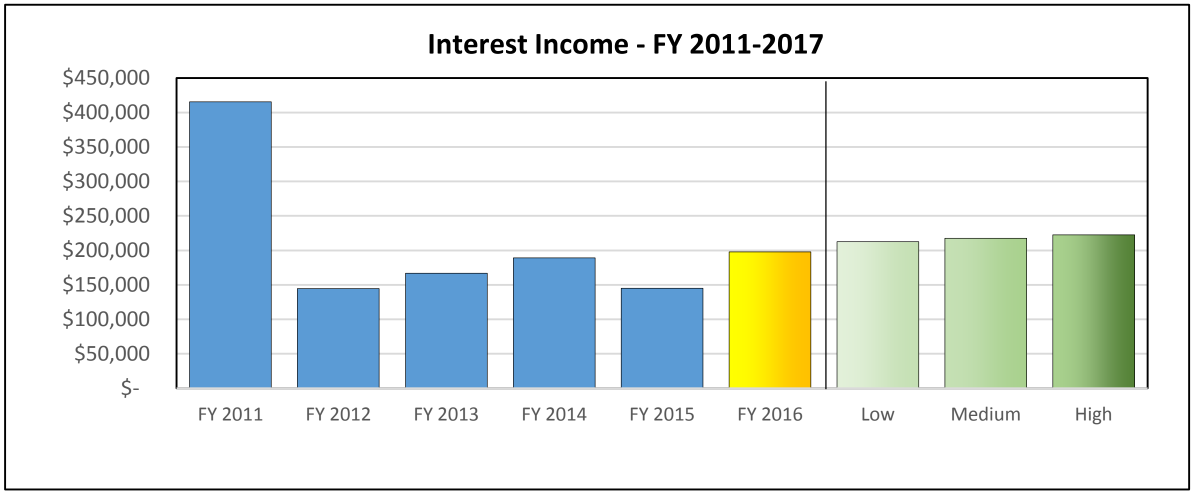
City of Franklin

Revenue Model

Fund:	General Fund	Category:	Interest Income	Percent of Total General Fund Revenues	0.4%

Interest Income: This revenue source is bank interest and investment earnings on temporarily idle funds. This revenue has been adversely affected significantly in recent years due to the low interest rate environment. It is anticipated that short term interest rates will remain low during the next fiscal year.

It should be noted that negative amounts shown herein reflect annual reallocation of interest income earned to all funds. All initial interest income is collected within the General Fund and then apportioned out to respective funds.

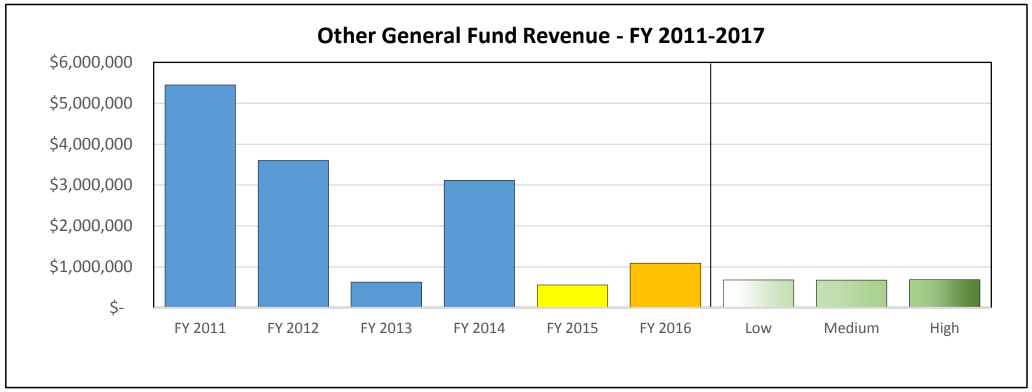


	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
July		(37,631)	14,660	12,902	7,242	14,476	15,562	15,924	16,286	3-yr Average
August		31,626	15,474	10,925	6,914	12,254	13,173	13,479	13,786	$ 166,930
September		28,313	15,213	20,011	(5,204)	22,451	24,135	24,696	25,257	6.2%
October		30,599	16,050	11,983	5,942	13,442	14,450	14,786	15,122	5-Yr Average
November		23,860	13,859	11,477	5,550	20,086	21,592	22,095	22,597	$ 212,157
December	Breakout	23,825	38,735	(11,547)	10,791	20,922	22,491	23,014	23,537	-1.4%
January	N/A	24,084	13,314	14,444	6,098	16,203	17,418	17,823	18,228	10-Yr Average
February		22,392	13,204	14,059	18,087	22,968	24,691	25,265	25,839	$ 643,243
March		26,115	6,442	13,110	13,148	17,512	18,825	19,263	19,701	-6.9%
April		27,308	20,582	16,422	58,058	25,773	27,706	28,350	28,995	20-Yr Average
May		24,495	11,978	16,316	8,123	19,624	21,096	21,586	22,077	$ 672,318
June		(80,412)	(12,832)	58,911	10,349	(7,909)	(8,502)	(8,700)	(8,898)	-5.0%
Totals	**$ 415,422**	**$ 144,574**	**$ 166,679**	**$ 189,013**	**$ 145,098**	**$ 197,802**	**$ 212,637**	**$ 217,582**	**$ 222,527**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

Fund:	General Fund	Category:	Other	Percent of Total General Fund Revenues	1.1%

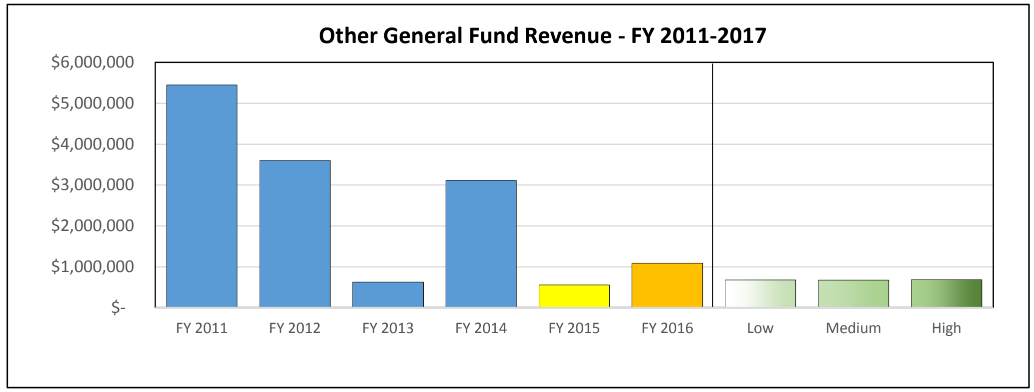
Other: This catch-all revenue category comprises all other individual categories of General Fund Revenue. Traditionally the largest components are one-time receipts, such as contributions from developers. Other Revenue can fluctuate greatly from year to year.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
City Tax Relief	(6,735)	(6,406)	(7,720)	(6,517)	(8,050)	(7,175)	(7,175)	(7,175)	(7,175)	3-yr Average
Prop Taxes - P&I	51,707	56,405	49,501	35,819	30,529	51,250	40,000	40,000	40,000	$ 1,432,835
Business Tax	8,302	9,882	11,090	9,002	-	12,546	12,913	13,104	13,294	-8.1%
Planning Fees (Rezoning)	2,500	8,594	5,826	39,237	43,946	10,250	10,165	10,315	10,465	5-Yr Average
Planning Fees (Site Plans)	37,860	41,600	70,161	46,138	48,061	64,452	52,443	53,218	53,993	$ 2,669,718
Planning Fees (Plat Submittal)	16,400	20,443	42,837	89,000	78,771	66,625	88,359	89,665	90,970	-11.9%
Planning Fees (Misc Planning)	16,945	13,986	42,531	7,671	7,155	20,500	15,186	15,411	15,635	10-Yr Average
Beer Permits (New Applic Fee)	14,500	12,750	13,000	13,700	13,250	12,577	15,954	16,189	16,425	$ 3,234,206
Yard Sale Permits	8,800	9,635	8,660	9,295	7,605	9,225	8,066	8,186	8,305	-6.6%
Taxi Operator Fees	-	-	-	-	-	-	-	-	-	20-Yr Average
Alarm Permits	21,874	22,800	23,835	29,130	30,320	30,750	30,859	31,315	31,771	$ 2,514,068
Miscellaneous Permits	1,700	4,405	4,100	2,300	3,600	5,125	4,705	4,774	4,844	-2.8%
In Lieu of Parkland	-	-	-	2,280,119	-	-	-	-	-	
Water & Sewer Admin Fees	1,512,063	1,823,176	-	-	-	-	-	-	-	
Reimb from Other Funds	252,010	-	-	-	-	-	-	-	-	
ADMIN SERVICES PROVIDED BY GENERAL TO STORMWATER	252,010	150,144	-	-	-	-	-	-	-	
ADMIN SERVICES PROVIDED BY GENERAL TO SANITATION	-	171,593	-	-	-	-	-	-	-	
Regional Fire Training	1,000	275	3,000	3,000	-	3,075	-	-	-	
Maps Sold	1,717	1,529	2,798	1,476	2,952	1,025	1,523	1,545	1,568	
Plans Sold	3,775	4,500	2,850	700	2,628	2,050	2,538	2,575	2,613	
Records Sold	-	-	19	1,130	26	1,230	1,248	1,267	1,285	
Special Event Services Fee					1,200					
Accident Reports	35,470	4,010	450	199	633	513	-	-	-	
Fingerprinting Fees	1,480	1,170	-	-	-	1,538	508	515	523	
Sex Offender Registry	2,100	1,650	2,100	2,350	1,800	2,050	-	-	-	
License Seizure Fees	865	3,350	485	675	750	1,538	2,030	2,060	2,090	

Fund:	General Fund	Category:	Other	Percent of Total General Fund Revenues	1.1%

Other: This catch-all revenue category comprises all other individual categories of General Fund Revenue. Traditionally the largest components are one-time receipts, such as contributions from developers. Other Revenue can fluctuate greatly from year to year.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
Citizen's Police Academy	-	-	1,820	-	-	2,050	624	633	643	
Background Checks	-	615	-	-	-	1,025	-	-	-	
3rd Party Billable OT	-	176	-	-	-	-	-	-	-	
Police Extra Duty	15,432	44,585	47,810	35,478	31,547	51,250	44,495	32,494	32,967	
Compost Voucher (Non-Refundable)	940	6,100	7,160	7,400	10,780	3,075	2,214	2,246	2,279	
Hazardous Matls Recovery	-	5	-	-	-	-	-	-	-	
Charge Station Fees	-	-	-	-	-	256	260	264	268	
Beer Board Violations	-	9,500	-	3,000	1,500	1,025	1,040	1,056	1,071	
Bldg & Street Stds Appeals Fees	250	500	500	-	-	1,025	1,040	1,056	1,071	
Bus Tax Recording Fees	3,149	2,847	3,233	1,893	1,163	3,075	1,129	1,145	1,162	
Tree Bank Fees	5,730	12,547	-	-	-	54,569	55,388	56,206	57,025	
Rebates on Purchases	29,572	37,923	55,675	60,280	61,349	66,625	67,624	68,624	69,623	
Rent - Mall & Other	2,116	1	1	1	1	1	1	1	1	
Park Concessions	27,769	35,297	19,895	46,731	41,329	46,443	52,802	53,582	54,362	
Sale of Surplus Assets	66,781	47,552	97,844	79,364	137,454	61,500	76,125	77,250	78,375	
Electrical Charging Stations	-	-	214	819	-	369	-	-	-	
Insurance Reimbursements	110,404	-	-	-	-	-	-	-	-	
Called Performance Bonds	-	-	-	195,000	-	-	-	-	-	
Miscellaneous Other Revenue	101,290	96,144	118,766	122,073	3,301	128,125	94,717	96,116	97,516	
CAPITAL ALLOCATION FROM F/B	2,848,420	952,607	-	-	-	375,050	-	-	-	
Totals	**$ 5,448,196**	**$ 3,601,890**	**$ 628,441**	**$ 3,116,463**	**$ 553,601**	**$ 1,084,605**	**$ 676,779**	**$ 673,636**	**$ 682,968**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

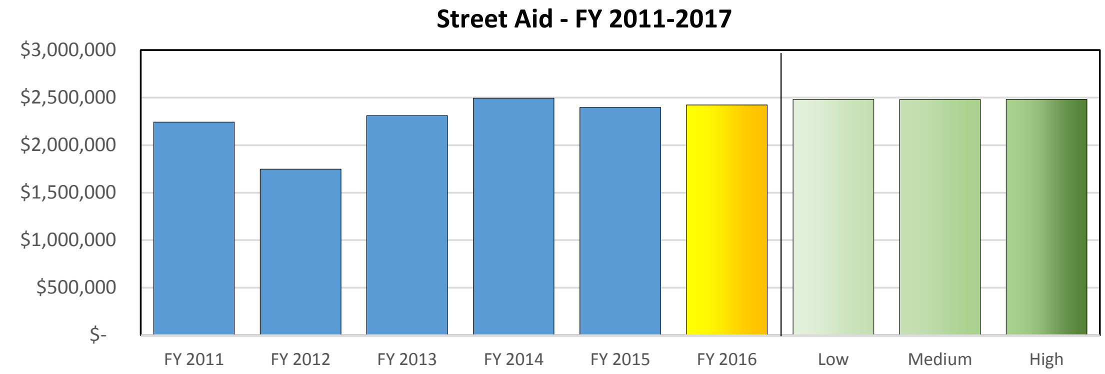
Revenue Model

Preliminary Revenue Assessment

Fund:	**Street Aid**	**Percent of All Revenues**	**1.9%**

Street Aid: A special revenue fund used to account for the receipt and usage of the City's share of State gasoline taxes. State law requires these gasoline taxes to be used to maintain streets.

Estimates for gorwth are meager in this fund, as revenues form the Gasoline Tax can only increase in one of two ways: increased consumption or vote by the legislature to raise the tax per gallon of gasoline. All composite statewide estimates forcast a 1% growth in this important revenue source in FY 2017, which is what the City is showing here.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
PROPERTY TAXES COLLECTED	-	-	-	-	508,038	528,418	540,009	540,009	540,009	3-yr Average
GASOLINE TAX (STATE)	1,662,300	1,748,202	1,736,341	1,754,190	1,887,683	1,893,391	1,939,747	1,939,747	1,939,747	$ 2,400,022
INCREASE IN STATE SHARED TAXES	-	-	-	-	-	-	-	-	-	0.3%
INTEREST INCOME	-	116	20	-	697	400	300	300	300	5-Yr Average
TRANSFER FROM GENERAL FUND	578,450	-	573,132	739,965	-	-	-	-	-	$ 2,237,827
										1.6%
										10-Yr Average
										$ 1,889,823
										5.6%
Totals	$ 2,240,750	$ 1,748,318	$ 2,309,493	$ 2,494,155	$ 2,396,417	$ 2,422,209	$ 2,480,056	$ 2,480,056	$ 2,480,056	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

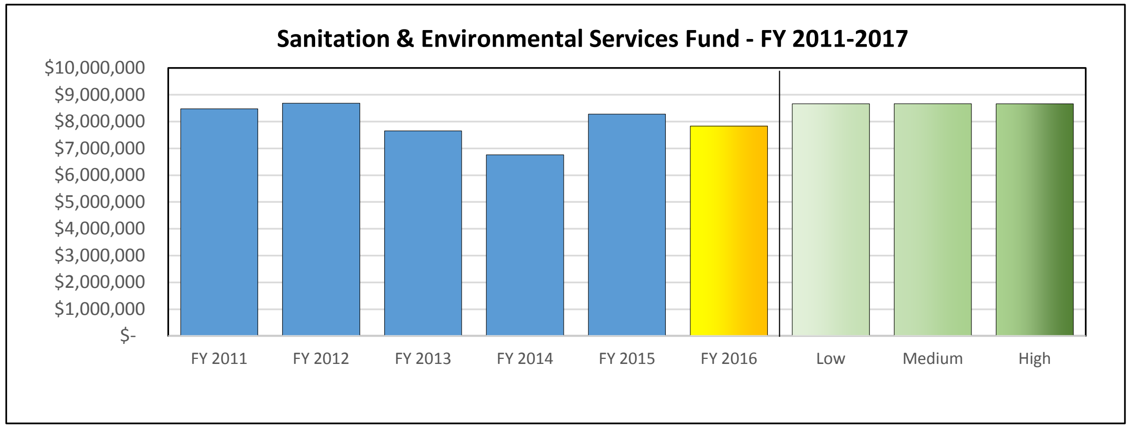
Revenue Model

Preliminary Revenue Assessment

Fund:	Sanitation & Environmental Services Fund	Percent of All Revenues	6.8%

Sanitation & Environmental Services Fund: This Special Revenue fund accounts for the fees collected in the collection and disposal of residential and commercial garbage. The primary component within the fund are those fees charged for disposal of refuse. In recent years, the City has worked to reduce the subsidy from the General Fund for sanitation and recycling operations.

At this point in time we are forecasting that the City can operate the fund without a general fund subsidy in FY 2017; provided that revenues increase as more and more tonnage is collected by the City (a trend noticed through FY 2015 & FY 2016) and/or fees are adjusted.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
FEMA/TEMA GRANTS (FED/STATE)	101,184	-	-	39,309	-	-	-	-	-	3-yr Average
SOLID WASTE GRANT (STATE)	-	-	-	4,790	42,686	-	-	-	-	$ 7,561,244
SPECIAL EVENT GRANT RECOVERIES	-	-	-	27,401	50,623	-	-	-	-	1.2%
SPECIAL EVENT SERVICES FEE	-	-	-	-	4,275	3,700	5,000	5,000	5,000	5-Yr Average
COLLECTION REVENUES	4,149,194	4,334,914	4,417,799	4,460,658	4,946,611	5,163,376	5,313,127	5,313,127	5,313,127	$ 7,968,660
NON-RESIDENTIAL DUMPSTERS	-	-	-	-		5,000	-	-	-	-0.3%
TIPPING FEES	2,455,044	2,443,774	2,314,116	1,487,082	2,293,823	2,142,317	3,173,347	3,173,347	3,173,347	10-Yr Average
CARDBOARD RECYCLING	5,900	7,300	9,400	11,250	13,715	10,450	9,328	9,328	9,328	$ 6,740,623
RECYCLING-BATTERIES	-	-	-	-	4,266	6,928	6,284	6,284	6,284	1.6%
RECYCLING-METAL	-	-	-	-	5,817	7,000	7,152	7,152	7,152	
RECYCLING-WASTE OIL	-	-	-	-	523	490	-	-	-	
BUCK A BAG PROGRAM	2,480	2,354	2,626	-	2,988	2,691	3,664	3,664	3,664	
RESIDENTIAL BRUSH					900					
RESIDENTIAL BULKY GOODS					600					
NON-RESIDENTIAL BRUSH					100					
NON-RESIDENTIAL BULKY GOODS					600					
LEASE PROCEEDS	34,169	-	-	-	-	-	-	-	-	
SALE OF WASTE CONTAINERS	33,741	43,017	60,341	63,802	77,595	57,475	60,000	60,000	60,000	
LEASE OF WASTE CONTAINERS	18,591	25,605	31,050	34,065	37,260	31,350	35,000	35,000	35,000	
SALE OF SURPLUS ASSETS	160,801	478,864	64,590	101,640	292,774	75,000	50,000	50,000	50,000	
TRANSFER FROM GENERAL FUND	1,508,605	1,314,772	728,483	508,148	500,000		-	-	-	
MISCELLANEOUS OTHER REVENUE	8,207	31,051	20,327	21,700	-	325,000	-	-	-	
Totals	**$ 8,477,916**	**$ 8,681,651**	**$ 7,648,732**	**$ 6,759,845**	**$ 8,275,156**	**$ 7,830,777**	**$ 8,662,902**	**$ 8,665,302**	**$ 8,662,902**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

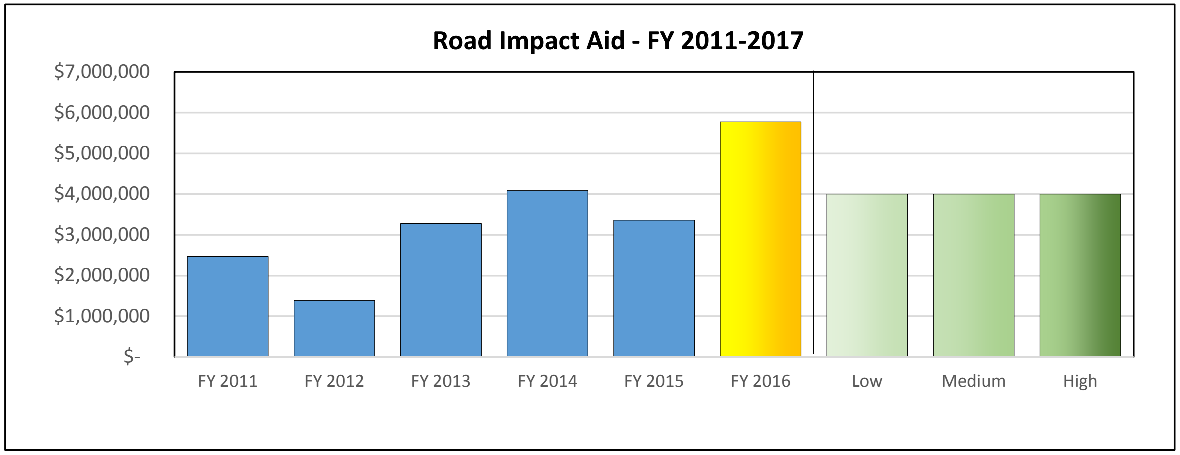
City of Franklin

Revenue Model

Preliminary Revenue Assessment

Fund:	**Road Impact**	**Percent of All Revenues**	**3.1%**

Road Impact Fund: The Road Impact Fund is the special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
ROAD IMPACT FEES	2,466,846	1,461,757	3,488,544	4,725,902	3,611,954	5,770,361	**4,398,161**	**4,398,161**	**4,398,161**	**3-yr Average**
ROAD IMPACT CREDITS	-	(70,112)	(182,469)	(704,150)	(253,523)	-	**(400,000)**	**(400,000)**	**(400,000)**	**$ 3,572,438**
INTEREST INCOME	-	-	-	-	124	-	**1,000**	**1,000**	**1,000**	**20.5%**
CONTRIBUTIONS FROM DEVELOPER	-	-	(30,000)	-	-	-	**-**	**-**	**-**	**5-Yr Average**
TRANSFER FROM GENERAL FUND				60,933						**$ 2,915,161**
										19.6%
Totals	**$ 2,466,846**	**$ 1,391,645**	**$ 3,276,075**	**$ 4,082,685**	**$ 3,358,555**	**$ 5,770,361**	**$ 3,999,161**	**$ 3,999,161**	**$ 3,999,161**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 2001-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

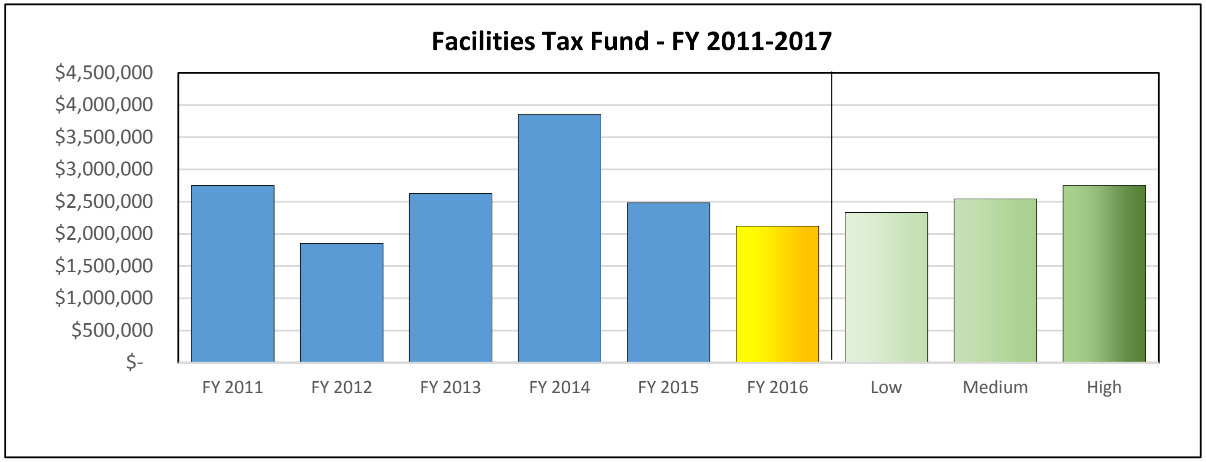
Revenue Model

Preliminary Revenue Assessment

Fund:	Facilities Tax Fund	Percent of All Revenues	2.0%

Facilities Tax: A special revenue fund used to account for the proceeds authorized by a private act of the Tennessee General Assembly of 1987 for the City to levy and collect a privilege tax on new development to provide that new development contribute its fair share of providing new public facilities made necessary by growth. Such taxes may be expended only upon police, fire, sanitation, and parks and recreation.

The forecast for FY 2017 is an estimate, based upon historic averages and year-to-date activity. It is heavily depenedent upon the timing of new development. Should development permits be pulled sooner than anticipated (or delayed), amounts may be higher (or lower) than forecast.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
July	85,964	144,273	129,034	188,335	174,169	154,261	169,687	185,113	200,539	3-yr Average
August	99,739	108,287	156,599	282,956	128,599	195,863	215,449	235,035	254,621	$ 2,987,486
September	372,274	264,898	171,951	172,873	155,707	151,587	166,746	181,905	197,063	-9.7%
October	79,336	139,605	158,433	1,182,887	211,229	174,896	192,386	209,875	227,365	5-Yr Average
November	107,083	309,959	282,226	234,251	160,556	205,371	225,908	246,446	266,983	$ 2,713,391
December	88,799	83,451	263,070	188,891	168,587	152,645	167,909	183,174	198,438	-4.4%
January	99,214	74,070	154,265	189,243	186,851	143,669	158,036	172,403	186,770	10-Yr Average
February	345,266	147,114	124,139	70,242	130,798	119,829	131,812	143,795	155,778	$ 2,331,656
March	309,198	106,169	192,990	216,615	227,269	132,736	146,010	159,283	172,557	-0.9%
April	216,206	144,359	192,337	160,708	383,594	176,971	194,668	212,365	230,062	
May	310,488	197,549	313,792	309,052	256,477	251,432	276,575	301,719	326,862	
June	635,360	125,956	478,503	652,730	284,637	251,147	276,262	301,376	326,491	
Interest Income	1,757	8,122	7,262	6,662	13,939	10,000	10,000	10,000	10,000	
Totals	$ 2,750,684	$ 1,853,812	$ 2,624,601	$ 3,855,445	$ 2,482,412	$ 2,120,407	$ 2,331,447	$ 2,542,488	$ 2,753,529	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

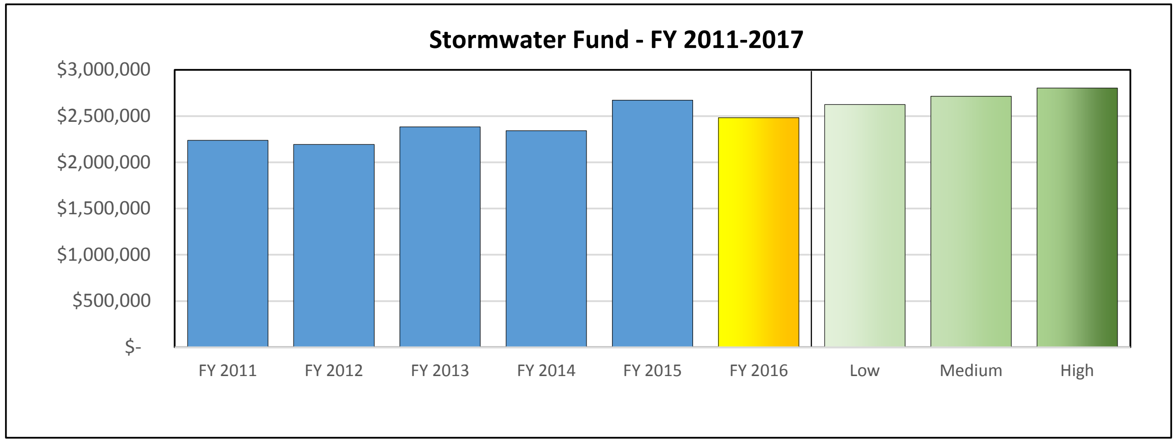
Revenue Model

Preliminary Revenue Assessment

Fund:	Stormwater Fund	Percent of All Revenues	2.1%

Stormwater Fund: A special revenue fund used to account for the City's stormwater drainage operations. Revenues are primarily from charges to residential and commercial customers based on paved areas.

This is another fund dependent upon development. Should development increase faster than projected, revenues will be positively affected.



	Actual					Budget	Forecasts (FY 2017)		
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High
PLANS REVIEW FEE	0	0	0	9,908	24,500	7,500	20,000	25,000	30,000
DRAINAGE INSPECTIONS	0	0	0	5,477	68,947	20,000	50,000	60,000	70,000
STORMWATER PERMIT FEE	3,300	3,082	5,950	12,482	10,789	15,000	7,500	10,000	12,500
FEMA/TEMA GRANTS (FED/STATE)	66,444	0	0	3,691	0	0	-	-	-
STORMWATER FEES	2,082,452	2,127,733	2,225,948	2,277,908	2,521,597	2,400,000	2,504,993	2,569,224	2,633,455
STORMWATER FINES	0	0	100	0	9,675	0	7,500	10,000	12,500
STORMWATER LATE PAY PENALTIES	22,357	20,615	21,179	20,754	23,398	30,000	25,000	30,000	35,000
INTEREST INCOME	62,303	41,771	20,719	8,930	14,441	10,000	10,000	10,000	10,000
CUSTOMER SERVICE	0	0	0	(4,776)	0	0	-	-	-
CONTRIBUTIONS - OTHERS	0	0	110,000	6,589	0	0	-	-	-
Totals	**$ 2,236,856**	**$ 2,193,201**	**$ 2,383,896**	**$ 2,340,963**	**$ 2,673,347**	**$ 2,482,500**	**$ 2,624,993**	**$ 2,714,224**	**$ 2,803,455**

Averages
3-yr Average
$ 2,466,069
0.2%
5-Yr Average
$ 2,365,653
1.0%

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

City of Franklin

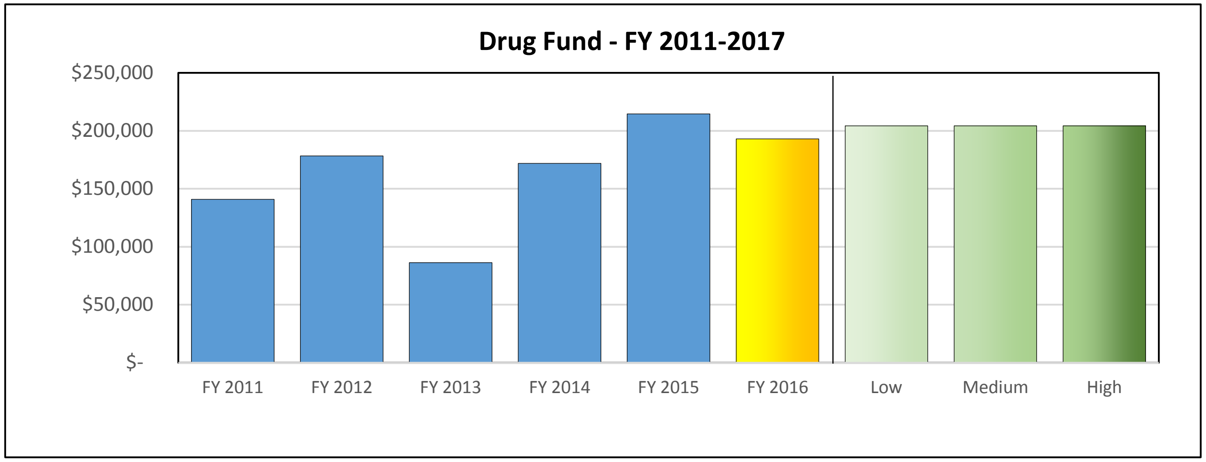
Revenue Model

Preliminary Revenue Assessment

Fund:	**Drug Fund**	**Percent of All Revenues**	**0.2%**

<u>Drug Fund:</u> The Drug Fund is a special revenue account established under Tennessee Code Annotated (T.C.A.) 39-17-420. (A special revenue account exists outside the city's or county's General Fund, and funds in the special revenue account do not revert to the General Fund at the end of the fiscal year).

Revenues come from one-half of the fines from drug offenses, any cash that is forfeited to the city or county as well as the proceeds from the sale of any forfeited property (usually vehicles) and donations.

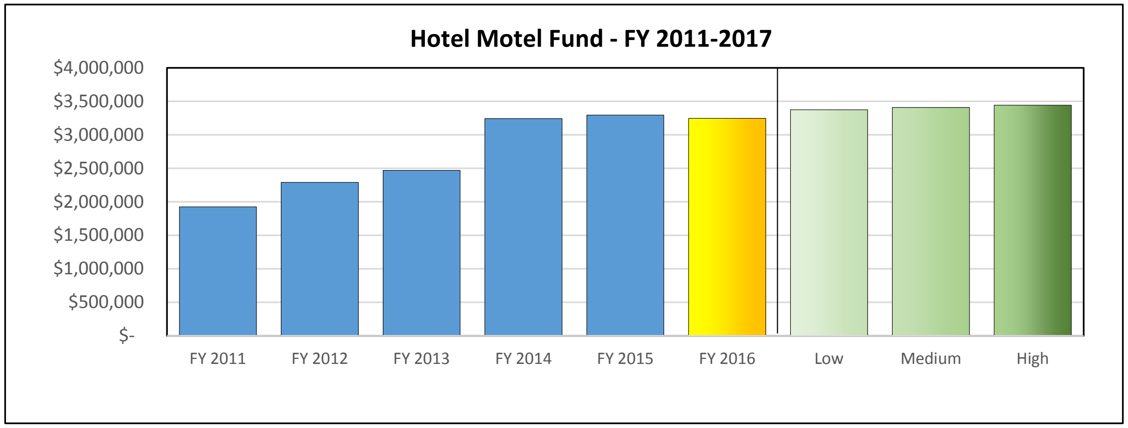


	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
DRUG FINES RECEIVED	58,324	50,708	55,078	82,013	42,740	93,070	**95,397**	**95,397**	**95,397**	**3-yr Average**
DRUG CONTRIBUTIONS PAID TO POLICE DEPT					16,050	-	**21,061**	**21,061**	**21,061**	
CONFISCATED GOODS (FEDERAL)	72,998	121,312	23,459	68,264	95,226	59,623	**48,504**	**48,504**	**48,504**	**$ 157,554**
CONFISCATED GOODS (STATE)	6,179	1,372	3,224	17,087	15,211	5,394	**31,770**	**31,770**	**31,770**	**7.5%**
INTEREST INCOME	3,475	5,009	1,840	1,127	937	1,000	**1,000**	**1,000**	**1,000**	**5-Yr Average**
SALE OF SURPLUS ASSETS	-	-	2,757	3,330	44,319	33,954	**6,552**	**6,552**	**6,552**	**$ 158,408**
										4.4%
										10-Yr Average
										$ 522,133
										-6.3%
Totals	**$ 140,976**	**$ 178,401**	**$ 86,358**	**$ 171,821**	**$ 214,483**	**$ 193,041**	**$ 204,283**	**$ 204,283**	**$ 204,283**	

Source: City of Franklin, <u>Comprehensive Annual Financial Reports - 1990-2015</u> & Estimates from Finance & Revenue Management Departments.

Fund:	Hotel Motel Fund	Percent of All Revenues	2.7%

Hotel Motel Fund: The Hotel/Motel Fund is a special revenue fund used to account for the locally administered tax levied on the occupancy of hotel and motel rooms, in addition to sales tax. The City of Franklin Hotel /Motel Tax is 4%. The fund is used to pay debt service on the Cool Springs Conference Center and the Harlinsdale and Battlefield parks. Also, the funds are used for tourism.



	Actual					Budget	Forecasts (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
July	191,661	198,277	211,075	220,564	262,528	287,278	298,626	301,642	304,659	3-yr Average
August	175,106	176,457	175,021	202,941	273,788	298,290	310,073	313,205	316,337	$ 3,002,074
September	147,827	170,555	195,057	219,382	310,183	328,560	341,539	344,988	348,438	2.7%
October	171,194	180,285	223,821	242,061	294,166	310,217	322,471	325,728	328,985	5-Yr Average
November	163,871	185,887	165,524	223,360	228,683	243,258	252,867	255,421	257,976	$ 2,644,608
December	142,334	155,984	153,893	175,183	207,948	218,945	227,593	229,892	232,191	4.6%
January	121,182	144,366	152,698	184,875	213,640	227,123	236,095	238,479	240,864	10-Yr Average
February	123,665	149,408	185,118	214,823	231,263	221,519	230,269	232,595	234,921	$ 2,071,721
March	143,156	171,438	244,633	274,024	321,936	284,142	295,365	298,349	301,332	5.7%
April	174,216	214,540	222,217	260,989	311,958	265,441	275,926	278,713	281,500	
May	170,736	195,614	225,392	249,496	288,118	261,053	271,365	274,106	276,847	
June	180,758	206,513	249,326	297,104	346,808	298,792	310,594	313,731	316,869	
EPA GRANT (FEDERAL)	0	100,000	0	0	0	0	-	-	-	
PARKS GRANTS	0	22,575	0	0	0	0	-	-	-	
JIM WARREN PARK TREE GRANT	0	0	60,000	0	0	0	-	-	-	
EASTERN FLANK LOOP GRANT	0	0	0	476,000	0	0	-	-	-	
INTEREST INCOME	21,383	17,831	6,973	1,333	2,318	2,000	2,000	2,000	2,000	
Totals	**$ 1,927,091**	**$ 2,289,730**	**$ 2,470,748**	**$ 3,242,135**	**$ 3,293,338**	**$ 3,246,623**	**$ 3,374,782**	**$ 3,408,850**	**$ 3,442,919**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

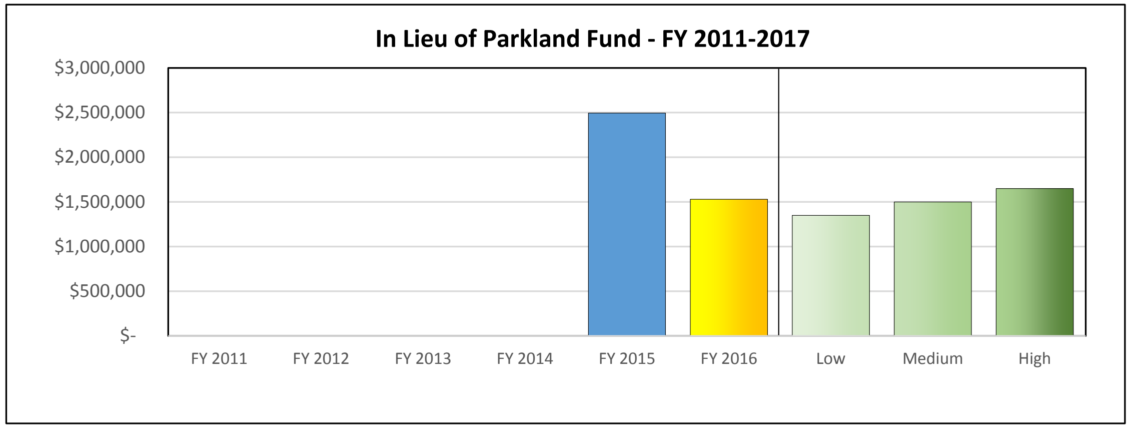
City of Franklin

Revenue Model

Preliminary Revenue Assessment

Fund:	**In Lieu of Parkland Fund**	**Percent of All Revenues**	**1.2%**

In Lieu of Parkland Fund: The In Lieu of Parkland Fund was was created in FY 2015 for the purpose of satisfying requirements of Section 5.5.4 of the City of Franklin Zoning Ordinance for developers seeking alternatives to the development of greenspace within developments. Funds can be used only for the acquistion or development of public parks, greenways/blueways, open space sites, and related facilities.



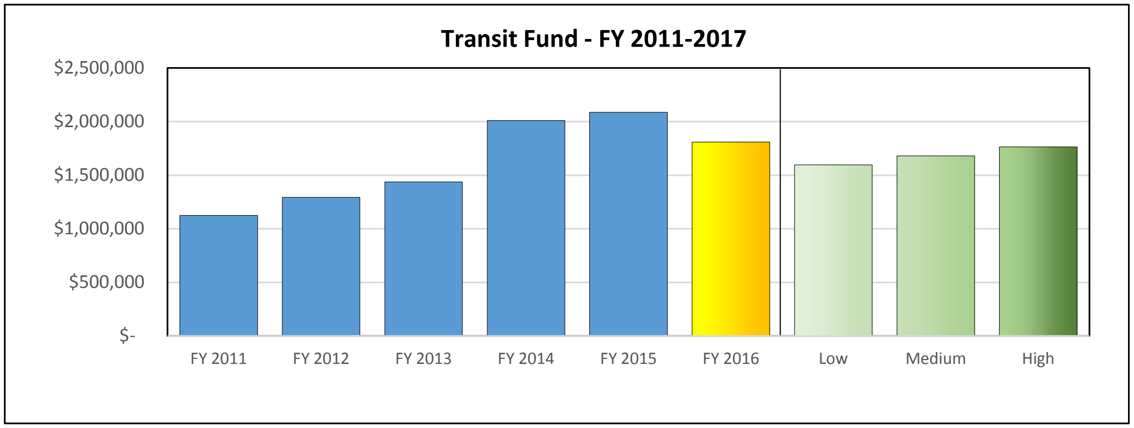
	Actual					Budget	Forecast (FY 2017)			Averages
	FY 2011	**FY 2012**	**FY 2013**	**FY 2014**	**FY 2015**	**FY 2016**	**Low**	**Medium**	**High**	
In Lieu of Parkland Receipts	0	0	0	0	211,848	1,530,323	**1,350,000**	**1,500,000**	**1,650,000**	**3-yr Average**
Interest Income					2,109	0	**2,250**	**2,500**	**2,750**	**$ 2,494,076**
Transfer from General Fund					2,280,119	0	-	-	-	**N/a**
										5-Yr Average
										$ 2,494,076
										N/a
Totals	**$ -**	**$ -**	**$ -**	**$ -**	**$ 2,494,076**	**$ 1,530,323**	**$ 1,350,000**	**$ 1,500,000**	**$ 1,650,000**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

Fund:	Transit Fund	Percent of All Revenues	1.3%

Transit Fund: A special revenue fund used to account for the City's transit operations. It primary sources of revenue are an operating subsidy from the general fund and transit fares. The City has created the Franklin Transit Authority to oversee transit operations. Daily operations of the transit system are managed by a contractor.

The City's subsidy of the transit system is proposed to be $500,000 - based upon historical averages of the last five years of operation (FY 2011-2015 average was $506,949).



	Actual					Budget	Forecast (FY 2017)		
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High
TRANSIT OPERATIONS GRANT (FEDERAL)	449,512	743,012	906,203	1,005,998	1,229,365	938,641	918,166	966,490	1,014,815
TRANSIT CAPITAL GRANT (FED/STATE)	299,940	137,752	7,972	44,333	67,588	202,500	95,000	100,000	105,000
FEDERAL ARRA # 4	0	5,119	0	0	0	0	-	-	-
TRANSIT FARES	64,594	78,861	87,069	94,314	94,073	111,000	95,000	100,000	105,000
INTEREST INCOME	5,930	17,742	11,897	11,820	3,573	2,900	3,325	3,500	3,675
RENTAL INCOME	9,733	9,800	9,700	9,700	9,700	10,000	9,500	10,000	10,500
SALE OF SURPLUS ASSETS	1,717	0	0	0	0	0	-	-	-
TRANSFER FROM GENERAL FUND	292,414	301,688	414,350	843,182	683,110	543,569	475,000	500,000	525,000
Totals	$ 1,123,840	$ 1,293,974	$ 1,437,191	$ 2,009,347	$ 2,087,409	$ 1,808,610	$ 1,595,991	$ 1,679,990	$ 1,763,990

Averages
3-yr Average
$ 1,844,649
-0.7%
5-Yr Average
$ 1,590,352
2.7%

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

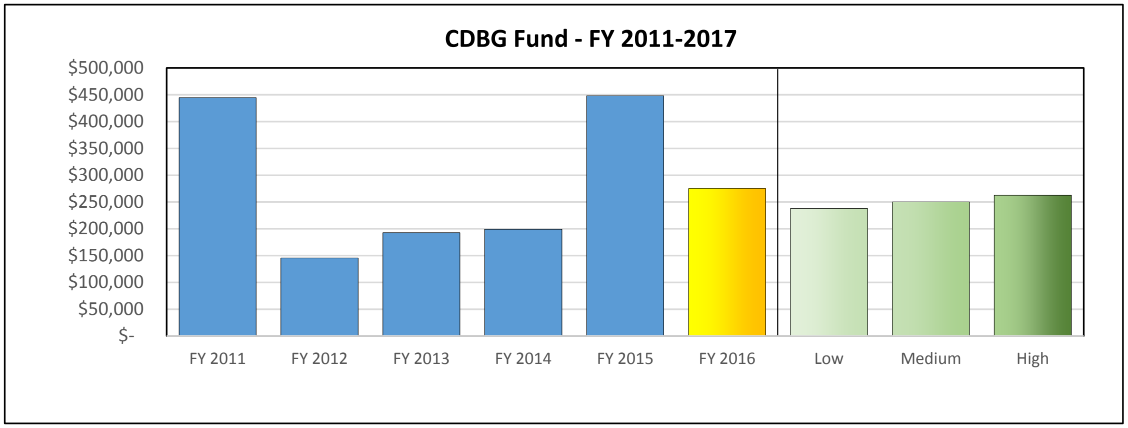
City of Franklin

Revenue Model

Preliminary Revenue Assessment

Fund:	Community Development Block Grant Fund	Percent of All Revenues	0.2%

CDBG Fund: The Community Development Block Grant is funded by the Department of Housing and Urban Development based on an annual formula provided by HUD. Under the formula guideline the City receives about Two-Hundred and Fifty Thousand Dollars annually ($250,000). To date the City of Franklin has received approximately Two-Million Dollars ($2,000,000) which has been used for emergency rehabilitation of about 62 homes within the City of Franklin for our elderly and low income residents, furthering Fair Housing education, new construction of single family homes within the Hard Bargain and Natchez neighborhoods and administrating homeless assistance on an as-needed basis.



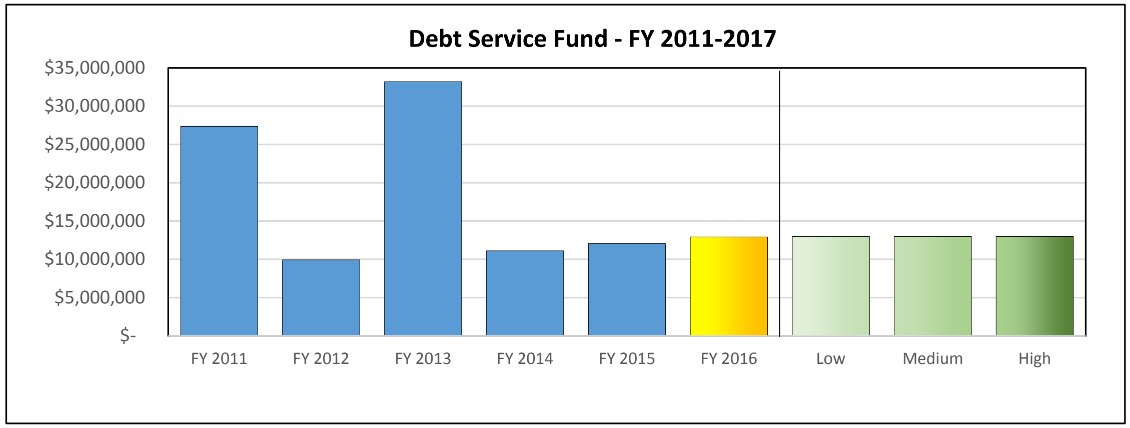
	Actual					Budget	Forecast (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
CDBG GRANT (FEDERAL)	444,634	141,492	192,385	198,747	223,787	274,706	237,500	250,000	262,500	3-yr Average
IN LIEU OF AFFORDABLE HOUSING FEES					224,162					$ 279,902
FEDERAL ARRA # 3	0	0	0	0	0	0	-	-	-	-0.6%
INTEREST INCOME	117	709	201	173	251	100	95	100	105	5-Yr Average
CONTRIBUTIONS - OTHERS	0	3,369	0	0	0	0	-	-	-	$ 286,005
										-0.8%
Totals	**$ 444,751**	**$ 145,570**	**$ 192,586**	**$ 198,920**	**$ 448,200**	**$ 274,806**	**$ 237,595**	**$ 250,100**	**$ 262,605**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

Fund:	Debt Service Fund	Percent of All Revenues	10.2%

<u>Debt Service Fund</u>: The Debt Service Fund was created in FY 2010 for the purpose of accounting for resources set aside to fund debt service (payments of long term debt principal, interest, and related costs). All funds which have debt service are accounted for within this fund - General, Road Impact, Sanitation and Hotel / Motel.

FY 2016 is forecast to increase as additional debt service is incurred, especially within the General Fund & Hotel-Motel Fund.



	Actual					Budget	Forecast (FY 2017)			Averages
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	Low	Medium	High	
PROPERTY TAXES COLLECTED	4,952,567	4,830,155	4,779,633	5,357,261	6,350,472	7,426,254	7,477,356	7,477,356	7,477,356	3-yr Average
REBATE ON BAB / RZEDB	872,753	904,052	904,052	832,179	838,508	825,401	825,401	825,401	825,401	$ 18,789,972
INTEREST INCOME	3,846	14,104	4,328	2,205	1,514	5,000	5,000	5,000	5,000	-10.4%
BOND PROCEEDS	16,590,000	0	22,500,000	0	0	0	-	-	-	5-Yr Average
INTEREST-BOND PROCEEDS	0	0	0	0	0	0	-	-	-	$ 18,737,254
TRANSFER FROM WATER	0	0	0	0	100,000	100,000	100,000	100,000	100,000	-6.2%
TRANSFER FROM SEWER	0	0	0	0	100,000	100,000	100,000	100,000	100,000	
TRANSFER FROM SOLID WASTE	532,022	543,115	561,628	570,537	584,509	606,544	623,956	623,956	623,956	
TRANSFER FROM ROAD IMPACT	2,730,648	1,821,447	2,865,306	3,227,856	2,960,579	2,739,169	2,737,999	2,737,999	2,737,999	
TRANSFER FROM HOTEL/MOTEL	1,708,248	1,813,399	1,597,424	1,116,929	1,114,995	1,126,678	1,125,086	1,125,086	1,125,086	
Totals	**$ 27,390,084**	**$ 9,926,272**	**$ 33,212,371**	**$ 11,106,967**	**$ 12,050,577**	**$ 12,929,046**	**$ 12,994,798**	**$ 12,994,798**	**$ 12,994,798**	

Source: City of Franklin, <u>Comprehensive Annual Financial Reports - 1990-2015</u> & Estimates from Finance & Revenue Management Departments.

City of Franklin

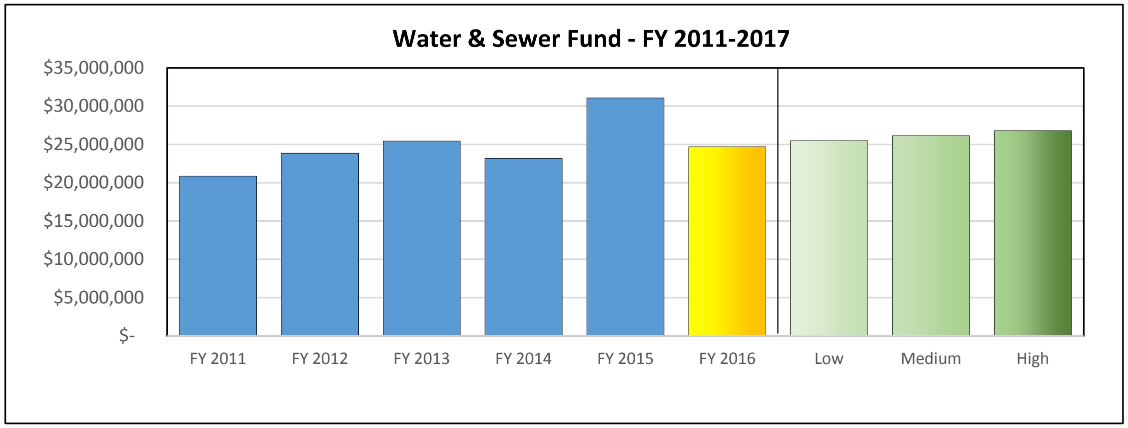
Revenue Model

Preliminary Revenue Assessment

Fund:	**Water/Sewer Fund**	**Percent of All Revenues**	**20.5%**

Water & Sewer Fund: Water and wastewater are independent business units of the City of Franklin and are required to be self-sufficient entities. These utilities are not subsidized by local taxes, paying the General Fund monies to cover the costs of services such as payroll, human resources and other support activities.

Rates are forecast again to increase by 3.5% for Water and 6.75% for Sewer for FY 2017.



	Actual					Budget	Forecast (FY 2017)			Averages
	FY 2011	**FY 2012**	**FY 2013**	**FY 2014**	**FY 2015**	**FY 2016**	**Low**	**Medium**	**High**	
Water										**3-yr Average**
Grants	179,082	0	(484)	0	0	0	-	-	-	**$ 26,580,781**
Use of Money & Property	53,964	15,933	39,653	64,279	28,924	29,000	**29,000**	31,500	34,000	**-2.3%**
Rates & Related Customer Service	8,791,650	9,381,786	9,360,899	9,474,701	10,161,250	9,876,988	**10,108,925**	10,368,128	10,627,331	**5-Yr Average**
Contributions	71,660	383,203	1,102,508	94,201	1,041,862	75,000	**73,125**	75,000	76,875	**$ 24,898,280**
Wastewater										**-0.2%**
Grants	258,890	42,219	0	0	0	0	-	-	-	
Use of Money & Property	20,420	(106,361)	47,591	22,977	86,477	82,800	**70,980**	72,800	74,620	
Rates & Related Customer Service	10,467,291	11,564,222	12,377,491	13,207,624	14,724,348	14,315,515	**14,892,198**	15,274,049	15,655,900	
Contributions	230,628	2,267,716	2,641,148	184,209	4,918,077	125,000	**121,875**	125,000	128,125	
Reclaimed Water										
Grants	648,132	178,887	(240,183)	0	0	0	-	-	-	
Use of Money & Property	872	1,840	839	170	14	500	**488**	500	513	
Rates & Related Customer Service	146,237	147,006	138,242	130,903	85,775	202,000	**196,950**	202,000	207,050	
Contributions	3,780	0	4,234	8,428	36,185	2,000	**1,950**	2,000	2,050	
Totals	**$ 20,872,606**	**$ 23,876,451**	**$ 25,471,938**	**$ 23,187,492**	**$ 31,082,912**	**$ 24,708,803**	**$ 25,495,490**	**$ 26,150,977**	**$ 26,806,464**	

Source: City of Franklin, Comprehensive Annual Financial Reports - 1990-2015 & Estimates from Finance & Revenue Management Departments.

Introduction of Draft Financial Indicators

Indicators #1-4

Outline

- Overview
- Indicators 1-4
- Summary

Overview & Assumptions

- **What are the financial indicators?**

A series of metrics which evaluate the City's fiscal health and performance over time (10 years). Revenues, expenditures, cost drivers, indebtedness, fund balances and capital investment will all be examined.

- **What is the goal of these indicators?**

By identifying and responding to financial trends, we help facilitate stability within local government, as well as the cost-effective delivery of desired services, thus minimizing impact on taxpayers.

Overview & Assumptions

- Where do they come from?

Financial analysts, city administrators and economists from professional organizations - International City/County Management Association, (ICMA), the Government Finance Officers Association (GFOA), Standard & Poor's, as well as data from the State of Tennessee and the City of Franklin, and the U.S. Census Bureau.

- Are they final?

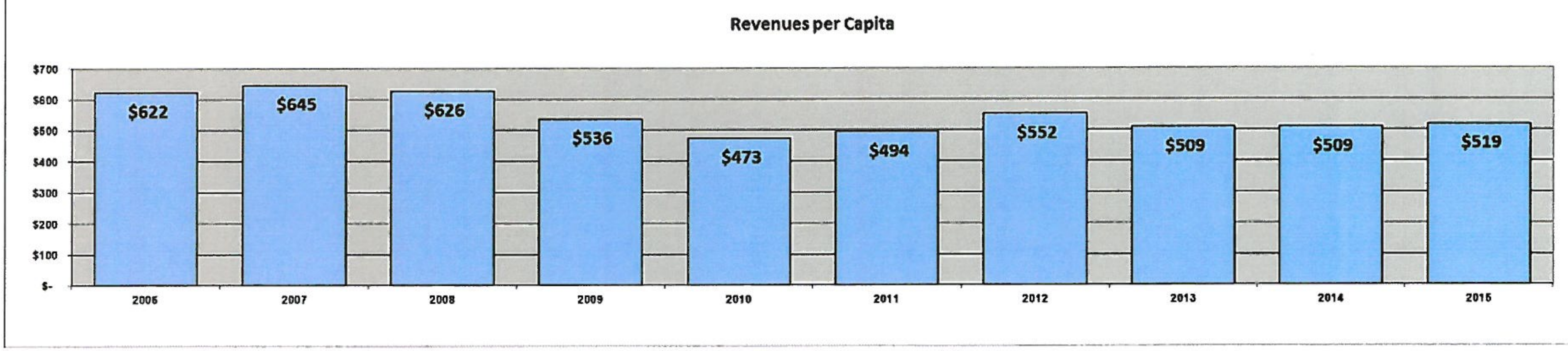
No. These are in draft form until we complete the budget process. These are for your consideration only.

Financial Indicators

Indicators (*reviewed tonight*)

- ***Revenues per Capita***
- ***Intergovernmental Revenues***
- ***Revenues Related to Economic Growth (Elastic Revenues)***
- ***Uncollected Property Taxes***
- Expenditures per Capita
- Fringe Benefits
- Enterprise Operating Position
- Fund Balances
- Long-Term Debt
- Debt Service
- Pension Obligations
- Unfunded Liabilities
- Capital Outlay

Indicator #1: Revenue per Capita *(pg. 11)*



Data comes from 2015 City of Franklin Comprehensive Annual Financial Report. City of Franklin, TN, Franklin TN.

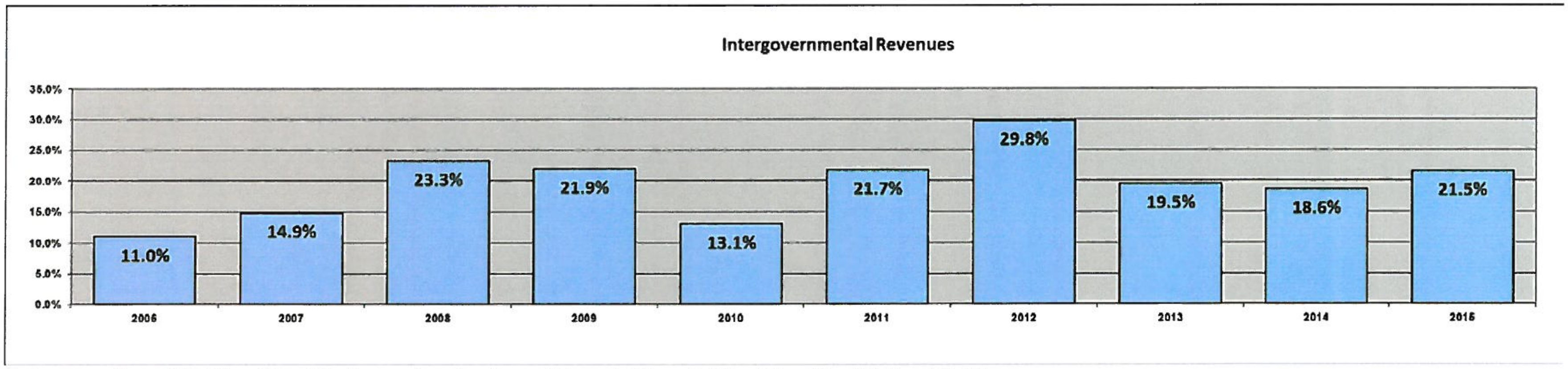
Franklin Trend	
favorable	
marginal	x
unfavorable	
uncertain	

Formula: Net Operating Revenues (in constant dollars) / Population

Warning Trend: Decreasing net operating revenues per capita (constant dollars)

Summary: Revenues per Capita (adjusted for inflation) is an important measure when evaluating the City's fiscal health because it demonstrated what value the City receives for the dollars it brings in. This measure shows that although the City has increased its net operating revenues, the "bang for the buck" is actually significantly lower in FY 2015 than it was a decade ago. As population grows, the amount of money each new person adds is not as great as it was, which is a cause for concern.

Indicator #2: Intergovernmental Revenues *(pg. 12)*



Data comes from 2015 City of Franklin Comprehensive Annual Financial Report. City of Franklin, TN, Franklin TN.

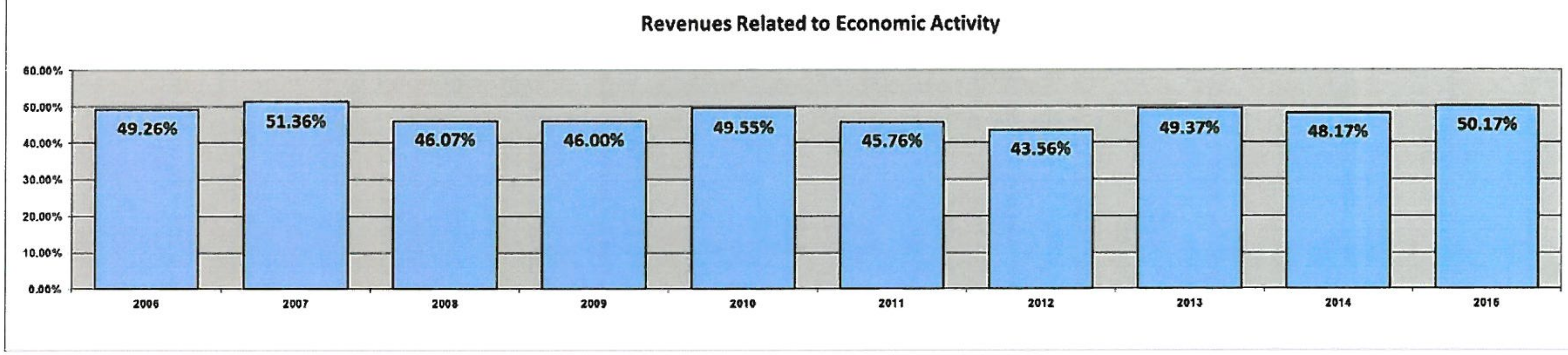
Franklin Trend	
favorable	
marginal	x
unfavorable	
uncertain	x

Formula: Intergovernmental Operating Revenues / Gross Operating Revenues

Warning Trend: Increasing amount of intergovernmental operating revenues as a percentage of gross operating revenues

Summary: The City of Franklin relies on intergovernmental revenues for a significant portion of its overall revenue portfolio. These revenues are predominantly in the form of aid from the State of Tennessee. In FY 2015, 92% of all intergovernmental revenues came to the City from the State, 8% came from the federal government. Taking away reimbursements for capital projects and debt service, the City of Franklin is still reliant on the State of Tennessee and the Federal Government for just under 1/5 of all operating revenues annually. This indicator shows that intergovernmental revenues are not as predictable or reliable as local funding sources, and can change dramatically year to year.

Indicator #3: Revenues Related to Economic Activity *(pg 13)*



Data comes from 2015 City of Franklin Comprehensive Annual Financial Report. City of Franklin, TN, Franklin TN.

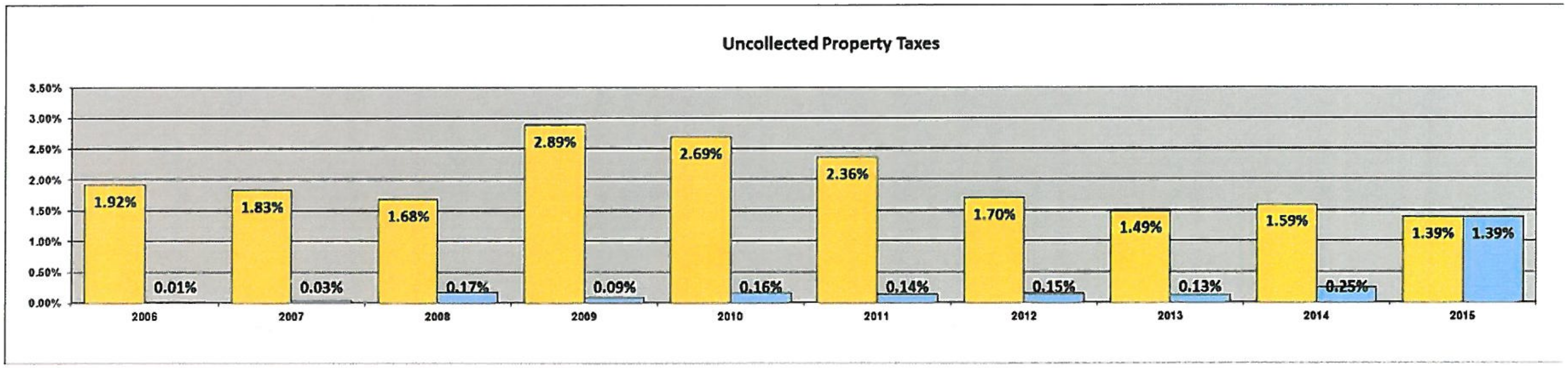
Franklin Trend	
favorable	
marginal	x
unfavorable	
uncertain	

Formula: Revenues Related to Economic Activity / Net Operating Revenues

Warning Trend: Decreasing revenues related to economic activity as a percentage of net operating revenues

Summary: Revenues related to economic activity include construction related revenues such as building permit fees and licenses resulting from new construction and commerce related revenues such as the sales and business taxes. This indicator is important to monitor - decreases in building permit fees may be a leading indicator of smaller future adds to the property tax rolls and this chart demonstrates that nearly one out every two dollars the City collects annually comes directly from economic activity. While this is good when the economy is strong, it illustrates again the delicate balance the City faces when economic times are not as favorable.

Indicator #4: Uncollected Property Taxes *(pg. 14)*



Data comes from 2015 City of Franklin Comprehensive Annual Financial Report. City of Franklin, TN, Franklin TN.

Franklin Trend	
favorable	x
marginal	
unfavorable	
uncertain	

Formula: Uncollected Property Taxes / Property Tax Levy

Warning Trend: Increasing amount of uncollected property taxes as a percentage of net property tax levy.

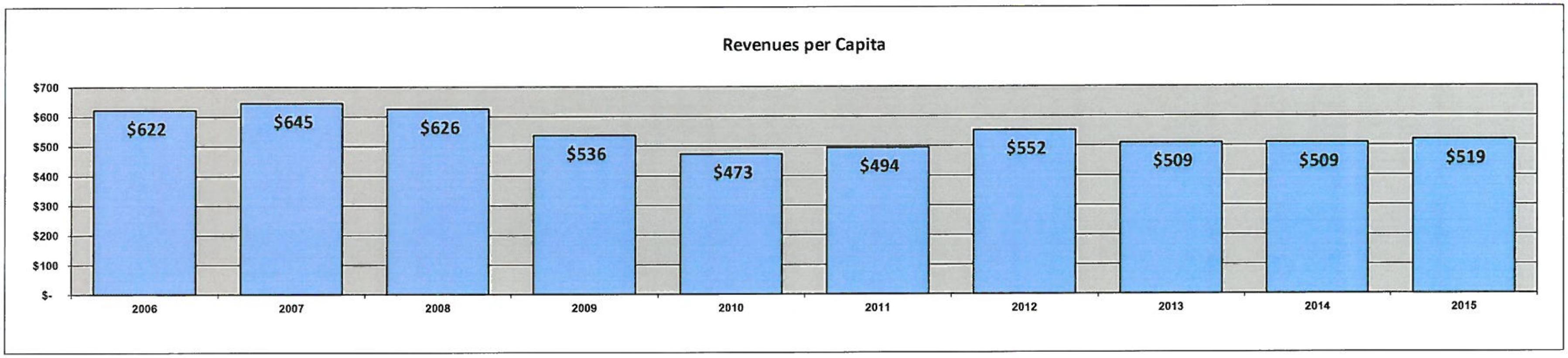
Summary: An increase in uncollected property taxes may indicate an inability by property owners to pay their taxes due to economic conditions. Additionally, as uncollected property taxes rise, liquidity decreases, resulting in less cash on hand for the City to invest. Bond rating organizations generally consider uncollected taxes in excess of five percent as a warning trend. Franklin has exceptionally strong collection rates, regardless of economic circumstances during the last decade.

Summary and Next Steps

- We will unveil more indicators as the budget process progresses & refine these into a final set of indicators.
- Goal is gain a greater appreciation of where we have been to assist in the decision making process

Revenues per Capita

Warning Trend: **Decreasing net operating revenues per capita (constant dollars)**



Formula:	Net Operating Revenues (in constant dollars) / Population

Fiscal Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Net Operating Revenues (Governmental Funds)	$ 59,710,361	$ 63,501,167	$ 71,499,595	$ 62,728,734	$ 56,419,973	$ 66,273,959	$ 75,325,336	$ 71,018,807	$ 76,577,600	$ 79,603,497
Consumer Price Index (CPI)	194.30	199.10	203.13	208.01	212.05	214.73	218.31	223.20	226.76	231.01
CPI in Decimal form	1.94	1.99	2.03	2.08	2.12	2.15	2.18	2.23	2.27	2.31
Net Operating Revenues (in Constant Dollars)	$ 30,731,014	$ 31,894,107	$ 35,198,588	$ 30,157,030	$ 26,606,794	$ 30,863,425	$ 34,504,474	$ 31,818,034	$ 33,770,330	$ 34,458,747
Certified Population	49,412	49,412	56,219	56,219	56,219	62,487	62,487	62,487	66,370	66,370
Revenues per Capita	$ 622	$ 645	$ 626	$ 536	$ 473	$ 494	$ 552	$ 509	$ 509	$ 519

Notes:

Data comes from 2015 City of Franklin Comprehensive Annual Financial Report. City of Franklin, TN, Franklin TN.

Franklin Trend	
favorable	
marginal	x
unfavorable	
uncertain	

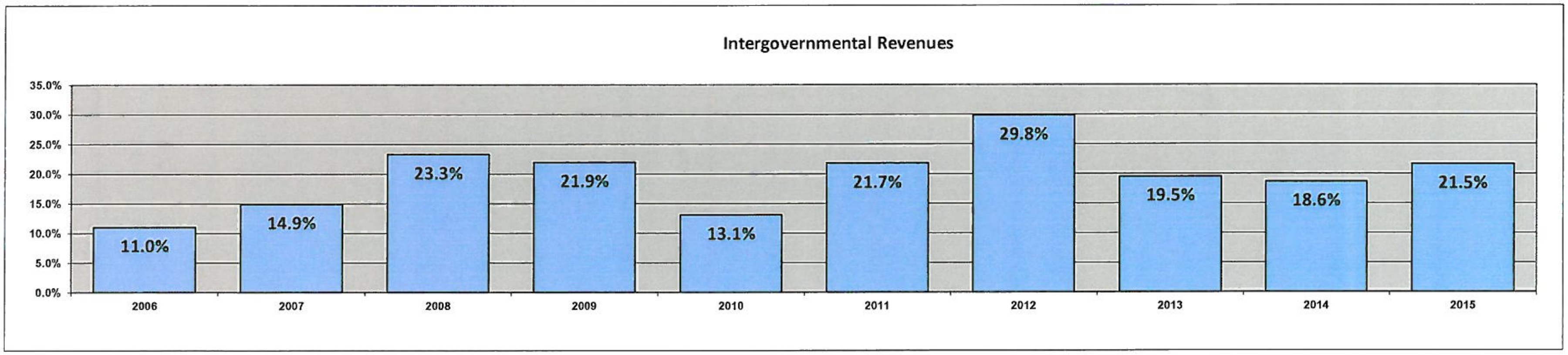
Revenues per Capita:

This indicator examines the amount of net operating revenues produced for the City of Franklin per capita in constant dollars. And the indicator shows that on the whole, the City has been treading water over the last decade. A predictable decline in revenues during the recession has only mildly rebounded, but not nearly to the same levels per capita as pre-recession.

The concern moving forward is although gross revenues will continue to rise, so too will Franklin's population, and there is not necessarily a precise correlation between the two. Increasing populations require more resources to maintain the same level of high quality services which have made

Intergovernmental Revenues

Warning Trend: Increasing amount of intergovernmental operating revenues as a percentage of gross operating revenues



Formula:	Intergovernmental Operating Revenues / Gross Operating Revenues

Fiscal Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Intergovernmental Revenues	$ 7,039,176	$ 10,246,007	$ 17,980,903	$ 15,100,893	$ 8,155,250	$ 16,698,318	$ 25,631,707	$ 15,973,111	$ 16,290,803	$ 19,789,750
Gross Operating Revenues	$ 64,030,656	$ 68,940,330	$ 77,280,828	$ 68,824,420	$ 62,464,916	$ 76,879,525	$ 86,033,637	$ 81,964,587	$ 87,574,179	$ 91,848,483
Intergovernmental Operating Revenues as a % of Gross Operating Revenues	11.0%	14.9%	23.3%	21.9%	13.1%	21.7%	29.8%	19.5%	18.6%	21.5%

Notes:

Data comes from 2015 City of Franklin Comprehensive Annual Financial Report. City of Franklin, TN, Franklin TN.

Franklin Trend	
favorable	
marginal	x
unfavorable	
uncertain	x

Intergovernmental Revenues:

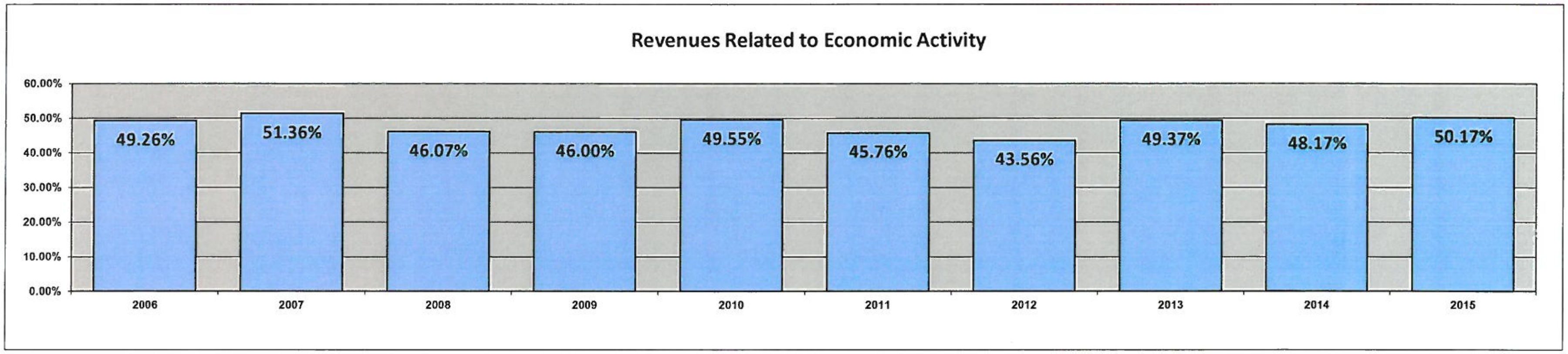
The City of Franklin relies on intergovernmental revenues for a significant portion of its overall revenue portfolio. These revenues are predominantly in the form of aid from the State of Tennessee. In FY 2015, 92% of all intergovernmental revenues came to the City from the State, (25% in the form of State Sales Taxes, 19% in the form of State Businesses Taxes, 16% from State Income Taxes, 12% in the form of Capital Project reimbursements 10% in the form of the Gasoline Tax, 5% in the form of all other funds and 4% for debt service contributions. The remaining 8% came from the federal government for CDBG and Transit activities.

Taking away reimbursements for capital projects and debt service, the City of Franklin is still reliant on the State of Tennessee and the Federal Government for just under 1/5 of all operating revenues annually. Primary funding for road resurfacing and affordable housing efforts for the City comes from the State. Although an important funding source, this indicator shows that the amounts received from other governments are not as

HISTORIC FRANKLIN TENNESSEE

Revenues Related to Economic Activity

Warning Trend: **Decreasing revenues related to economic activity as a percentage of net operating revenues**



Formula:	Revenues Related to Economic Activity / Net Operating Revenues

Fiscal Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Local Sales Tax	$ 22,005,703	$ 23,885,264	$ 23,185,434	$ 21,152,554	$ 20,969,821	$ 22,720,666	$ 24,197,413	$ 25,995,733	$ 27,254,742	$ 28,943,994
State Sales Tax	$ 3,149,627	$ 3,578,356	$ 3,588,358	$ 3,687,950	$ 3,600,721	$ 3,767,317	$ 4,242,695	$ 4,324,811	$ 4,496,081	$ 5,033,141
Business Tax	$ 2,363,300	$ 2,777,563	$ 2,927,635	$ 2,939,829	$ 2,619,428	$ 2,518,958	$ 2,754,341	$ 3,151,224	$ 3,048,468	$ 3,749,746
Building Permits & Licenses	$ 1,893,095	$ 2,375,558	$ 3,240,869	$ 1,077,335	$ 766,173	$ 1,318,725	$ 1,620,166	$ 1,592,736	$ 2,088,774	$ 2,208,560
Total Revenues Related to Economic Activity	**$ 29,411,725**	**$ 32,616,741**	**$ 32,942,296**	**$ 28,857,667**	**$ 27,956,144**	**$ 30,325,667**	**$ 32,814,615**	**$ 35,064,504**	**$ 36,888,065**	**$ 39,935,441**
Net Operating Revenues	**$ 59,710,361**	**$ 63,501,167**	**$ 71,499,595**	**$ 62,728,734**	**$ 56,419,973**	**$ 66,273,959**	**$ 75,325,336**	**$ 71,018,807**	**$ 76,577,600**	**$ 79,603,497**
Revenues Related to Economic Growth	49.26%	51.36%	46.07%	46.00%	49.55%	45.76%	43.56%	49.37%	48.17%	50.17%

Notes:

Data comes from 2015 City of Franklin Comprehensive Annual Financial Report & FY 2017 Revenue Model. City of Franklin, TN, Franklin TN.

Revenues Related to Economic Activity

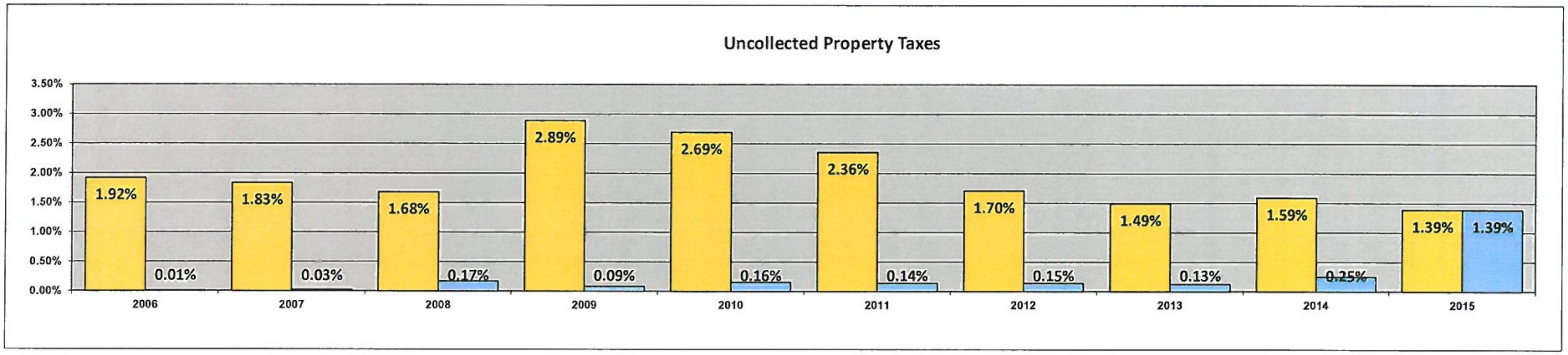
Revenues related to economic activity include construction related revenues such as building permit fees and licenses resulting from new construction and commerce related revenues such as the sales and business taxes. This indicator is important to monitor for several reasons. First, a decrease in building permit fees may be a leading indicator of smaller future adds to the property tax rolls, which affects another primary revenue stream. Second, this chart demonstrates that nearly one out every two dollars the City collects annually comes directly from economic activity. While this is good when the economy is strong, it illustrates again the delicate balance the City faces when economic times are not as favorable.

Franklin Trend	
favorable	
marginal	x
unfavorable	
uncertain	

HISTORIC FRANKLIN TENNESSEE

Uncollected Property Taxes

Warning Trend: Increasing amount of uncollected property taxes as a percentage of net property tax levy.



Formula:	Uncollected Property Taxes / Property Tax Levy

Fiscal Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Total Property Tax Levy	$ 9,118,460	$ 9,611,622	$ 10,214,031	$ 10,739,928	$ 11,468,281	$ 11,785,700	$ 11,718,525	$ 11,902,186	$ 12,342,702	$ 13,742,347
Property Tax Collections Within One Year	$ 8,943,537	$ 9,435,282	$ 10,042,817	$ 10,429,879	$ 11,159,219	$ 11,507,981	$ 11,519,012	$ 11,724,940	$ 12,146,687	$ 13,551,648
Uncollected Property Taxes After One Year	$ 174,923	$ 176,340	$ 171,214	$ 310,049	$ 309,062	$ 277,719	$ 199,513	$ 177,246	$ 196,015	$ 190,699
Uncollected Property Taxes Collected within One Year as a % of Tax Levy	1.92%	1.83%	1.68%	2.89%	2.69%	2.36%	1.70%	1.49%	1.59%	1.39%
Total Property Tax Collections	$ 9,117,222	$ 9,609,019	$ 10,196,694	$ 10,730,772	$ 11,450,402	$ 11,768,998	$ 11,701,478	$ 11,886,970	$ 12,311,843	$ 13,551,648
Uncollected Property Taxes	$ 1,238	$ 2,603	$ 17,337	$ 9,156	$ 17,879	$ 16,702	$ 17,047	$ 15,216	$ 30,859	$ 190,699
Uncollected Property Taxes as a % of Tax Levy	0.01%	0.03%	0.17%	0.09%	0.16%	0.14%	0.15%	0.13%	0.25%	1.39%

Notes:

Data comes from 2015 City of Franklin Comprehensive Annual Financial Report. City of Franklin, TN, Franklin TN.

Uncollected Property Taxes:

An increase in uncollected property taxes may indicate an inability by property owners to pay their taxes due to economic conditions. Additionally, as uncollected property taxes rise, liquidity decreases, resulting in less cash on hand for the City to invest. Bond rating organizations generally consider uncollected taxes in excess of five percent as a warning trend. Franklin has exceptionally strong collection rates, regardless of economic circumstances during the last decade.

Franklin Trend	
favorable	X
marginal	
unfavorable	
uncertain	

Provisions being considered for the Disbursement Policy are:

1. Who should approve invoices of various types and amounts?

2. What support is needed with an invoice to ensure it is ready for payment?

3. What is the default or preferred method of payment?

4. What are the limited circumstances in which advance payments are allowed?

5, What is process for urgent payments?

6. When are automatic withdrawal payments allowed?

7. When are wire payments permitted?

8. When should purchasing cards to be used?

9. What is process for year-end closing?

10. What is timeframe for making vendor payments?

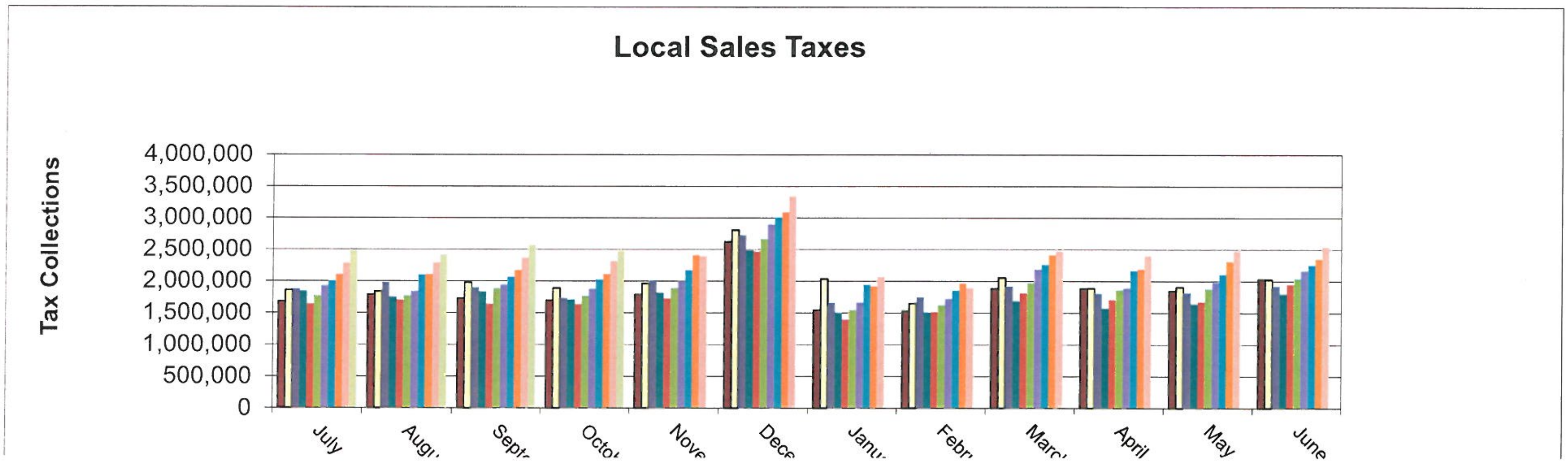
11. What is process if vendor charges fees on use of purchasing cards?

12. What processes are in place to ensure budget, contract, bonds/leases, and grant compliance?

13. If exception to policy is needed, what is process and how should exception be reported?

Local Sales Tax Revenue Comparison

Month	FY06	FY07	FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	% over prior yr	$ over prior yr
July	1,676,862	1,857,805	1,876,318	1,842,160	1,646,449	1,769,523	1,925,395	2,003,719	2,113,374	2,288,457	2,477,647	8.3%	189,190
August	1,788,477	1,837,563	1,985,123	1,747,507	1,711,487	1,774,021	1,843,928	2,101,518	2,115,836	2,296,081	2,420,111	5.4%	124,030
September	1,724,983	1,977,557	1,900,808	1,834,296	1,645,241	1,888,809	1,946,970	2,065,402	2,178,174	2,374,572	2,571,550	8.3%	196,978
October	1,695,501	1,887,613	1,734,361	1,707,123	1,639,767	1,767,404	1,881,099	2,026,865	2,117,978	2,327,025	2,485,462	6.8%	158,437
November	1,787,276	1,960,370	2,018,105	1,816,125	1,736,146	1,892,149	1,998,723	2,176,371	2,419,578	2,399,941			0
December	2,617,849	2,806,905	2,730,286	2,491,017	2,479,640	2,670,491	2,902,675	3,012,759	3,097,595	3,345,841			0
January	1,544,557	2,034,121	1,664,281	1,502,087	1,401,398	1,552,324	1,664,281	1,948,752	1,926,687	2,079,073			0
February	1,526,301	1,649,397	1,752,131	1,507,868	1,521,898	1,628,745	1,729,002	1,856,748	1,973,541	1,900,629			0
March	1,880,654	2,054,793	1,925,296	1,688,794	1,819,095	1,979,080	2,191,405	2,265,006	2,421,918	2,479,918			0
April	1,883,777	1,885,024	1,812,244	1,572,824	1,719,674	1,866,180	1,897,741	2,168,372	2,201,566	2,410,499			0
May	1,846,229	1,909,074	1,824,127	1,642,271	1,686,756	1,884,275	1,989,477	2,109,923	2,323,975	2,489,724			0
June	2,033,237	2,025,044	1,926,353	1,800,044	1,961,270	2,047,664	2,168,095	2,260,297	2,364,520	2,552,236			0
Total	**22,005,703**	**23,885,264**	**23,149,433**	**21,152,117**	**20,968,821**	**22,720,667**	**24,138,792**	**25,995,732**	**27,254,742**	**28,943,994**	**9,954,770**	**9,286,136**	**668,634**
Budgeted													
	Up	Up	Down	*Down*	*Down*	*year to date*	*year to date*	*year to date*	*year to date*	*year to date*	*year to date*	*last yr YTD*	*YTD difference*
	11.2%	8.5%	-3.1%	-8.6%	-0.9%	8.4%	6.2%	7.7%	4.8%	6.2%	7.2%	9,286,136	



MEMORANDUM

December 16, 2015

TO: Eric Stuckey, City Administrator

FROM: Russ Truell, ACA/CFO

RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for December was $2,485,462 compared to $2,327,025 for the same month in 2014, an increase of $158,437, or 6.8%. [The December remittance is for sales tax collected during the month of October, representing the fourth month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 7.0% from the prior year.

Year-to-date, the City has received $9.95 million compared to $9.28 million in the previous year, a difference of $668,635 or 7.2%. The State of Tennessee sales tax collections, year-to-date, are $2.69 billion compared to $2.50 billion in the prior year, a difference of $184.9 million or 7.4%.

For budget comparisons, the City anticipated collections of $9.86 million through four months of the fiscal year. Through the month of October, the City is $91,069, or 0.9%, above budgeted collections. As a further comparison, the October collection of $2.48 million compares to $1.70 million in 2008, $1.63 million in 2009, $1.76 million in 2010, $1.88 million in 2011, $2.02 million in 2012 and $2.11 million in 2013.

The local sales tax collections have increased year-over-year in 65 of the last 68 months reported.

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TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR
WILLIAMSON COUNTY
1320 W MAIN ST STE 125
FRANKLIN TN 37064-3700

December 11, 2015

Month of:	NOVEMBER
Tot. Collections:	$8,668,088.98
Cost of Admin:	$97,516.00
Net Collections:	$8,570,572.98

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	$312,899.61	$3,520.12	$309,379.49
FRANKLIN	$5,078,266.96	$57,130.50	$5,021,136.46
FAIRVIEW	$225,896.73	$2,541.34	$223,355.39
BRENTWOOD	$2,488,173.06	$27,991.95	$2,460,181.11
SPRING HILL	$370,984.10	$4,173.57	$366,810.53
THOMPSON STATION	$118,418.65	$1,332.21	$117,086.44
NOLENSVILLE	$73,449.87	$826.31	$72,623.56

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 532-8944 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted.

TN Department of Finance & Administration

FOR IMMEDIATE RELEASE
Tuesday, December 15, 2015

CONTACT: Lola Potter
OFFICE: 615-532-8560

NOVEMBER REVENUES

NASHVILLE, Tenn. – Tennessee revenue collections for November continued to reflect economic growth. Finance and Administration Commissioner Larry Martin reported today that November collections were $902.6 million, which is 9.58% more than November 2014.

"We believe the current fiscal year will show moderate growth, somewhat better than most recent post-recession years," Martin said. "Sales tax revenues are improved from last year, but economists aren't certain we will sustain this growth pattern. We won't know how after-Thanksgiving retail sales performed until this time next month.

"Franchise and excise taxes, which have been volatile in recent years, have been more than budgeted levels for the last three months."

On an accrual basis, November is the fourth month in the 2015-2016 fiscal year.

November collections were $50.9 million more than the budgeted estimate. The general fund was over collected by $42.6 million, and the four other funds that share in state tax collections were over collected by $8.3 million.

Sales tax collections were $34.6 million more than the estimate for November. The growth rate was positive 7.04%. Year-to-date the growth rate for four months is positive 7.37%.

Franchise and excise combined collections for November were $41.1 million, which is $4.9 million more than the budgeted estimate of $36.2 million. Year-to-date the growth rate for four months is 24.00%.

Gasoline and motor fuel collections were $4.3 million more than the budgeted estimate of $72.0 million. For four months year-to-date collections are $15.4 million more than the budgeted estimate.

Tobacco tax collections for the month were over collected by $2.9 million.

Privilege tax collections were $0.2 million less than the budgeted estimate of $21.3 million.

Inheritance and Estate taxes were over collected by $2.4 million for the month. Year-to-date collections for four months are $7.5 million more than the budgeted estimate.

- MORE –

Business tax collections were $1.9 million less than the November estimate.

All other taxes were over collected by a net of $3.9 million.

Year-to-date collections for four months were $274.2 million more than the budgeted estimate. The general fund was over collected by $250.5 million and the four other funds were over collected by $23.7 million.

The budgeted revenue estimates for 2015-2016 are based on the State Funding Board's consensus recommendation of December 16th, 2014 and adopted by the first session of the 109th General Assembly in April 2015. Also incorporated in the estimates are any changes in revenue enacted during the 2015 session of the General Assembly. These estimates are available on the state's website at
http://www.tn.gov/finance/news/category/revenues.

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Table 1
Revenue Collections by Fund
November
2015-2016

Fund	2015 Actual	2015 Budgeted	2015 B/(W)	2015 Percent	2014 Actual	2015 B/(W)	2015 Percent
General Fund	$733,345,000	$690,723,000	$42,622,000	6.17%	$667,237,000	$66,108,000	9.91%
Highway Fund	60,715,000	56,527,000	4,188,000	7.41%	56,047,000	4,668,000	8.33%
Sinking Fund	34,200,000	33,856,000	344,000	1.02%	31,126,000	3,074,000	9.88%
City & County Fund	70,750,000	66,998,000	3,752,000	5.60%	65,661,000	5,089,000	7.75%
Earmarked Fund	3,584,000	3,584,000	0	0.00%	3,583,000	1,000	0.03%
Total	**$902,594,000**	**$851,688,000**	**$50,906,000**	**5.98%**	**$823,654,000**	**$78,940,000**	**9.58%**

Revenue Collections by Tax
November
2015-2016

Tax Source	2015 Actual	2015 Budgeted	2015 B/(W)	2015 Percent	2014 Actual	2015 B/(W)	2015 Percent
Franchise & Excise	$41,110,000	$36,200,000	$4,910,000	13.56%	$16,137,000	$24,973,000	154.76%
Income	1,437,000	1,077,000	360,000	33.43%	1,277,000	160,000	12.53%
Inheritance & Estate	5,043,000	2,622,000	2,421,000	92.33%	6,715,000	(1,672,000)	-24.90%
Gasoline	56,689,000	52,483,000	4,206,000	8.01%	50,827,000	5,862,000	11.53%
Petroleum Special	5,862,000	5,598,000	264,000	4.72%	5,315,000	547,000	10.29%
Tobacco	23,816,000	20,921,000	2,895,000	13.84%	18,548,000	5,268,000	28.40%
Beer	1,491,000	1,414,000	77,000	5.45%	1,524,000	(33,000)	-2.17%
Motor Vehicle Registration	20,575,000	18,036,000	2,539,000	14.08%	20,071,000	504,000	2.51%
Motor Vehicle Title	1,919,000	1,267,000	652,000	51.46%	938,000	981,000	104.58%
Mixed Drink	8,441,000	7,287,000	1,154,000	15.84%	7,373,000	1,068,000	14.49%
Business	2,631,000	4,520,000	(1,889,000)	-41.79%	4,570,000	(1,939,000)	-42.43%
Privilege	21,078,000	21,283,000	(205,000)	-0.96%	22,633,000	(1,555,000)	-6.87%
Gross Receipts	(198,000)	12,000	(210,000)	-1750.00%	(287,000)	89,000	31.01%
TVA - In Lieu of Tax Payments	28,454,000	29,062,000	(608,000)	-2.09%	28,623,000	(169,000)	-0.59%
Alcoholic Beverage	5,021,000	4,947,000	74,000	1.50%	5,006,000	15,000	0.30%
Sales and Use	665,383,000	630,813,000	34,570,000	5.48%	621,620,000	43,763,000	7.04%
Motor Vehicle Fuel	13,737,000	13,911,000	(174,000)	-1.25%	12,563,000	1,174,000	9.34%
Severance	105,000	222,000	(117,000)	-52.70%	189,000	(84,000)	-44.44%
Coin-operated Amusement	0	13,000	(13,000)	-100.00%	12,000	(12,000)	NA
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	**$902,594,000**	**$851,688,000**	**$50,906,000**	**5.98%**	**$823,654,000**	**$78,940,000**	**9.58%**

Table 2
Revenue Collections by Fund
Year-to-Date
August - November
2015-2016

Fund	2015 - 2016 Actual	2015 - 2016 Budgeted	2015 - 2016 B/(W)	2015 - 2016 Percent	2014-2015 Actual	2015-2016 B/(W)	2015-2016 Percent
General Fund	$3,290,971,000	$3,040,518,000	$250,453,000	8.24%	$3,052,997,000	$237,974,000	7.79%
Highway Fund	237,206,000	230,386,000	6,820,000	2.96%	232,739,000	4,467,000	1.92%
Sinking Fund	136,960,000	135,793,000	1,167,000	0.86%	124,748,000	12,212,000	9.79%
City & County Fund	325,622,000	309,890,000	15,732,000	5.08%	293,976,000	31,646,000	10.76%
Earmarked Fund	14,333,000	14,334,000	(1,000)	-0.01%	14,334,000	(1,000)	-0.01%
Total	**$4,005,092,000**	**$3,730,921,000**	**$274,171,000**	**7.35%**	**$3,718,794,000**	**$286,298,000**	**7.70%**

Revenue Collections by Tax
Year-to-Date
August - November
2015-2016

Tax Source	2015 - 2016 Actual	2015 - 2016 Budgeted	2015 - 2016 B/(W)	2015 - 2016 Percent	2014-2015 Actual	2015-2016 B/(W)	2015-2016 Percent
Franchise & Excise	$491,085,000	$402,900,000	$88,185,000	21.89%	$396,039,000	$95,046,000	24.00%
Income	12,468,000	7,613,000	4,855,000	63.77%	9,947,000	2,521,000	25.34%
Inheritance & Estate	22,082,000	14,610,000	7,472,000	51.14%	34,585,000	(12,503,000)	-36.15%
Gasoline	223,270,000	209,963,000	13,307,000	6.34%	209,778,000	13,492,000	6.43%
Petroleum Special	22,814,000	22,130,000	684,000	3.09%	21,718,000	1,096,000	5.05%
Tobacco	89,892,000	84,087,000	5,805,000	6.90%	89,292,000	600,000	0.67%
Beer	6,277,000	6,023,000	254,000	4.22%	6,268,000	9,000	0.14%
Motor Vehicle Registration	84,458,000	77,903,000	6,555,000	8.41%	82,154,000	2,304,000	2.80%
Motor Vehicle Title	6,890,000	5,878,000	1,012,000	17.22%	4,146,000	2,744,000	66.18%
Mixed Drink	31,441,000	28,220,000	3,221,000	11.41%	27,820,000	3,621,000	13.02%
Business	15,670,000	15,070,000	600,000	3.98%	21,438,000	(5,768,000)	-26.91%
Privilege	98,380,000	88,484,000	9,896,000	11.18%	101,989,000	(3,609,000)	-3.54%
Gross Receipts	8,576,000	13,285,000	(4,709,000)	-35.45%	13,382,000	(4,806,000)	-35.91%
TVA - In Lieu of Tax Payments	121,280,000	121,507,000	(227,000)	-0.19%	118,070,000	3,210,000	2.72%
Alcoholic Beverage	19,221,000	18,297,000	924,000	5.05%	18,027,000	1,194,000	6.62%
Sales and Use	2,693,559,000	2,558,131,000	135,428,000	5.29%	2,508,594,000	184,965,000	7.37%
Motor Vehicle Fuel	57,153,000	55,792,000	1,361,000	2.44%	54,575,000	2,578,000	4.72%
Severance	540,000	954,000	(414,000)	-43.40%	909,000	(369,000)	-40.59%
Coin-operated Amusement	36,000	74,000	(38,000)	-51.35%	63,000	(27,000)	-42.86%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	**$4,005,092,000**	**$3,730,921,000**	**$274,171,000**	**7.35%**	**$3,718,794,000**	**$286,298,000**	**7.70%**

The TMA Group
Statement of Activities
Grant 20, Franklin Transit Service
For the Five Months Ending November 30, 2015

	Month Actual	Month Budget	YTD Actual	YTD Budget	Total Budget
Revenues					
Revenue - Contracts	$ 860.00	$ 833.33	$ 7,185.00	$ 4,166.65	10,000.00
COF Transit Operating	132,984.16	132,984.16	664,920.80	664,920.80	1,595,809.92
Reimbursed to COF Transit Oper	(250,018.98)	(214,569.99)	(307,314.51)	(332,121.24)	(1,079,115.92)
Revenue - Fares Fixed Route	3,648.82	2,125.00	9,000.18	10,625.00	25,500.00
Revenue - Fares TODD	3,918.00	4,958.33	21,002.00	24,791.65	59,500.00
Revenue - Transit Fares; HT	11,472.00	14,000.00	11,472.00	15,200.00	16,000.00
Revenue - Building & EquipRent	800.00	800.00	4,000.00	4,000.00	9,700.00
Revenue - Transit-Interest	279.40	266.67	1,473.12	1,333.35	3,200.00
Revenue - Operating Assistance	0.00	0.00	0.00	0.00	250,000.00
State New Freedoms	0.00	0.00	0.00	0.00	13,500.00
State 5307 IT	0.00	0.00	0.00	0.00	2,800.00
State 5307 Cap. Cost. Contract	25,575.11	20,953.33	25,575.11	20,953.33	50,288.00
State 5309 Rent Assistance	0.00	0.00	0.00	0.00	4,050.00
Federal New Freedoms	0.00	0.00	0.00	0.00	27,000.00
Federal 5307 IT	0.00	0.00	0.00	0.00	22,400.00
Feder 5307 Preventative Mainte	0.00	0.00	21,450.00	21,500.00	85,008.00
Feder 5307 Cap. Cost. Contract	204,600.84	171,466.66	204,600.84	171,466.66	411,520.00
Federal 5309 Rent Assistance	0.00	0.00	0.00	0.00	32,400.00
Total Revenues	**134,119.35**	**133,817.49**	**663,364.54**	**606,836.20**	**1,539,560.00**
Direct Cost of Program					
Salaries	59,465.10	45,649.99	259,684.26	215,649.95	531,500.00
Employer Taxes and Benefits	17,763.00	16,796.67	86,491.60	83,983.35	202,860.00
Professional Services	2,926.50	2,375.00	16,101.75	11,875.00	28,500.00
Transit Bldg/Oper. Maintenance	416.00	833.33	2,860.93	4,166.65	10,000.00
Transit Maintenance	6,807.96	6,750.00	33,736.89	33,750.00	81,000.00
Transit Center Cleaning	422.00	416.67	2,110.00	2,083.35	5,000.00
Transit Security	50.00	0.00	225.00	0.00	0.00
Education/Community Outreach	0.00	83.33	0.00	416.65	1,000.00
Education/Community Outreach	62.36	0.00	62.36	0.00	0.00
Promotional Products	0.00	333.33	0.00	1,666.65	4,000.00
Print Advertising	724.50	666.67	4,162.32	3,333.35	8,000.00
Print Advertising HT	911.50	0.00	911.50	0.00	0.00
Radio Advertising/Web	850.00	500.00	2,750.00	2,500.00	6,000.00
Printed Brochures & Pieces	138.00	500.00	138.00	2,500.00	6,000.00
Legal Fees	0.00	208.33	100.00	1,041.65	2,500.00
Transit-DAM Compliance	248.00	166.67	1,246.00	833.35	2,000.00
Transit Fuel	5,024.45	10,833.34	32,587.16	54,166.70	130,500.00
Supplies	645.68	0.00	2,631.92	0.00	0.00
Transit Maint. Fac - Utilities	1,704.08	1,875.00	8,481.20	9,375.00	22,500.00
Radio Communications	90.00	0.00	1,607.92	0.00	0.00
Trolley Insurance	6,608.33	5,583.33	32,165.61	27,916.65	67,000.00
Transit General Liability	1,806.45	500.00	4,759.35	2,500.00	6,000.00
Errors & Omissions Liability	606.68	541.67	2,896.14	2,708.35	6,500.00
Vehicle Licensing & Registrati	0.00	0.00	17.50	0.00	0.00
Dues, Subs, Tuition	620.67	583.33	3,436.72	2,916.65	7,000.00
Meetings	7.09	41.67	627.09	208.35	500.00

The TMA Group
Statement of Activities
Grant 20, Franklin Transit Service
For the Five Months Ending November 30, 2015

	Month Actual	Month Budget	YTD Actual	YTD Budget	Total Budget
Travel and Training	2,689.53	833.33	4,095.11	4,166.65	10,000.00
Trolley Cleaning Supplies	410.00	708.33	3,068.95	3,541.65	8,500.00
Equipment - Other	0.00	0.00	400.00	0.00	0.00
Bank Credit Card Charges	305.19	103.33	321.34	261.65	500.00
Transit Maint. Facility-Rent	3,354.67	3,375.00	16,773.35	16,875.00	40,500.00
Depreciation - Transit Off Equ	152.26	8.33	703.20	41.65	100.00
Total Direct Cost of Program	**114,810.00**	**100,266.65**	**525,153.17**	**488,478.25**	**1,187,960.00**
Indirect Expenditures	40,882.98	29,300.00	174,330.78	146,500.00	351,600.00
Net Difference - Operations	**($ 21,573.63)**	**$ 4,250.84**	**($ 36,119.41)**	**($ 28,142.05)**	**0.00**
Planning					
Federal 5307 Planning	$ 0.00	$ 0.00	$ 7,226.08	$ 7,691.67	35,000.00
State 5307 Planning	0.00	0.00	903.26	964.58	4,375.00
COF Planning Cost Share	0.00	0.00	903.26	964.58	4,375.00
Total Planning Revenues	**0.00**	**0.00**	**9,032.60**	**9,620.83**	**43,750.00**
Planning Costs					
Planning/Transit	0.00	0.00	9,032.60	9,620.83	43,750.00
Net Difference - Planning	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$ 0.00**	**0.00**
Equipment					
Federal 5307 Capital Expenditu	$ 0.00	$ 0.00	$ 46,980.00	$ 47,640.00	180,000.00
State 5307 Capital Expenditure	0.00	0.00	5,873.00	5,955.00	22,500.00
COF Capital Cost Share	0.00	0.00	5,872.00	5,955.00	22,500.00
Total Equipment Revenues	**0.00**	**0.00**	**58,725.00**	**59,550.00**	**225,000.00**
Equipment Costs					
Equipment - Transit	0.00	0.00	58,725.00	59,550.00	225,000.00
Net Difference - Equipment	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$ 0.00**	**0.00**

Marriott
HOTELS & RESORTS

Franklin Marriott Cool Springs
700 Cool Springs Boulevard
Franklin, TN 37067
t: 615.261.6100 f: 615.261.6161
Marriott.com/BNACS

December 14, 2015

Mr. Russ Truell, CFO
City of Franklin, Tennessee
109 Third Avenue South
Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end November 2015.

A summary of the financial and distribution date is as follows:

COOL SPRINGS CONFERENCE CENTER
November 2015

	CURRENT MONTH			YEAR-TO-DATE		
	ACTUAL	BUDGET	LAST YR	ACTUAL	BUDGET	LAST YR
GROSS REVENUE	498,177	497,492	519,322	2,427,624	2,038,225	2,487,355
HOUSE PROFIT	39,443	43,057	102,953	139,240	(91,040)	105,548
Less: FIXED EXPENSES	17,405	19,196	26,718	91,831	95,980	100,763
NET INCOME	22,038	23,861	76,235	47,409	(187,020)	4,785
Less: FF&E RESERVE 5% (PY 4%)	24,909	24,875	25,966	121,381	101,911	124,368
NET CASH FLOW	(2,871)	(1,014)	50,269	(73,972)	(288,932)	(119,583)

TOTAL CURRENT BALANCE DUE TO OWNERS	(2,871.00)
TOTAL DUE TO CITY OF FRANKLIN	(1,435.50)
TOTAL DUE TO WILLIAMSON COUNTY	(1,435.50)

In the 2014/2015 fiscal year, the FF&E Reserve was trued up to 5% of revenue in March. For comparison purposes, it is showing above as if it had been recorded at 5% in the current month and year-to-date.

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Randy Hansen
Controller

Michael Sanders
General Manager

Results of Fuel Hedging Program, FY2015-2016, through month of November

							7.14%	3.30%	
							12,000 gallons	*9,700 gallons*	
Gas Price	Gas Contract	Spread	Diesel Price	Diesel Contract	Spread	Month	**Gas Contracts**	**Diesel Contracts**	Total
$1.9111	$2.6883	($0.777)	$1.6184	$1.7275	($0.109)	July	($9,326.40)	($1,058.16)	($10,384.56)
1.6036	2.6883	-1.085	1.4614	1.7275	-0.266	August	($13,016.40)	($2,580.90)	(15,597.30)
1.3817	2.6883	-1.307	1.4423	1.7275	-0.285	September	($15,679.20)	($2,766.15)	(18,445.35)
1.3383	2.6883	-1.350	1.4186	1.7275	-0.309	October	($16,200.00)	($2,996.02)	(19,196.02)
1.3343	2.6883	-1.354	1.3584	1.7275	-0.369	November	($16,248.00)	($3,579.90)	(19,827.90)
0.0000	0.0000	0.000	0.0000	0.0000	0.000	December	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	January	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	February	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	March	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	April	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	May	$0.00	$0.00	0.00
0.0000	0.0000	0.000	0.0000	0.0000	0.000	June	$0.00	$0.00	0.00
1.7574	2.6883	-0.931	1.5399	1.7275	-0.188	**Fiscal Yr Total**	**-70,470.00**	**-12,981.14**	**-83,451.14**
	Average			Average					

Contract schedule:

Contract	Trade Date	Effective Date	Termination Date	Price	Gallons
Diesel	2/1/15	7/1/15	6/30/16	1.728	294,000
Gasoline	6/5/14	7/1/14	6/30/16	2.690	84,000
Gasoline	8/7/14	9/1/14	6/30/16	2.687	84,000

CITY of FRANKLIN
2015 PROPERTY TAX COLLECTIONS
As of November 30, 2015

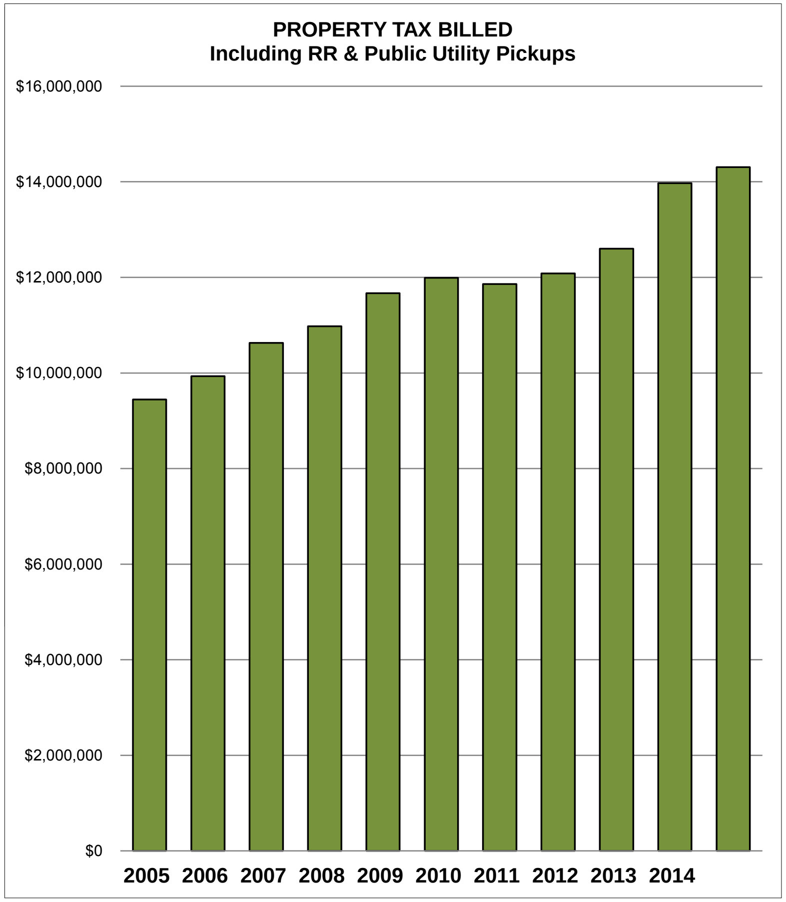
YEAR	Beginning Balance	150 Corrections	600 Refunds	400 Adjustments	100 Pickups	210 Cleanup	700 Returned Checks	200 Receipts	AR Balance
2015	$14,306,693	($7,589)	$0	$0	$34,126	$304,597	$0	($1,203,684)	$13,434,144
2014	$13,742,347	($427,117)	$0	$0	$657,696	$256,113	($256,113)	($13,890,843)	$82,083
Prior Years (2004 - 2013)	$74,656,547	($173,423)	$837,477	($17,310)	$1,724,372	($600)	$22,114	($76,993,441)	$55,737

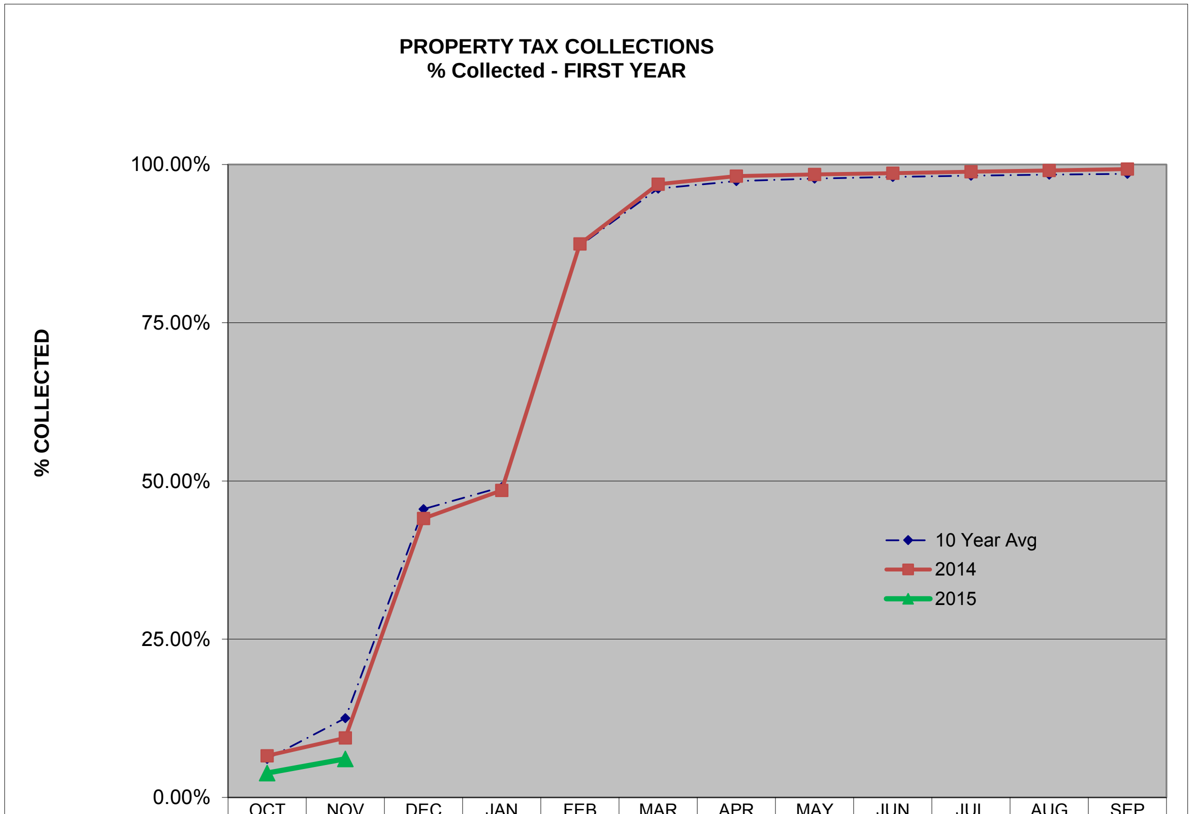
Beginning Balance does not include RR & Public Utilities added later, rollbacks & other adjustments

RR and Public Utilities typically added in January (reflected in 100 PICKUPS); typically about $200k annually

2011 and earlier have been turned over to Clerk & Master to initiate legal action for collection

Receipts include penalty & interest (bills are issued in October and Penalty/interest apply starting the following March)





	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
10 Year Avg	6.09%	12.54%	45.55%	49.04%	87.19%	96.20%	97.38%	97.77%	98.03%	98.23%	98.40%	98.53%
2014	6.58%	9.41%	44.06%	48.50%	87.45%	96.89%	98.16%	98.43%	98.64%	98.85%	99.04%	99.28%
2015	3.85%	6.10%										

Building Permits

Month	FY2016	FY2015	BUDGET	Variance from Last Year	Variance from Budget
July	219,601	82,353	79,337	137,248	140,264
August	107,814	69,863	67,304	37,951	40,510
September	186,497	127,700	123,023	58,797	63,474
October	184,004	123,191	118,679	60,813	65,325
November	153,876	94,573	91,109	59,303	62,767
December	0	74,673	71,938	0	0
January	0	117,569	113,263	0	0
February	0	81,060	78,091	0	0
March	0	138,911	133,823	0	0
April	0	171,524	165,242	0	0
May	0	153,798	148,165	0	0
June	0	190,972	183,978	0	0
Total (year-to-date)	851,792	1,426,187	1,373,951	354,112	372,340
% of Prior Year YTD/ % of Budget YTD >>>>>				171.2%	177.7%

* seasonality based on last year's results

110-32120

Road Impact fees

Month	FY2016	FY2015	BUDGET	Variance from Last Year	Variance from Budget
July	733,816	229,572	369,312	504,244	364,504
August	215,478	139,840	224,960	75,638	(9,482)
September	500,364	217,394	349,721	282,970	150,643
October	956,474	200,301	322,224	756,173	634,250
November	1,438,657	254,561	409,511	1,184,096	1,029,146
December	0	168,587	271,205	0	0
January	0	186,851	300,587	0	0
February	0	183,500	295,196	0	0
March	0	255,892	411,653	0	0
April	0	925,840	1,489,396	0	0
May	0	432,960	696,501	0	0
June	0	391,681	630,096	0	0
Total (year-to-date)	3,844,789	3,586,979	5,770,361	2,803,121	2,169,061
% of Prior Year YTD/ % of Budget YTD >>>>>				369.1%	229.4%

* seasonality based on last year's results

128-32800

Facilities Tax

Month	FY2016	FY2015	BUDGET	Variance from Last Year	Variance from Budget
July	460,763	174,169	149,610	286,594	311,153
August	138,739	128,599	110,466	10,140	28,273
September	392,050	155,707	133,752	236,343	258,298
October	693,869	211,229	181,445	482,640	512,424
November	561,169	160,556	137,917	400,613	423,252
December	0	168,587	144,815	0	0
January	0	186,851	160,504	0	0
February	0	130,798	112,355	0	0
March	0	227,269	195,223	0	0
April	0	383,594	329,506	0	0
May	0	256,477	220,313	0	0
June	0	284,637	244,502	0	0
Total (year-to-date)	2,246,590	2,468,473	2,120,407	1,416,330	1,533,400
% of Prior Year YTD/ % of Budget YTD >>>>>				270.6%	315.0%

* seasonality based on last year's results

130-31600

Williamson County Facilities Tax

Month	FY2016	FY2015	BUDGET	Variance from Last Year	Variance from Budget
July	143,941	83,121	83,121	60,820	60,820
August	101,030	77,682	29,478	23,348	71,552
September	89,284	66,808	66,808	22,476	22,476
October	100,660	75,521	142,478	25,139	(41,818)
November	101,862	80,039	80,039	21,823	21,823
December	0	77,729	77,729	0	0
January	0	67,795	67,795	0	0
February	0	83,183	83,183	0	0
March	0	79,939	79,939	0	0
April	0	96,468	96,468	0	0
May	0	100,933	100,933	0	0
June	0	93,387	93,387	0	0
Total (year-to-date)	536,776	982,605	982,605	153,606	134,853
% of Prior Year YTD/ % of Budget YTD >>>>>				140.1%	133.6%

* seasonality based on last year's results
budgeted in Capital Projects Fund beginning with FY11
310-31600

GOVERNMENT PORTFOLIO ADVISORS

Monthly Report

Account

City of Franklin - Core Investment Fund

11/30/2015

Table of Contents

MONTH END COMMENTARY - NOVEMBER 2015

Interest rates rose across the curve as the financial markets anticipate a rate hike in December. While most participants are expecting a rate hike this month, the main question remains regarding the strength and length of future interest rate hikes. Will the U.S. economy be strong enough to warrant future hikes? Will the global financial recovery catch up to the recovery in the U.S.? Overall, the expectations are for rates to remain low as the Fed is committed to a cautious policy and the gradual pace of rate increases. The largest increase in rates this month came in the two to three year part of the curve. Both two-year and three-year Treasury Notes increased 20 basis points in November. The Two-year moved from .73% to .93% while the Three-year increased from 1.02% to 1.22%, the highest levels since 2010.

The Yield Curve: With the anticipated tightening by the Fed, the yield curve has flattened. Since the first of the year, yields on 2-year Treasuries are up 41.7% as opposed to 10-year Treasury notes which are only up in yield 2.7% since the beginning of the year. One year ago, the spread between 2-year Treasuries and 5-year Treasuries was 101 basis points. November ended with the spread between 2's and 5's at 71 basis points.

Non-farm Payrolls/Unemployment: Total nonfarm payrolls grew 271,000, a sharp jump from weak August and September numbers and well above the consensus expectation of 185,000. The unemployment rate dropped from 5.1% to 5.0%. Another important number was the growth in average hourly earnings, which increased 9 cents, representing a monthly gain of .6% and an annualized increase of 2.5%. The average work week was unchanged at 34.5 hours. After the report was issued, Chicago Federal Reserve President Charles Evans said the much stronger-than-expected report is "very good news" and supports his 2016 economic outlook of 2.5% growth.

Producer Price Indices (PPI): The overall PPI decreased .4%. This follows a decrease of .5% in September and an unchanged reading in August.
Retail Sales: Retail sales rose just .1% which was lower than the .3% forecast as consumers are not spending their savings from lower energy prices.
GDP: The FOMC has been revising down its long-term forecast for GDP growth over the last four years. In June 2011, the central tendency was 2.5% to 2.8% compared to 1.8% to 2.2% in recent forecasts.

Asset Class Performance: Equities rallied while commodities were the big loser – the Commodity Index declined 7.3%, the biggest drop since July.

Treasury Yield Curve Total Returns over the last 12 months:*

3month bill	.02
1 year note	.27
2 year note	.32
3 year note	.53
5 year note	1.28

TREASURY BENCHMARK TOTAL RETURNS IN MONTH

Benchmark	Period Return	Duration
BAML 0-3 Year Treasury	-.18%	1.40
BAML 0-5 Year Treasury	-.24%	2.20
BAML 1-3 Year Treasury	-.25%	1.77
BAML 1-5 Year Treasury	-.30%	2.61

*Source: Bloomberg

Changes in the Treasury Market (absolute yield levels):*

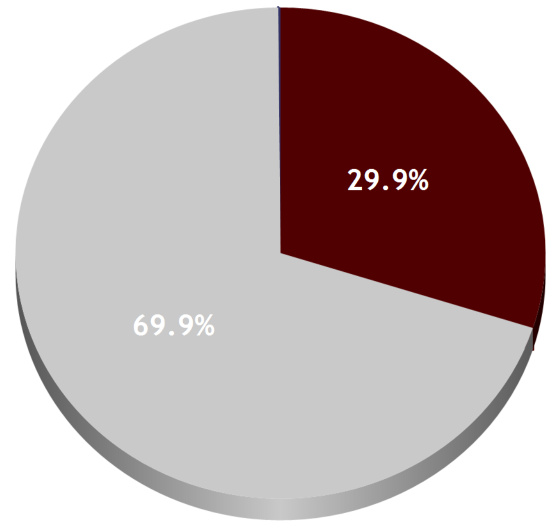
	11/30/14	10/31/15	11/30/15	Change in November	Change from Prior Year
3 month bill	.01	.07	.17	+.10	+.16
6 month bill	.07	.23	.39	+.16	+.32
2 year note	.47	.73	.93	+.20	+.46
3 year note	.85	1.02	1.22	+.20	+.37
5 year note	1.48	1.52	1.64	+.12	+.16
10 year	2.16	2.14	2.21	+.07	+.05

*Source: Bloomberg

Weighted Averages

Book Yield	0.87
Maturity	1.78
Coupon	0.91
Moody	Aaa
S&P	AA+

Fixed Income Allocation



Fixed Income Totals

Par Value	25,035,116
Market Value	25,030,918.82
Amortized Book Value	25,071,328.42
Unrealized Gain/Loss	-40,409.60
Estimated Annual Cash Flow	228,128.51

Security Type	Market Value	% Fixed Income	% Assets
US Agency (USD)	7,492,092.50	29.9	29.9
US Treasury (USD)	17,503,710.00	69.9	69.9
Money Market Bank Deposits (USD)	35,116.32	0.1	0.1
Fixed Income Total	**25,030,918.82**	**100.0**	**100.0**

Total Return Report

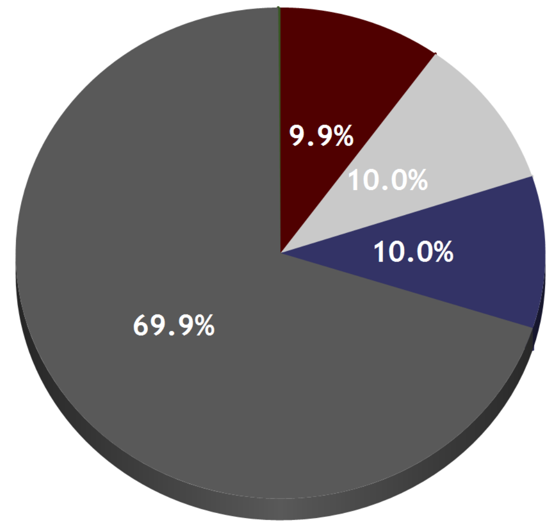
City of Franklin - Core Investment Fund

Net of Accrued Fees | US Dollar 10/31/2015 - 11/30/2015

Total Return For Period

	Since 10/31/2015
Beginning Principal Value	**25,102,348.06**
Beginning Accrued Interest	42,461.93
Net Contributions/Withdrawals	0.00
Market Value Change	-72,454.22
Interest Earnings	17,178.30
Ending Principal Value	**25,030,918.82**
Accrued Interest	58,615.25
Total Return	**-55,275.92**
Advisory Fees for Period	-2,083.33
Net Total Return	**-57,359.25**

Portfolio Allocation as of 11/30/2015



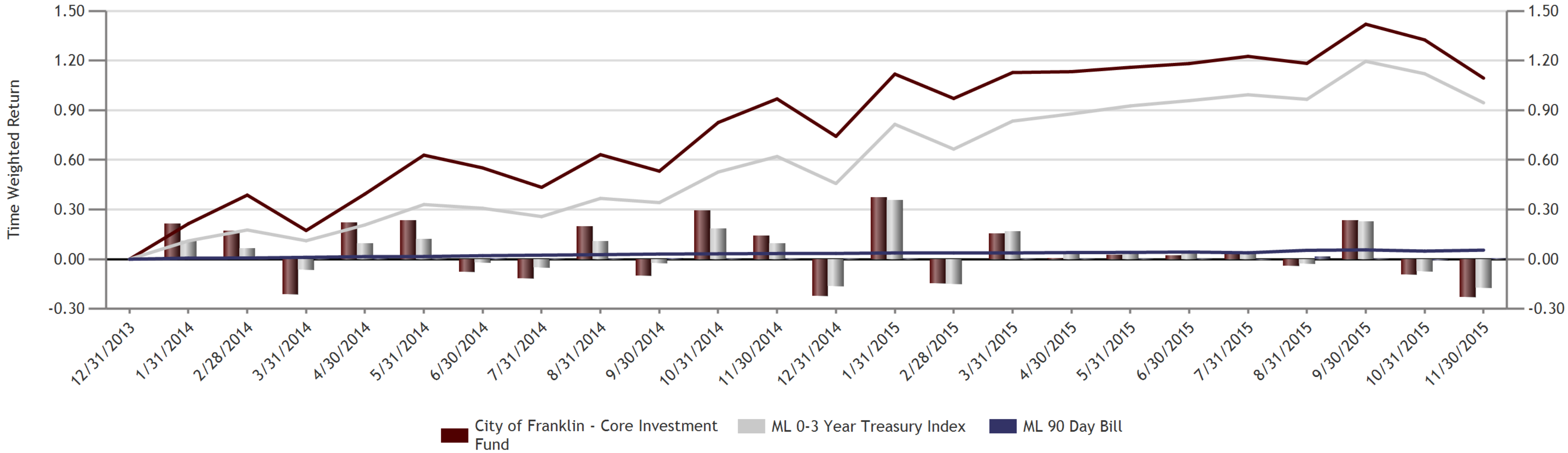
Issuer	Market Value	% Assets	Yield
FEDERAL NATL MTG ASSN	2,487,610.00	9.9	1.0
FEDERAL HOME LOAN BANKS	2,500,090.00	10.0	1.0
FEDERAL HOME LN MTG CORP	2,504,392.50	10.0	1.0
UNITED STATES TREAS NTS	17,503,710.00	69.9	0.8
FIFTH THIRD BK CINCINNATI STN	35,116.32	0.1	0.0
Total	**25,030,918.82**	**100.0**	**0.9**

Performance History

Portfolio	Month To Date	Quarter To Date	Fiscal Year To Date	Latest 1 Year	Inception To Date
Account	**-0.23**	**-0.32**	**-0.09**	**0.12**	**1.09**

Index					
ML 0-3 Year Treasury Index	-0.17	-0.25	-0.01	0.32	0.95
ML 90 Day Bill	0.01	0.00	0.01	0.02	0.05

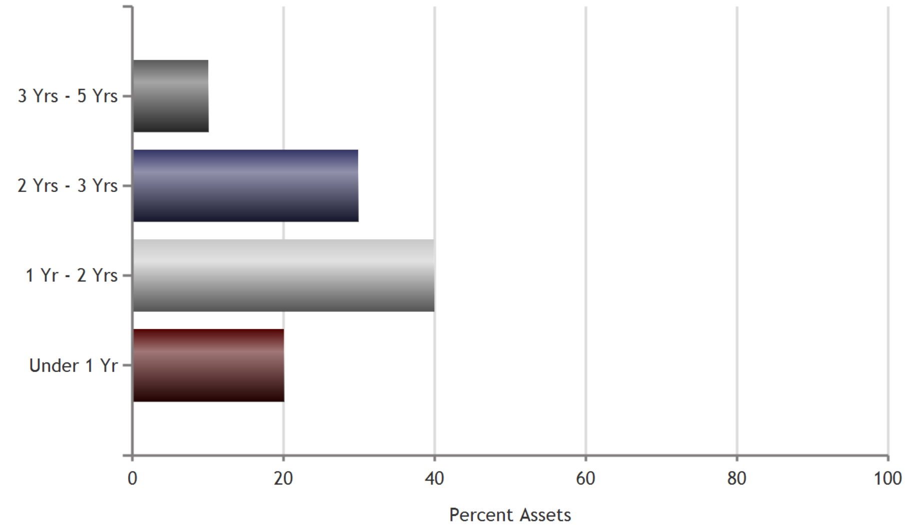
Time Weighted Return Inception (12/31/2013) to Date



Distribution by Maturity

Maturity	Number	Market Value	% FI Holdings	Average Curr. Yld	Average Coupon	Average Duration
Under 1 Yr	3	5,034,528.82	20.1	0.6	0.621%	0.8
1 Yr - 2 Yrs	4	9,994,627.50	39.9	0.8	0.750%	1.3
2 Yrs - 3 Yrs	3	7,487,895.00	29.9	1.1	1.125%	2.5
3 Yrs - 5 Yrs	1	2,513,867.50	10.0	1.5	1.500%	3.2

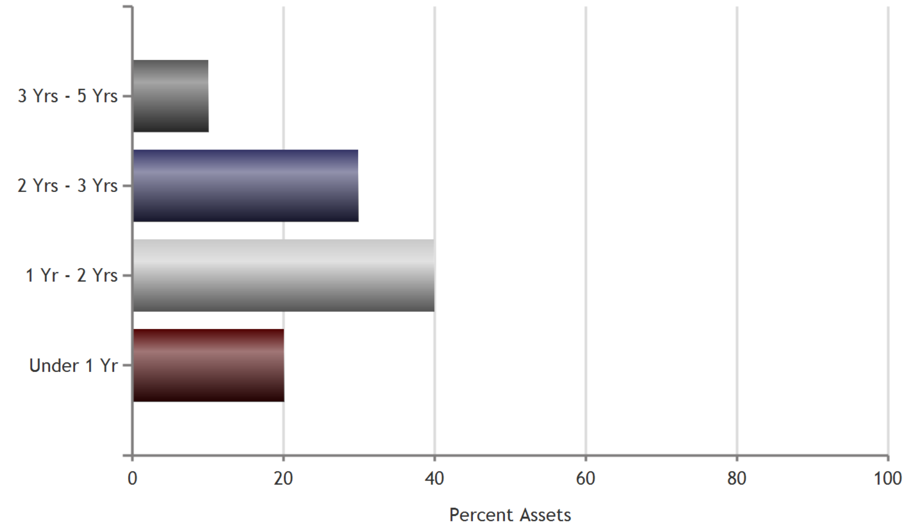
Distribution by Maturity



Distribution by Duration

Duration	Number	Market Value	% FI Holdings	Average Curr. Yld	Average Coupon	Average Duration
Under 1 Yr	3	5,034,528.82	20.1	0.6	0.621%	0.8
1 Yr - 2 Yrs	4	9,994,627.50	39.9	0.8	0.750%	1.3
2 Yrs - 3 Yrs	3	7,487,895.00	29.9	1.1	1.125%	2.5
3 Yrs - 5 Yrs	1	2,513,867.50	10.0	1.5	1.500%	3.2

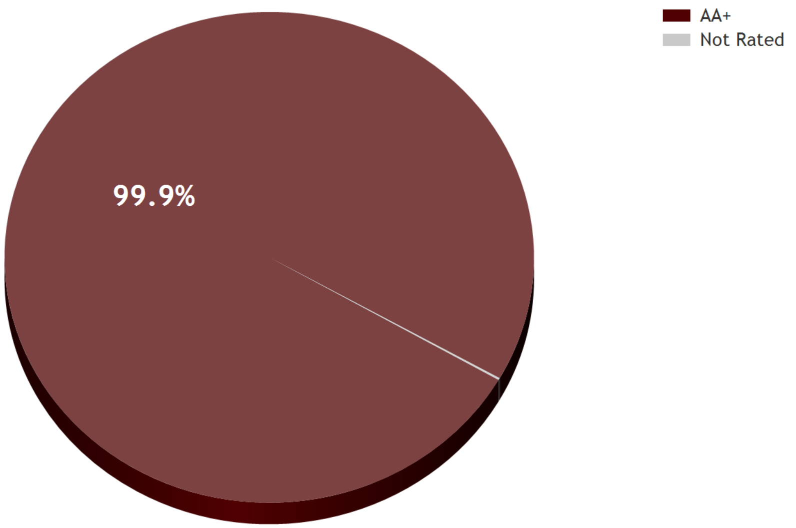
Distribution by Duration



Distribution by S&P Rating

S&P Rating	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
AA+	10	24,995,802.50	99.9	0.9	0.913%	2.7
Not Rated	1	35,116.32	0.1	0.0	0.010%	1.0

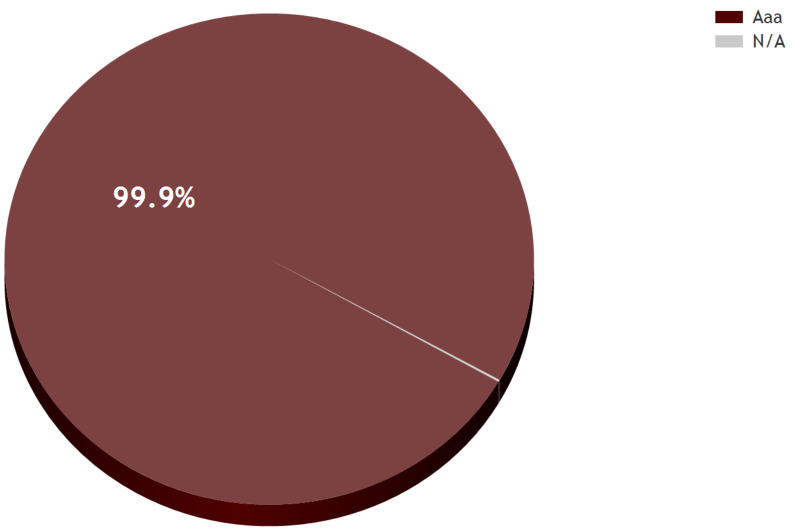
Distribution by S&P Rating



Distribution by Moody Rating

Moody Rating	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Aaa	10	24,995,802.50	99.9	0.9	0.913%	2.7
N/A	1	35,116.32	0.1	0.0	0.010%	1.0

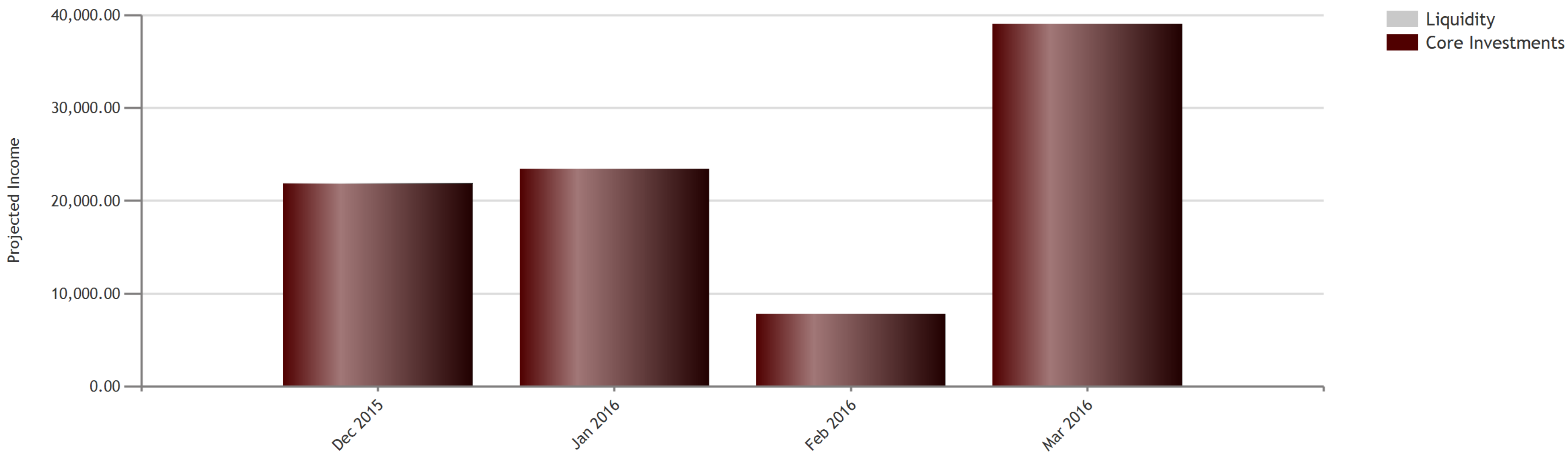
Distribution by Moody Rating



Coupon Cash Flow Projection

City of Franklin - Core Investment Fund

12/1/2015 - 3/31/2016



	Dec 2015	Jan 2016	Feb 2016	Mar 2016
Core Investments	21,875.00	23,437.50	7,812.50	39,062.50
US Agency (USD)	0.00	12,500.00	0.00	14,062.50
US Treasury (USD)	21,875.00	10,937.50	7,812.50	25,000.00
Liquidity	0.29	0.00	0.00	0.00
Money Market Bank Deposits (USD)	0.29	0.00	0.00	0.00
Total	**21,875.29**	**23,437.50**	**7,812.50**	**39,062.50**
Grand Total	**92,187.79**			

Purchases

Trade Date	Settle Date	Quantity	Symbol	Security	Adj Unit Cost	Adjusted Total Cost
11/2/2015	11/2/2015	0	0000FIFTH3	FIFTH THIRD BANK MMF 0.010% Due 12-29-15	100.00	0.39
11/16/2015	11/20/2015	2,500,000	912828SN1	UNITED STATES TREAS NTS 1.500% Due 03-31-19	100.67	2,516,699.22
Total Purchases						**2,516,699.61**

Sales

Trade Date	Settle Date	Quantity	Symbol	Security	Adj Unit Cost	Adjusted Total Cost	Amort. or Accretion	Unit Price	Proceeds	Gain/Loss
11/20/2015	11/20/2015	15,675	0000FIFTH3	FIFTH THIRD BANK MMF 0.010% Due 12-29-15	100.00	15,674.63		100.00	15,674.63	0.00
Total Sales						**15,674.63**			**15,674.63**	**0.00**

Interest

Trade Date	Settle Date	Symbol	Security	Amount
11/2/2015	11/2/2015	0000FIFTH3	FIFTH THIRD BANK MMF 0.010% Due 12-29-15	0.39
11/20/2015	11/20/2015	313380L96	FEDERAL HOME LOAN BANKS 0.500% Due 11-20-15	6,250.00
11/16/2015	11/20/2015	912828SN1	UNITED STATES TREAS NTS 1.500% Due 03-31-19	-5,225.41
Total Interest				**1,024.98**

Maturities

Trade Date	Settle Date	Quantity	Symbol	Security	Adj Unit Cost	Adjusted Total Cost	Amort. or Accretion	Unit Price	Proceeds	Gain/Loss
11/20/2015	11/20/2015	2,500,000	313380L96	FEDERAL HOME LOAN BANKS 0.500% Due 11-20-15	99.98	2,499,400.00	600.00	100.00	2,500,000.00	0.00
Total Maturities						**2,499,400.00**	**600.00**		**2,500,000.00**	**0.00**

Expenses

Trade Date	Settle Date	Symbol	Security	Amount
11/30/2015	11/30/2015	manfee	Management Fee	2,083.33
Total Expenses				**2,083.33**

Portfolio Summary

November 30, 2015

Portfolio Name	Par Amount	Total Original Cost	Total Adjusted Cost	Market Value	Unrealized Gain/Loss	Yield At Cost	Mod Dur	Eff Dur	Bench Dur	Benchmark
City of Franklin - Core Investment Fund	25,035,116	25,070,939.77	25,071,328.42	25,030,918.82	-40,409.60	0.87	1.75	1.75	1.40	BofA Merrill 0-3 Treasury
TOTAL PORTFOLIO	**25,035,116**	**25,070,939.77**	**25,071,328.42**	**25,030,918.82**	**-40,409.60**	**0.87**	**1.75**	**1.75**	**1.40**	

Portfolio Holdings

City of Franklin - Core Investment Fund

November 30, 2015

Cusip	Quantity	Security	Call Date	Trade Date	Amor Price	Book Yield	Market Price	Market Yield	Market Value	Accrued Interest	Total Value	Unrealized Gain/Loss	Pct. Assets	Dur Mat	Eff Dur
US Treasury															
912828VR8	2,500,000	UNITED STATES TREAS NTS 0.625% Due 08-15-16		03-27-14	100.00	0.62	100.0195	0.60	2,500,487.50	4,543.14	2,505,030.64	458.52	10.0	0.71	0.70
912828WA4	2,500,000	UNITED STATES TREAS NTS 0.625% Due 10-15-16		03-27-14	99.93	0.70	99.9570	0.67	2,498,925.00	1,963.80	2,500,888.80	599.02	10.0	0.87	0.87
912828A59	2,500,000	UNITED STATES TREAS NTS 0.625% Due 12-15-16		12-18-13	99.99	0.64	99.8867	0.73	2,497,167.50	7,172.13	2,504,339.63	-2,526.85	10.0	1.03	1.03
912828SC5	2,500,000	UNITED STATES TREAS NTS 0.875% Due 01-31-17		03-27-14	100.04	0.84	100.1094	0.78	2,502,735.00	7,252.04	2,509,987.04	1,852.42	10.0	1.16	1.16
912828J92	2,500,000	UNITED STATES TREAS NTS 0.500% Due 03-31-17		07-24-15	99.86	0.60	99.6133	0.79	2,490,332.50	2,083.33	2,492,415.83	-6,253.91	9.9	1.32	1.32
912828XF2	2,500,000	UNITED STATES TREAS NTS 1.125% Due 06-15-18		08-18-15	100.26	1.02	100.0078	1.12	2,500,195.00	12,909.84	2,513,104.84	-6,398.27	10.0	2.49	2.49
912828SN1	2,500,000	UNITED STATES TREAS NTS 1.500% Due 03-31-19		11-16-15	100.66	1.30	100.5547	1.33	2,513,867.50	6,250.00	2,520,117.50	-2,682.48	10.0	3.23	3.24
	17,500,000					0.82		0.86	17,503,710.00	42,174.27	17,545,884.27	-14,951.54	69.9	1.55	1.55
US Agency Bullet															
3137EADJ5	2,500,000	FEDERAL HOME LN MTG CORP 1.000% Due 07-28-17		12-18-13	100.02	0.99	100.1757	0.89	2,504,392.50	8,472.22	2,512,864.72	3,883.46	10.0	1.64	1.63
3130A5PE3	2,500,000	FEDERAL HOME LOAN BANKS 1.125% Due 03-29-18		07-24-15	100.24	1.02	100.0036	1.12	2,500,090.00	4,765.62	2,504,855.62	-6,011.58	10.0	2.29	2.29
3135G0E58	2,500,000	FEDERAL NATL MTG ASSN 1.125% Due 10-19-18		10-06-15	100.44	0.97	99.5044	1.30	2,487,610.00	3,203.12	2,490,813.12	-23,329.95	9.9	2.83	2.83
	7,500,000					0.99		1.11	7,492,092.50	16,440.97	7,508,533.47	-25,458.06	29.9	2.25	2.25
Money Market Fund															
0000FIFTH	35,116	FIFTH THIRD BANK MMF 0.010% Due 12-29-15		12-31-14	100.00	0.01	100.0000	0.01	35,116.32	0.00	35,116.32	0.00	0.1	0.08	0.01

Portfolio Holdings

City of Franklin - Core Investment Fund

November 30, 2015

Cusip	Quantity	Security	Call Date	Trade Date	Amor Price	Book Yield	Market Price	Market Yield	Market Value	Accrued Interest	Total Value	Unrealized Gain/Loss	Pct. Assets	Dur Mat	Eff Dur
TOTAL	**25,035,116**					**0.87**		**0.93**	**25,030,918.82**	**58,615.25**	**25,089,534.07**	**-40,409.60**	**100.0**	**1.75**	**1.75**

MASTER EARNED INCOME REPORT

From 10-31-15 To 11-30-15

Name	Beginning Accrued Interest	Purchased Interest	Sold Interest	Interest Received	Ending Accrued Interest	Earned Interest	Amortization/ Accretion	Earned Income
City of Franklin - Core Investment Fund	42,461.93	5,225.41	-6,250.00	-0.39	58,615.25	17,178.30	-574.02	16,604.28
TOTAL	**42,461.93**	**5,225.41**	**-6,250.00**	**-0.39**	**58,615.25**	**17,178.30**	**-574.02**	**16,604.28**

Disclaimer & Terms

This report is for general informational purposes only and is not intended to provide specific advice or recommendations. Government Portfolio Advisors (GPA) is an investment advisor registered with the Securities and Exchange Commission and is required to maintain a written disclosure statement of our background and business experience.

Questions About an Account: GPA's monthly & quarterly reports are intended to detail the investment advisory activity managed by GPA. In addition, at the request of the account, the report may include bank balances, LGIP balances and other funds that are held but not invested at the direction of GPA. The custodian bank maintains the control of assets and executes (ie. Settles) all investment transactions. The custodian statement is the official record of security and cash holdings and transactions. GPA recognizes that clients may use these reports to facilitate record keeping and that the custodian bank statement and the GPA report should be reconciled and differences resolved. Many custodians use a settlement date basis which may result in the need to reconcile due to a timing difference.

Account Control:
GPA does not have the authority to withdraw funds from or deposit funds to the custodian. Our clients retain responsibility for their deposit funds to the custodian. Our clients retain responsibility for their internal accounting policies, implementing and enforcing internal controls and generating ledger entries or otherwise recording transactions.

Market Value:
Generally, market prices in GPA's reports are derived from closing bid prices as of the last business day of the month as supplied by Interactive Data or Bloomberg. Where prices are not available from generally recognized sources the securities are priced using a yield-based matrix system to arrive at an estimated market value. Prices that fall between data points are interpolated. Non-negotiable FDIC –insured bank certificates of deposit are priced at par. Although GPA believes the prices to be reliable, the values of the securities do not always represent the prices at which the securities could have been bought or sold.

Amortized Cost:
The original cost of the principal of the security is adjusted for the amount of the periodic reduction of any discount or premium from the purchase date until the date of the report. Discount or premiums with respect to short term securities (those with less than one year to maturity at time of issuance) is amortized on a straightline basis. Such discount or premium with respect to longer term securities is amortized using the constant yield basis.

Financial Situation:
In order to better serve you, GPA should be promptly notified of any material change in your investment objective or financial situation.

Callable Securities:
Securities subject to redemption prior to maturity may be redeemed in whole or in part before maturity, which could affect the yield represented. Certain call dates may not show up on the report if the call date has passed and it is continuously callable.

Duration:
The duration listed on the reports is duration to maturity and duration to call. Effective duration is calculated on Bloomberg and imported into these reports and reflects the OAS duration which incorporates the probability of the bond being called. Effective duration is what GPA compares to the benchmark to reflect current market risk.

Benchmark Duration:
The benchmark duration is the historical weighted average of the benchmark duration over monthly periods. GPA is reporting this number as a static amount period over period.

Portfolio:
The securities in this portfolio are not guaranteed or otherwise protected by GPA, the FDIC (except for non-negotiable certificates of deposit) or any government agency. Investment in securities involves risks, including the possible loss of the amount invested.

Rating:
Information provided for ratings is based upon a good faith inquiry of selected sources, but its accuracy and completeness cannot be guaranteed.

DEVELOPMENT ACTIVITY SUMMARY
PERMITS ISSUED & FEES RECEIVED
Including Construction Valuation

From: 11/1/15-11/30/15

HISTORIC FRANKLIN TENNESSEE

BUILDING PERMITS ISSUED Includes Permit Fees & Technology Fees	# of PERMITS ISSUED* *Permits without associated fees are not included.	FEES RECEIVED
Residential (inc Townhomes/ Duplexes)	**386**	**$85,117**
Building Permits	57	$76,422
Electrical Permits	131	$6,045
Mechanical Permits	100	$1,400
Plumbing Permits	93	$1,070
Swimming Pool Permits	3	$60
Demolition Permits	2	$120
Non-Residential (inc Multi-Family)	**91**	**$73,210**
Building Permits	16	$65,688
Electrical Permits	42	$5,584
Mechanical Permits	15	$1,213
Plumbing Permits	14	$485
Demolition Permits	4	$240
TOTAL PERMITS ISSUED	**477**	**$158,327**

ADDITIONAL FEES RECEIVED

Plan Review Fees	**$2,369**
Residential (inc Townhomes/ Duplexes)	$548
Non-Residential (inc Multi-Family)	$1,821
Reinspection Fees	**$300**
Residential (inc Townhomes/ Duplexes)	$300
Garbage Container Fees	**$3,300**
Residential (inc Townhomes/ Duplexes)	$3,300
Facilities Tax	**$460,691**
Residential (inc Townhomes/ Duplexes)	$148,660
Non-Residential (inc Multi-Family)	$312,031
Road Impact Fees	**$1,413,132**
Residential (inc Townhomes/ Duplexes)	$197,098
Non-Residential (inc Multi-Family)	$1,216,034
TOTAL ADDITIONAL FEES	**$1,879,792**

Building Permits Issued - Number of Units by Dwelling Types - New Construction

From: 11/1/15 - 11/30/15	Units
Single Family Dwellings	39
Townhomes/ Duplexes	6
Multi-Family (Apts/ Condos)	363
Total	**408**

STORMWATER, GRADING, & UTILITY PERMITS ISSUED

From: 11/1/15-11/30/15

STORMWATER & GRADING PERMITS	# OF PERMITS ISSUED	FEES RECEIVED
Grading Permit Fees Received		$1,140
Grading Review Fees Received		$1,500
Stormwater Permit Fees Received		$100
STORMWATER & GRADING PERMITS ISSUED:	**3**	**$2,740**

GRADING ONLY PERMITS		
		$0
GRADING ONLY PERMITS ISSUED:		**$0**

UTILITY CONSTRUCTION/ INFRASTRUCTURE PERMITS		
Utility Construction Permit Fees Received		$0
UTILITY CONSTRUCTION/ INFRASTRUCTURE PERMITS ISSUED:	**2**	**$0**

ESTIMATED VALUATION OF BUILDING PERMITS	# of PERMITS ISSUED	VALUATION
Residential		
Valuation of Construction		**$13,986,267**
New	45	$13,746,443
Accessory Building	2	$1,700
Addition	7	$176,475
Miscellaneous	2	$36,650
Renovation	1	$24,999
Non-Residential		
Valuation of Construction		**$9,673,775**
New	2	$2,286,233
Accessory Building	1	$5,100,000
Interior Finish/Build-Out	8	$2,138,800
Miscellaneous	3	$56,242
Renovation	2	$92,500

TOTAL ESTIMATED VALUATION OF BUILDING PERMITS* **$23,660,042**

*Includes all new residential construction (single family detached dwellings and townhomes), new non-residential construction (including multi-family dwellings), accessory buildings, additions, tenant build-out, renovations, and miscellaneous construction. Estimated Valuations (Construction Costs) are provided by Applicants on **Building** Permit Applications only.

Permit values transacted during the month do not necessarily equal dollars collected because of the timing of the payment and actual issuance of the permits.